OMB No. 0608-0058: Approval Expires 12/31/2021

Bureau of Economic Analysis
U.S. DEPARTMENT OF COMMERCE

BE-125 Identification Number

QUARTERLY SURVEY OF TRANSACTIONS IN SELECTED SERVICES AND INTELLECTUAL PROPERTY WITH FOREIGN PERSONS
FORM BE-125

Due date:
Within 45 days of the close of each fiscal quarter (or within 90 days of closing the final quarter of your fiscal year).

Extension information:
See Part V.B, page 25 of the General Instructions.

Electronic filing:
www.bea.gov/efile

Mail via U.S. Postal Service:
Bureau of Economic Analysis
Balance of Payments Division, BE-50 (SSB)
4600 Silver Hill Rd.
Washington, DC 20233

Send via Private Express Delivery:
Bureau of Economic Analysis
Balance of Payments Division, BE-50 (SSB)
4600 Silver Hill Rd.
Suitland, MD 20746

Name and address of U.S. Reporter

10001 Company Name:
0

In care of:
0

10002 Attention:
0

10003 Address:
0

10004 City
0

10004_1 State
0

10004_2 Zip
0

Fax reports to:
(301) 278-9507

Assistance:
E-mail: be-125help@bea.gov
Telephone: (301) 278-9303
FAQ's, video tutorials, and blank forms: www.bea.gov/be125

BE-125 Filing Requirements:

- A response is required if you are notified by BEA about this survey.
- A BE-125 report must be completed in its entirety by each U.S. person who had combined sales to foreign persons that exceeded $6 million, or combined purchases from foreign persons that exceeded $4 million in the intellectual property or services categories listed in **Tables 1 and 2** on pages 6 and 7 of this survey during the U.S. Reporter's prior fiscal year, or for which sales or purchases are expected to exceed those amounts during the current fiscal year. See Part 1.A on page 17 of the General Instructions for more information on who must report and reporting requirements.

NOTE: Because these thresholds apply separately to sales and purchases, reporting requirements may apply only to sales, only to purchases, or to both. For more information on filing requirements, see the General Instructions on page 17.

Authority, Confidentiality, Penalties

This survey is being conducted under the International Investment and Trade in Services Survey Act (P.L. 94-472, 90 Stat. 2059, 22 U.S.C. 3101-3108, as amended). The filing of reports is mandatory, and the Act provides that your report to BEA is confidential. Persons who fail to report may be subject to penalties. See page 17 of the General Instructions for additional details.

Contact Information

Provide information of person to consult about this report:

10005 Name
0

10006 Telephone Number
0

Extension

10008 E-mail Address
0

10007 Fax Number
0

NOTE: BEA uses a Secure Messaging System to correspond with you via encrypted message to discuss questions relating to this form. We may use your e-mail address for survey-related announcements and to inform you about secure messages. When communicating with BEA by e-mail, please do not include any confidential business or personal information.

Certification

The undersigned official certifies that this report has been prepared in accordance with the applicable instructions, is complete, and is substantially accurate including estimates that may have been provided.

Signature of Authorized Official

Date

Telephone Number

Extension

Name

Title

Identification of U.S. Reporter

1 **What is the U.S. Reporter's fiscal quarter covered in this report?**
*Use these dates as the **reporting period** for the subsequent survey questions.*

Beginning date . . . . . 11001 1 Month Day Year

Ending date . . . . . 11002 1 Month Day Year

2 **What was the status of the U.S. Reporter during the reporting period identified in question 1?**

11003

1 **1** ☐ In existence the entire reporting period – *Continue filling out this form.*

1 **2** ☐ In existence during only part of the reporting period – *Continue filling out this form for the portion of the reporting period the U.S. Reporter was in existence and, in the comments section below, explain why it did not exist for a part of the period.*

1 **3** ☐ Not in existence during the reporting period – *In the comments section below, explain why your company was not in existence during the reporting period. Please return form according to instructions on page 1.*

3 **Was the U.S. Reporter owned more than 50 percent by another U.S. entity or business enterprise at any point during the reporting period identified in question 1?**
See Part II.F of the General Instructions on page 18 for the definition of business enterprise.

11004

1 **1** ☐ No — *Continue filling out this form.*

1 **2** ☐ Yes — *Check **A** or **B**:*

2 **1** ☐ **A** – Owned by another U.S. entity or business enterprise for part of the reporting period — *Enter the name, contact information, and address of the controlling U.S. entity below and continue filling out this form, but only report transactions for the period during which the U.S. Reporter was NOT owned by another U.S. entity. Provide any comments in the section below.*

2 **2** ☐ **B** – Owned by another U.S. entity or business enterprise for the entire reporting period — *Enter the name, contact information, and address of the controlling U.S. entity below, provide any comments in the section below, and return this form according to the instructions on page 1.*

10016 Name 0

10017 Contact name 0 | 10018 Phone number 0

10019 Address — *Number and street* 0

10020 City 0 | 10021 State 0 | 10022 Zip 0

Comments

4 **What is the primary Employer Identification Number (EIN) used by the U.S. Reporter to file U.S. income or payroll taxes?**

11009 1

Enter your 9 digit employee identification number without dashes.

Continue to the next page

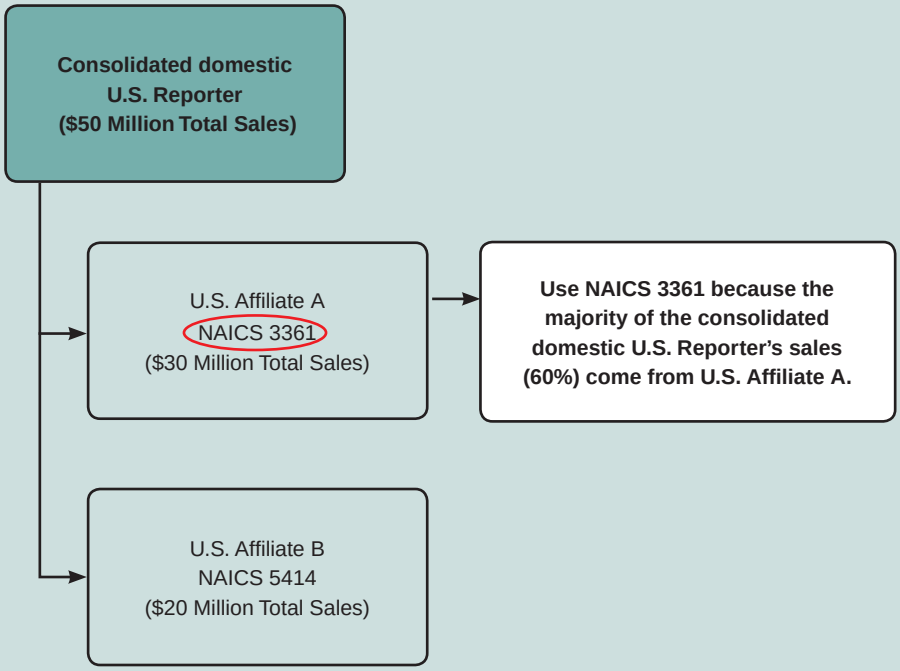
5 **Using the summary of NAICS classifications on the next page, as well as the example below, enter the 4-digit code that best describes the primary sales activity of the consolidated domestic U.S. Reporter. After entering your response, continue to page 5.**

Consolidated domestic U.S. Reporter means the fully consolidated domestic U.S. enterprise consisting of (i) the U.S. corporation whose voting securities are not owned more than 50 percent by another U.S. corporation, and, proceeding down each ownership chain from that U.S. corporation, (ii) any U.S. corporation whose voting securities are more than 50 percent owned by the U.S. corporation above it. The fully consolidated domestic U.S. enterprise excludes foreign branches and other foreign affiliates.

11008 1

EXAMPLE FOR DETERMINING PRIMARY SALES ACTIVITY (NAICS CODE)

Report the NAICS code that best describes the primary sales activity of the fully consolidated domestic U.S. Reporter. For example, if 60 percent of the consolidated domestic U.S. Reporter's sales are generated by Affiliate A, a U.S. automobile manufacturer (NAICS 3361), and 40 percent of the consolidated domestic U.S. Reporter's sales are generated by Affiliate B, an industrial engineering company (NAICS 5414), then you should report your NAICS as 3361.



Continue to page 5

Summary of Industry Classifications – For a full explanation of each code see www.bea.gov/naics2017

Agriculture, Forestry, Fishing, and Hunting
1110 Crop production
1120 Animal production and aquaculture
1130 Forestry and logging
1140 Fishing, hunting, and trapping
1150 Support activities for agriculture and forestry

Mining
2111 Oil and gas extraction
2121 Coal
2123 Nonmetallic minerals
2124 Iron ores
2125 Gold and silver ores
2126 Copper, nickel, lead, and zinc ores
2127 Other metal ores
2132 Support activities for oil and gas operations
2133 Support activities for mining, except for oil and gas operations

Utilities
2211 Electric power generation, transmission, and distribution
2212 Natural gas distribution
2213 Water, sewage, and other systems

Construction
2360 Construction of buildings
2370 Heavy and civil engineering construction
2380 Specialty trade contractors

Manufacturing
3111 Animal foods
3112 Grain and oilseed milling
3113 Sugar and confectionery products
3114 Fruit and vegetable preserving and specialty foods
3115 Dairy products
3116 Meat products
3117 Seafood product preparation and packaging
3118 Bakery products and tortillas
3119 Other food products
3121 Beverages
3122 Tobacco
3130 Textile mills
3140 Textile product mills
3150 Apparel
3160 Leather and allied products
3210 Wood products
3221 Pulp, paper, and paperboard mills
3222 Converted paper products
3231 Printing and related support activities
3242 Integrated petroleum refining and extraction
3243 Petroleum refining without extraction
3244 Asphalt and other petroleum and coal products
3251 Basic chemicals
3252 Resins, synthetic rubbers, and artificial and synthetic fibers and filaments
3253 Pesticides, fertilizers, and other agricultural chemicals
3254 Pharmaceuticals and medicines
3255 Paints, coatings, and adhesives
3256 Soap, cleaning compounds, and toilet preparations
3259 Other chemical products and preparations
3261 Plastics products
3262 Rubber products
3271 Clay products and refractories
3272 Glass and glass products
3273 Cement and concrete products
3274 Lime and gypsum products
3279 Other nonmetallic mineral products
3311 Iron and steel mills
3312 Steel products from purchased steel
3313 Alumina and aluminum production and processing
3314 Nonferrous metal (except aluminum) production and processing
3315 Foundries
3321 Forging and stamping
3322 Cutlery and handtools
3323 Architectural and structural metals
3324 Boilers, tanks, and shipping containers
3325 Hardware
3326 Spring and wire products
3327 Machine shop products, turned products, and screws, nuts, and bolts
3328 Coating, engraving, heat treating, and allied activities
3329 Other fabricated metal products
3331 Agriculture, construction, and mining machinery
3332 Industrial machinery
3333 Commercial and service industry machinery
3334 Ventilation, heating, air-conditioning, and commercial refrigeration equipment
3335 Metalworking machinery
3336 Engines, turbines, and power transmission equipment
3339 Other general purpose machinery
3341 Computer and peripheral equipment
3342 Communications equipment
3343 Audio and video equipment
3344 Semiconductors and other electronic components
3345 Navigational, measuring, electromedical, and control instruments
3346 Manufacturing and reproducing magnetic and optical media
3351 Electric lighting equipment
3352 Household appliances
3353 Electrical equipment
3359 Other electrical equipment and components
3361 Motor vehicles
3362 Motor vehicle bodies and trailers
3363 Motor vehicle parts
3364 Aerospace products and parts
3365 Railroad rolling stock
3366 Ship and boat building
3369 Other transportation equipment
3370 Furniture and related products
3391 Medical equipment and supplies
3399 Other miscellaneous manufacturing

Wholesale Trade, Durable Goods
4231 Motor vehicles and motor vehicle parts and supplies
4232 Furniture and home furnishing
4233 Lumber and other construction materials
4234 Professional and commercial equipment and supplies
4235 Metal and mineral (except petroleum)
4236 Household appliances, and electrical and electronic goods
4237 Hardware, and plumbing and heating equipment and supplies
4238 Machinery, equipment, and supplies
4239 Miscellaneous durable goods

Wholesale Trade, Non-Durable Goods
4241 Paper and paper product
4242 Drugs and druggists' sundries
4243 Apparel, piece goods, and notions
4244 Grocery and related product
4245 Farm product raw material
4246 Chemical and allied products
4247 Petroleum and petroleum products
4248 Beer, wine, and distilled alcoholic beverage
4249 Miscellaneous nondurable goods

Wholesale Trade, Electronic Markets and Agents And Brokers
4251 Wholesale electronic markets and agents and brokers

Retail Trade
4410 Motor vehicle and parts dealers
4420 Furniture and home furnishings
4431 Electronics and appliance
4440 Building material and garden equipment and supplies dealers
4450 Food and beverage
4461 Health and personal care
4471 Gasoline stations
4480 Clothing and clothing accessories
4510 Sporting goods, hobby, book, and music
4520 General merchandise
4530 Miscellaneous store retailers
4540 Non-store retailers

Transportation and Warehousing
4810 Air transportation
4821 Rail transportation
4833 Petroleum tanker operations
4839 Other water transportation
4840 Truck transportation
4850 Transit and ground passenger transportation
4863 Pipeline transportation of crude oil, refined petroleum products, and natural gas
4868 Other pipeline transportation
4870 Scenic and sightseeing transportation
4880 Support activities for transportation
4920 Couriers and messengers
4932 Petroleum storage for hire
4939 Other warehousing and storage

Information
5111 Newspaper, periodical, book, and directory publishers
5112 Software publishers
5121 Motion picture and video industries
5122 Sound recording industries
5151 Radio and television broadcasting
5152 Cable and other subscription programming
5173 Wired and wireless telecommunications carriers
5174 Satellite telecommunications
5179 Other telecommunications
5182 Data processing, hosting, and related services
5191 Other information services

Finance and Insurance
5221 Depository credit intermediation (Banking)
5223 Activities related to credit intermediation
5224 Non-depository credit intermediation, except branches and agencies
5229 Nondepository branches and agencies
5231 Securities and commodity contracts intermediation and brokerage
5238 Other financial investment activities and exchanges
5242 Agencies, brokerages, and other insurance related activities
5243 Insurance carriers, except direct life insurance carriers
5249 Direct life insurance carriers
5252 Funds, trusts, and other finance vehicles

Real Estate and Rental and Leasing
5310 Real estate
5321 Automotive equipment rental and leasing
5329 Other rental and leasing services
5331 Lessors of nonfinancial intangible assets, except copyrighted works

Professional, Scientific, and Technical Services
5411 Legal services
5412 Accounting, tax preparation, bookkeeping, and payroll services
5413 Architectural, engineering, and related services
5414 Specialized design services
5415 Computer systems design and related services
5416 Management, scientific, and technical consulting services
5417 Scientific research and development services
5418 Advertising, public relations, and related services
5419 Other professional, scientific, and technical services

Management of Companies and Enterprises
5512 Holding companies, except bank holding companies
5513 Corporate, subsidiary, and regional management offices

Administrative and Support, Waste Management, and Remediation Services
5611 Office administrative services
5612 Facilities support services
5613 Employment services
5614 Business support services
5615 Travel arrangement and reservation services
5616 Investigation and security services
5617 Services to buildings and dwellings
5619 Other support services
5620 Waste management and remediation services

Educational Services
6110 Educational services

Health Care and Social Assistance
6210 Ambulatory health care services
6220 Hospitals
6230 Nursing and residential care facilities
6240 Social assistance services

Arts, Entertainment, and Recreation
7110 Performing arts, spectator sports, and related industries
7121 Museums, historical sites, and similar institutions
7130 Amusement, gambling, and recreation industries

Accommodation and Food Services
7210 Accommodation
7220 Food services and drinking places

Other Services
8110 Repair and maintenance
8120 Personal and laundry services
8130 Religious, grantmaking, civic, professional, and similar organizations

Public Administration
9200 Public administration

Determination of Reporting Status

Determining Reportable and Non-Reportable Transactions

The scope of this survey is limited to transactions in selected services and intellectual property between the consolidated domestic U.S. Reporter and foreign persons*. A full list of the types of services and intellectual property covered is located in **Tables 1 and 2** beginning on the next page. Additional information can be found at www.bea.gov/be125.

* Person, when used throughout this survey, means any individual, branch, partnership, associated group, association, estate, trust, corporation, or other organization (whether or not organized under the laws of any State), and any government (including a foreign government, the United States Government, a state or local government, and any agency, corporation, financial institution, or other entity or instrumentality thereof, including a government sponsored agency).

DO REPORT:

- ✓ Transactions between your consolidated domestic U.S. operations and all foreign persons, regardless of affiliation, including inter-company transactions that you may not consider transactions under global consolidation.
- ✓ Services performed on a cross-border basis, wherein the service is performed remotely by internet, email, telephone, postal service, etc.
- ✓ Services performed in person, wherein the service is performed for, or by, an individual temporarily traveling abroad.
- ✓ Sales and purchases of rights to use or distribute intellectual property, as well as outright sales or purchases of intellectual property such as patents, copyrights, trademarks, etc.

DO NOT REPORT:

- ✖ Transactions between the U.S. Reporter's foreign affiliates and other foreign persons.
- ✖ Transactions between other U.S. persons and foreign affiliates of the U.S. Reporter.
- ✖ Transactions between the U.S. Reporter's domestic operations and other U.S. persons.
- ✖ The sale or purchase of goods (limited exceptions apply to sales of construction and merchanting services. See pages 9 and 15 for more information).
- ✖ Income on financial instruments (including interest, dividends, capital gains, etc.).
- ✖ Taxes, penalties, fines, gifts, or grants.
- ✖ Transportation of freight or passengers (except for space transport, which should be reported as transaction code 38), and port services.
- ✖ Travel-related services (including hotel accommodation, restaurant meals, and other expenditures while on travel).

More information about the scope and purpose of this survey can be found in the General Instructions beginning on page 17.

➔ ***Continue to the next page***

Determination of Reporting Status (Intellectual Property)

Distribution of Intellectual Property Sales and Purchases By Types of Rights Conveyed

REPORTING INSTRUCTIONS – **Table 1** (below) lists the types of reportable intellectual property transactions covered by this survey. For each type listed, indicate whether the U.S. Reporter had any transactions with foreign persons during the previous fiscal year, or if the U.S. Reporter has had, or expects to have, such transactions during the current fiscal year. Indicate sales in Column 3, and purchases in Column 4 by checking the appropriate box.

NOTE: Sales and purchases include accrued receipts and payments related to intellectual property. Definitions of the types of intellectual property transactions covered in **Table 1** can be found on pages 20 and 21 of the General Instructions.

Table 1 Transactions With Foreign Persons Related to Intellectual Property Rights

Trans-action code (1)	Transaction type (2)		Had **sales** to foreign persons in the previous fiscal year, or had/expects to have, **sales** to foreign persons during the current fiscal year (3)	Had **purchases** from foreign persons in the previous fiscal year, or had/expects to have, **purchases** from foreign persons during the current fiscal year (4)
	Rights related to patents, processes, and trade secrets			
1.1	Rights related to the use of a patent, process, or trade secret to produce and/or distribute a product or service	21001	[1] 1☐ Yes [1] 2☐ No	[2] 1☐ Yes [2] 2☐ No
1.3	Outright sales or purchases of proprietary rights related to patents, processes, and trade secrets	21002	[1] 1☐ Yes [1] 2☐ No	[2] 1☐ Yes [2] 2☐ No
	Rights related to books, music, etc.			
2.1	Rights to use books, music, etc., including end-user rights related to digital content	21003	[1] 1☐ Yes [1] 2☐ No	[2] 1☐ Yes [2] 2☐ No
2.2	Rights to reproduce and/or distribute books, music, etc.	21004	[1] 1☐ Yes [1] 2☐ No	[2] 1☐ Yes [2] 2☐ No
2.3	Outright sales or purchases of proprietary rights related to books, music, etc.	21005	[1] 1☐ Yes [1] 2☐ No	[2] 1☐ Yes [2] 2☐ No
	Rights related to trademarks			
3.1	Rights to use trademarks	21006	[1] 1☐ Yes [1] 2☐ No	[2] 1☐ Yes [2] 2☐ No
3.3	Outright sales or purchases of proprietary rights related to trademarks	21007	[1] 1☐ Yes [1] 2☐ No	[2] 1☐ Yes [2] 2☐ No
	Rights related to recorded performances and events such as radio and television programs and motion pictures			
4.1	Rights to use recorded performances and events, including end-user rights related to digital content	21008	[1] 1☐ Yes [1] 2☐ No	[2] 1☐ Yes [2] 2☐ No
4.2	Rights to reproduce and/or distribute recorded performances and events	21009	[1] 1☐ Yes [1] 2☐ No	[2] 1☐ Yes [2] 2☐ No
4.3	Outright sales or purchases of proprietary rights related to recorded performances and events	21010	[1] 1☐ Yes [1] 2☐ No	[2] 1☐ Yes [2] 2☐ No
	Rights to broadcast and record live performances and events			
5.2	Rights to broadcast and record live performances and events	21011	[1] 1☐ Yes [1] 2☐ No	[2] 1☐ Yes [2] 2☐ No
	Rights related to general use computer software			
6.2	Rights to reproduce and/or distribute general use computer software	21012	[1] 1☐ Yes [1] 2☐ No	[2] 1☐ Yes [2] 2☐ No
6.3	Outright sales or purchases of proprietary rights related to general use computer software	21013	[1] 1☐ Yes [1] 2☐ No	[2] 1☐ Yes [2] 2☐ No
	Franchise fees			
7.1	Fees associated with business format franchising	21014	[1] 1☐ Yes [1] 2☐ No	[2] 1☐ Yes [2] 2☐ No
7.3	Outright sales or purchases of proprietary rights related to business format franchising	21015	[1] 1☐ Yes [1] 2☐ No	[2] 1☐ Yes [2] 2☐ No
	Other intellectual property			
8.1	Rights to use other intellectual property	21016	[1] 1☐ Yes [1] 2☐ No	[2] 1☐ Yes [2] 2☐ No
8.2	Rights to reproduce and/or distribute other intellectual property	21017	[1] 1☐ Yes [1] 2☐ No	[2] 1☐ Yes [2] 2☐ No
8.3	Outright sales or purchases of proprietary rights related to other intellectual property	21018	[1] 1☐ Yes [1] 2☐ No	[2] 1☐ Yes [2] 2☐ No

Continue to the next page

Determination of Reporting Status (Services)

REPORTING INSTRUCTIONS – **Table 2** (below) lists the types of selected services transactions covered by this survey. For each type listed, indicate whether the U.S. Reporter had any transactions with foreign persons during the previous fiscal year, or if the U.S. Reporter has had, or expects to have, such transactions during the current fiscal year. Indicate sales in Column 3, and purchases in Column 4 by checking the appropriate box(es).

NOTE: Definitions of the types of selected services transactions covered in **Table 2** can be found on pages 21–25 of the General Instructions.

Table 2 Sales and Purchases of Selected Services with Foreign Persons

Trans-action code (1)	Transaction type (2)		Had **sales** to foreign persons in the previous fiscal year, or had/expects to have, **sales** to foreign persons during the current fiscal year (3)		Had **purchases** from foreign persons in the previous fiscal year, or had/expects to have, **purchases** from foreign persons during the current fiscal year (4)	
9	Accounting, auditing, and bookkeeping services	31001	[1] 1 ☐ Yes	[1] 2 ☐ No	[2] 1 ☐ Yes	[2] 2 ☐ No
10	Advertising services	31002	[1] 1 ☐ Yes	[1] 2 ☐ No	[2] 1 ☐ Yes	[2] 2 ☐ No
11	Auxiliary insurance services	31003	[1] 1 ☐ Yes	[1] 2 ☐ No	[2] 1 ☐ Yes	[2] 2 ☐ No
12.1	Computer software, including end-user licenses and customization services	31004	[1] 1 ☐ Yes	[1] 2 ☐ No	[2] 1 ☐ Yes	[2] 2 ☐ No
12.2	Cloud computing and data storage services	31005	[1] 1 ☐ Yes	[1] 2 ☐ No	[2] 1 ☐ Yes	[2] 2 ☐ No
12.3	Other computer services	31006	[1] 1 ☐ Yes	[1] 2 ☐ No	[2] 1 ☐ Yes	[2] 2 ☐ No
13	Construction services	31007	[1] 1 ☐ Yes	[1] 2 ☐ No	[2] 1 ☐ Yes	[2] 2 ☐ No
14.1	News agency services (excludes production costs related to news broadcasters, see code 42)	31008	[1] 1 ☐ Yes	[1] 2 ☐ No	[2] 1 ☐ Yes	[2] 2 ☐ No
14.2	Other information services	31009	[1] 1 ☐ Yes	[1] 2 ☐ No	[2] 1 ☐ Yes	[2] 2 ☐ No
15	Education services	31010	[1] 1 ☐ Yes	[1] 2 ☐ No	[2] 1 ☐ Yes	[2] 2 ☐ No
16.1	Architectural services	31011	[1] 1 ☐ Yes	[1] 2 ☐ No	[2] 1 ☐ Yes	[2] 2 ☐ No
16.2	Engineering services	31012	[1] 1 ☐ Yes	[1] 2 ☐ No	[2] 1 ☐ Yes	[2] 2 ☐ No
16.3	Surveying, cartography, certification, testing, and technical inspection services	31013	[1] 1 ☐ Yes	[1] 2 ☐ No	[2] 1 ☐ Yes	[2] 2 ☐ No
17	Financial services	31014			[2] 1 ☐ Yes	[2] 2 ☐ No
18	Industrial engineering services (report in 16.2)					
19.1	Maintenance services	31015	[1] 1 ☐ Yes	[1] 2 ☐ No	[2] 1 ☐ Yes	[2] 2 ☐ No
19.2	Installation, alteration, and training services	31016	[1] 1 ☐ Yes	[1] 2 ☐ No	[2] 1 ☐ Yes	[2] 2 ☐ No
20	Legal services	31017	[1] 1 ☐ Yes	[1] 2 ☐ No	[2] 1 ☐ Yes	[2] 2 ☐ No
21.1	Market research services	31018	[1] 1 ☐ Yes	[1] 2 ☐ No	[2] 1 ☐ Yes	[2] 2 ☐ No
21.2	Public opinion polling services	31019	[1] 1 ☐ Yes	[1] 2 ☐ No	[2] 1 ☐ Yes	[2] 2 ☐ No
21.3	Other management, consulting, and public relations services	31020	[1] 1 ☐ Yes	[1] 2 ☐ No	[2] 1 ☐ Yes	[2] 2 ☐ No
22	Merchanting services (net receipts)	31021	[1] 1 ☐ Yes	[1] 2 ☐ No		
23	Mining services	31022	[1] 1 ☐ Yes	[1] 2 ☐ No	[2] 1 ☐ Yes	[2] 2 ☐ No
24	Operational leasing	31023	[1] 1 ☐ Yes	[1] 2 ☐ No	[2] 1 ☐ Yes	[2] 2 ☐ No
25	Trade-related services, other than merchanting services	31024	[1] 1 ☐ Yes	[1] 2 ☐ No	[2] 1 ☐ Yes	[2] 2 ☐ No
26	Artistic-related services	31025	[1] 1 ☐ Yes	[1] 2 ☐ No	[2] 1 ☐ Yes	[2] 2 ☐ No
27	Premiums paid on primary insurance	31026			[2] 1 ☐ Yes	[2] 2 ☐ No
28	Losses recovered on primary insurance	31027			[2] 1 ☐ Yes	[2] 2 ☐ No
29.1	Provision of customized and non-customized research and development services	31028	[1] 1 ☐ Yes	[1] 2 ☐ No	[2] 1 ☐ Yes	[2] 2 ☐ No
29.2	Other research and development services	31029	[1] 1 ☐ Yes	[1] 2 ☐ No	[2] 1 ☐ Yes	[2] 2 ☐ No
30	Telecommunications services	31030	[1] 1 ☐ Yes	[1] 2 ☐ No	[2] 1 ☐ Yes	[2] 2 ☐ No
32	Health services	31031	[1] 1 ☐ Yes	[1] 2 ☐ No	[2] 1 ☐ Yes	[2] 2 ☐ No
33	Heritage and recreational services	31032	[1] 1 ☐ Yes	[1] 2 ☐ No	[2] 1 ☐ Yes	[2] 2 ☐ No
34	Audiovisual and production services	31033	[1] 1 ☐ Yes	[1] 2 ☐ No	[2] 1 ☐ Yes	[2] 2 ☐ No
35	Contract manufacturing services	31034	[1] 1 ☐ Yes	[1] 2 ☐ No	[2] 1 ☐ Yes	[2] 2 ☐ No
36	Disbursements for sales promotion and representation	31035	[1] 1 ☐ Yes	[1] 2 ☐ No	[2] 1 ☐ Yes	[2] 2 ☐ No
37	Photographic services (including satellite photography services)	31036	[1] 1 ☐ Yes	[1] 2 ☐ No	[2] 1 ☐ Yes	[2] 2 ☐ No
38	Space transport services	31037	[1] 1 ☐ Yes	[1] 2 ☐ No	[2] 1 ☐ Yes	[2] 2 ☐ No
39	Trade exhibition and sales convention services	31038	[1] 1 ☐ Yes	[1] 2 ☐ No	[2] 1 ☐ Yes	[2] 2 ☐ No
40	Agricultural services	31039	[1] 1 ☐ Yes	[1] 2 ☐ No	[2] 1 ☐ Yes	[2] 2 ☐ No
41	Waste treatment and depollution services	31040	[1] 1 ☐ Yes	[1] 2 ☐ No	[2] 1 ☐ Yes	[2] 2 ☐ No
42	Other selected services n.i.e. (not included elsewhere)	31041	[1] 1 ☐ Yes	[1] 2 ☐ No	[2] 1 ☐ Yes	[2] 2 ☐ No

➔ *Continue to the next page*

Determination of Reporting Status – Continued

6 **For all types of intellectual property and services listed in Tables 1 and 2 combined, did the U.S. Reporter's sales exceed $6 million during the previous fiscal year, or are they expected to exceed that amount during the current fiscal year?**

11011 [1] **1** ☐ Yes – *For each transaction type greater than $500.00 during the reporting period, you are required to report additional details on the country and affiliation to the foreign transactor(s) on* **Schedules A** *or* **C** *as indicated in the table below. Complete a separate Schedule for each applicable transaction code.* ***Continue to the next question.***

Schedule	Transaction Codes	Page
Schedule A (Sales)	1.1–42 (excluding 13, 17*,27*, and 28*)	12
Schedule C (Sales)	13	16

**Sales of services corresponding with transaction codes 17, 27, and 28 are not reportable on this survey.*

[1] **2** ☐ No – *If your combined sales were $6 million or less during the previous fiscal year, and are not expected to exceed that amount during the current fiscal year, please select one of the following:*

[2] **1** ☐ I had sales to foreign persons of the transaction types listed in **Tables 1 and 2** during the reporting period specified in question **1**, and I will be reporting them on **Schedules A** and/or **C** as indicated in the table above on a voluntary basis.

[2] **2** ☐ I had sales to foreign persons of the transaction types listed in **Tables 1 and 2** during the reporting period specified in question **1**, but I will not be reporting those sales on **Schedules A** and/or **C** on a voluntary basis. My combined total sales to foreign persons during the reporting period were . . . . . $ Mil. Thous. Dols. [3] 000

[2] **3** ☐ I did not have any sales to foreign persons of the transaction types listed in **Tables 1 and 2** during the reporting period specified in question **1**.

7 **For all types of intellectual property and services listed in Tables 1 and 2 combined, did the U.S. Reporter's purchases exceed $4 million during the previous fiscal year, or are they expected to exceed that amount during the current fiscal year?**

11013 [1] **1** ☐ Yes – *For each transaction type greater than $500.00 during the reporting period, you are required to report additional details on the country and affiliation to the foreign transactor(s) on* **Schedule B** *on page 14. Complete a separate Schedule for each applicable transaction code.*

[1] **2** ☐ No – *If your combined purchases were $4 million or less during the previous fiscal year, and are not expected to exceed that amount during the current fiscal year, please select one of the following:*

[2] **1** ☐ I had purchases from foreign persons of the transaction types listed in **Tables 1 and 2** during the reporting period specified in question **1**, and I will be reporting them on **Schedule B** on page 14 on a voluntary basis.

[2] **2** ☐ I had purchases from foreign persons of the transaction types listed in **Tables 1 and 2** during the reporting period specified in question **1**, but I will not be reporting those purchases on **Schedule B** on a voluntary basis. My combined total purchases from foreign persons during the reporting period were . . . . . $ Mil. Thous. Dols. [3] 000

[2] **3** ☐ I did not have any purchases from foreign persons of the transaction types listed in **Tables 1 and 2** during the reporting period specified in question **1**.

If you answered "Yes" to either question 6 or question 7, continue with the survey and answer questions 8 and 9 on the next page before completing Schedules A – C, as required.

If you answered "No" to both question 6 and 7, but wish to provide additional information on a voluntary basis, continue with the survey and answer questions 8 and 9 on the next page before completing Schedules A – C, as appropriate.

If you answered "No" to both question 6 and 7, and do not wish to provide additional information on a voluntary basis, STOP here and return the form according to the instructions on page 1.

Continue to the next page

For Reporters of Sales of Merchanting Services

Merchanting Services – Sales of merchanting services are equal to the difference between your cost and the resale price of goods (such as crude oil, grain, and other commodities) that are both purchased and resold abroad; that is, the goods are neither imported to, nor exported from, the United States and they do not undergo significant processing during the time between when they are purchased and resold.

8 **Will you be reporting sales of merchanting services (net receipts, transaction code 22) on Schedule A?**

41015 1 **1** ☐ Yes — *Continue to question* **9**, and complete **Schedule A**.

1 **2** ☐ No — *Continue to the appropriate Schedule(s) on the following pages and report any transactions subject to reporting additional country detail as indicated in questions* **6** *and* **7**.

9 **Report the gross value of sales and purchases of the goods sold under the merchanting services below, and report additional detail for net receipts on Schedule A.**

	REPORT IN THOUSANDS OF U.S. DOLLARS (e.g., report $1,555,555.00 as 1,556).							
	Merchanting Services (net receipts)			Gross Sales			Gross Purchases	
41016	1 $ _____	000	=	2 $ _____	000	–	3 $ _____	000

Continue to the next page

Understanding Reporting Relationships
(For use on Schedules A through C)

Transactions accrued during the reporting period should be reported by the country of the foreign transactor, and by the foreign transactor's relationship to the **U.S. Reporter**. The relationship between the **U.S. Reporter** and the foreign transactor falls into one of three categories:

Foreign Affiliates – A foreign affiliate is defined as an entity domiciled in a foreign country that is owned at least 10 percent (based on voting interest), directly or indirectly, by the U.S. Reporter.

Foreign Parents and Foreign Affiliates of Foreign Parents (aka the "foreign parent group") – Foreign Parents and Foreign Affiliates of Foreign Parents (aka the "foreign parent group") means all of the following:

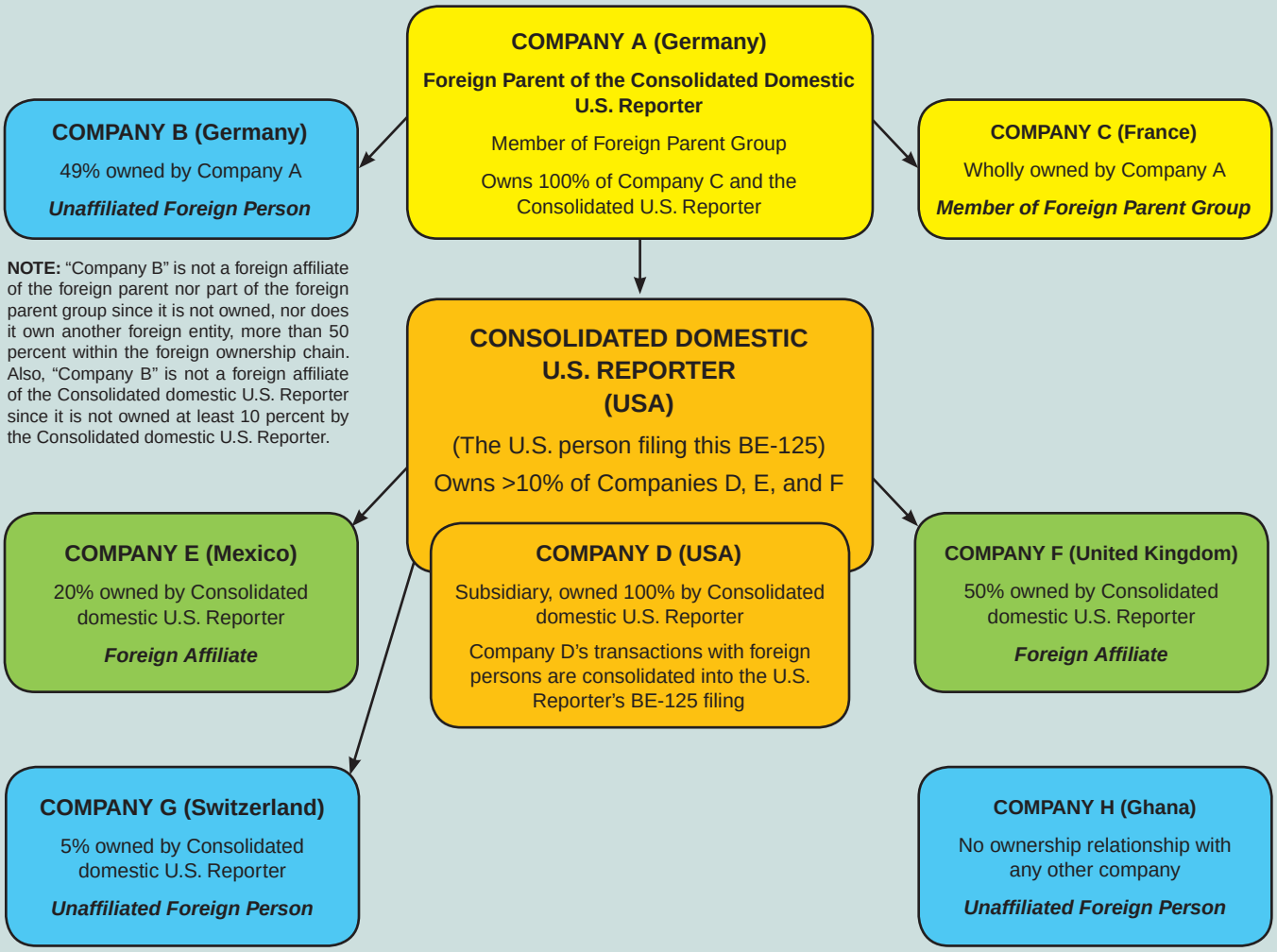
(i) the foreign parent, which is the first entity outside the United States in a foreign chain of ownership, that owns at least 10 percent (based on voting interest), directly or indirectly, of the consolidated domestic U.S. business enterprise.

(ii) any foreign entity proceeding up the foreign parent's ownership chain, that owns more than 50 percent of the entity below it up to and including the entity that is not owned more than 50 percent by another foreign entity,

(iii) any foreign entity, proceeding down the ownership chain(s) of each of these members, that is owned more than 50 percent by the entity above it.

Unaffiliated Foreign Persons – An unaffiliated foreign person is an entity domiciled abroad that is not owned, or is owned less than 10 percent, directly or indirectly, by the U.S. Reporter or the U.S. Reporter's foreign parent.

The diagram below illustrates each of these relationships with regards to the U.S. Reporter. **Additional reporting instructions are provided prior to each Schedule on pages 11, 13, and 15.**



Continue to **Schedules A** *through* **C** *as indicated, based on your responses to questions* **6** *and* **7** *on page 8.*

SCHEDULE A – U.S. Reporter's Sales of Selected Services and Intellectual Property to Foreign Persons

REPORTING INSTRUCTIONS – Schedule A

Complete a separate Schedule A for each transaction type (except construction services, which are reportable on Schedule C) with sales greater than $500.00 during the reporting period. If you are reporting sales of more than one transaction type, or need to report additional country detail, please use the overflow sheets provided (pages 27–29 of the survey) or download additional overflow sheets at www.bea.gov/be125. (eFile users – select "Add overflow" from the survey selection page.)

Transactions accrued during the reporting period should be reported by transaction type and according to the U.S. Reporter's affiliation with the purchaser. ONLY report transactions between the U.S. Reporter's domestic operations and foreign persons. DO NOT report transactions between the U.S. Reporter's foreign affiliates and foreign persons, between the U.S. Reporter's domestic operations and other U.S. persons, or transactions between other U.S. persons and the U.S. Reporter's foreign affiliates.

Tables 1 and 2, on pages 6 and 7, identify the types of transactions that are reportable on **Schedule A** and corresponding numerical transaction codes (from Column 1 of the **Tables**). Columns 3, 4, and 5 on **Schedule A** correspond to the U.S. Reporter's affiliation with the foreign purchaser.

How to Report:

1. For each transaction type that is reportable, select the associated service code from the dropdown box at the top of **Schedule A**.
2. Enter the country(ies) with which you had sales of this transaction type in the left most column of **Schedule A** (SALES TO – Specify country).
3. For each country, enter the total value of the sale(s) you had of this transaction type **during the reporting period** in the column that corresponds to the purchaser's relationship with the U.S. Reporter (see page 10 for more information on reporting relationships):

Report in column	Relationship with consolidated domestic U.S. Reporter
3	Transactions between the U.S. Reporter and a foreign affiliate
4	Transactions between the U.S. Reporter and its foreign parent group
5	Transactions between the U.S. Reporter and unaffiliated foreign persons

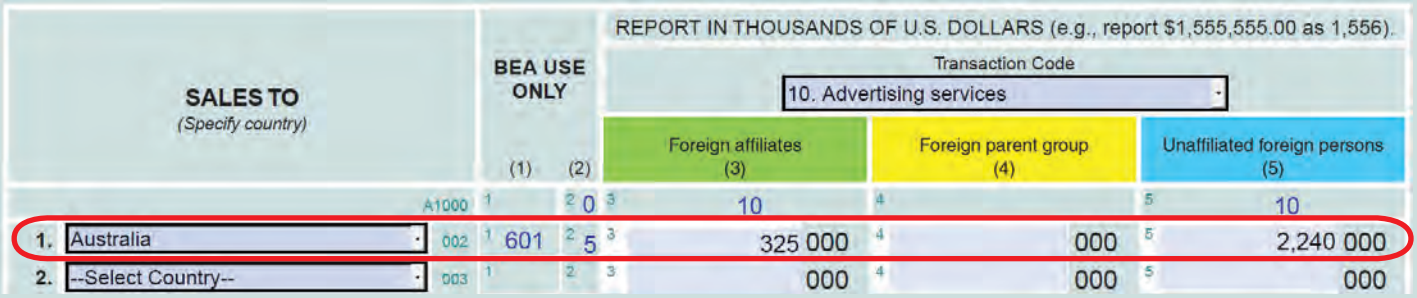
Example:

Your company sold advertising services to persons in Australia. Sales of $325,000 were to a foreign affiliate of the U.S. Reporter, and sales of $2,240,000 were to an unaffiliated foreign person.

First, select transaction code 10, "advertising services," from the dropdown box at the top of **Schedule A**.

Select "Australia" from the dropdown box in the first column of row 1. Enter "325" in the column marked **Foreign affiliates** and "2,240" in the column marked **Unaffiliated foreign persons**.

IMPORTANT – Report amounts in thousands of U.S. dollars (omitting 000). Round amounts of less than $500.00 to 0. Do not enter amounts in the shaded portions of each item.



If you are reporting sales of more than one transaction type, or need to report additional country detail, please use the overflow sheets provided (pages 27–29 of the survey) or download additional overflow sheets at www.bea.gov/be125. (eFile users – select "Add overflow" from the survey selection page.)

SCHEDULE A – U.S. Reporter's Sales of Selected Services and Intellectual Property to Foreign Persons

Complete a separate Schedule A for each transaction type with sales greater than $500.00 during the reporting period. If you are reporting sales of more than one transaction type, or need to report additional country detail, please use the overflow sheets provided (pages 27–29 of the survey) or download additional overflow sheets at www.bea.gov/be125. (eFile users – select "Add overflow" from the survey selection page.)

Mandatory Reporting for Sales of Each Type of Intellectual Property or Service

REPORT IN THOUSANDS OF U.S. DOLLARS (e.g., report $1,334,891.00 as 1,335).

Transaction Code: -- Select Transaction Code --

SALES TO (Specify country)		BEA USE ONLY (1)	BEA USE ONLY (2)	Foreign affiliates (3)	Foreign parent group (4)	Unaffiliated foreign persons (5)
				See page 10 for more information about reporting relationships		
	A1000	1	2	3	4	5
1. --Select Country--	002	1	2	3 $ 000	4 $ 000	5 $ 000
2. --Select Country--	003	1	2	3 000	4 000	5 000
3. --Select Country--	004	1	2	3 000	4 000	5 000
4. --Select Country--	005	1	2	3 000	4 000	5 000
5. --Select Country--	006	1	2	3 000	4 000	5 000
6. --Select Country--	007	1	2	3 000	4 000	5 000
7. --Select Country--	008	1	2	3 000	4 000	5 000
8. --Select Country--	009	1	2	3 000	4 000	5 000
9. --Select Country--	010	1	2	3 000	4 000	5 000
10. --Select Country--	011	1	2	3 000	4 000	5 000
11. --Select Country--	012	1	2	3 000	4 000	5 000
12. --Select Country--	013	1	2	3 000	4 000	5 000
13. --Select Country--	014	1	2	3 000	4 000	5 000
14. --Select Country--	015	1	2	3 000	4 000	5 000
15. --Select Country--	016	1	2	3 000	4 000	5 000
16. --Select Country--	017	1	2	3 000	4 000	5 000
17. --Select Country--	018	1	2	3 000	4 000	5 000
18. --Select Country--	019	1	2	3 000	4 000	5 000
19. --Select Country--	020	1	2	3 000	4 000	5 000
20. --Select Country--	021	1	2	3 000	4 000	5 000
21. --Select Country--	022	1	2	3 000	4 000	5 000
22. --Select Country--	023	1	2	3 000	4 000	5 000
23. --Select Country--	024	1	2	3 000	4 000	5 000
24. --Select Country--	025	1	2	3 000	4 000	5 000
25. --Select Country--	026	1	2	3 000	4 000	5 000
26. --Select Country--	027	1	2	3 000	4 000	5 000
27. --Select Country--	028	1	2	3 000	4 000	5 000
28. --Select Country--	029	1	2	3 000	4 000	5 000
29. --Select Country--	030	1	2	3 000	4 000	5 000
30. --Select Country--	031	1	2	3 000	4 000	5 000
31. --Select Country--	032	1	2	3 000	4 000	5 000
32. --Select Country--	033	1	2	3 000	4 000	5 000
33. --Select Country--	034	1	2	3 000	4 000	5 000
34. **Total all countries this page**	001	1	2	3 000	4 000	5 000

35. If you reported sales of transaction codes 8.1-8.3, other intellectual property, or 42, other selected services n.i.e., *specify the major type of intellectual property or service*:

035 0

SCHEDULE B – U.S. Reporter's Purchases of Selected Services and Intellectual Property from Foreign Persons

REPORTING INSTRUCTIONS – Schedule B

Complete a separate Schedule B for each transaction type with purchases greater than $500.00 during the reporting period. If you are reporting purchases of more than one transaction type, or need to report additional country detail, please use the overflow sheets provided (pages 30–32 of the survey) or download additional overflow sheets at www.bea.gov/be125. (eFile users – select "Add overflow" from the survey selection page.)

Purchases accrued during the reporting period should be reported by transaction type and according to the U.S. Reporter's affiliation with the seller. ONLY report transactions between the U.S. Reporter's domestic operations and foreign persons. DO NOT report transactions between the U.S. Reporter's foreign affiliates and foreign persons, or between the U.S. Reporter's domestic operations and other U.S. persons, or transactions between other U.S. persons and the U.S. Reporter's foreign affiliates.

Tables 1 and 2, on pages 6 and 7, identify the types of transactions that are reportable on **Schedule B** and corresponding numerical transaction codes (from Column 1 of the **Tables**). Columns 3, 4, and 5 on **Schedule B** correspond to the U.S. Reporter's affiliation with the foreign seller.

How to Report:

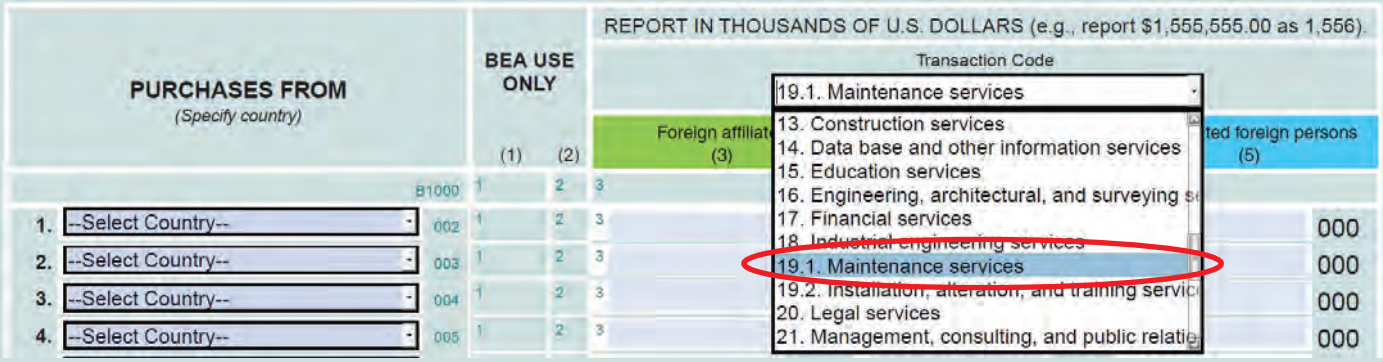
1. For each transaction type that is reportable, select the associated service code from the dropdown box at the top of **Schedule B**.
2. Enter the country(ies) with which you had purchases of this transaction type in the left most column of **Schedule B** (PURCHASES FROM – Specify country).
3. For each country, enter the total value of the purchase(s) you had of this transaction type **during the reporting period** in the column that corresponds to the seller's relationship with the U.S. Reporter (see page 10 for more information about reporting relationships):

Report in column	Relationship with consolidated domestic U.S. Reporter
3	Transactions between the U.S. Reporter and a foreign affiliate
4	Transactions between the U.S. Reporter and its foreign parent group
5	Transactions between the U.S. Reporter and unaffiliated foreign persons

Example:

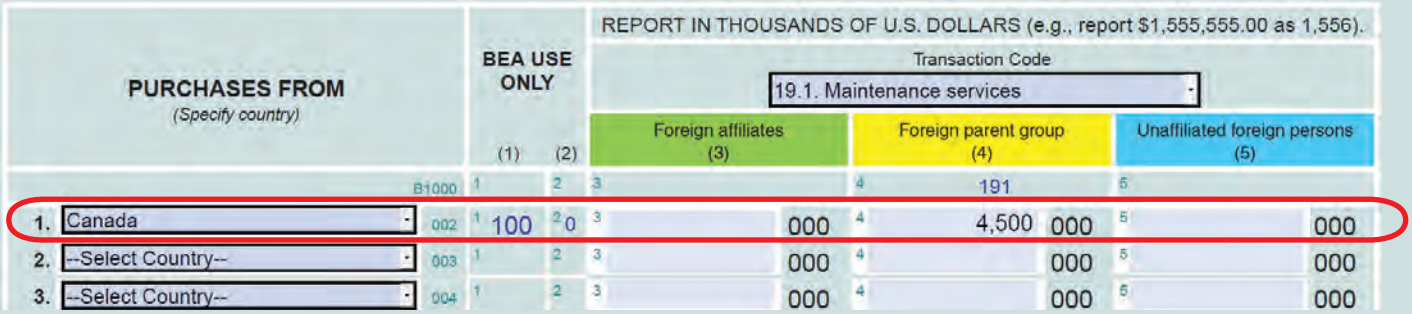
Your company purchased $4,500,000 in maintenance services from its foreign parent group in Canada.

First, select transaction code 19.1, maintenance services, from the dropdown box at the top of **Schedule B**.



Select "Canada" from the dropdown box in the first column of row 1. Enter "4,500" in the column marked **Foreign parent group**.

IMPORTANT – Report amounts in thousands of U.S. dollars (omitting 000). Round amounts of less than $500.00 to 0. Do not enter amounts in the shaded portions of each item.



If you are reporting purchases of more than one transaction type, or need to report additional country detail, please use the overflow sheets provided (pages 30–32 of the survey) or download additional overflow sheets at www.bea.gov/be125. (eFile users – select "Add overflow" from the survey selection page.)

SCHEDULE B – U.S. Reporter's Purchases of Selected Services and Intellectual Property from Foreign Persons

Complete a separate Schedule B for each transaction type with purchases greater than $500.00 during the reporting period. If you are reporting purchases of more than one transaction type, or need to report additional country detail, please use the overflow sheets provided (pages 30–32 of the survey) or download additional overflow sheets at www.bea.gov/be125. (eFile users – select "Add overflow" from the survey selection page.)

Mandatory Reporting for Purchases of Each Type of Intellectual Property or Service

REPORT IN THOUSANDS OF U.S. DOLLARS (e.g., report $1,334,891.00 as 1,335).

Transaction Code: -- Select Transaction Code --

	PURCHASES FROM (Specify country)		BEA USE ONLY (1)	BEA USE ONLY (2)	Foreign affiliates (3)	Foreign parent group (4)	Unaffiliated foreign persons (5)
					See page 10 for more information about reporting relationships		
		B1000	1	2	3	4	5
1.	--Select Country--	002	1	2	3 $ 000	4 $ 000	5 $ 000
2.	--Select Country--	003	1	2	3 000	4 000	5 000
3.	--Select Country--	004	1	2	3 000	4 000	5 000
4.	--Select Country--	005	1	2	3 000	4 000	5 000
5.	--Select Country--	006	1	2	3 000	4 000	5 000
6.	--Select Country--	007	1	2	3 000	4 000	5 000
7.	--Select Country--	008	1	2	3 000	4 000	5 000
8.	--Select Country--	009	1	2	3 000	4 000	5 000
9.	--Select Country--	010	1	2	3 000	4 000	5 000
10.	--Select Country--	011	1	2	3 000	4 000	5 000
11.	--Select Country--	012	1	2	3 000	4 000	5 000
12.	--Select Country--	013	1	2	3 000	4 000	5 000
13.	--Select Country--	014	1	2	3 000	4 000	5 000
14.	--Select Country--	015	1	2	3 000	4 000	5 000
15.	--Select Country--	016	1	2	3 000	4 000	5 000
16.	--Select Country--	017	1	2	3 000	4 000	5 000
17.	--Select Country--	018	1	2	3 000	4 000	5 000
18.	--Select Country--	019	1	2	3 000	4 000	5 000
19.	--Select Country--	020	1	2	3 000	4 000	5 000
20.	--Select Country--	021	1	2	3 000	4 000	5 000
21.	--Select Country--	022	1	2	3 000	4 000	5 000
22.	--Select Country--	023	1	2	3 000	4 000	5 000
23.	--Select Country--	024	1	2	3 000	4 000	5 000
24.	--Select Country--	025	1	2	3 000	4 000	5 000
25.	--Select Country--	026	1	2	3 000	4 000	5 000
26.	--Select Country--	027	1	2	3 000	4 000	5 000
27.	--Select Country--	028	1	2	3 000	4 000	5 000
28.	--Select Country--	029	1	2	3 000	4 000	5 000
29.	--Select Country--	030	1	2	3 000	4 000	5 000
30.	--Select Country--	031	1	2	3 000	4 000	5 000
31.	--Select Country--	032	1	2	3 000	4 000	5 000
32.	--Select Country--	033	1	2	3 000	4 000	5 000
33.	--Select Country--	034	1	2	3 000	4 000	5 000
34.	**Total for all countries, this page**	001	1	2	3 000	4 000	5 000

35. If you reported purchases of transaction codes 8.1-8.3, other intellectual property, or 42, other selected services n.i.e., *specify the major type intellectual property or service*:

035 0

SCHEDULE C – U.S. Reporter's Sales of Construction Services To Foreign Persons

REPORTING INSTRUCTIONS – Schedule C

Complete Schedule C for sales of construction services (transaction code 13). Report according to the consolidated domestic U.S. Reporter's affiliation with the purchaser. ONLY report transactions between the U.S. Reporter's domestic operations and foreign persons.

DO NOT report transactions between foreign affiliates and foreign persons, or between the U.S. Reporter's domestic operations and other U.S. persons. If you need to report additional country detail, please use the overflow sheet provided (pages 33 and 34 of the survey) or download additional overflow sheets at www.bea.gov/be125. (eFile users – select "Add overflow" from the survey selection page.)

How to Report:

1. Enter the country of the purchaser in the left most column on **Schedule C** (SALES TO – Specify country).
2. Enter the value of the transaction(s) **during the reporting period** in the set of columns that correspond to the purchaser's relationship with the U.S. Reporter (see page 10 for more information about reporting relationships):

Report in columns	Relationship with consolidated domestic U.S. Reporter
3–5	Transactions between the U.S. Reporter and a foreign affiliate
6–8	Transactions between the U.S. Reporter and its foreign parent group
9–11	Transactions between the U.S. Reporter and unaffiliated foreign persons

Example:

Your company sold $325,000 of construction services to **foreign affiliates** in Australia. Goods exports and foreign expenses related to those sales totaled $45,000 and $155,000, respectively.

Select "Australia" from the dropdown box in the first column of row 1. Enter "325" in Column 3. Enter "45" in Column 4, and "155" in Column 5. (see Specific Reporting Instructions below for more information).

IMPORTANT – Report amounts in thousands of U.S. dollars (omitting 000). Round amounts of less than $500.00 to 0. Do not enter amounts in the shaded portions of each item.

SALES TO (Specify country)	BEA USE ONLY		REPORT IN THOUSANDS OF U.S. DOLLARS (e.g., report $1,334,891.00 as 1,335).								
			Foreign affiliates			Foreign parent group			Unaffiliated foreign persons		
			See page 10 for more information about reporting relationships								
	(1)	(2)	Gross operating revenues (3)	Goods exports (4)	Foreign expenses (5)	Gross operating revenues (6)	Goods exports (7)	Foreign expenses (8)	Gross operating revenues (9)	Goods exports (10)	Foreign expenses (11)
Country C1000	1	2 6	3 13	4 13	5 13	6	7	8	9	10	11
1. Australia 002	1 601	2 5	3 $ 325	4 $ 45	5 $ 155	6 $	7 $	8 $	9 $	10 $	11 $
2. --Select Country-- 003	1	2	3	4	5	6	7	8	9	10	11
3. --Select Country-- 004	1	2	3	4	5	6	7	8	9	10	11
4. --Select Country-- 005	1	2	3	4	5	6	7	8	9	10	11

Specific Reporting Instructions:

Gross operating revenues (Columns 3, 6, and 9) – Report revenues (sales) as recorded on your books for the value of services sold and/or completed during the reporting period (not when actual payment is received).

Goods exports (Columns 4, 7, and 10) – Report the value of merchandise exports from the United States during the reporting period that were made in connection with projects. Exports should include the value of equipment, supplies, materials, etc., and should equal the amounts reported in the Electronic Export Information (EEI) filed with U.S. Customs and Border Protection plus the cost of transporting the goods to foreign destinations. Exclude temporary exports of equipment or other goods that are intended to be returned to the United States within one year and in substantially the same condition as when exported (consistent with the SED instructions regarding temporary exports).

Foreign expenses or disbursements (Columns 5, 8, and 11) – Report salaries and wages transmitted or disbursed abroad; expenses or outlays for services (including purchases from foreign subcontractors), materials, and equipment purchases abroad; and other foreign expenses (e.g., local taxes and fees for permits). (Do not report purchases of material and equipment for import into the United States.)

If you need to report additional country detail, please use the overflow sheet provided (pages 33 and 34 of the survey) or download additional overflow sheets at www.bea.gov/be125. (eFile users – select "Add overflow" from the survey selection page.)

SCHEDULE C – U.S. Reporter's Sales of Construction Services to Foreign Persons

Complete Schedule C for sales of construction services greater than $500.00. If you need to report additional country detail, please use the overflow sheet provided (pages 33 and 34 of the survey) or make additional copies of this schedule. (eFile users – select "Add overflow" from the survey selection page.)

Mandatory Reporting for Sales of Construction Services

SALES TO (Specify country)		BEA USE ONLY (1)	BEA USE ONLY (2)	REPORT IN THOUSANDS OF U.S. DOLLARS (e.g., report $1,334,891.00 as 1,335). Foreign affiliates: Gross operating revenues (3)	Foreign affiliates: Goods exports (4)	Foreign affiliates: Foreign expenses (5)	Foreign parent group: Gross operating revenues (6)	Foreign parent group: Goods exports (7)	Foreign parent group: Foreign expenses (8)	Unaffiliated foreign persons: Gross operating revenues (9)	Unaffiliated foreign persons: Goods exports (10)	Unaffiliated foreign persons: Foreign expenses (11)
				See page 10 for more information about reporting relationships								
Country	C1000	1	2 3	3 13	4	5	6	7	8	9	10	11
1. Albania	002	1 350	2 1	3 $ 11	4 $	5 $	6 $	7 $	8 $	9 $	10 $	11 $
2. --Select Country--	003	1	2	3	4	5	6	7	8	9	10	11
3. --Select Country--	004	1	2	3	4	5	6	7	8	9	10	11
4. --Select Country--	005	1	2	3	4	5	6	7	8	9	10	11
5. --Select Country--	006	1	2	3	4	5	6	7	8	9	10	11
6. --Select Country--	007	1	2	3	4	5	6	7	8	9	10	11
7. --Select Country--	008	1	2	3	4	5	6	7	8	9	10	11
8. --Select Country--	009	1	2	3	4	5	6	7	8	9	10	11
9. --Select Country--	010	1	2	3	4	5	6	7	8	9	10	11
10. --Select Country--	011	1	2	3	4	5	6	7	8	9	10	11
11. --Select Country--	012	1	2	3	4	5	6	7	8	9	10	11
12. --Select Country--	013	1	2	3	4	5	6	7	8	9	10	11
13. --Select Country--	014	1	2	3	4	5	6	7	8	9	10	11
14. --Select Country--	015	1	2	3	4	5	6	7	8	9	10	11
15. --Select Country--	016	1	2	3	4	5	6	7	8	9	10	11
16. --Select Country--	017	1	2	3	4	5	6	7	8	9	10	11
17. --Select Country--	018	1	2	3	4	5	6	7	8	9	10	11
18. --Select Country--	019	1	2	3	4	5	6	7	8	9	10	11
19. --Select Country--	020	1	2	3	4	5	6	7	8	9	10	11
20. --Select Country--	021	1	2	3	4	5	6	7	8	9	10	11
21. --Select Country--	022	1	2	3	4	5	6	7	8	9	10	11
22. --Select Country--	023	1	2	3	4	5	6	7	8	9	10	11
23. --Select Country--	024	1	2	3	4	5	6	7	8	9	10	11
24. --Select Country--	025	1	2	3	4	5	6	7	8	9	10	11
25. --Select Country--	026	1	2	3	4	5	6	7	8	9	10	11
26. --Select Country--	027	1	2	3	4	5	6	7	8	9	10	11
27. --Select Country--	028	1	2	3	4	5	6	7	8	9	10	11
28. --Select Country--	029	1	2	3	4	5	6	7	8	9	10	11
29. --Select Country--	030	1	2	3	4	5	6	7	8	9	10	11
30. --Select Country--	031	1	2	3	4	5	6	7	8	9	10	11
31. --Select Country--	032	1	2	3	4	5	6	7	8	9	10	11
32. --Select Country--	033	1	2	3	4	5	6	7	8	9	10	11
33. **Total for all countries, this page**	001	1 350	2 1	3 11	4	5	6	7	8	9	10	11

GENERAL INSTRUCTIONS

Public reporting burden for this BE-125 report is estimated to average 21 hours per response. This burden includes time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate to Director, Bureau of Economic Analysis (BE-1), U.S. Department of Commerce, 4600 Silver Hill Rd., Washington, DC 20233; and to the Office of Management and Budget, Paperwork Reduction Project 0608-0058, Washington, DC 20503.

Purpose – Reports on this form are required to obtain reliable and up-to-date information on intellectual property and services transactions between U.S. and foreign persons. The data will be used in compiling the U.S. international transactions accounts and national income and product accounts. The information will also be used to formulate U.S. policy on such international transactions, and to analyze the impact of that policy and the policies of foreign countries.

Authority – This survey is being conducted under the authority of the International Investment and Trade in Services Survey Act (P.L. 94-472, 90 Stat. 2059, 22 U.S.C. 3101-3108, as amended – hereinafter "the Act"). Regulations for the survey may be found in 15 CFR Part 801. The survey has been approved by the Office of Management and Budget (OMB) under the Paperwork Reduction Act (44 U.S.C. 3501, et seq).

Penalties – Persons who fail to report may be subject to a civil penalty and to injunctive relief commanding such person to comply, or both. These civil penalties are subject to inflationary adjustments. Those adjustments are found in 15 CFR 6.4. Whoever willfully fails to report shall be fined, and, if an individual, may be imprisoned for not more than one year, or both. Any officer, director, employee, or agent of any entity who knowingly participates in such violations, upon conviction, may be punished by a like fine, imprisonment, or both (See 22 U.S.C. 3105). Notwithstanding the above, a U.S. person is not subject to any penalty for failure to report if a valid Office of Management and Budget (OMB) control number is not displayed on the form. The control number for Form BE-125 (0608-0058) is displayed at the top of the first page of this form.

Confidentiality – The Act provides that your report to this Bureau is **confidential** and may be used only for analytical and statistical purposes. Without your prior written permission, the information filed in your report **cannot** be presented in a manner that allows it to be individually identified. Your report **cannot** be used for purposes of taxation, investigation, or regulation. Copies retained in your files are immune from legal process. Per the Cybersecurity Enhancement Act of 2015, your data are protected from Cybersecurity risks through security monitoring of BEA information systems.

I. WHO IS TO REPORT AND GENERAL COVERAGE

A. Who must report – A response is required from each U.S. person that was notified by BEA about the survey.

1. Mandatory and voluntary reporting

a. Mandatory reporting

A complete BE-125 report is required from each U.S. person that:

(1) had combined sales to foreign persons in the intellectual property or services transactions listed in Part IV. of these General Instructions that exceeded $6,000,000 in the U.S. person's prior fiscal year, or for which sales are expected to exceed that amount in the current fiscal year, OR

(2) had combined purchases from foreign persons in the intellectual property or services transactions listed in Part IV. of these General Instructions that exceeded $4,000,000 in the U.S. person's prior fiscal year, or for which purchases are expected to exceed that amount in the current fiscal year.

The $6,000,000 (sales) and $4,000,000 (purchases) thresholds for mandatory reporting are based on covered transactions with foreign persons by all parts of the consolidated domestic U.S. Reporter. Because these thresholds apply separately to sales and purchases, the mandatory reporting requirements may apply only to sales, only to purchases, or to both.

The determination of whether a U.S. person is subject to mandatory reporting may be based on the judgment of knowledgeable persons in a company who can identify reportable transactions, on a recall basis, with a reasonable degree of certainty, without conducting a detailed records search.

Provide responses to all questions as they pertain to the consolidated domestic U.S. Reporter's fiscal quarter identified in question 1. In the "Determination of Reporting Status" section, in Tables 1 and 2, indicate whether the U.S. Reporter had any transactions with foreign persons during the previous fiscal year, or if the U.S. Reporter has had, or expects to have, such transactions during the current fiscal year. Indicate sales in column 3, and indicate purchases in column 4.

If, in the previous year, the U.S. Reporter's combined total sales to, or purchases from, foreign persons exceeded $6,000,000 in sales OR $4,000,000 in purchases, or are expected to exceed those amounts in the current year, then the U.S. Reporter MUST provide additional country/affiliation detail on Schedules A through C as indicated in questions 6 and 7 on page 8.

Enter the total transaction amounts, applicable to a particular schedule, in the appropriate column(s) on line 34 of the Schedule A and B, and line 33 of the Schedule C. Distribute amounts to the foreign country(ies) involved in the transaction(s) on lines above the total line on each applicable schedule. Use additional copies of the schedules, or the available overflow sheets, to report additional countries and transaction types as necessary.

b. Voluntary reporting

If, in the previous year, combined sales were $6 million or less, on an accrual basis, and are expected to be less than that amount in the current year, then the U.S. Reporter may report sales at a country and affiliation level of detail on the applicable mandatory schedule(s). If, in the previous year, combined purchases were $4 million or less, on an accrual basis, and are expected to be less than that amount in the current year, then the U.S. Reporter may report purchases at a country and affiliation level of detail on the applicable mandatory schedule(s). Provision of this additional detail is voluntary. The estimates may be judgmental, that is, based on recall, without conducting a detailed records search.

c. Exemption – Any U.S. person that receives the BE-125 survey form from BEA, but is not subject to the reporting requirements, must file an exemption claim by completing completing pages 1–8 of the survey and returning it to BEA by the due date of the survey.

2. Consolidation – A U.S. enterprise should file a single BE-125 survey covering combined (total) intellectual property and services transactions of all its domestic subsidiaries and parts.

Consolidating unincorporated enterprises

Consolidate into your BE-125 report the transactions of unincorporated enterprises in which your company has voting control. Please see the following items on determining the voting interest in typical unincorporated enterprises.

Partnerships – Most partnerships are either general partnerships or limited partnerships. Consolidation of partnerships and inclusion of their intellectual property and services transactions (sales and purchases) on the BE-125 survey is based on voting control.

a. General partnerships

Determination of voting interest – The determination of the percentage of voting interest of a general partner is based on who controls the partnership. The percentage of voting interest is not based on the percentage of ownership in the partnership's equity. The general partners are presumed to control a general partnership.

Unless a clause to the contrary is contained in the partnership agreement, a general partnership is presumed to be controlled equally by each of the general partners.

Managing partners – If one general partner is designated as the managing partner, responsible for the day-to-day operations of the partnership, this does not necessarily transfer control of the partnership to the managing partner. If the managing partner must obtain approval for annual operating budgets and for decisions relating to significant management issues from the other general partners, then the managing partner does not have a 100 percent voting interest in the partnership.

b. Limited partnerships

Determination of voting interest – The determination of the percentage of voting interest in a limited partnership is based on who controls the partnership. The percentage of voting interest is not based on the percentage of ownership in the partnership's equity. In most cases, the general partner is presumed to control a limited partnership, and therefore, have a 100 percent voting interest in the limited partnership. If there is more than one general partner, the partnership is presumed to be controlled equally by each of the general partners, unless a clause to the contrary is contained in the partnership agreement.

Therefore, unless a clause to the contrary is contained in the partnership agreement, limited partners are presumed to have zero voting interest in a limited partnership.

Managing partners – See discussion under "General partnerships" above.

c. Limited liability companies (LLCs)

Determination of voting interest – The determination of the percentage of voting interest in an LLC is based on who controls the LLC. The percentage of voting interest is not based on the percentage of ownership in the LLC's equity. LLCs are presumed to be controlled equally by each of its members (owners), unless a clause to the contrary is contained in the articles of organization or in the operating agreement.

Managing member – If one member is designated as the managing member responsible for the day-to-day operations of the LLC, this does not necessarily transfer control of the LLC to the managing member. If the managing member must obtain approval for annual operating budgets and for decisions relating to other significant management issues from the other members, then the managing member does not have a 100 percent voting interest in the LLC.

B. BE-125 definition of transactions – Transactions covered by this survey consist of (i) sales and purchases related to certain intellectual property rights (see Table 1 on page 6 for a list of intellectual property-related transactions covered by this survey and Part IV. of the General Instructions on pages 20 and 21 for definitions) and (ii) sales and purchases of selected services (see Table 2 on page 7 for a list of services covered by this survey and Part IV. of the General Instructions on pages 21 to 25 for definitions).

Types of transactions excluded from the scope of this survey:

1. Sales and purchases of goods. Trade in goods involves products that have a physical form, and includes payments or receipts for electricity. Limited exceptions for the sale and purchase of goods apply to sales of construction and merchanting services. See pages 9 and 15 for more information.
2. Sales and purchases of financial instruments, including stocks, bonds, financial derivatives, loans, mutual fund shares, and negotiable CDs. (However, securities brokerage is a service, and purchases of such are reportable under transaction code 17.)
3. Income on financial instruments (interest, dividends, capital gain distributions, etc).
4. Compensation paid to, or received by, employees.
5. Penalties and fines and gifts or grants in the form of goods and cash (sometimes called "transfers").
6. Travel-related services (including hotel accommodation, restaurant meals, and other expenditures while on travel).

For additional clarifications of reporting requirements, please read the BE-125 survey instructions, call (301) 278-9303, or send an e-mail to be-125help@bea.gov.

C. BE-125 definition of sales or purchases – It should be noted that an item other than sales or purchases may be used as the measure of a given service for purposes of determining whether the threshold for mandatory reporting of the service is exceeded. Note that in several cases – advertising; telecommunications; merchanting; miscellaneous disbursements (included in transaction code 42 in Part IV. of these General Instructions) – measures other than, or in addition to, sales or purchases of services should be used. See Part IV. of these General Instructions for an explanation of what measure should be applied in determining whether you are subject to the BE-125 survey's mandatory reporting requirements for a given service.

D. Clarification of coverage and special situations

1. **Reporting period –** Form BE-125 is a quarterly report; one report is to be filed for each fiscal quarter of the year.
2. **Date of recording transactions –** Transactions are to be reported on an accrual basis. However, telecommunications services should be reported on a settlement basis.
3. **Withholding taxes –** Data should be reported gross (before deduction) of U.S. and foreign withholding taxes.
4. **Services covered regardless of where performed –** Sales to or purchases from foreign persons for services should be reported regardless of whether the services were performed in the United States or abroad. Transactions should be reported based on the resident country of the primary beneficiary (purchaser) and primary provider (seller) of the service(s) performed.
5. **Services or intellectual property bundled with goods or with other services and not separately valued –** When a sale or purchase is for both goods and services or intellectual property, or of several services or intellectual property, that cannot be unbundled (i.e., the goods and/or services/intellectual property are not separately valued), it should be classified based on whichever accounts for a majority of the value or on the basis of the reporter's customary practice.
6. **Accounting for purchases –** Purchases of services or intellectual property should be included without regard to whether they are charged as an expense on the income statement, capitalized, or charged to inventories.
7. **Projects with U.S. Government nonmilitary agencies –** Report information on services that are provided abroad for U.S. Government nonmilitary agencies, such as the United States Agency for International Development (USAID) and the United States Information Agency, or that are part of an aid or technical cooperation program of the Government with foreign persons. However, do not report services provided to the U.S. Department of Defense or any of its agencies, such as the Army Corps of Engineers. Report funds received from the U.S. Government on Schedule A as sales to the country where the services are provided, and report any foreign expenses related to those services as purchases on Schedule B.
8. **International organizations –** Report transactions with international organizations, which, according to balance of payments conventions, are considered foreign persons even if they are headquartered in the United States. Enter "International Organization" as the name of the country of the foreign party to the transaction.
9. **Reciprocal exchanges –** Include the value of reciprocal exchanges; i.e., transactions involving barter. On Schedule A, value your sales to the foreign participant in the reciprocal exchange at market rates, not at the actual cost of performing the services. On Schedule B, value your purchases from the foreign participant at the same amount as the sale reported on Schedule A.

II. DEFINITIONS

A. United States, when used in a geographic sense, means the 50 states, the District of Columbia, the Commonwealth of Puerto Rico, and all territories and possessions of the United States. **NOTE:** The U.S. Virgin Islands and Guam are territories of the United States.

B. Foreign, when used in a geographic sense, means that which is situated outside the United States or which belongs to or is characteristic of a country other than the United States.

C. U.S. Reporter is the U.S. person filing a report in this survey.

D. Consolidated domestic U.S. Reporter means the fully consolidated U.S. domestic enterprise consisting of (i) the U.S. corporation whose voting securities are not owned more than 50 percent by another U.S. corporation, and, proceeding down each ownership chain from that U.S. corporation, and, (ii) any U.S. corporation whose voting securities are more than 50 percent owned by the U.S. corporation above it. The fully consolidated U.S. domestic enterprise excludes foreign branches and other foreign affiliates. Conditions may exist that would lead a U.S. corporation to exclude certain majority-owned (more than 50 percent owned) domestic subsidiaries from financial statements used in reports to shareholders. If such a subsidiary has covered transactions, it must file a report under its own name, and the subsidiary will be considered the U.S. Reporter for purposes of this survey.

E. Person means any individual, branch, partnership, associated group, association, estate, trust, corporation, or other organization (whether or not organized under the laws of any State), and any government (including a foreign government, the United States Government, a State or local government, and any agency, corporation, financial institution, or other entity or instrumentality thereof, including a government sponsored agency).

1. **U.S. person** means any person resident in the United States or subject to the jurisdiction of the United States.
2. **Foreign person** means any person resident outside the United States or subject to the jurisdiction of a country other than the United States.

F. Business enterprise means any organization, association, branch, or venture which exists for profit making purposes or to otherwise secure economic advantage, and any ownership of any real estate. (A business enterprise is a "person" within the definition in paragraph E above.)

G. Financial services provider – Except for Monetary Authorities (e.g., Central Banks) the definition of financial services providers used for this survey is identical in coverage to Sector 52 – Finance and Insurance, and holding companies from Sector 55 of the North American Industry Classification System United States, 2017. Go to **www.bea.gov/naics2017** for more information on NAICS classifications.

H. Direct investment means the ownership or control, directly or indirectly, by one person of 10 percent or more of the voting securities of an incorporated business enterprise or an equivalent interest in an unincorporated business enterprise.

I. Parent means a person of one country who, directly or indirectly, owns or controls 10 percent or more of the voting stock of an incorporated business enterprise, or an equivalent ownership interest in an unincorporated business enterprise which is located outside that country.

1. **U.S. parent** means the U.S. person that has direct investment in a foreign business enterprise.
2. **Foreign parent** means the foreign person, or the first person outside the United States in a foreign chain of ownership, which has direct investment in a U.S. business enterprise, including a branch.

J. Foreign Parents (FP) and **Foreign Affiliates of Foreign Parents (FAFP) (aka the "foreign parent group")** means:

(i) the foreign parent, which is the first entity outside the United States in a foreign chain of ownership, which owns at least 10 percent (based on voting interest), directly or indirectly, of the consolidated domestic U.S. business enterprise.

(ii) any foreign entity, proceeding up the foreign parent's ownership chain, which owns more than 50 percent of the entity below it up to and including that entity which is not owned more than 50 percent by another foreign entity, and

(iii) any foreign entity, proceeding down the ownership chain(s) of each of these members, which is owned more than 50 percent by the entity above it.

K. Affiliate means a business enterprise located in one country that is directly or indirectly owned or controlled by a person of another country to the extent of 10 percent or more of its voting stock for an incorporated business or an equivalent interest for an unincorporated business, including a branch.

1. **Foreign affiliate** means an affiliate located outside the United States in which a U.S. person has direct investment.
2. **U.S. affiliate** means an affiliate located in the United States in which a foreign person has direct investment.

L. Foreign affiliate of a foreign parent means, with reference to a given U.S. affiliate, any member of the foreign parent group owning the U.S. affiliate that is not a foreign parent of the U.S. affiliate.

M. Unaffiliated foreign person means, with respect to a given U.S. person, any foreign person that is not an affiliated foreign person as defined in paragraph K above.

N. Country means, for purposes of this survey, the country of location of the foreign person with whom a transaction has occurred.

III. OTHER INSTRUCTIONS

A. Distinguishing between unaffiliated and affiliated transactions

This survey covers U.S. persons' direct transactions, both sales and payments (purchases), with affiliated and unaffiliated foreign persons.

Examples of affiliated transactions are:

1. A transaction between a U.S. person (U.S. parent) and its foreign affiliate.
2. A transaction between a U.S. person (U.S. affiliate) and its foreign parent(s) or member(s) of the foreign parent group(s).

Examples of unaffiliated transactions are:

1. A transaction between a U.S. person and an unaffiliated foreign person.
2. A transaction between one U.S. person and another U.S. person's foreign affiliate. Such a transaction is reportable by the first U.S. person.

Examples of transactions that are not reportable are:

1. A transaction between a U.S. affiliate of a foreign parent and another U.S. person.
2. A transaction between a U.S. parent's foreign affiliate and another foreign person.

B. Understanding the U.S. Reporter's relationship with foreign persons

The relationship between the U.S. Reporter and the foreign persons fall into one of three categories:

Foreign affiliates – A foreign affiliate is defined as an entity domiciled in a foreign country that is owned at least 10 percent, directly or indirectly, by the U.S. Reporter.

Foreign Parents (FP) and **Foreign Affiliates of Foreign Parents (FAFP) (aka the "foreign parent group")** means all of the following:

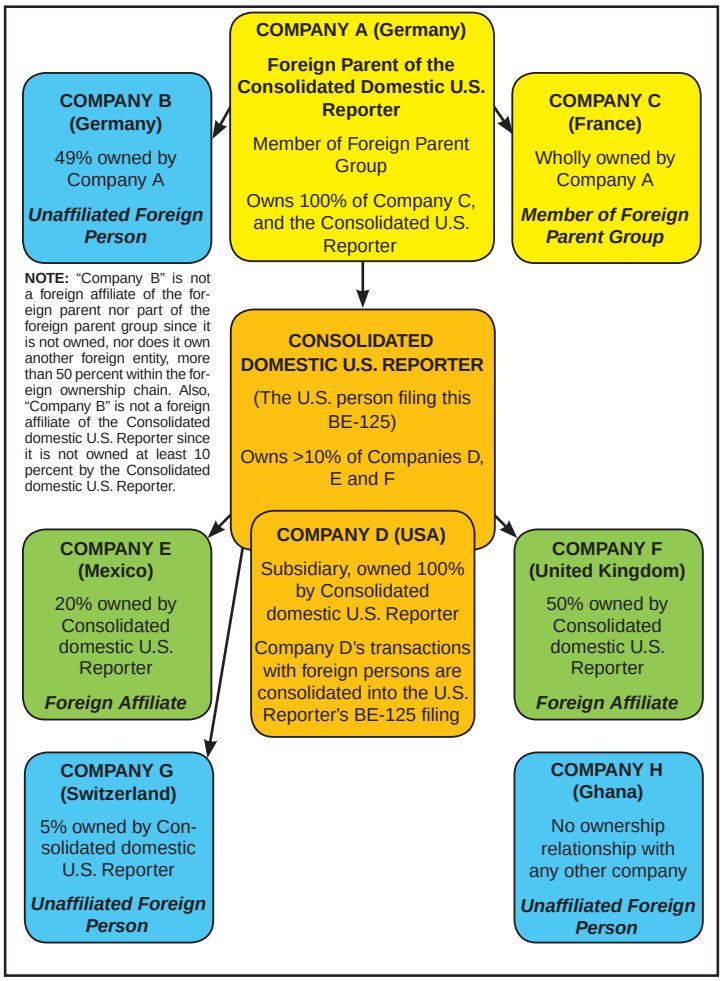
(i) the foreign parent, which is the first entity outside the United States in a foreign chain of ownership, that owns at least 10 percent (based on voting interest), directly or indirectly, of the consolidated domestic U.S. business enterprise.

(ii) any foreign entity proceeding up the foreign parent's ownership chain, that owns more than 50 percent of the entity below it up to and including the entity that is not owned more than 50 percent by another foreign entity,

(iii) any foreign entity that, proceeding down the ownership chain(s) of each of these members, is owned more than 50 percent by the entity above it.

Unaffiliated foreign persons – An unaffiliated foreign person is an entity domiciled abroad that is owned less than ten percent, directly or indirectly, by the U.S. Reporter or the U.S. Reporter's foreign parent.

The diagram below illustrates each of these relationships with regards to the U.S. Reporter.



C. Foreign activities of a U.S. person that do not constitute a foreign affiliate

Although the definitions of direct investment and foreign affiliate in Part II. above, together with the discussion in Part III.A above, should be sufficient to determine whether a given foreign activity is or is not a foreign affiliate, in a number of cases the determination may be difficult. Several factors to be considered are given below. If you still cannot determine if the activity or operation is an affiliate, call (301) 278-9303 or send an e-mail to be-125help@bea.gov for additional guidance.

If a U.S. person's foreign activity or operation is incorporated abroad, it is a foreign affiliate.

If a U.S. person's foreign activity or operation is not incorporated abroad, its status is based on the weight of the evidence when the factors listed below are considered.

An unincorporated foreign activity or operation generally would be considered a foreign affiliate if it: (i) is subject to foreign income taxes; (ii) has a substantial physical presence abroad (e.g., plant and equipment or employees); (iii) maintains separate financial records that would permit the preparation of financial statements, including an income statement and balance sheet (not just a record of disbursements and receipts); (iv) takes title to the goods it sells and receives revenues therefrom; or (v) receives funds for its own account from customers for services it performs. Transactions with this type of entity should be reported under "Foreign affiliates."

An unincorporated foreign activity or operation generally would not be considered a foreign affiliate if it: (i) conducts business abroad only for the U.S. person's account and not for its own account (e.g., sales promotion or public relations type of activities); (ii) has no separate financial statements; (iii) receives funds to cover its expenses only from the U.S. person; (iv) is not subject to foreign income taxes; and (v) has limited physical assets, or employees, permanently located abroad. Transactions with this type of entity should be reported under "Unaffiliated foreign persons."

D. U.S. activities of a foreign person that do not constitute a U.S. affiliate Criteria for determining which U.S. activities do or do not constitute a U.S. affiliate of a foreign person are parallel to those in Part III.C. above.

E. Determining who must report a transaction when an intermediary is involved At times, transactions between a U.S. person and a foreign person may be arranged by, billed through, or otherwise facilitated by, an intermediary. The intermediary may be U.S. or foreign, and may be affiliated or unaffiliated with the U.S. or the foreign person.

A determination of whom a sale is to, or whom a purchase is from, should be made on the basis of whom the U.S. person considers itself to have a claim on for payment, in the case of a sale, or whom it has a liability to, in the case of a purchase. For a sale, if the U.S. person looks to the foreign person for payment, then the transaction is between the U.S. person and the foreign person, and is to be reported by the U.S. person. If the U.S. person looks to the intermediary for payment, and the intermediary, in turn, looks to the foreign person for payment, then whether either transaction is reportable, and who it is to be reported by, depends on the location of the intermediary and the relationship between the U.S. person and the intermediary.

If the intermediary is a foreign person, then the U.S. person would report the transaction as a transaction with a foreign person.

If the intermediary is a U.S. person, then the initial transaction between the original U.S. person and the intermediary is domestic-to-domestic and not reportable in this survey. However, the intermediary must report the transaction with the foreign person.

The reportability of a purchase would be determined in a similar manner.

IV. TRANSACTION TYPES COVERED

This survey covers sales (Schedules A and C) and purchases (Schedule B) of the following types of intellectual property and selected services.

A. Transactions in Intellectual Property

Report sales on Schedule A and purchases on Schedule B.

Rights related to patents, processes, and trade secrets

1.1 Rights related to the use of a patent, process, or trade secret to produce and/or distribute a product or service – Includes license fees, royalties, and other fees received or paid for the use of proprietary rights, including patents, industrial processes, and trade secrets. Includes "maintenance" fees paid to foreign governments for the continuation of patent rights. If the charge for the process, design, etc., is subsumed in a contract for technical or professional services, the sale or purchase generally should be reported under the proper transaction number for that service.

Examples of transactions included in this category are royalties and license fees related to the production and/or distribution of goods such as pharmaceutical products, automobiles, medical equipment, etc.

Excludes license fees related to the use or distribution of computer software (reportable under transaction codes 6.2 or 12.1) and the use or distribution of audiovisual content (reportable under transaction codes 2.1-2.2, 4.1-4.2, or 5.2).

1.3 Outright sales or purchases of proprietary rights related to patents, processes, and trade secrets – Includes the outright sale or purchase of patents, processes, and trade secrets.

Excludes the outright sale or purchase of rights related to the development of computer software (reportable under transaction code 6.3) and the sale or purchase of proprietary rights to audiovisual content (reportable under transaction codes 2.3 or 4.3).

Rights related to books, music, etc.

2.1 Rights to use books, music, etc., including end-user rights related to digital content – Includes royalties and other fees (commonly referred to as end-user licensing fees) received or paid for the rights to view books downloaded from the internet or otherwise electronically delivered, and fees for the rights to perform, broadcast, or listen to digital music, other audio content, etc., or otherwise use copyrighted or protected material.

Excludes subscription fees to newspapers, magazines, etc., (reportable under transaction code 14.2). Excludes fees for the rights to display or view recorded audiovisual content such as radio and television programs, motion pictures, etc. (reportable under transaction code 4.1).

2.2 Rights to reproduce and/or distribute books, music, etc., – Includes royalties and other fees received or paid for the rights to reproduce and distribute books and other print or digital media content; CDs, digital music, and other audio content; and other copyrighted or protected material.

Excludes fees for the rights to reproduce or distribute recorded radio and television programs or motion pictures (reportable under transaction code 4.2).

2.3 Outright sales or purchases of proprietary rights related to books, music, etc., – Includes the outright sale or purchase of proprietary rights to audio or print material such as manuscripts, literary and artistic works, photographs, musical libraries, recordings, etc., including copyrights and fees for the use of such material in perpetuity.

Excludes the sale or purchase of copyrights for radio and television programs, motion pictures, etc. (reportable under transaction code 4.3). Excludes transactions related to exclusivity rights (for example, the exclusivity of a publisher to publish literary works of an author). These are considered assets that are a contract for future production, and are not reportable.

Rights related to trademarks

3.1 Rights to use trademarks – Includes sales and purchases related to rights to sell products under a particular trademark, brand name, or signature. Includes the initial fee and annual fees for the domain name registration for the Internet. Includes fees for sponsorship of other events if the fee is for the right to use the logo or trademark of the payee. A sponsor of an international sporting event, such as the Olympics, should include payments of sponsorship fees if the right to use a trademark, such as the Olympic logo, in advertising, or to place such a trademark on merchandise is conveyed.

Excludes fees received or paid under a business format franchise, which are reportable under transaction code 7.1.

3.3 Outright sales or purchases of proprietary rights related to trademarks – sales and purchases related to the outright sale or purchase of a trademark, or for its use in perpetuity. Includes sales and purchases of the outright sale or purchase of domain names.

Excludes fees paid for the display of the payer's logo or trademark (reportable as advertising services under transaction code 10). Excludes fees received or paid under a business format franchise (reportable under transaction code 7.1).

Rights related to recorded performances and events such as radio and television programs and motion pictures

4.1 Rights to use recorded performances and events, including end-user rights related to digital content – Includes royalties, license fees (including end-user licensing fees), and other funds

received or paid for the rights to recorded material such as radio and television programs and motion pictures (including digital recordings and video streaming). Includes rights to view and display recordings of live performances and events. Includes subscription fees for cable or satellite television programming.

4.2 Rights to reproduce and/or distribute recorded performances and events – Includes royalties, license fees, and other funds received or paid for the rights to reproduce and/or distribute recorded material such as radio and television programs and motion pictures (including digital recordings and video streaming). Includes licensing fees for material distributed both theatrically and non-theatrically, or via cable and broadcast television.

Excludes fees for the rights to broadcast live performances and events (reportable under transaction code 5.2).

4.3 Outright sales or purchases of rights related to recorded performances and events – Includes the outright sale or purchase of proprietary rights related to recorded material such as radio and television programs or motion pictures, including outright sales or purchases of copyrights and video libraries, and the associated use of such material in perpetuity.

Rights to broadcast and record live performances and events

5.2 Rights to broadcast and record live performances and events – Includes sales and purchases related to rights to broadcast, display, and record live artistic performances, sports events, and other live performances or events. Includes sales and purchases related to the authorized reproduction, rebroadcast, or retransmission of live performances and events, in part or in entirety.

Sales or purchases of rights to broadcast a major live performance or event, such as the Olympics, often extend over several years prior to the event. The cumulative amount of payments over all the years is to be reported on this form as an acquisition or sale of broadcast rights only in the single period in which the event is held. The prior year payments are considered to be deposits with the organization (such as the International Olympic Committee) selling the broadcast rights, and should be reported on the Department of Treasury's TIC C-form. Inquiries about the TIC C-form survey should be directed to the Federal Reserve Bank of New York (as contractor for the Department of Treasury) at (212) 720-6357.

Rights related to general use computer software

6.2 Rights to reproduce and/or distribute general use computer software – Includes sales and purchases related to the right to distribute general use software, and rights to reproduce general use computer software that was made from a master copy. This item includes licensing fees for reproducing copies of general use software for local area network (LAN) computer systems.

Excludes fees for custom software and programming services (reportable under transaction code 12.1). Excludes fees received or paid for the development of general use software (reportable under transaction code 29.1). Excludes general use computer software that was downloaded from the internet or otherwise electronically delivered (reportable under transaction code 12.1). Excludes the value of prepackaged general use software not intended for use on a server in a LAN environment that was physically shipped to or from the United States and non-customized (prepackaged) computer software on physical media for perpetual use shipped to or from the United States and reported on import or export declarations filed with the U.S. Customs and Border Protection (U.S. CBP).

6.3 Outright sales or purchases of proprietary rights related to general use computer software – Includes the outright sale or purchase of all proprietary rights related to general use computer software.

Excludes fees received or paid for the development of general use software (reportable under transaction code 29.1). Excludes general use computer software that was downloaded from the internet or otherwise electronically delivered (reportable under transaction code 12.1). Excludes the value of prepackaged general use software not intended for use on a server in a LAN environment that was physically shipped to or from the United States and non-customized (prepackaged) computer software on physical media for perpetual use shipped to or from the United States and reported on import or export declarations filed with the U.S. CBP.

Franchise fees

7.1 Fees associated with business format franchising – Fees received and paid by the U.S. Reporter under business format franchising agreements with foreign persons. Business format franchising is characterized by an ongoing business relationship between franchisor and franchisee that includes not only the product, service, and trademark, but the entire business format itself. This may include a marketing strategy and plan, operating manuals and standards, quality control, and continuing two-way communications.

Excludes sales and purchases related to the use of trademarks (reportable under transaction code 3.1), except where such trademarks are part of a business format franchise, even if the fees are nominally considered to be "franchising" fees.

Sales and purchases should be reported net of advertising allowances and other deductions retained by franchisees from gross franchise fees. Includes sales and purchases of one-time "up front" charges to new franchisees as well as ongoing fees based upon sales or other measures.

On Schedule A, U.S. franchisors should report sales to both foreign outlets and foreign master licensees. In the case of fees received from a foreign master licensee, report only the net fees received from foreign outlets. Include sales to "company-owned" outlets abroad. Include sales to jointly owned outlets.

On Schedule B, U.S. outlets and master licensees should report purchases made directly from foreign franchisors. U.S. outlets should not report purchases from U.S. master licensees, as these are domestic (U.S.-to-U.S.) transactions. Payments by a "company-owned" U.S. outlet to a foreign owner should be reported.

7.3 Outright sales or purchases of proprietary rights related to business format franchising – Includes the outright sale or purchase of a business format franchise to be used in perpetuity. A business format franchise is a portfolio of intellectual property that includes not only a product, service, and trademark, but the entire business format itself. This may include a marketing strategy and plan, operating manuals and standards, and quality control.

Excludes the outright sale or purchase of trademarks (reportable under transaction code 3.3), except where such trademarks are part of a business format franchise, even if the fees are nominally considered to be "franchising" fees. Excludes any fees for real property or capital equipment associated with the sale or purchase of a franchise.

Other intellectual property

8.1 Rights to use other intellectual property – Includes sales and purchases related to the right to use intellectual property not classified in one of the preceding categories. Includes sales and purchases by communications carriers to secure capacity by indefeasible rights of user (IRU). When reporting data under this transaction code, specify on line 35 of the appropriate schedule the type of intellectual property involved.

8.2 Rights to reproduce and/or distribute other intellectual property – Includes sales and purchases related to the right to reproduce and/or distribute intellectual property not classified in one of the preceding categories. When reporting data under this transaction code, specify on line 35 of the appropriate schedule the type of intellectual property involved.

8.3 Outright sales or purchases of proprietary rights related to other intellectual property – Includes the outright sale or purchase of intellectual property not classified in one of the preceding categories. When reporting data under this transaction code, specify on line 35 of the appropriate schedule the type of intellectual property involved.

B. Transactions in Selected Services

Report sales on Schedule A (except transaction code 13, which is reportable on Schedule C) and purchases on Schedule B.

9 Accounting, auditing, and bookkeeping services – Includes accounting systems design, auditing of accounting records, bookkeeping, budget development, financial statement preparation, payroll preparation, tax return preparation, and similar activities.

Excludes data processing and tabulation services (reportable under transaction code 12.2).

10 Advertising services – Preparation of advertising and placement of such advertising in media, including charges for media space and time. Includes advertising banners on web pages. An advertising agency selling such services should report gross billings to unaffiliated foreigners. Sales by media companies (e.g., broadcasters, publishers, etc.) that are arranged through U.S. advertising agencies are presumed to be reflected in billings of the advertising agencies; thus, in order to avoid duplication, report only direct transactions with foreign clients.

Excludes transactions that are with the U.S. affiliates of foreign clients, rather than directly with foreign clients; such transactions are considered domestic (U.S.-to-U.S.) and, therefore, outside the scope of this survey.

Excludes charges for services other than advertising, such as public relations or market research not directly associated with an advertising campaign (reportable under transaction code 21.1). U.S. media companies should report only direct sales of advertising services to unaffiliated foreign persons; they should not report advertising arranged by U.S. advertising agencies, including U.S. affiliates of foreign advertising agencies.

Under purchases of advertising services, U.S. Reporters that are advertising agencies should report only funds paid to foreign advertising agencies and media companies on behalf of their clients.

U.S. Reporters other than advertising agencies should report only payments made directly to foreign advertising agencies and media companies. Do not report payments made through a U.S. advertising agency. Also, do not report payments made through the U.S. office of a foreign advertising agency if your payment is made to the U.S. office.

Includes the value of reciprocal exchanges; i.e., transactions involving barter. On Schedule A, value your sales to the foreign participant in the reciprocal exchange at market rates, not at the actual cost of performing the services. On Schedule B, value your purchases from the foreign participant at the same amount as the sales reported on Schedule A.

11 Auxiliary insurance services – Agent's commissions, insurance brokering and agency services, insurance consulting services, evaluation and adjustment services, actuarial services, salvage administration services, and regulatory and monitoring services on indemnities and recovery services. Non-insurance companies should report these transactions on this survey. Insurance companies should only report these transactions on the BE-45, Quarterly Survey of Insurance Transactions by U.S. Insurance Companies with Foreign Persons. A copy of the form can be downloaded from **www.bea.gov/ssb**.

12.1 Computer software, including end-user licenses and customization services – Includes customized software (however delivered) and related licenses to use; the development, production, supply, and documentation of customized software, including operating systems, made to order for specific users; licenses to use non-customized software provided on a storage device with a periodic license fee; sales or purchases of originals and ownership rights for software systems and applications, downloaded or otherwise electronically delivered; includes non-customized (mass-produced) software downloaded or otherwise electronically delivered, whether with a periodic license or a single payment. Software includes general business productivity software, computer game software, and other applications.

Includes software downloaded from the Internet, fees and subscriptions for online gaming (including video games), and licensing agreements and end-user fees associated with downloading applications on to smart phones and tablets. Fees for developing such applications, however, should be reported under transaction code 29.1.

Excludes non-customized (prepackaged) computer software on physical media for perpetual use shipped to or from the United States and reported on import or export declarations filed with the U.S. CBP. Also excludes computer training courses not designed for a specific user (reportable under education services), charges for licenses to reproduce or distribute software (reportable under rights to reproduce and/or distribute general use computer software), and leasing of computers with an operator (reportable under operational leasing).

12.2 Cloud computing and data storage services – Includes data processing and hosting services (cloud services or "wiki"), such as data entry, tabulation, and processing on a time-sharing basis; web page hosting services; and provision of applications, hosting clients' content including applications, and digital media.

12.3 Other computer services – Includes hardware and software consultancy and implementation services, including the management of subcontracted computer services; hardware and software installation, including installation of mainframes and central computing units; maintenance and repairs of computers and peripheral equipment; computer facilities management; data recovery services; analysis, design, and programming of systems ready to use (including web page development and design), and technical consultancy related to software; systems maintenance and other support services, including training provided as part of consultancy.

13 Construction services (Schedule C only) – The creation, renovation, repair, or extension of fixed assets in the form of buildings, land improvements of an engineering nature, and other engineering construction such as roads, bridges, dams, and so forth. Includes related installation and assembly work. Includes site preparation and general construction as well as specialized services such as painting, plumbing, and demolition. Includes services of general contractors in the field of building and heavy construction; construction work by special trade contractors, such as the erection of structural steel for bridges and buildings; and on-site electrical work. Includes management of construction projects.

14.1 News agency services – Includes the provision of news, photographs, and feature articles to the media. Excludes production costs related to news broadcasters, see transaction code 42.

14.2 Other information services – Includes database services, such as database conception, data storage, and the dissemination of data and databases (including directories and mailing lists), both online and through magnetic, optical, or printed media and web search portals (encompassing search engine services that find Internet addresses for clients who input keyword queries). Also included are: direct non-bulk subscriptions to newspapers and periodicals, whether by mail, electronic transmission, or other means; other online content provision services; and library and archive services. (Bulk newspapers and periodicals are included under general merchandise, and are not reportable on this survey.)

15 Education services – Includes services relating to all levels of education whether delivered through correspondence courses, via television, satellite, or the Internet, as well as by teachers and instructors who supply services directly in host economies. Transactions are only included if the service providers are not employees of the entity from whom they are paid. Includes training provided via USAID contracts. Report amounts received from USAID as sales to unaffiliated foreign persons, and any foreign expenses associated with such contracts as payments to unaffiliated foreign persons.

Excludes tuition and fees charged to U.S. and foreign persons by educational institutions when the students travel to the institution for study (i.e., foreign exchange students). Also excludes training provided by a manufacturer in connection with the sale of a good (reportable under transaction code 19.2).

NOTE FOR TRANSACTION CODES 16.1–16.3: Sales previously reported on Schedule C under transaction code 16, architectural, engineering, and surveying services, should now be reported on Schedule A under transaction codes 16.1–16.3. The reporting of foreign expenses and disbursements related to the sales of architectural, engineering, and surveying services is no longer required.

16.1 Architectural services – Includes architectural design related to landscaping, urban planning, and other development projects; and transactions related to the design of buildings.

16.2 Engineering services – Includes the design, development, and utilization of machines, materials, instruments, structures, processes, and systems. Services of this type involve the provision of designs, plans, and studies related to engineering projects. Includes civil engineering services; industrial engineering services; and water resource engineering.

Excludes those engineering services performed in conjunction with construction and mining services projects (reportable under transaction codes 13 and 23, respectively). Includes services purchased in connection with proposed projects (e.g., feasibility studies) as well as projects that are actually being carried out.

Excludes computer systems engineering (reportable under transaction code 12.3). Includes, however, services performed with the assistance of computers, such as computer-assisted design work.

NOTE: Transactions previously reported on the BE-125 survey under industrial engineering services, transaction code 18, should be reported in this category.

16.3 Surveying, cartography, certification, testing, and technical inspection services – Includes surveying; cartography; product testing and certification; and geological analysis, testing, and inspection services. Includes routine testing such as analysis of the chemical and biological properties of materials such as air, water, waste (municipal and industrial), fuels, metal, soil, minerals, food, and chemicals.

Excludes testing and other product/process development activities that will likely give rise to patents, which should be reported under transaction code 29.2. Excludes geological surveying services (reportable under transaction code 23).

17 Financial services (Schedule B only) – Includes payment of credit-related fees, fees on securities transactions, and fees for other financial services. This service should only be reported by nonfinancial services companies. Financial services companies should only report these services on the BE-185, Quarterly Survey of Financial Services Transactions Between U.S. Financial Services Providers and Foreign Persons. A copy of the form can be downloaded from **www.bea.gov/be180**.

Credit-related fees include fees for establishing, maintaining, or arranging credit, letters of credit, bankers acceptances, mortgages, factoring services, loan guarantees, etc., that are commonly provided by foreign banking establishments. Include fees paid directly and fees that are withheld or deducted from your proceeds by the foreign person. For example, for factoring services, the fee may be calculated as the difference between the proceeds you received from the sale of your receivables and the face amount of the receivables sold; for arranging credit, letters of credit, etc., it may be calculated as the difference between the proceeds you received from the loan, letter of credit, etc. (after the deduction of the fee) and your liability to the foreign lending establishment. Report credit-related fees in the accounting period in which they are incurred, whether or not expensed in that accounting period. Excludes interest on your obligations, because interest is a payment for the use of the loan proceeds and is not a fee for the establishment, maintenance, or arrangement of credit.

Fees on securities transactions include commissions and other fees for securities transactions (including transactions in derivatives) or futures trading, such as brokerage, underwriting, private placements, etc. Fees for such services would commonly be paid to foreign investment banks and securities brokers or dealers. Include fees that can be calculated from transactions records or other documentation issued by the investment bank or security broker or dealer. Omit, rather than attempt to estimate, these fees if they cannot be calculated from such documentation. (For example, a dealer's markup on bond purchases and sales cannot be directly estimated from transactions records issued by a securities dealer.)

Fees for other financial services include fees for asset/liability management, debt renegotiation, and other financial services.

Excludes leasing (operational leasing services are reportable under transaction code 24), and real estate management services (management, consulting, and public relations services are reportable under transaction code 21.3).

19.1 Maintenance services – Includes maintenance services primarily on machinery and equipment. May also include small maintenance work on buildings, structures, dams, highways, etc., but only to the extent that the work is not reported under transaction code 13. Includes such services as the periodic overhaul of turbines, the extinguishment of natural gas well fires, and refinery maintenance.

Include maintenance and repair of ships, aircraft, and other transport equipment only if such transactions are not reported on the BE-30, Quarterly Survey of Ocean Freight Revenues and Foreign Expenses of U.S. Carriers, or the BE-37, Quarterly Survey of U.S. Airline Operators' Foreign Revenues and Expenses.

Excludes computer maintenance (reportable under transaction code 12.3), and services related to the maintenance and repair of telecommunications equipment and ground station services (reportable under transaction code 30).

19.2 Installation, alteration, and training services – Includes only installation, startup, and training services provided by a manufacturer in connection with the sale of a good.

Excludes such services where the cost is included in the price of the goods and not separately billed, or is declared as a part of the price of the goods on the import or export declaration filed with the U.S. CBP; however, services provided at a price over and above that entered on the declaration should be included. These services would be reported elsewhere if not received in connection with the purchase of goods. For example, installation of machinery and equipment is normally considered a construction activity, and training personnel in the use of new machinery would ordinarily be reported as an educational or training service.

20 Legal services – Includes services provided in a range of, or in a specific area of law, such as criminal law, corporate law, or real estate law. Includes the provision of other legal services by businesses such as notary public services, patent agent services and real estate settlement offices.

Excludes fines, penalties, and settlements imposed by courts of law or other government bodies.

21.1 Market research services – Includes market research and telemarketing.

21.2 Public opinion polling services – Includes public opinion polling on various issues.

21.3 Other management, consulting, and public relations services (including allocated expenses) – Includes management services, consulting services, public relations services, and amounts received by a parent company from its affiliates for general overhead and stewardship.

Excludes consulting engineering services related to actual or proposed construction projects (reportable under transaction code 16.1–16.3); computer consulting (reportable under transaction code 12.3); and public relations services that are an integral part of an advertising campaign (reportable under transaction code 10). Also excludes transactions between parent companies and affiliates that are identifiable as arising from the provision of advertising, accounting, legal, R&D, etc. services, even if these amounts represent reimbursements of sums paid to third parties. That is, transactions between parent companies and affiliates should not be reported in management services if they can instead be reported in another services category.

Excludes financial management services provided by, or for, financial services providers. Financial services companies should only report these services on the BE-185, Quarterly Survey of Financial Services Transactions Between U.S. Financial Services Providers and Foreign Persons. Payments for financial services by non-financial services companies should be reported under transaction code 17.

22 Merchanting services (net receipts, Schedule A only) – Sales of merchanting services are equal to the difference between your cost and the resale price of goods (such as crude oil, grain, and other commodities) that are both purchased and resold abroad; that is, the goods are neither imported to, nor exported from, the United States and they do not undergo significant processing during the time between when they are purchased and resold. Without regard to whether you initially purchased the goods from an affiliated or unaffiliated foreign person, report data for those transactions according to the company's relationship with the foreign entity (foreign affiliate, foreign parent group, or unaffiliated foreign person) to which the goods were resold. Only the "Total, all countries this page" (line 34 of Schedule A) is required to be reported for this service. Any data that are voluntarily reported by individual foreign country should be reported according to the individual foreign countries to which the goods were resold (and not the foreign countries from which the goods were purchased).

23 Mining services – Includes drilling wells for oil or gas field operations; exploration, including prospecting and taking ore samples; grading and building foundations at well locations; well surveying; and making geological observations. Includes services purchased in connection with proposed projects (e.g. feasibility studies) as well as projects that are actually being carried out.

NOTE: Sales of mining services, previously reported on Schedule C, should now be reported on Schedule A. The reporting of foreign expenses related or disbursements related to the sales of this service is no longer required.

24 Operational leasing – Rentals for computer and data processing equipment; transportation equipment (such as ships, aircraft, railway cars, containers, rigs automotive fleets, etc.) without crew or operators (if crew or operators are provided, the fee is considered to be for transportation services, which may be reportable on BEA forms BE-9, BE-30, or BE-37. Go to **www.bea.gov/ssb** to determine which forms cover your particular transportation services); and rentals of other machinery and equipment. Include fees from rentals of furniture, coin-operated machines, construction equipment (without operators), and electronic equipment.

Excludes rentals under leases that have been capitalized (capital leases) and rentals of any items other than machinery and equipment. For example, excludes rentals of office buildings and other real estate, film rentals, and employee leasing.

25 Trade-related services, other than merchanting services – Auction services (including online), transactions fees for business to business (B2B) exchanges conducted over the Internet, and commissions or "finders' fees" to independent sales agents. Includes fees received or paid for services that connect consumers and independent service providers using web-based platforms if these fees are received from or paid to foreign persons.

Excludes transactions that are between a foreign affiliate of the U.S. Reporter and foreign clients, which are considered foreign-to-foreign and, therefore, outside the scope of this survey. Excludes transactions between the U.S. Reporter and other U.S. persons, which are considered domestic transactions, and, therefore, outside the scope of this survey.

26 Artistic-related services – Includes fees to performers (such as actors, dancers, musicians, etc.), athletes, directors, and producers involved with live events such as concerts, theatrical and musical productions, sporting events, and similar events. To be reported by (a) U.S. management companies, booking agents, promoters, and presenters who received funds from or paid funds to foreign persons for performances and events, and (b) U.S. performers who received funds directly from a foreign person rather than through a U.S. management company or similar entity. As used here, "performers" means entertainers, sports teams, orchestras, dance companies, lecturers, and similar persons or performing groups such as artists, sculptors, authors, models, etc. Includes fees related to the production of live performances and events.

Excludes fees paid to employees of the entity making payments, such as foreign athletes who play for U.S. resident sports teams. Excludes production costs related to radio and television programs and motion pictures (reportable under transaction code 34).

Note for transaction codes 27 and 28: When you report either transaction codes 27 or 28, also report the other transaction code on a separate Schedule B. If there are transactions for one of these but not for the other, enter "NA" on line 35 of the Schedule with no transactions.

27 Primary insurance premiums (Schedule B only) – Premiums (net of cancellations) paid to foreign insurance carriers. A U.S. Reporter that is an insurance company should not report direct transactions with a foreign insurance company. However, a U.S. Reporter that is not an insurance company that purchased insurance from an affiliated foreign insurance company (for example, a captive insurance affiliate) should report those purchases here.

28 Losses recovered on primary insurance (Schedule B only) – Losses recovered on insurance purchased from foreign insurance carriers. A U.S. Reporter that is an insurance company should not report losses recovered from a foreign insurance company. However, a U.S. Reporter that is not an insurance company that purchased insurance from an affiliated foreign insurance company (for example, a captive insurance affiliate) should report losses recovered here.

29.1 Provision of customized and non-customized research and development services – Includes work aimed at discovering new knowledge or developing new or significantly improved goods and services. Covers the provision of research and development services that are made-to-order (customized) and development of non-customized research and development services, excluding sales of proprietary rights, and sales related to licenses to reproduce or use. Includes basic and applied scientific research and fees for the conduct of experiments or performances of research and development activities aboard spacecraft. Excludes medical and dental laboratory services (reportable under transaction code 32).

29.2 Other research and development services – Includes testing and other product/process development activities that will likely give rise to patents and are not reportable elsewhere. Excludes routine testing such as analysis of the chemical and biological properties of materials such as air, water, waste (municipal and industrial), fuels, metal, soil, minerals, food, and chemicals, which should be reported under transaction code 16.3.

30 Telecommunications services – Telecommunications services encompass the broadcast or transmission of sound, images, data, or other information by telephone, radio, and television cable transmission, radio and television satellite, e-mail, facsimile, and so forth, including business network services, teleconferencing, and support services. They do not include the value of the information transported. Includes mobile telecommunications services, Internet backbone services, and online access services, including provision of access to the Internet.

Excludes installation services for telephone network equipment (reportable under transaction code 13) and database services (reportable under transaction code 14.2). Excludes subscription fees for cable or satellite television programming (reportable under transaction code 4.1).

Includes services of the following types (to be reported in aggregate, rather than as five separate types of services):

Message telephone services, and other jointly provided basic services – On Schedule A, report receipts from foreign persons (communications companies and postal, telephone, or PTT agencies) for your share of revenues for transmitting messages originating abroad to U.S. destinations. On Schedule B, report payouts to foreign persons (communications companies and PTT's) for their share of revenues for transmitting messages originating in the United States to foreign destinations. For messages originating in foreign countries and routed through the United States (for example, from Caribbean countries via the United States to Western Europe), report receipts from the foreign person originating the message and payouts to the country of destination. Also report receipts for transmitting messages between foreign points when not offered in connection with enhanced services, call-back services, and other regulated services of the type reportable to the FCC on Report 43.61.

Private leased channel services – On Schedule A, report receipts from foreign persons for circuits and channels terminating in the United States and for circuits and channels between foreign points. On Schedule B, report payouts to foreign persons (communications companies and PTT's) for leased channels and circuits terminating in foreign countries.

Value-added (enhanced) services – Telecommunications services that add value or function above and beyond the telecommunications transport services that deliver the value-added services to end users. They can include (a) e-mail, voice mail, code and protocol processing, and management and operation of data networks; (b) facsimile services and video-conferencing; (c) Internet connections (online access service including Internet backbone, router services, and broadband access services); (d) satellite broadcasting business communication and paging services provided by satellite connections; (e) telephony, interactive voice response, virtual private networking, remote access service, and voice over IP; and (f) other value-added (enhanced) services.

Support services – Services related to the maintenance and repair of telecommunications equipment and ground station services. Do not include installation services for telephone network equipment (reportable under transaction code 13).

Reciprocal exchanges – Includes the value of reciprocal exchanges; i.e., transactions involving barter. On Schedule A, value your sales to the foreign participant in the reciprocal exchange at market rates, not at the actual cost of performing the services. On Schedule B, value your purchases from the foreign participant at the same amounts as the sales reported on Schedule A.

32 **Health services –** Includes general and specialized human health services provided by hospitals, doctors, nurses, etc., as well as laboratory, diagnostic, and similar services, whether provided remotely or on-site in the host economy. Includes diagnostic-imaging services, as well as pharmaceutical, radiology, and rehabilitation services. Transactions are included only if the service providers are not employees of the entity from whom they are paid.

Excludes health services provided to non-residents who are present in the territory of the service provider (i.e., foreign patients treated in the United States or vice-versa). Excludes veterinary services, which are included in agricultural services under transaction code 40.

33 **Heritage and recreational services –** Includes amounts received or paid for services associated with museums and other cultural, sporting, gambling, and recreational activities, except those acquired by persons traveling outside their country of residence. Gambling includes service charges receivable or payable to the unit organizing the lottery or gambling. Includes online gambling.

34 **Audiovisual and production services –** Includes sales and purchases for the production of motion pictures (on film, videotape, disk, or transmitted electronically), radio and television programs (live or on tape) and musical recordings.

Excludes production costs related to performing arts and other live events (reportable under transaction code 26).

35 **Contract manufacturing services –** Contract manufacturing services cover processing, assembly, labeling, packing and so forth on materials and physical components owned by others. The manufacturing is undertaken by a business that does NOT own the goods—the "manufacturing service provider"—and that is paid a fee by the owner of the goods. Ownership of the goods does not transfer to the manufacturing service provider. Examples of processes that are often conducted under contract manufacturing arrangements include oil refining, liquefaction of natural gas, assembly of clothing, electronics and other goods, and labeling and packing (excluding those incidental to transport).

36 **Disbursements for sales promotion and representation –** Funding to maintain sales promotion and representative offices. Sales promotion offices typically have few assets other than office furniture; to the extent that their employees are compensated by commissions, the commissions arise only from sales or business that the employees generate for their U.S. or foreign parents; sales promotion offices do not produce revenue, other than funds from their parents to cover their expenses, and they are engaged only in sales promotion, representational, and public-relations type activities. Report the funds to maintain this type of office as a transaction with an unaffiliated entity as opposed to a transaction with an affiliated foreign person.

Excludes exhibition services provided by trade fairs (reportable under transaction code 39).

37 **Photographic services (including satellite photography services) –** Includes all photographic services undertaken on an ad-hoc or contract basis. Includes remote sensing/satellite imagery services.

Excludes fees paid to the provider of a database of stock photographs (reportable under transaction code 14.2).

38 **Space transport services –** Includes satellite launches, transport of goods and people for scientific experiments, and space passenger transport.

39 **Trade exhibition and sales convention services –** Includes the organization of economic events (trade shows or exhibitions at regular or irregular intervals); organization of scientific or cultural meetings and congresses; and supply and setting up of exhibition equipment associated with the organization of trade exhibitions.

40 **Agricultural services –** Soil preparation services, crop services, veterinary and other animal services, farm labor and management services, and landscape and horticultural services.

41 **Waste treatment and depollution services –** Treatment of radioactive and other waste, stripping of contaminated soil, cleaning up of pollution including spills, restoration of mining sites, and decontamination and sanitation services. Includes all other services that relate to the cleaning or restoring of the environment.

42 **Other selected services n.i.e. (not included elsewhere) –** When reporting data under this transaction code, also identify the specific type of transaction from the list below accounting for the largest share of the reported total on line 35 of Schedule A or B.

Note for miscellaneous disbursements: Where a set of related expenditures was made in several countries, but your recordkeeping does not permit a precise allocation of expenses among individual countries, estimates are acceptable. If no basis for such estimates exists, then you may record the expenditures against the country in which the activities were centered or headquartered. For example, a news correspondent may conduct news-gathering activities in several countries. Although it would be preferable to report news-gathering expenses in each of the several countries, all of the expenses may, if necessary, be recorded against the country where the foreign news bureau is headquartered, or where the correspondent had the largest outlays.

Excludes travel, transportation, insurance, financial services, and expenditures by students and medical patients who are studying or seeking treatment in a country different from their country of residence, which are outside the scope of this survey.

This category includes, but is not limited to, the following types of services:

Disbursements to fund news-gathering costs of broadcasters – U.S. broadcasters' outlays to fund operations of their foreign news bureaus and for support of correspondents in foreign countries, and foreign broadcasters' outlays to fund operations of their U.S. news bureaus and for support of correspondents in the United States. (See note above.)

Disbursements to fund news-gathering costs of print media – Outlays by U.S. newspapers, news syndicates, and news magazines for the operation of their foreign news bureaus, and outlays by foreign newspapers, news syndicates, and news magazines for the operation of their U.S. news bureaus. (See note above.)

Disbursements to maintain government tourism and business promotion offices – Funding to maintain state and local tourism and business promotion offices located abroad, and funding to maintain foreign government sponsored tourism and business promotion offices located in the United States. (See note above.)

Employment agencies and temporary help supply services – Employment services and provision of temporary help and personnel to perform services on a contract or fee basis. Where workers are carried on the payroll of the agency, includes amounts received or paid for the compensation of workers as well as agency fees.

Mailing, reproduction, and commercial art – Direct mail advertising services; mailing services, such as re-mailing services in connection with direct mail advertising; commercial photography, art, and graphic services; address list compilation; and stenographic services.

Other services n.i.e. (not included elsewhere) – Report transactions in the following types of services: language translation services, salvage services, security services, collection services, and transcription services. Also include services not elsewhere classified, except those that are outside the scope of this survey. See I.B. for a definition of services covered by the BE-125 survey that – when considered in connection with service categories 9 through 41 above – also helps to describe what transactions are reportable in this category.

V. REPORTING PROCEDURES

A. **Due date –** A completed BE-125 is due within 45 days of the close of each fiscal quarter, except the final quarter of the fiscal year, when the report is due within 90 days of the close of the quarter.

B. **Extensions –** Requests for an extension of the reporting deadline will not normally be granted. However, in a hardship case, a written request for an extension will be considered if it is received at least 15 days before the due date. You may fax the request to (301) 278-9507 or e-mail the request to be-125extension@bea.gov. BEA will provide a written response to such a request.

C. Assistance and additional copies of the forms – Phone (301) 278-9303 for assistance, or send an email to be125help@bea.gov. Copies of BEA survey forms are available on BEA's web site: **www.bea.gov/be125.**

D. Rounding – Report currency amounts in U.S. dollars rounded to thousands (omitting 000). For example, if the amount is $1,334,515.00, report it as $1,335.

E. Estimates – If actual figures are not available, report estimates and label them as such. When data items cannot be fully subdivided as required, report totals and an estimated breakdown of the totals.

F. Original and file copies – File a single original copy of the form. In addition, retain a copy of the report in your files to facilitate resolution of problems; these copies should be retained by the U.S. Reporter for a period of not less than three years beyond the original due date.

Where to send the report – To file a report electronically see our web site at **www.bea.gov/efile** for details.

Send reports through the U.S. Postal Service to:

Bureau of Economic Analysis
Balance of Payments Division, BE-50 (SSB)
4600 Silver Hill Rd.
Washington, DC 20233

Send reports by direct private express delivery to:

Bureau of Economic Analysis
Balance of Payments Division, BE-50 (SSB)
4600 Silver Hill Rd.
Suitland, MD 20746

Fax reports to: (301) 278-9507

OVERFLOW FOR Schedule A OF FORM BE-125, QUARTERLY SURVEY OF TRANSACTIONS IN SELECTED SERVICES AND INTELLECTUAL PROPERTY WITH FOREIGN PERSONS

Company Name _____ **Control Number** _____

Form BE-125 Schedule A **Overflow Page#** 1 of ____

Country		BEA USE ONLY (1)	BEA USE ONLY (2)	REPORT IN THOUSANDS OF U.S. DOLLARS (e.g., report $1,555,555.00 as 1,556) — Transaction Code: -- Select Transaction Code --		
				Foreign affiliates (3)	Foreign parent group (4)	Unaffiliated foreign persons (5)
				See page 10 for more information about reporting relationships		
00. BEA USE ONLY _____	000	1	2	3	4	5
01. Country total for this page (sum of 39–64)	001	1	2	3 $ 000	4 $ 000	5 $ 000
02. --Select Country--	002	1	2	3 000	4 000	5 000
03. --Select Country--	003	1	2	3 000	4 000	5 000
04. --Select Country--	004	1	2	3 000	4 000	5 000
05. --Select Country--	005	1	2	3 000	4 000	5 000
06. --Select Country--	006	1	2	3 000	4 000	5 000
07. --Select Country--	007	1	2	3 000	4 000	5 000
08. --Select Country--	008	1	2	3 000	4 000	5 000
09. --Select Country--	009	1	2	3 000	4 000	5 000
10. --Select Country--	010	1	2	3 000	4 000	5 000
11. --Select Country--	011	1	2	3 000	4 000	5 000
12. --Select Country--	012	1	2	3 000	4 000	5 000
13. --Select Country--	013	1	2	3 000	4 000	5 000
14. --Select Country--	014	1	2	3 000	4 000	5 000
15. --Select Country--	015	1	2	3 000	4 000	5 000
16. --Select Country--	016	1	2	3 000	4 000	5 000
17. --Select Country--	017	1	2	3 000	4 000	5 000
18. --Select Country--	018	1	2	3 000	4 000	5 000
19. --Select Country--	019	1	2	3 000	4 000	5 000
20. --Select Country--	020	1	2	3 000	4 000	5 000
21. --Select Country--	021	1	2	3 000	4 000	5 000
22. --Select Country--	022	1	2	3 000	4 000	5 000
23. --Select Country--	023	1	2	3 000	4 000	5 000
24. --Select Country--	024	1	2	3 000	4 000	5 000
25. --Select Country--	025	1	2	3 000	4 000	5 000

26. If you reported sales of transaction codes 8.1-8.3, other intellectual property, or 42, other selected services n.i.e., *specify the major type of intellectual property or service*:

035 0 _____

NOTE — Use this overflow sheet if there is insufficient space on Form BE-125, **Schedule A**, to list every individual foreign country with which you had transactions.

OVERFLOW FOR Schedule A OF FORM BE-125, QUARTERLY SURVEY OF TRANSACTIONS IN SELECTED SERVICES AND INTELLECTUAL PROPERTY WITH FOREIGN PERSONS

Company Name _____ **Control Number** _____

Form BE-120 Schedule A **Overflow Page#** 2 **of** ____

Country		BEA USE ONLY (1)	BEA USE ONLY (2)	REPORT IN THOUSANDS OF U.S. DOLLARS (e.g., report $1,555,555.00 as 1,556) — Transaction Code: -- Select Transaction Code --		
				Foreign affiliates (3)	Foreign parent group (4)	Unaffiliated foreign persons (5)
				See page 10 for more information about reporting relationships		
00. BEA USE ONLY _____	000	1	2	3	4	5
01. Country total for this page (sum of 39–64)	001	1	2	3 $ 000	4 $ 000	5 $ 000
02. --Select Country--	002	1	2	3 000	4 000	5 000
03. --Select Country--	003	1	2	3 000	4 000	5 000
04. --Select Country--	004	1	2	3 000	4 000	5 000
05. --Select Country--	005	1	2	3 000	4 000	5 000
06. --Select Country--	006	1	2	3 000	4 000	5 000
07. --Select Country--	007	1	2	3 000	4 000	5 000
08. --Select Country--	008	1	2	3 000	4 000	5 000
09. --Select Country--	009	1	2	3 000	4 000	5 000
10. --Select Country--	010	1	2	3 000	4 000	5 000
11. --Select Country--	011	1	2	3 000	4 000	5 000
12. --Select Country--	012	1	2	3 000	4 000	5 000
13. --Select Country--	013	1	2	3 000	4 000	5 000
14. --Select Country--	014	1	2	3 000	4 000	5 000
15. --Select Country--	015	1	2	3 000	4 000	5 000
16. --Select Country--	016	1	2	3 000	4 000	5 000
17. --Select Country--	017	1	2	3 000	4 000	5 000
18. --Select Country--	018	1	2	3 000	4 000	5 000
19. --Select Country--	019	1	2	3 000	4 000	5 000
20. --Select Country--	020	1	2	3 000	4 000	5 000
21. --Select Country--	021	1	2	3 000	4 000	5 000
22. --Select Country--	022	1	2	3 000	4 000	5 000
23. --Select Country--	023	1	2	3 000	4 000	5 000
24. --Select Country--	024	1	2	3 000	4 000	5 000
25. --Select Country--	025	1	2	3 000	4 000	5 000

26. If you reported sales of transaction codes 8.1-8.3, other intellectual property, or 42, other selected services n.i.e., *specify the major type of intellectual property or service*:

035 0

NOTE — Use this overflow sheet if there is insufficient space on Form BE-125, **Schedule A**, to list every individual foreign country with which you had transactions.

OVERFLOW FOR Schedule A OF FORM BE-125, QUARTERLY SURVEY OF TRANSACTIONS IN SELECTED SERVICES AND INTELLECTUAL PROPERTY WITH FOREIGN PERSONS

Company Name _____ **Control Number** _____

Form BE-125 Schedule A **Overflow Page#** 3 of ____

Country		BEA USE ONLY (1)	BEA USE ONLY (2)	REPORT IN THOUSANDS OF U.S. DOLLARS (e.g., report $1,555,555.00 as 1,556) — Transaction Code: -- Select Transaction Code --		
				Foreign affiliates (3)	Foreign parent group (4)	Unaffiliated foreign persons (5)
				See page 10 for more information about reporting relationships		
00. BEA USE ONLY _____	000	1	2	3	4	5
01. Country total for this page (sum of 39–64)	001	1	2	3 $ 000	4 $ 000	5 $ 000
02. --Select Country--	002	1	2	3 000	4 000	5 000
03. --Select Country--	003	1	2	3 000	4 000	5 000
04. --Select Country--	004	1	2	3 000	4 000	5 000
05. --Select Country--	005	1	2	3 000	4 000	5 000
06. --Select Country--	006	1	2	3 000	4 000	5 000
07. --Select Country--	007	1	2	3 000	4 000	5 000
08. --Select Country--	008	1	2	3 000	4 000	5 000
09. --Select Country--	009	1	2	3 000	4 000	5 000
10. --Select Country--	010	1	2	3 000	4 000	5 000
11. --Select Country--	011	1	2	3 000	4 000	5 000
12. --Select Country--	012	1	2	3 000	4 000	5 000
13. --Select Country--	013	1	2	3 000	4 000	5 000
14. --Select Country--	014	1	2	3 000	4 000	5 000
15. --Select Country--	015	1	2	3 000	4 000	5 000
16. --Select Country--	016	1	2	3 000	4 000	5 000
17. --Select Country--	017	1	2	3 000	4 000	5 000
18. --Select Country--	018	1	2	3 000	4 000	5 000
19. --Select Country--	019	1	2	3 000	4 000	5 000
20. --Select Country--	020	1	2	3 000	4 000	5 000
21. --Select Country--	021	1	2	3 000	4 000	5 000
22. --Select Country--	022	1	2	3 000	4 000	5 000
23. --Select Country--	023	1	2	3 000	4 000	5 000
24. --Select Country--	024	1	2	3 000	4 000	5 000
25. --Select Country--	025	1	2	3 000	4 000	5 000

26. If you reported sales of transaction codes 8.1-8.3, other intellectual property, or 42, other selected services n.i.e., *specify the major type of intellectual property or service*:

035 0

NOTE — Use this overflow sheet if there is insufficient space on Form BE-125, **Schedule A**, to list every individual foreign country with which you had transactions.

OVERFLOW FOR Schedule B OF FORM BE-125, QUARTERLY SURVEY OF TRANSACTIONS IN SELECTED SERVICES AND INTELLECTUAL PROPERTY WITH FOREIGN PERSONS

Company Name _____ **Control Number** _____

Form BE-125 Schedule B **Overflow Page#** 1 of ____

Country		BEA USE ONLY (1)	BEA USE ONLY (2)	REPORT IN THOUSANDS OF U.S. DOLLARS (e.g., report $1,555,555.00 as 1,556) — Transaction Code: -- Select Transaction Code --		
				Foreign affiliates (3)	Foreign parent group (4)	Unaffiliated foreign persons (5)
				See page 10 for more information about reporting relationships		
00. BEA USE ONLY _____	000	1	2	3	4	5
01. Country total for this page (sum of 39–64)	001	1	2	3 $ 000	4 $ 000	5 $ 000
02. --Select Country--	002	1	2	3 000	4 000	5 000
03. --Select Country--	003	1	2	3 000	4 000	5 000
04. --Select Country--	004	1	2	3 000	4 000	5 000
05. --Select Country--	005	1	2	3 000	4 000	5 000
06. --Select Country--	006	1	2	3 000	4 000	5 000
07. --Select Country--	007	1	2	3 000	4 000	5 000
08. --Select Country--	008	1	2	3 000	4 000	5 000
09. --Select Country--	009	1	2	3 000	4 000	5 000
10. --Select Country--	010	1	2	3 000	4 000	5 000
11. --Select Country--	011	1	2	3 000	4 000	5 000
12. --Select Country--	012	1	2	3 000	4 000	5 000
13. --Select Country--	013	1	2	3 000	4 000	5 000
14. --Select Country--	014	1	2	3 000	4 000	5 000
15. --Select Country--	015	1	2	3 000	4 000	5 000
16. --Select Country--	016	1	2	3 000	4 000	5 000
17. --Select Country--	017	1	2	3 000	4 000	5 000
18. --Select Country--	018	1	2	3 000	4 000	5 000
19. --Select Country--	019	1	2	3 000	4 000	5 000
20. --Select Country--	020	1	2	3 000	4 000	5 000
21. --Select Country--	021	1	2	3 000	4 000	5 000
22. --Select Country--	022	1	2	3 000	4 000	5 000
23. --Select Country--	023	1	2	3 000	4 000	5 000
24. --Select Country--	024	1	2	3 000	4 000	5 000
25. --Select Country--	025	1	2	3 000	4 000	5 000

26. If you reported sales of transaction codes 8.1-8.3, other intellectual property, or 42, other selected services n.i.e., *specify the major type of intellectual property or service*:

035 0 _____

NOTE — Use this overflow sheet if there is insufficient space on Form BE-125, **Schedule B**, to list every individual foreign country with which you had transactions.

OVERFLOW FOR Schedule B OF FORM BE-125, QUARTERLY SURVEY OF TRANSACTIONS IN SELECTED SERVICES AND INTELLECTUAL PROPERTY WITH FOREIGN PERSONS

Company Name _____ **Control Number** _____

Form BE-125 Schedule B **Overflow Page#** 2 of ____

REPORT IN THOUSANDS OF U.S. DOLLARS (e.g., report $1,555,555.00 as 1,556)

Transaction Code: -- Select Transaction Code --

See page 10 for more information about reporting relationships

Country		BEA USE ONLY (1)	BEA USE ONLY (2)	Foreign affiliates (3)	Foreign parent group (4)	Unaffiliated foreign persons (5)
00. BEA USE ONLY _____	000	1	2	3	4	5
01. Country total for this page (sum of 39–64)	001	1	2	3 $ 000	4 $ 000	5 $ 000
02. --Select Country--	002	1	2	3 000	4 000	5 000
03. --Select Country--	003	1	2	3 000	4 000	5 000
04. --Select Country--	004	1	2	3 000	4 000	5 000
05. --Select Country--	005	1	2	3 000	4 000	5 000
06. --Select Country--	006	1	2	3 000	4 000	5 000
07. --Select Country--	007	1	2	3 000	4 000	5 000
08. --Select Country--	008	1	2	3 000	4 000	5 000
09. --Select Country--	009	1	2	3 000	4 000	5 000
10. --Select Country--	010	1	2	3 000	4 000	5 000
11. --Select Country--	011	1	2	3 000	4 000	5 000
12. --Select Country--	012	1	2	3 000	4 000	5 000
13. --Select Country--	013	1	2	3 000	4 000	5 000
14. --Select Country--	014	1	2	3 000	4 000	5 000
15. --Select Country--	015	1	2	3 000	4 000	5 000
16. --Select Country--	016	1	2	3 000	4 000	5 000
17. --Select Country--	017	1	2	3 000	4 000	5 000
18. --Select Country--	018	1	2	3 000	4 000	5 000
19. --Select Country--	019	1	2	3 000	4 000	5 000
20. --Select Country--	020	1	2	3 000	4 000	5 000
21. --Select Country--	021	1	2	3 000	4 000	5 000
22. --Select Country--	022	1	2	3 000	4 000	5 000
23. --Select Country--	023	1	2	3 000	4 000	5 000
24. --Select Country--	024	1	2	3 000	4 000	5 000
25. --Select Country--	025	1	2	3 000	4 000	5 000

26. If you reported sales of transaction codes 8.1-8.3, other intellectual property, or 42, other selected services n.i.e., *specify the major type of intellectual property or service*:

035 0

NOTE — Use this overflow sheet if there is insufficient space on Form BE-125, **Schedule B**, to list every individual foreign country with which you had transactions.

OVERFLOW FOR Schedule B OF FORM BE-125, QUARTERLY SURVEY OF TRANSACTIONS IN SELECTED SERVICES AND INTELLECTUAL PROPERTY WITH FOREIGN PERSONS

Company Name _____ **Control Number** _____

Form BE-125 Schedule B **Overflow Page#** 3 **of** ____

Country		BEA USE ONLY (1)	BEA USE ONLY (2)	REPORT IN THOUSANDS OF U.S. DOLLARS (e.g., report $1,555,555.00 as 1,556) — Transaction Code: -- Select Transaction Code --		
				Foreign affiliates (3)	Foreign parent group (4)	Unaffiliated foreign persons (5)
				See page 10 for more information about reporting relationships		
00. BEA USE ONLY _____	000	1	2	3	4	5
01. Country total for this page (sum of 39–64)	001	1	2	3 $ 000	4 $ 000	5 $ 000
02. --Select Country--	002	1	2	3 000	4 000	5 000
03. --Select Country--	003	1	2	3 000	4 000	5 000
04. --Select Country--	004	1	2	3 000	4 000	5 000
05. --Select Country--	005	1	2	3 000	4 000	5 000
06. --Select Country--	006	1	2	3 000	4 000	5 000
07. --Select Country--	007	1	2	3 000	4 000	5 000
08. --Select Country--	008	1	2	3 000	4 000	5 000
09. --Select Country--	009	1	2	3 000	4 000	5 000
10. --Select Country--	010	1	2	3 000	4 000	5 000
11. --Select Country--	011	1	2	3 000	4 000	5 000
12. --Select Country--	012	1	2	3 000	4 000	5 000
13. --Select Country--	013	1	2	3 000	4 000	5 000
14. --Select Country--	014	1	2	3 000	4 000	5 000
15. --Select Country--	015	1	2	3 000	4 000	5 000
16. --Select Country--	016	1	2	3 000	4 000	5 000
17. --Select Country--	017	1	2	3 000	4 000	5 000
18. --Select Country--	018	1	2	3 000	4 000	5 000
19. --Select Country--	019	1	2	3 000	4 000	5 000
20. --Select Country--	020	1	2	3 000	4 000	5 000
21. --Select Country--	021	1	2	3 000	4 000	5 000
22. --Select Country--	022	1	2	3 000	4 000	5 000
23. --Select Country--	023	1	2	3 000	4 000	5 000
24. --Select Country--	024	1	2	3 000	4 000	5 000
25. --Select Country--	025	1	2	3 000	4 000	5 000

26. If you reported sales of transaction codes 8.1-8.3, other intellectual property, or 42, other selected services n.i.e., *specify the major type of intellectual property or service*:

035 0 _____

NOTE — Use this overflow sheet if there is insufficient space on Form BE-125, **Schedule B**, to list every individual foreign country with which you had transactions.

OVERFLOW FOR Schedule C OF FORM BE-125, QUARTERLY SURVEY OF TRANSACTIONS IN SELECTED SERVICES AND INTELLECTUAL PROPERTY WITH FOREIGN PERSONS

(Only sales of construction services (transaction code 13) are to be reported on this schedule.)

Company Name _____ **Control Number** _____

Overflow Page# 3 of ____

SALES TO (Specify country)		BEA USE ONLY (1)	BEA USE ONLY (2)	REPORT IN THOUSANDS OF U.S. DOLLARS (e.g., report $1,334,891.00 as 1,335). Foreign affiliates: Gross operating revenues (3)	Foreign affiliates: Goods exports (4)	Foreign affiliates: Foreign expenses (5)	Foreign parent group: Gross operating revenues (6)	Foreign parent group: Goods exports (7)	Foreign parent group: Foreign expenses (8)	Unaffiliated foreign persons: Gross operating revenues (9)	Unaffiliated foreign persons: Goods exports (10)	Unaffiliated foreign persons: Foreign expenses (11)
				See page 10 for more information about reporting relationships								
00. BEA USE ONLY _____	000	1	2	3	4	5	6	7	8	9	10	11
01. Country total for this page (sum of 39–62)	001	1	2	3 $	4 $	5 $	6 $	7 $	8 $	9 $	10 $	11 $
02. --Select Country--	002	1	2	3	4	5	6	7	8	9	10	11
03. --Select Country--	003	1	2	3	4	5	6	7	8	9	10	11
04. --Select Country--	004	1	2	3	4	5	6	7	8	9	10	11
05. --Select Country--	005	1	2	3	4	5	6	7	8	9	10	11
06. --Select Country--	006	1	2	3	4	5	6	7	8	9	10	11
07. --Select Country--	007	1	2	3	4	5	6	7	8	9	10	11
08. --Select Country--	008	1	2	3	4	5	6	7	8	9	10	11
09. --Select Country--	009	1	2	3	4	5	6	7	8	9	10	11
10. --Select Country--	010	1	2	3	4	5	6	7	8	9	10	11
11. --Select Country--	011	1	2	3	4	5	6	7	8	9	10	11
12. --Select Country--	012	1	2	3	4	5	6	7	8	9	10	11
13. --Select Country--	013	1	2	3	4	5	6	7	8	9	10	11
14. --Select Country--	014	1	2	3	4	5	6	7	8	9	10	11
15. --Select Country--	015	1	2	3	4	5	6	7	8	9	10	11
16. --Select Country--	016	1	2	3	4	5	6	7	8	9	10	11
17. --Select Country--	017	1	2	3	4	5	6	7	8	9	10	11
18. --Select Country--	018	1	2	3	4	5	6	7	8	9	10	11
19. --Select Country--	019	1	2	3	4	5	6	7	8	9	10	11
20. --Select Country--	020	1	2	3	4	5	6	7	8	9	10	11
21. --Select Country--	021	1	2	3	4	5	6	7	8	9	10	11
22. --Select Country--	022	1	2	3	4	5	6	7	8	9	10	11
23. --Select Country--	023	1	2	3	4	5	6	7	8	9	10	11
24. --Select Country--	024	1	2	3	4	5	6	7	8	9	10	11
25. --Select Country--	025	1	2	3	4	5	6	7	8	9	10	11

NOTE — Use this overflow sheet if there is insufficient space on Form BE-125, Schedule C, to list every individual foreign country with which you had transactions.

OVERFLOW FOR Schedule C OF FORM BE-125, QUARTERLY SURVEY OF TRANSACTIONS IN SELECTED SERVICES AND INTELLECTUAL PROPERTY WITH FOREIGN PERSONS

(Only sales of construction services (transaction code 13) are to be reported on this schedule.)

Company Name _____ **Control Number** _____

Overflow Page# 3 of ____

SALES TO (Specify country)		BEA USE ONLY (1)	BEA USE ONLY (2)	REPORT IN THOUSANDS OF U.S. DOLLARS (e.g., report $1,334,891.00 as 1,335). Foreign affiliates: Gross operating revenues (3)	Foreign affiliates: Goods exports (4)	Foreign affiliates: Foreign expenses (5)	Foreign parent group: Gross operating revenues (6)	Foreign parent group: Goods exports (7)	Foreign parent group: Foreign expenses (8)	Unaffiliated foreign persons: Gross operating revenues (9)	Unaffiliated foreign persons: Goods exports (10)	Unaffiliated foreign persons: Foreign expenses (11)
				See page 10 for more information about reporting relationships								
00. BEA USE ONLY _____	000	1	2	3	4	5	6	7	8	9	10	11
01. Country total for this page (sum of 39–62)	001	1	2	3 $	4 $	5 $	6 $	7 $	8 $	9 $	10 $	11 $
02. --Select Country--	002	1	2	3	4	5	6	7	8	9	10	11
03. --Select Country--	003	1	2	3	4	5	6	7	8	9	10	11
04. --Select Country--	004	1	2	3	4	5	6	7	8	9	10	11
05. --Select Country--	005	1	2	3	4	5	6	7	8	9	10	11
06. --Select Country--	006	1	2	3	4	5	6	7	8	9	10	11
07. --Select Country--	007	1	2	3	4	5	6	7	8	9	10	11
08. --Select Country--	008	1	2	3	4	5	6	7	8	9	10	11
09. --Select Country--	009	1	2	3	4	5	6	7	8	9	10	11
10. --Select Country--	010	1	2	3	4	5	6	7	8	9	10	11
11. --Select Country--	011	1	2	3	4	5	6	7	8	9	10	11
12. --Select Country--	012	1	2	3	4	5	6	7	8	9	10	11
13. --Select Country--	013	1	2	3	4	5	6	7	8	9	10	11
14. --Select Country--	014	1	2	3	4	5	6	7	8	9	10	11
15. --Select Country--	015	1	2	3	4	5	6	7	8	9	10	11
16. --Select Country--	016	1	2	3	4	5	6	7	8	9	10	11
17. --Select Country--	017	1	2	3	4	5	6	7	8	9	10	11
18. --Select Country--	018	1	2	3	4	5	6	7	8	9	10	11
19. --Select Country--	019	1	2	3	4	5	6	7	8	9	10	11
20. --Select Country--	020	1	2	3	4	5	6	7	8	9	10	11
21. --Select Country--	021	1	2	3	4	5	6	7	8	9	10	11
22. --Select Country--	022	1	2	3	4	5	6	7	8	9	10	11
23. --Select Country--	023	1	2	3	4	5	6	7	8	9	10	11
24. --Select Country--	024	1	2	3	4	5	6	7	8	9	10	11
25. --Select Country--	025	1	2	3	4	5	6	7	8	9	10	11

NOTE — Use this overflow sheet if there is insufficient space on Form BE-125, Schedule C, to list every individual foreign country with which you had transactions.