BE-13B – Identifying Foreign Parent Number

of

NOTE: If there is more than one foreign parent (direct and/or indirect through existing U.S. affiliates), complete **13** through **21** for each additional foreign parent on separate pages. Additional copies of these pages may be downloaded from www.bea.gov/be13.

IDENTIFYING THE FOREIGN PARENT

13 What is the name of this foreign parent? See Example 5.

If this <u>foreign parent</u> is an individual who owns 10 percent of the <u>voting interest</u> (directly, and/or indirectly through existing U.S. <u>affiliates</u>) in the acquired U.S. entity, write "individual" instead of the individual's name.

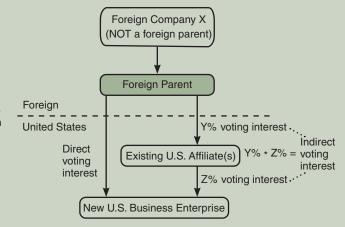
201

<u>Foreign parent</u> is the FIRST entity incorporated outside the United States, proceeding up a chain of ownership, that has 10 percent or more voting interest (directly, or indirectly through existing U.S. affiliates) in the new U.S. business enterprise.

<u>Voting interest</u> is the percent of ownership in the voting securities of an incorporated business enterprise or an equivalent interest in an unincorporated business enterprise, including a branch or partnership.

- In a general or limited partnership, voting interest is presumed to be divided evenly between the general partners, and limited partners are presumed to have zero voting interest, unless otherwise stated in the partnership agreement.
- In the case of a limited liability corporation (LLC), voting interest is presumed to be divided equally between the members (owners), unless otherwise stated in the articles of organization or in the operating agreement.

EXAMPLE 5. Direct and Indirect Voting Interest



14 What is this foreign parent's country of incorporation?

If the <u>foreign parent</u> is an individual or government, enter the <u>country of residence</u>. For individuals who do not reside in their country of citizenship, please follow the guidelines for <u>country of residence</u> on page 12.

Country of Foreign Parent

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15 What is this foreign parent's industry code?

- Select the category below which best describes the PRIMARY activity of the SINGLE entity named as the foreign parent. (The codes are also listed on page 11.)
- DO NOT base the code on the worldwide sales of all consolidated subsidiaries of the foreign parent.
- If the UBO is an individual, select the category "05 Individual."

203 1

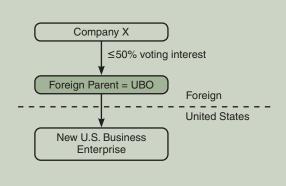
IDENTIFYING THE ULTIMATE BENEFICIAL OWNER (UBO)

16 Is this foreign parent also the ultimate beneficial owner (UBO)? (See EXAMPLES 6 and 7)

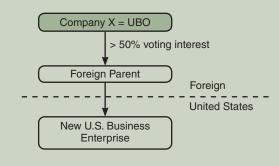
- . The UBO is the entity, proceeding up the ownership chain that includes the foreign parent, whose voting interest is not more than 50 percent owned by another entity.
- · If the foreign parent is owned or controlled more than 50 percent by another entity, then the foreign parent is NOT the UBO.

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Yes — SKIP to 19
1 2
      No
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EXAMPLE 6. Foreign Parent is UBO



EXAMPLE 7. Foreign Parent is Not UBO



17 What is the name of the UBO?

If the UBO is an individual, write "individual" instead of the individual's name.

211 1

18 What is the UBO's country of incorporation?

If the UBO is an individual or government, provide the country of residence. For individuals who do not reside in their country of citizenship, please follow the guidelines for country of residence on page 12.

Country of UBO

19 What is the UBO's industry code?

- · Select the category below which best reflects the consolidated worldwide sales of the UBO, including all majority-owned subsidiaries. (The codes are also listed on page 11.)
- If the UBO is an individual, select the category "05 Individual."
- Do not use code 14 unless you receive permission from BEA.

213	213 1	

BE-13B – Establishment Information for Foreign Parent Number

ESTABLISHMENT INFORMATION

What is the total expected cost to this <u>foreign parent's affiliated foreign group</u> (see EXAMPLE 8) and its U.S. <u>affiliates</u> to establish the new U.S. business enterprise?

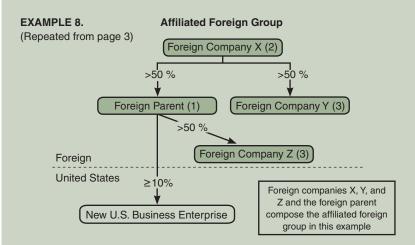
- If there is only one foreign parent, this is the same as the total cost reported in 3.
- If there is more than one foreign parent, the sum of the cost for each should match the total reported in 3.

INCLUDE

- Actual expenditures from past years and expected expenditures for current and future years.
- The cost of voting interest and non-voting equity interest.

EXCLUDE

• The cost to any U.S. entity that is not affiliated with this foreign parent.



Affiliated foreign group means:

- (1) the foreign parent,
- (2) any foreign entity, proceeding up the foreign parent's ownership chain, that owns more than 50 percent of the entity below it up to and including that entity which is not owned more than 50 percent by another foreign entity, and

of

\$ Bil. Mil. Thous. Dols.

(3) any foreign entity, proceeding down the ownership chain(s) of each of these members, which is owned more than 50 percent by the member above it.

(As used here, "entity" is synonymous with "person," as that term is used in the broad legal sense.)

DEBT AND EQUITY BETWEEN THE AFFILIATED FOREIGN GROUP (AFG) AND U.S. AFFILIATES

For the establishment of the new U.S. business enterprise, how much did:	\$	Bil.	Mil.	Thous.	Dols.
A. This affiliated foreign group DIRECTLY invest in the new U.S. business enterprise as cash or equity?	381				000
B. This affiliated foreign group DIRECTLY loan to the new U.S. business enterprise?	382				000
C. This affiliated foreign group invest in existing U.S. affiliates as cash or equity?	383				000
D. This affiliated foreign group loan to existing U.S. affiliates?	384				000

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