



BE-37 Identification Number

## QUARTERLY SURVEY OF U.S. AIRLINE OPERATORS' FOREIGN REVENUES AND EXPENSES FORM BE-37

**Due date:**

Within 45 days of the close of each calendar quarter.

**Electronic filing:**

[www.bea.gov/efile](http://www.bea.gov/efile)

**Mail reports to:**

Bureau of Economic Analysis  
Balance of Payments Division, BE-50 (SSB)  
4600 Silver Hill Rd.  
Washington, DC 20233

**Deliver reports to:**

Bureau of Economic Analysis  
Balance of Payments Division, BE-50 (SSB)  
4600 Silver Hill Rd.  
Suitland, MD 20746

**Fax reports to:**

301-278-9505

**Name and address of U.S. Airline Operator**

10001	Company Name: 0
10002	Attention: 0
10003	Address: 0
10004	City, State, Zip Code 0

**Assistance:**

E-mail: [be-37help@bea.gov](mailto:be-37help@bea.gov)  
Telephone: (301) 278-9301  
Copies of blank forms: [www.bea.gov/ssb](http://www.bea.gov/ssb)

**BE-37 Filing Requirements:**

A response is required if you are notified by BEA about this survey. A BE-37 survey must be completed in its entirety by U.S. airline operators that had total reportable revenues or total reportable expenses that were \$500,000 or more during the prior year, or are expected to be \$500,000 or more during the current year. See the General Instructions on page 5 for more information on who must report and reporting requirements.

**Authority, Confidentiality, Penalties**

This survey is being conducted under the International Investment and Trade in Services Survey Act (P.L. 94-472, 90 Stat. 2059, 22 U.S.C. 3101-3108, as amended). The filing of reports is mandatory, and the Act provides that your report to BEA is confidential. Persons who fail to report may be subject to penalties. See page 5 for additional details.

**Contact Information****Provide information of person to consult about this report:**

00090	Name 0
10005	Telephone Number 0 ( ) - - - - - Extension
10006	Fax Number 0 ( ) - - - - -
10007	E-mail Address 0

**NOTE:** BEA uses a Secure Messaging System to correspond with you via encrypted message to discuss questions relating to this form. We may use your e-mail address for survey-related announcements and to inform you about secure messages. When communicating with BEA by e-mail, please do not include any confidential business or personal information.

**Certification**

The undersigned official certifies that this report has been prepared in accordance with the applicable instructions, is complete, and is substantially accurate including estimates that may have been provided.

10008	Signature of Authorized Official	Date	10009	Telephone Number 1 ( ) - - - - - Extension
	Name 0	Title		

## Part I – Identification of Airline Operator

**1** What is the U.S. airline operator's calendar quarter covered in this report?

Month Day Year  
10010 1  
Beginning date . . . . . \_\_\_ / \_\_\_ / \_\_\_\_\_

Month Day Year  
10011 1  
Ending date . . . . . \_\_\_ / \_\_\_ / \_\_\_\_\_

**2** Check the box that best describes the status of the U.S. airline operator during the reporting period identified in question **1**?

- 10014 1  **1** In existence the entire reporting period – *Continue to the next page.*
- 1  **2** In existence during only part of the reporting period – *Continue filling out this form for the portion of the reporting period your company was in existence and, in the comments section below, explain why your company did not exist for a part of the period.*
- 1  **3** Not in existence during the reporting period – *In the comments section below, explain why your company was not in existence during the reporting period. Please return form according to instructions on page 1.*

Comments

## Part II – Determination of Reporting Status

**3** Did the U.S. airline operator have any of the following during the reporting period specified in question **1**?  
(See *Specific Instructions on page 4* for a full description of reportable transactions.)

### Reportable Transactions

Part III Item	REVENUES		
1	Revenue from carriage of export freight and express from the United States to points outside the United States	<input type="checkbox"/> Yes	<input type="checkbox"/> No
2	Revenue from carriage of freight and express originating from, and destined to, points outside the United States	<input type="checkbox"/> Yes	<input type="checkbox"/> No
5	Revenue from transporting passengers originating from, and destined to, points outside the United States	<input type="checkbox"/> Yes	<input type="checkbox"/> No
7	Revenue from transporting passengers to and/or from the United States	<input type="checkbox"/> Yes	<input type="checkbox"/> No
8	Interline settlement receipts from foreign airline operators	<input type="checkbox"/> Yes	<input type="checkbox"/> No
<b>EXPENSES</b>			
3	Expenses incurred outside the United States other than aircraft leasing expenses	<input type="checkbox"/> Yes	<input type="checkbox"/> No
4	Aircraft leasing expenses (with crew)	<input type="checkbox"/> Yes	<input type="checkbox"/> No
8b	Interline settlement payments to foreign airline operators	<input type="checkbox"/> Yes	<input type="checkbox"/> No

**4** Did you mark yes for any of the items listed above?

- 11010 **1**  Yes – Continue to Question **5**.  
**2**  No – **STOP HERE** and return the survey according to the instructions on page 1.

**5** Were the U.S. airline operator’s total reportable revenues or total reportable expenses \$500,000 or more during the previous year, or are they expected to be \$500,000 or more during the current year?

- 11011 **1**  Yes – Skip question **6** and continue to Part III on page 4.  
**2**  No – Continue to question **6**.

**6** If the U.S. airline operator had revenues or expenses below the mandatory reporting threshold, and you choose not to report them voluntarily in Part III on page 4, please report the U.S. airline operator’s total reportable revenues and expenses in the boxes below. Please only report transactions that accrued during the reporting period identified in question **1**.

**IMPORTANT** – Report amounts in thousands of U.S. dollars (omitting 000). Round amounts of less than \$500 to 0. Do not enter amounts in the shaded portion of each item.

EXAMPLE – If amount is \$324,999.00, report as ..... \$ Bil. Mil. Thous. Dols.  
1 325 000

Revenues			Expenses		
\$	Thous.	Dols.	\$	Thous.	Dols.
	1			2	
		000			000

11012

## Part III – U.S. Airline Operators’ Foreign Revenues and Expenses

**IMPORTANT** – Report amounts in thousands of U.S. dollars (omitting 000). Round amounts of less than \$500 to 0.  
Do not enter amounts in the shaded portion of each item.

**EXAMPLE** – \$324,999.00 should be reported as 325. A passenger count of 750,000 should be reported as 750.

Item	Item	Amounts (Report in thousands)			
1	Total revenue from carriage of export freight and express originating from the United States to points outside the United States	\$			000
2	Total revenue from carriage of freight and express originating from, and destined to, points outside the United States	\$			000
3	<p><b>Expenses incurred outside the United States</b></p> <p>Under “Fuel expenses” include only expenses for fuel and oil purchased outside the United States.</p> <p>Under “All other expenses” include wages and salaries paid abroad to personnel; agents’ and brokers’ fees and commissions for arrangement of freight and passenger transportation; aircraft handling and terminal services, such as repair, maintenance, storage, and cleaning; freight and passenger handling services; and other airport terminal expenses.</p> <p>Also include all other expenses, such as port or landing fees; air traffic control services paid to foreign governments; aircraft modification and overhauls; all costs incurred in the operation of general headquarters, divisional offices, airline ticket offices; and all other costs for operation of freight and passenger facilities located in foreign countries.</p> <p>These costs should cover, for example, catering, crew expenses (hotel and per diem), rent, utilities, legal fees, telephone and other communications equipment, and rental of tangible property except aircraft.</p>	Report expenses for foreign countries where you incurred most of your foreign expenses. Use overflow sheet provided to report additional countries.			
	<b>Name of Foreign country</b>	<b>Fuel expenses (1)</b>		<b>All other expenses (2)</b>	
	Total (for all countries)	\$	000	\$	000
		(1)		(2)	
	a.	\$	000	\$	000
	b.	\$	000	\$	000
	c.	\$	000	\$	000
	d.	\$	000	\$	000
	e.	\$	000	\$	000
	f.	\$	000	\$	000
	g.	\$	000	\$	000
	h.	\$	000	\$	000
	i.	\$	000	\$	000
	j.	\$	000	\$	000
4	Aircraft leasing expenses (with crew)			\$	000
5	Total revenue from transporting passengers originating from, and destined to, points outside of the United States			\$	000
6	Number of passengers transported to/from the United States (report in thousands)			#	000
7	Total revenue from transporting passengers to and/or from the United States			\$	000
8	a. Interline settlement receipts from foreign airline operators			\$	000
	b. Interline settlement payments to foreign airline operators			\$	000

### Specific Instructions

**Item 1** — Report total revenue derived from common and contract carriage of export freight and express originating from the United States to points outside the United States. Include revenues from charter contracts. The originating point is the U.S. city where the carrier picks up the freight.

**Item 2** — Report total revenue derived from common and contract carriage of freight and express originating from, and destined to, points outside the United States. The originating point is the foreign city where the carrier picks up the freight.

**Item 3a. — 3j. Column (1)** — Fuel expenses in foreign countries regardless of whether paid in the United States or abroad. Report expenses for fuel and oil loaded aboard aircraft in foreign countries.

**Item 3a. — 3j. Column (2)** — Expenses in foreign countries (other than fuel expenses) regardless of whether paid in the United States or abroad. Report all non-fuel expenses in foreign countries.

Include wages and salaries paid abroad to personnel; agents’ and brokers’ fees and commissions for arrangement of freight and passenger transportation; aircraft handling and terminal services, such as repair, maintenance, storage, and cleaning; freight and passenger handling services; and other airport terminal expenses.

Also include all other expenses, such as port or landing fees; air traffic control services paid to foreign governments; aircraft modification and overhauls; all costs incurred in the operation of general headquarters, divisional offices, airline ticket offices; and all other costs for operation of freight and passenger facilities located in foreign countries. These costs should cover, for example, catering, crew expenses (hotel and per diem), rent, utilities, legal fees, telephone and other communications equipment, and rental of tangible property except aircraft.

**Item 4** — For aircraft leased from foreigners, report rental expenses for with-crew operating leases.

Do not include expenses for aircraft leased without a crew (operated by you).

Do not include financial-type leases. A lease is classified as a financial lease if there is intent to eventually take possession of the good. If the intent is just to rent the good for a limited period, this is classified as an operating lease.

Rental expenses of other tangible property should be included in item 3 column (ii).

**Item 5** — Report the total revenue derived from passengers’ purchases of ticketed itineraries beginning and ending outside the United States. Please include all ancillary revenues, such as revenues derived from baggage fees, rebooking fees, in-flight purchases of food and beverages, and all other ancillary revenues. Revenues derived from interline settlements should be included in item 8a.

**Item 6** — Report the total number of passengers transported to and from the United States.

**Item 7** — Report the total revenue derived from transporting the passengers reported in item 6. Please include all ancillary revenues, such as revenues derived from baggage fees, rebooking fees, in-flight purchases of food and beverages, and all other ancillary revenues. Revenues derived from interline settlements should be included in item 8a.

**Item 8 (a)** — Report interline settlement receipts from foreign airline operators for transporting passengers.

**Item 8 (b)** — Report interline settlement payments to foreign airline operators for transporting passengers.

**QUARTERLY SURVEY OF U.S. AIRLINE OPERATORS'  
FOREIGN REVENUES AND EXPENSES  
BE-37 General Instructions**

Public reporting burden for this BE-37 report is estimated to average 4 hours per response. This burden includes time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate to Director, Bureau of Economic Analysis (BE-1), 4600 Silver Hill Rd., Washington DC 20233; and to the Office of Management and Budget, Paperwork Reduction Project 0608-0011, Washington, DC 20503.

**Purpose** — Reports are required to obtain data for use in estimating the international transactions accounts of the United States.

**Authority** — This survey is being conducted under the authority of the International Investment and Trade in Services Survey Act (P.L. 94-472, 90 Stat. 2059, 22 U.S.C. 3101-3108, as amended—hereinafter “the Act”), and the filing of reports is mandatory under Section 5(b)(2) of the Act (22 U.S.C. 3104). Regulations for the survey may be found in 15 CFR Part 801.

**Penalties** — Whoever fails to report may be subject to a civil penalty of not less than \$4,454, and not more than \$44,539, and to injunctive relief commanding such person to comply, or both. These civil penalties are subject to inflationary adjustments. Those adjustments are found in 15 CFR 6.4. Whoever willfully fails to report shall be fined not more than \$10,000 and, if an individual, may be imprisoned for not more than one year, or both. Any officer, director, employee, or agent of any corporation who knowingly participates in such violations, upon conviction, may be punished by a like fine, imprisonment, or both. (See 22 U.S.C. 3105.) Notwithstanding the above, a U.S. person is not subject to any penalty for failure to report if a valid Office of Management and Budget (OMB) control number is not displayed on the form; such a number (0608-0011) is displayed at the top of the first page of this form.

**Confidentiality** — The Act provides that your report to this Bureau is **CONFIDENTIAL** and may be used only for analytical or statistical purposes. Without your prior written permission, the information filed in your report **CANNOT** be presented in a manner that allows it to be individually identified. Your report **CANNOT** be used for purposes of taxation, investigation, or regulation. Copies retained in your files are immune from legal process. Per the Cybersecurity Enhancement Act of 2015, your data are protected from Cybersecurity risks through security monitoring of the BEA information systems.

**Who is to Report and General Coverage**

**Who must report** — A response is required from each U.S. airline operator that was notified by BEA about the survey.

- a.** A complete BE-37 report is required from each U.S. airline operator that:
- (1)** engaged in the international transportation of passengers or of U.S. export freight, or the transportation of freight or passengers between two foreign points, and

- (2)** had total covered revenues OR total covered expenses that were \$500,000 or more during the prior year or that are expected to be \$500,000 or more during the current year.

- b.** A U.S. airline operator that had total covered revenues AND total covered expenses below the reporting threshold must complete pages 1-3 and is only required to report total revenues and expenses in providing 6. The U.S. airline operator also has the option of providing additional information, on a voluntary basis, in Part III on page 4.
- c.** A U.S. airline operator that had no transactions of the types covered must complete pages 1-3.

**How to report** — Use this form to report revenues and expenses in accordance with the specific instructions on page 4. Report all amounts in thousands (\$324,999.00 should be reported as 325. A passenger count of 750,000 should be reported as 750).

**Estimates** — If actual figures are not available, supply estimates and label them as such.

**Where to send reports** — To file a report electronically, see our website at [www.bea.gov/efile](http://www.bea.gov/efile) for details.

Mail to:

Bureau of Economic Analysis  
Balance of Payments Division, BE-50 (SSB)  
4600 Silver Hill Rd.  
Washington, DC 20233

Deliver to:

Bureau of Economic Analysis  
Balance of Payments Division, BE-50 (SSB)  
4600 Silver Hill Rd.  
Suitland, MD 20746

**Frequency** — A separate report should be completed for each calendar quarter, and filed within 45 days after the end of the quarter.

**Assistance** — For assistance in filing this report, call (301) 278-9301 Monday to Friday from 8:30 a.m. to 5:00 p.m. eastern time.

**Definitions**

**United States** — When used in a geographic sense, means the 50 states, the District of Columbia, the Commonwealth of Puerto Rico, and all territories and possessions of the United States.

**Foreign** — When used in a geographic sense, means that which is situated outside the United States or which belongs to or is characteristic of a country other than the United States.

