



BE-37 Identification Number

## QUARTERLY SURVEY OF U.S. AIRLINE OPERATORS' FOREIGN REVENUES AND EXPENSES FORM BE-37

**Due date:**

Within 30 days of the close of each quarter.

**Electronic filing:**[www.bea.gov/efile](http://www.bea.gov/efile)**Mail via U.S. Postal Service:**

Bureau of Economic Analysis  
Balance of Payments Division, BE-50 (SSB)  
4600 Silver Hill Rd.  
Washington, DC 20233

**Send via Private Express Delivery:**

Bureau of Economic Analysis  
Balance of Payments Division, BE-50 (SSB)  
4600 Silver Hill Rd.  
Suitland, MD 20746

**Fax reports to:**

(301) 278-9505

**Name and address of U.S. Airline Operator**

10001	Company Name:			
10002	Attention:			
10003	Address:			
10004	City,	10004_1	State	10004_2 Zip

**Assistance:**E-mail: [be-37help@bea.gov](mailto:be-37help@bea.gov)

Telephone: (301) 278-9303

Copies of blank forms: [www.bea.gov/ssb](http://www.bea.gov/ssb)**BE-37 Filing Requirements:**

A response is required if you are notified by BEA about this survey. A BE-37 survey must be completed in its entirety by U.S. airline operators engaged in the international transportation of passengers, or of U.S. export freight, or the transportation of freight or passengers between two foreign points, if total covered revenues or total covered expenses were \$500,000 or more in the previous year, or are expected to be \$500,000 or more during the current year. See the General Instructions on page 8 for more information on who must report and reporting requirements.

**Authority, Confidentiality, Penalties:**

This survey is being conducted under the International Investment and Trade in Services Survey Act (P.L. 94-472, 90 Stat. 2059, 22 U.S.C. 3101-3108, as amended). The filing of reports is mandatory, and the Act provides that your report to BEA is confidential. Persons who fail to report may be subject to penalties. See page 8 for additional details.

**Contact Information****Provide information of person to consult about this report:**

00090	Name		
10005	Telephone Number	Extension	
10006	Fax Number		
10007	E-mail Address		

**NOTE:** BEA uses a Secure Messaging System to correspond with you via encrypted message to discuss questions relating to this form. We may use your e-mail address for survey-related announcements and to inform you about secure messages. When communicating with BEA by e-mail, please do not include any confidential business or personal information.

**Certification**

The undersigned official certifies that this report has been prepared in accordance with the applicable instructions, is complete, and is substantially accurate including estimates that may have been provided.

Signature of Authorized Official	Date	Telephone Number	Extension
Name	Title		

## Part I- Identification of U.S. Airline Operator

### 1 What is the U.S. airline operator's quarter covered in this report?

Month Day Year  
Beginning date . . . . 10010 1 \_\_\_\_ / \_\_\_\_ / \_\_\_\_

Month Day Year  
Ending date . . . . . 10011 1 \_\_\_\_ / \_\_\_\_ / \_\_\_\_

### 2 Check the box that best describes the status of the U.S. airline operator during the reporting period identified in question 1.

- 10014 1 ☐ 1 In existence the entire reporting period – *Continue to the next question.*
- 10011 1 ☐ 2 In existence during only part of the reporting period – *Continue filling out this form for the portion of the reporting period your company was in existence and, in the comments section below, explain why your company did not exist for a part of the period.*
- 10011 1 ☐ 3 Not in existence during the reporting period – *In the comments section below, explain why your company was not in existence during the reporting period. Please return form according to instructions on page 1.*

### 3 What is the two-character International Air Transport Association (IATA) code for this airline?

10015 0 \_\_\_\_

### 4 What is the three-character International Civil Aviation Organization (ICAO) code for this airline?

10016 0 \_\_\_\_

 **Continue to the next page**

Comments

## Part II- Determination of Reporting Status

- 5** Did the U.S. airline operator have any of the following covered transactions during the reporting period specified in Question **1**? (See reporting instructions on pages 4 and 6 for a full description of covered transactions.)

Covered Transactions			
REVENUES			Report on
In-flight sales revenue from food, beverages, Wi-Fi, telephone, etc. on flights originating from, or destined to, points outside the United States	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Page 4
Revenue from carriage of export freight and express from the United States to points outside the United States	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Page 5
Revenue from carriage of freight and express originating from, and destined to, points outside the United States	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Page 5
EXPENSES			
With-crew aircraft leasing expenses paid to foreign-based entities	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Page 6
Expenses incurred outside the United States other than aircraft leasing expenses	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Page 7

- 6** Did you mark yes for any of the items listed above?

- 11010 **1** ☐ Yes – Continue to Question **7**.  
**2** ☐ No – **STOP HERE** and return the survey according to the instructions on page 1.

- 7** Were the U.S. airline operator's total covered revenues or total covered expenses \$500,000 or more in the prior year, or are they expected to be \$500,000 or more during the current year?

- 11011 **1** ☐ Yes – Skip Question **8** and continue to Question **9** on the next page.  
**2** ☐ No – Continue to Question **8**.

- 8** If the U.S. airline operator had revenues or expenses below the mandatory reporting threshold, and you choose not to report them voluntarily on pages 4-7, please report the U.S. airline operator's total covered revenues and expenses in the boxes below. Please only report transactions that occurred during the reporting period identified in Question **1**.

**IMPORTANT** – Report amounts in thousands of U.S. dollars (omitting 000). Round amounts of less than \$500 to 0. Do not enter amounts in the shaded portion of each item.

\$      Thous.      Dols.

EXAMPLE – If amount is \$324,999.00, report as..... \$      325      000

	Revenues	Expenses	
	\$      Thous.      Dols.	\$      Thous.      Dols.	
11012 <b>1</b>	\$      000	<b>2</b>	\$      000

➔ **Continue to the next page if you answered “Yes” to Question **7****

## Part III- U.S. Airline Operator's Revenues

### 9 Did the U.S. airline operator transport any passengers to and/or from the United States during the reporting period?

11013 <sup>1</sup> ☐ Yes – Follow the instructions below to complete the reporting schedule.

<sup>1</sup> ☐ No – Skip to Question **10**.

In the table below, report the total number of passengers transported to and/or from the United States during the reporting period, as well as any corresponding in-flight sales revenue. Report values based on the flight's origin from, or destination to, the specified regions outside the United States.

Allocate values among the three regions identified in **column 1** of the table based on the flight's origin or destination. The three regions identified are identical with those outlined in the regional airline reporting system established in 14 CFR 241.21(g), as reported to the U.S. Department of Transportation. NOTE: per the regional airline reporting system guidelines, passengers and in-flight sales to passengers on flights originating from, or destined to Canada are treated as "domestic" and should NOT be reported in the table below.

In **column 2**, report the number of passengers transported to and/or from the United States based on the flight's origin from, or destination to, points outside the United States.

In **column 3**, report the U.S. airline operator's corresponding revenues from items purchased in-flight, such as food and beverage sales, Wi-Fi, telephone calls, etc. based on the flight's origin from, or destination to, the specified regions outside of the United States. Do not include onboard duty-free sales in in-flight sales.

**IMPORTANT** – Report amounts in thousands of U.S. dollars (omitting 000). Round amounts of less than \$500 to 0. Do not enter amounts in the shaded portion of each item. **EXAMPLE** – \$324,999.00 should be reported as 325. 50,000 passengers should be reported as 50.

Passenger Transportation and In-Flight Sales Revenue				
Region (1)	Passengers transported to/from the United States (Report in thousands) (2)		In-flight sales revenues (Report in thousands) (3)	
Atlantic Ocean	<sup>11014</sup> <sup>1</sup> #	000	<sup>2</sup> \$	000
Pacific Ocean	<sup>11015</sup> <sup>1</sup> #	000	<sup>2</sup> \$	000
Latin American Areas	<sup>11016</sup> <sup>1</sup> #	000	<sup>2</sup> \$	000
Total	<sup>11017</sup> <sup>1</sup> #	000	<sup>2</sup> \$	000

### 10 Did the U.S. airline operator have any revenue from the carriage of export freight and express during the reporting period?

11018 <sup>1</sup> ☐ Yes – Continue to the next page.

<sup>1</sup> ☐ No – Skip to Question **11** on page 6.



Continue to the next page

## Schedule A- U.S. Airline Operator's Revenues

On Schedule A below, report the U.S. airline operator's revenues from carriage of export freight and express by country of destination. Report all countries where the transactions occurred. Use the overflow sheets provided to report additional countries and amounts. (eFile users—select "Add overflow" from the Report Homepage).

In column 1, write or select the freight/express' country of destination (i.e. where the U.S. airline operator unloads the freight).

In column 2, report total revenues derived from the country selected in column 1 from common and contract carriage of export freight and express originating from **inside** the United States and destined to points **outside** the United States. Include revenues from charter contracts.

In column 3, Report total revenues from common and contract carriage of freight and express originating from points **outside** the United States and destined to points **outside** the United States. Report amounts by the country of destination selected in column 1.

**IMPORTANT** – Report amounts in thousands of U.S. dollars (omitting 000). Round amounts of less than \$500 to 0. Do not enter amounts in the shaded portion of each item.

Schedule A- Export Freight and Express Revenues						
	BEA USE ONLY	Country of destination (1)	From inside the U.S. to country of destination (2)		From outside the U.S. to country of destination (3)	
1	A101		\$	000	\$	000
2	A102		\$	000	\$	000
3	A103		\$	000	\$	000
4	A104		\$	000	\$	000
5	A105		\$	000	\$	000
6	A106		\$	000	\$	000
7	A107		\$	000	\$	000
8	A108		\$	000	\$	000
9	A109		\$	000	\$	000
10	A110		\$	000	\$	000
11	A111		\$	000	\$	000
12	A112		\$	000	\$	000
13	A113		\$	000	\$	000
14	A114		\$	000	\$	000
15	A115		\$	000	\$	000
16	A116		\$	000	\$	000
17	A117		\$	000	\$	000
18	A118		\$	000	\$	000
19	A119		\$	000	\$	000
20	A120		\$	000	\$	000
Total all countries this page.....			\$	000	\$	000

Use the overflow sheets provided to report additional countries and amounts. (eFile users—select "Add overflow" from the Report Homepage).

## Part IV- U.S. Airline Operator's Foreign Expenses

**11** What were the U.S. airline operator's with-crew aircraft leasing expenses from foreign-based entities during the reporting period?

Only report with-crew airline leasing expenses from foreign-based entities, regardless of where the expenses were incurred. Do not include expenses for aircraft leased without crew (operated by you), or leasing of aircraft from entities headquartered in the United States. Do not include financial-type leases.

**IMPORTANT** – Report amounts in thousands of U.S. dollars (omitting 000). Round amounts of less than \$500 to 0. Do not enter amounts in the shaded portion of each item. **EXAMPLE** – \$324,999.00 should be reported as \$325.


\$ Mil.      Thous.      Dols.

11019 <sup>1</sup>  
\$  000

**12** Did the U.S. airline operator have any operating expenses (other than aircraft leasing) in foreign countries during the reporting period?

11020 <sup>1</sup> ☐ 1 Yes – Continue to the next page.

<sup>1</sup> ☐ 2 No – **STOP HERE** and return the survey according to the instructions on page 1.

 Continue to the next page if you answered “Yes” to Question **12**

## Schedule B- U.S. Airline Operator's Foreign Expenses

On Schedule B below, report the U.S. airline operator's expenses incurred in foreign countries (excluding aircraft leasing expenses). Report all countries where the transactions occurred. Use the overflow sheets provided to report additional countries and amounts. (eFile users—select "Add overflow" from the Report Homepage).

In column 1, write or select the country where the airline operator's expenses occurred.

In column 2, include only expenses for fuel and oil purchased outside the United States.

In column 3, include all other expenses, such as port or landing fees; air traffic control services paid to foreign governments; aircraft modification and overhauls; all costs incurred in the operation of general headquarters, divisional offices, airline ticket offices; and all other costs for operation of freight and passenger facilities located in foreign countries. Include wages and salaries paid abroad to personnel; agents' and brokers' fees and commissions for arrangement of freight and passenger transportation; aircraft handling and terminal services, such as repair, maintenance, storage, and cleaning; freight and passenger handling services; and other airport terminal expenses. These costs should cover, for example, catering, crew expenses (hotel and per diem), rent, utilities, legal fees, telephone and other communications equipment, and rental of tangible property except aircraft.

**IMPORTANT** – Report amounts in thousands of U.S. dollars (omitting 000). Round amounts of less than \$500 to 0. Do not enter amounts in the shaded portion of each item. **EXAMPLE** – \$324,999.00 should be reported as \$325.

Schedule B- U.S. Airline Operator's Foreign Expenses						
	BEA USE ONLY	Name of foreign country (1)	Fuel expenses (2)		All other expenses (3)	
1	B101		\$	000	\$	000
2	B102		\$	000	\$	000
3	B103		\$	000	\$	000
4	B104		\$	000	\$	000
5	B105		\$	000	\$	000
6	B106		\$	000	\$	000
7	B107		\$	000	\$	000
8	B108		\$	000	\$	000
9	B109		\$	000	\$	000
10	B110		\$	000	\$	000
11	B111		\$	000	\$	000
12	B112		\$	000	\$	000
13	B113		\$	000	\$	000
14	B114		\$	000	\$	000
15	B115		\$	000	\$	000
16	B116		\$	000	\$	000
17	B117		\$	000	\$	000
18	B118		\$	000	\$	000
19	B119		\$	000	\$	000
20	B120		\$	000	\$	000
Total all countries this page.....			B100 \$	000	\$	000

Use the overflow sheets provided to report additional countries and amounts. (eFile users—select "Add overflow" from the Report Homepage).

**QUARTERLY SURVEY OF U.S. AIRLINE OPERATORS'**  
**FOREIGN REVENUES AND EXPENSES**  
**BE-37 General Instructions**

Public reporting burden for this BE-37 report is estimated to average 5 hours per response. This burden includes time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate to Director, Bureau of Economic Analysis (BE-1), 4600 Silver Hill Rd., Washington DC 20233; and to the Office of Management and Budget, Paperwork Reduction Project 0608-0011, Washington, DC 20503.

**Purpose** — Reports are required to obtain data for use in estimating the international transactions accounts of the United States.

**Authority** — This survey is being conducted under the authority of the International Investment and Trade in Services Survey Act (P.L. 94-472, 90 Stat. 2059, 22 U.S.C. 3101-3108, as amended—hereinafter “the Act”), and the filing of reports is mandatory under Section 5(b)(2) of the Act (22 U.S.C. 3104). Regulations for the survey may be found in 15 CFR Part 801.

**Penalties** — Whoever fails to report may be subject to a civil penalty and to injunctive relief commanding such person to comply, or both. These civil penalties are subject to inflationary adjustments. Those adjustments are found in 15 CFR 6.4. Whoever willfully fails to report shall be fined, and, if an individual, may be imprisoned for not more than one year, or both. Any officer, director, employee, or agent of any corporation who knowingly participates in such violations, upon conviction, may be punished by a like fine, imprisonment, or both. (See 22 U.S.C. 3105.) Notwithstanding the above, a U.S. person is not subject to any penalty for failure to report if a valid Office of Management and Budget (OMB) control number is not displayed on the form; such a number (0608-0011) is displayed at the top of the first page of this form.

**Confidentiality** — The Act provides that your report to this Bureau is **CONFIDENTIAL** and may be used only for analytical or statistical purposes. Without your prior written permission, the information filed in your report **CANNOT** be presented in a manner that allows it to be individually identified. Your report **CANNOT** be used for purposes of taxation, investigation, or regulation. Copies retained in your files are immune from legal process. Per the Cybersecurity Enhancement Act of 2015, your data are protected from Cybersecurity risks through security monitoring of the BEA information systems.

**Who is to Report and General Coverage**

**Who must report** — A response is required from each U.S. airline operator that was notified by BEA about the survey.

- a.** A complete BE-37 report is required from each U.S. airline operator that engaged in the international transportation of passengers or of U.S. export freight, or the transportation of freight or passengers between two foreign points, and had total covered revenues OR total covered expenses that were \$500,000 or more during the previous year or are expected to be \$500,000 or more during the current year.

- b.** A U.S. airline operator that had total covered revenues AND total covered expenses below the reporting threshold must complete pages 1-3, and is only required to report total revenues and expenses in question 8. The U.S. airline operator also has the option of providing additional information, on a voluntary basis, on pages 4-7.
- c.** A U.S. airline operator that had no transactions of the types covered must complete pages 1-3.

**How to report** — Use this form to report revenues and expenses in accordance with the specific instructions on pages 4-7. Report all amounts in thousands (\$324,999.00 should be reported as 325. A passenger count of 750,000 should be reported as 750.).

**Estimates** — If actual figures are not available, supply estimates and label them as such.

**Where to send reports** — To file a report electronically, see our website at [www.bea.gov/eFile](http://www.bea.gov/eFile) for details.

Send via U.S. Postal Service:

Bureau of Economic Analysis  
Balance of Payments Division, BE-50 (SSB)  
4600 Silver Hill Rd.  
Washington, DC 20233

Deliver via private express delivery:

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Balance of Payments Division, BE-50 (SSB)  
4600 Silver Hill Rd.  
Suitland, MD 20746

Fax to:  
(301) 278-9505

**Frequency** — A separate report should be completed for each calendar quarter, and filed within 30 days after the end of the quarter.

**Assistance** — For assistance in filing this report, call (301) 278-9303 Monday to Friday from 8:30 a.m. to 5:00 p.m. eastern time.

**Definitions**

**United States** — When used in a geographic sense, means the 50 states, the District of Columbia, the Commonwealth of Puerto Rico, and all territories and possessions of the United States.

**Foreign** — When used in a geographic sense, means that which is situated outside the United States or which belongs to or is characteristic of a country other than the United States.