

Charting a New Understanding of Small Businesses

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Overview

- These graphs illustrate an experimental set of statistics of gross output and wages for private industries by business size and legal form of organization.
- For the statistics, business size (e.g., small, medium, large) is determined by size of business receipts.
- The statistics are part of ongoing research towards developing a Small Business Satellite Account (SBSA).
- See "[A New Understanding of Small Businesses: Wages and Gross Output by Industry and Legal Form of Organization Using Firm Receipts to Classify Business Size, 1998-2003](#)" in the May 2021 Survey of Current Business for more information.

Primary Data Sources

Internal Revenue Service (IRS)

Statistics of Income (SOI) - Integrated Business Data,

<https://www.irs.gov/statistics/soi-tax-stats-integrated-business-data>

Bureau of Economic Analysis (BEA)

Gross Output by Industry,

<https://apps.bea.gov/iTable/iTable.cfm?reqid=150&step=2&isuri=1&categories=gdp&xind>

Wages by Industry, Table 6.3D,

<https://apps.bea.gov/iTable/iTable.cfm?reqid=19&step=2#reqid=19&step=2&isuri=1&1921=survey>

Methodology Overview

1. Retrieve industry totals for gross output and wages from bea.gov for the years 1998 - 2003.
2. Proportionally distribute BEA's private industry gross output and wages totals to the SOI distribution of total receipts and salaries and wages disaggregated by industry and size of business receipts.
3. The results are then split out by legal form of organization using the SOI shares for corporations, partnerships, and sole proprietorships.
4. For analytical purposes and for comparison to other estimates, we classify the data in these charts into 3 size categories shown in the table below:

Size	Business receipts
Small	Under \$10 million
Medium	Between \$10 million and \$50 million
Large	\$50 million or more

Contents

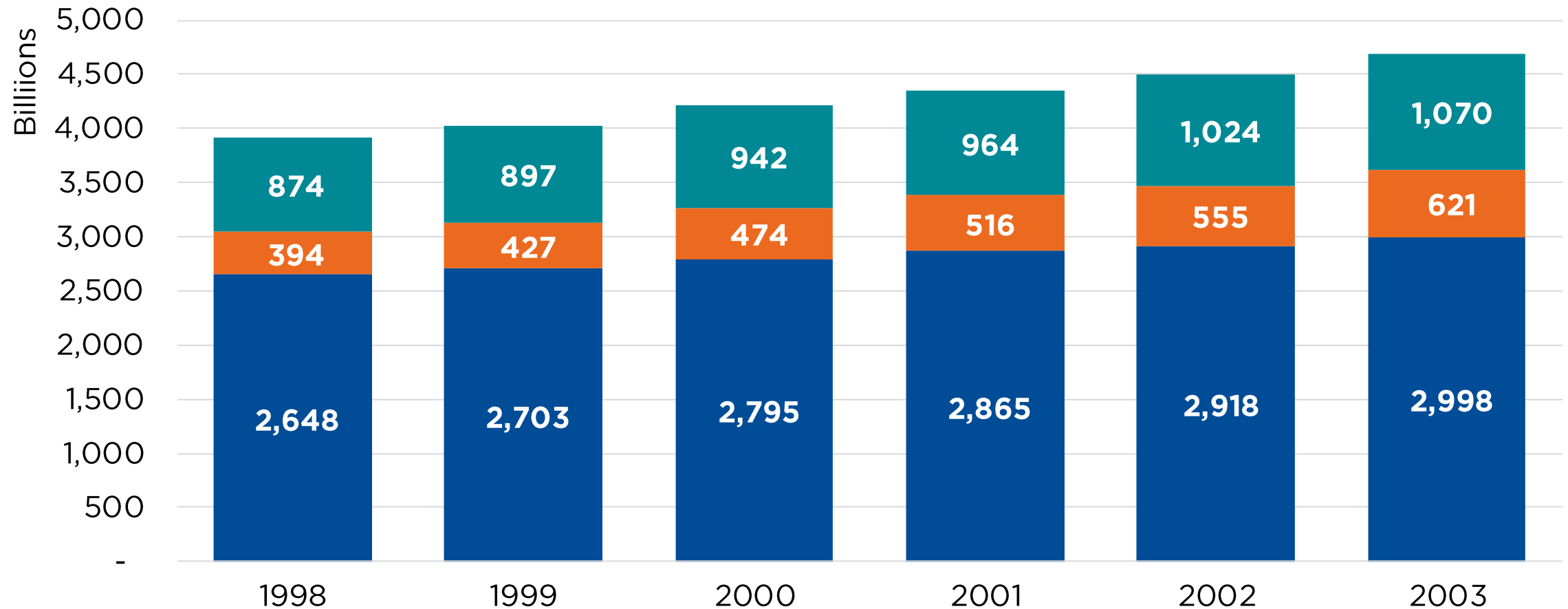
1. Time series data by business size:
 - a. [Small Businesses](#)
 - b. [Medium Businesses](#)
 - c. [Large Businesses](#)
2. [Size data](#)
3. [Industry summary data](#)
4. [Industry detail data](#)

Small business time series data

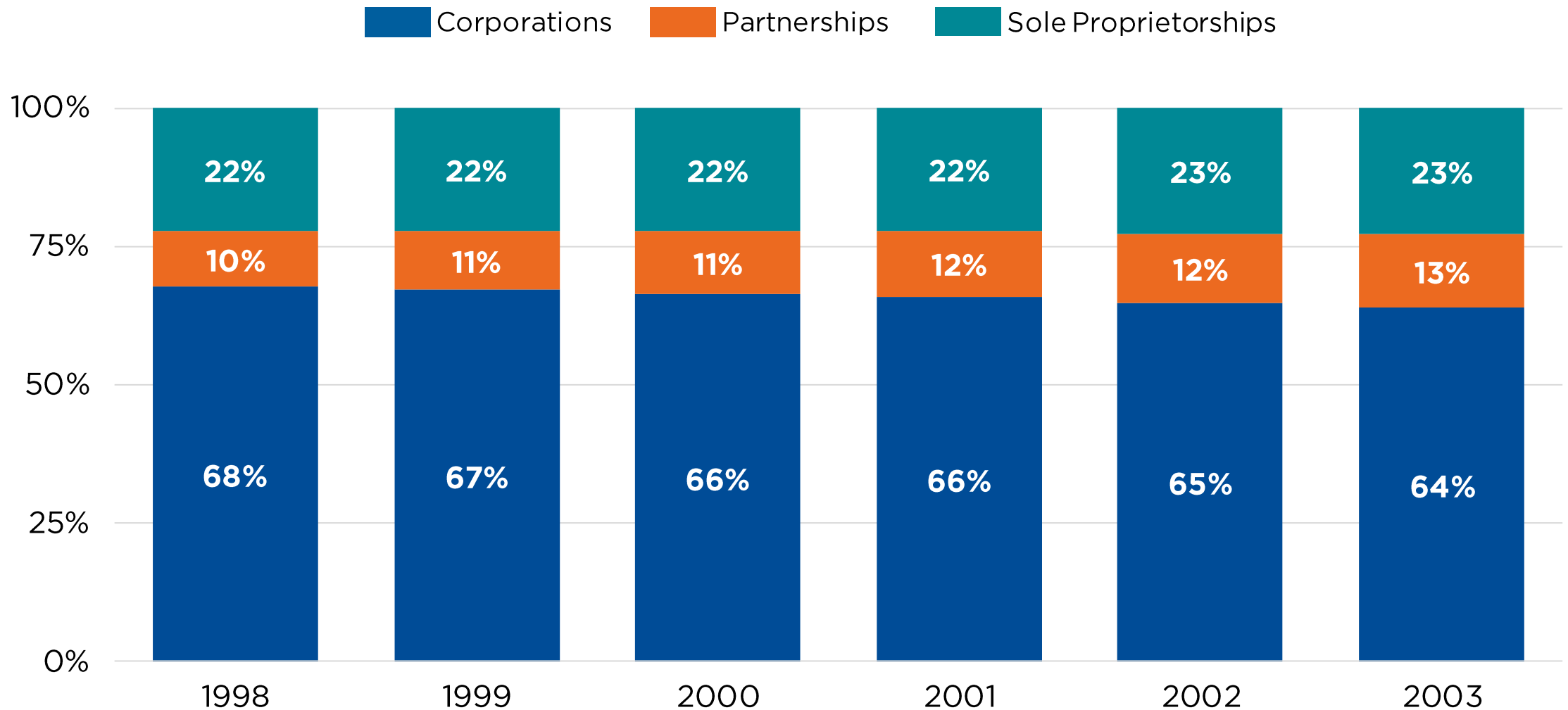


Small business private gross output by legal form of organization

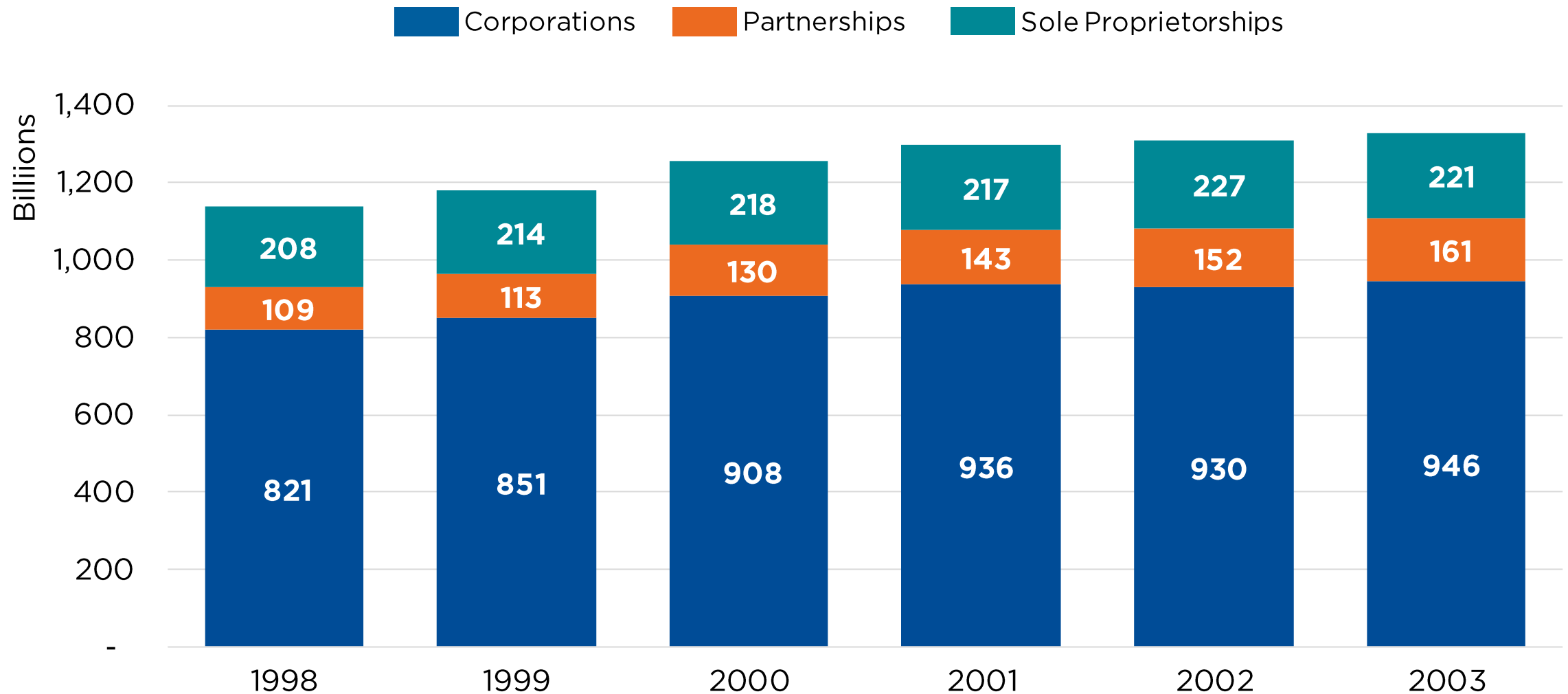
Corporations Partnerships Sole Proprietorships



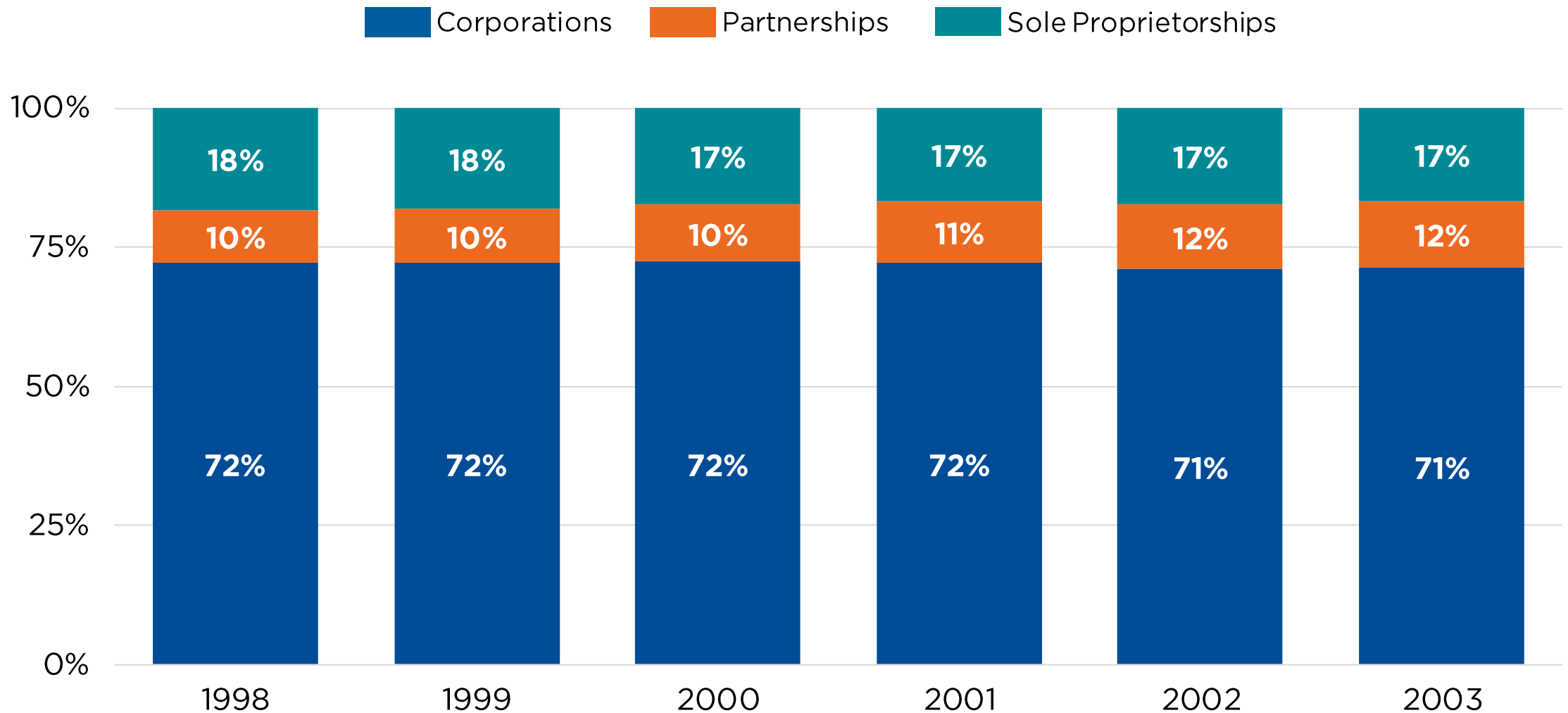
Distribution of small business private gross output by legal form of organization



Small business private wages by legal form of organization



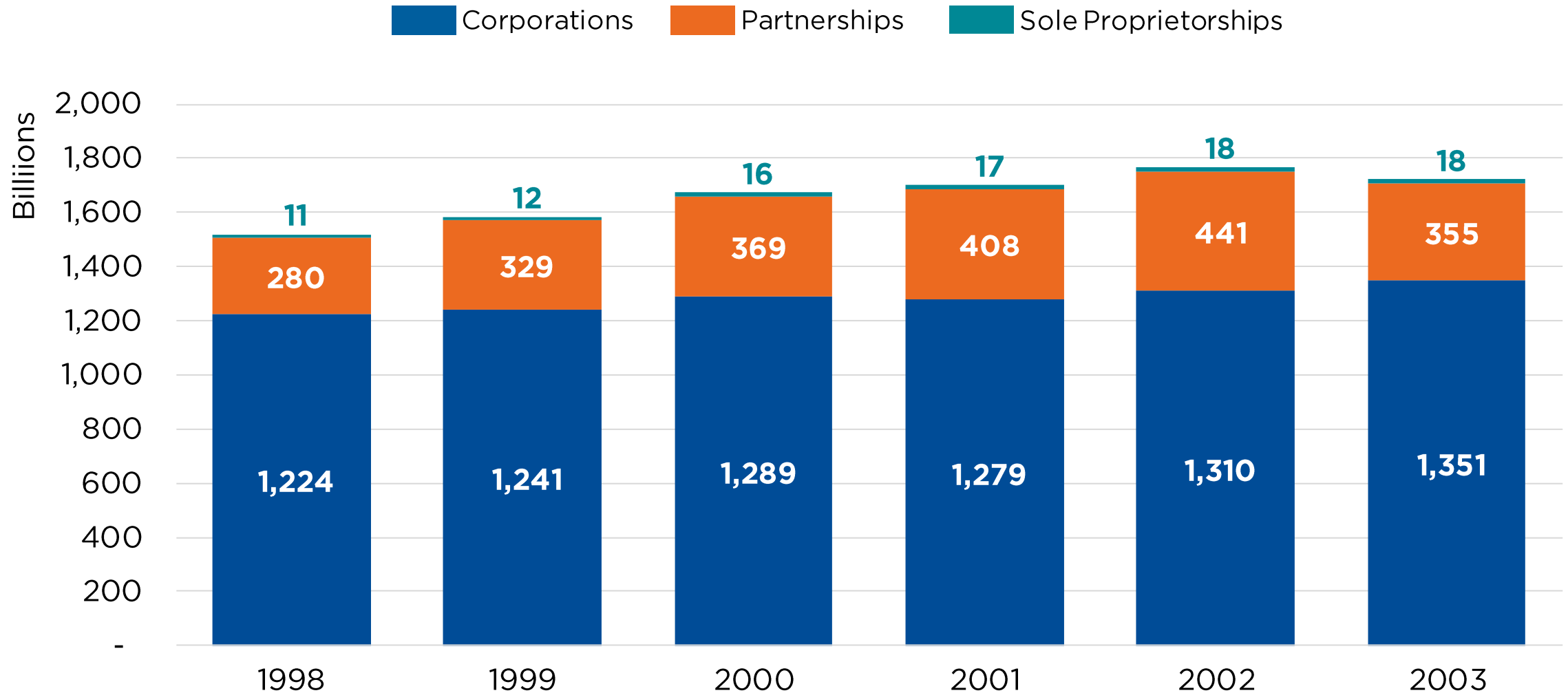
Distribution of small business private wages by legal form of organization



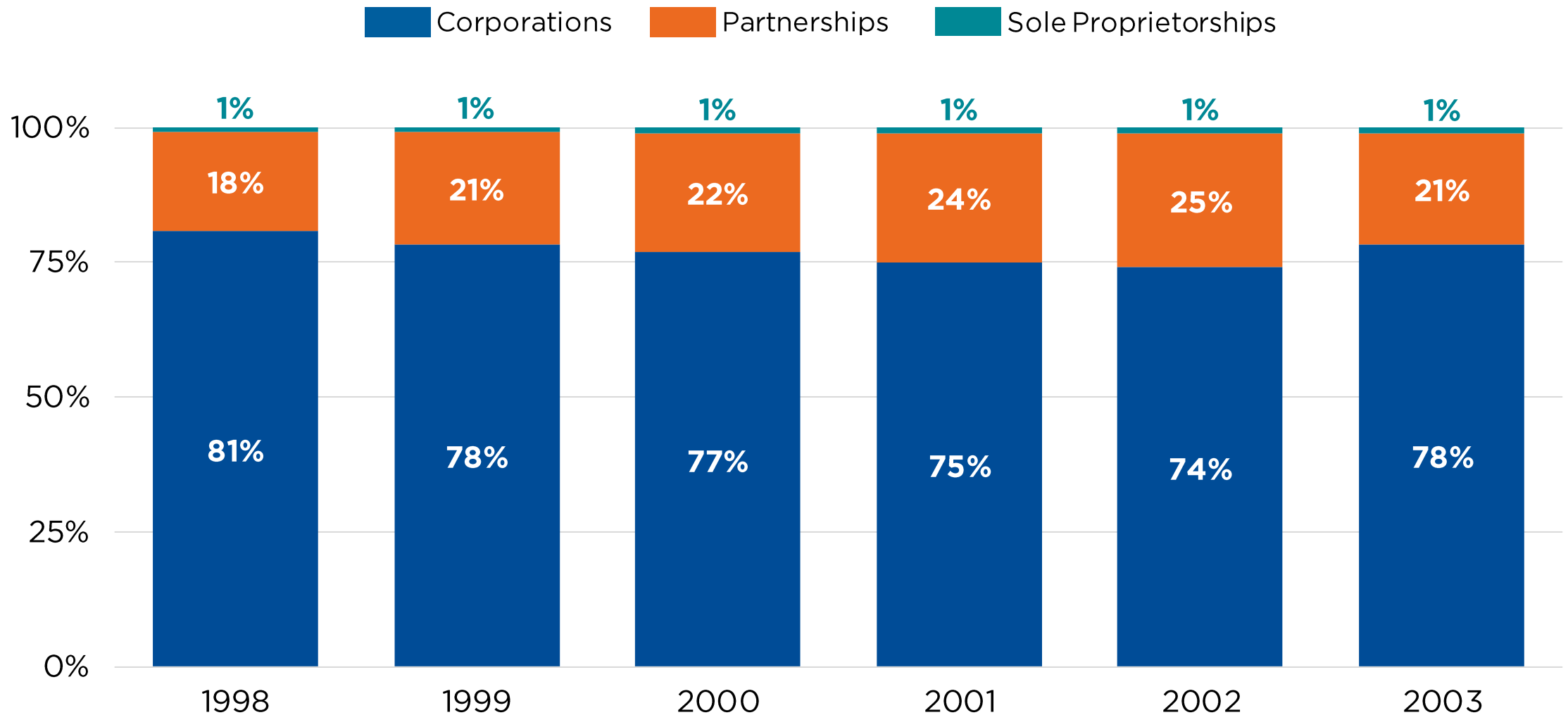
Medium business time series data



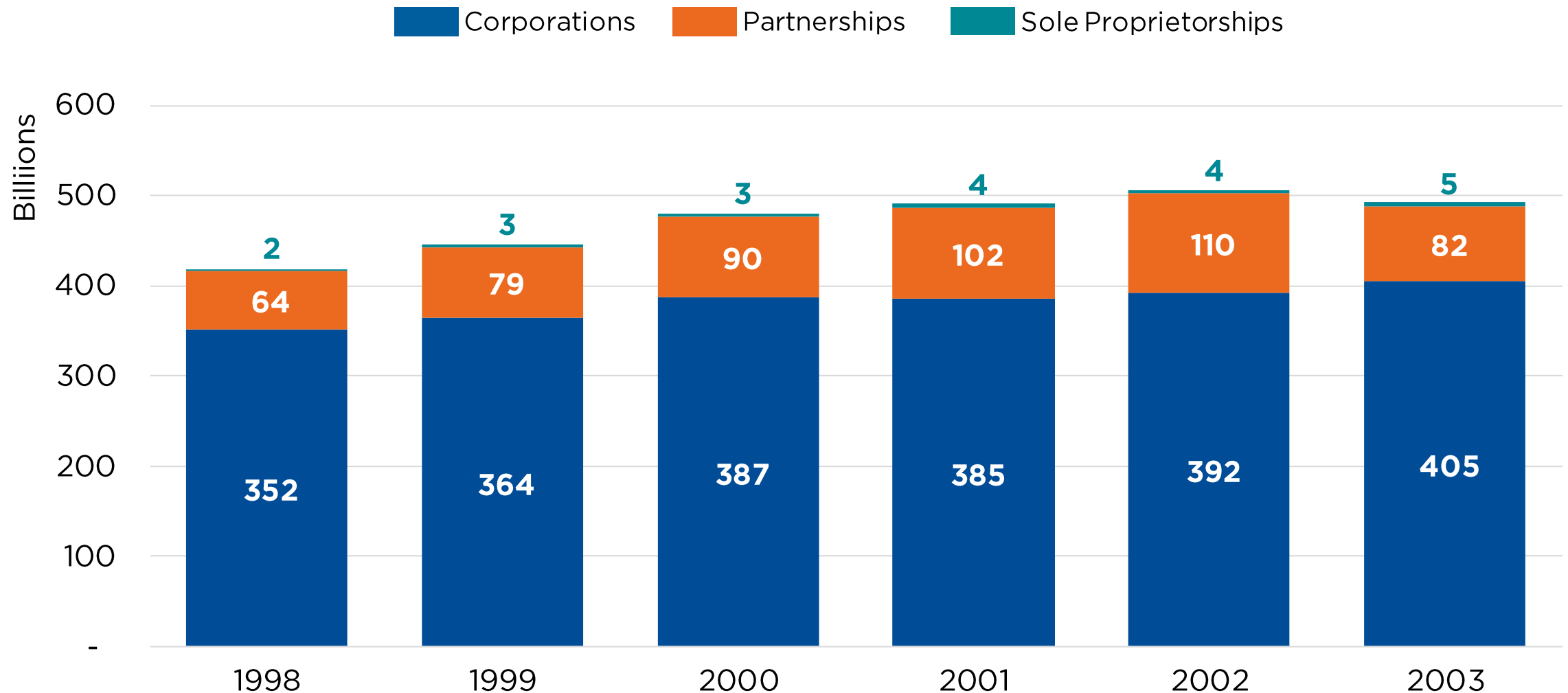
Medium business private gross output by legal form of organization



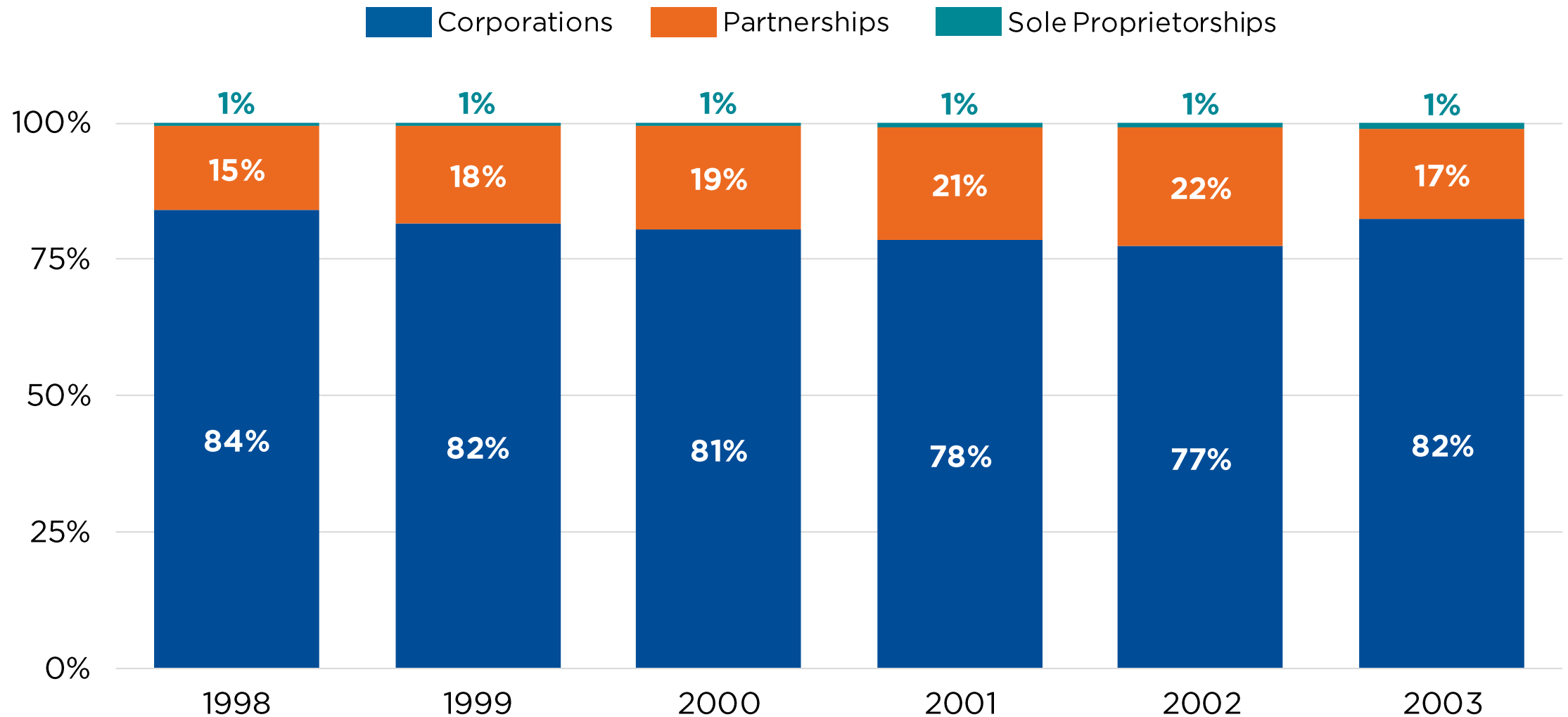
Distribution of medium business private gross output by legal form of organization



Medium business private wages by legal form of organization



Distribution of medium business private wages by legal form of organization

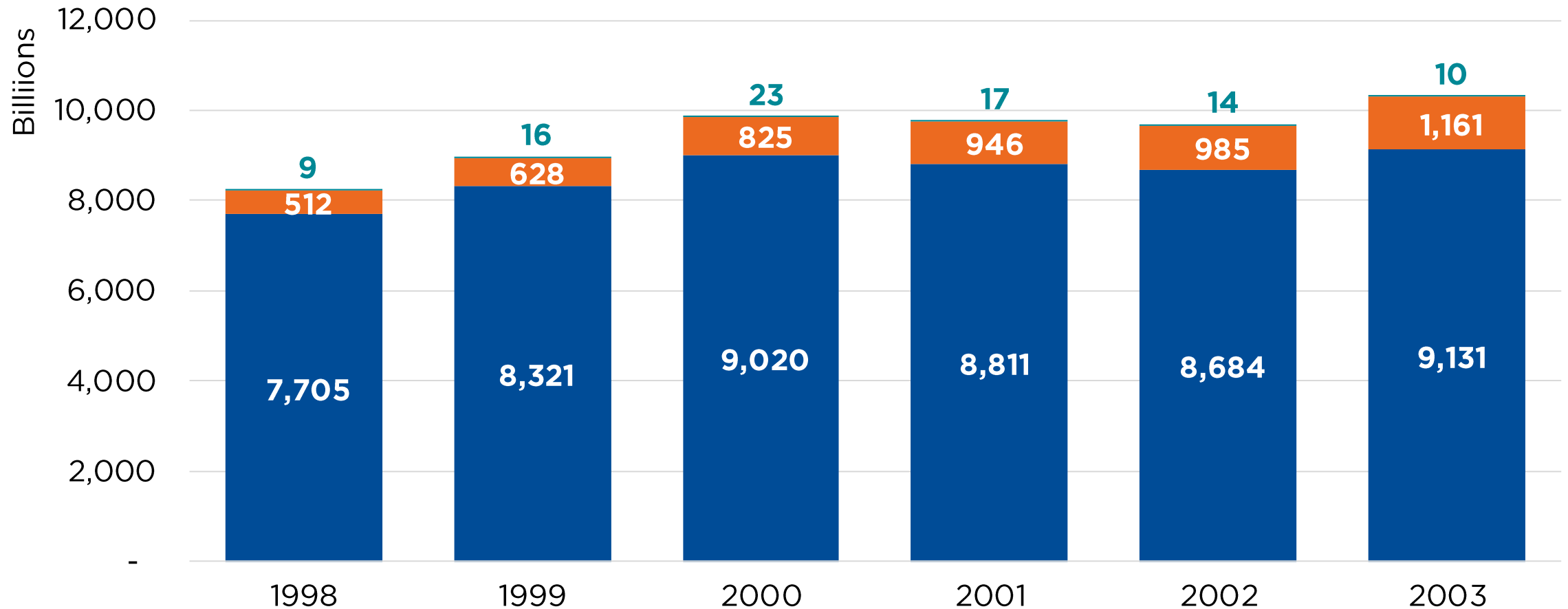


Large business time series data

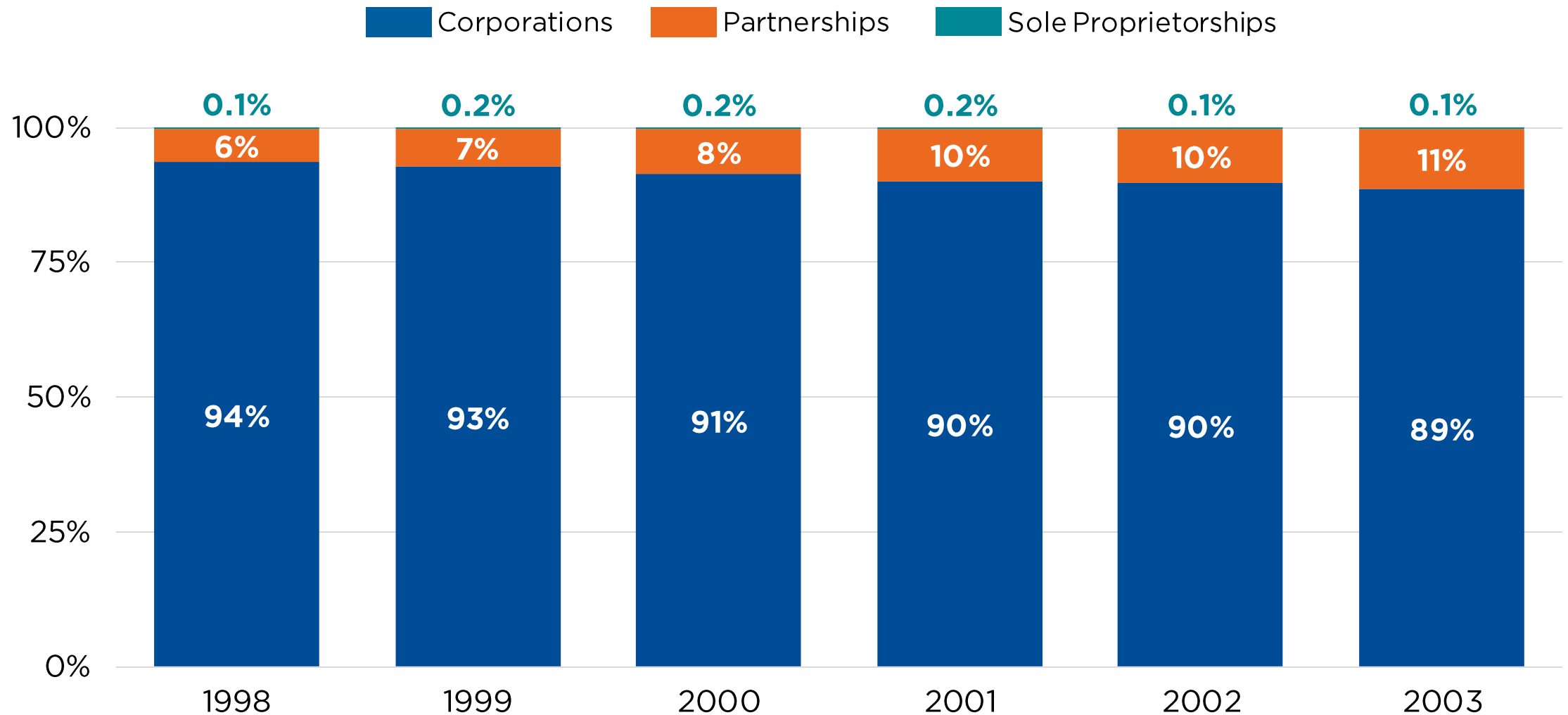


Large business private gross output by legal form of organization

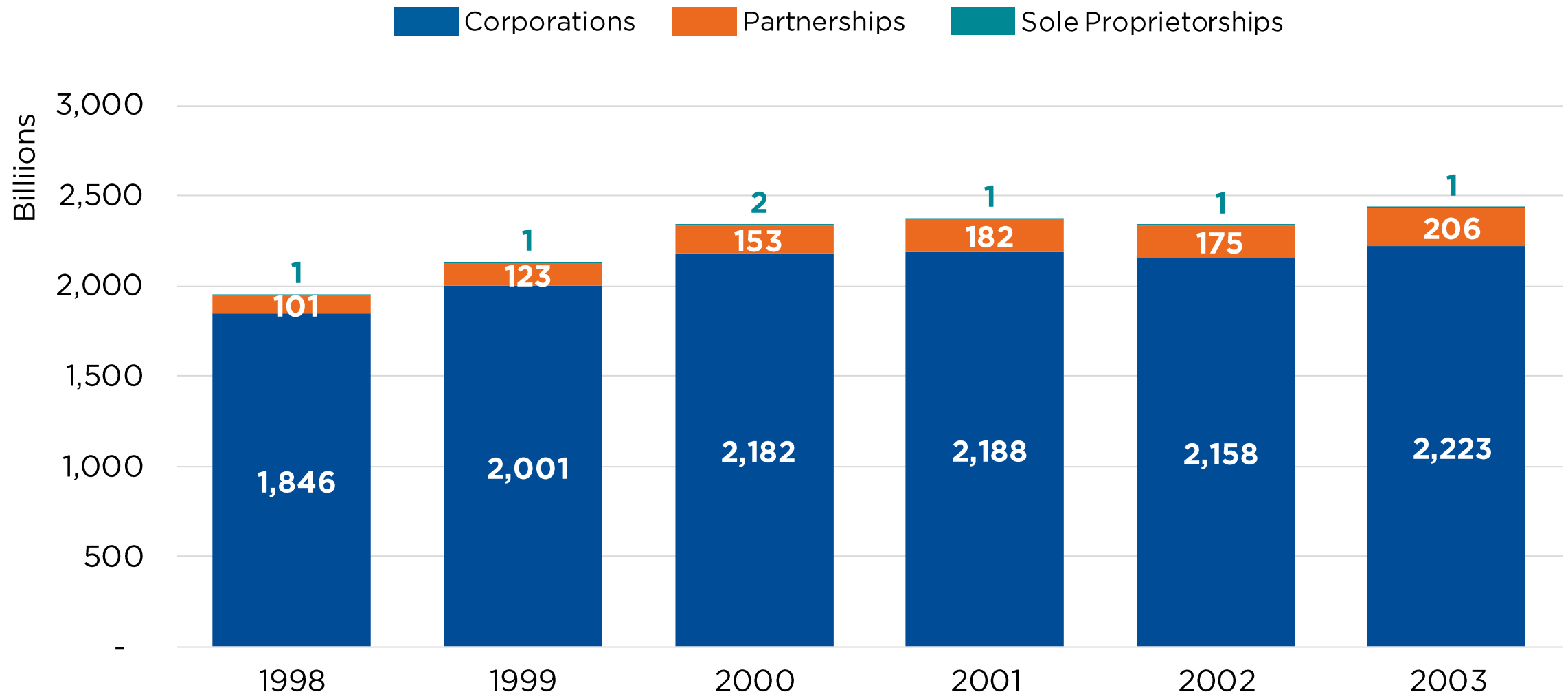
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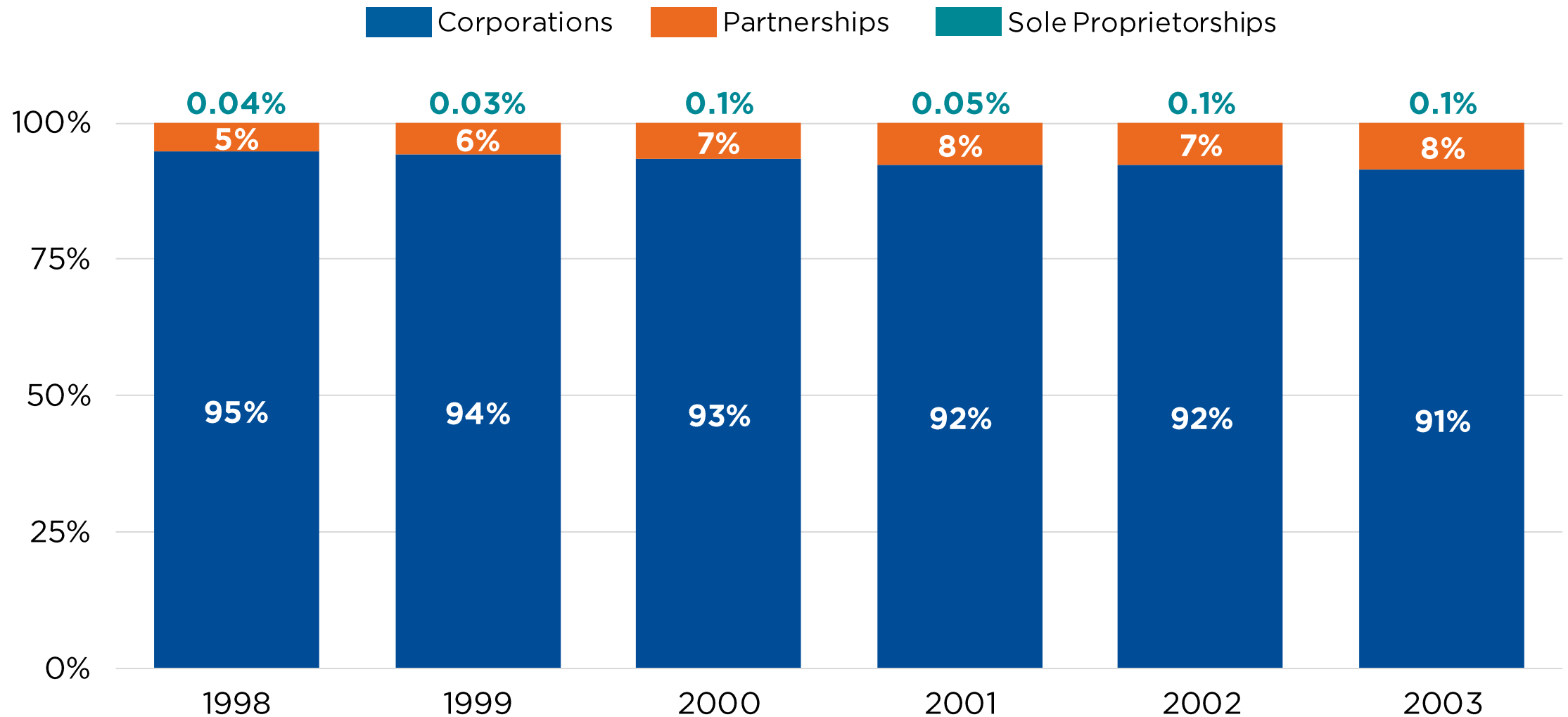
Distribution of large business private gross output by legal form of organization



Large business private wages by legal form of organization



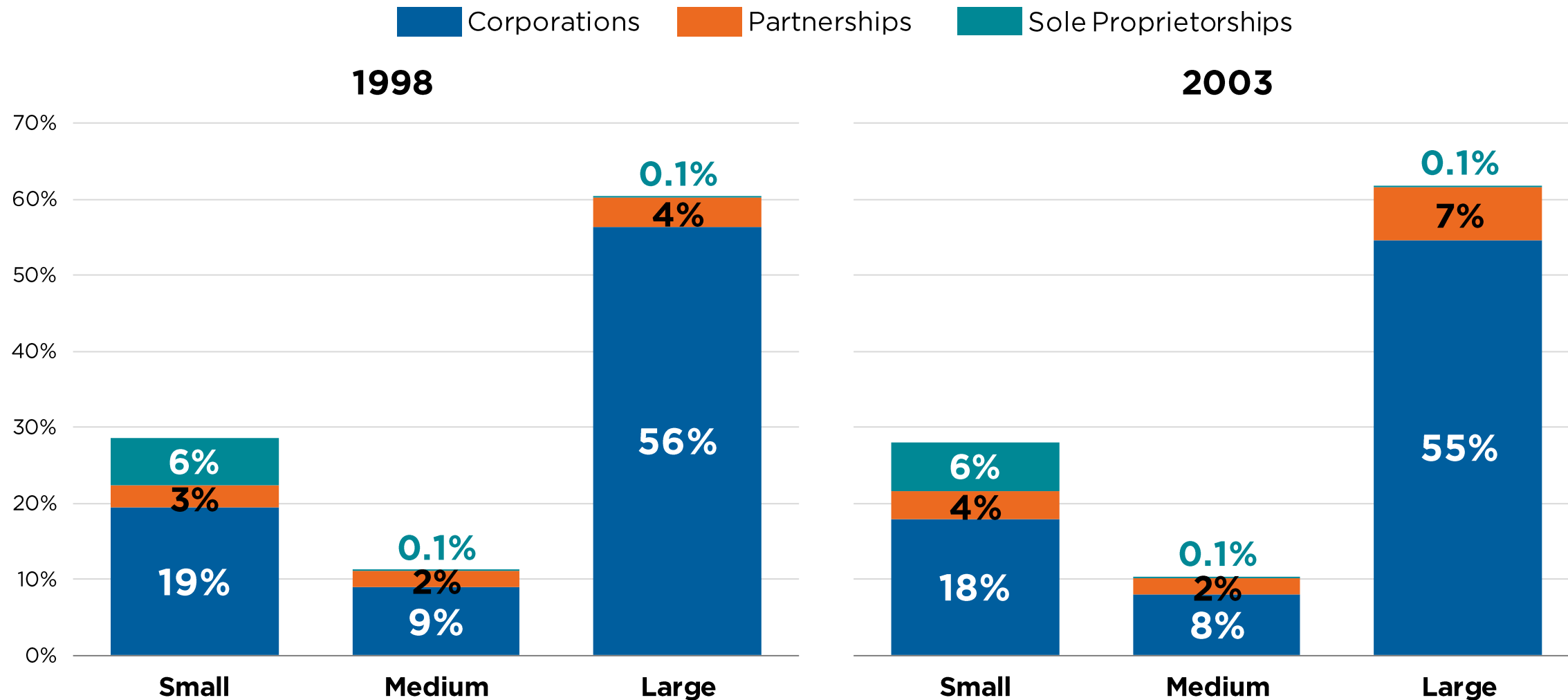
Distribution of large business private wages by legal form of organization



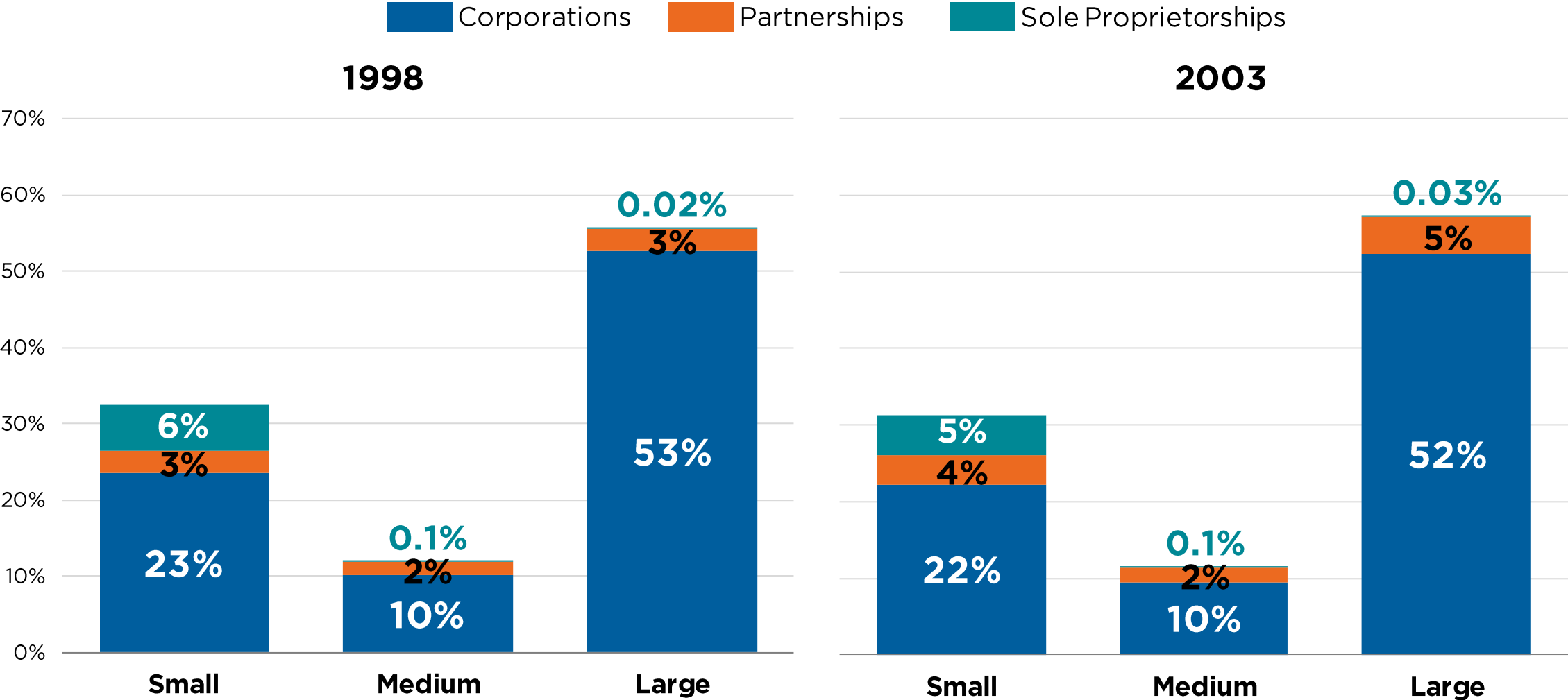
Size comparisons



Private gross output, by size and legal form of organization



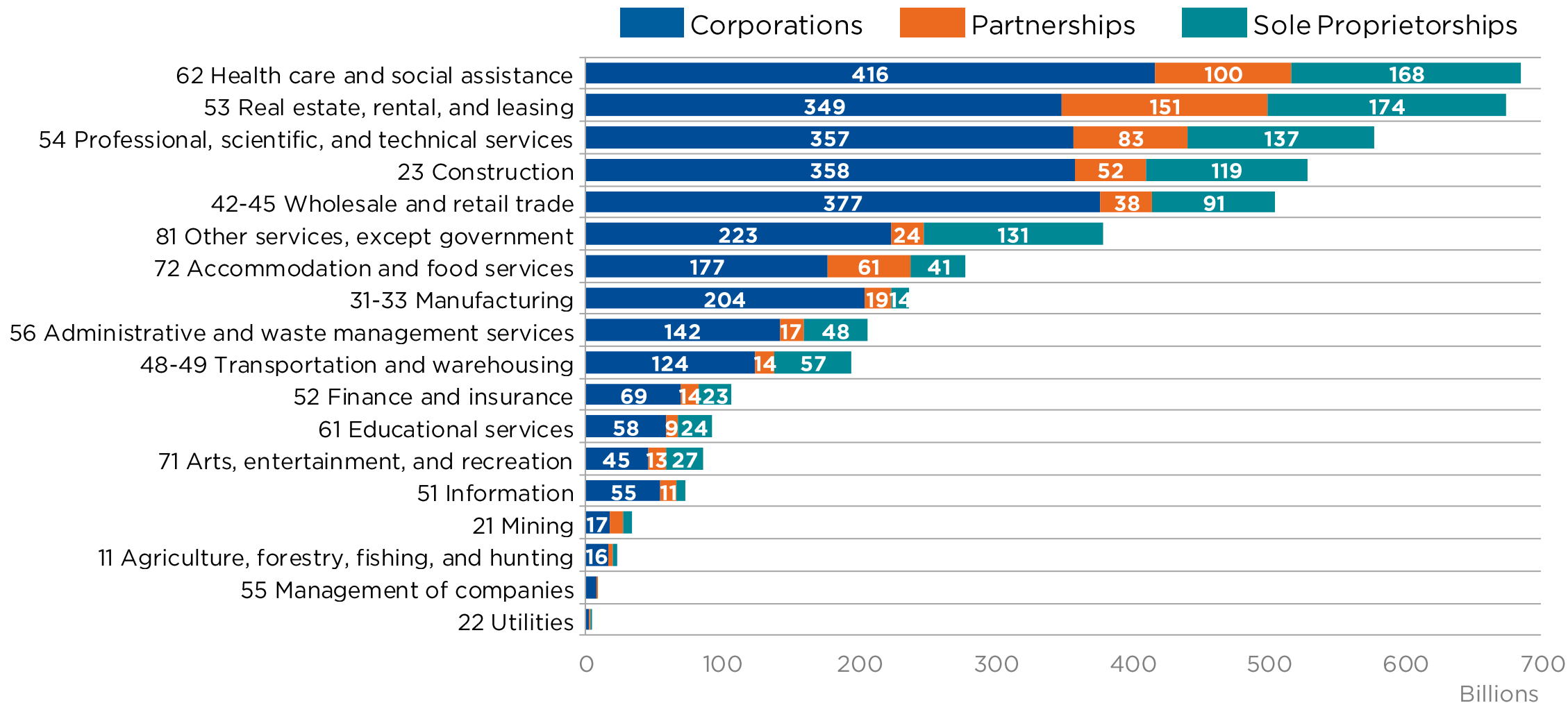
Private wages, by size and legal form of organization



Industry summary data



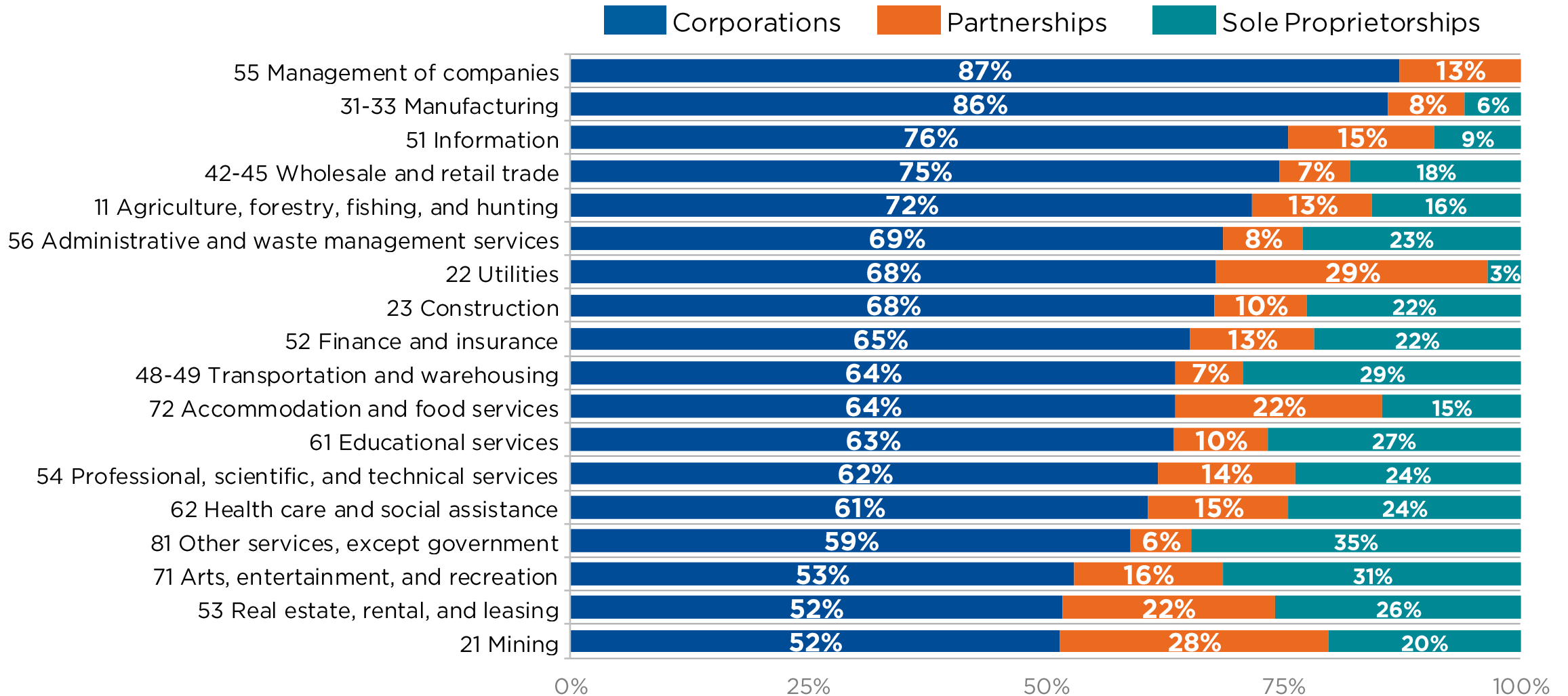
Small business gross output by legal form of organization, 2003



Note: the Real estate industry excludes owner-occupied housing; the Agriculture, forestry, fishing, and hunting industry excludes farms.

Visit <https://www.bea.gov/data/special-topics/small-business> for more information

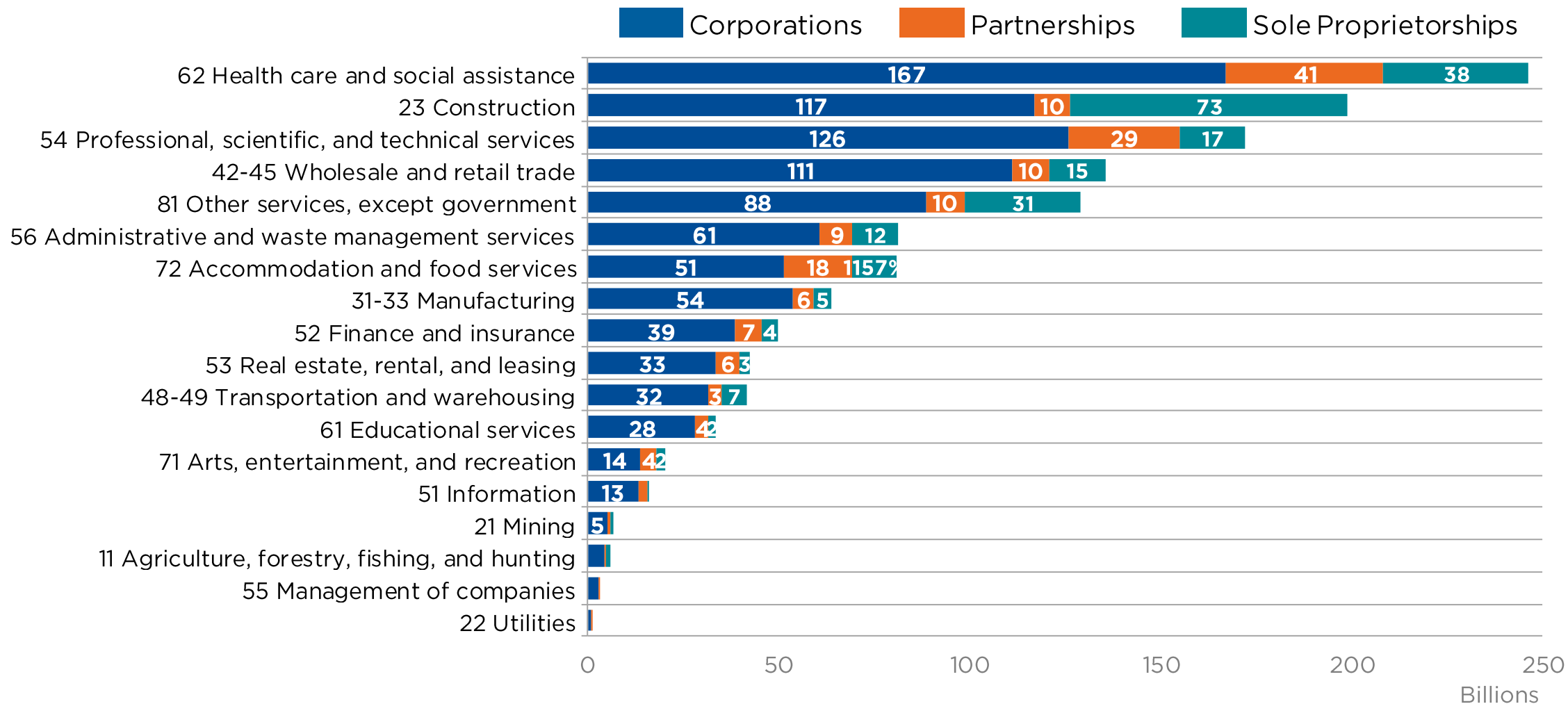
Distribution of small business gross output by legal form of organization, 2003



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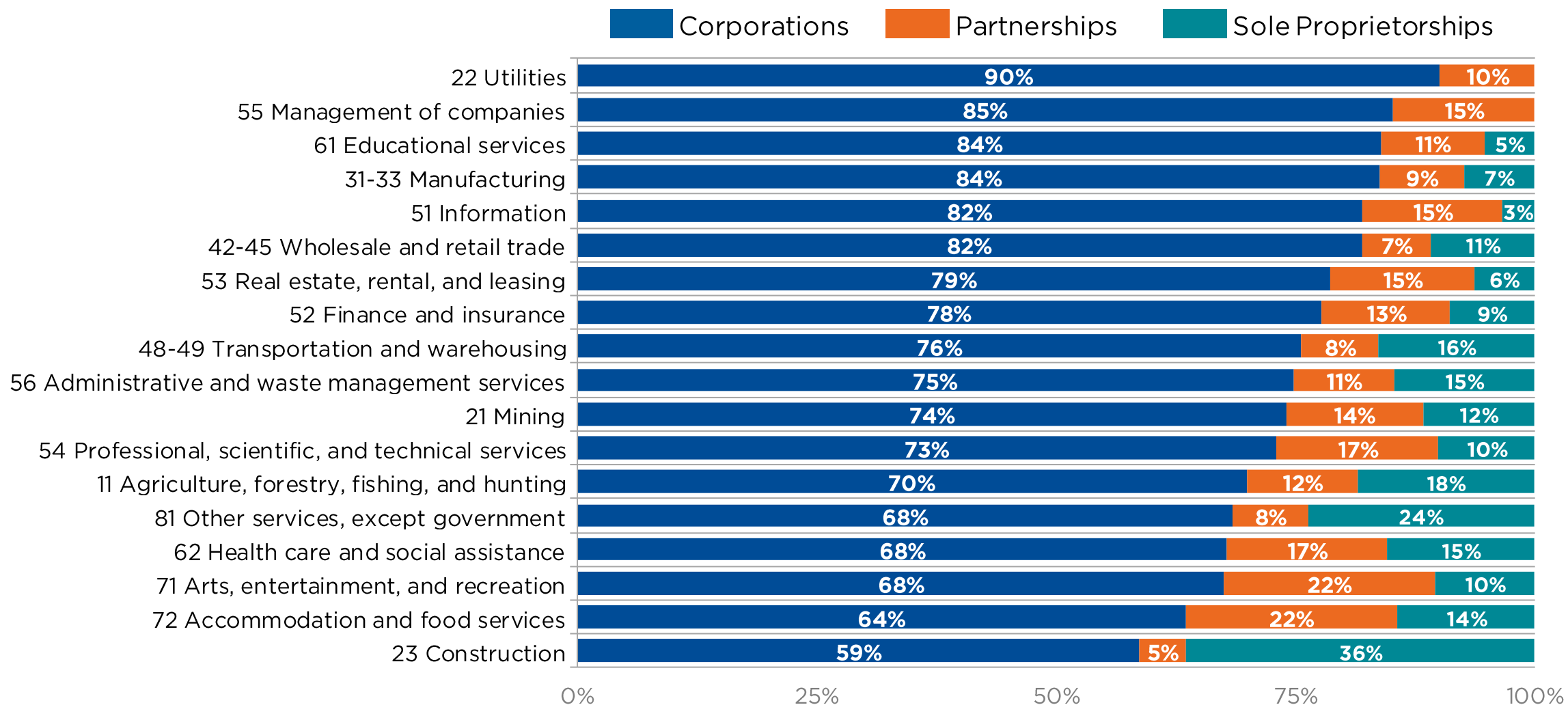
Small business wages by legal form of organization, 2003



Note: the Agriculture, forestry, fishing, and hunting industry excludes farms.

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Distribution of small business wages by legal form of organization, 2003



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All Industries

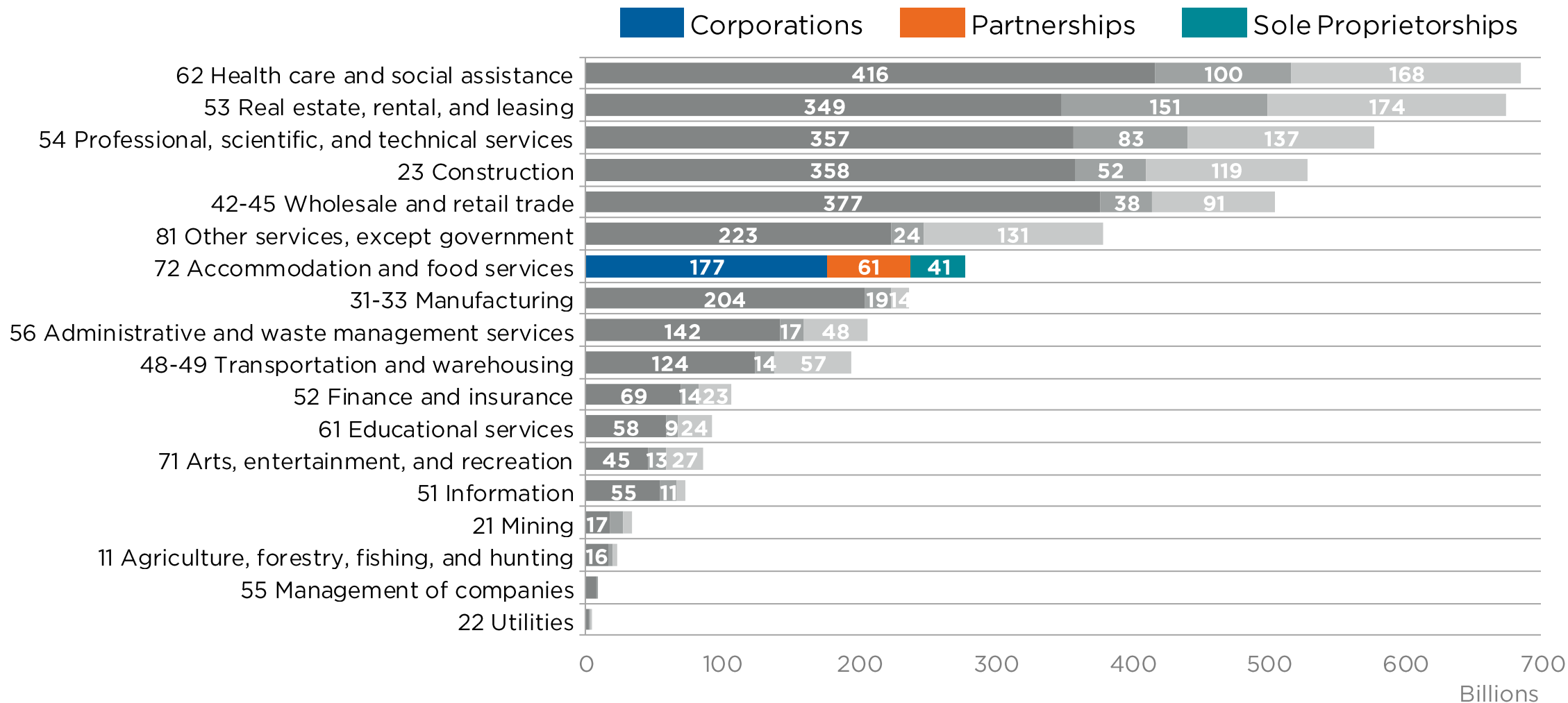
[72 Accommodation and food services](#)
[56 Administrative and waste management services](#)
[11 Agriculture, forestry, fishing, and hunting](#)
[71 Arts, entertainment, and recreation](#)
[23 Construction](#)
[61 Educational services](#)
[52 Finance and insurance](#)
[62 Health care and social assistance](#)
[51 Information](#)
[55 Management of companies](#)
[31-33 Manufacturing](#)
[21 Mining](#)
[81 Other services, except government](#)
[54 Professional, scientific, and technical services](#)
[53 Real estate, rental and leasing](#)
[48-49 Transportation and warehousing](#)
[22 Utilities](#)
[42-45 Wholesale and retail trade](#)

Note: Industry slides are sorted in alphabetical order to ease navigation; in individual charts, however, industry data are sorted by total value or corporate share to better compare values.

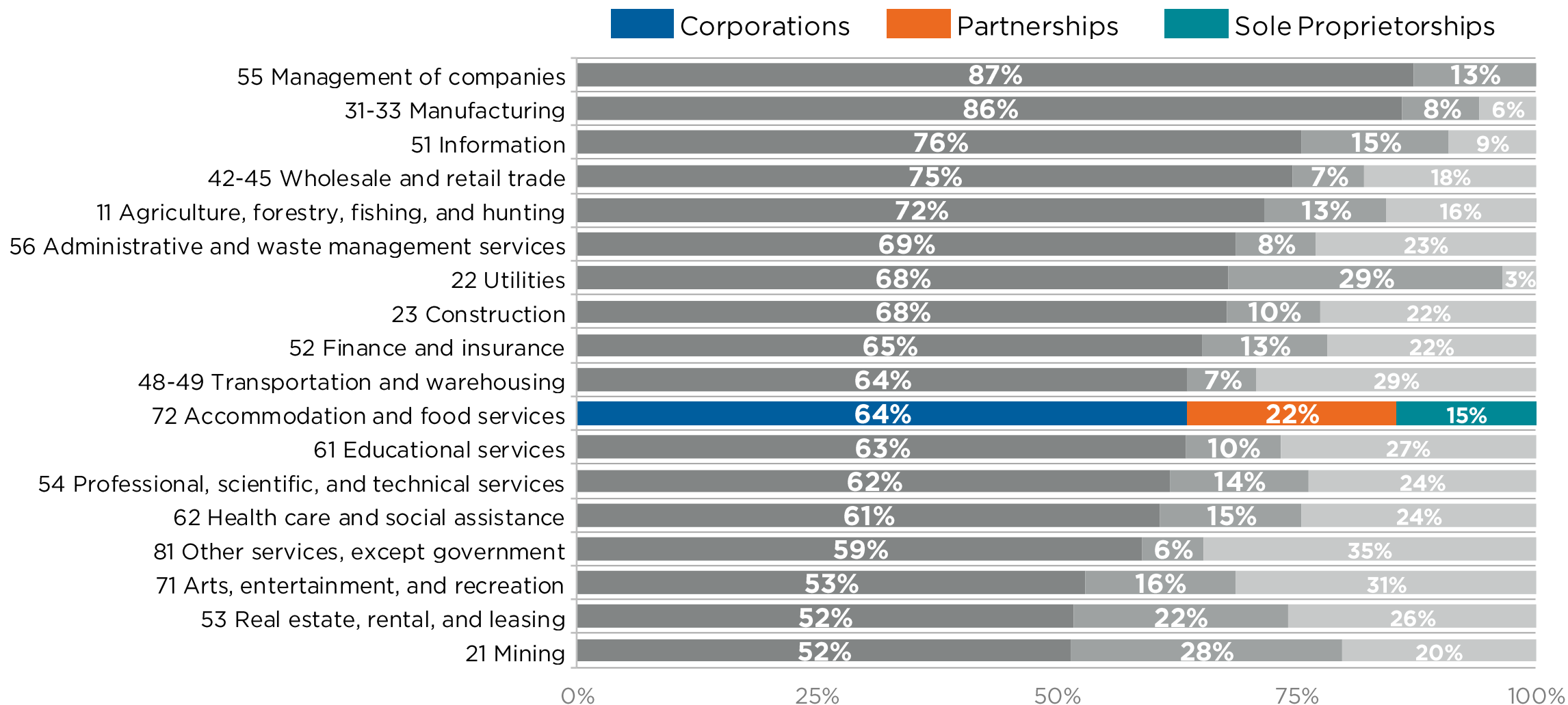
Accommodation and food services



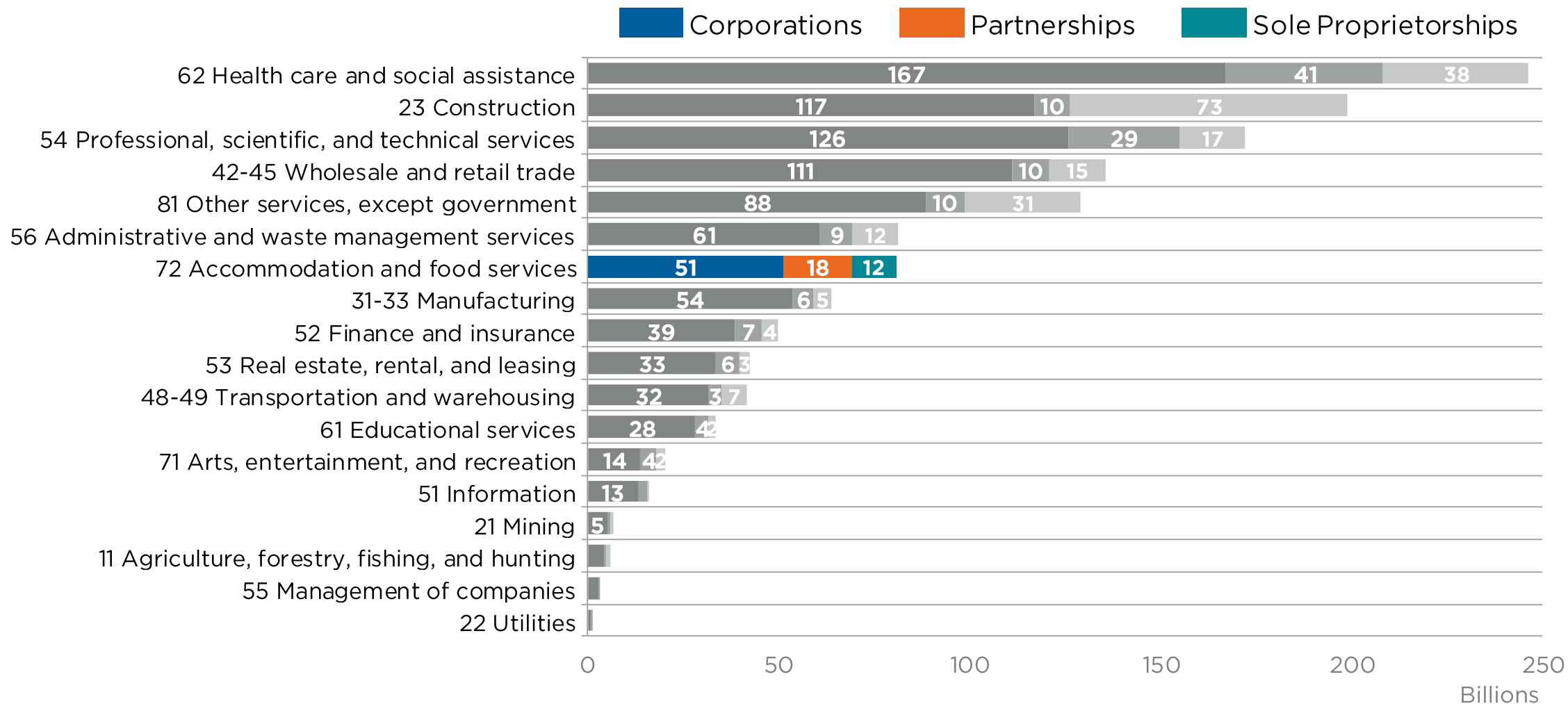
Small business gross output by legal form of organization, 2003



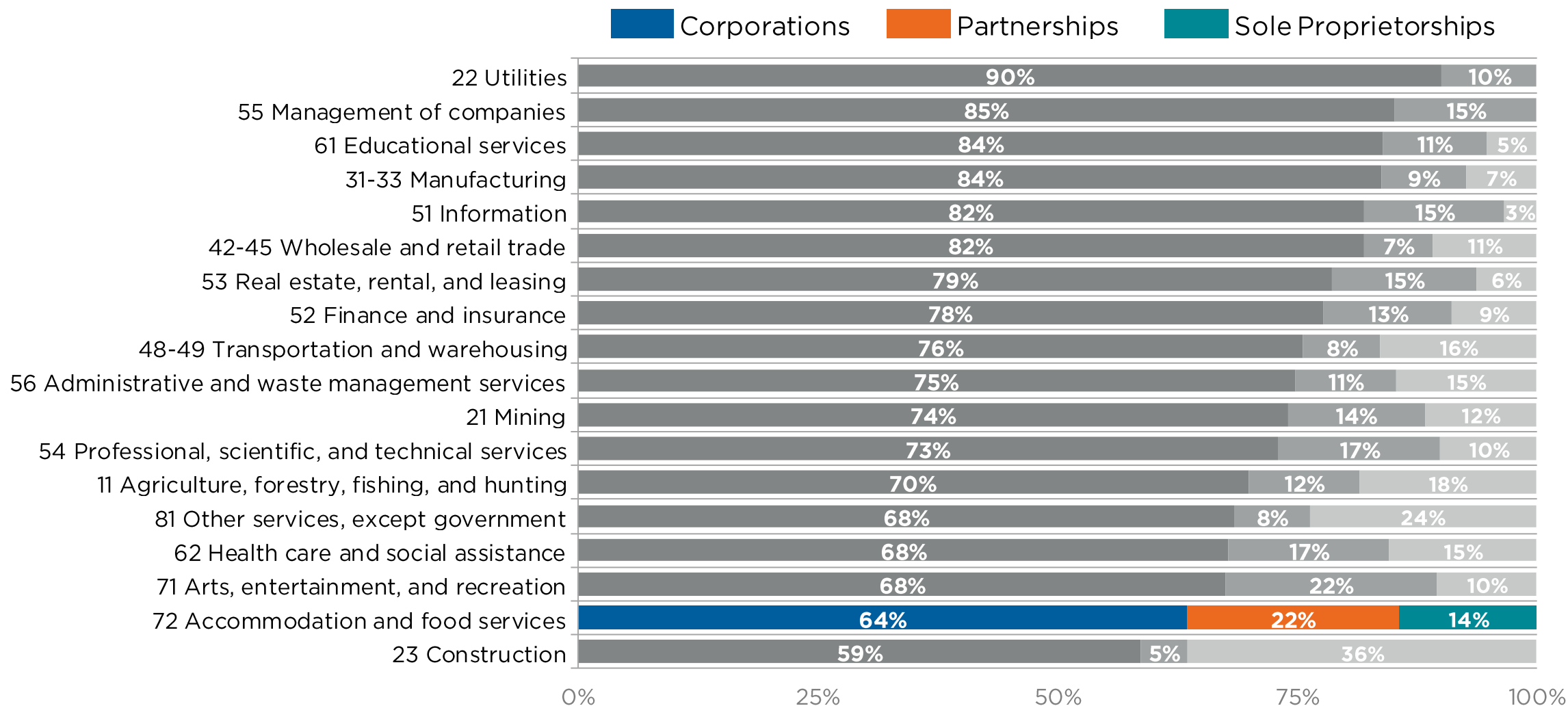
Distribution of small business gross output by legal form of organization, 2003



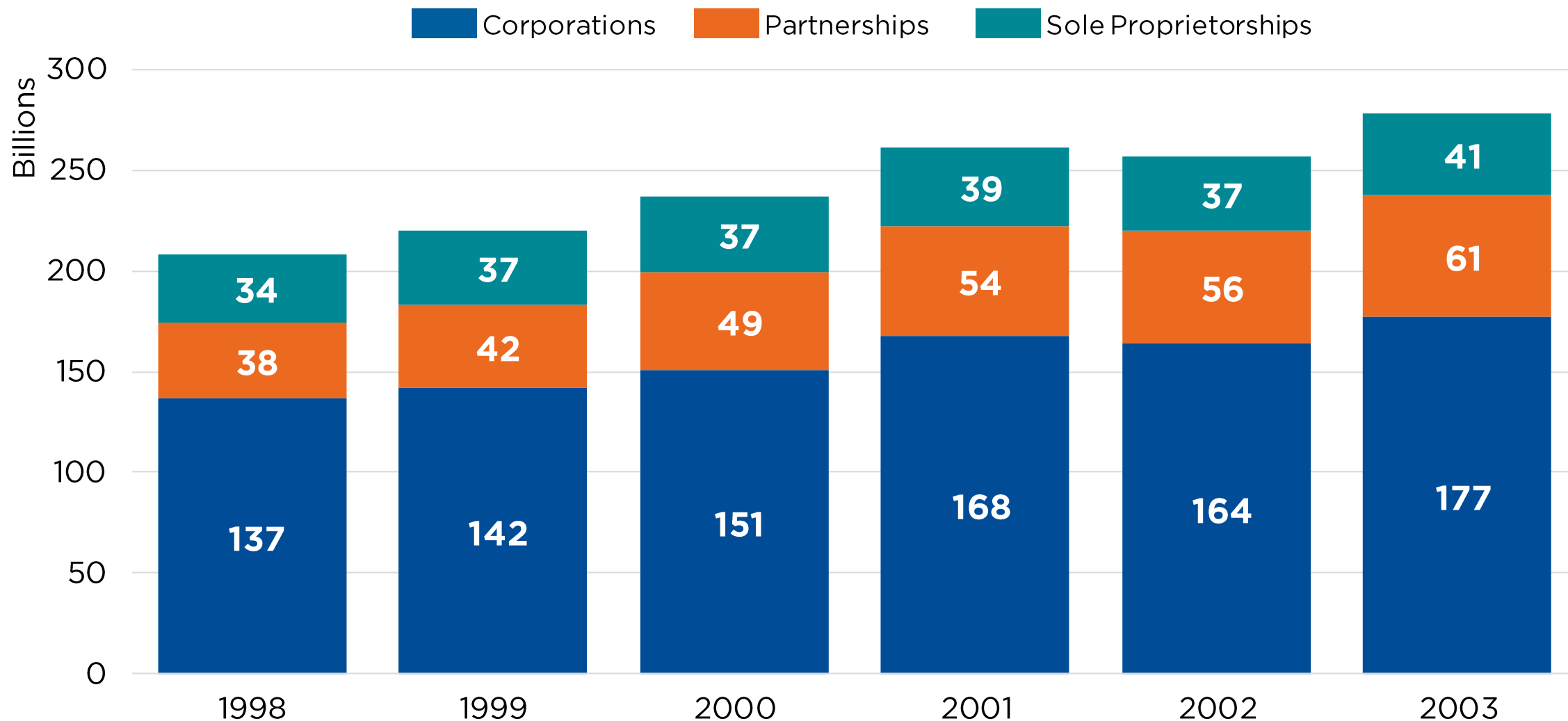
Small business wages by legal form of organization, 2003



Distribution of small business wages by legal form of organization, 2003



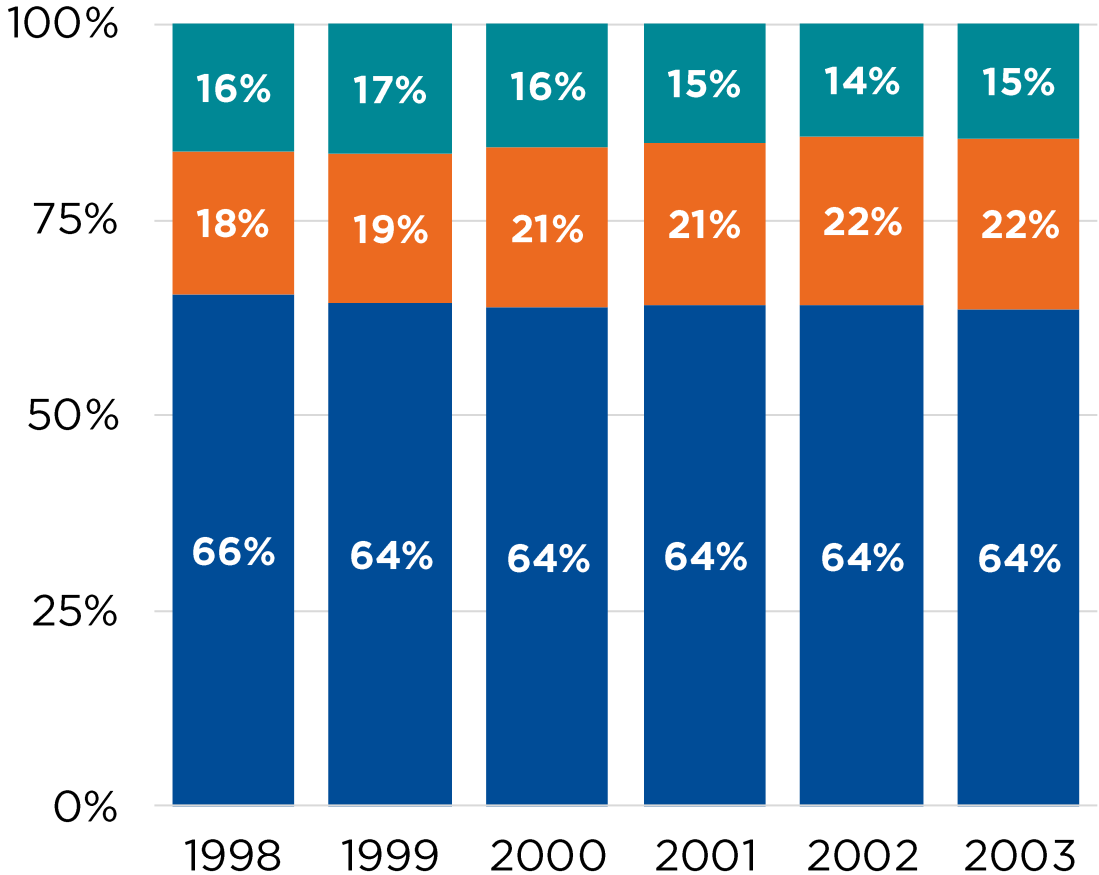
Accommodation and food services small business gross output



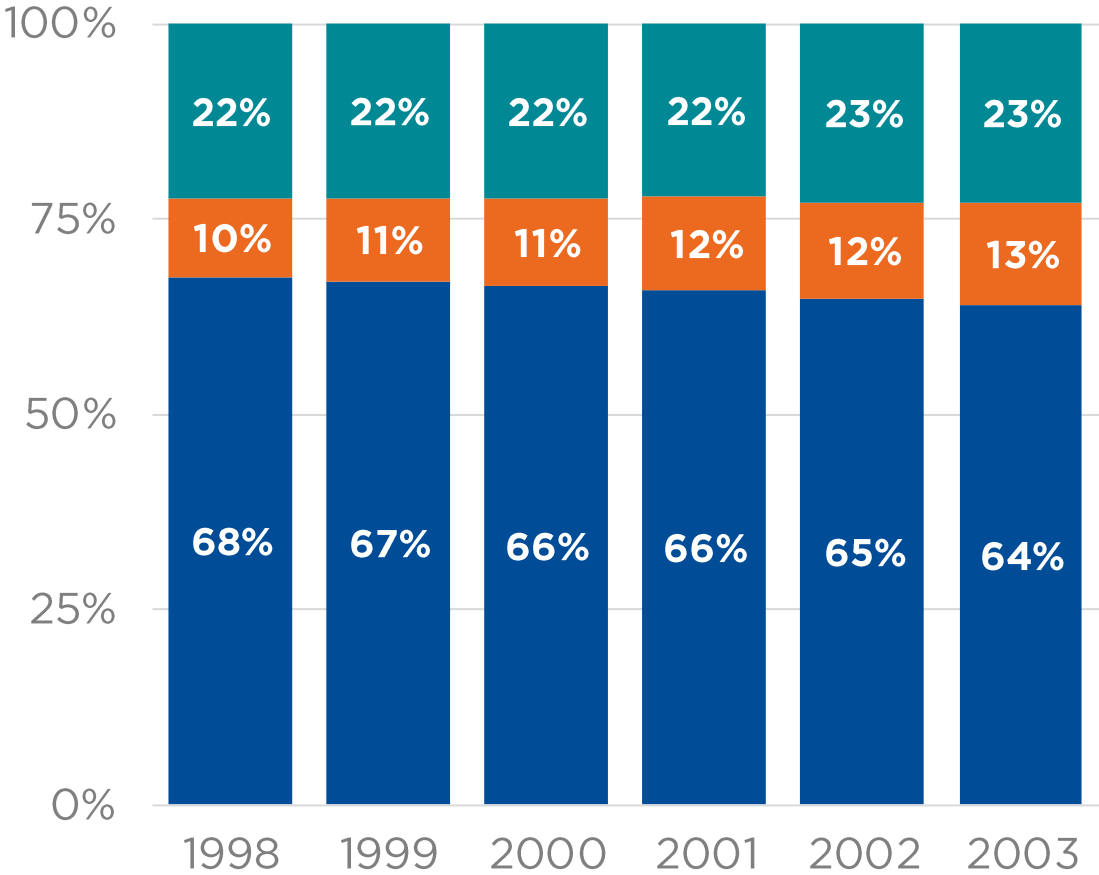
Distribution of small business private gross output by legal form of organization

Corporations Partnerships Sole Proprietorships

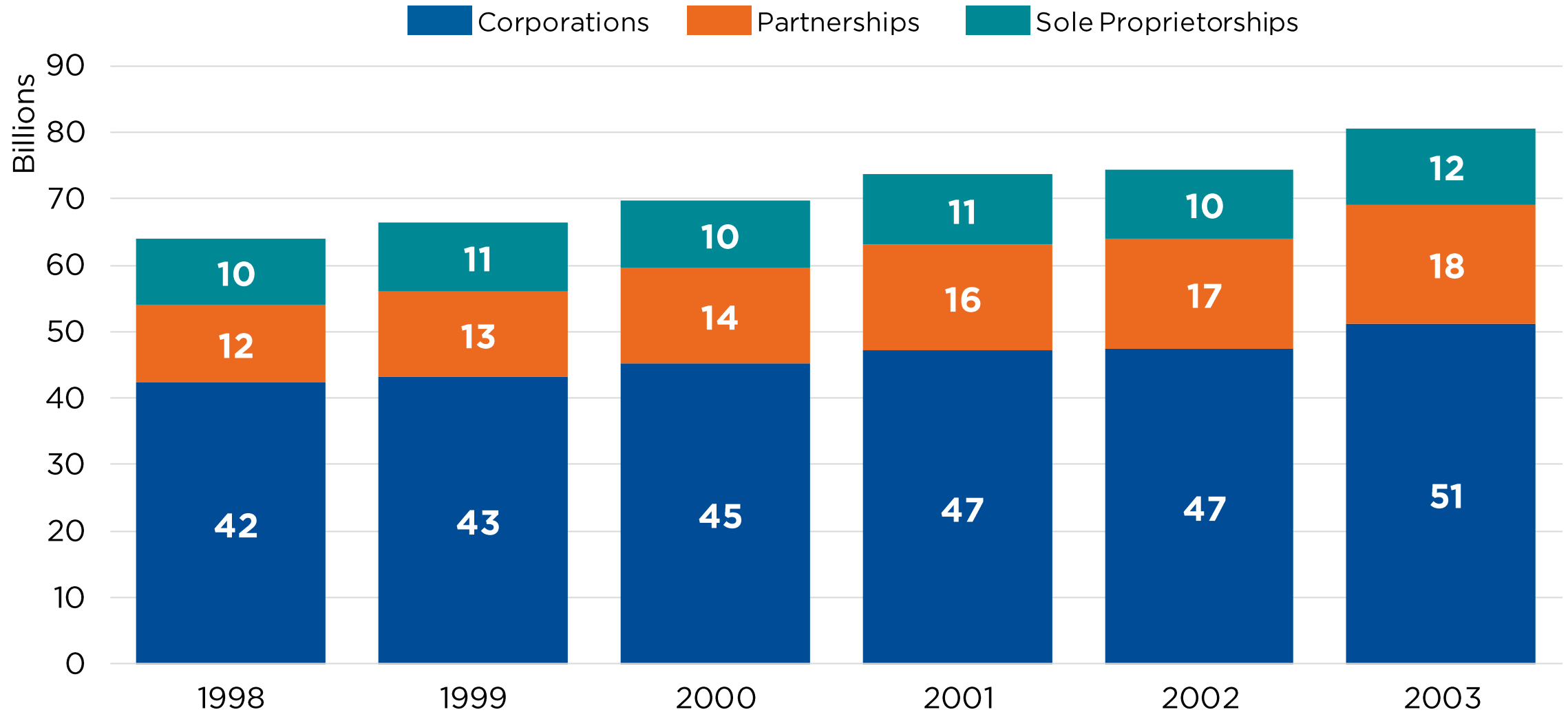
Accommodation and food services



Overall Small Businesses



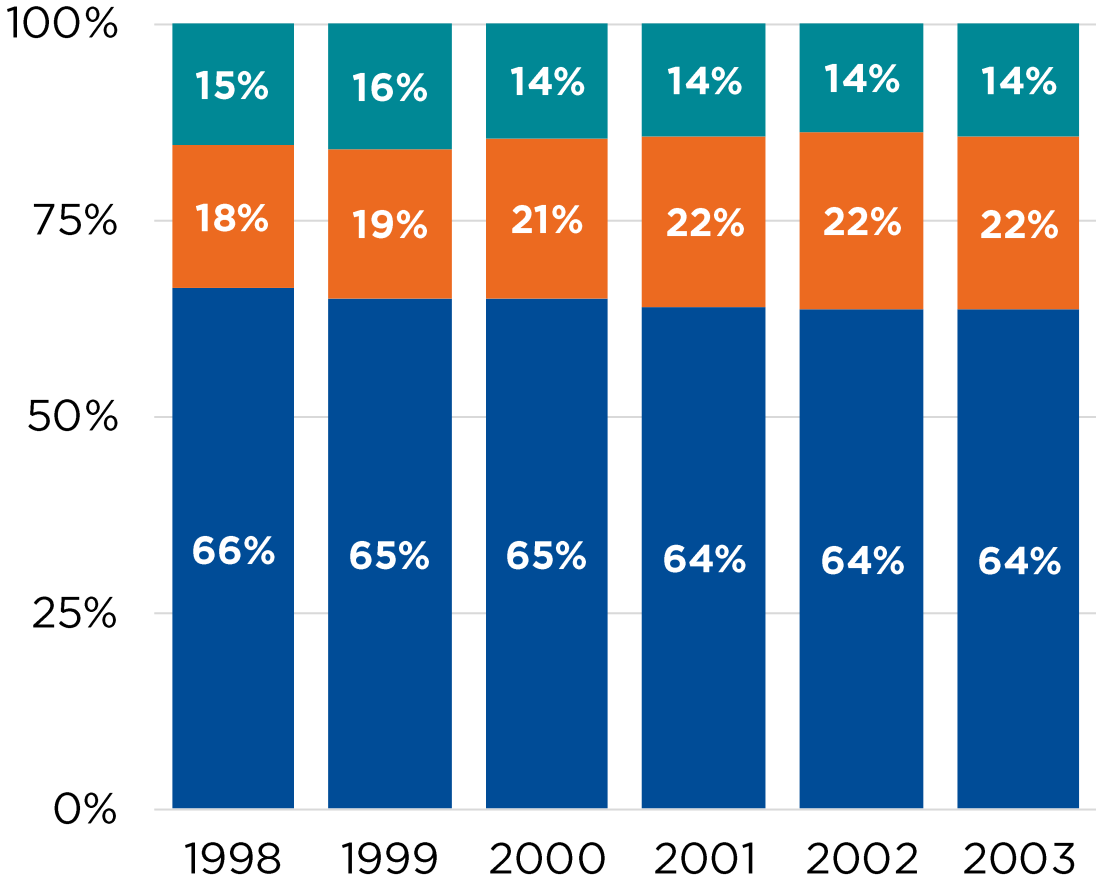
Accommodation and food services small business wages



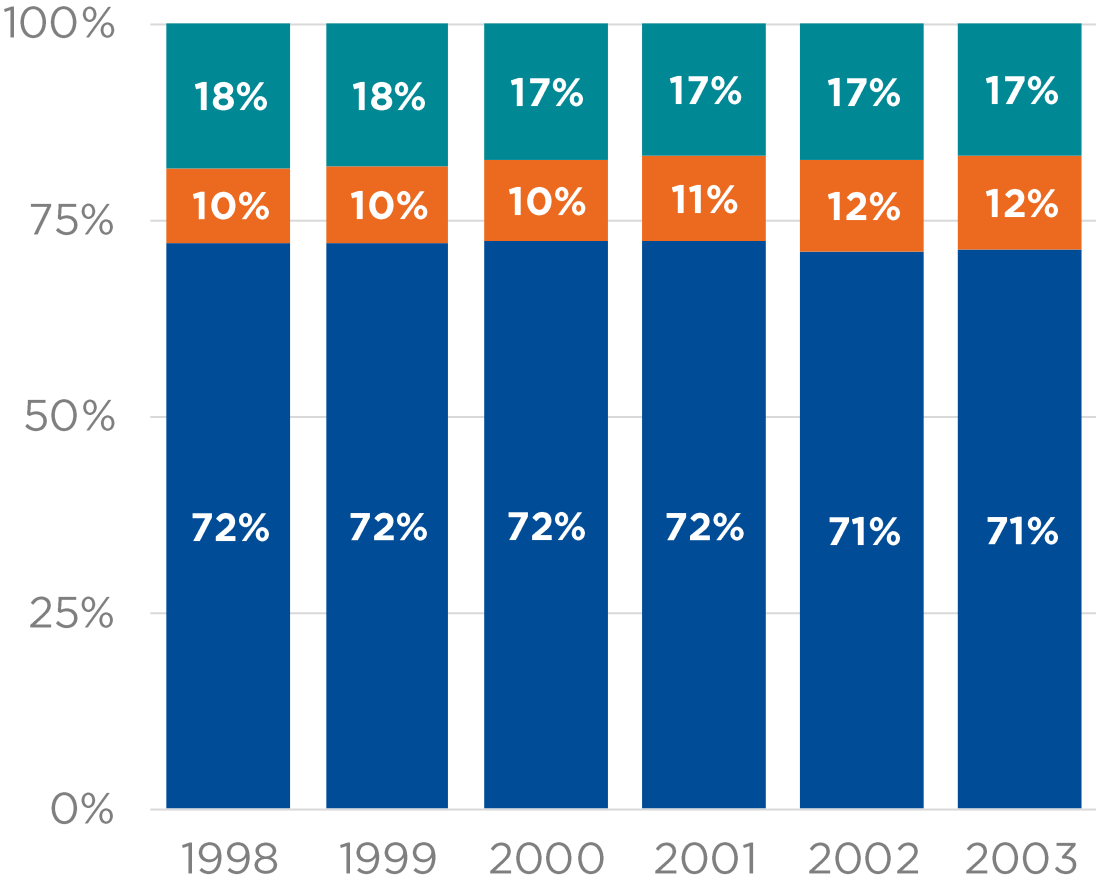
Distribution of small business private wages by legal form of organization

Corporations Partnerships Sole Proprietorships

Accommodation and food services



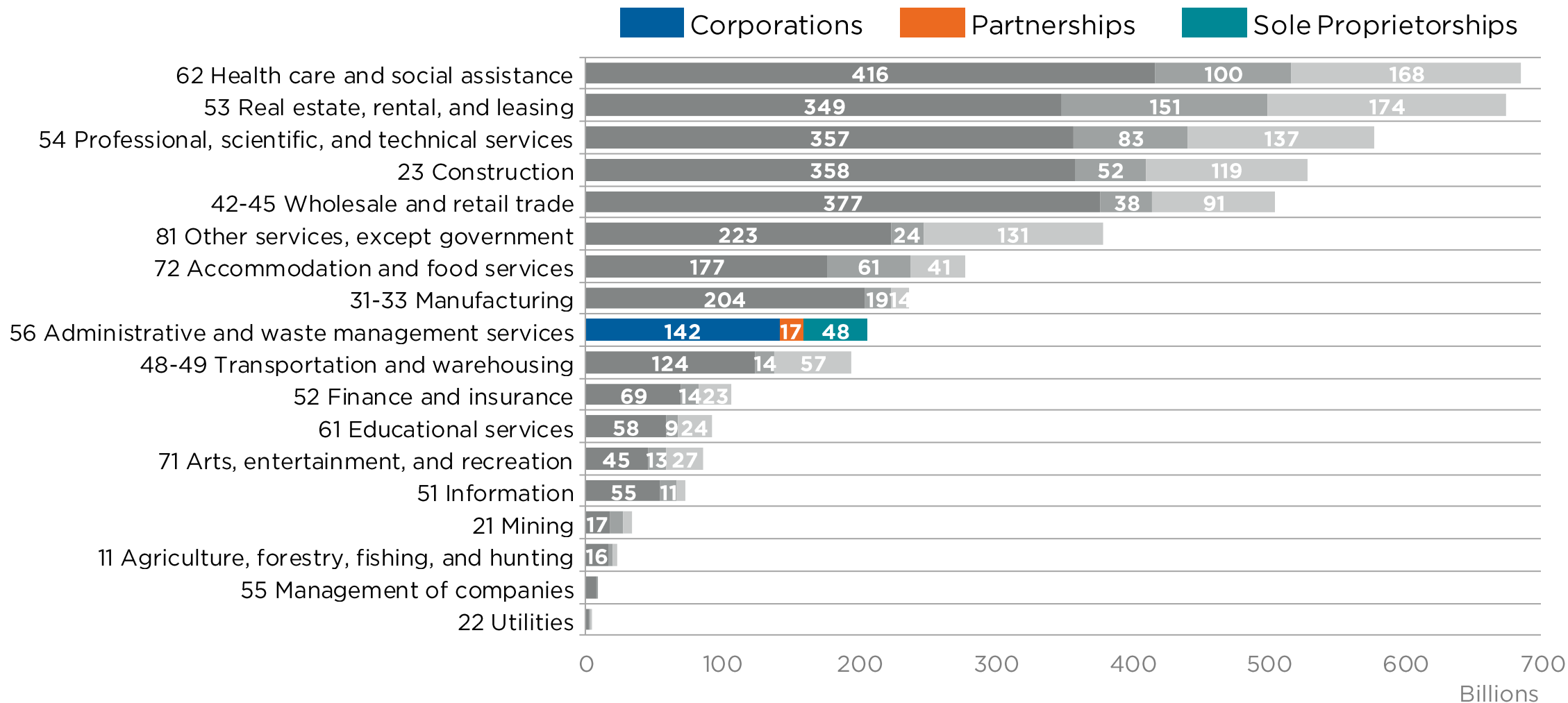
Overall Small Businesses



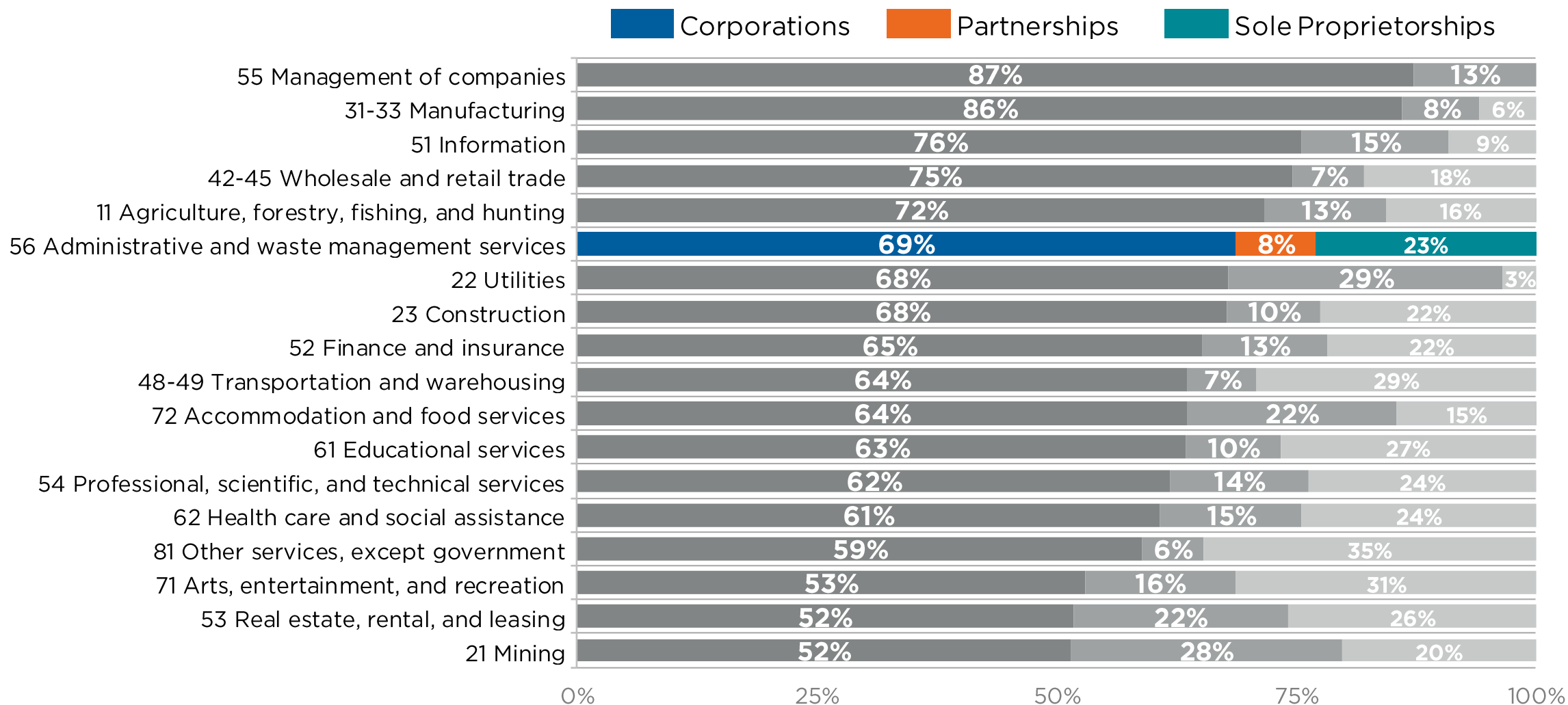
Administrative and waste management services



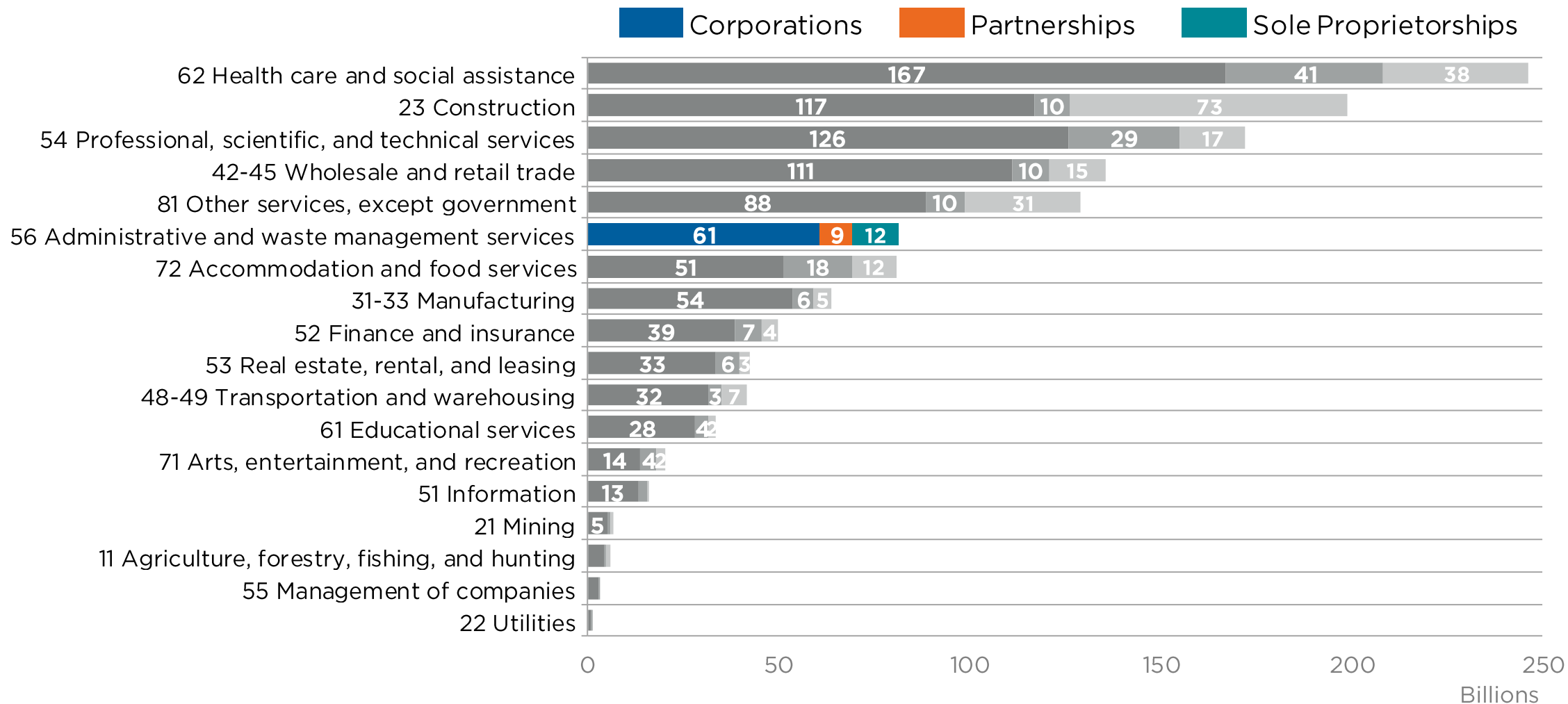
Small business gross output by legal form of organization, 2003



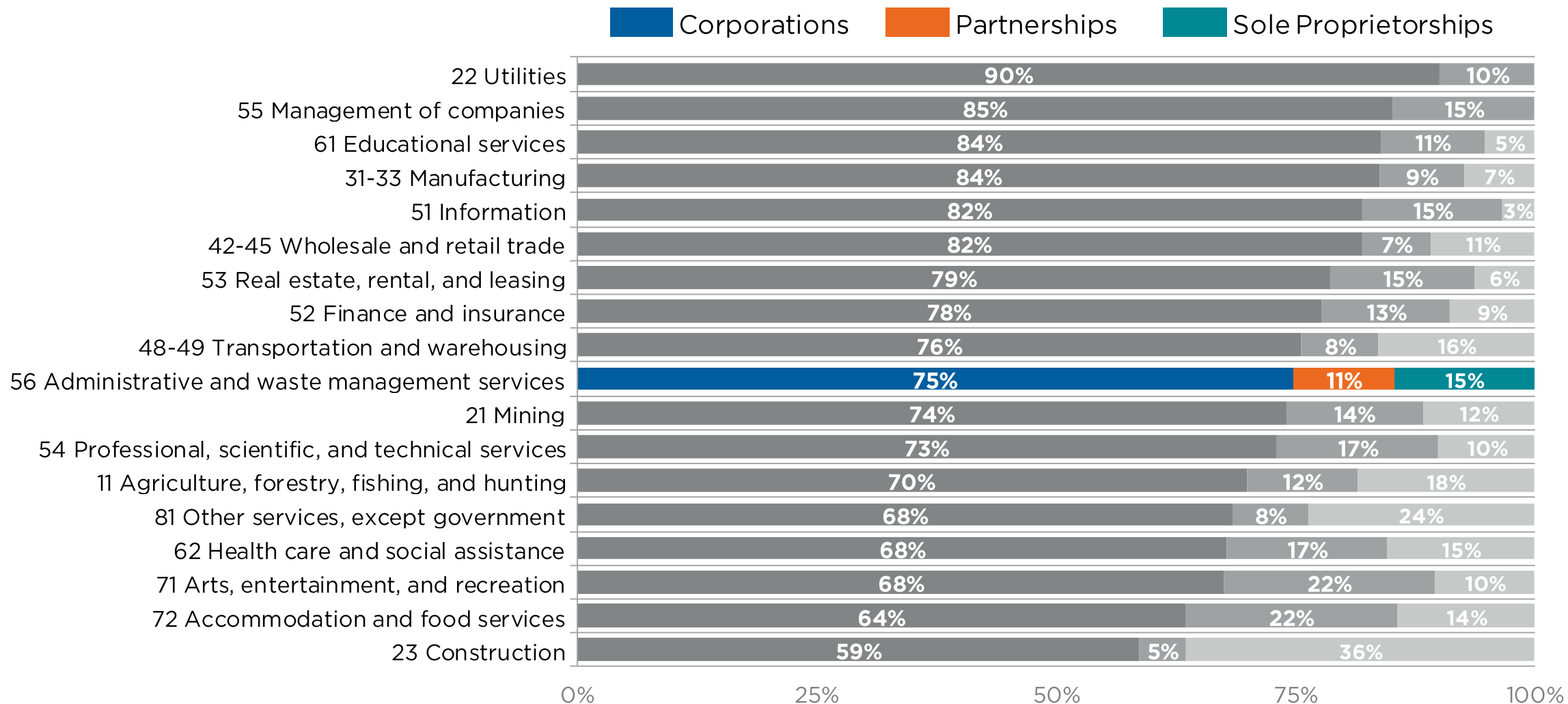
Distribution of small business gross output by legal form of organization, 2003



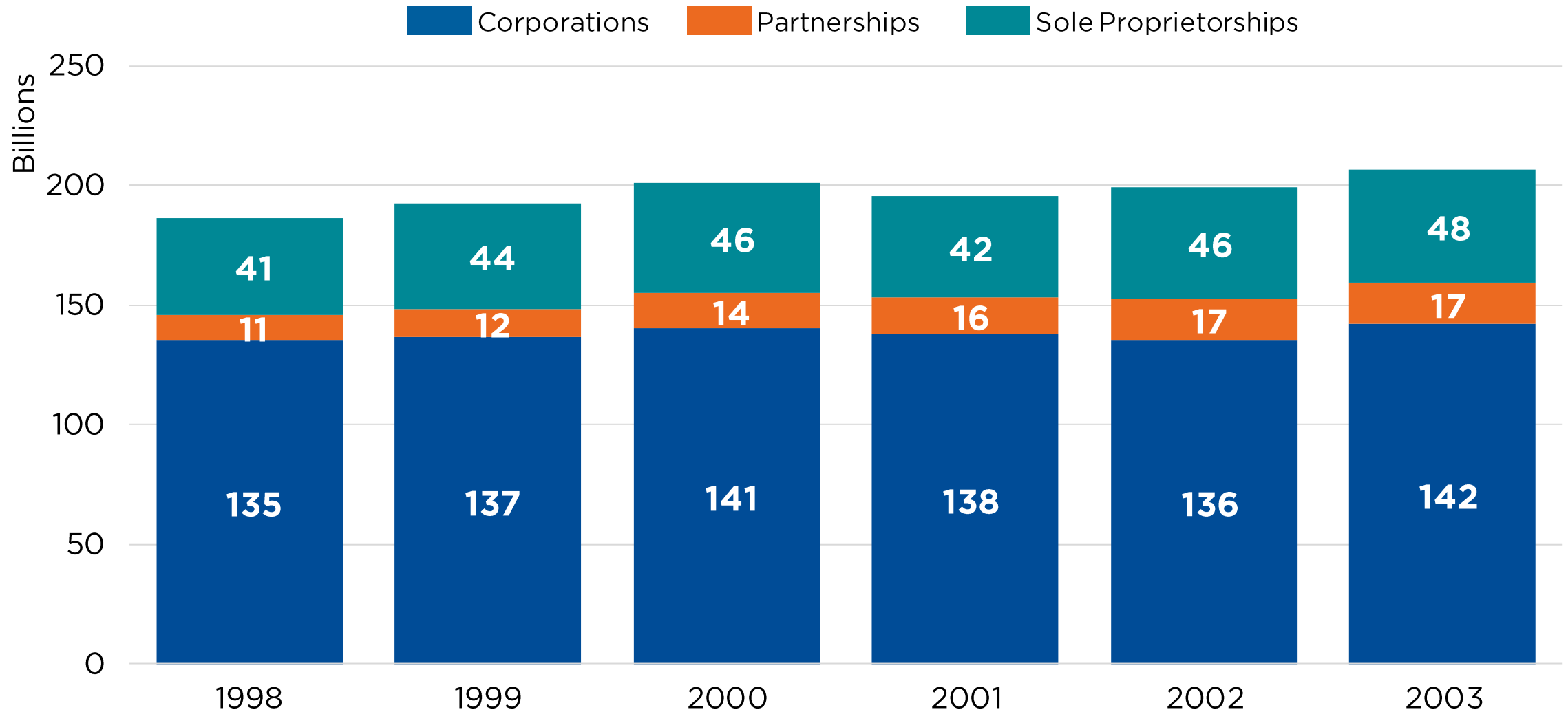
Small business wages by legal form of organization, 2003



Distribution of small business wages by legal form of organization, 2003



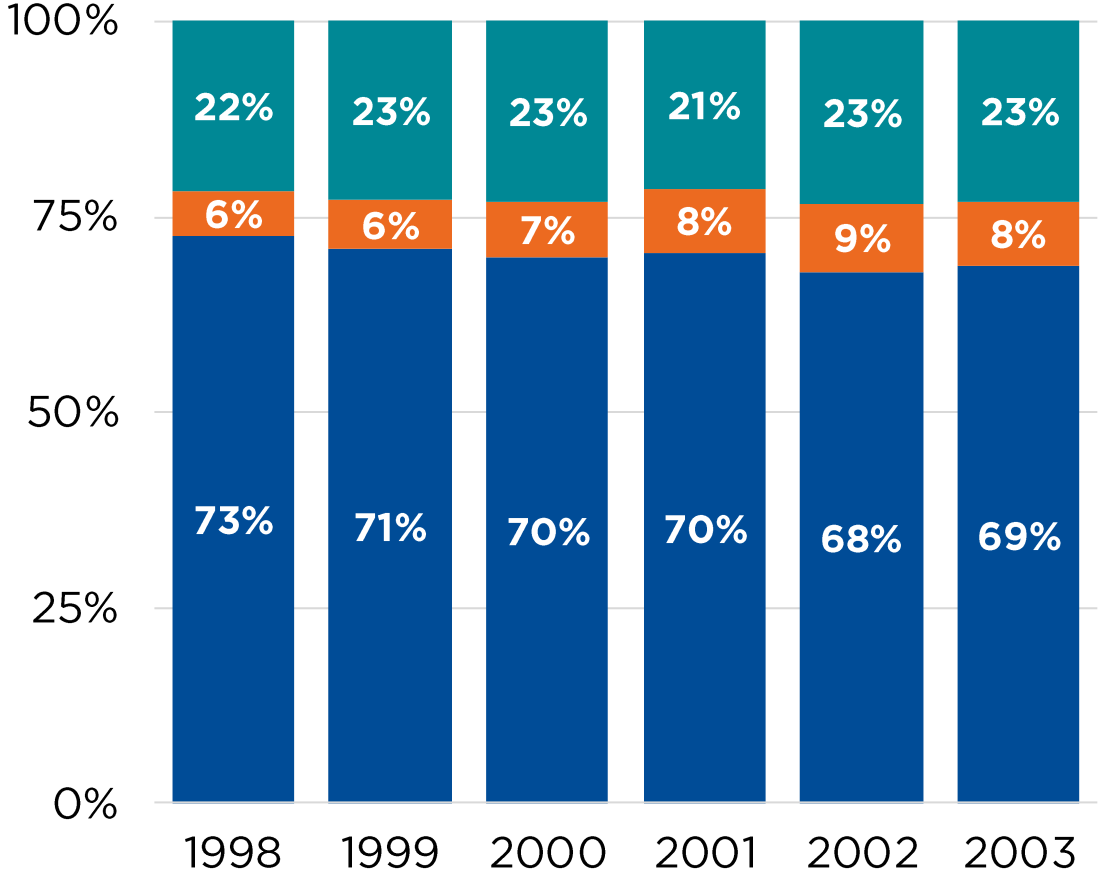
Administrative and waste management services small business gross output



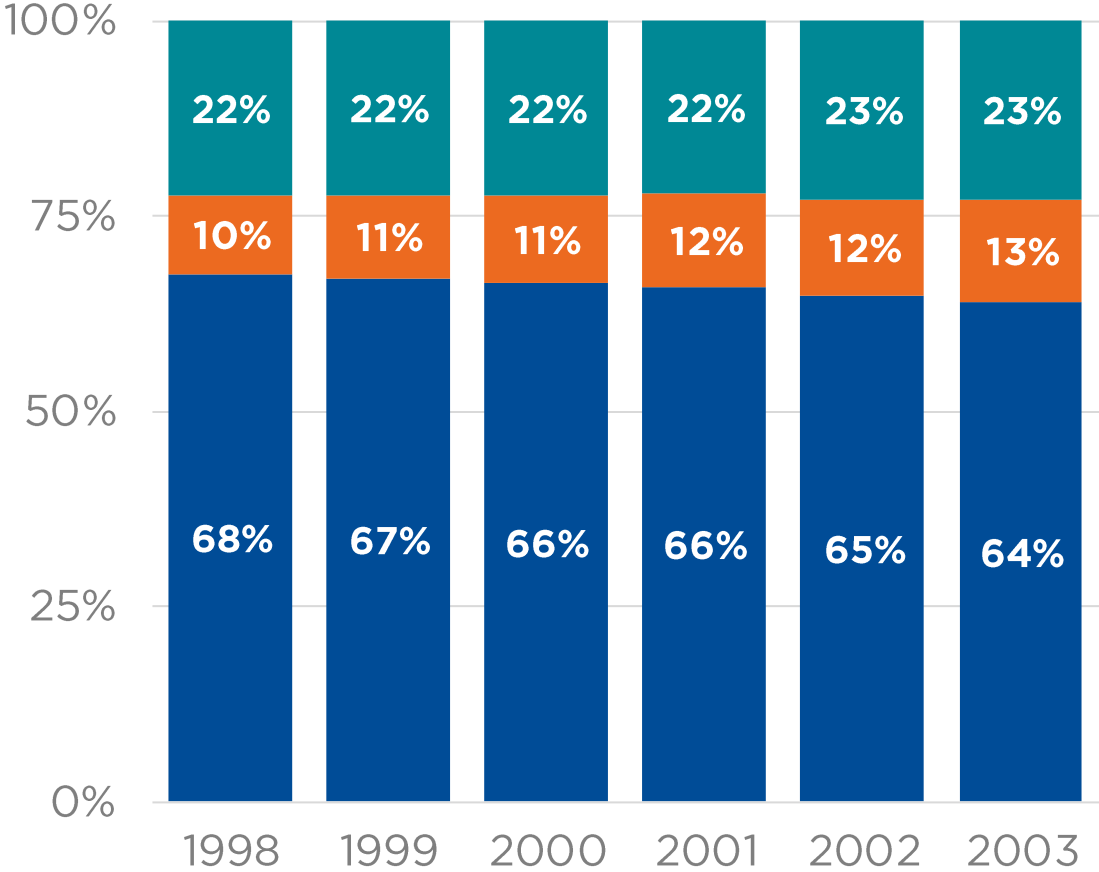
Distribution of small business private gross output by legal form of organization

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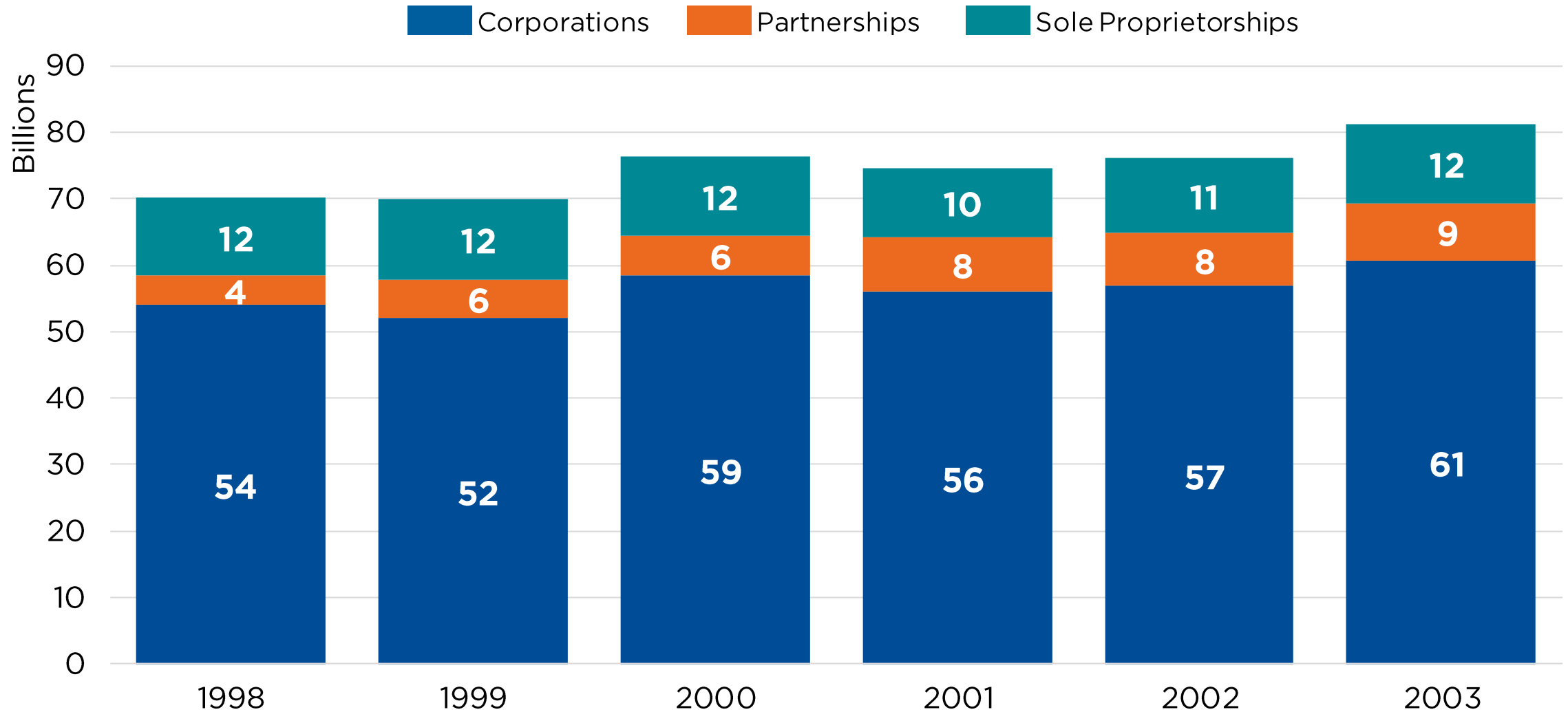
Administrative and waste management services



Overall Small Businesses



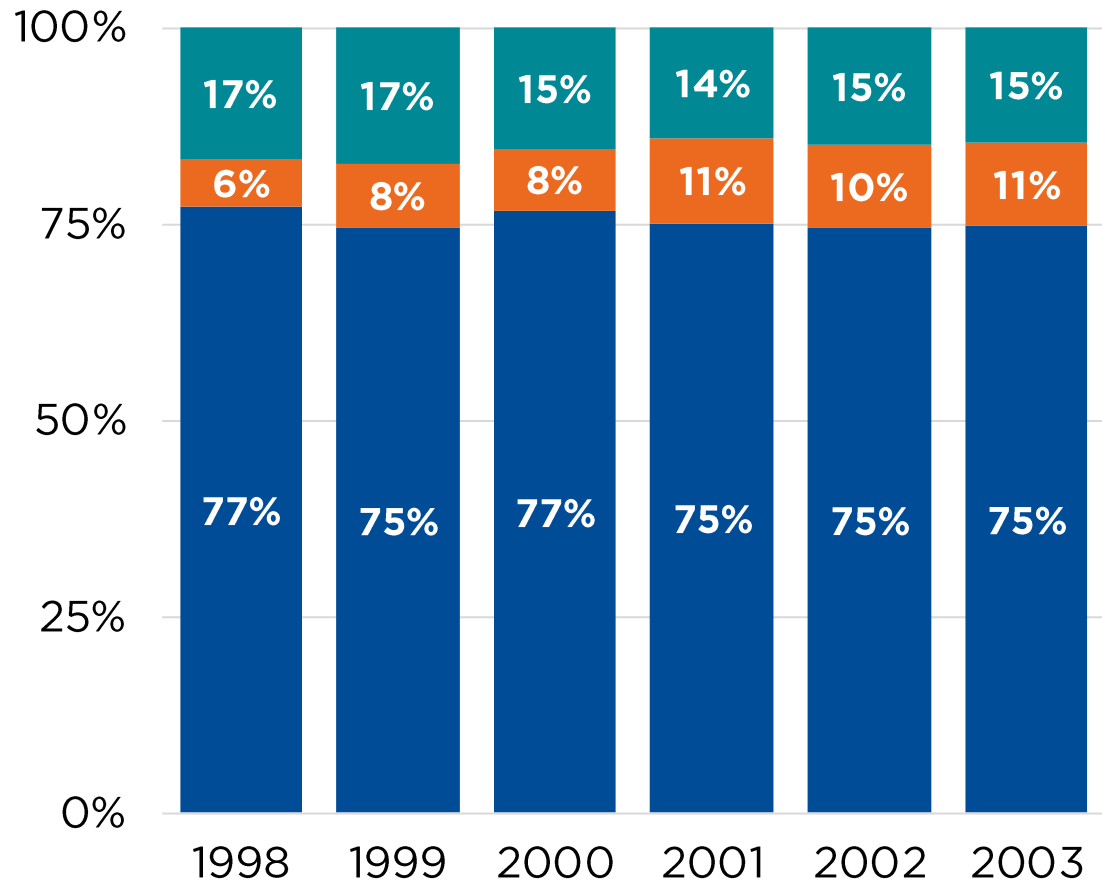
Administrative and waste management services small business wages



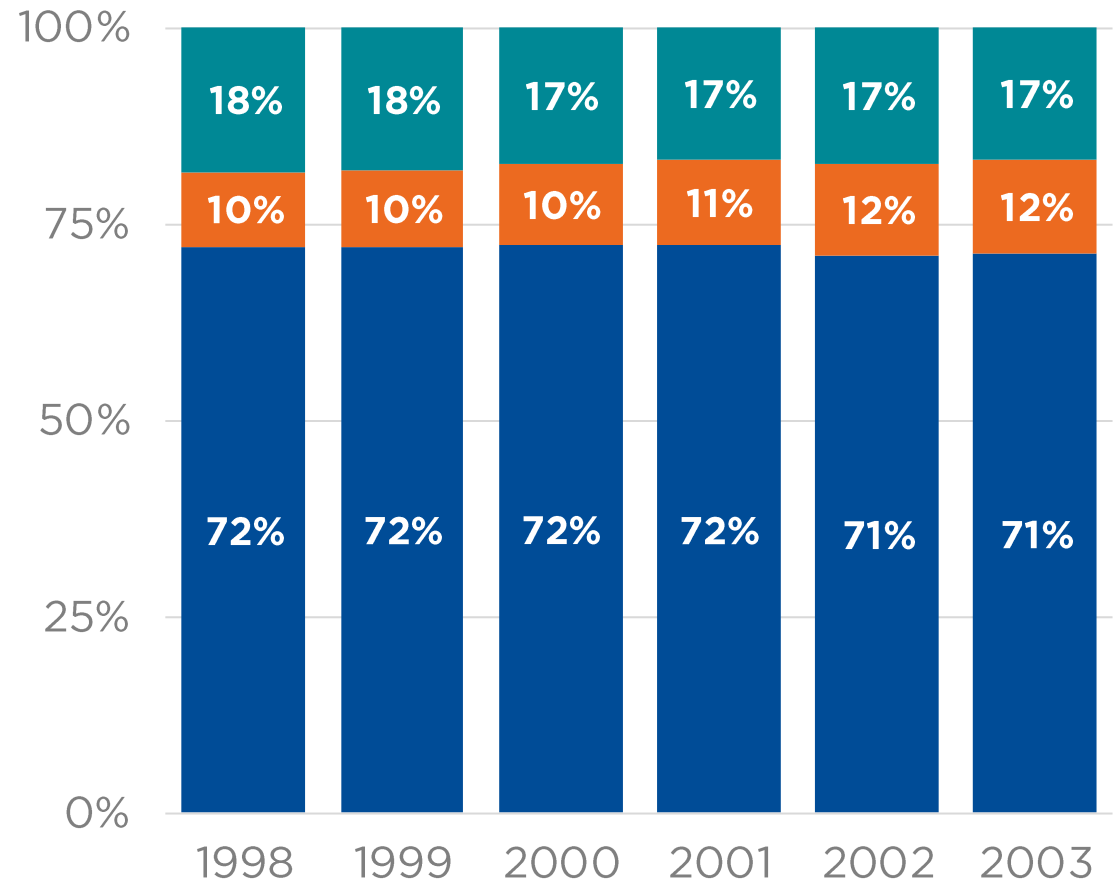
Distribution of small business private wages by legal form of organization

Corporations Partnerships Sole Proprietorships

Administrative and waste management services



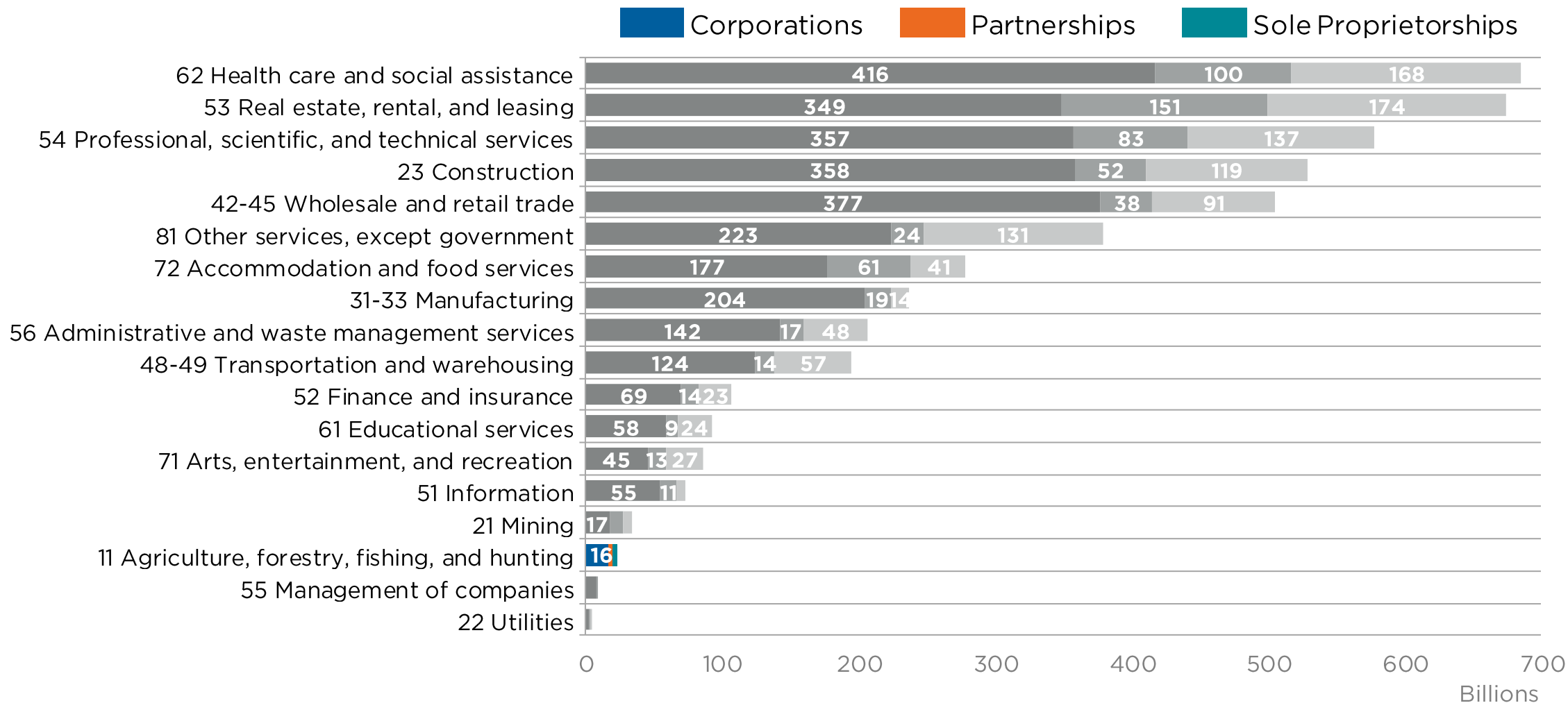
Overall Small Businesses



Agriculture, forestry, fishing, and hunting



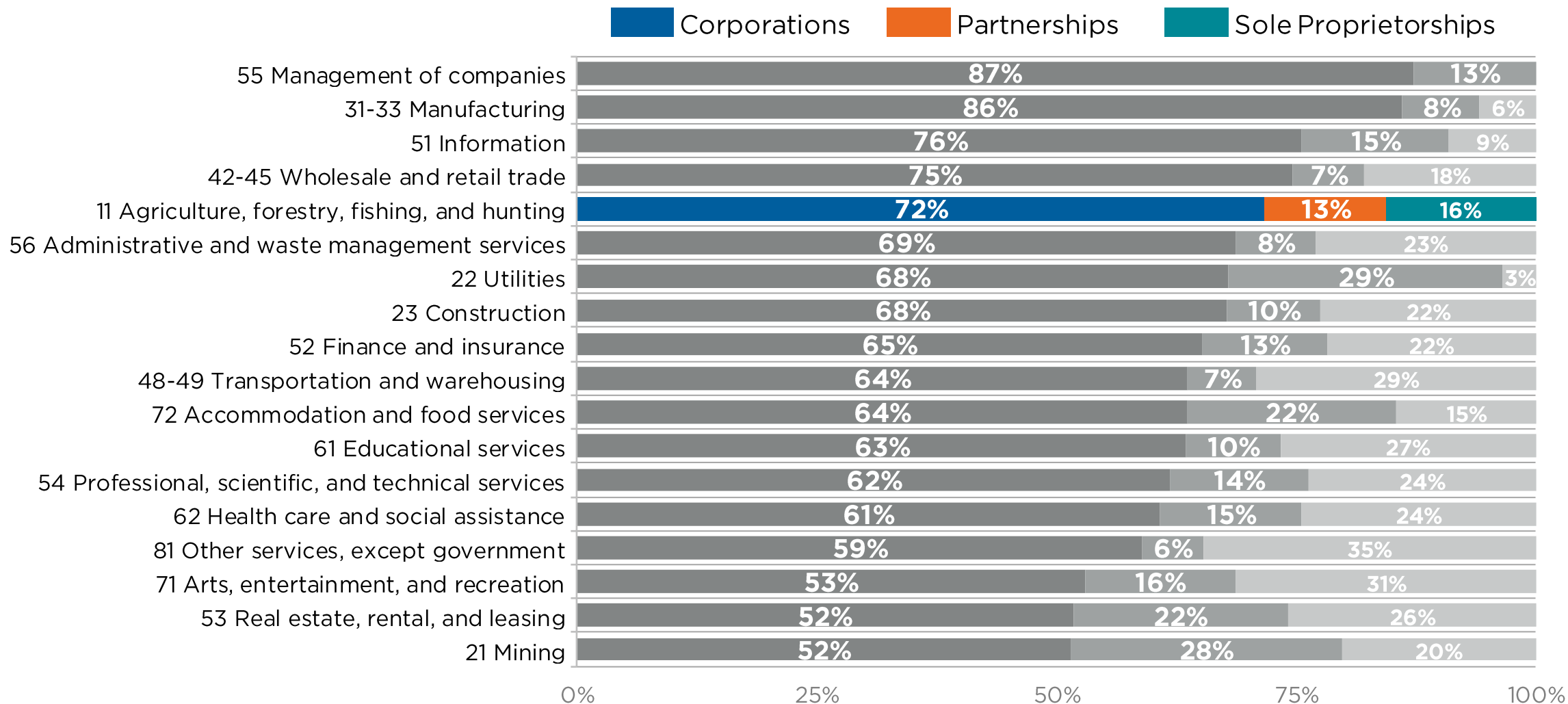
Small business gross output by legal form of organization, 2003



Note: the Agriculture, forestry, fishing, and hunting industry excludes farms.

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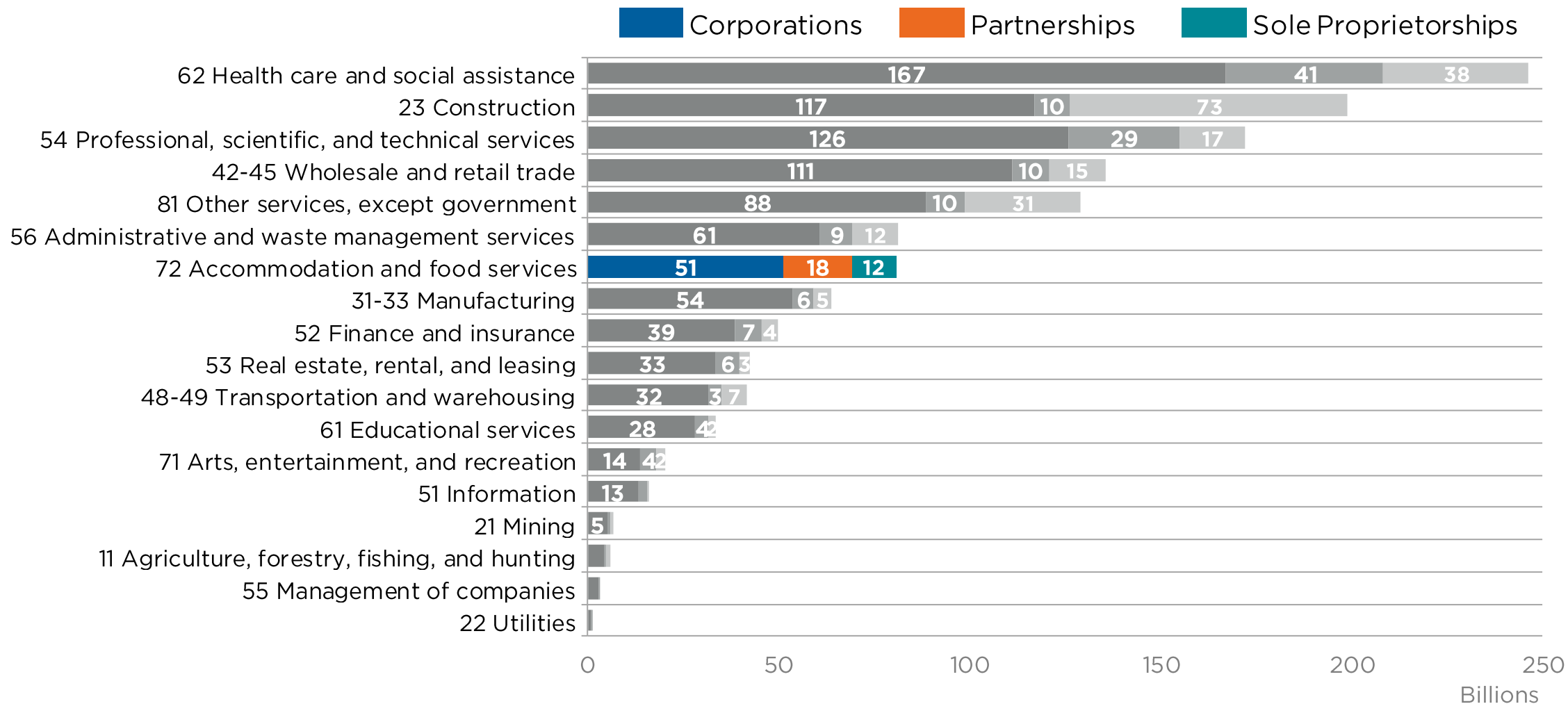
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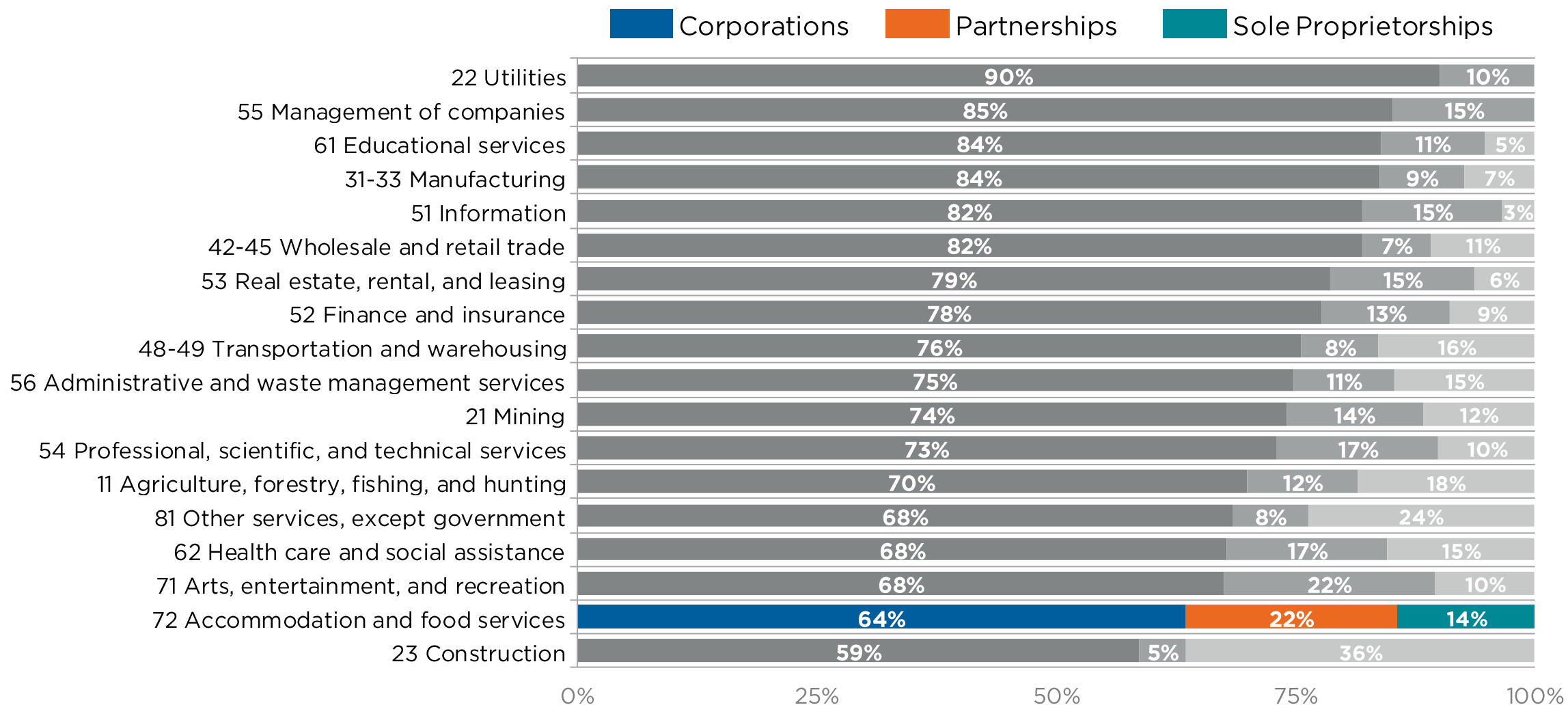
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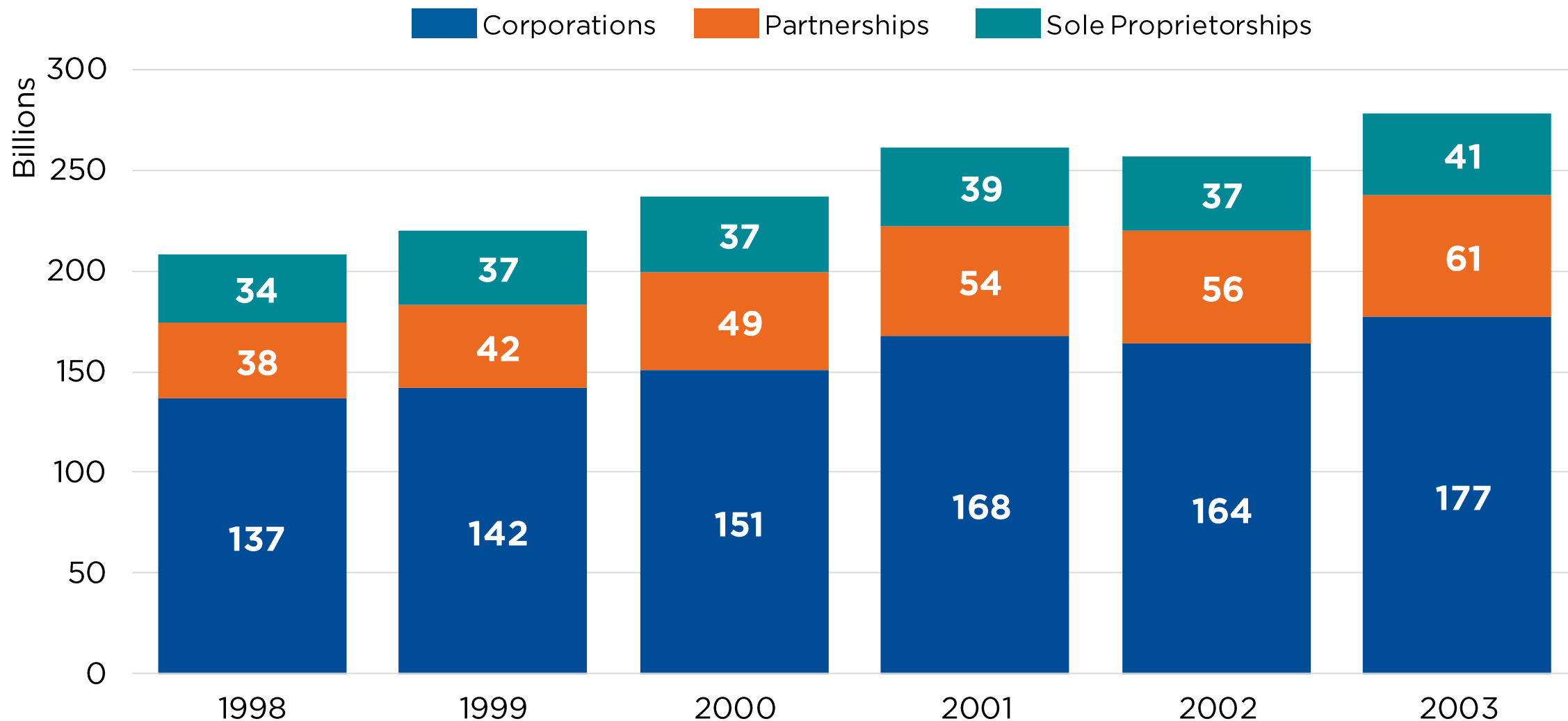
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Agriculture, forestry, fishing, and hunting small business gross output



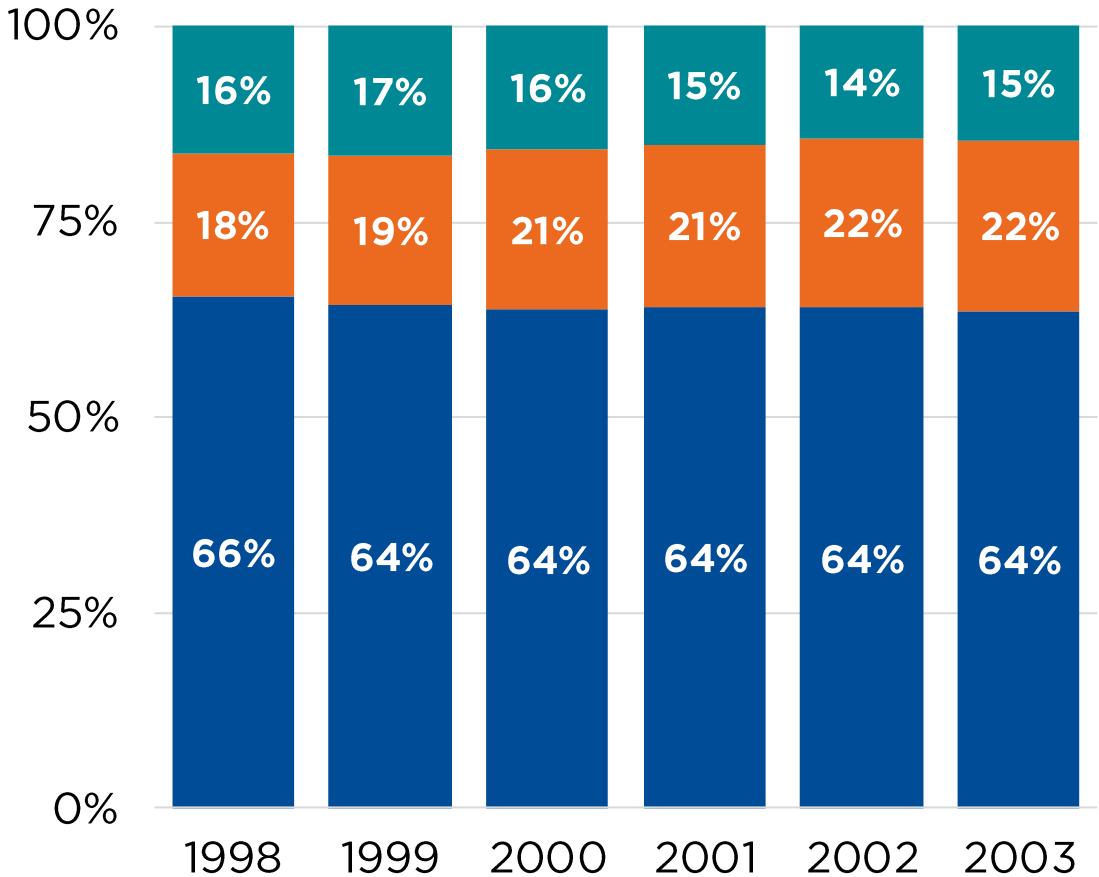
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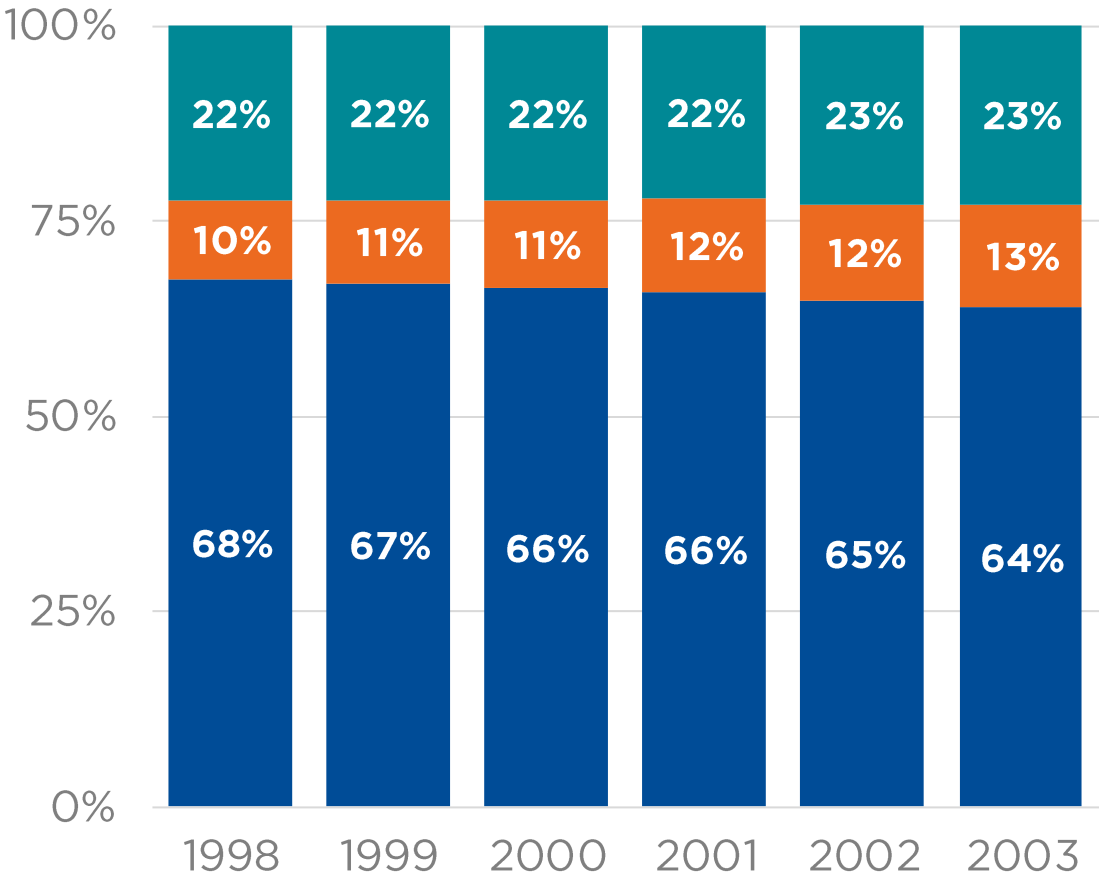
Distribution of small business private gross output by legal form of organization

Corporations Partnerships Sole Proprietorships

Agriculture, forestry, fishing, and hunting



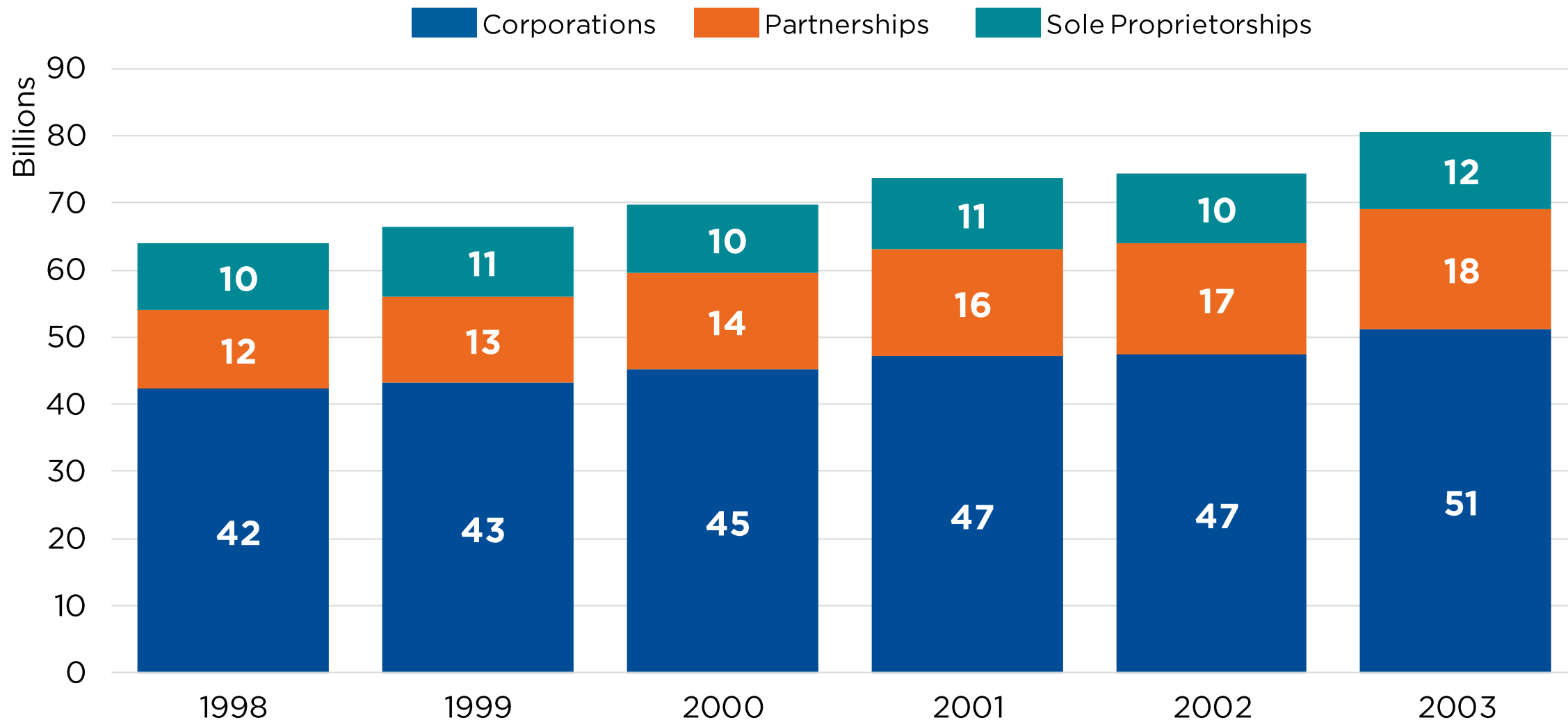
Overall Small Businesses



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Agriculture, forestry, fishing, and hunting services small business wages



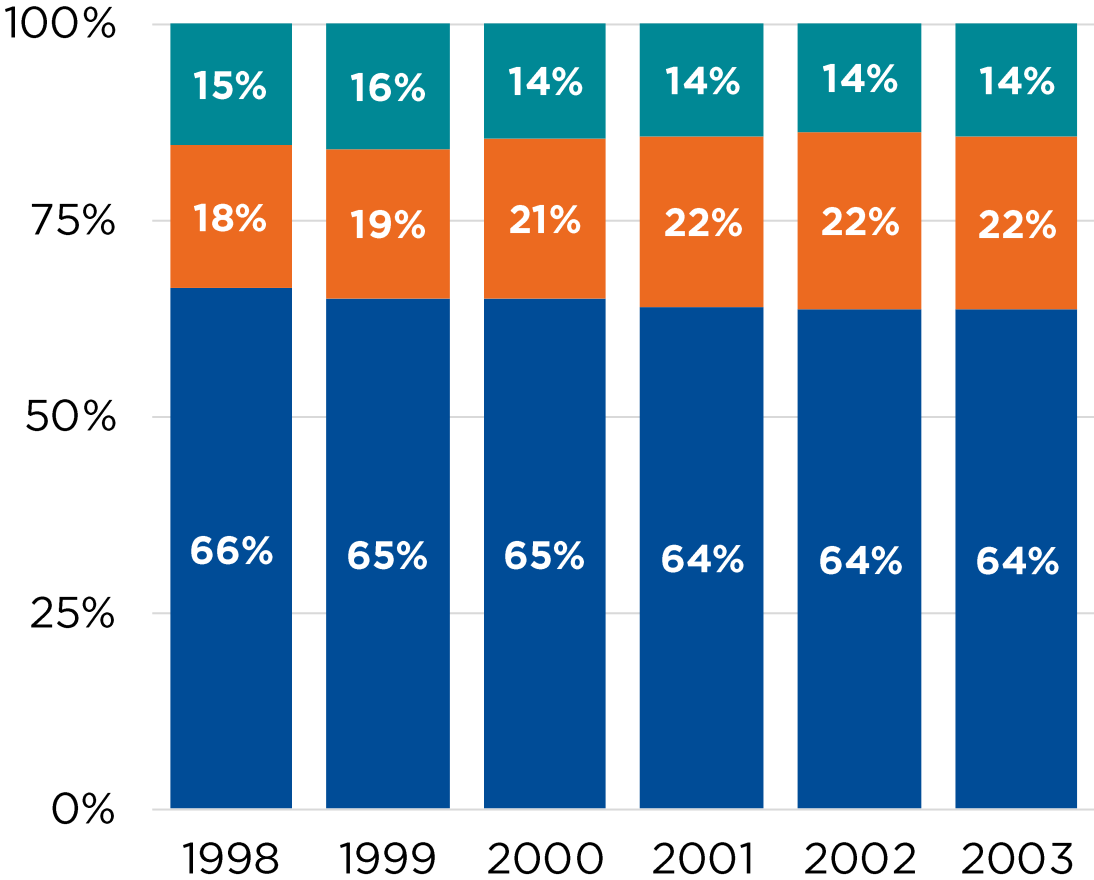
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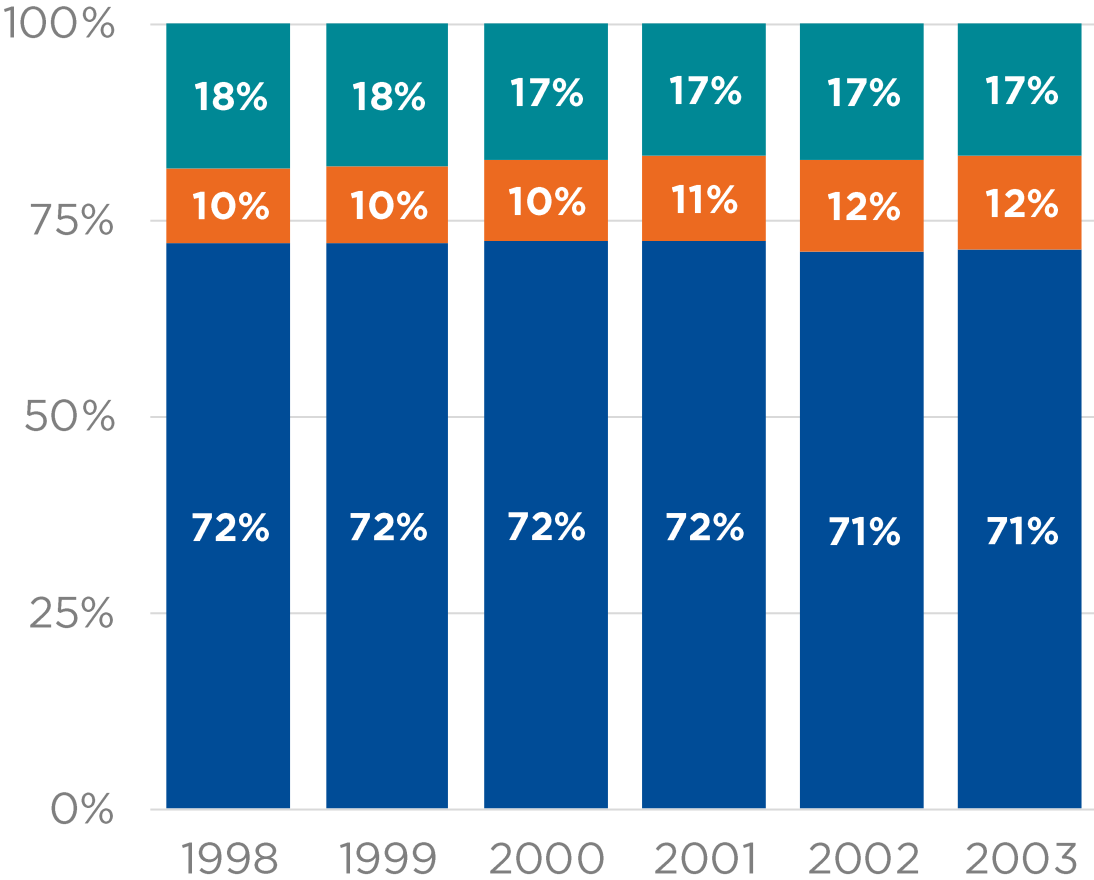
Distribution of small business private wages by legal form of organization

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Agriculture, forestry, fishing, and hunting



Overall Small Businesses



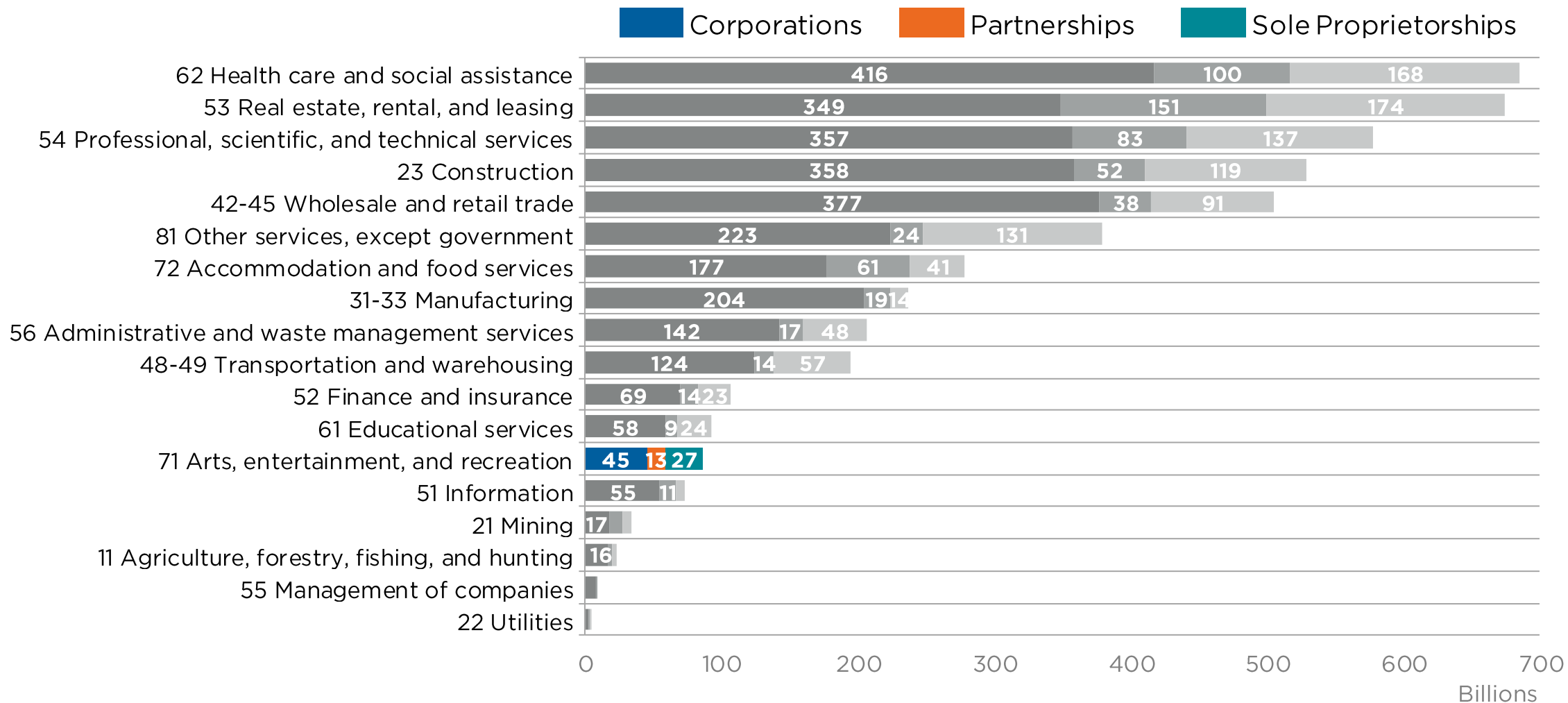
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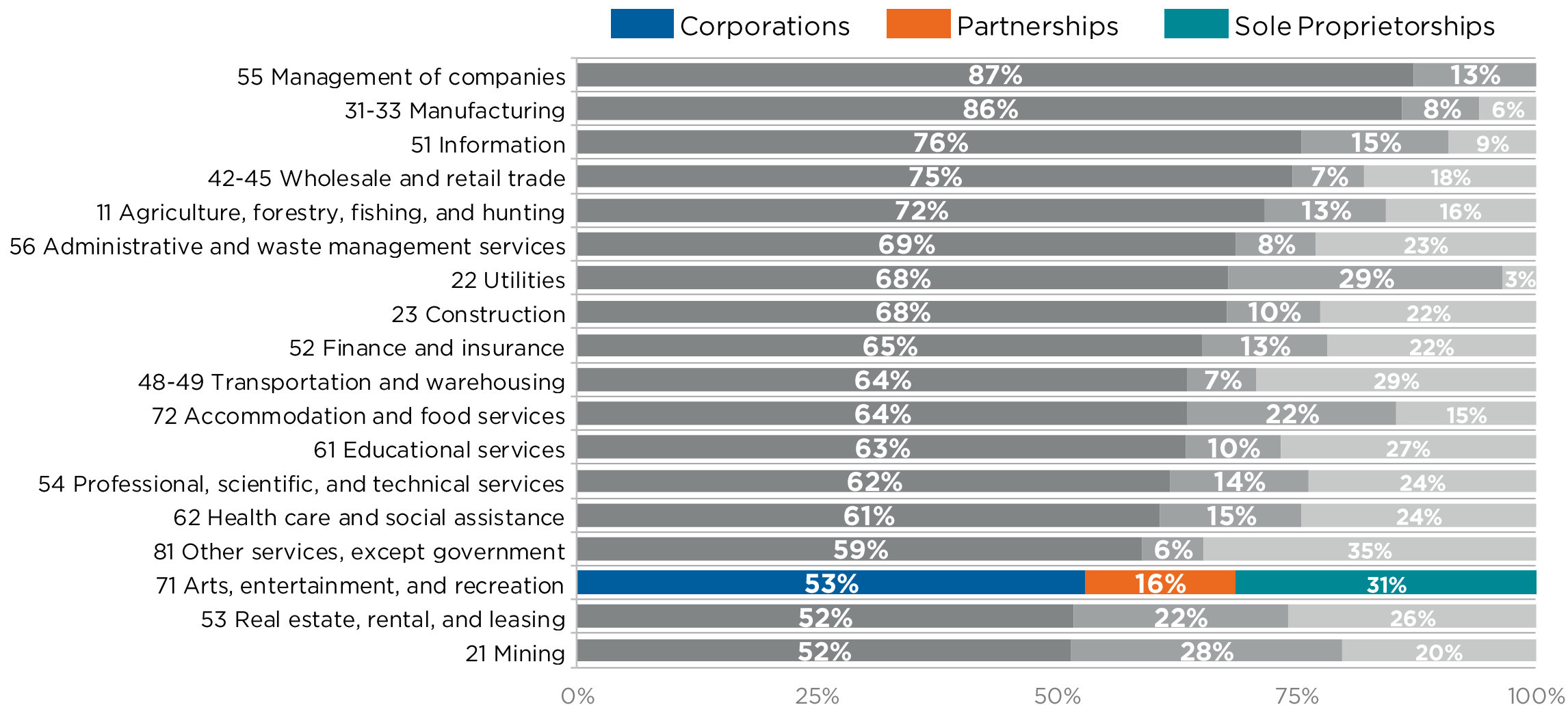
Arts, entertainment, and recreation



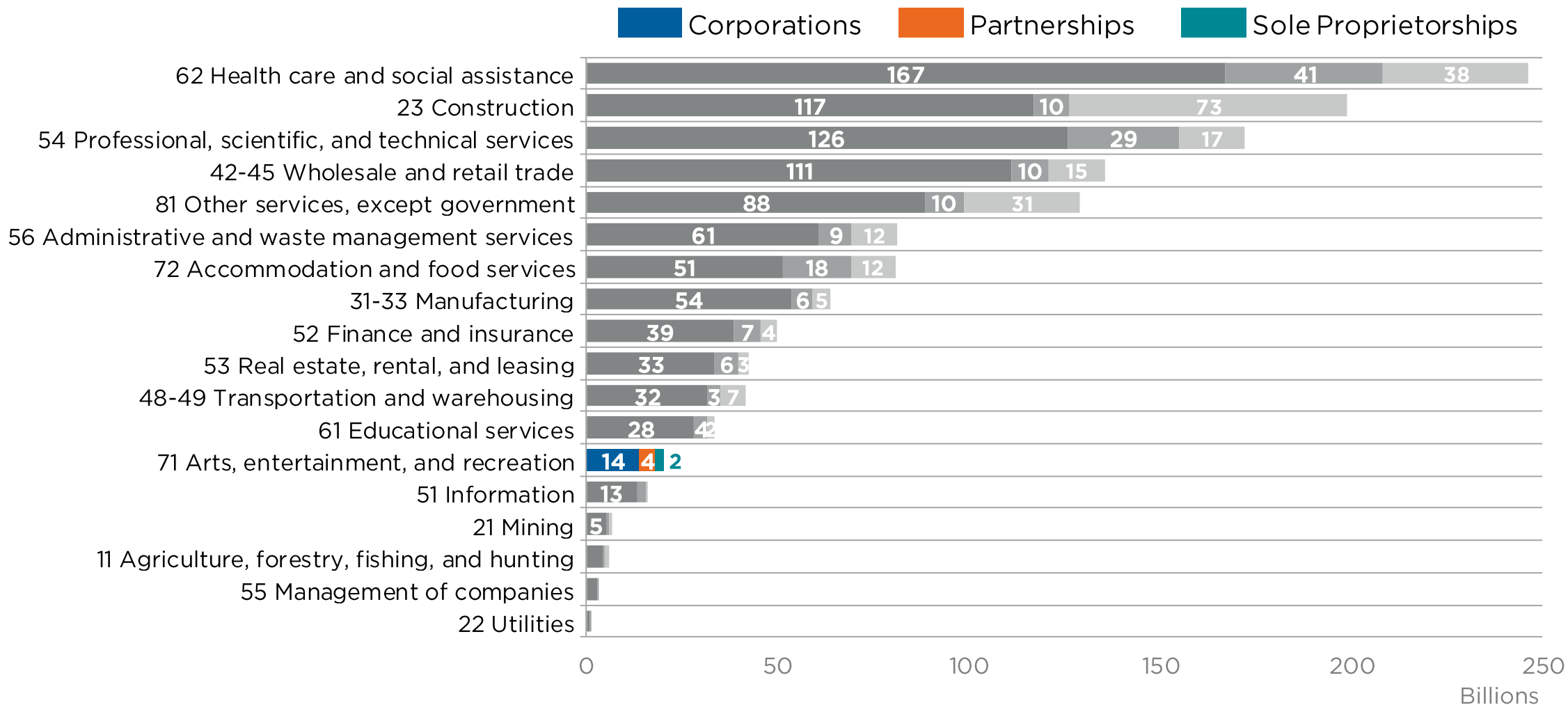
Small business gross output by legal form of organization, 2003



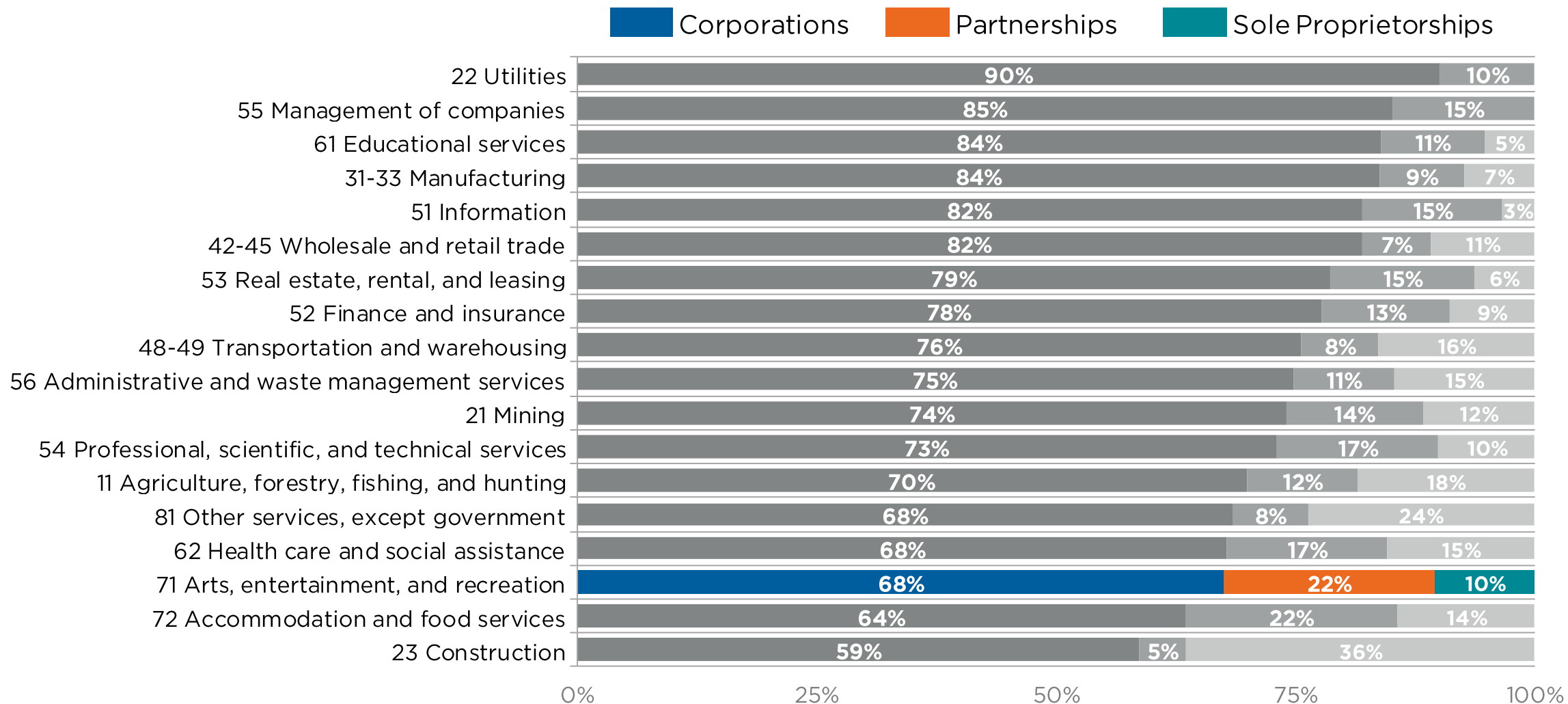
Distribution of small business gross output by legal form of organization, 2003



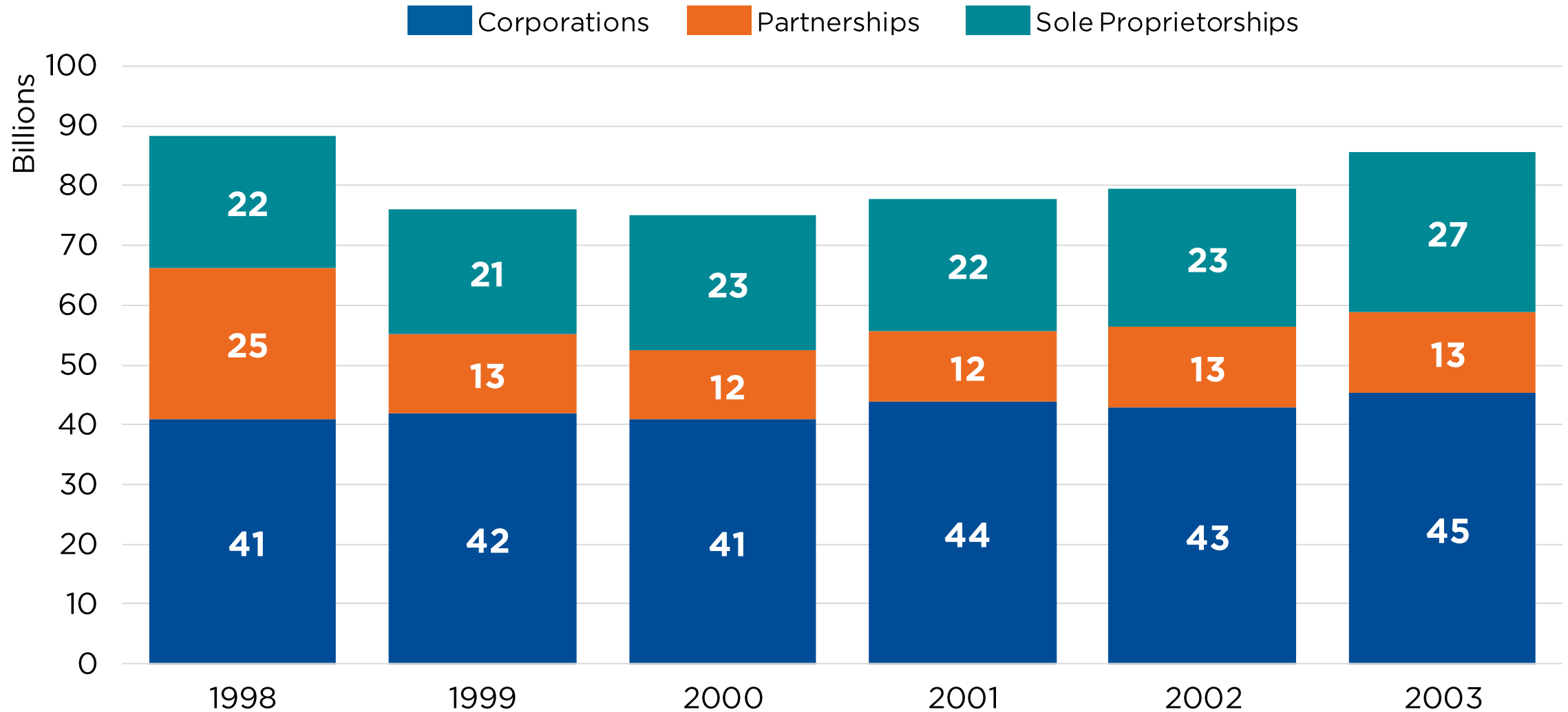
Small business wages by legal form of organization, 2003



Distribution of small business wages by legal form of organization, 2003



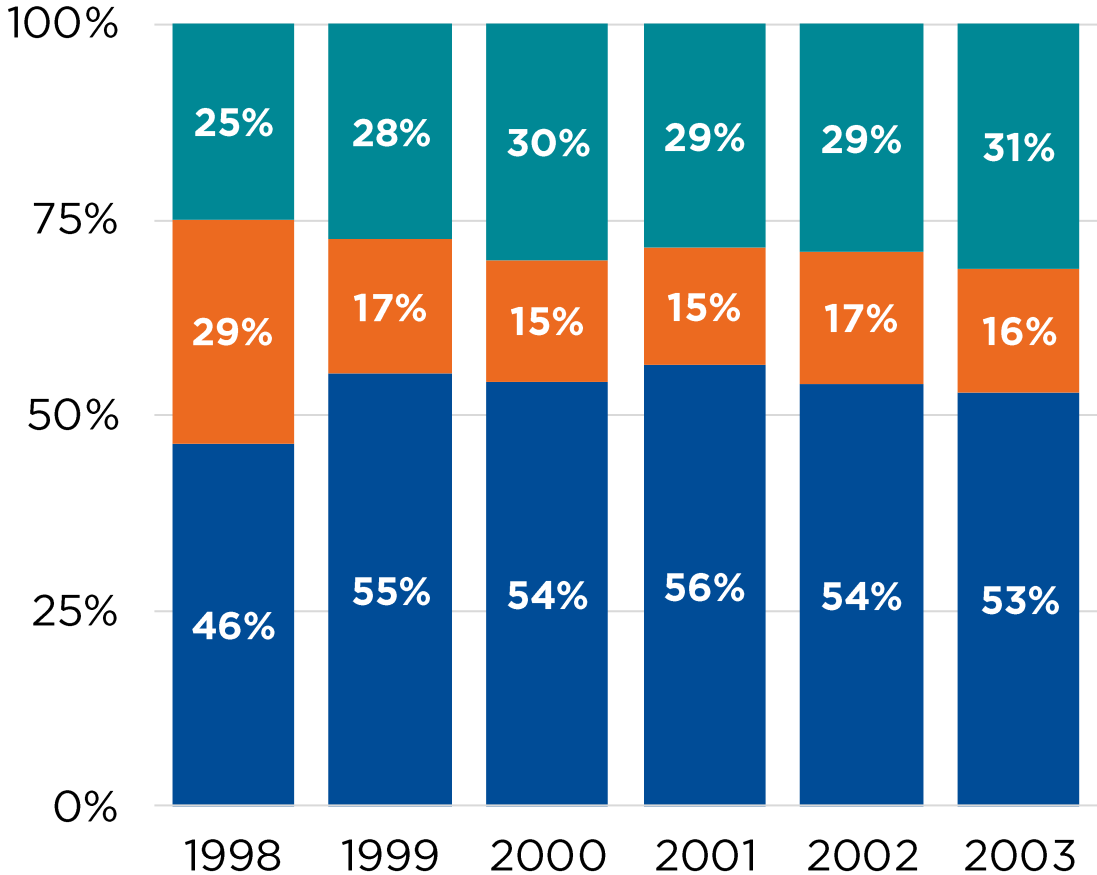
Arts, entertainment, and recreation small business gross output



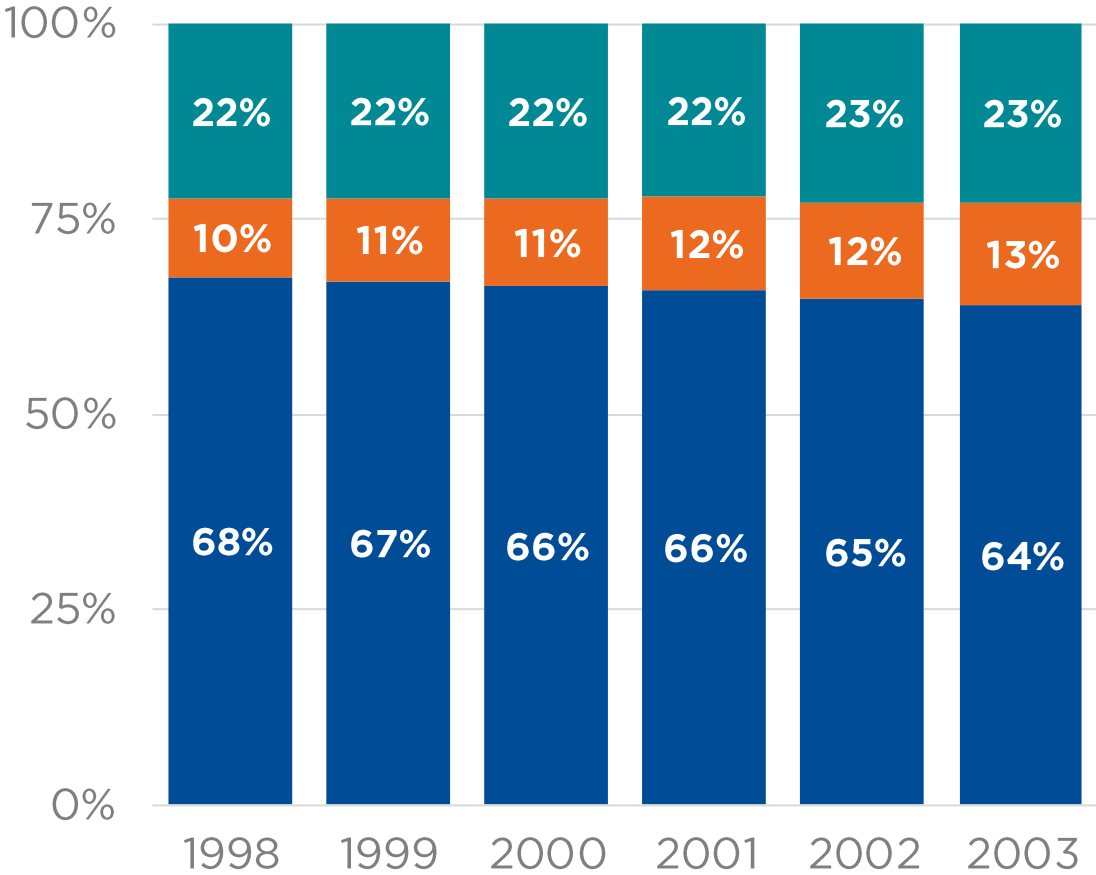
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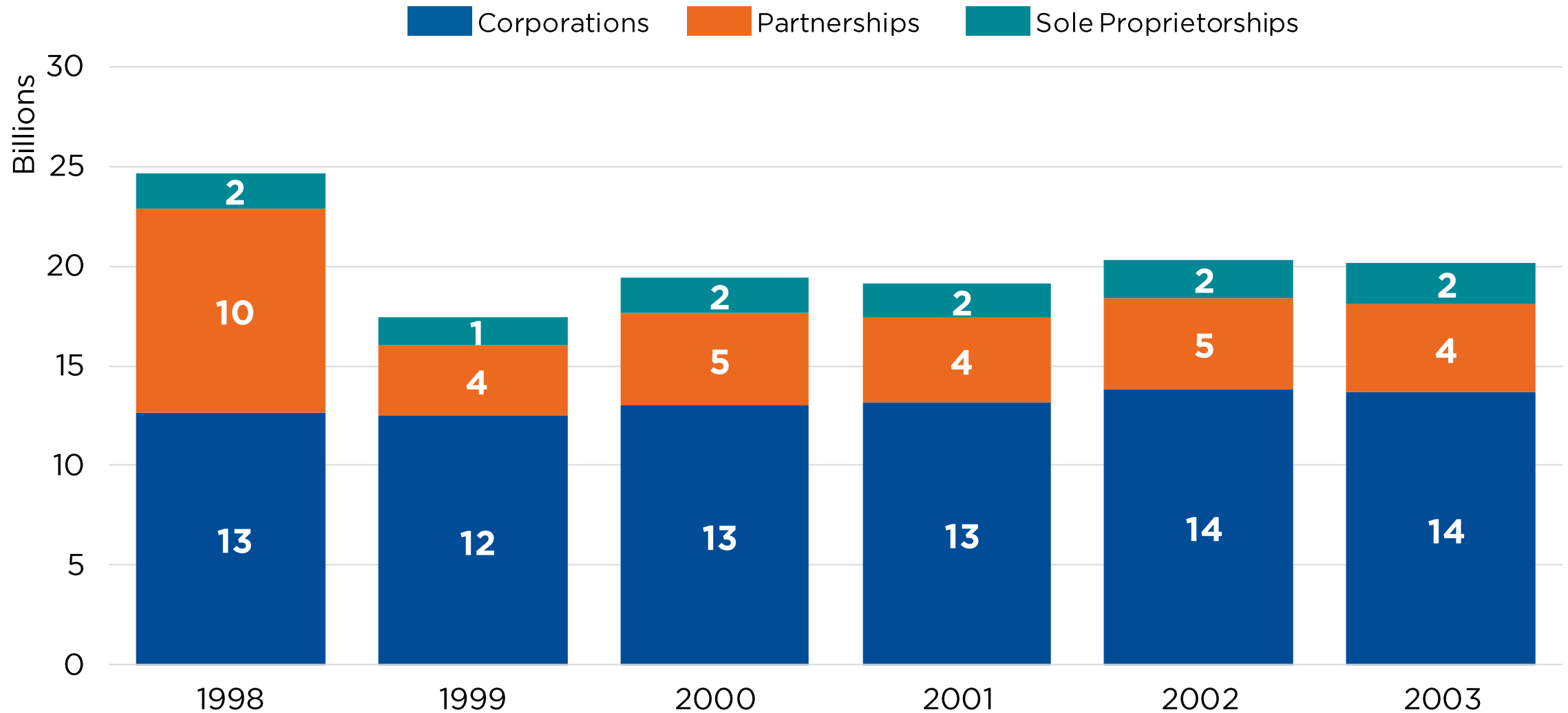
Arts, entertainment, and recreation



Overall Small Businesses



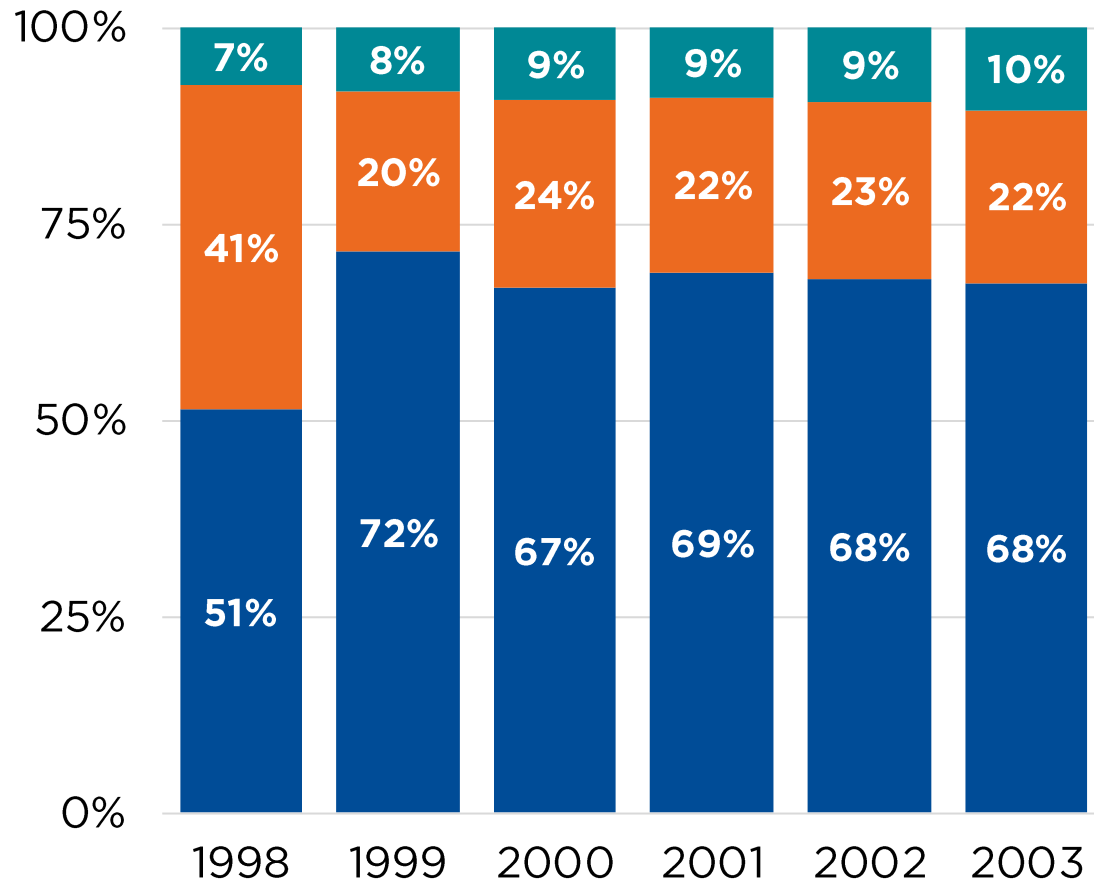
Arts, entertainment, and recreation small business wages



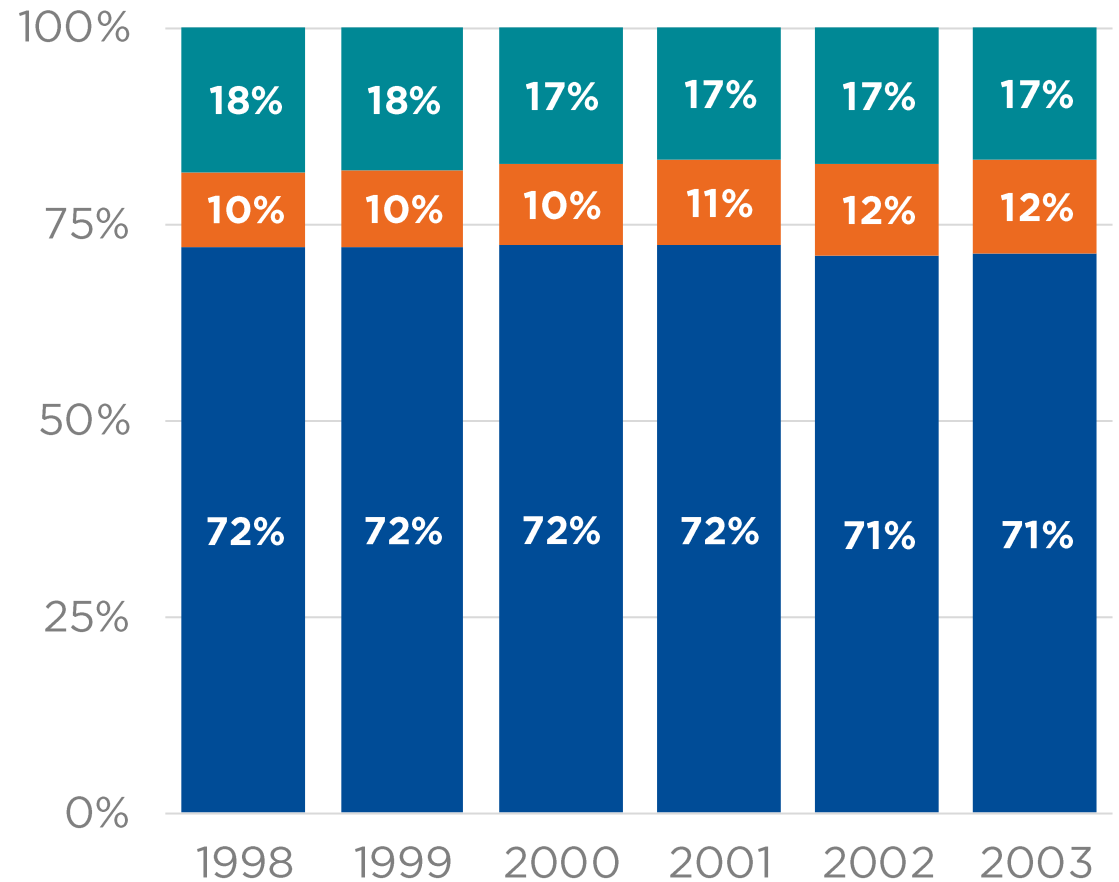
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Corporations Partnerships Sole Proprietorships

Arts, entertainment, and recreation



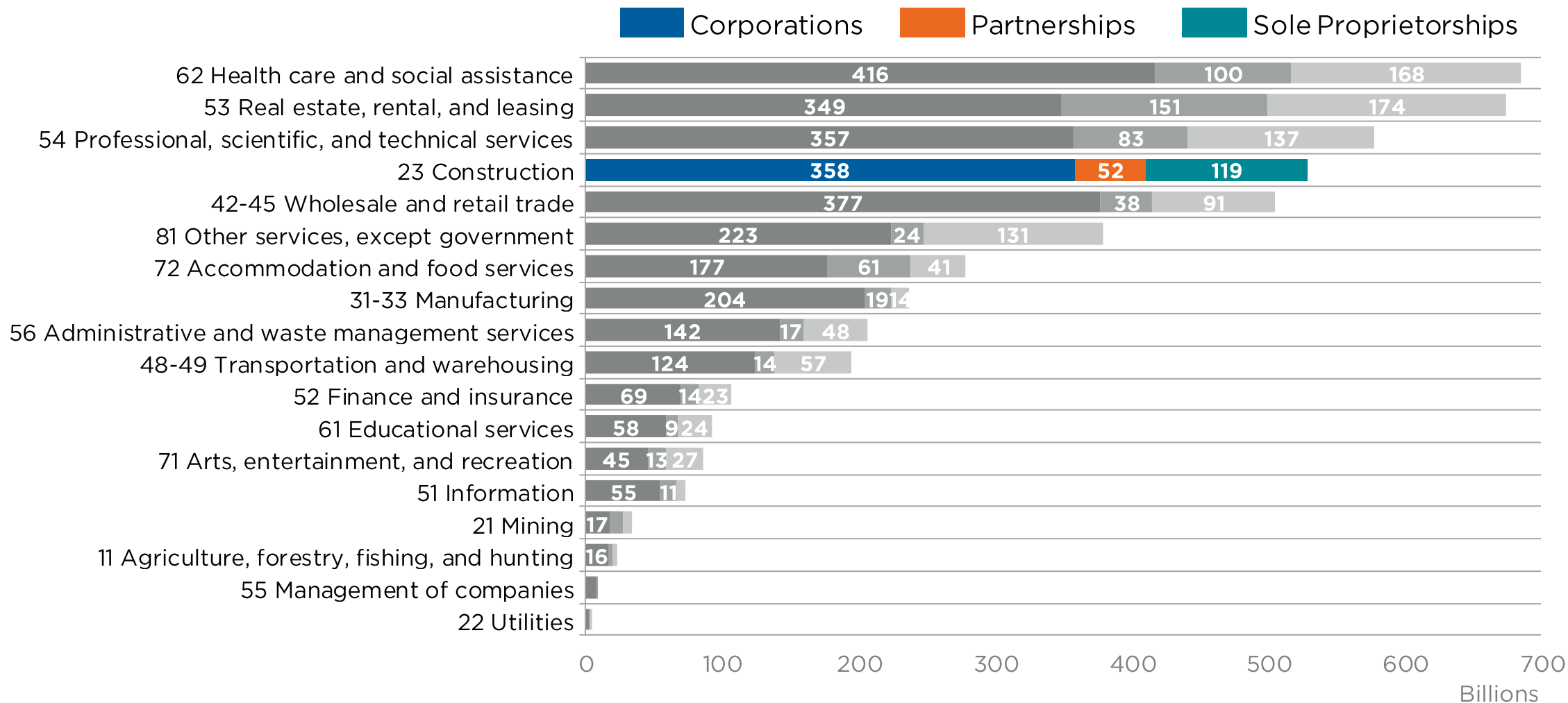
Overall Small Businesses



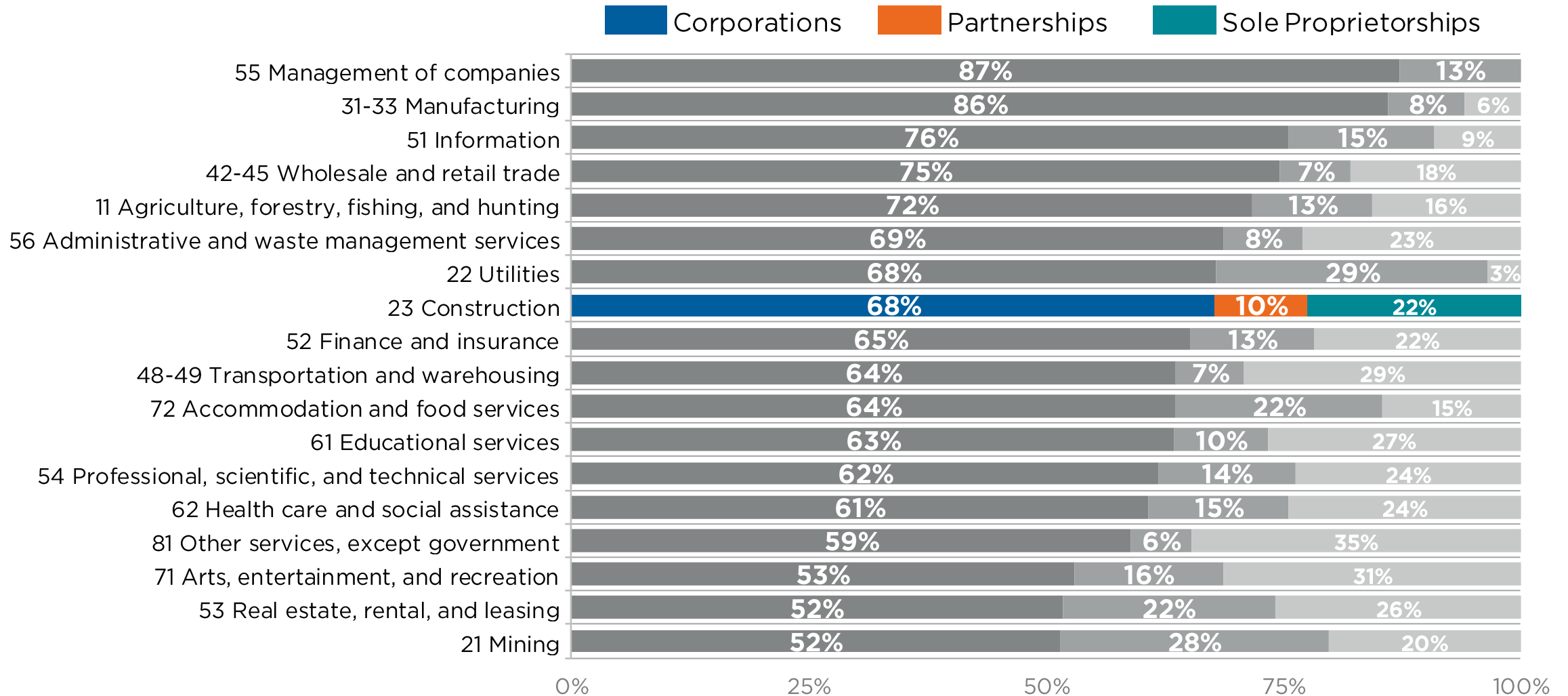
Construction



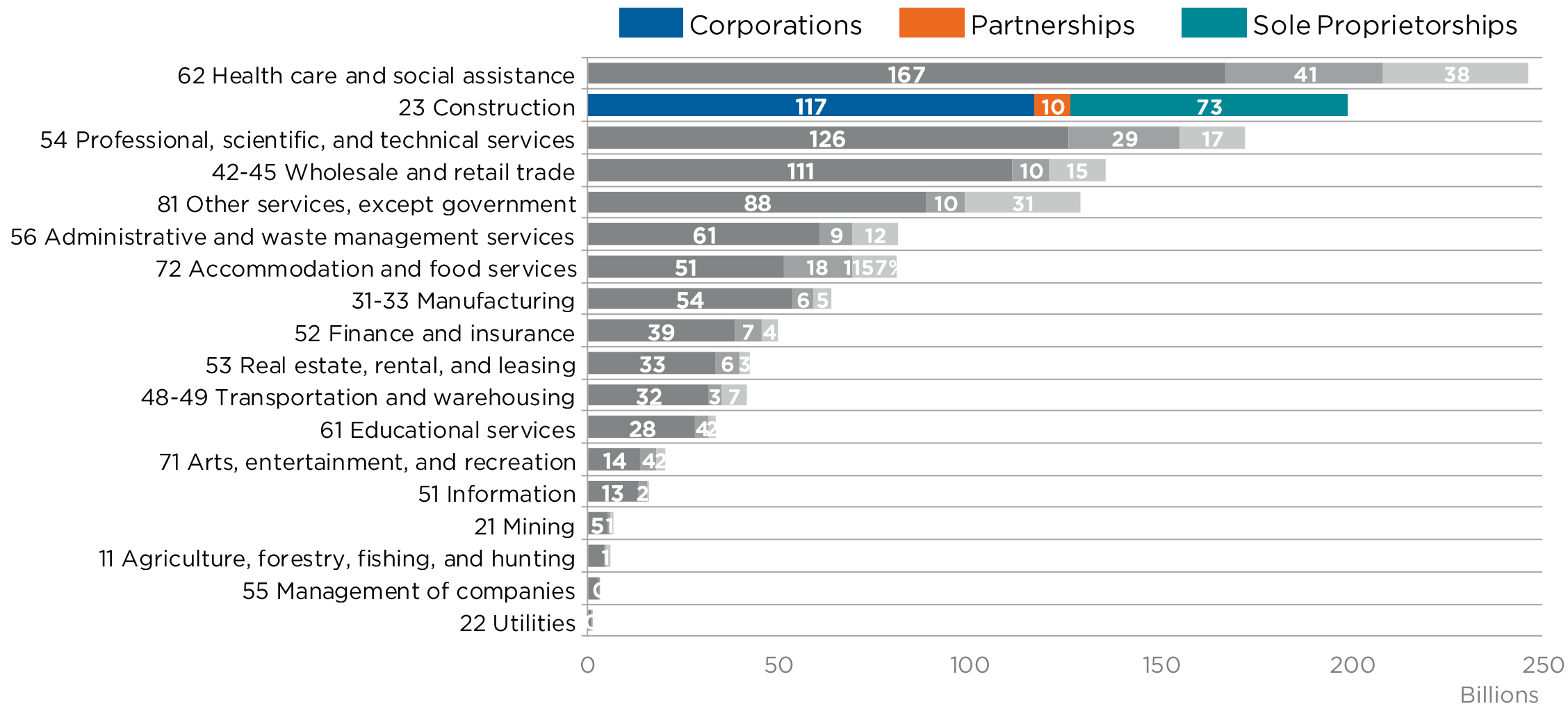
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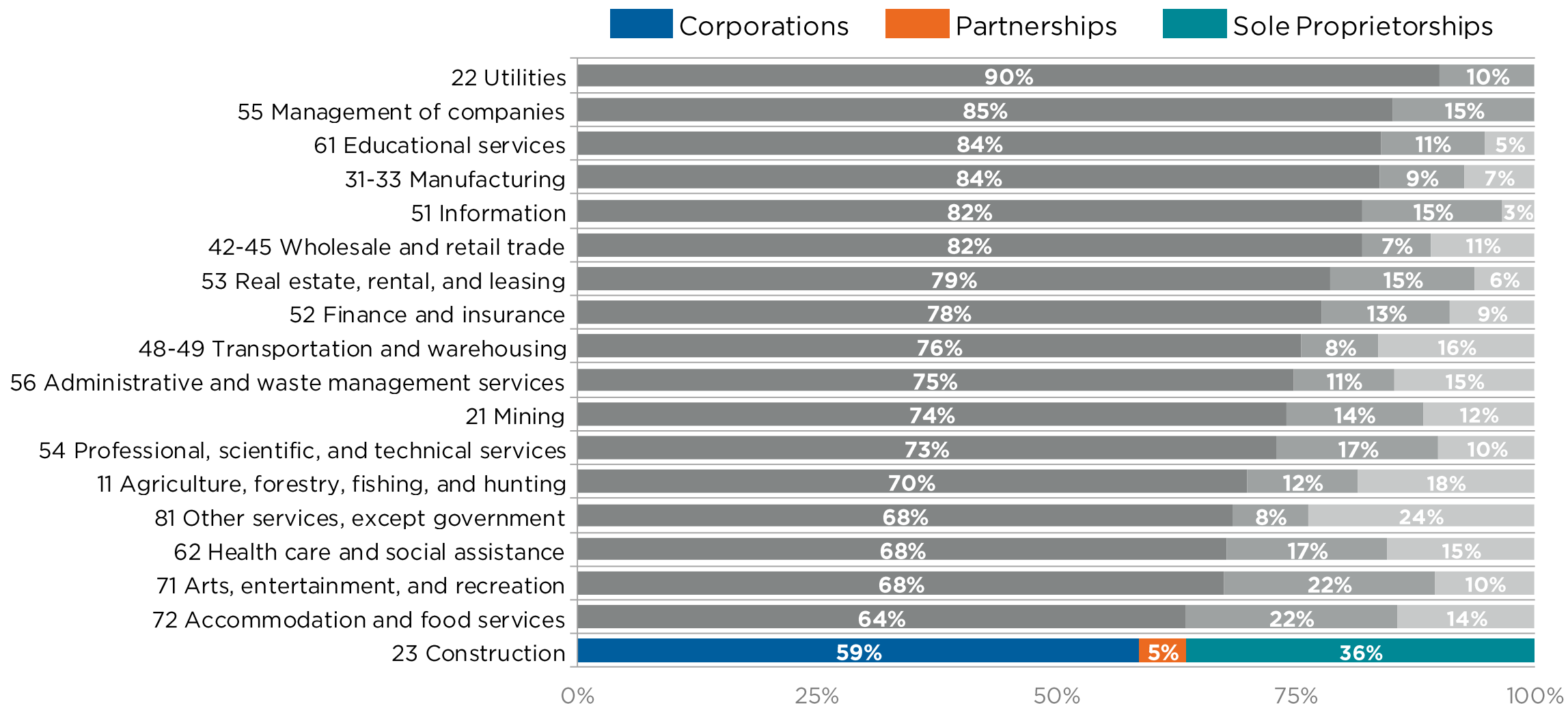
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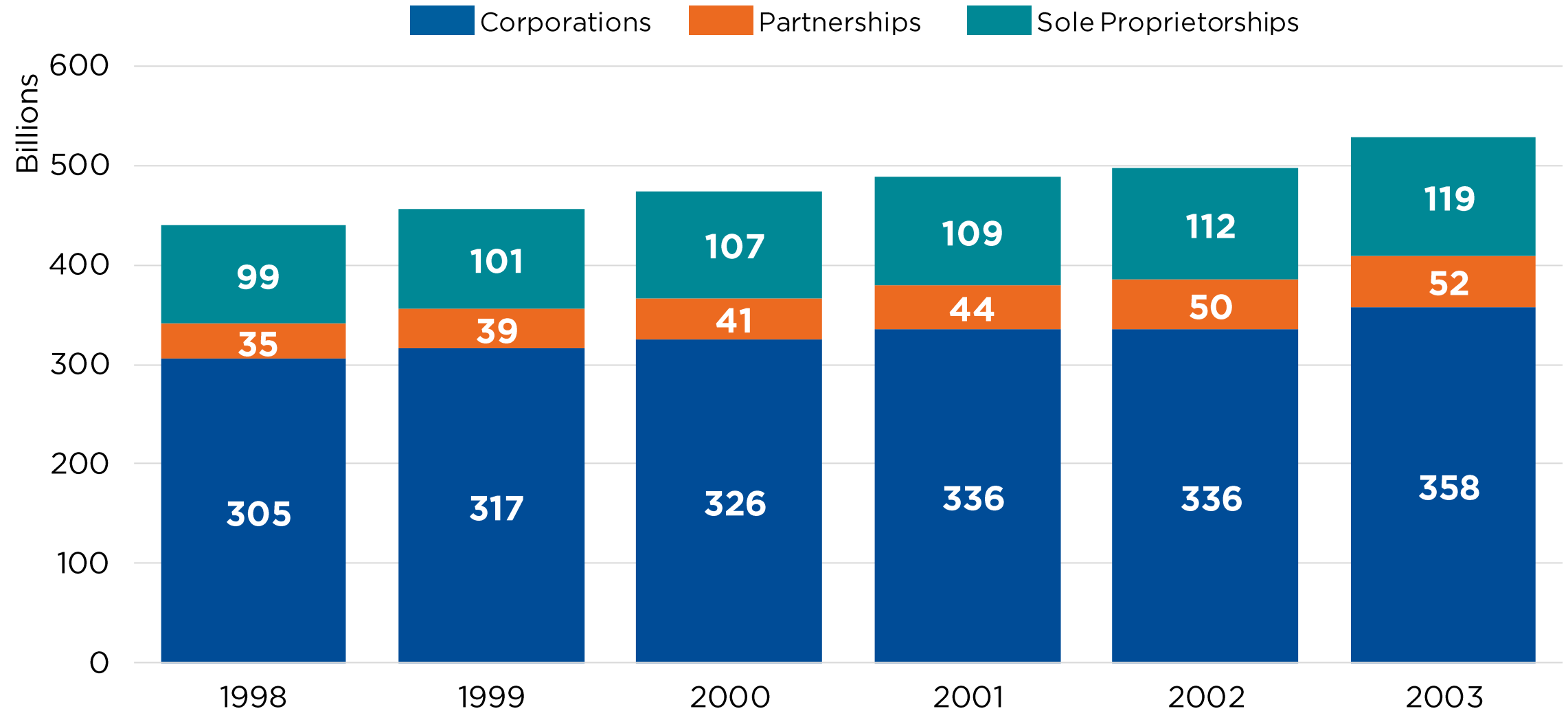
Small business wages by legal form of organization, 2003



Distribution of small business wages by legal form of organization, 2003



Construction small business gross output

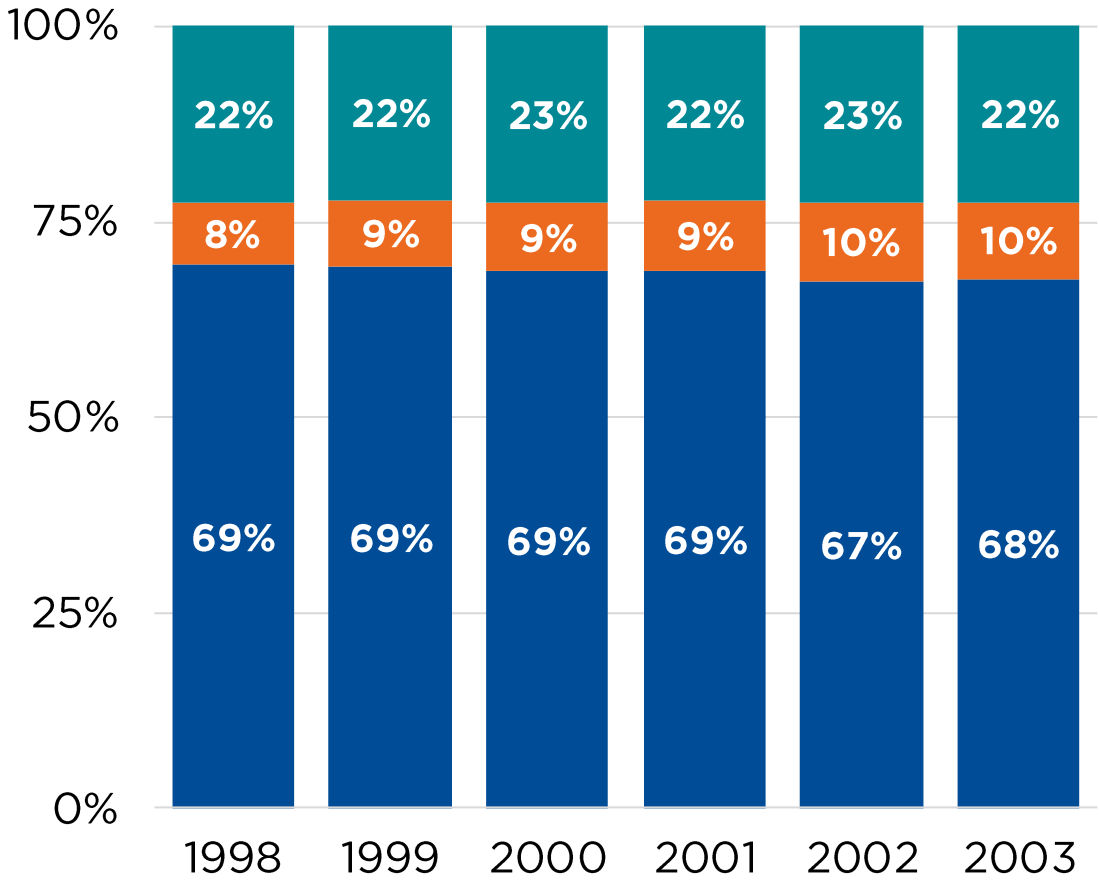


Distribution of small business private gross output by legal form of organization

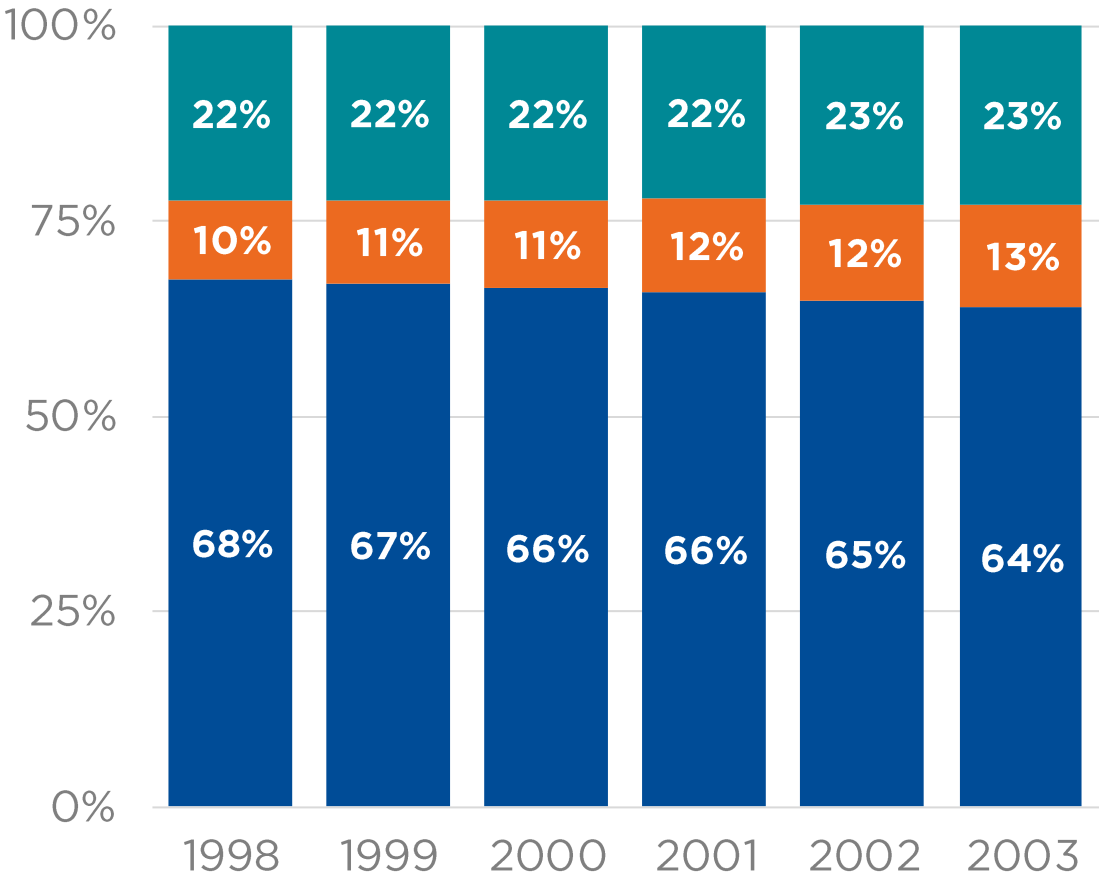


Corporations Partnerships Sole Proprietorships

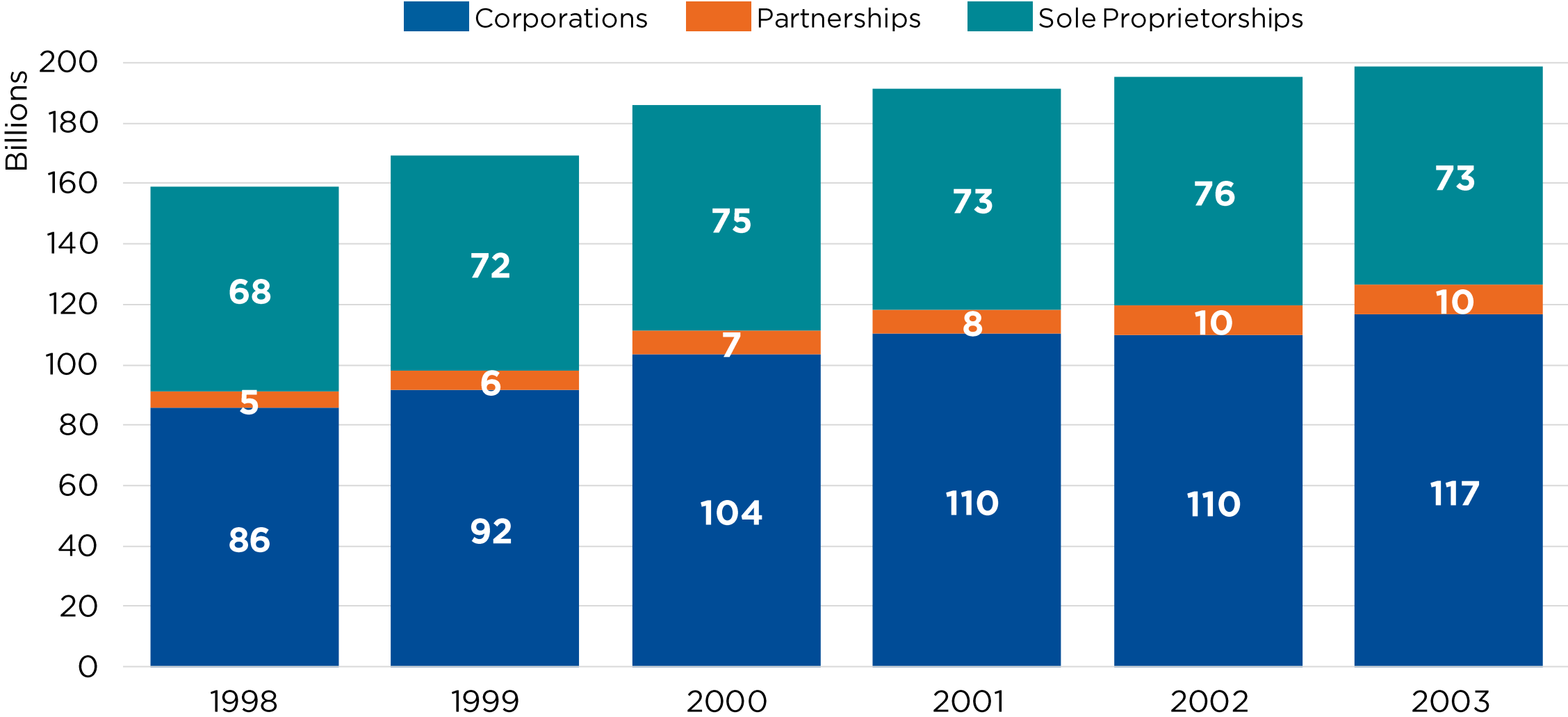
Construction



Overall Small Businesses



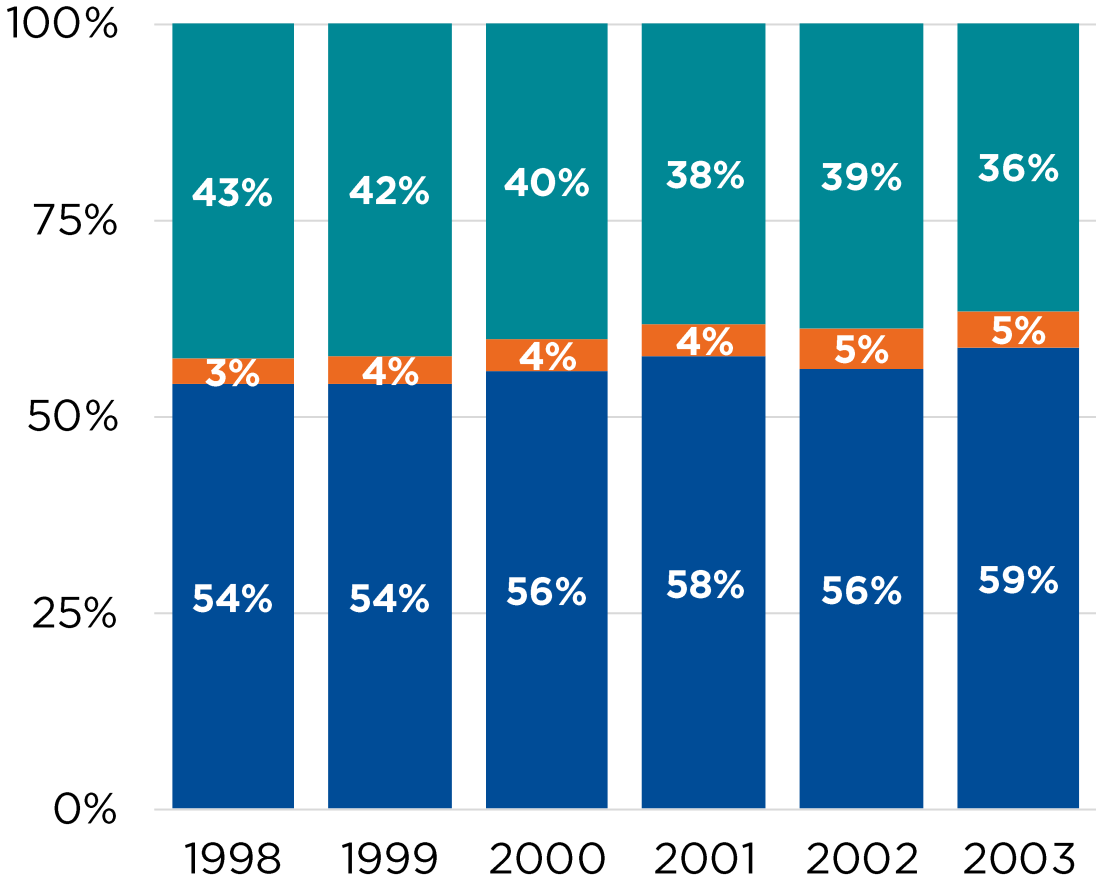
Construction small business wages



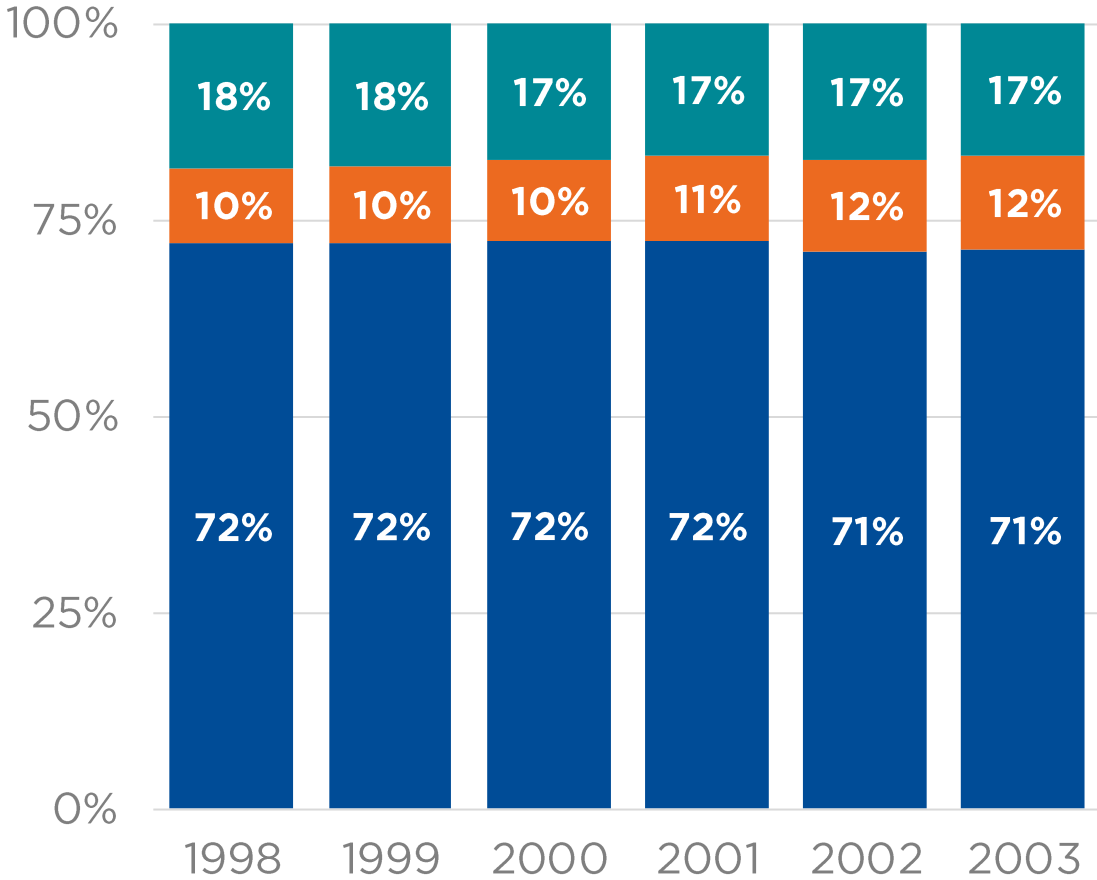
Distribution of small business private wages by legal form of organization

Corporations Partnerships Sole Proprietorships

Construction



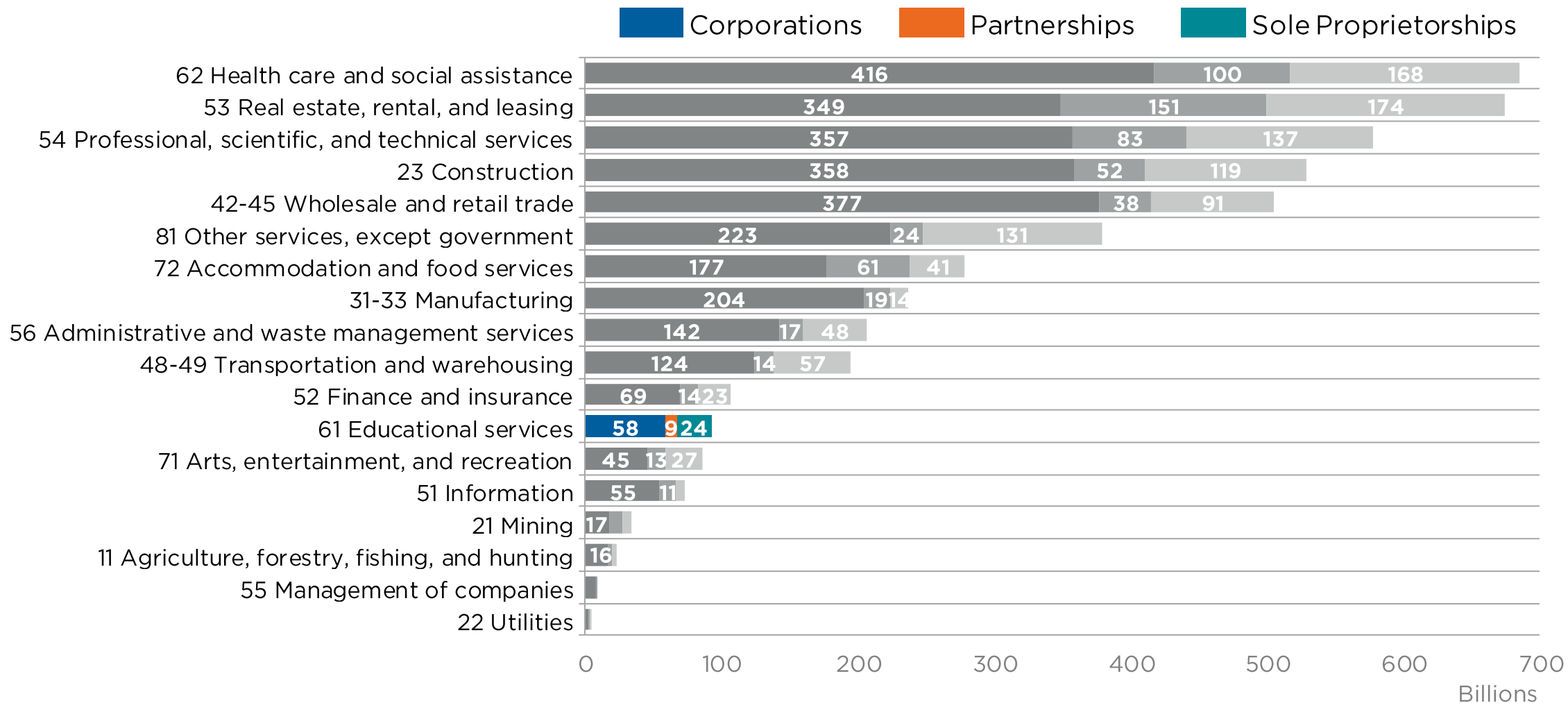
Overall Small Businesses



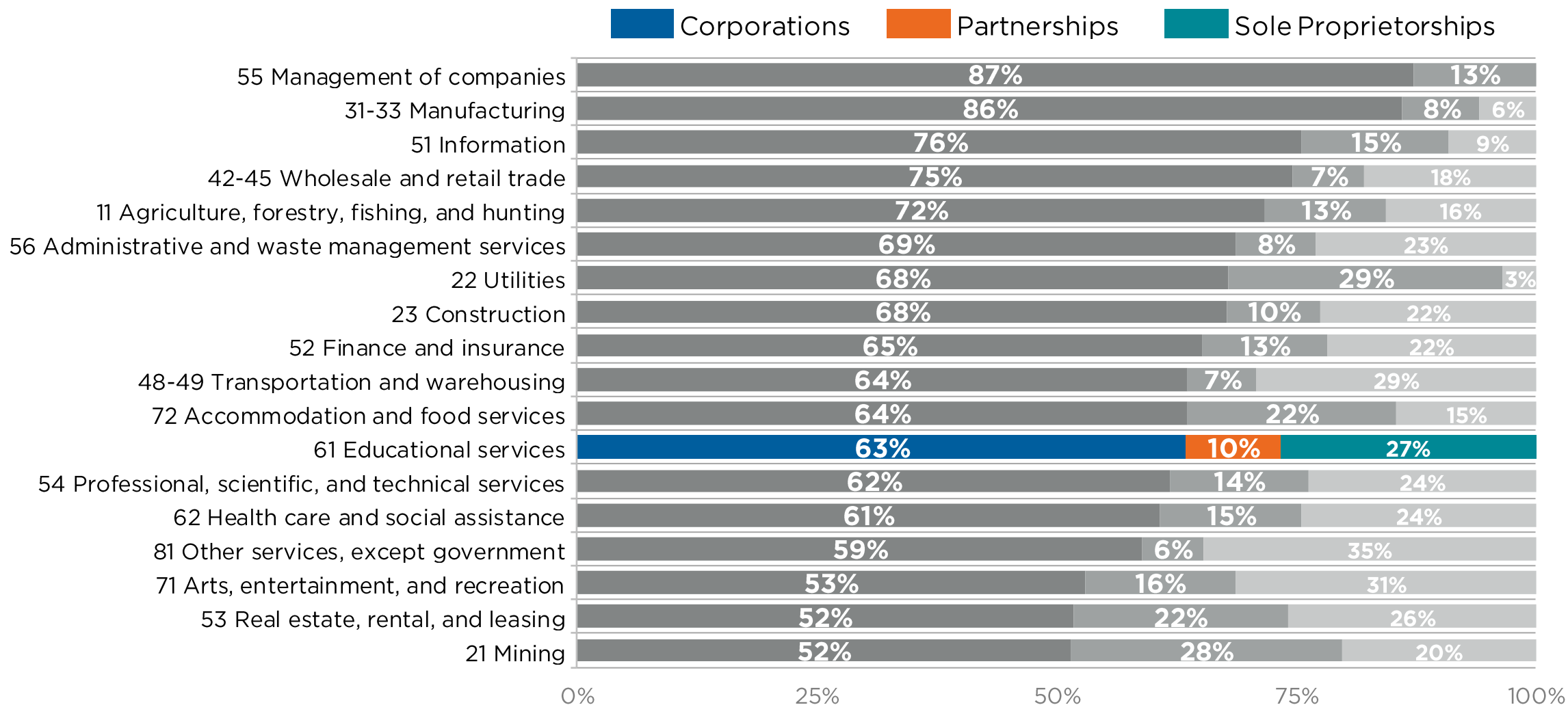
Educational services



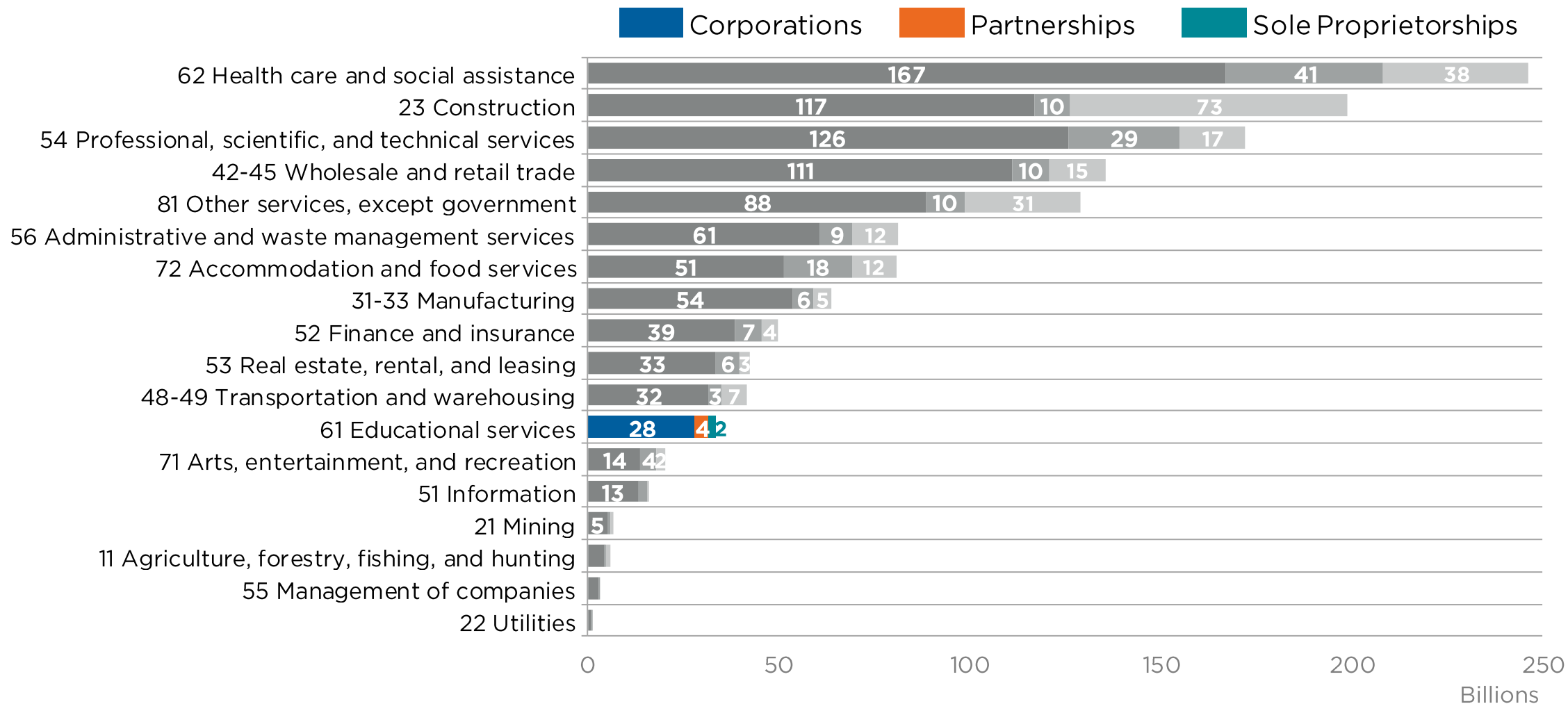
Small business gross output by legal form of organization, 2003



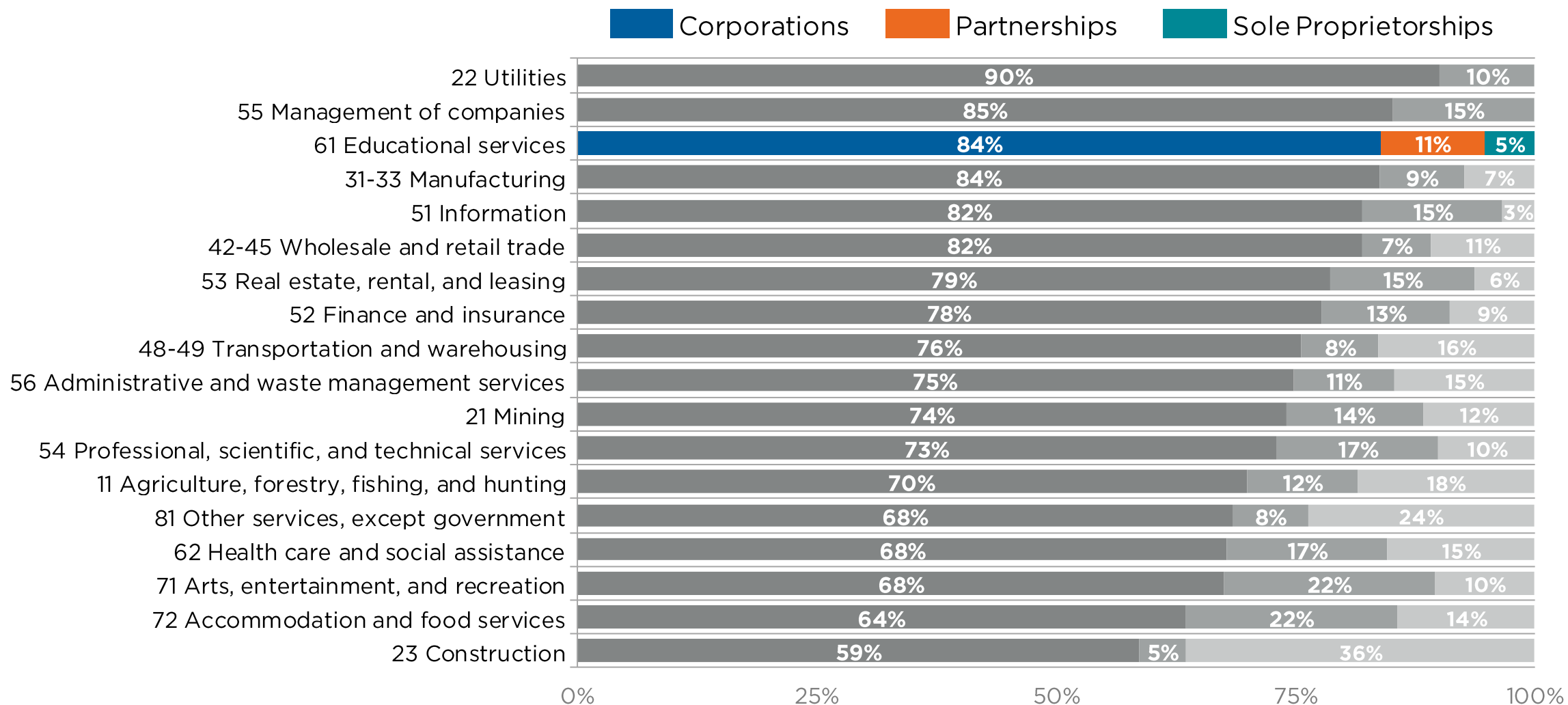
Distribution of small business gross output by legal form of organization, 2003



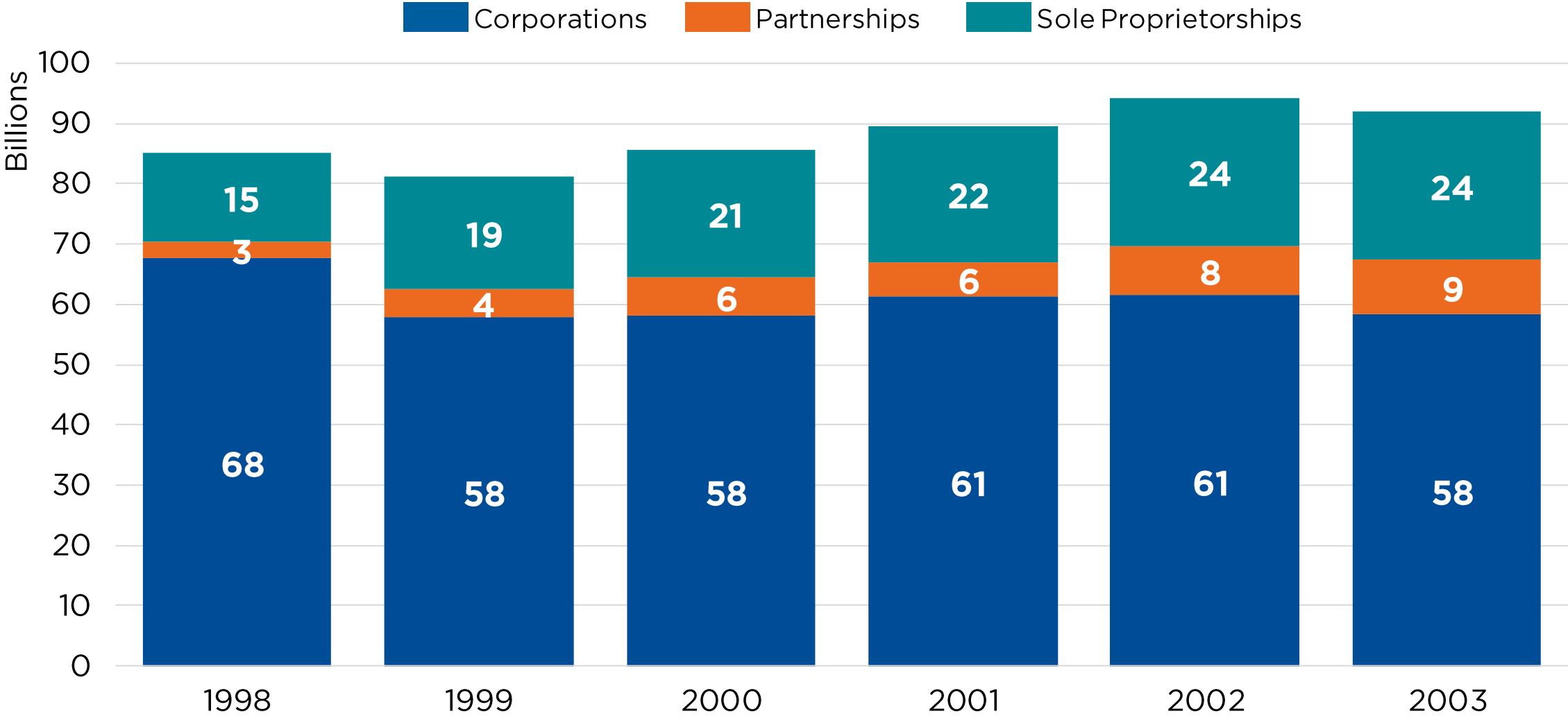
Small business wages by legal form of organization, 2003



Distribution of small business wages by legal form of organization, 2003



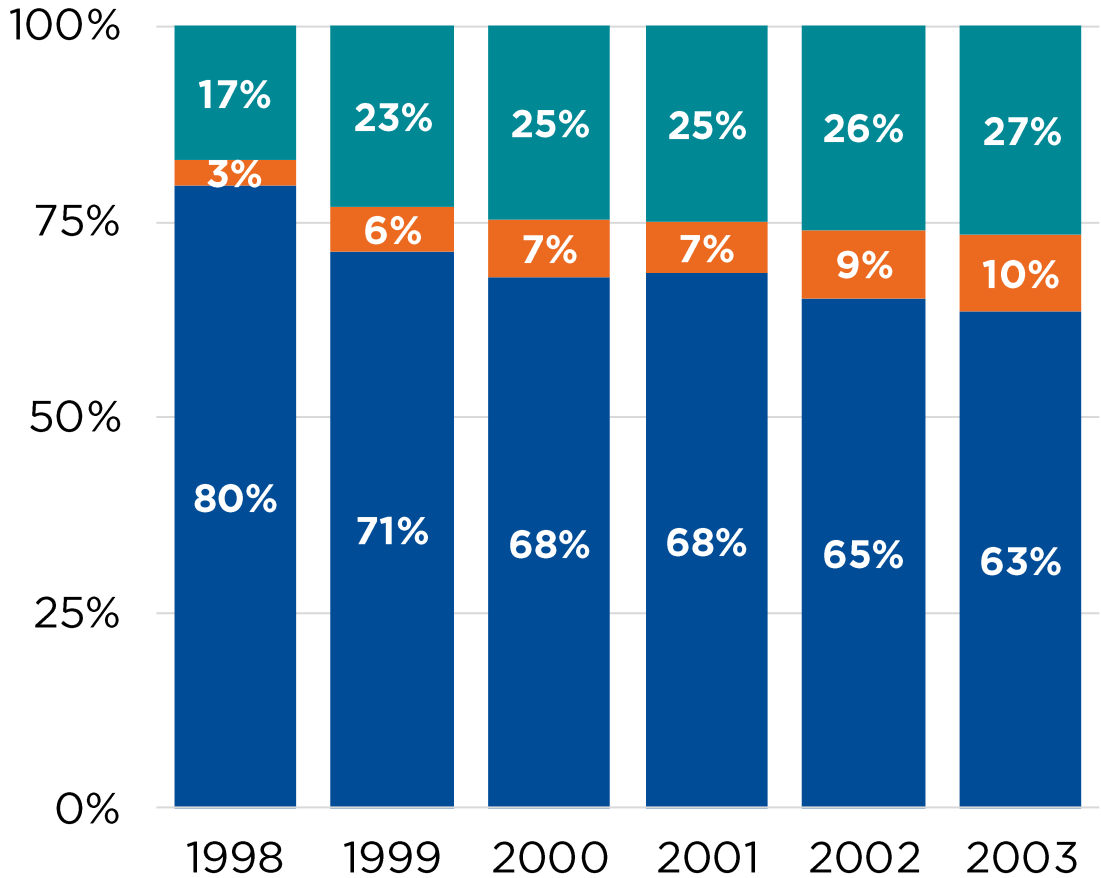
Educational services small business gross output



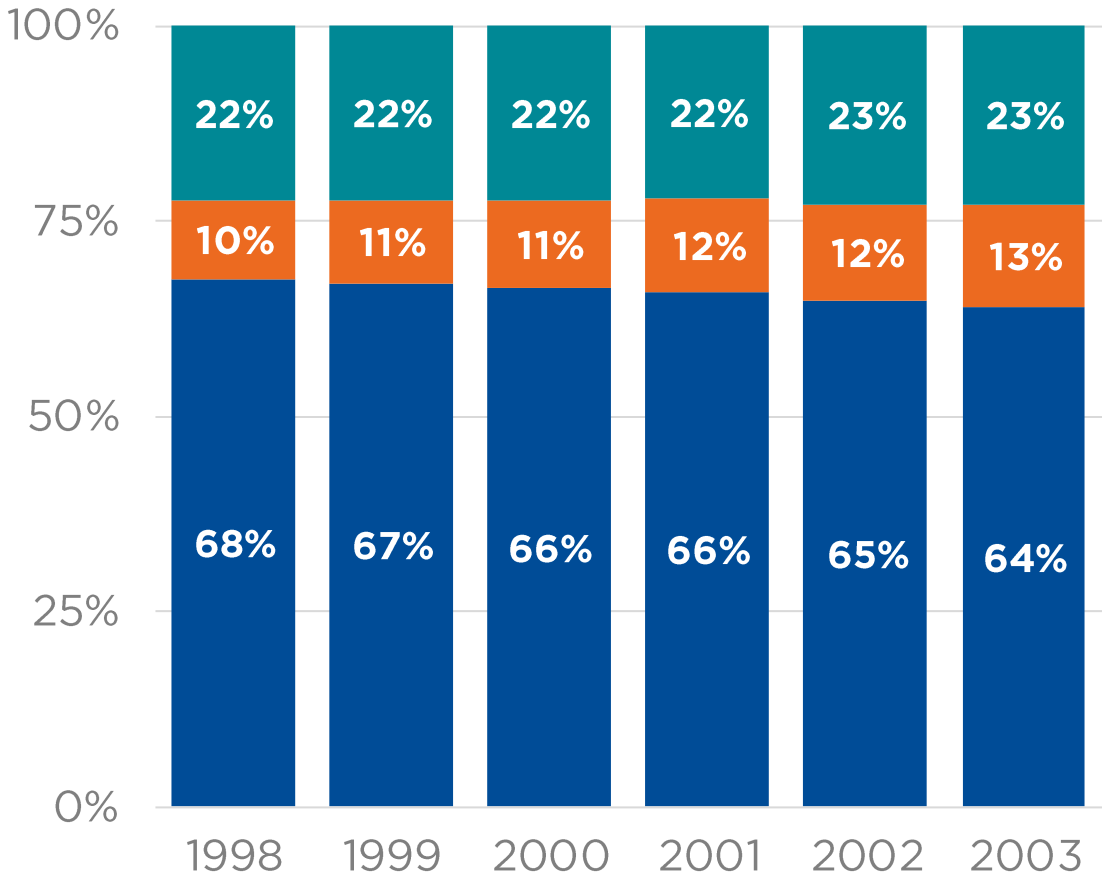
Distribution of small business private gross output by legal form of organization

Corporations Partnerships Sole Proprietorships

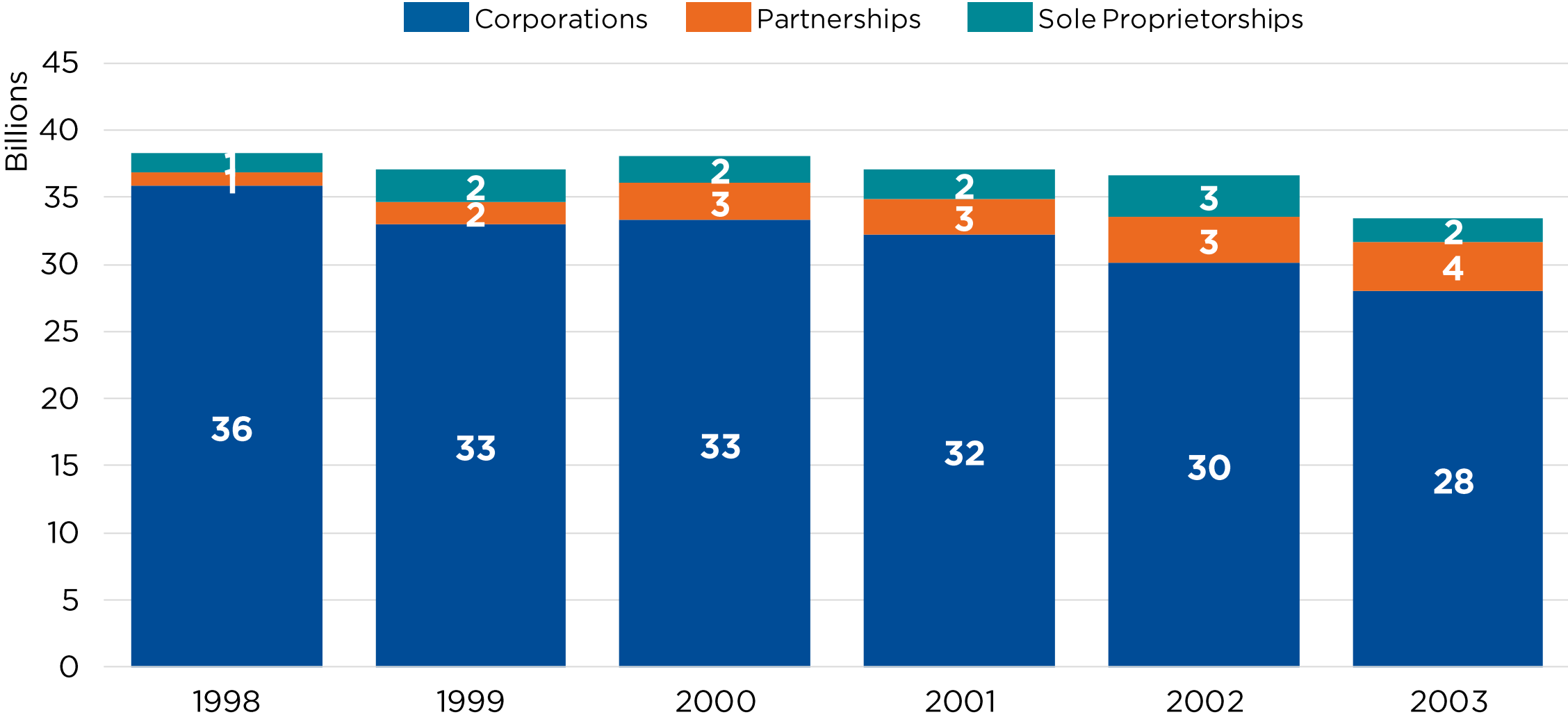
Educational services



Overall Small Businesses



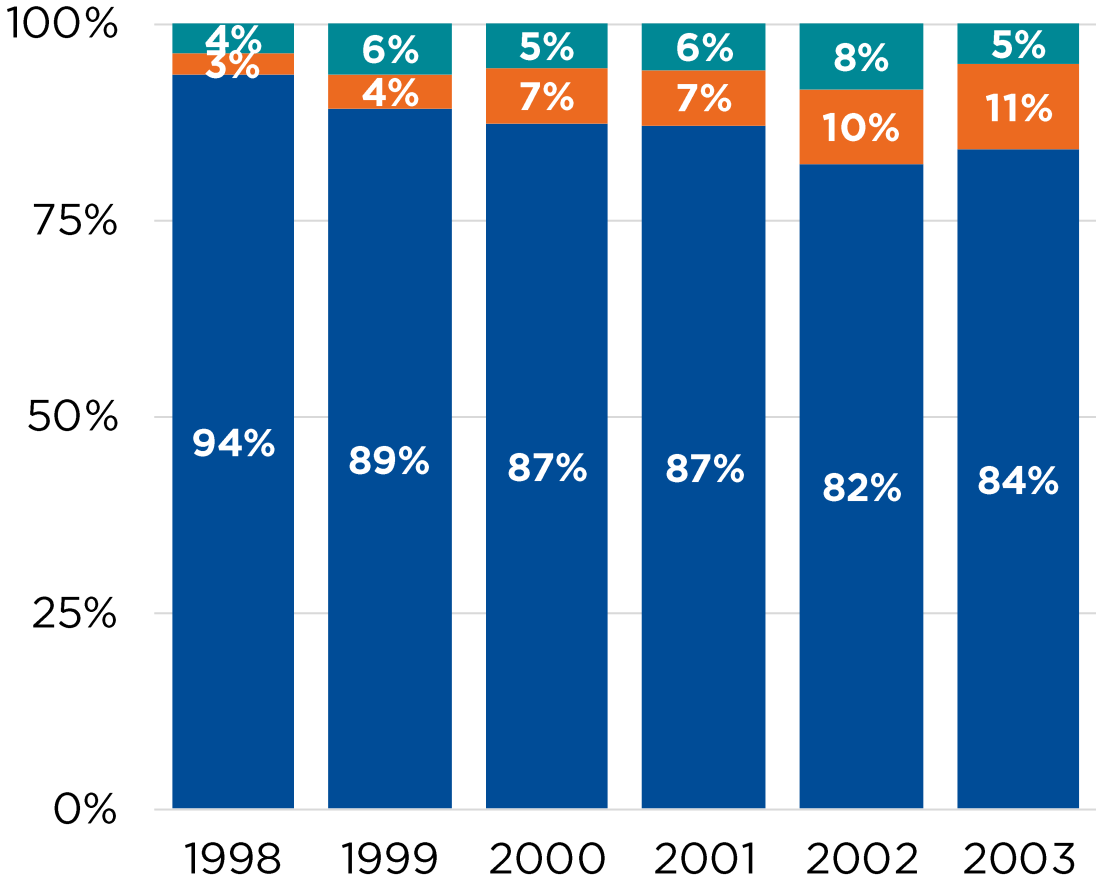
Educational services small business wages



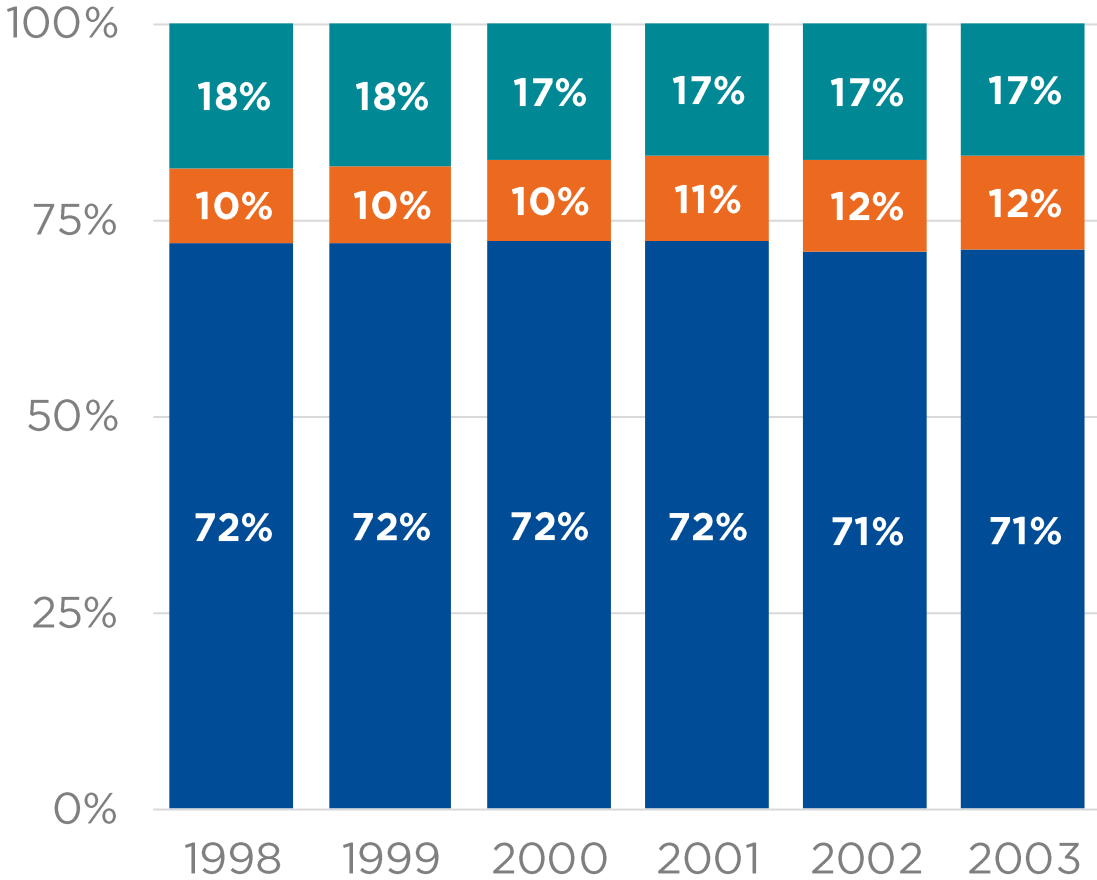
Distribution of small business private wages by legal form of organization

Corporations Partnerships Sole Proprietorships

Educational services



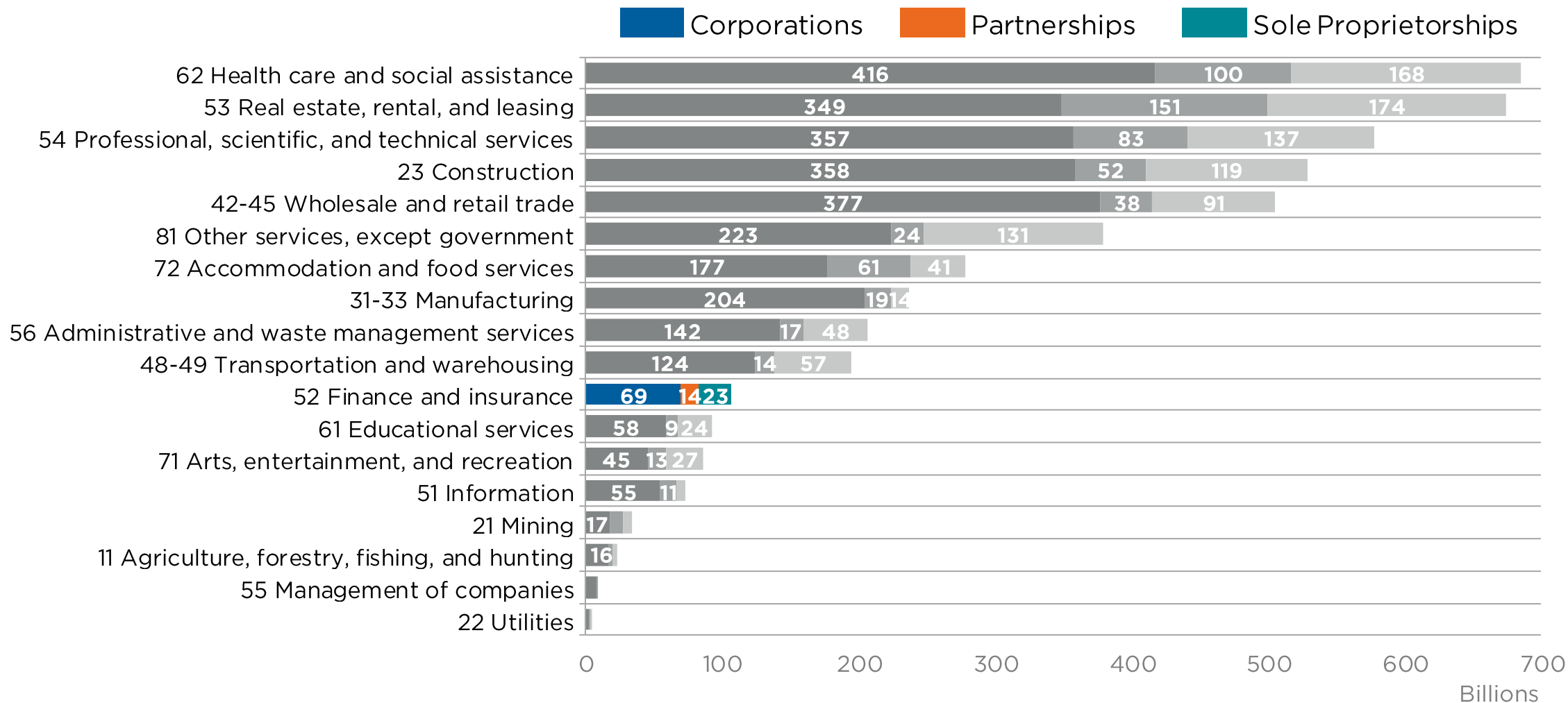
Overall Small Businesses



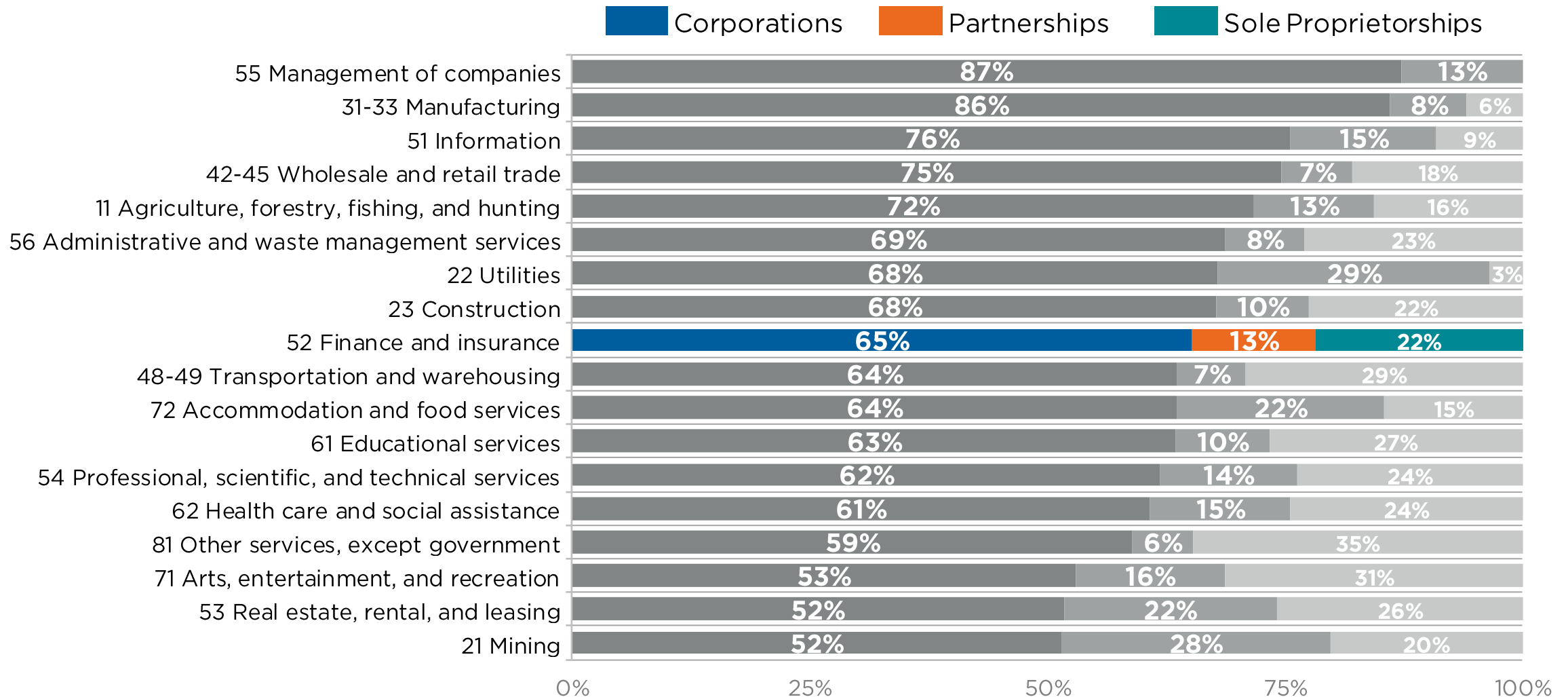
Finance and insurance



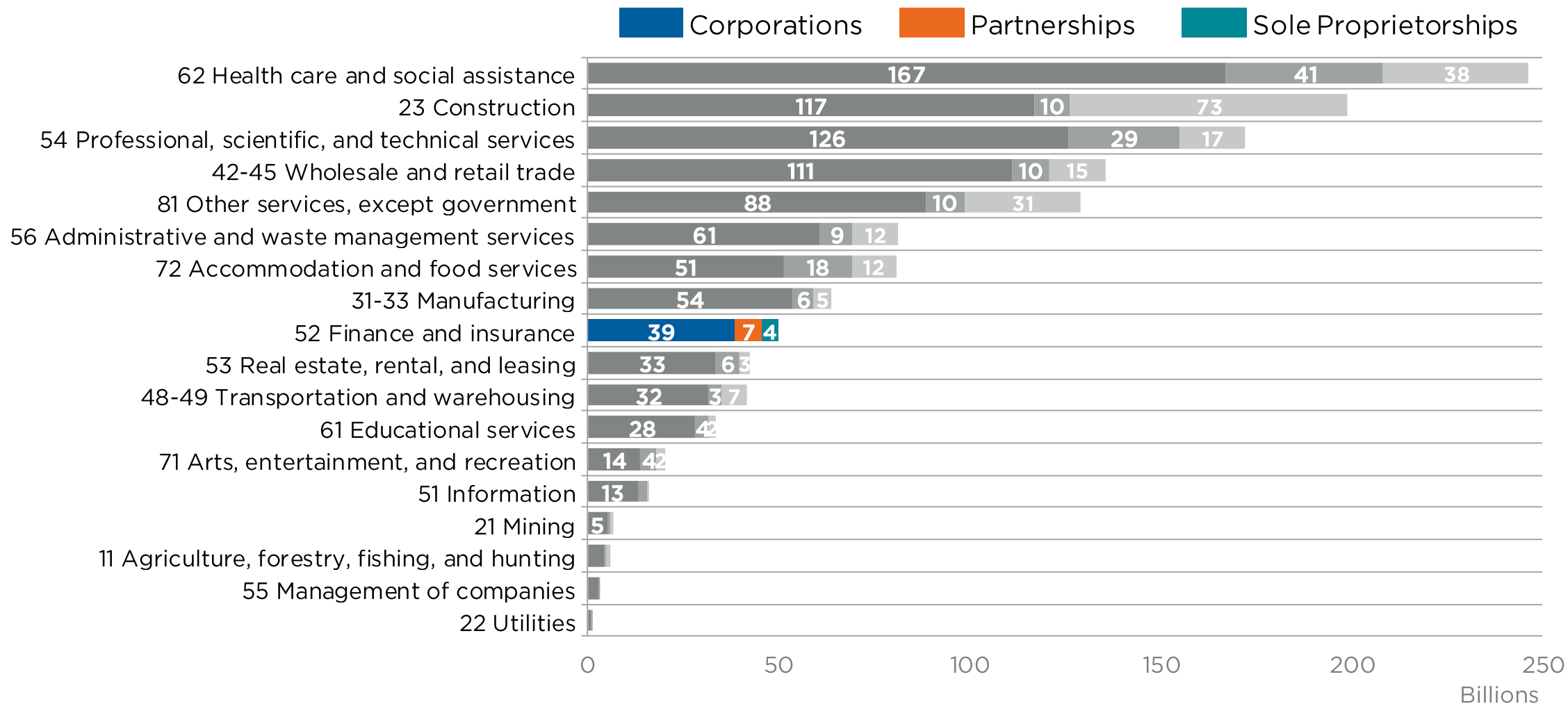
Small business gross output by legal form of organization, 2003



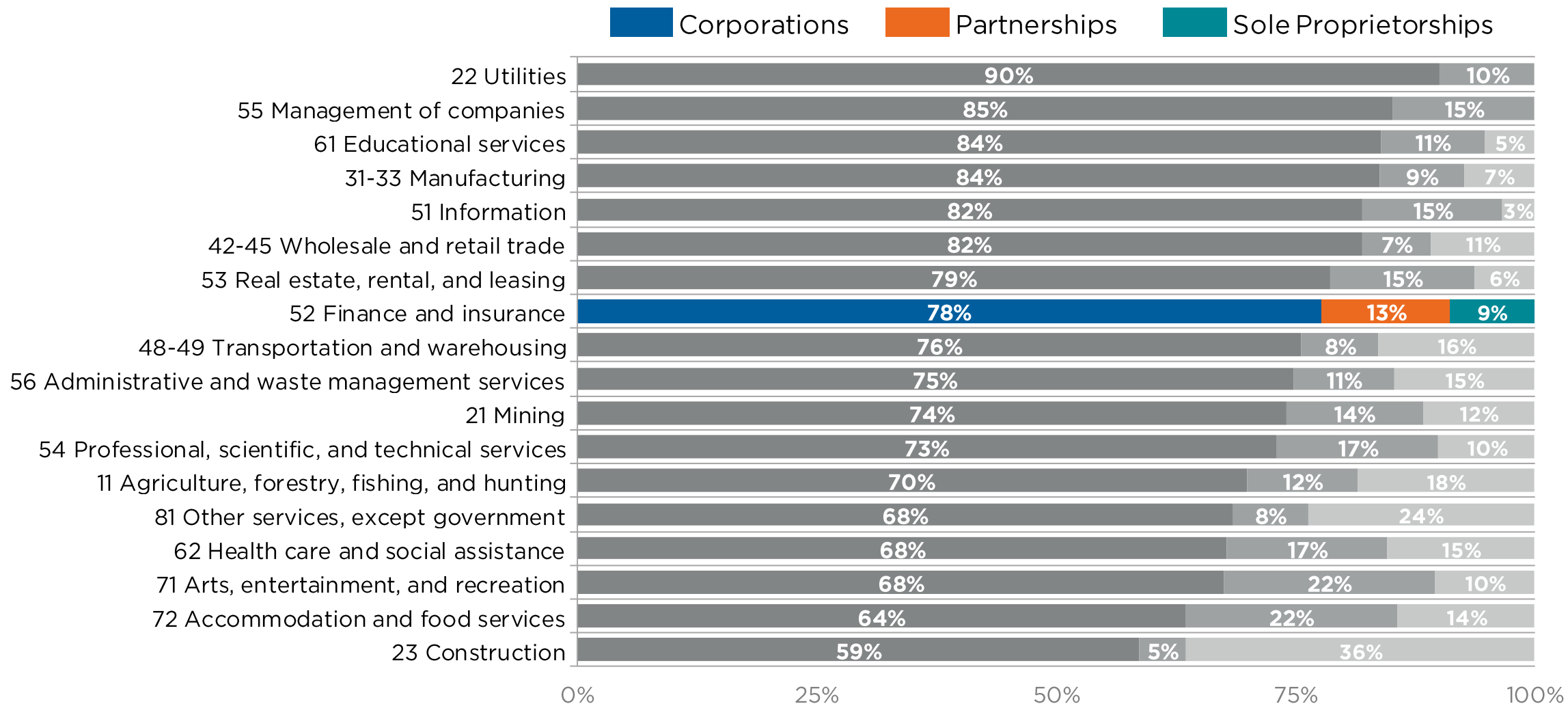
Distribution of small business gross output by legal form of organization, 2003



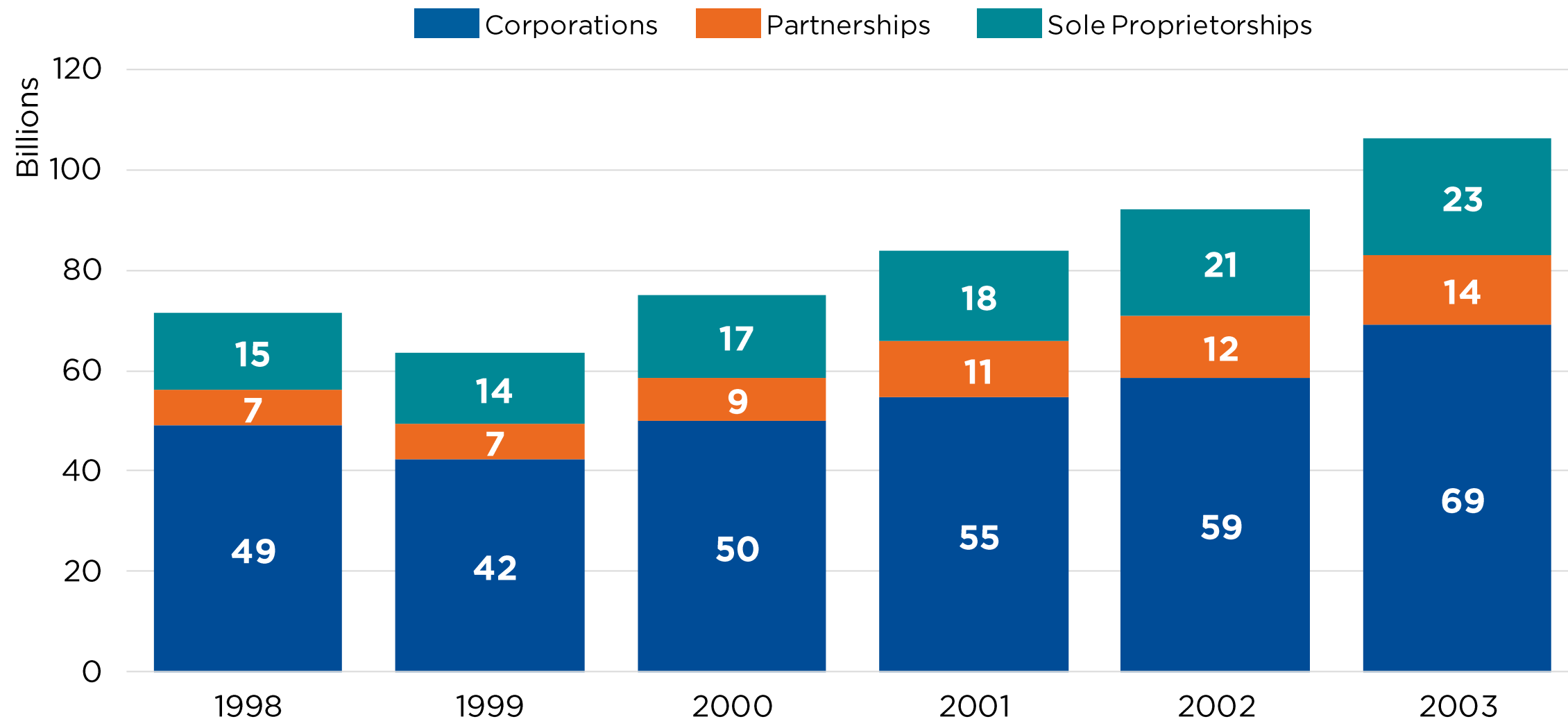
Small business wages by legal form of organization, 2003



Distribution of small business wages by legal form of organization, 2003



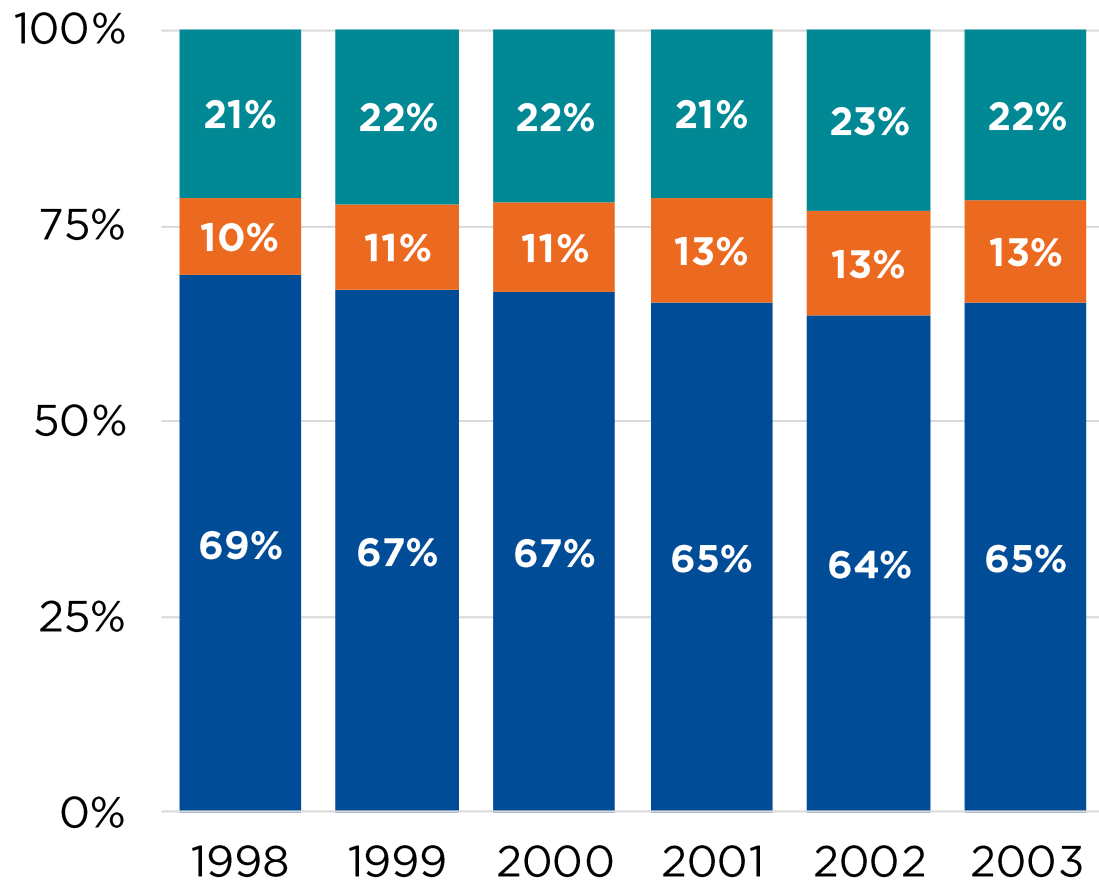
Finance and insurance small business gross output



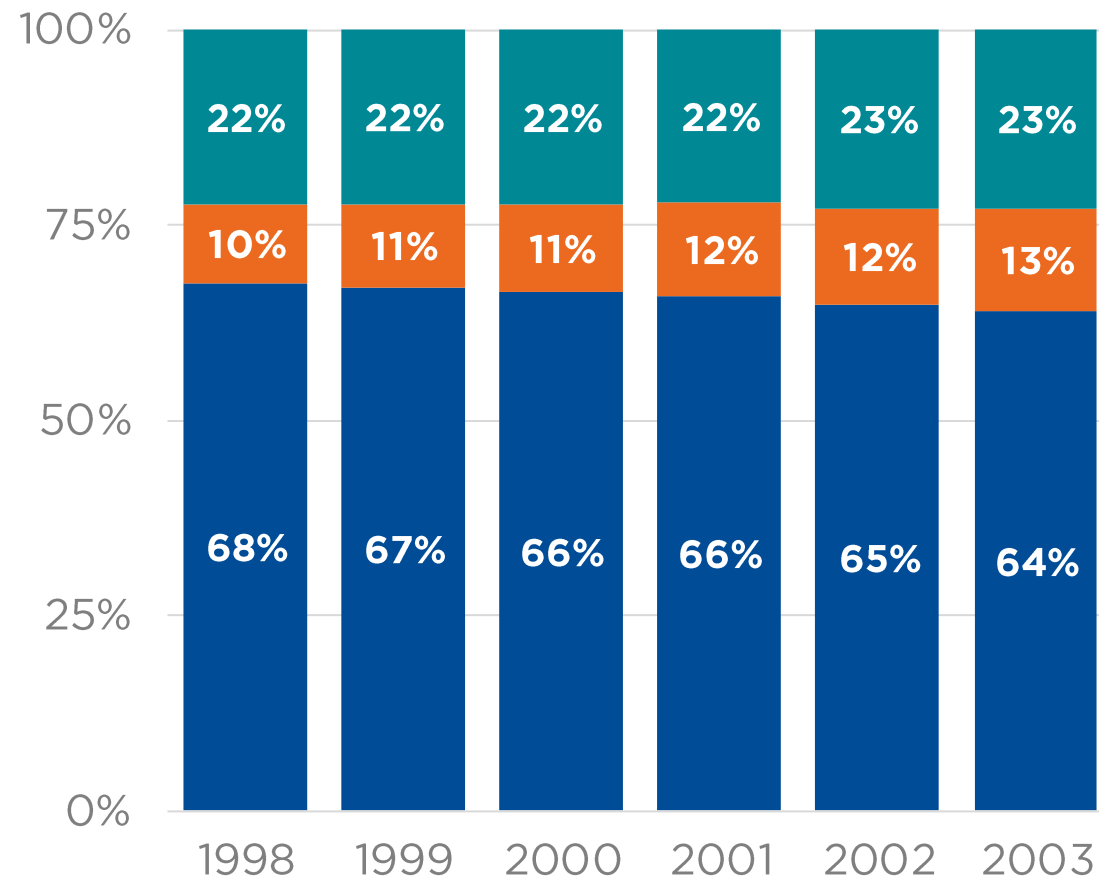
Distribution of small business private gross output by legal form of organization

Corporations Partnerships Sole Proprietorships

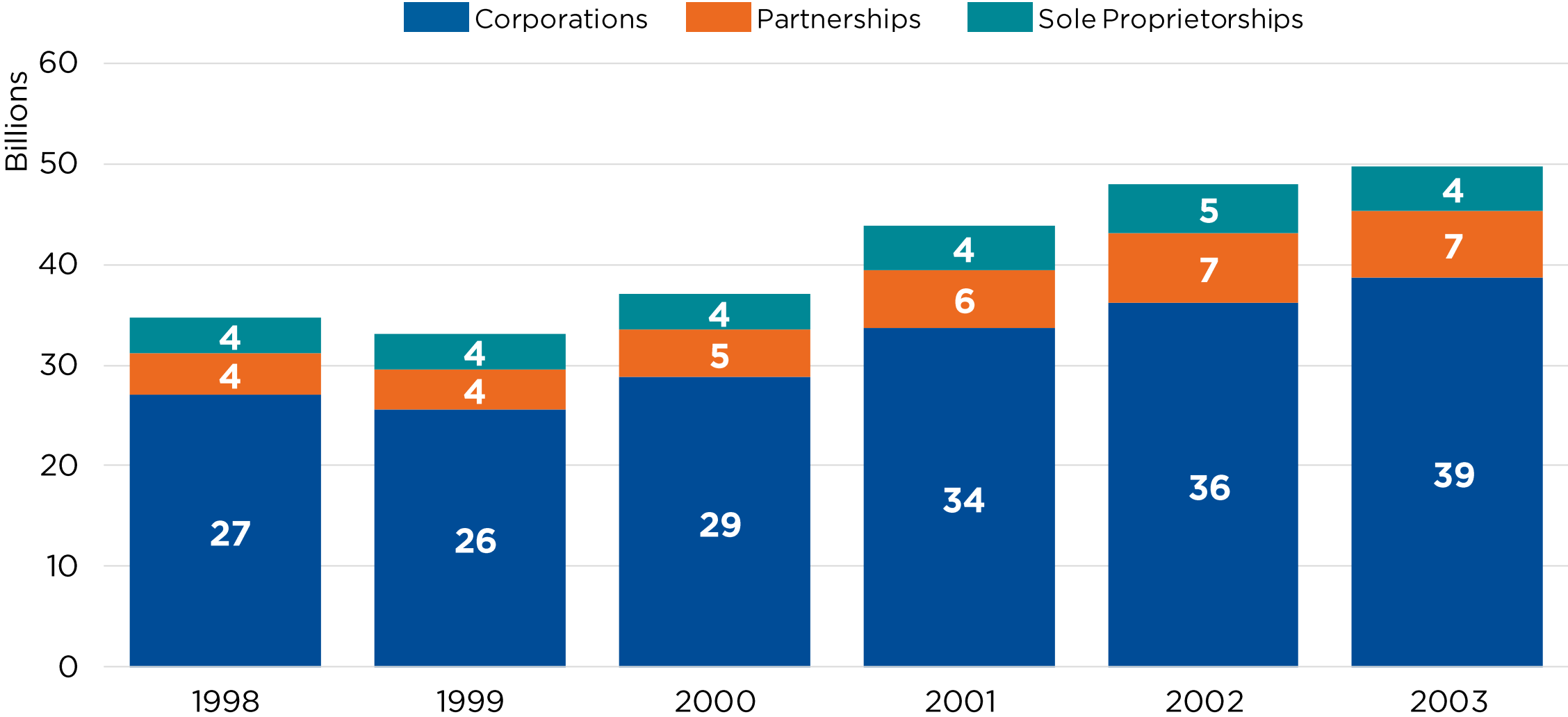
Finance and insurance



Overall Small Businesses



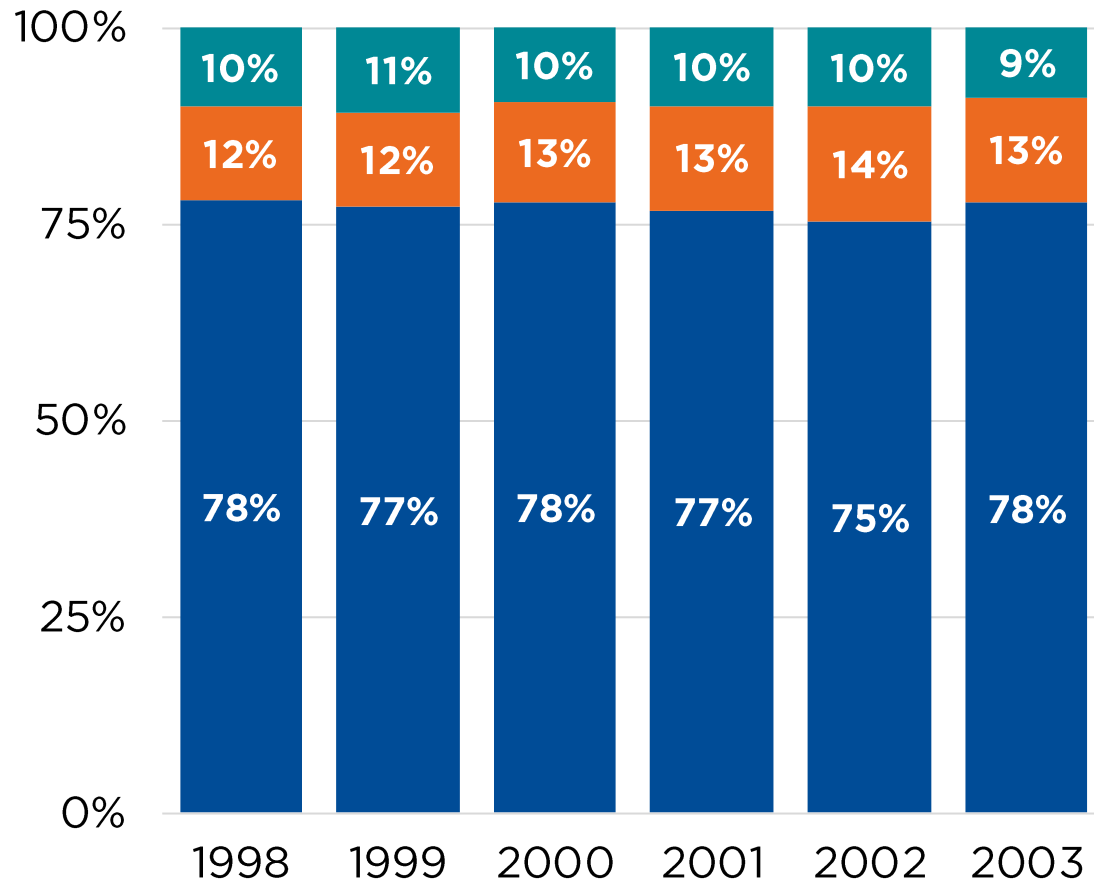
Finance and insurance small business wages



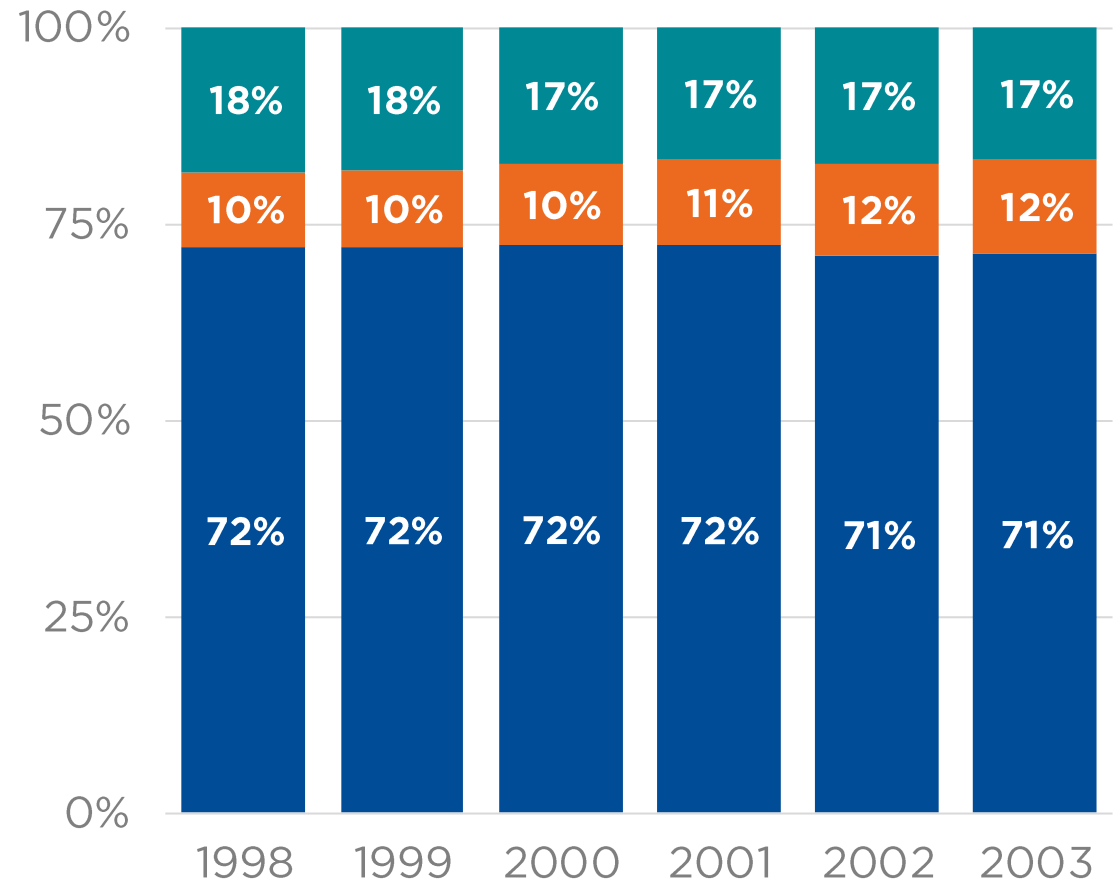
Distribution of small business private wages by legal form of organization

■ Corporations
 ■ Partnerships
 ■ Sole Proprietorships

Finance and insurance



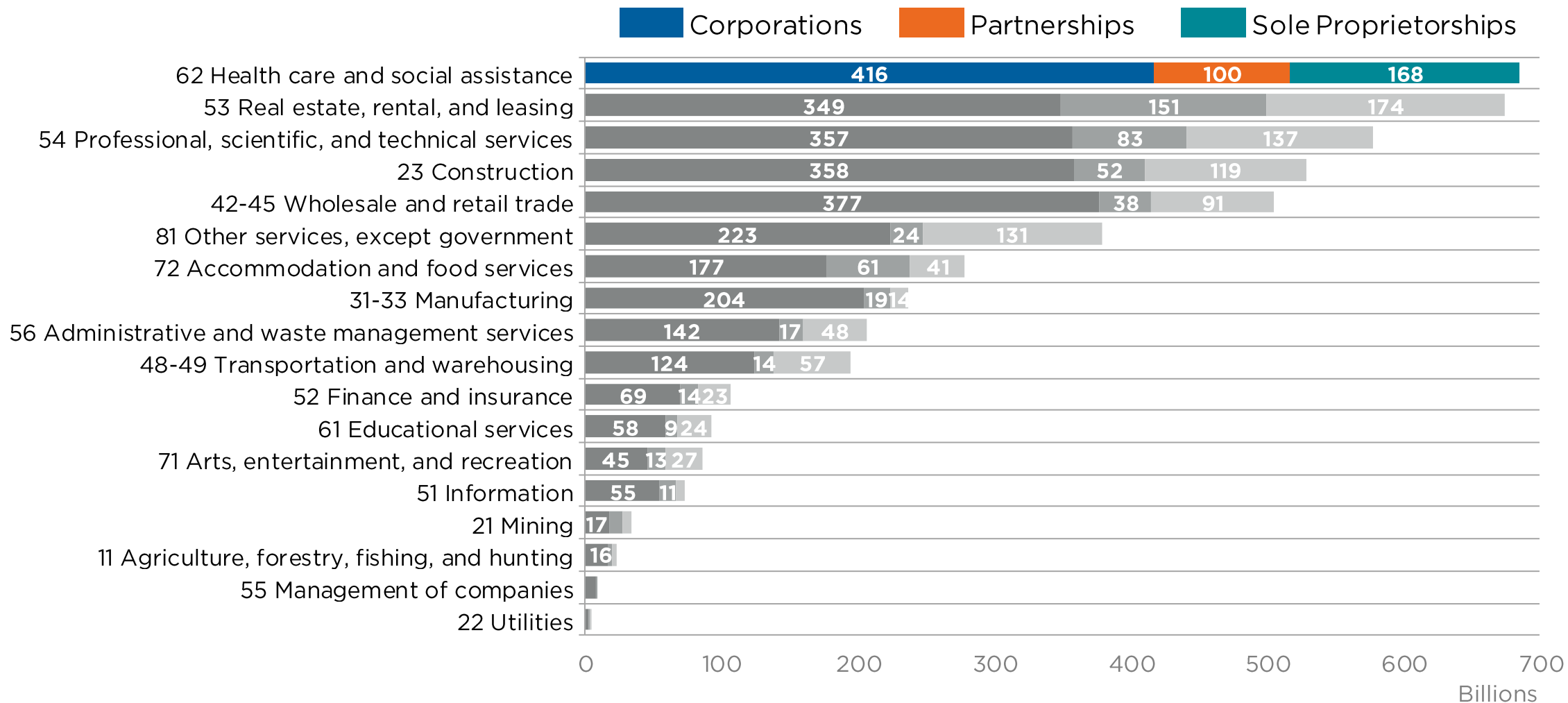
Overall Small Businesses



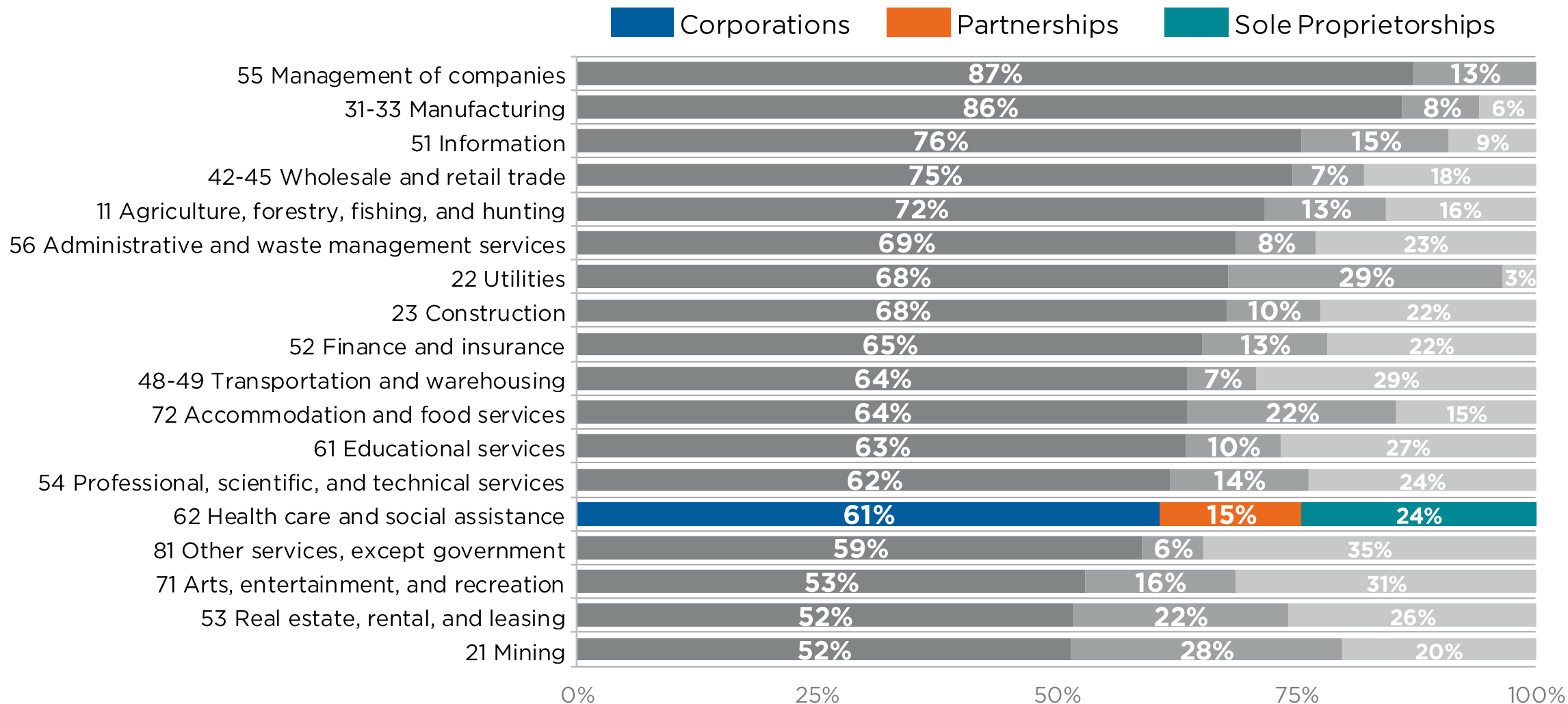
Health care and social assistance



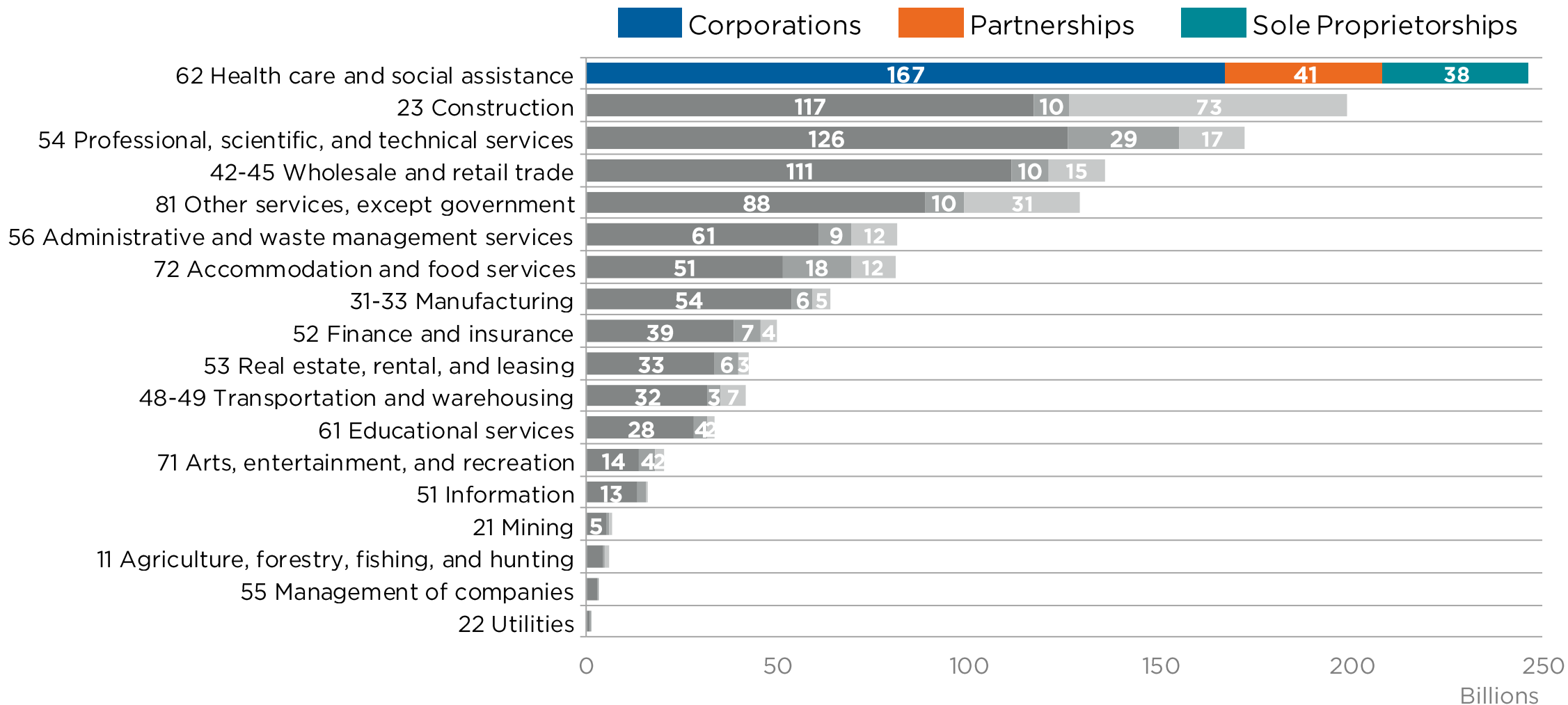
Small business gross output by legal form of organization, 2003



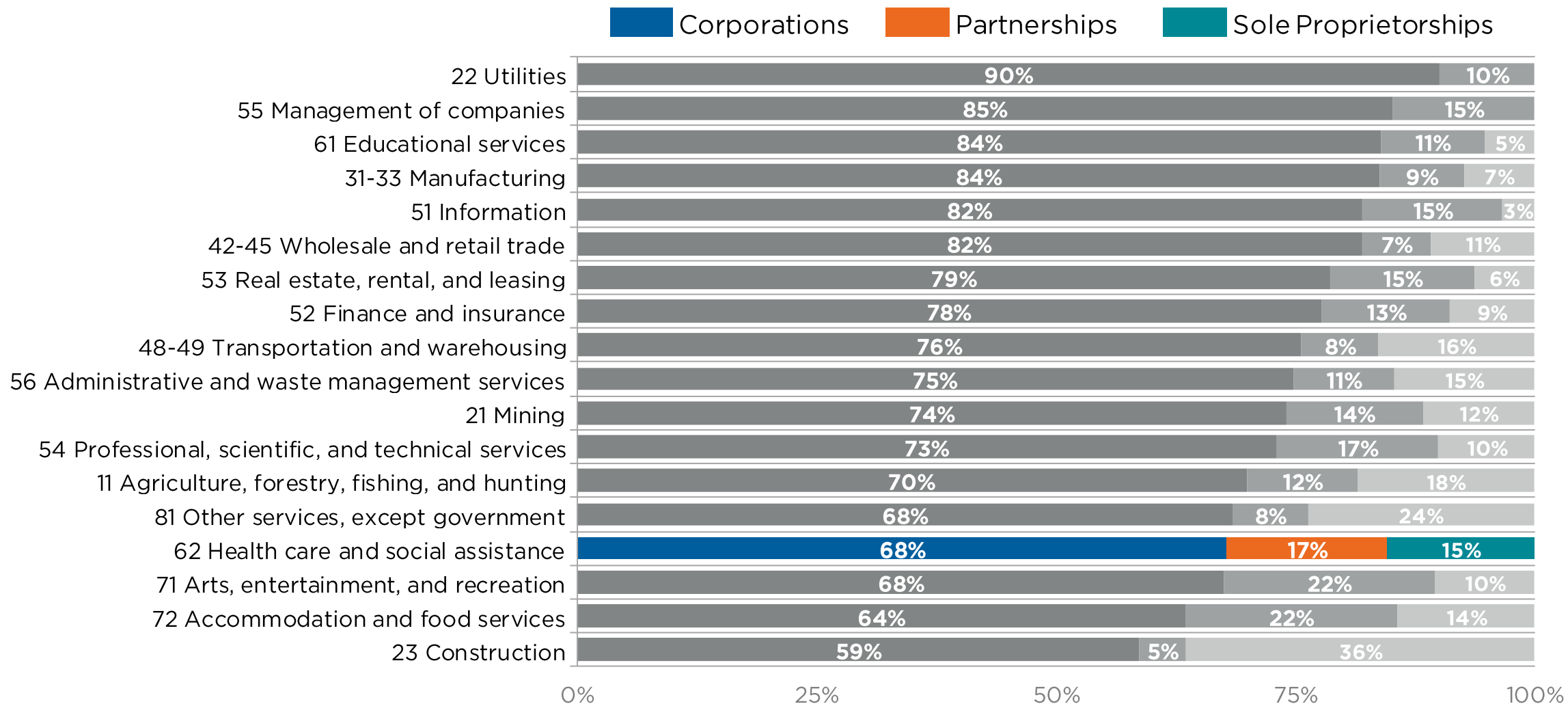
Distribution of small business gross output by legal form of organization, 2003



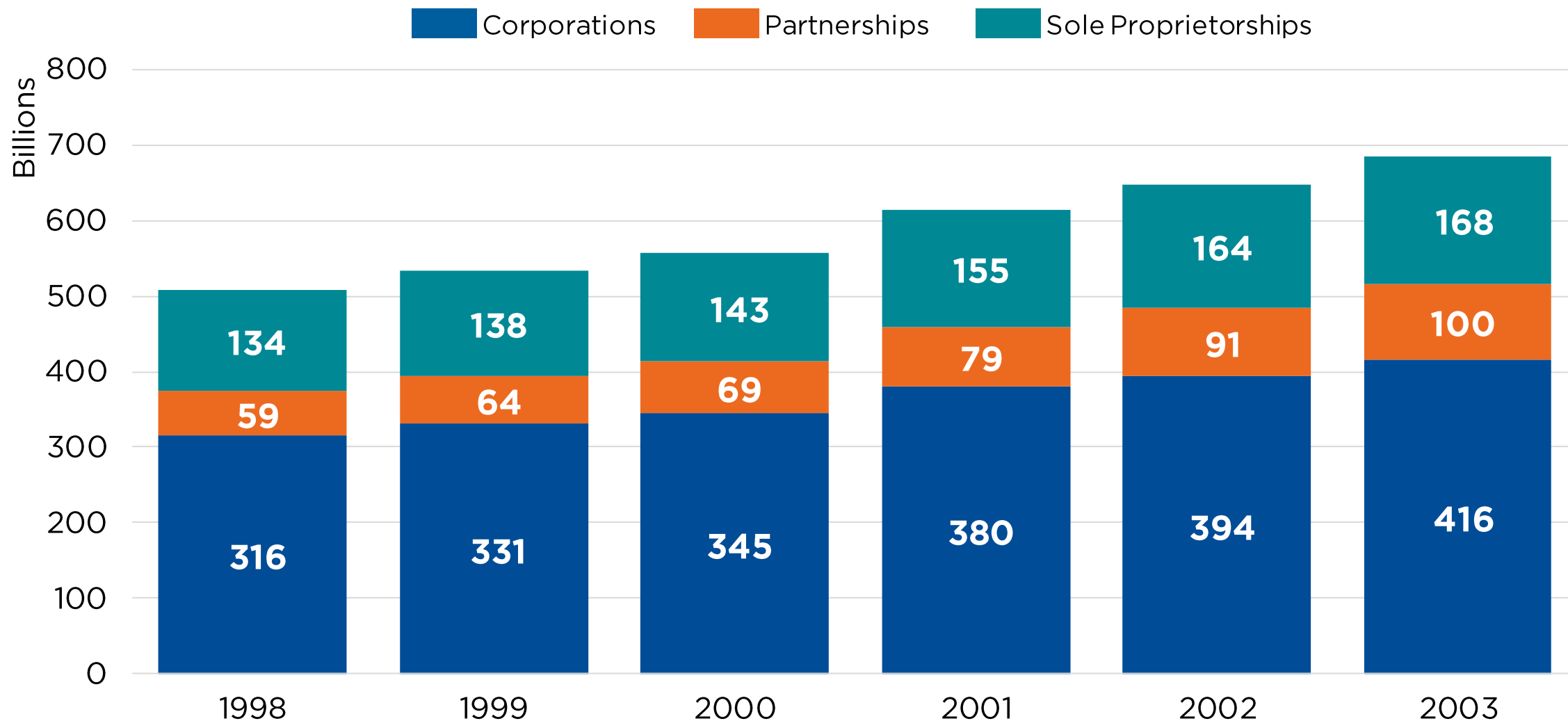
Small business wages by legal form of organization, 2003



Distribution of small business wages by legal form of organization, 2003



Health care and social assistance small business gross output

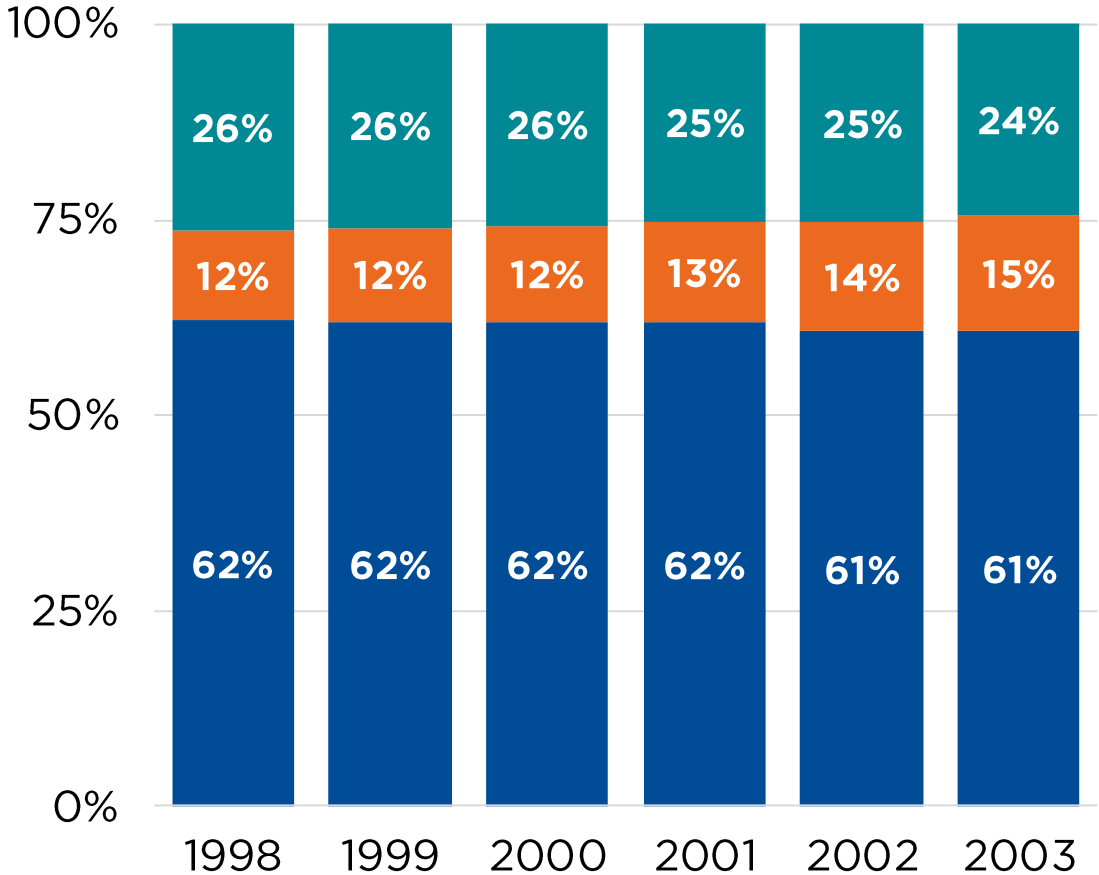


Distribution of small business private gross output by legal form of organization

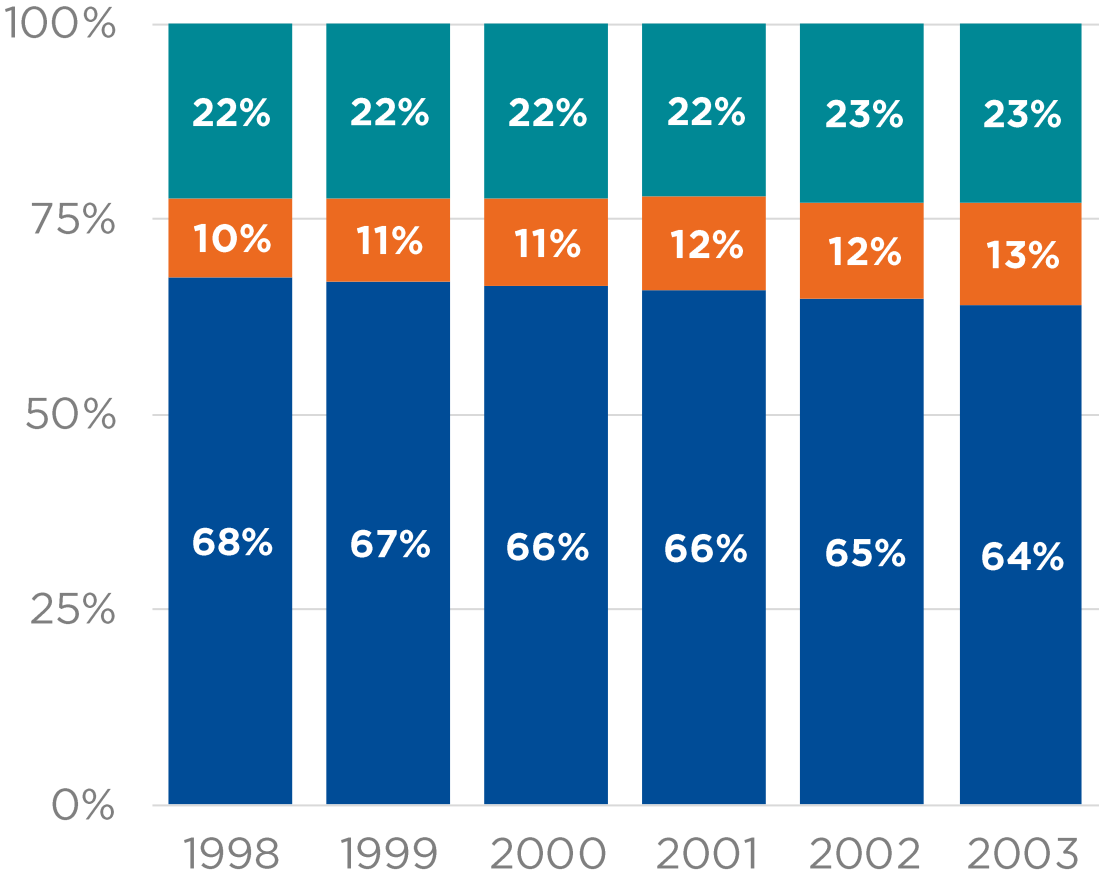


Corporations Partnerships Sole Proprietorships

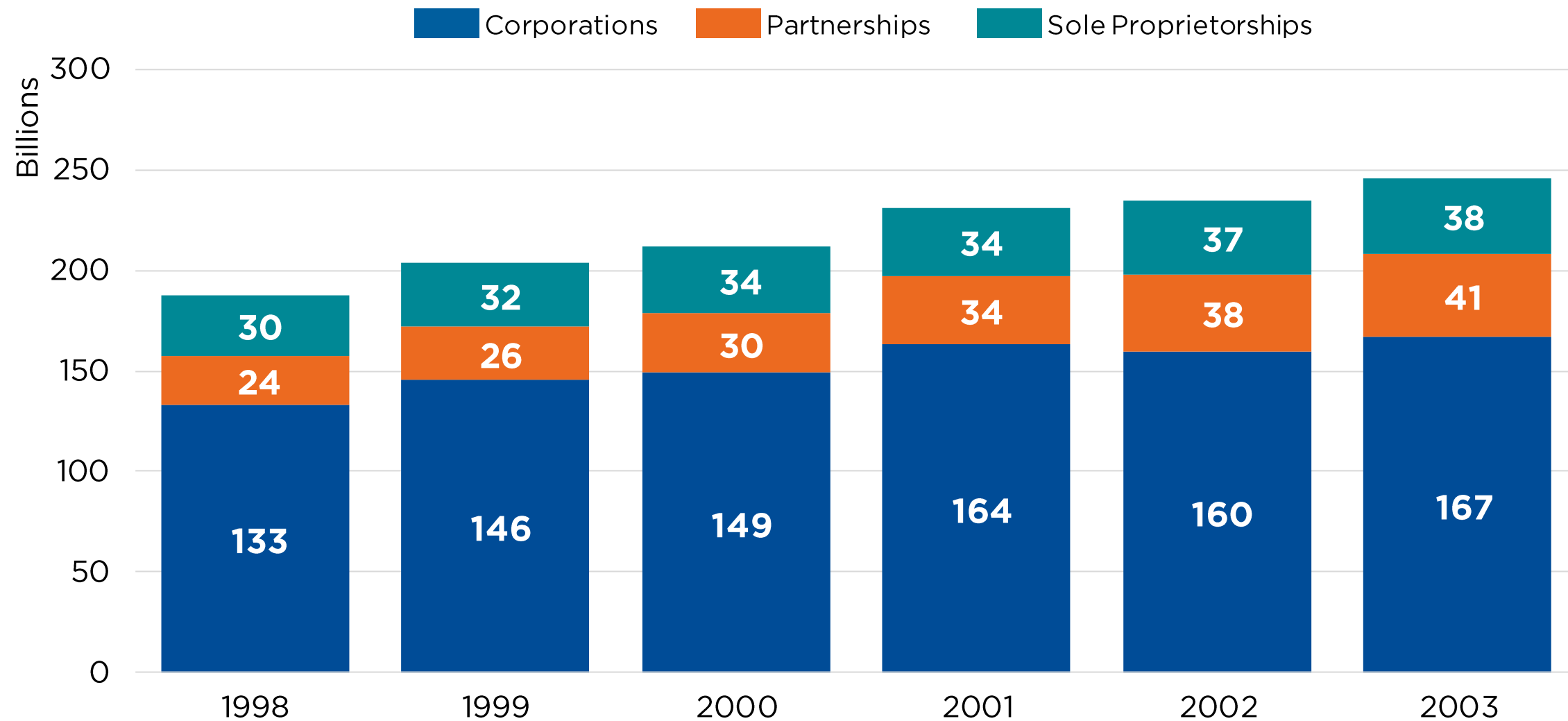
Health care and social assistance



Overall Small Businesses



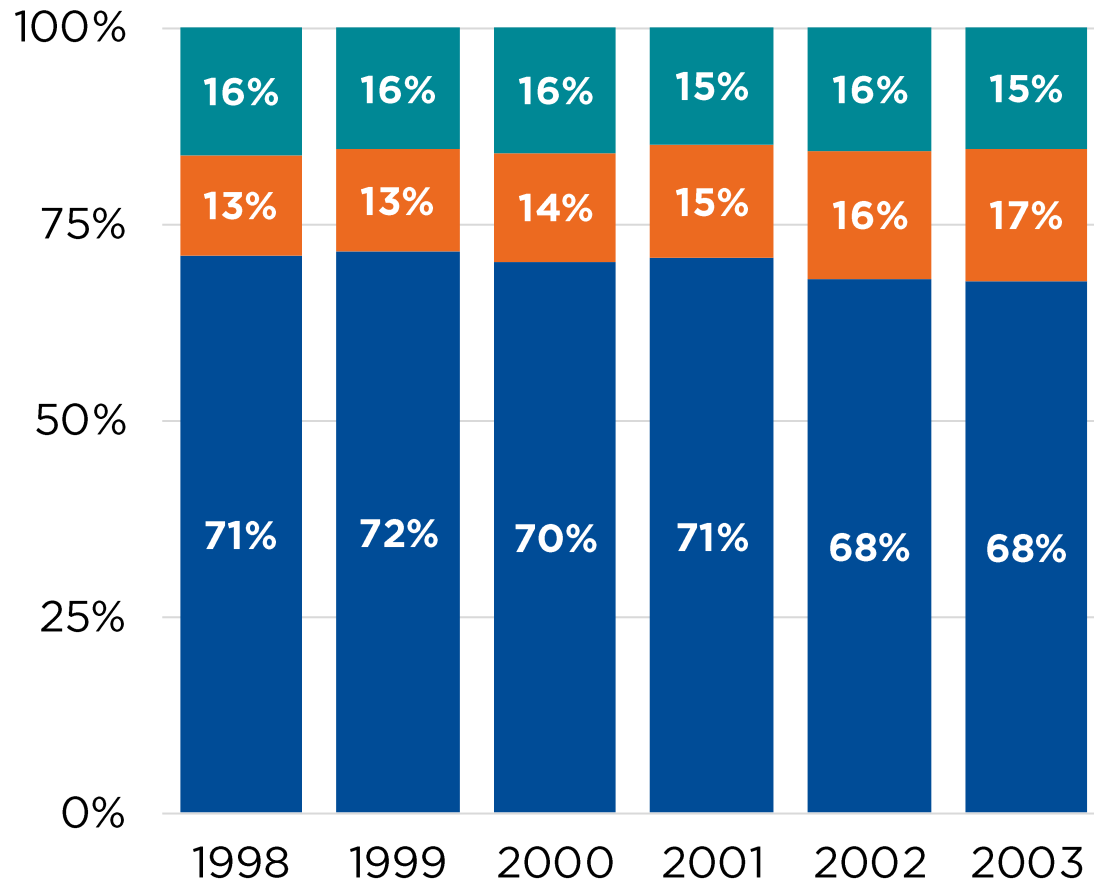
Health care and social assistance small business wages



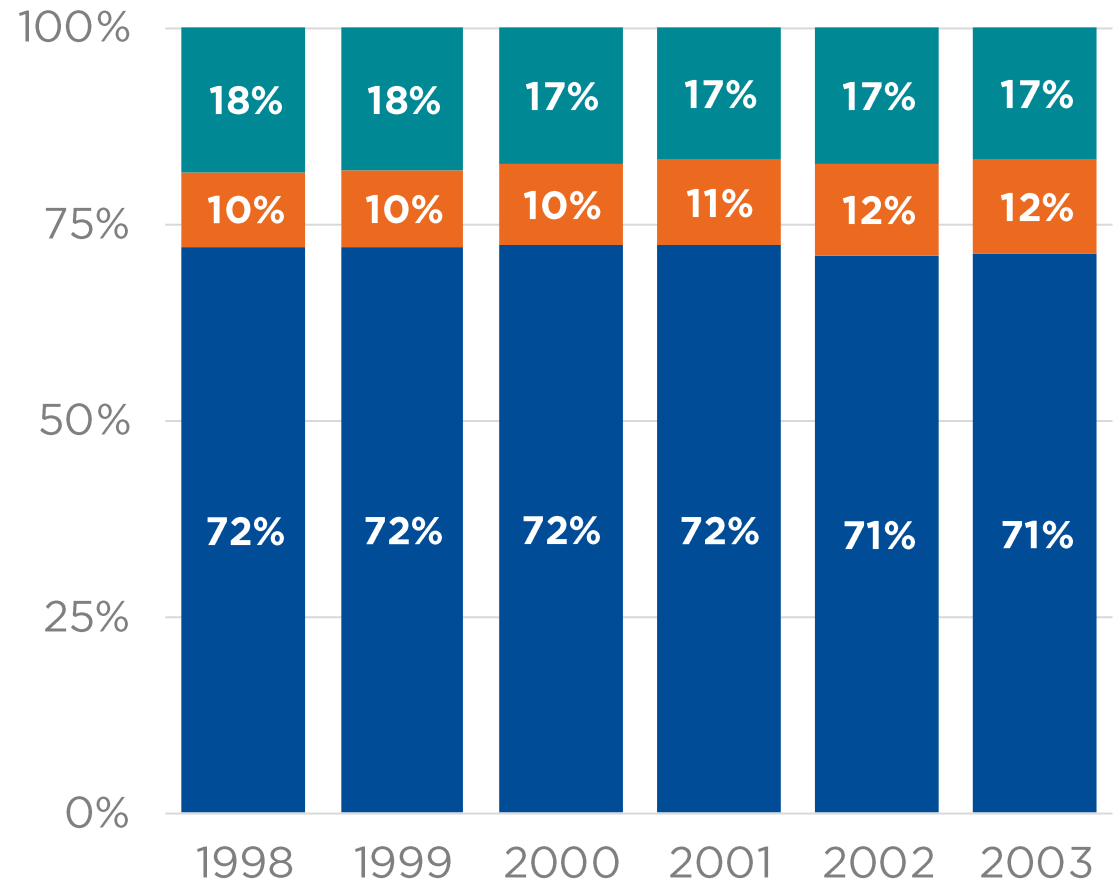
Distribution of small business private wages by legal form of organization

Corporations Partnerships Sole Proprietorships

Health care and social assistance



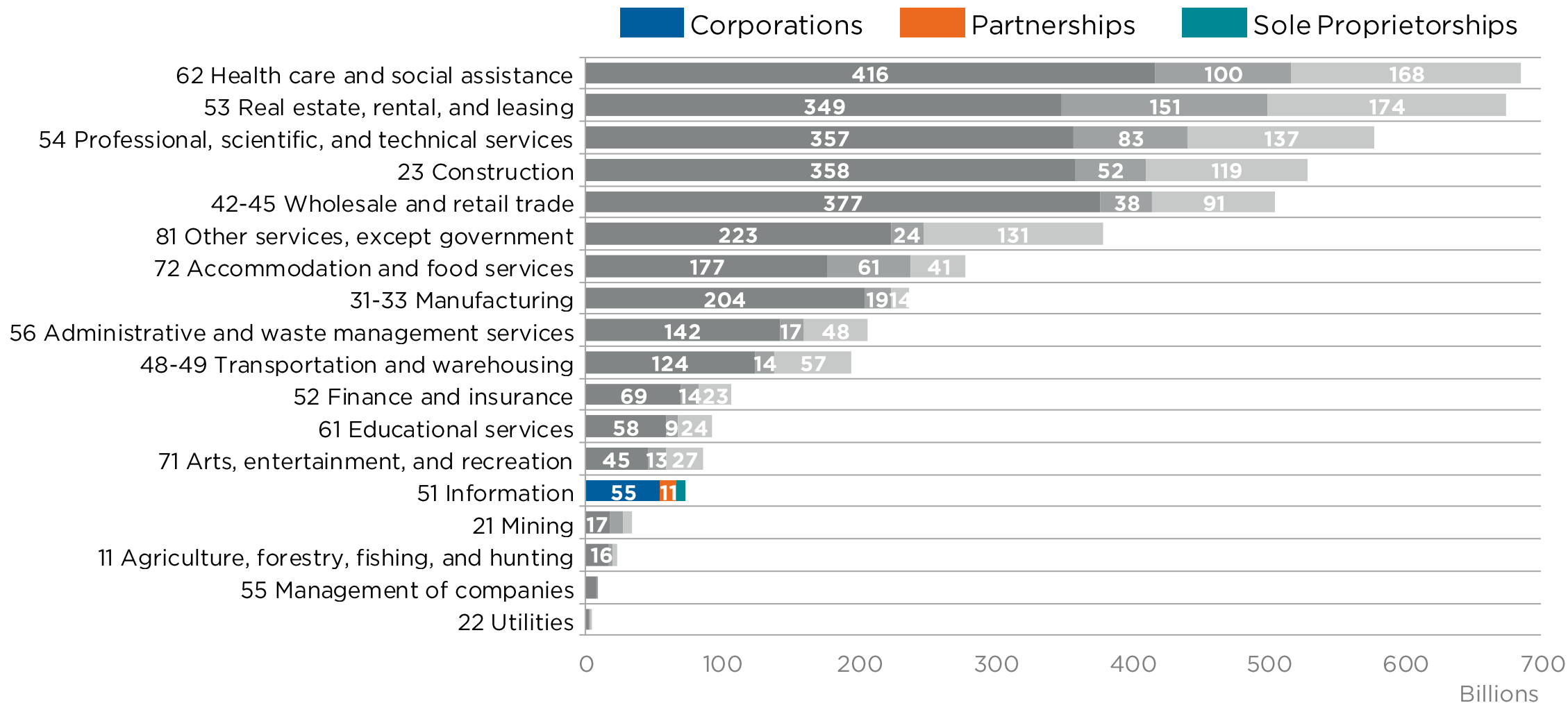
Overall Small Businesses



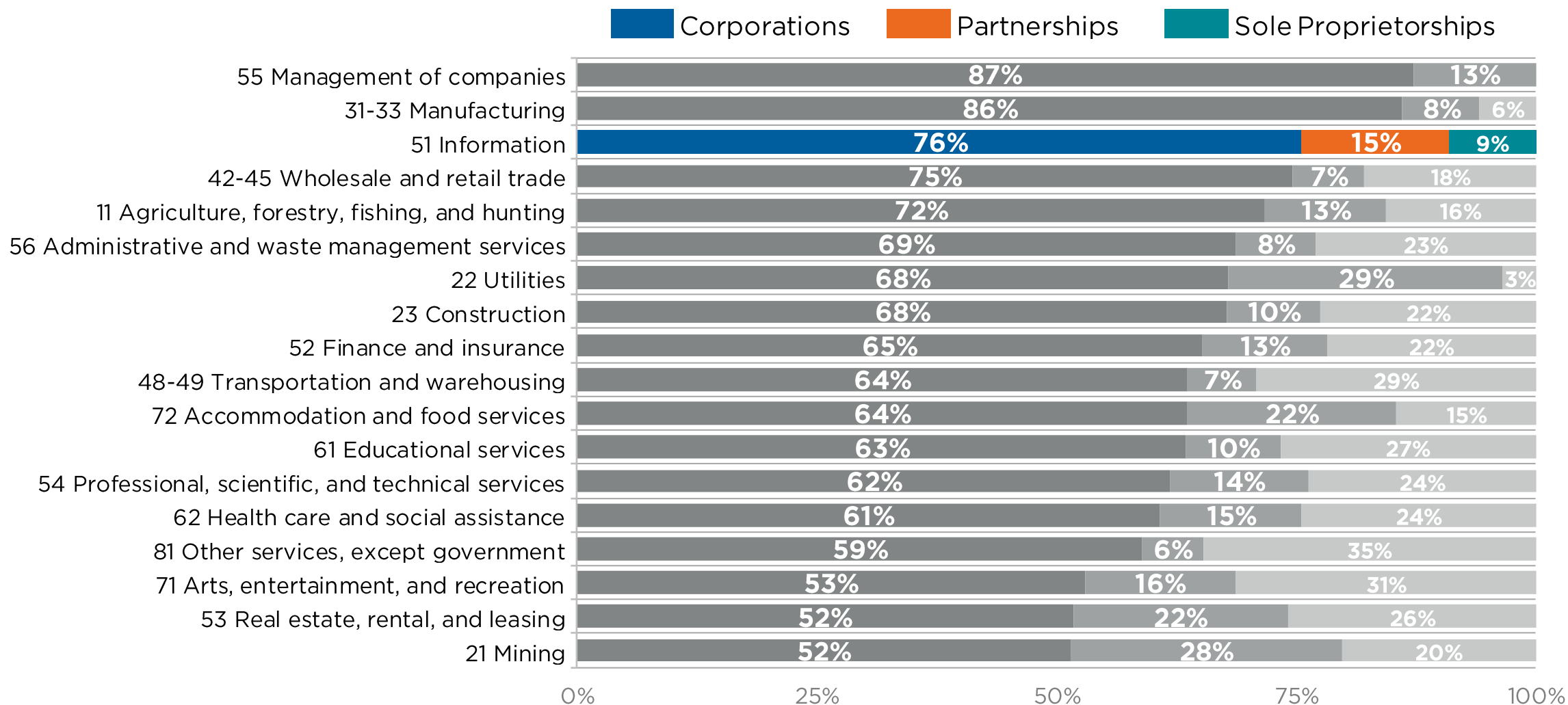
Information



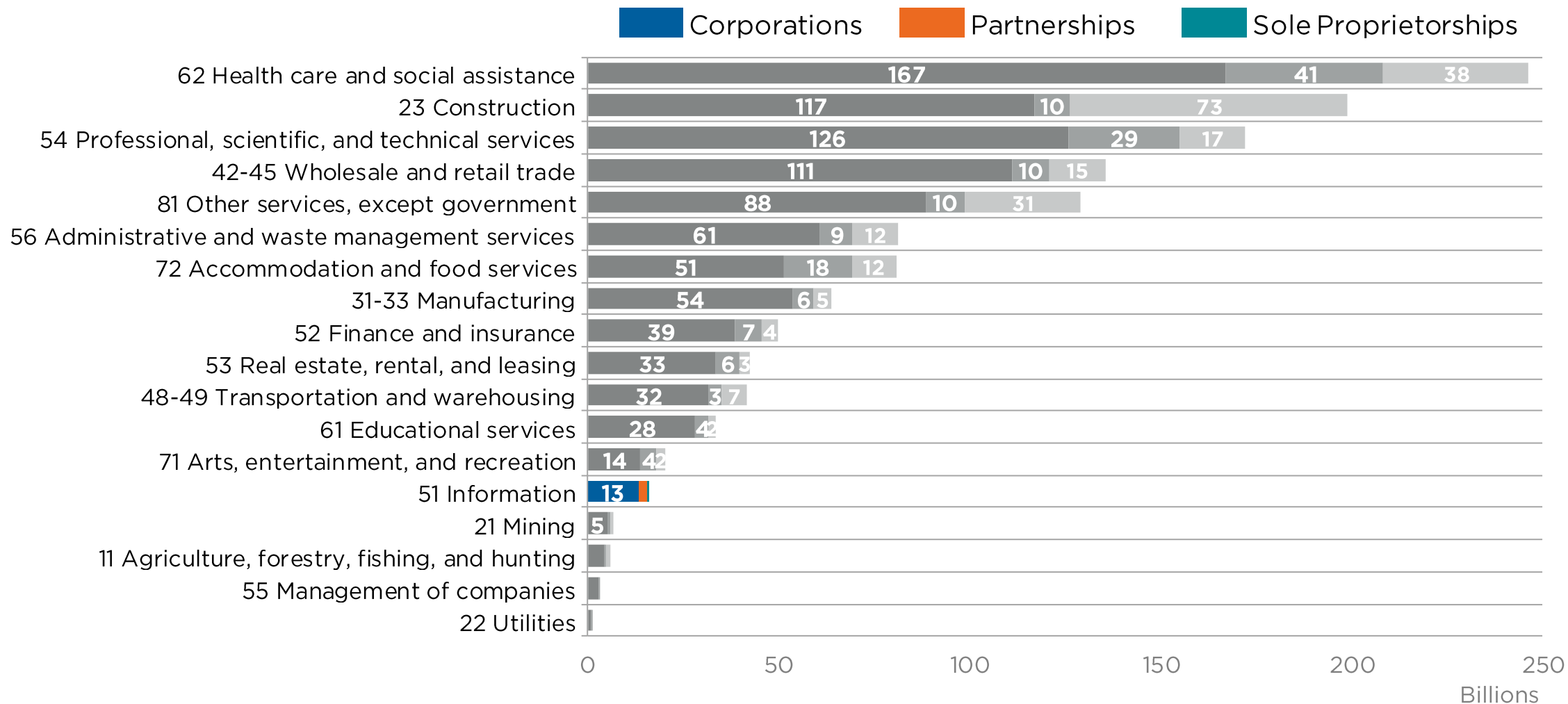
Small business gross output by legal form of organization, 2003



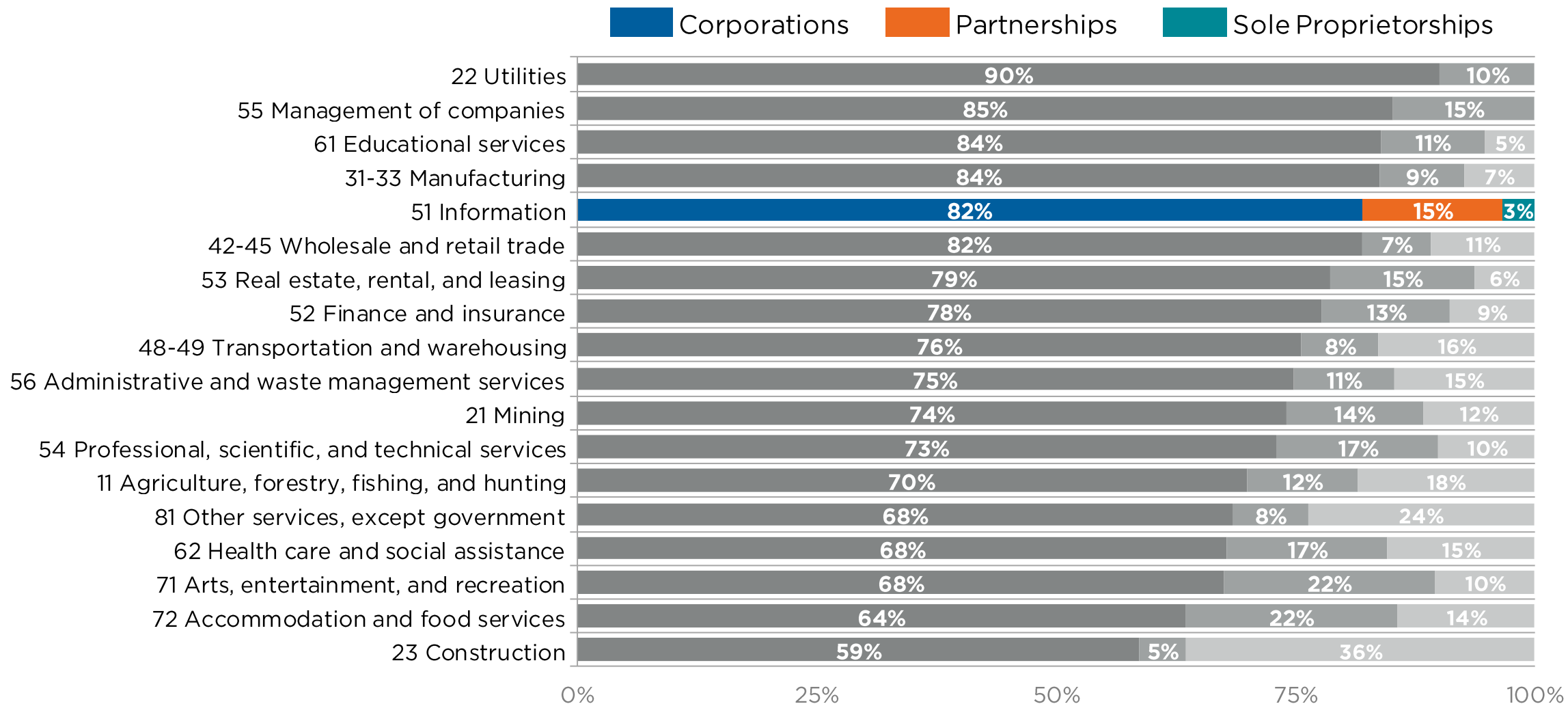
Distribution of small business gross output by legal form of organization, 2003



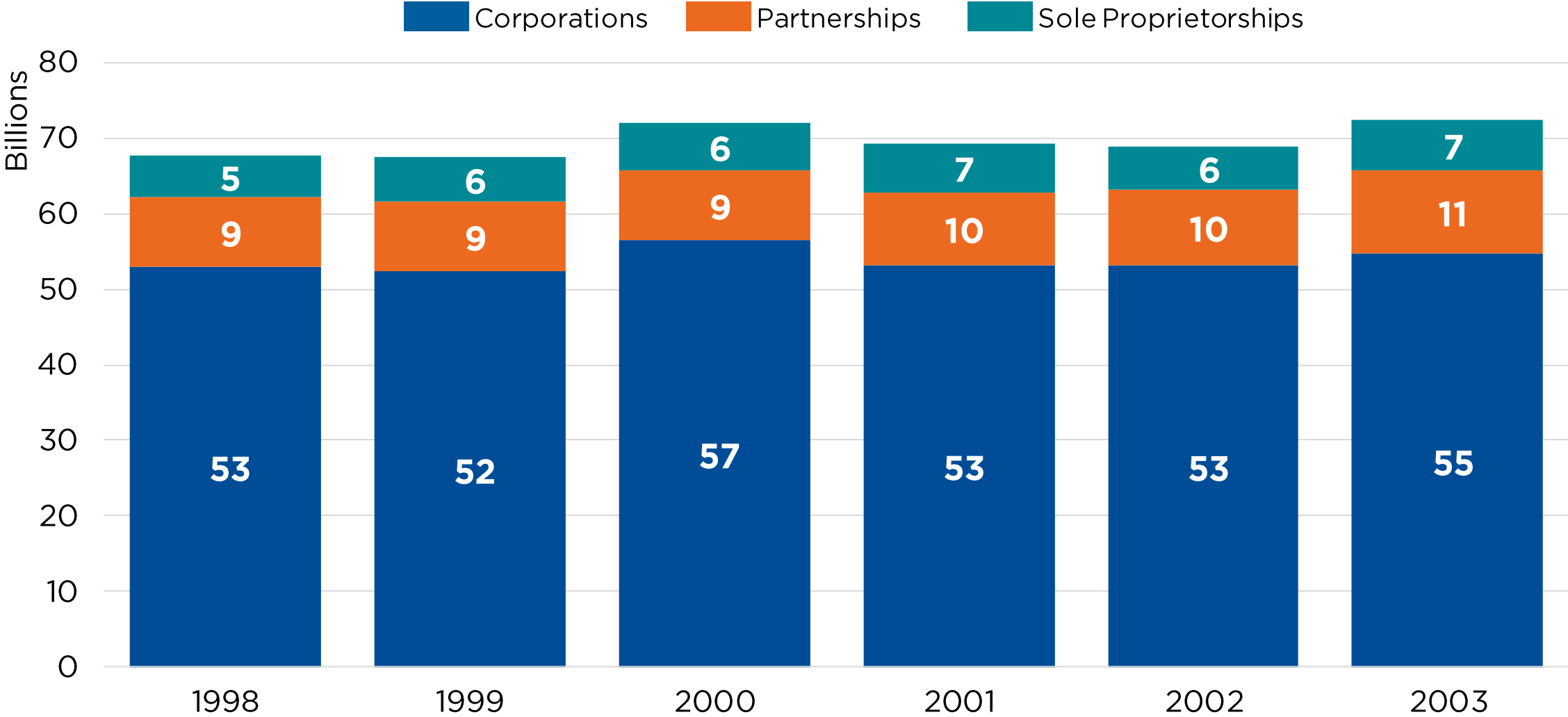
Small business wages by legal form of organization, 2003



Distribution of small business wages by legal form of organization, 2003



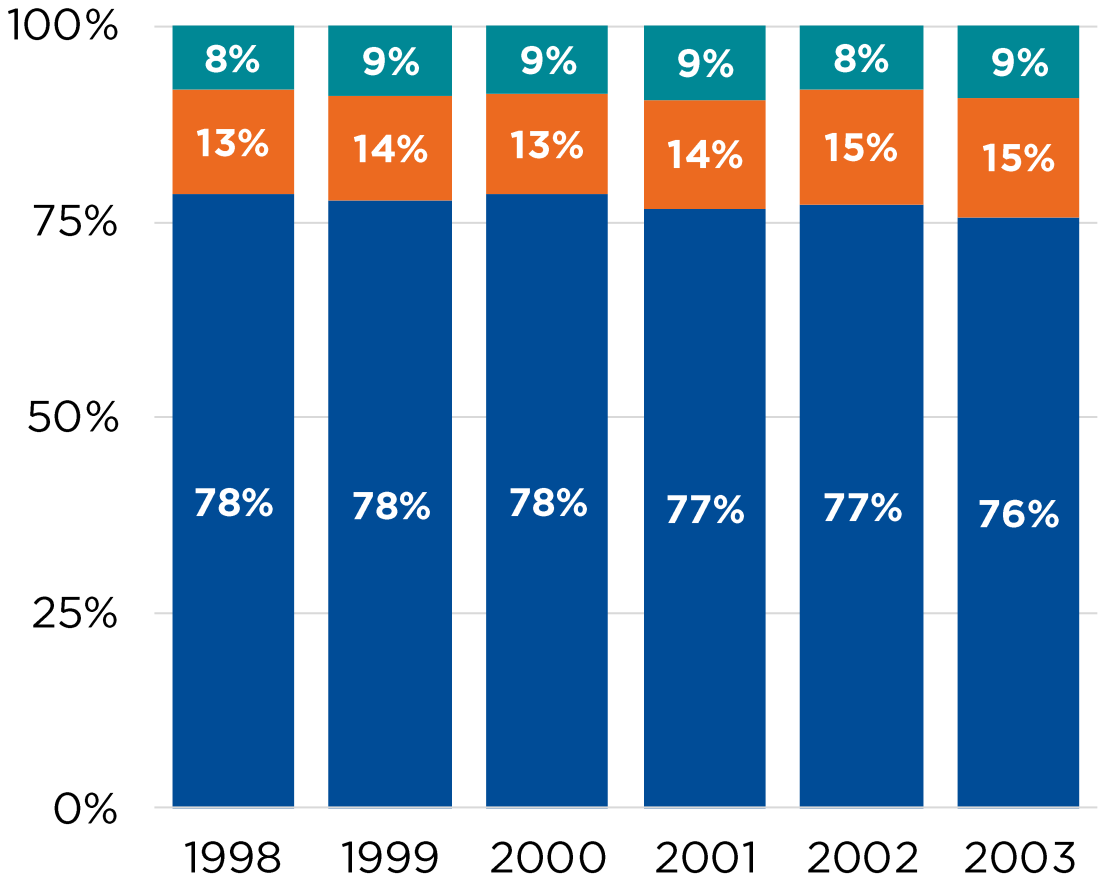
Information small business gross output



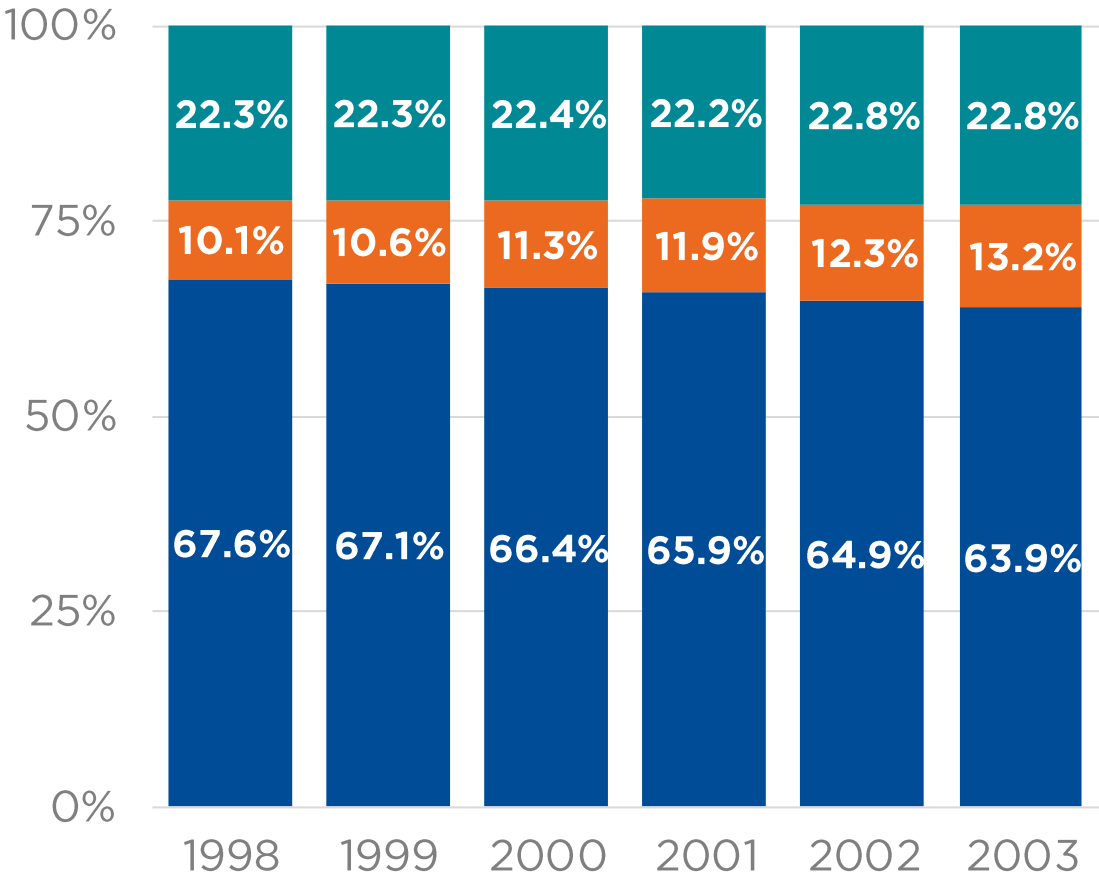
Distribution of small business private gross output by legal form of organization

■ Corporations
 ■ Partnerships
 ■ Sole Proprietorships

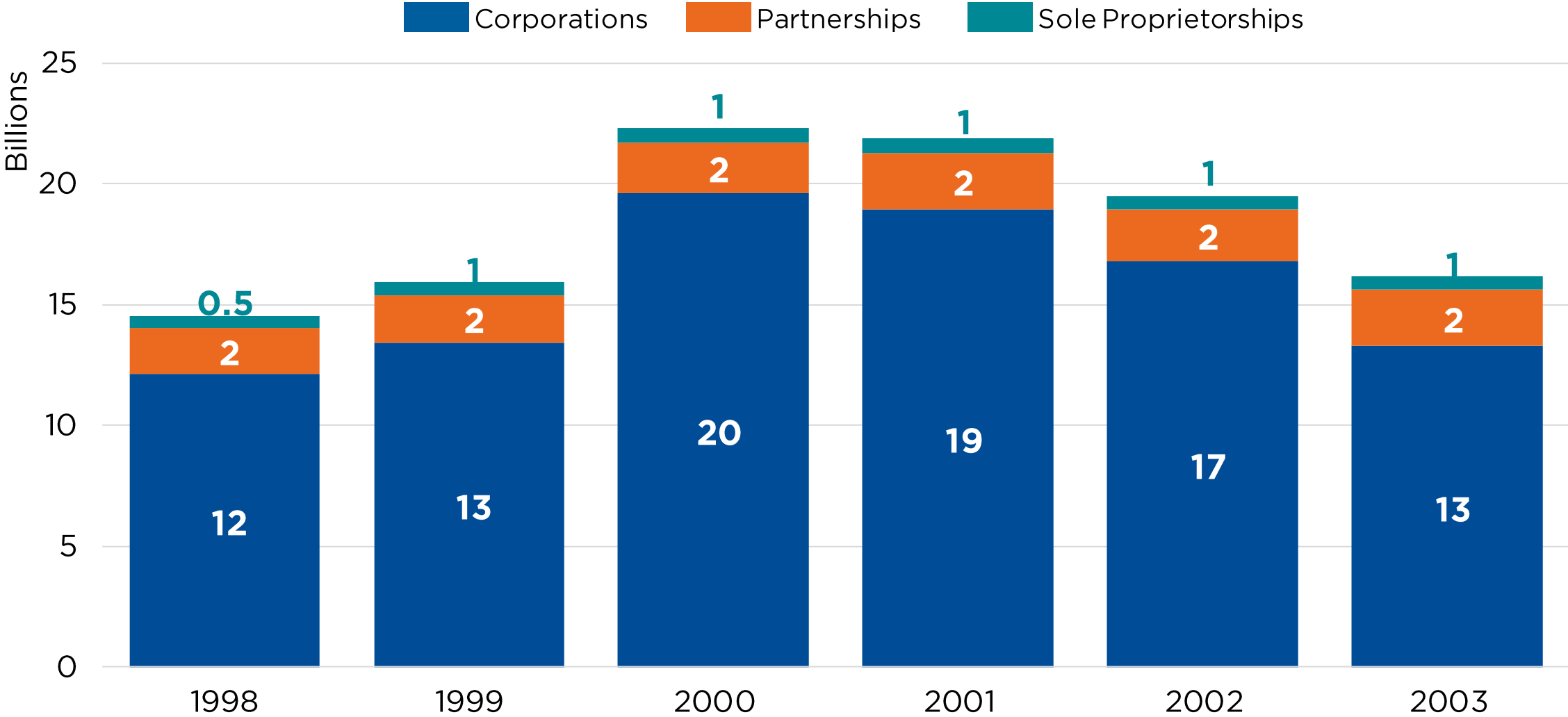
Information



Overall Small Businesses



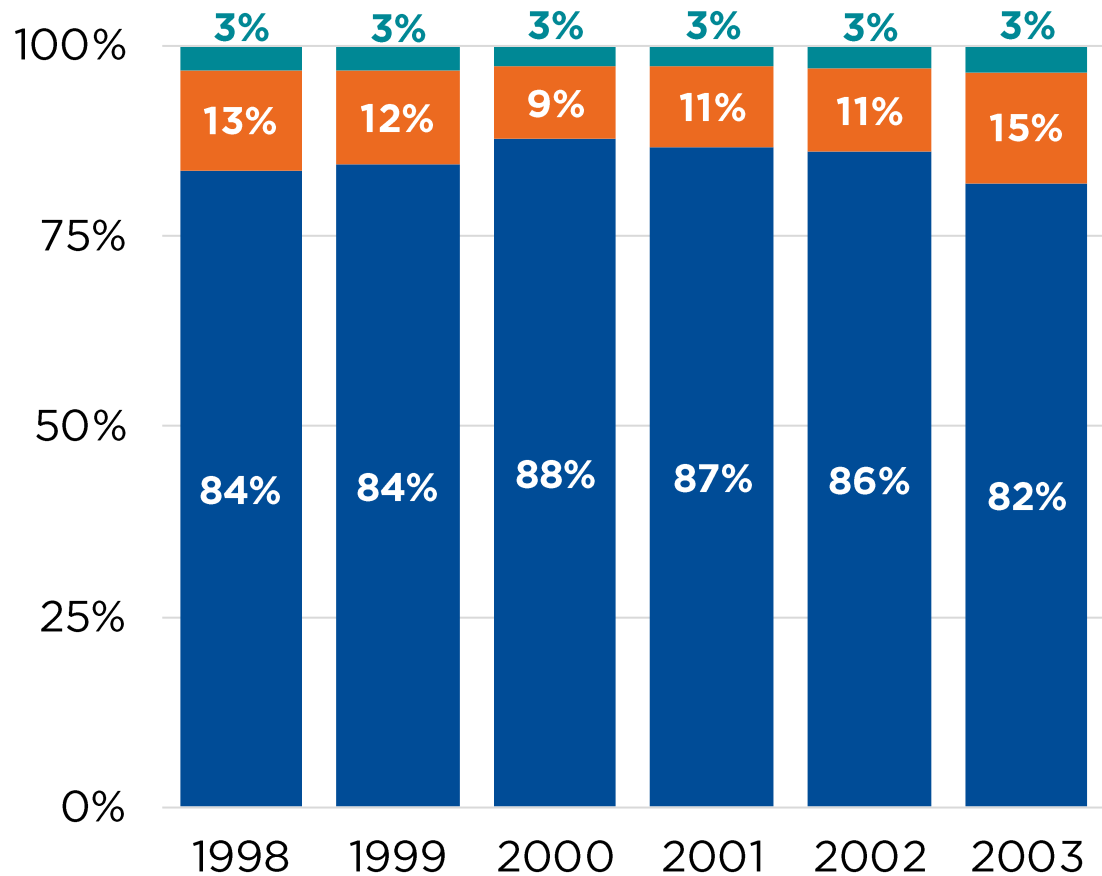
Information small business wages



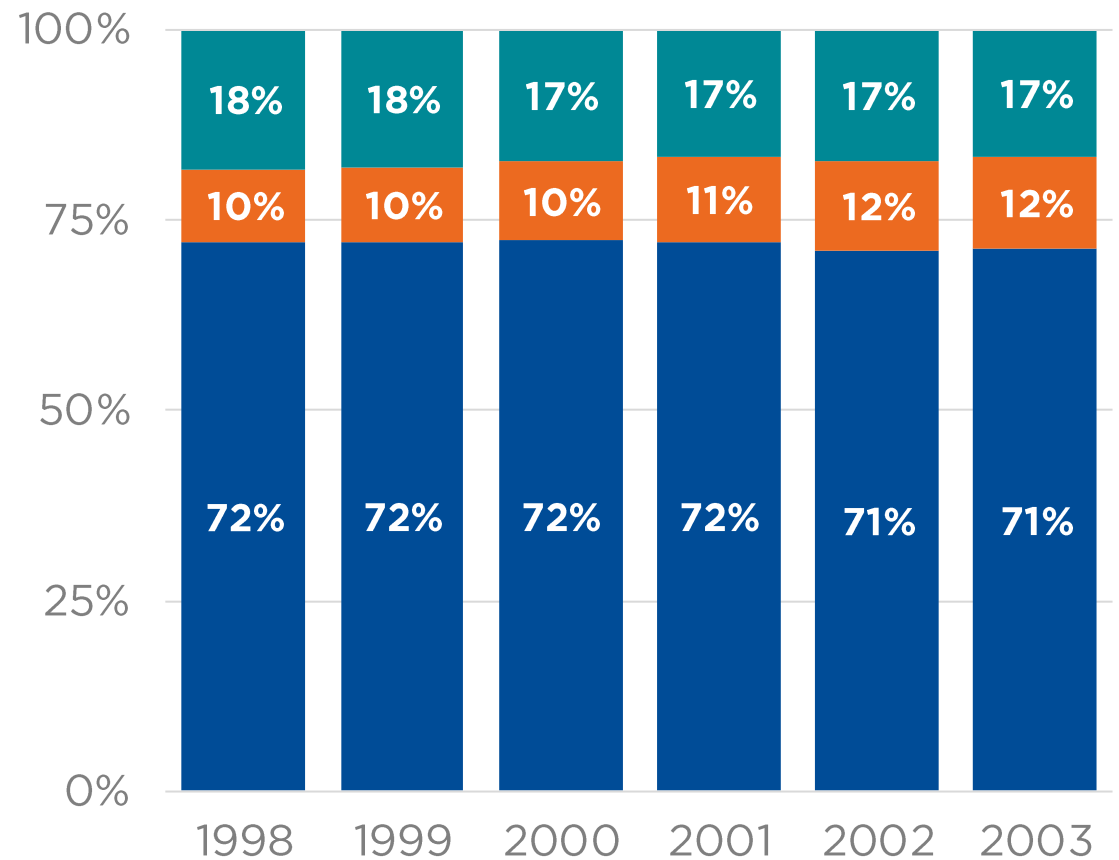
Distribution of small business private wages by legal form of organization

Corporations Partnerships Sole Proprietorships

Information



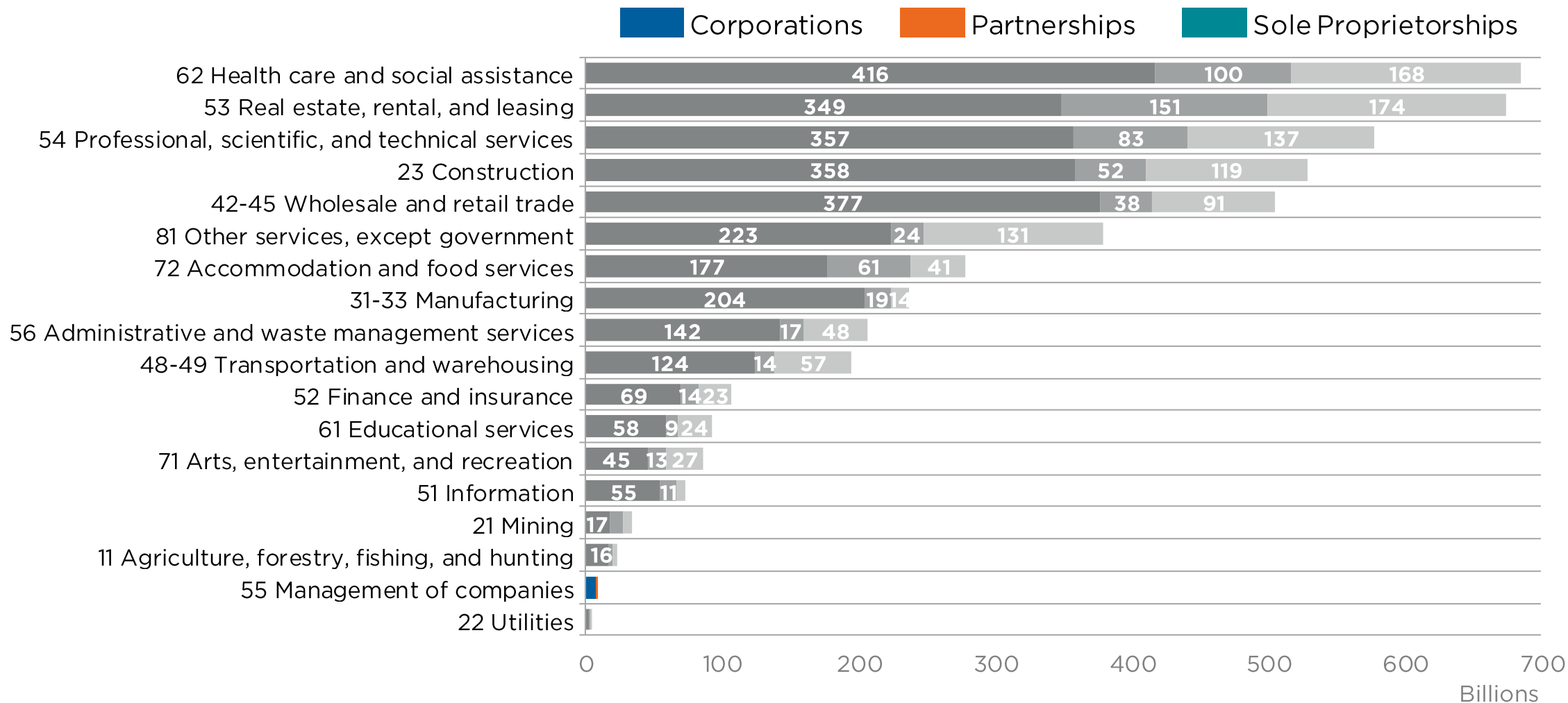
Overall Small Businesses



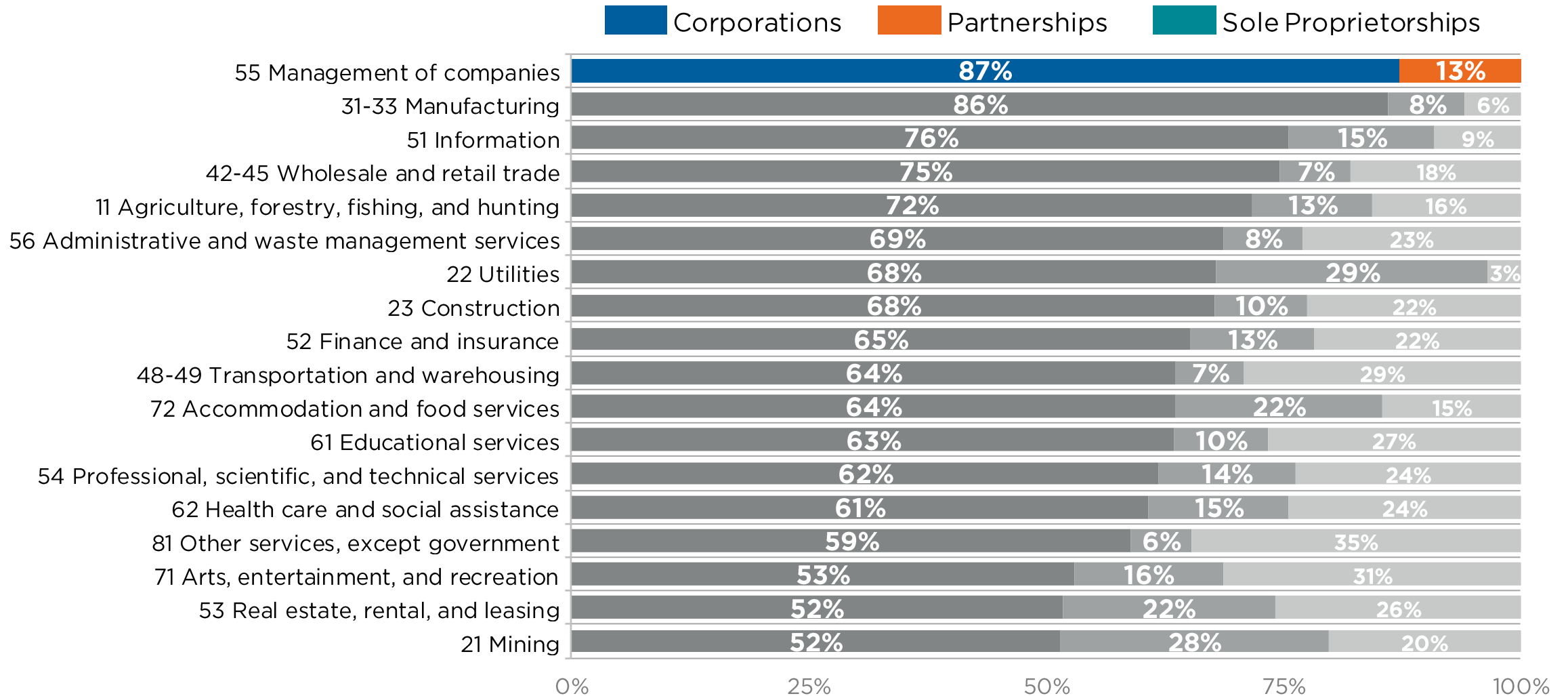
Management of companies



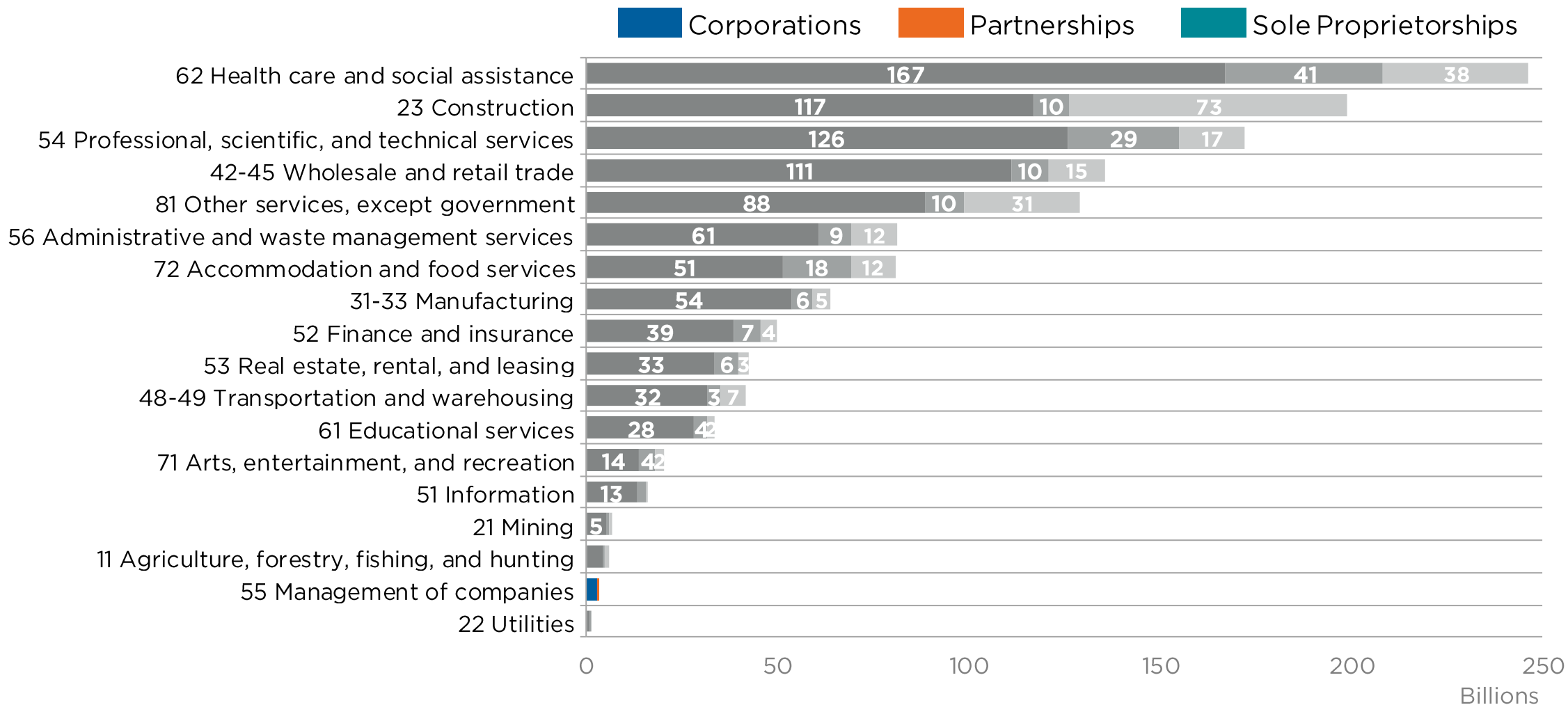
Small business gross output by legal form of organization, 2003



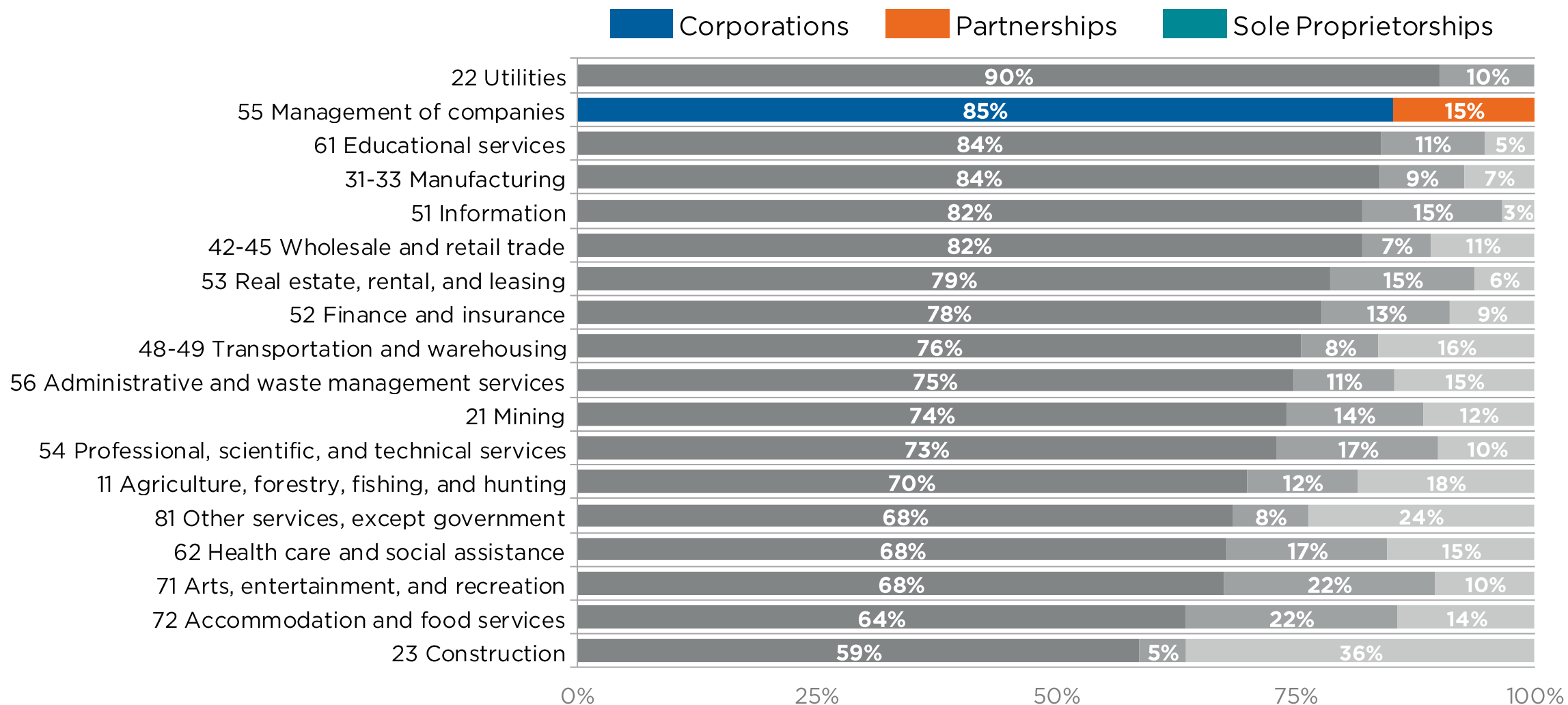
Distribution of small business gross output by legal form of organization, 2003



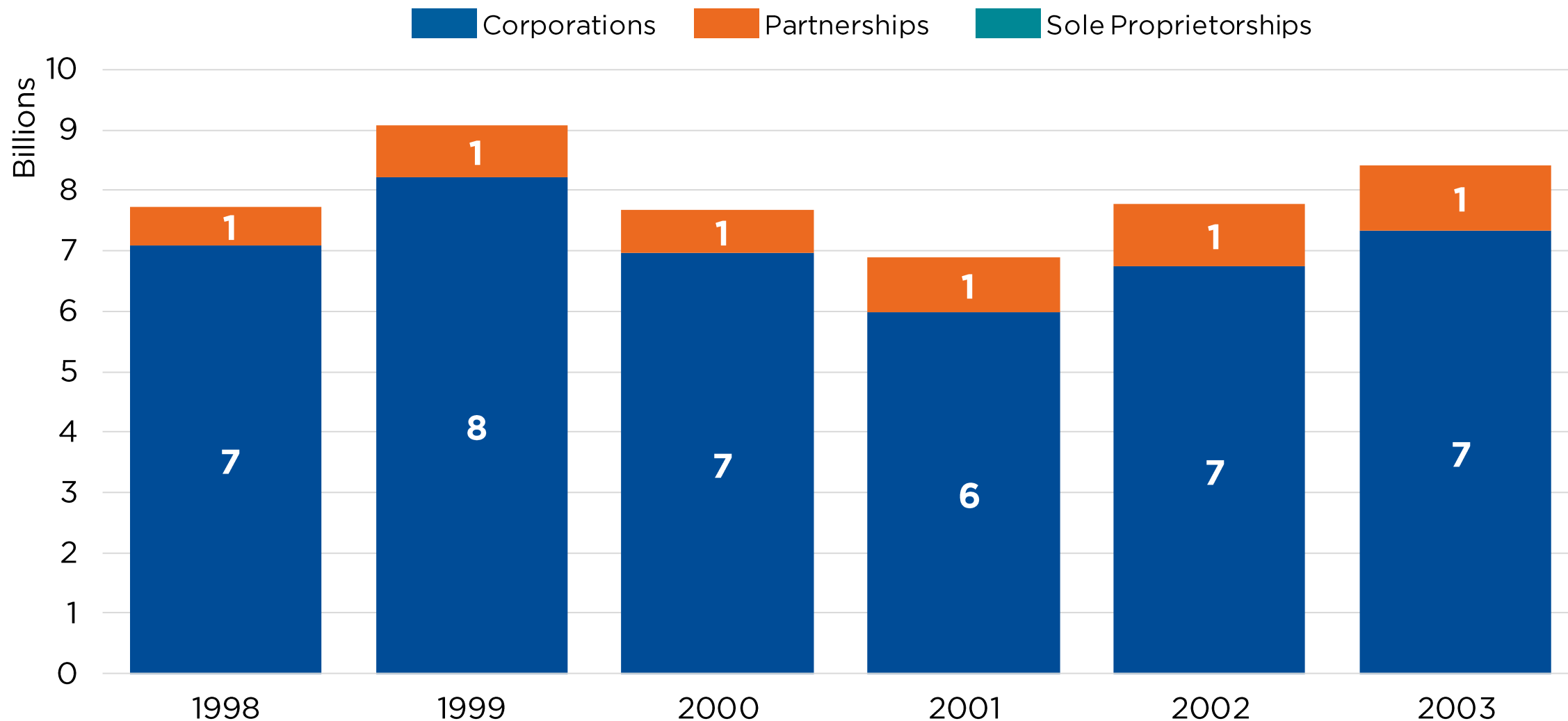
Small business wages by legal form of organization, 2003



Distribution of small business wages by legal form of organization, 2003



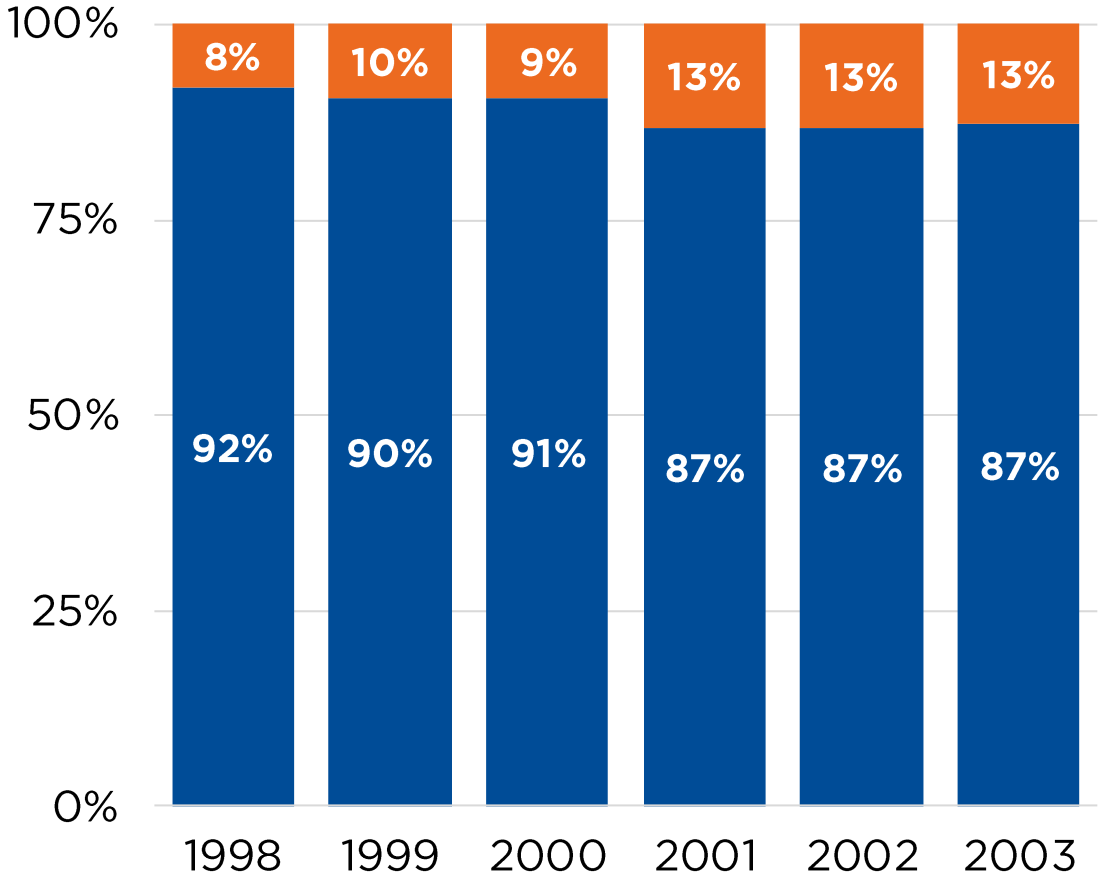
Management of companies small business gross output



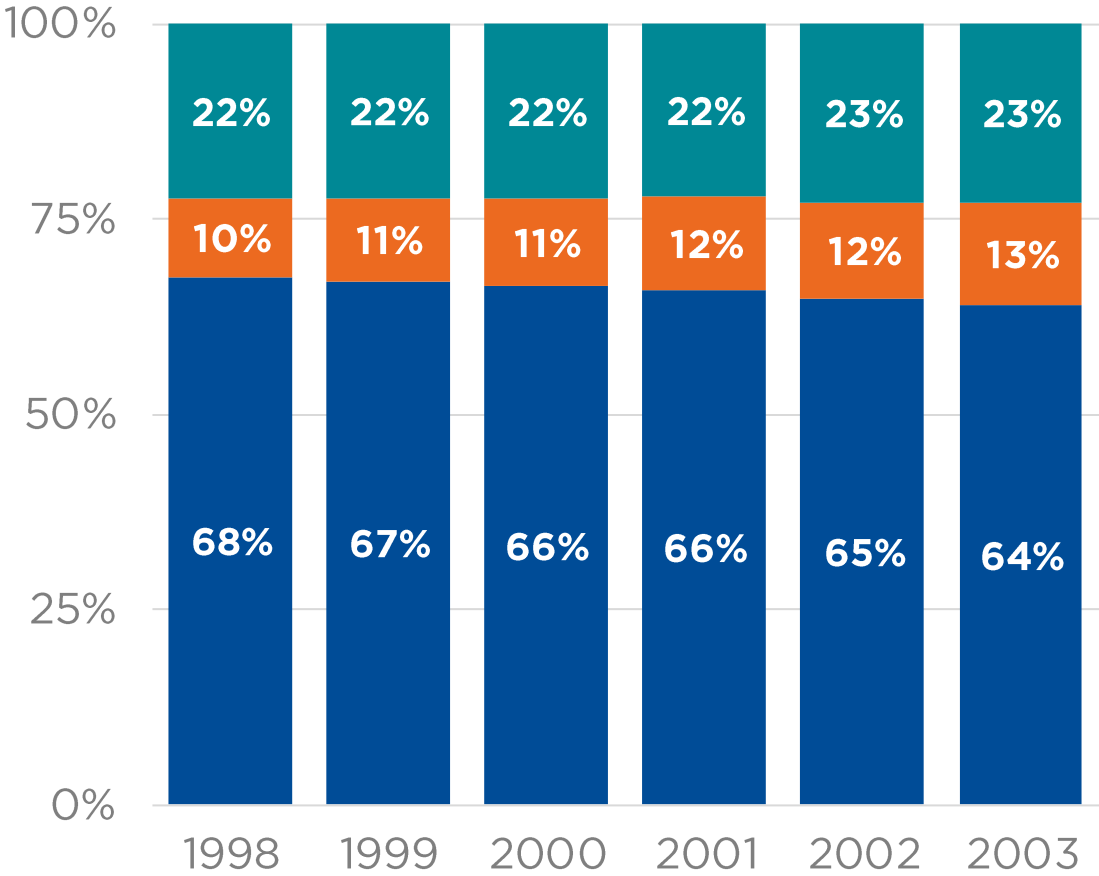
Distribution of small business private gross output by legal form of organization

Corporations Partnerships Sole Proprietorships

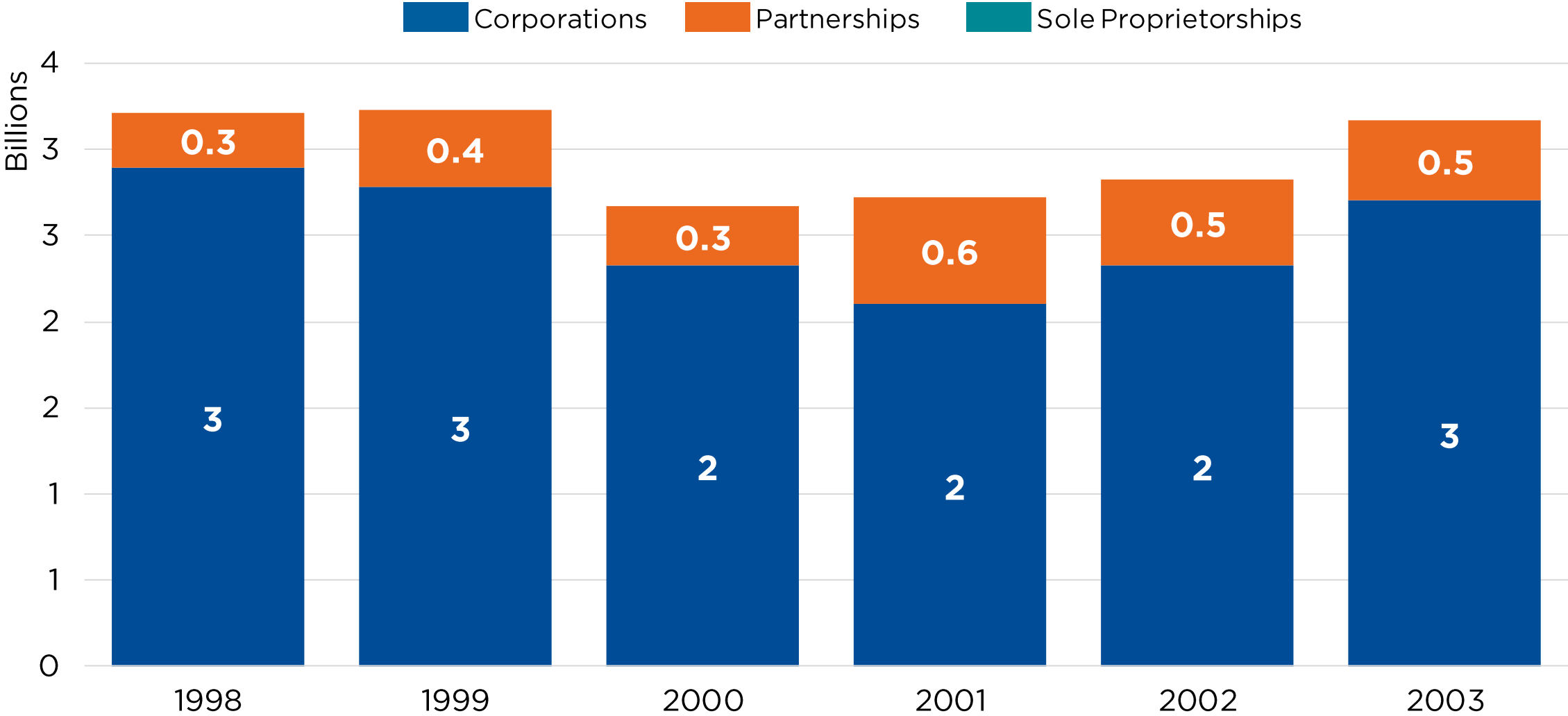
Management of companies



Overall Small Businesses



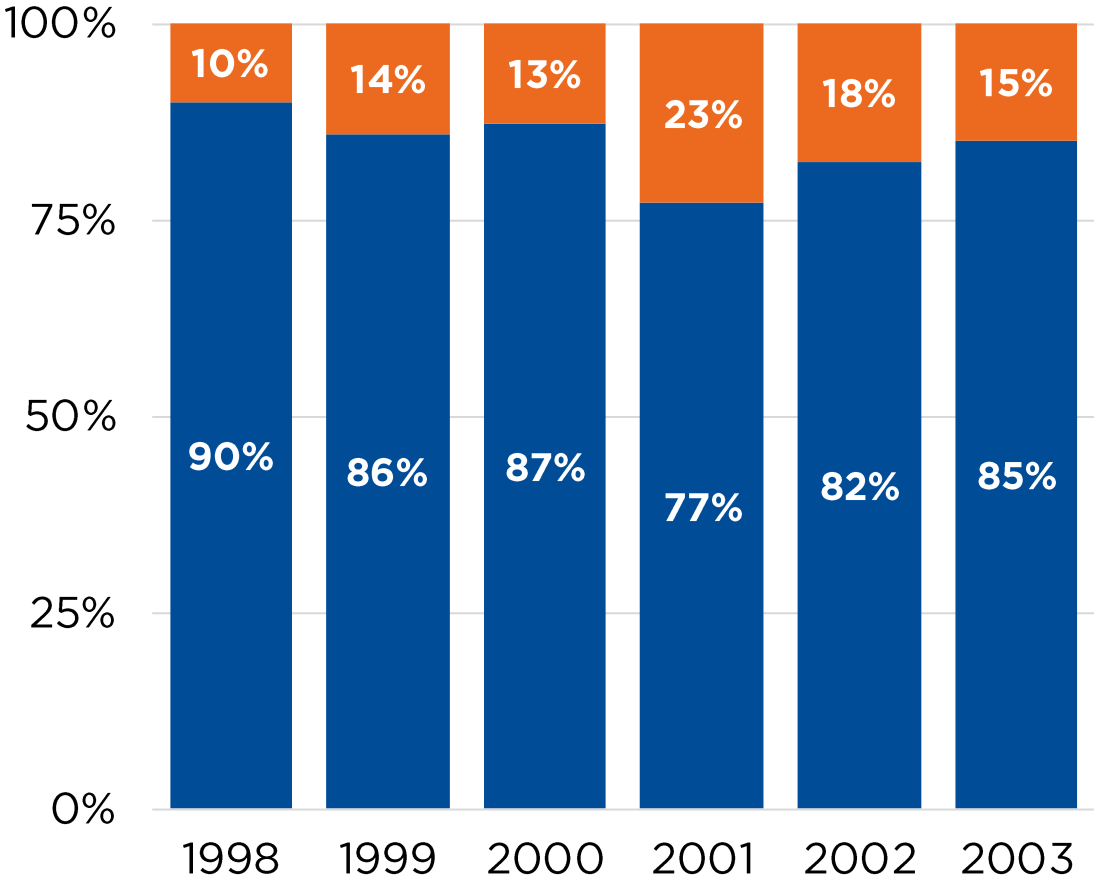
Management of companies small business wages



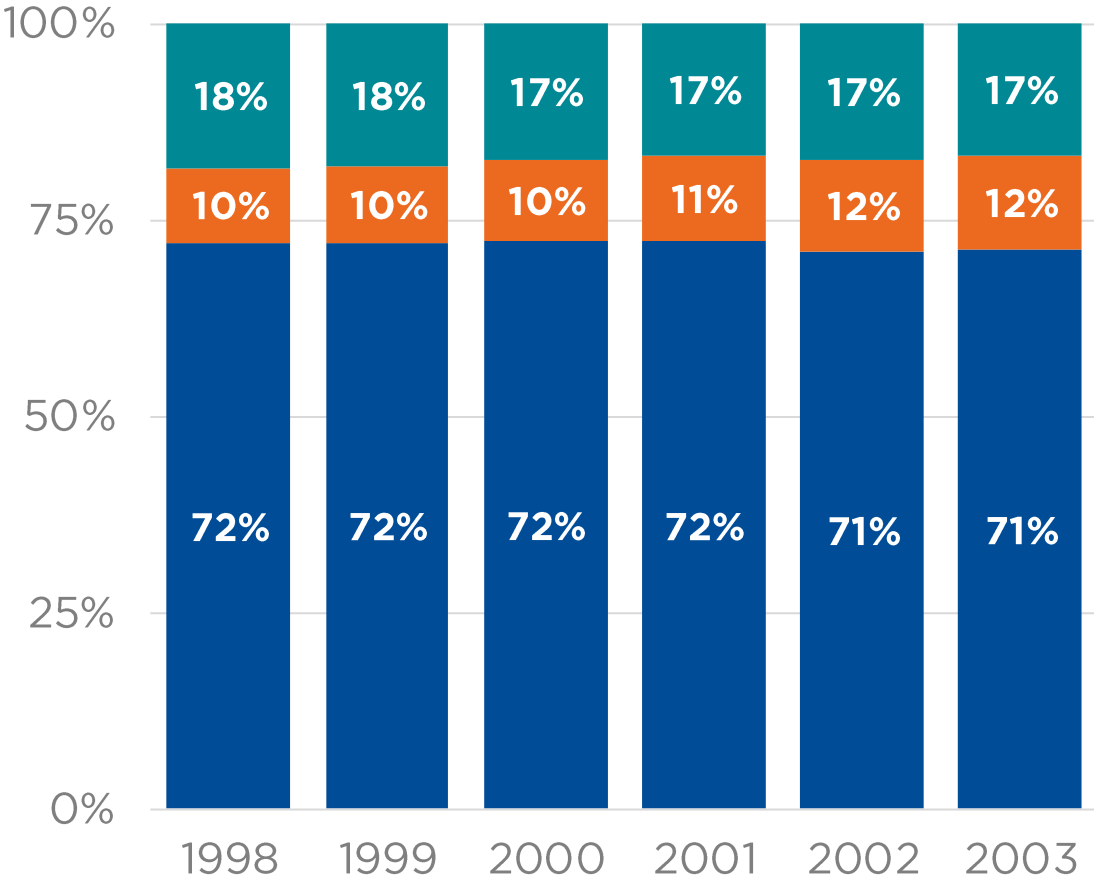
Distribution of small business private wages by legal form of organization

Corporations Partnerships Sole Proprietorships

Management of companies



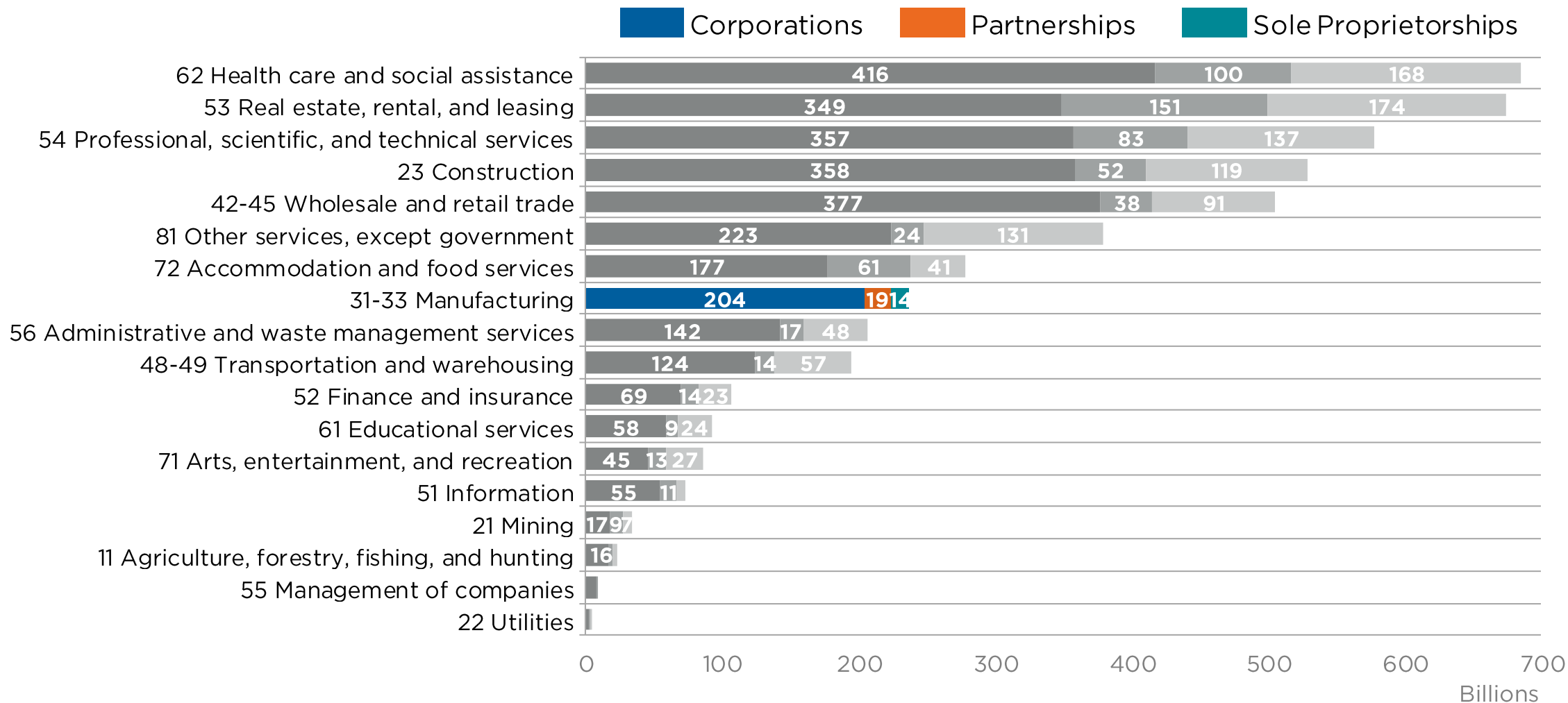
Overall Small Businesses



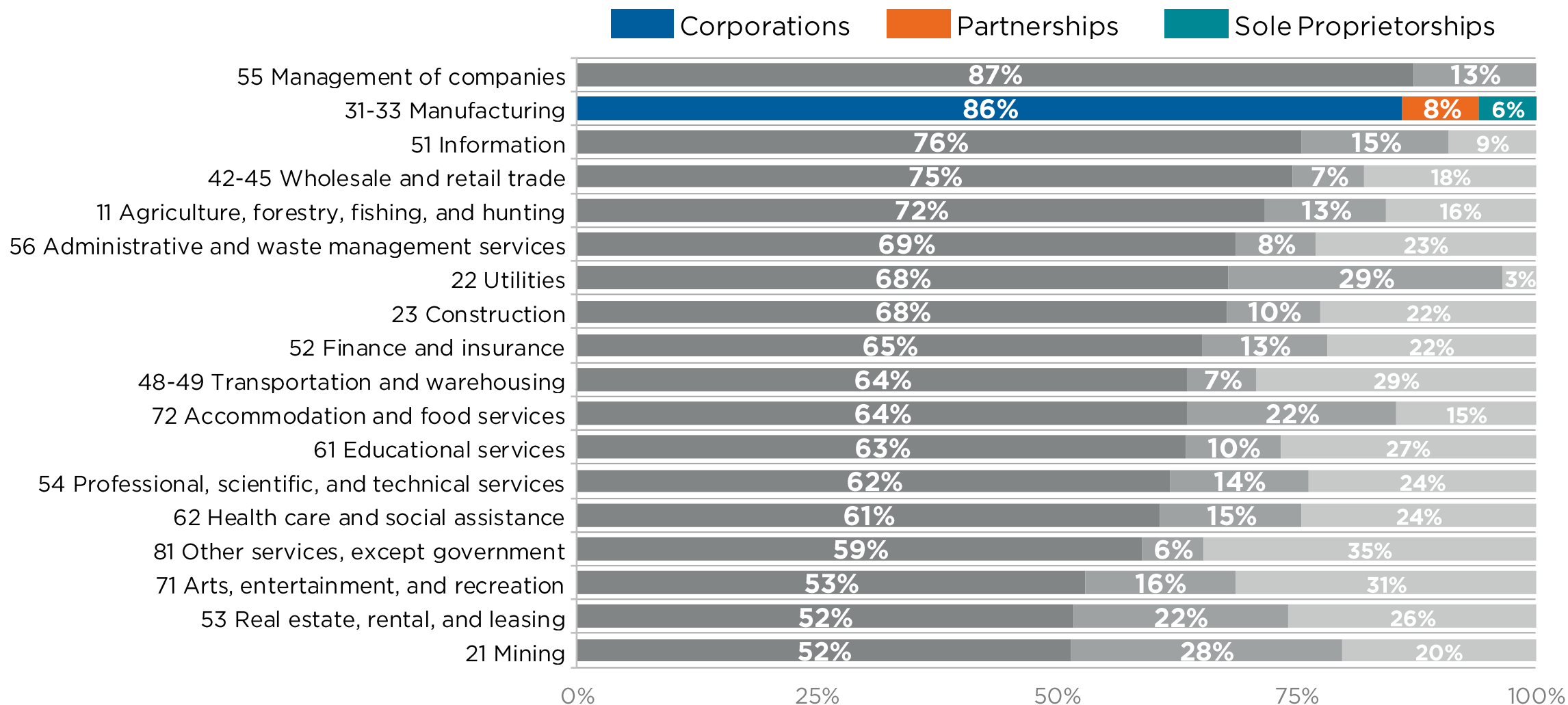
Manufacturing



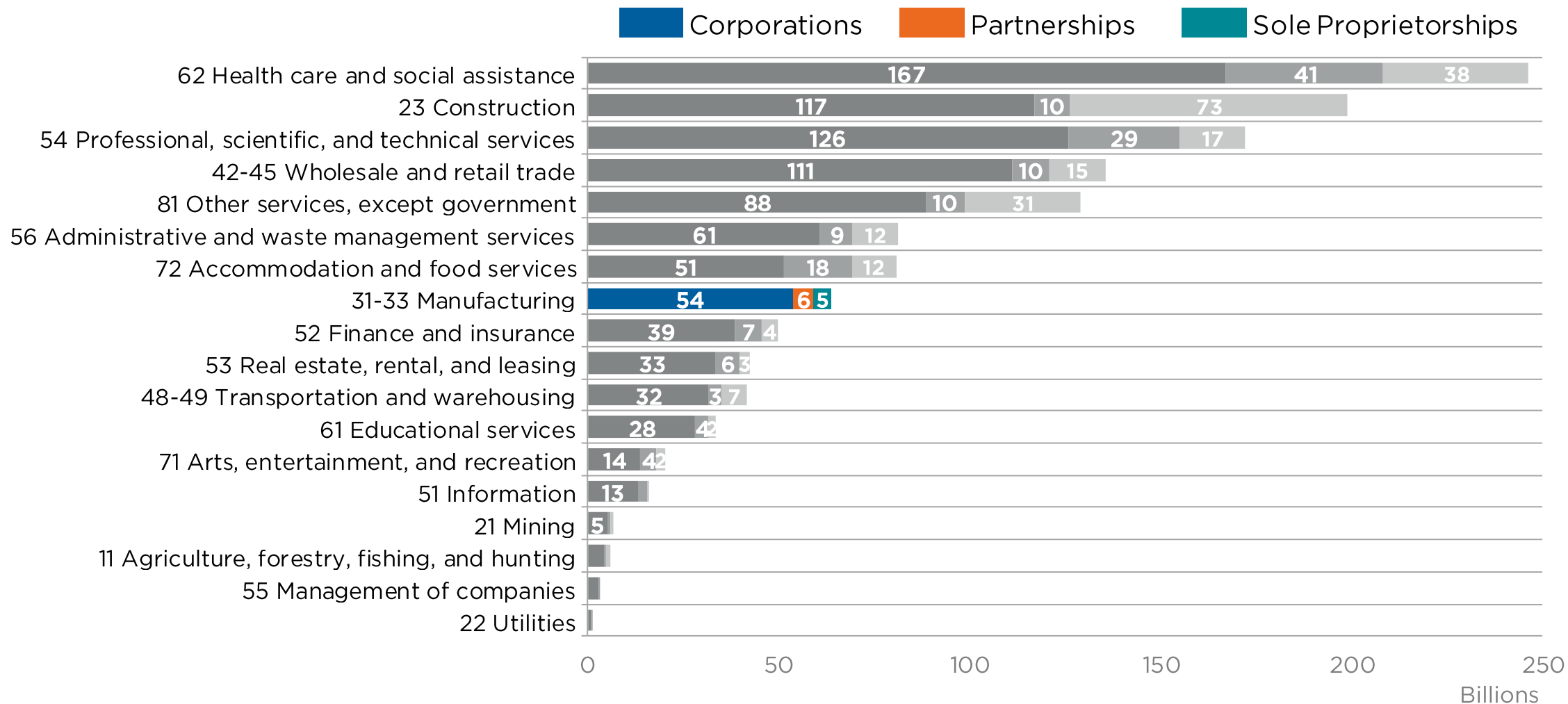
Small business gross output by legal form of organization, 2003



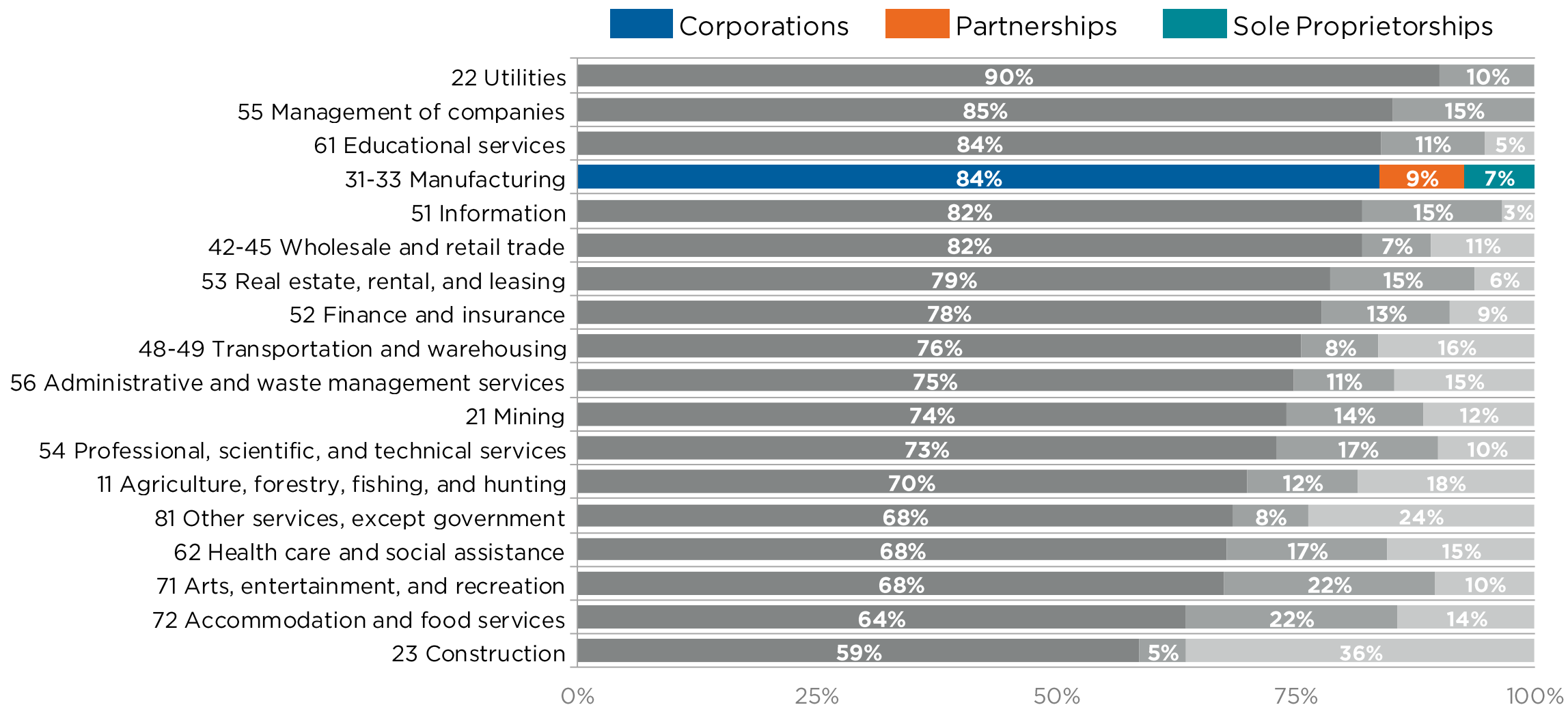
Distribution of small business gross output by legal form of organization, 2003



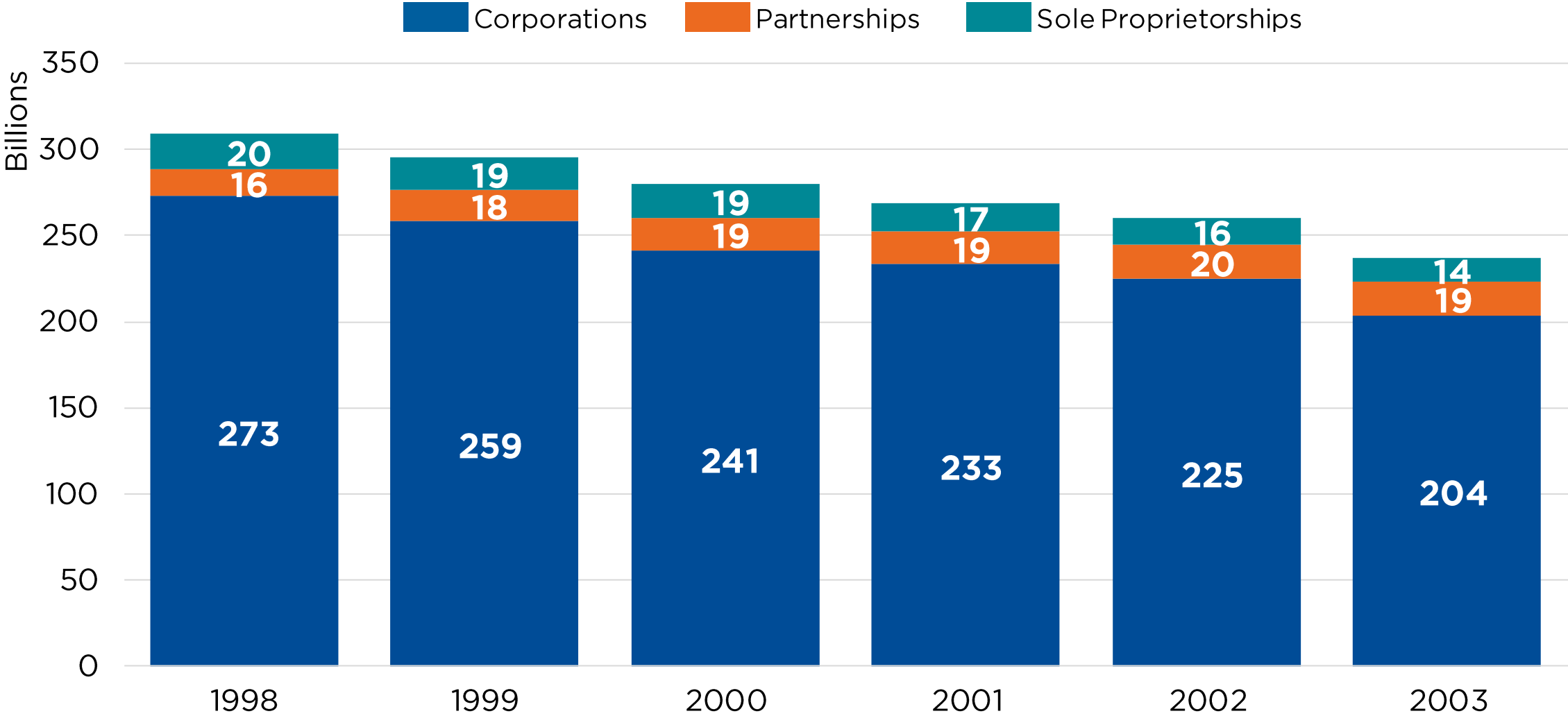
Small business wages by legal form of organization, 2003



Distribution of small business wages by legal form of organization, 2003



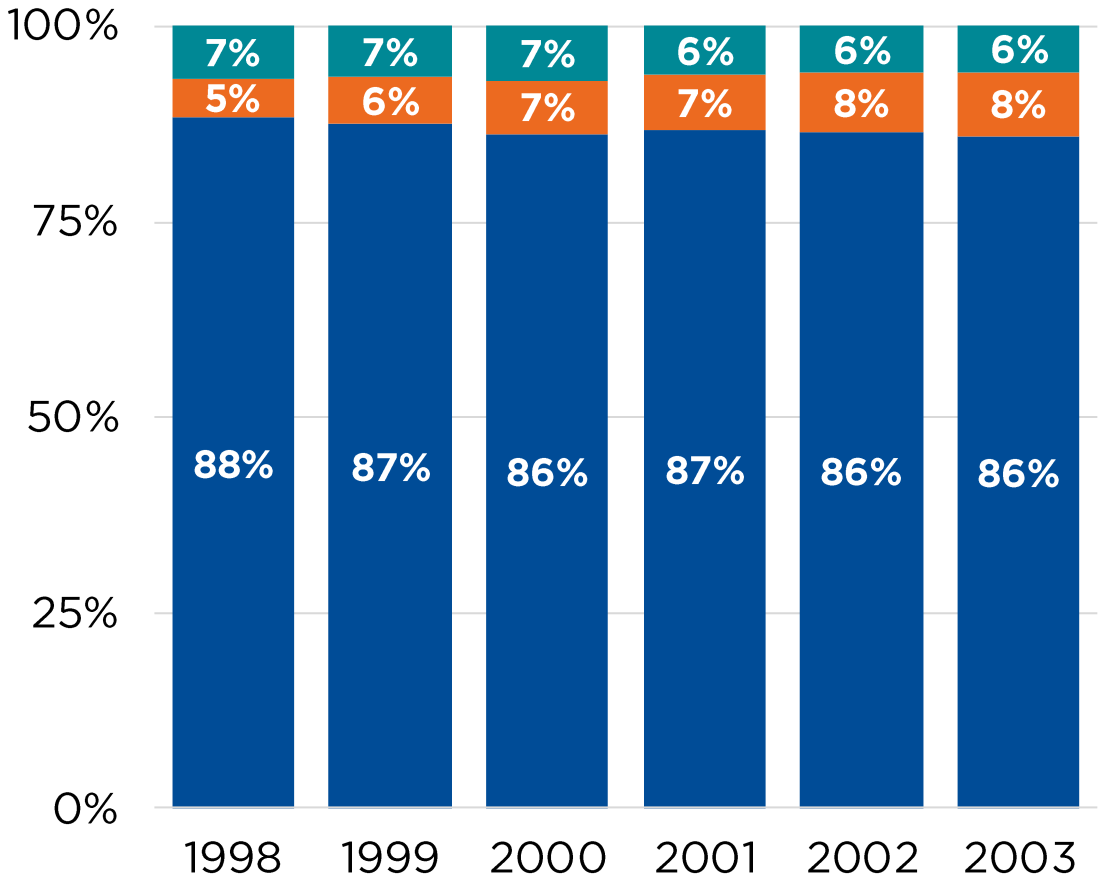
Manufacturing small business gross output



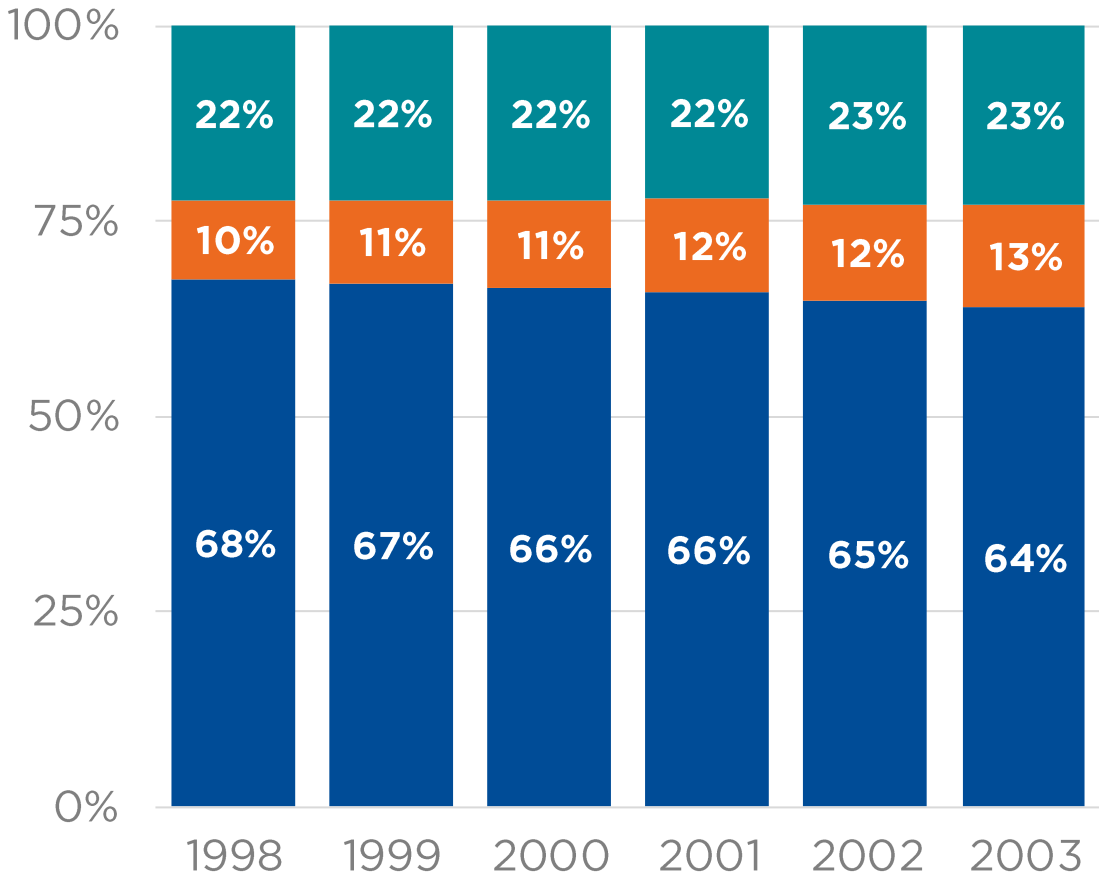
Distribution of small business private gross output by legal form of organization

Corporations Partnerships Sole Proprietorships

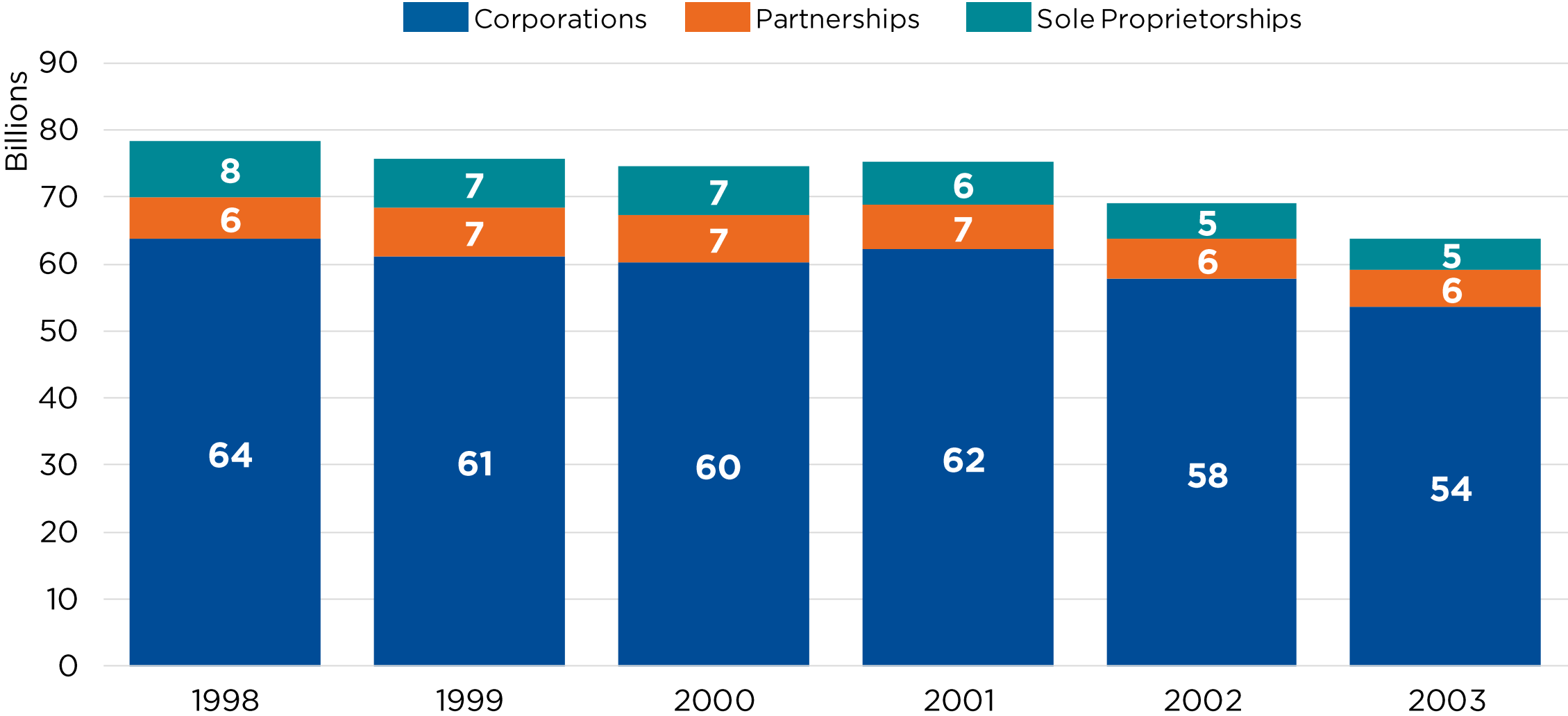
Manufacturing



Overall Small Businesses



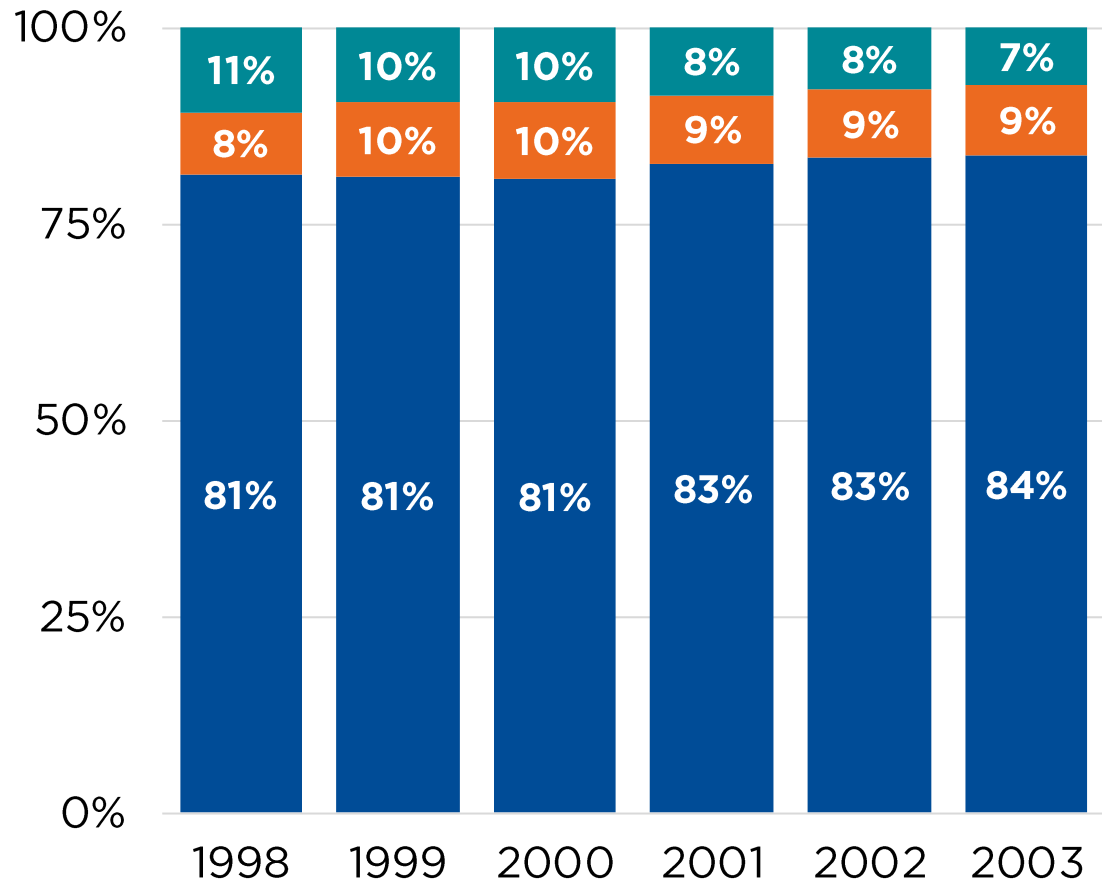
Manufacturing small business wages



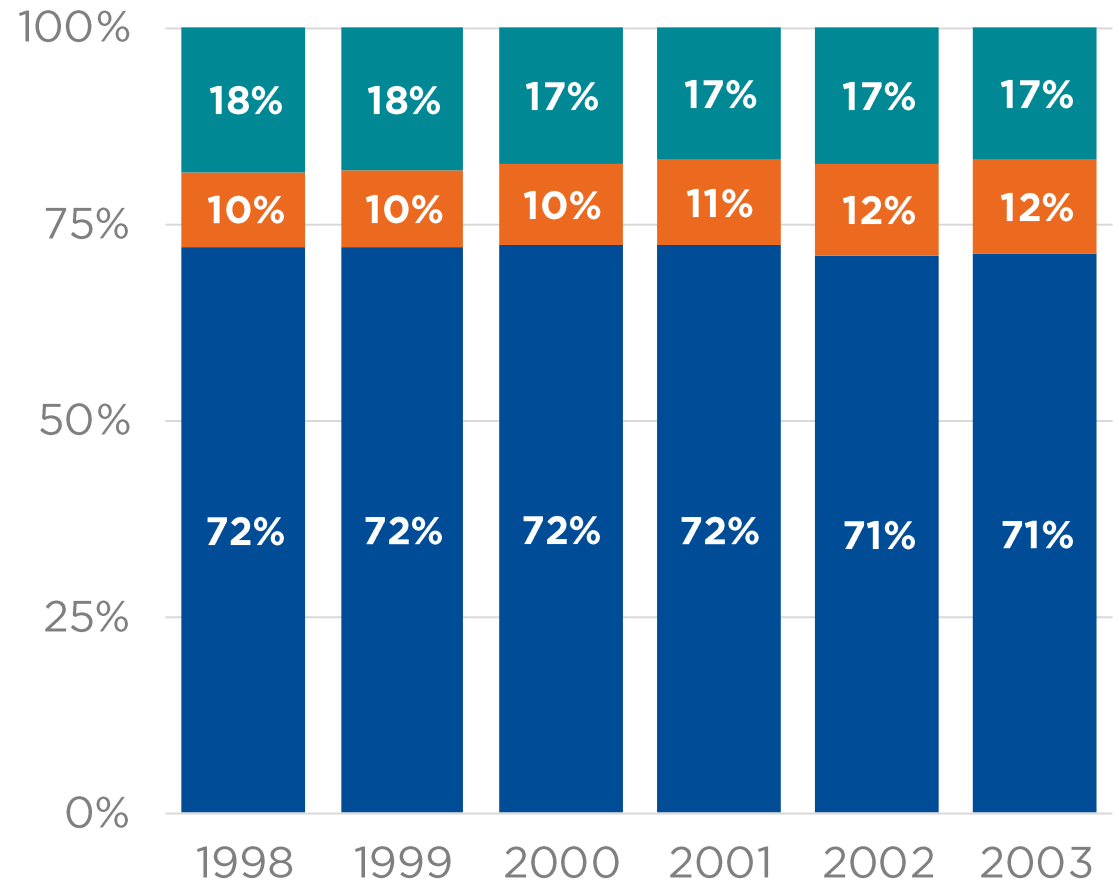
Distribution of small business private wages by legal form of organization

Corporations Partnerships Sole Proprietorships

Manufacturing



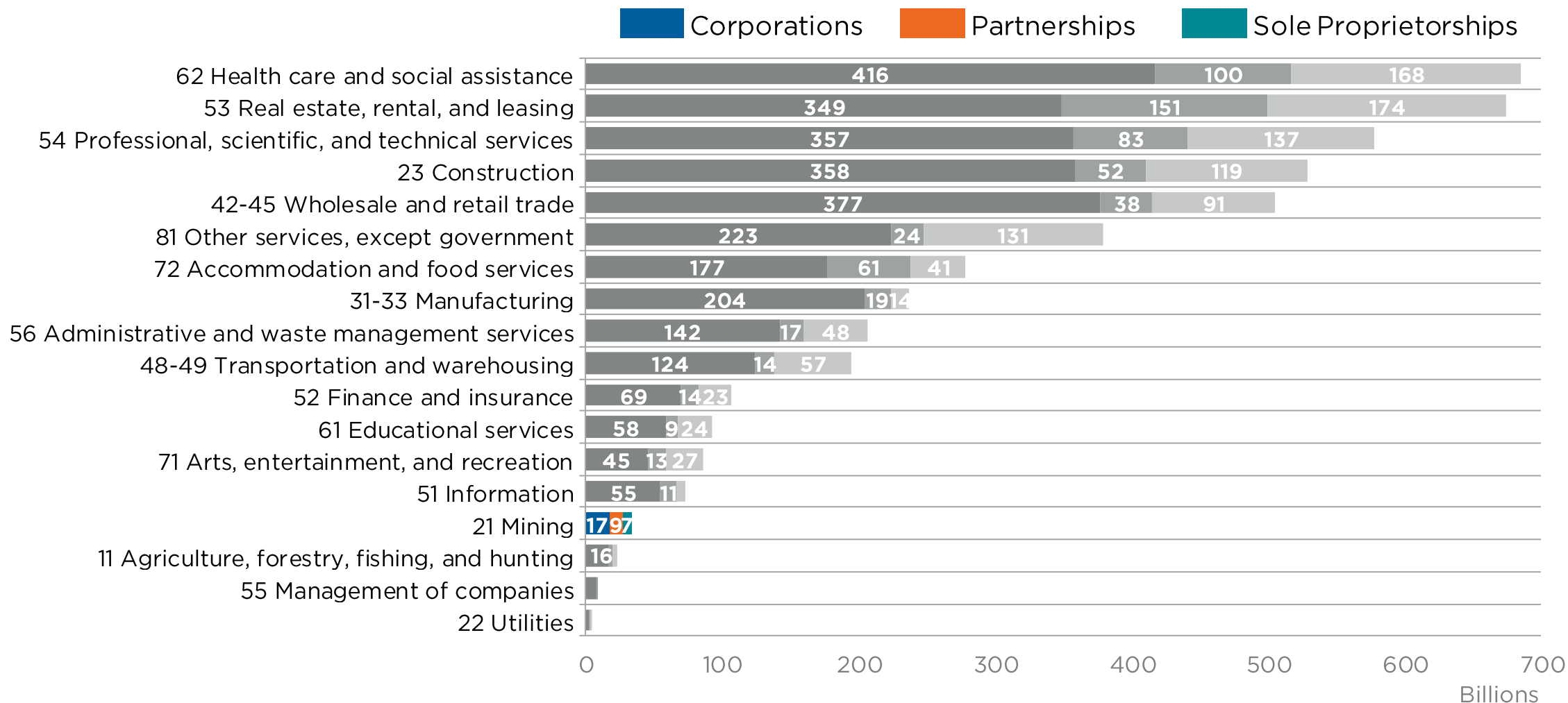
Overall Small Businesses



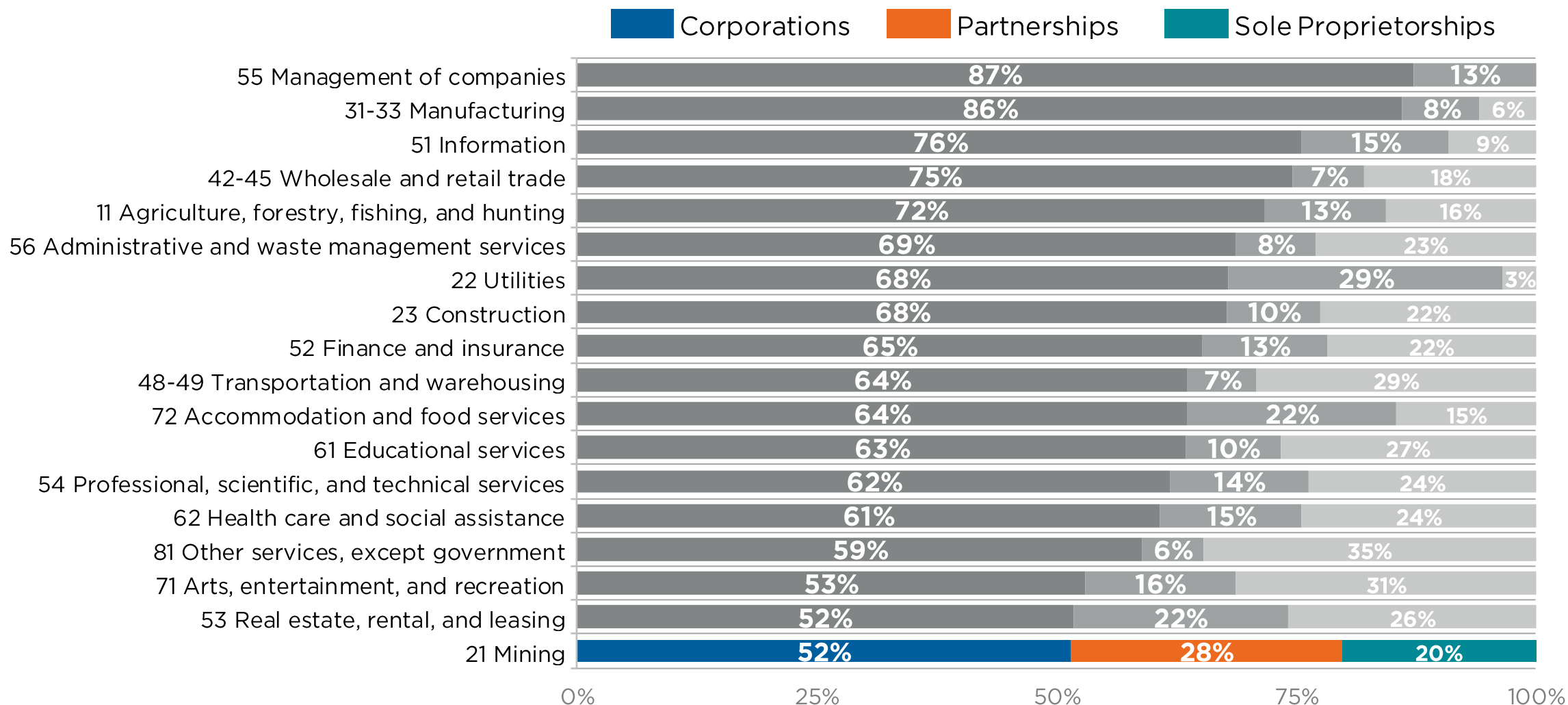
Mining



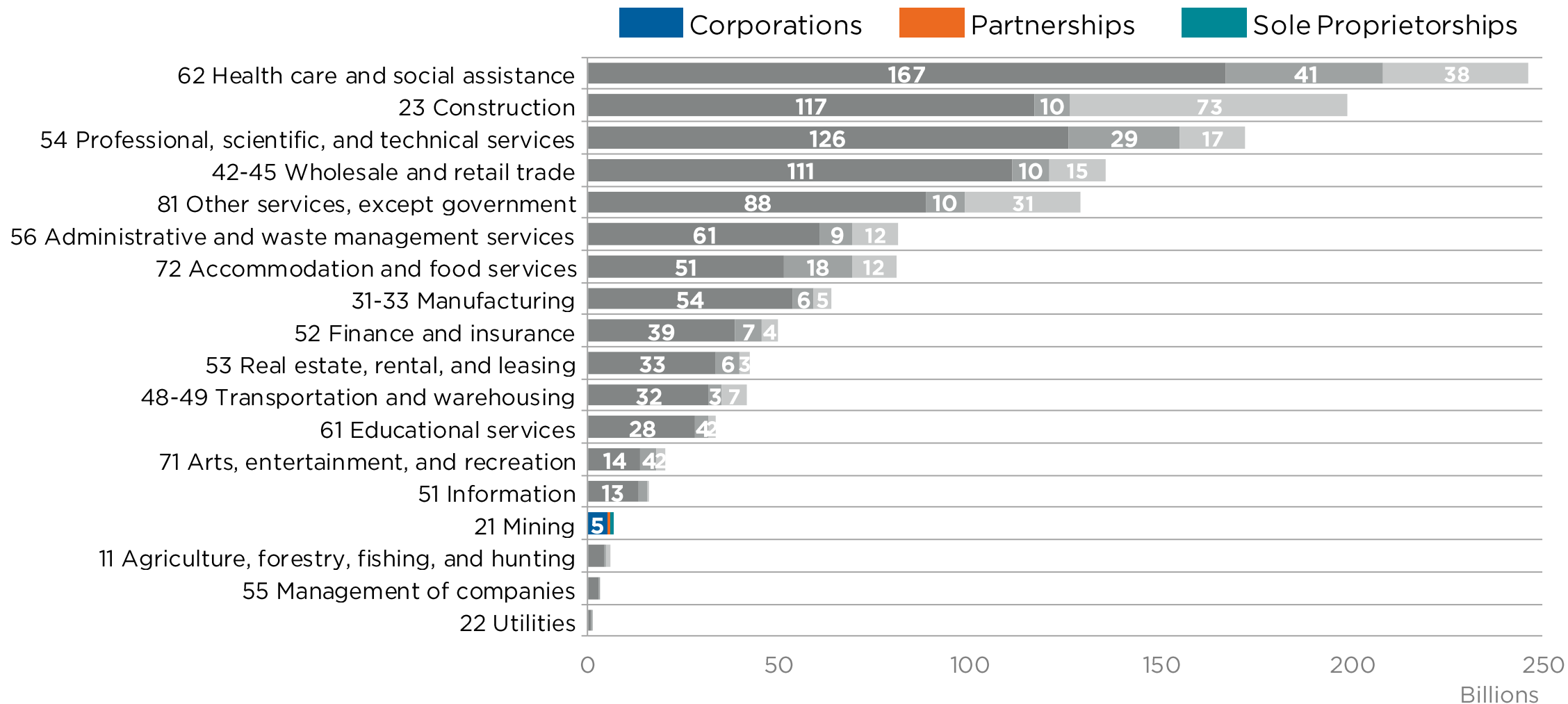
Small business gross output by legal form of organization, 2003



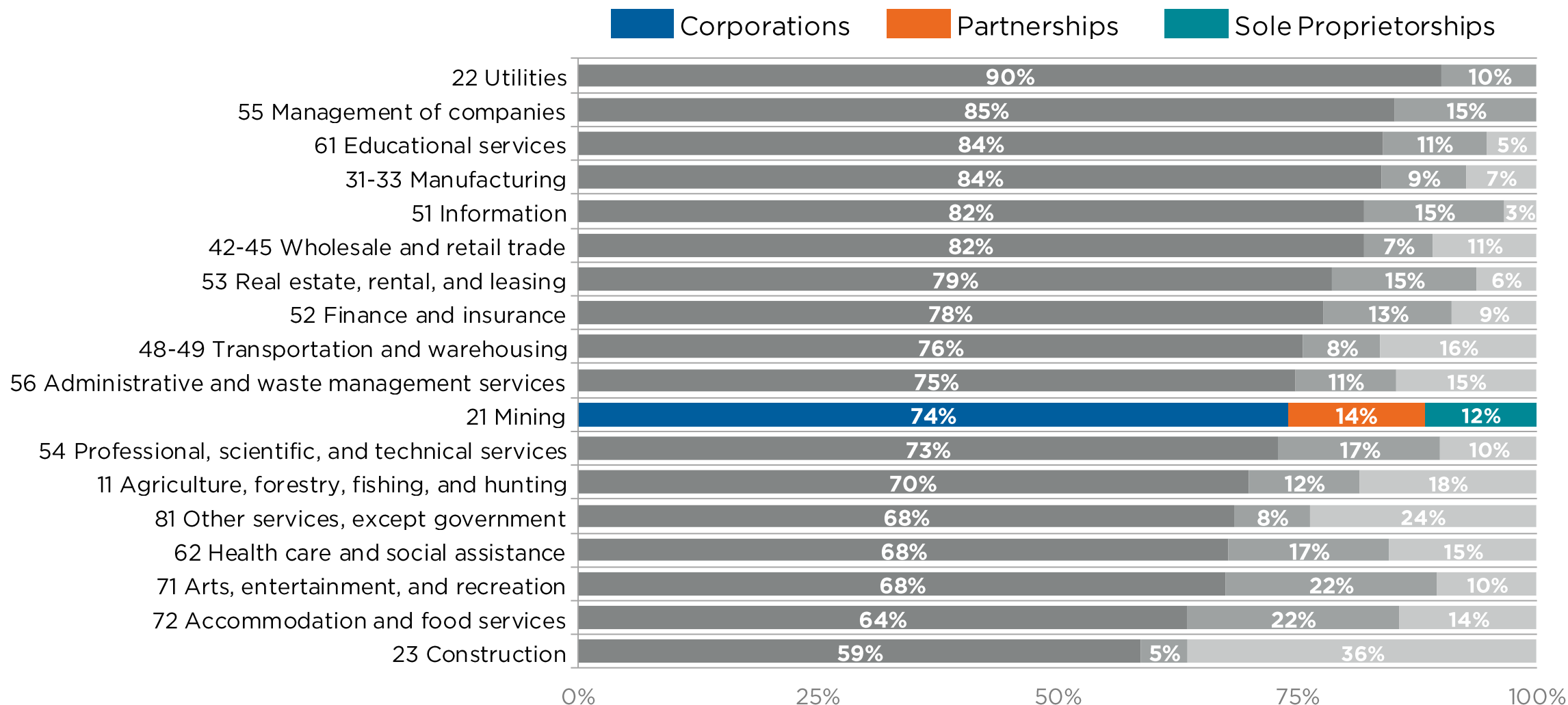
Distribution of small business gross output by legal form of organization, 2003



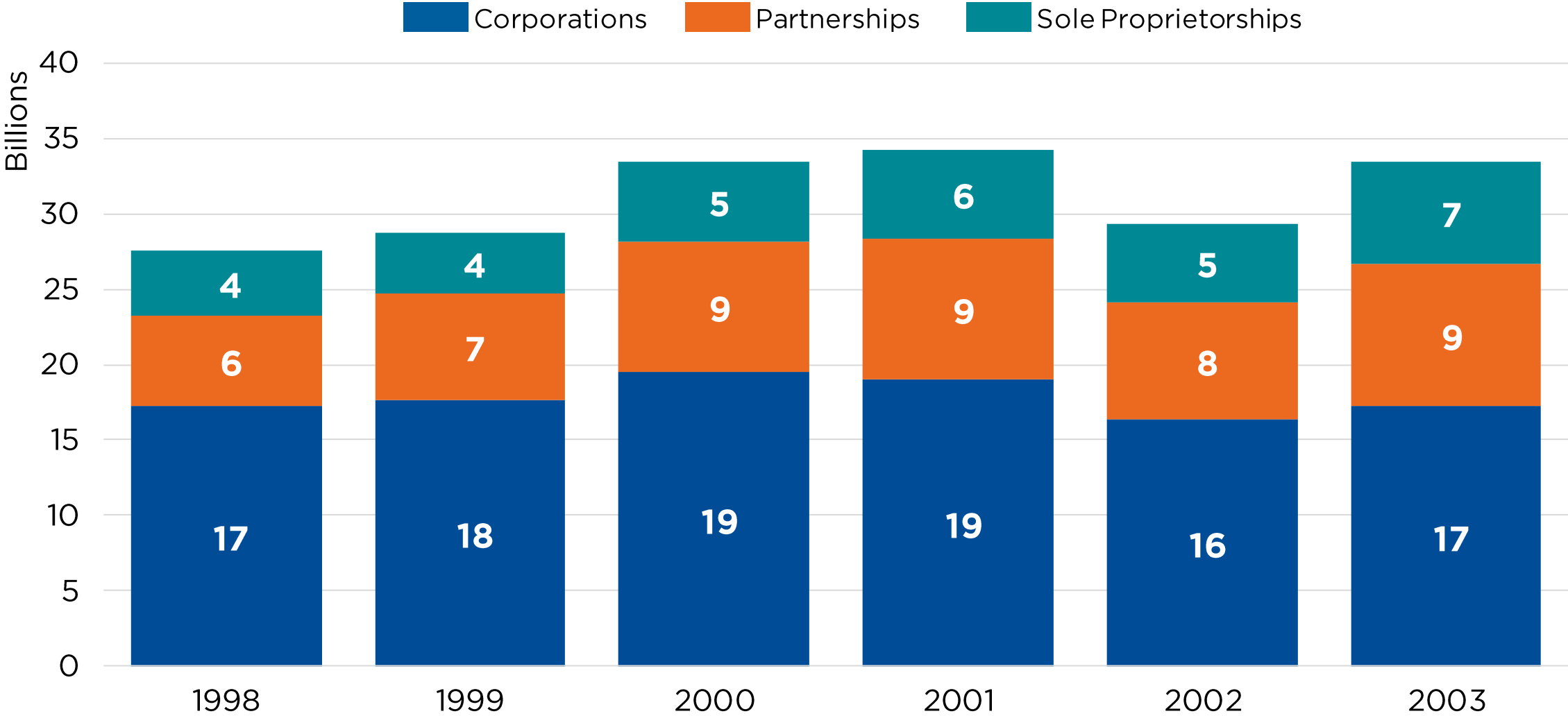
Small business wages by legal form of organization, 2003



Distribution of small business wages by legal form of organization, 2003



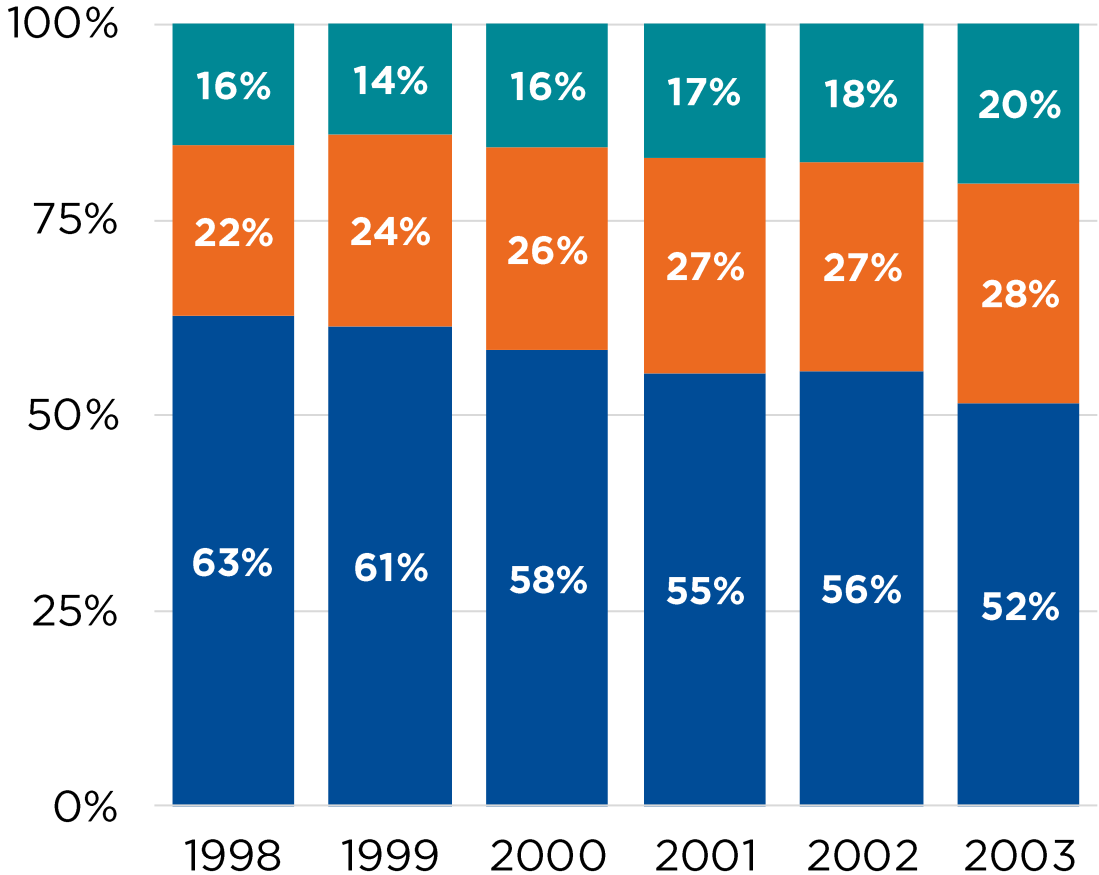
Mining small business gross output



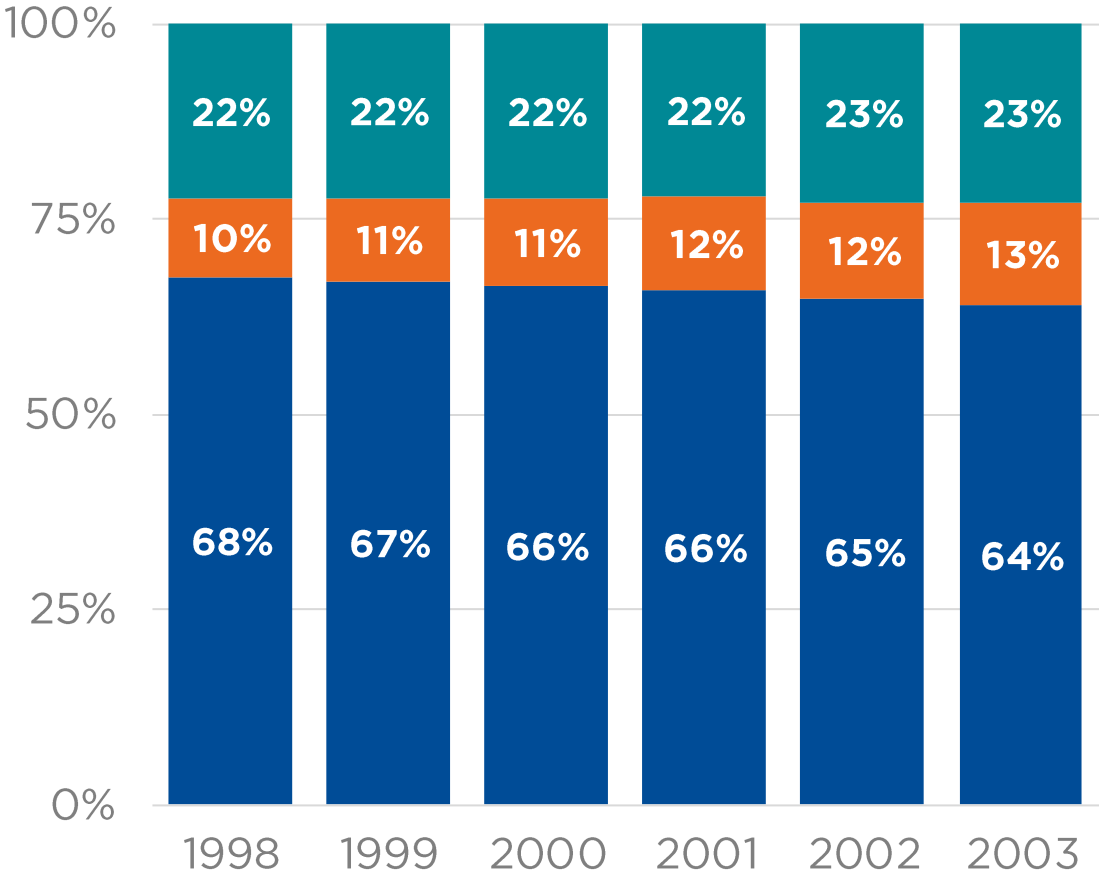
Distribution of small business private gross output by legal form of organization

Corporations Partnerships Sole Proprietorships

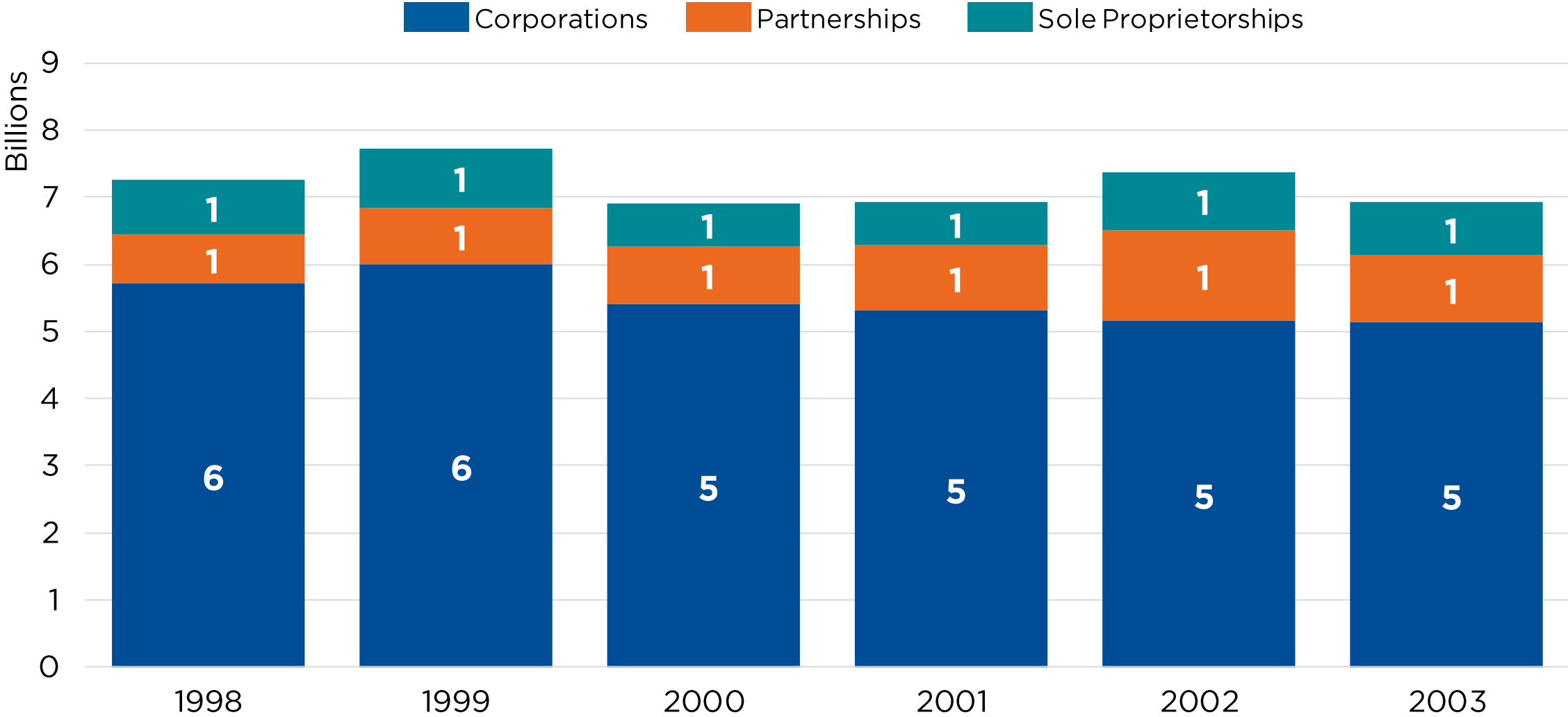
Mining



Overall Small Businesses



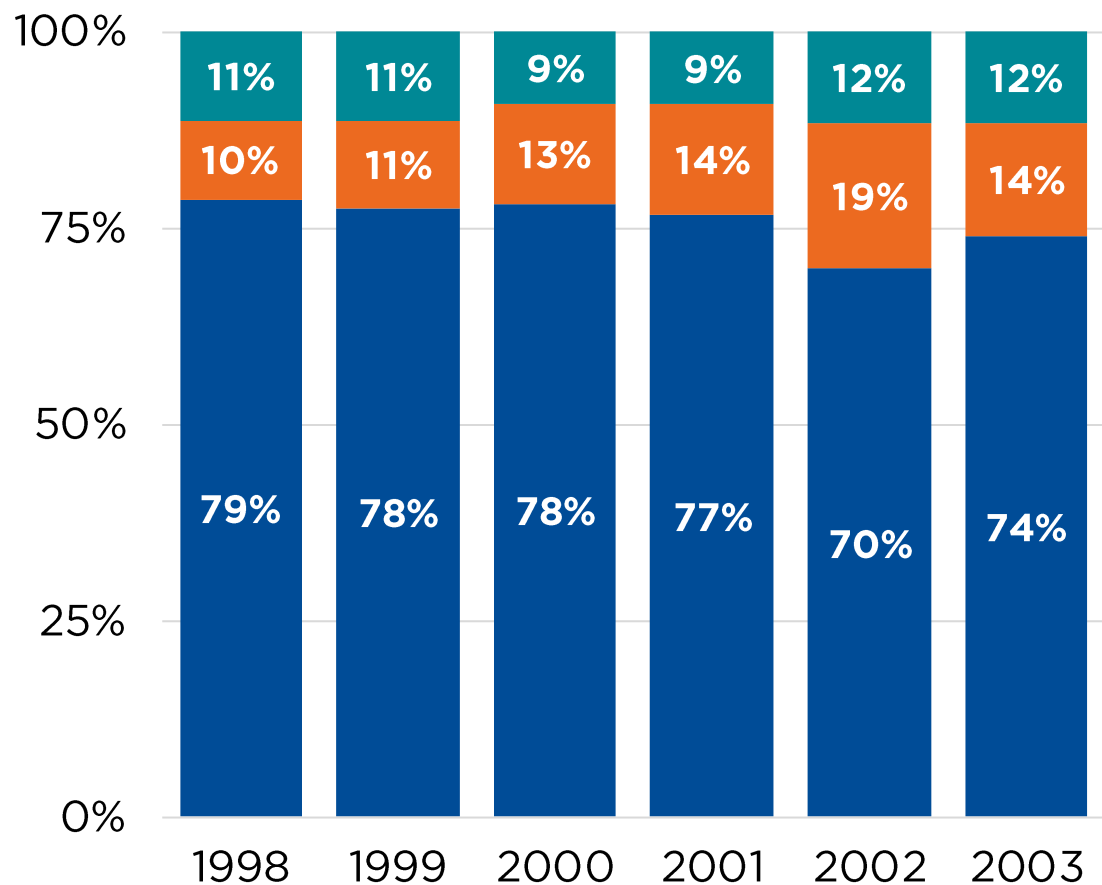
Mining small business wages



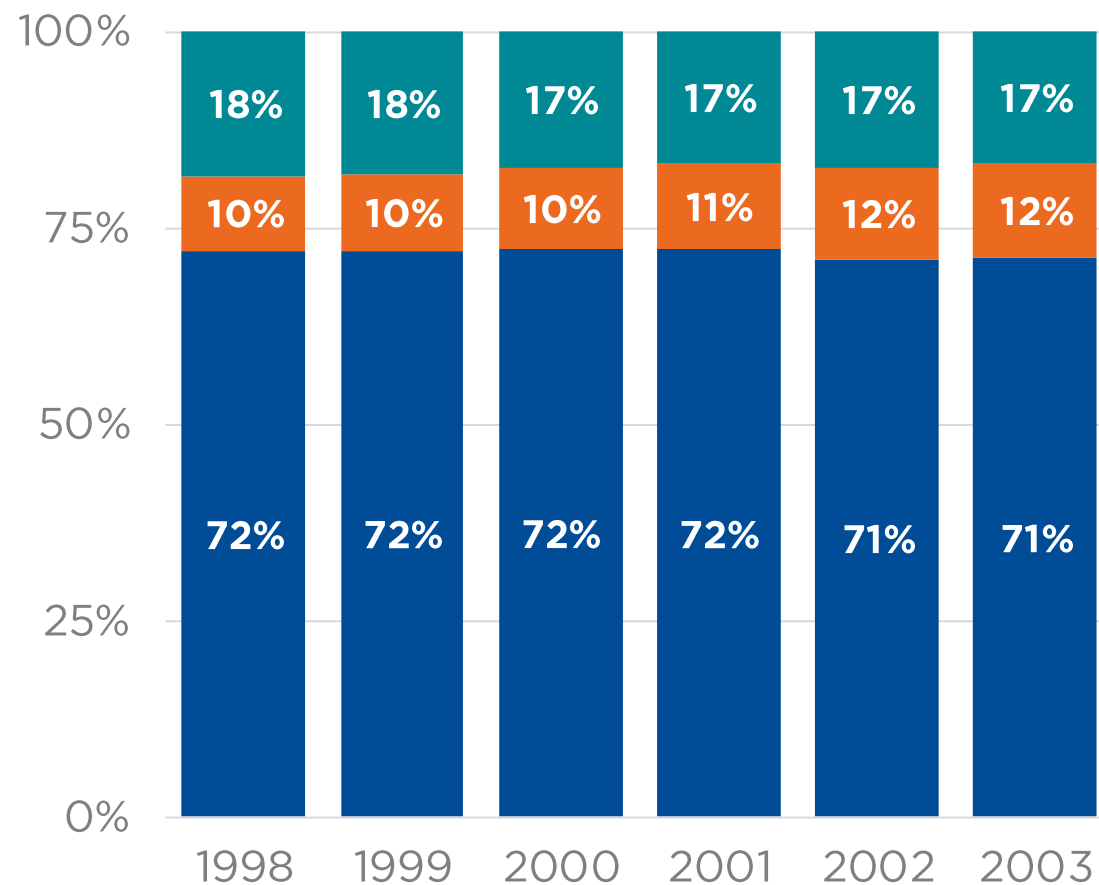
Distribution of small business private wages by legal form of organization

Corporations Partnerships Sole Proprietorships

Mining



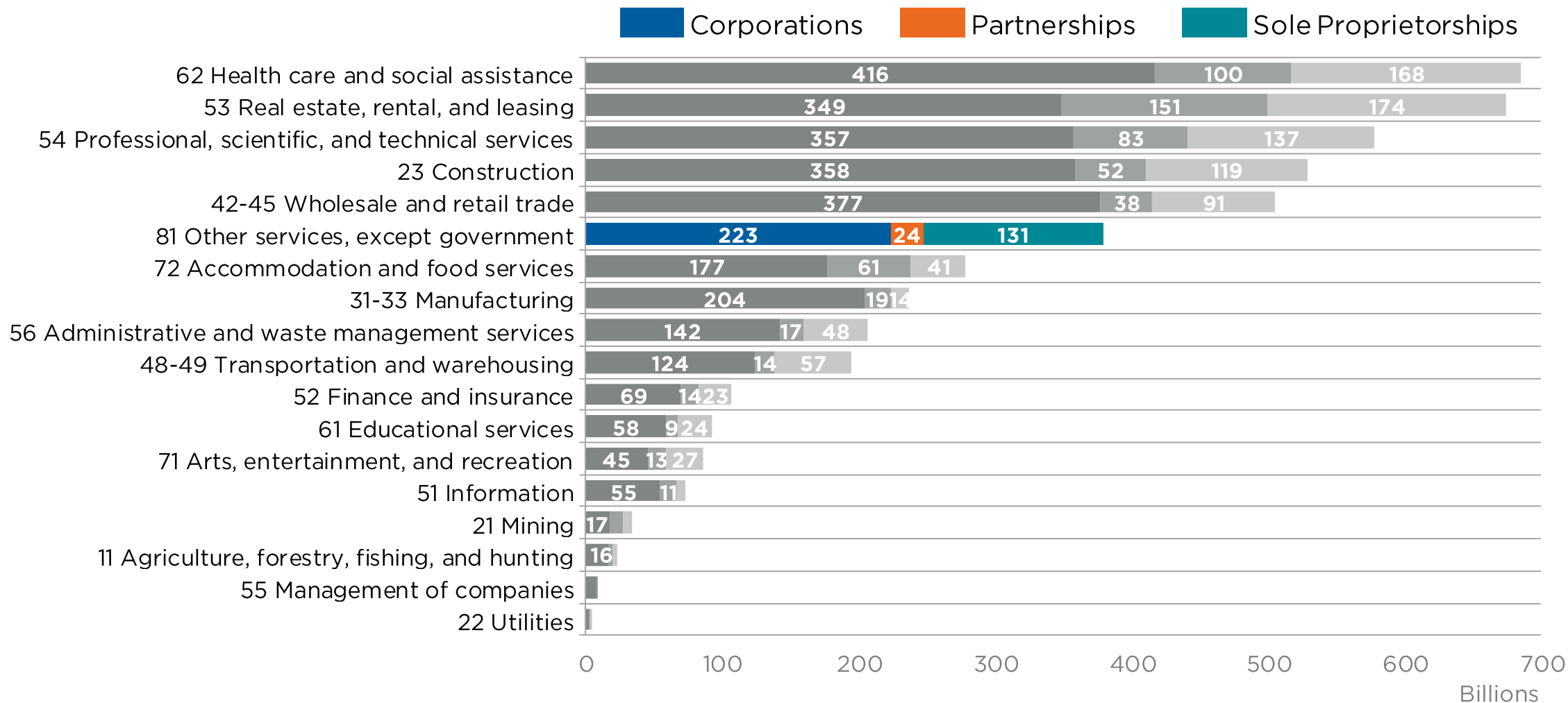
Overall Small Businesses



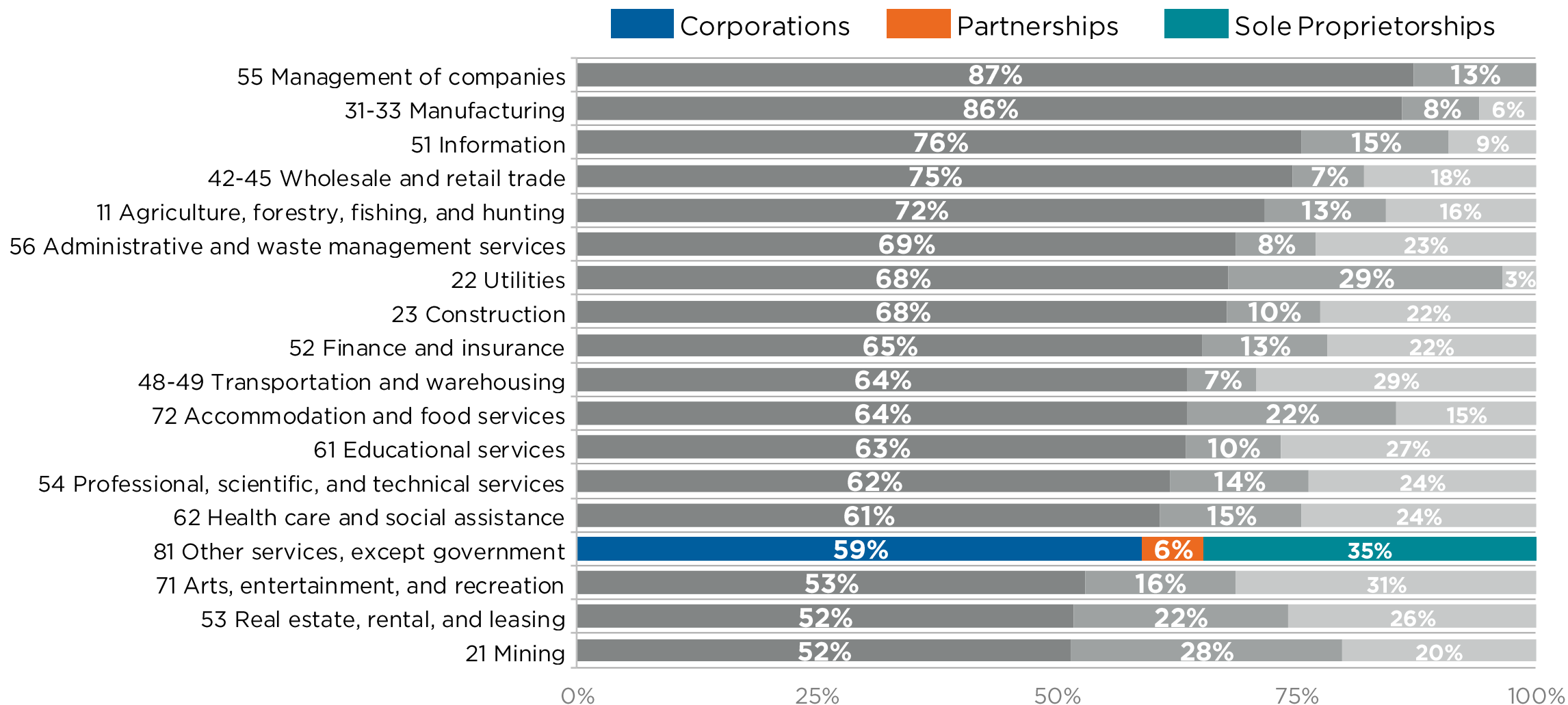
Other services, except government



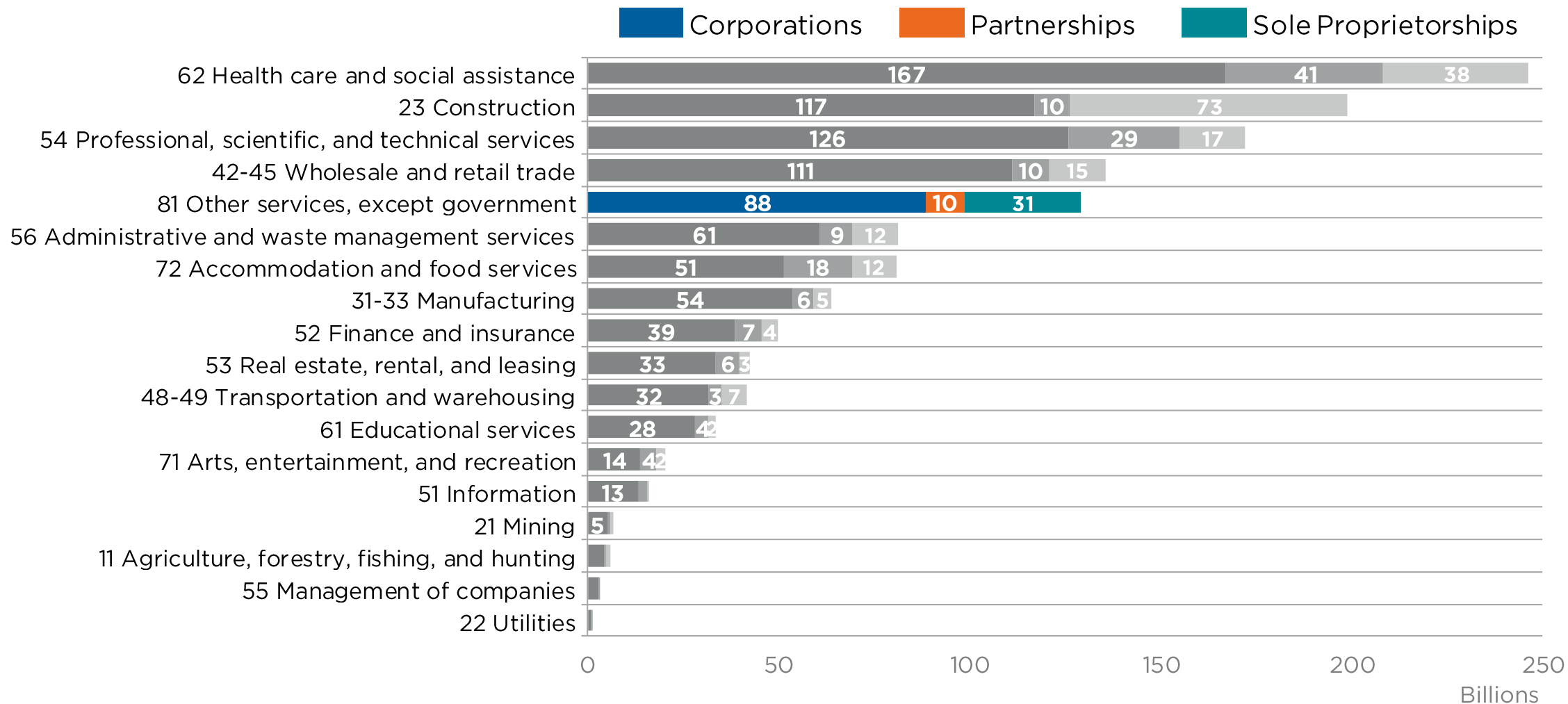
Small business gross output by legal form of organization, 2003



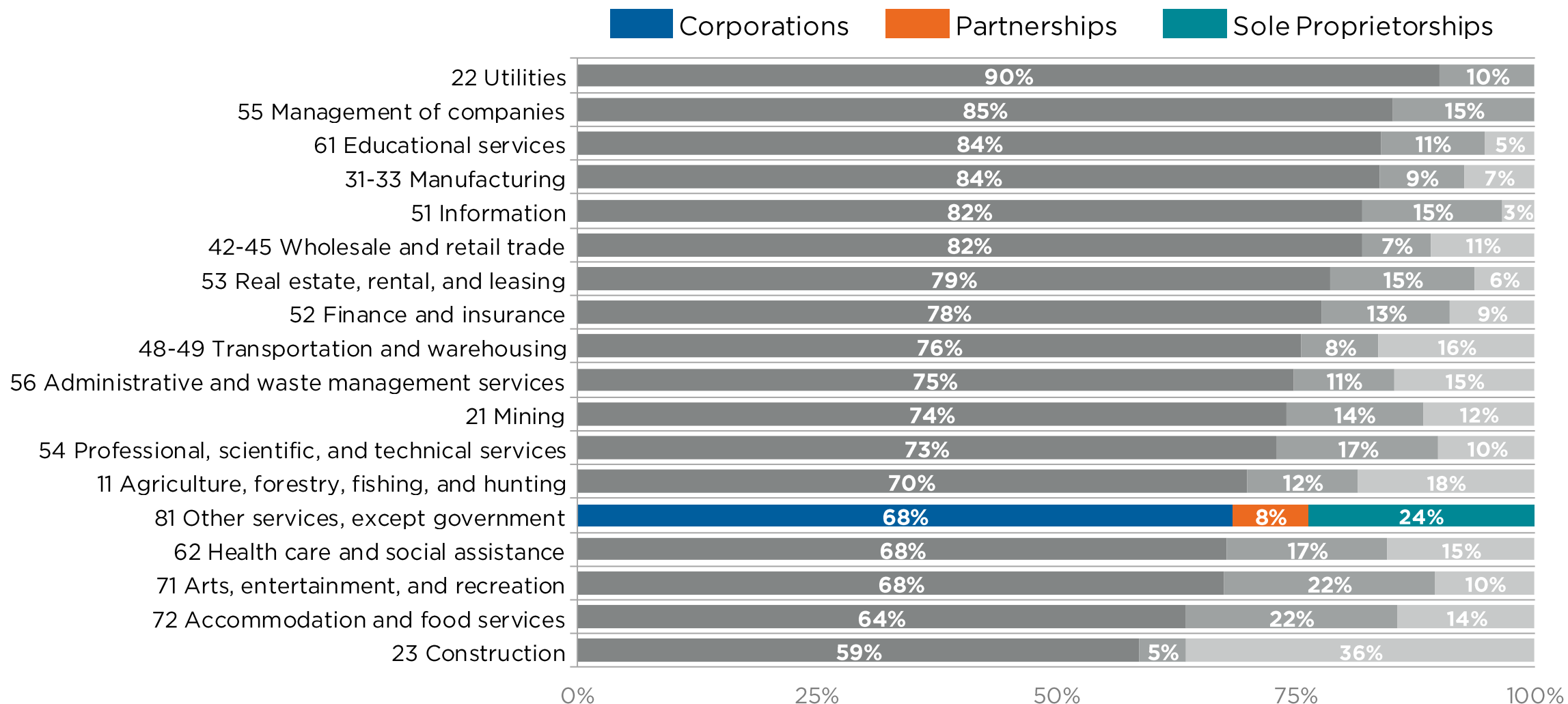
Distribution of small business gross output by legal form of organization, 2003



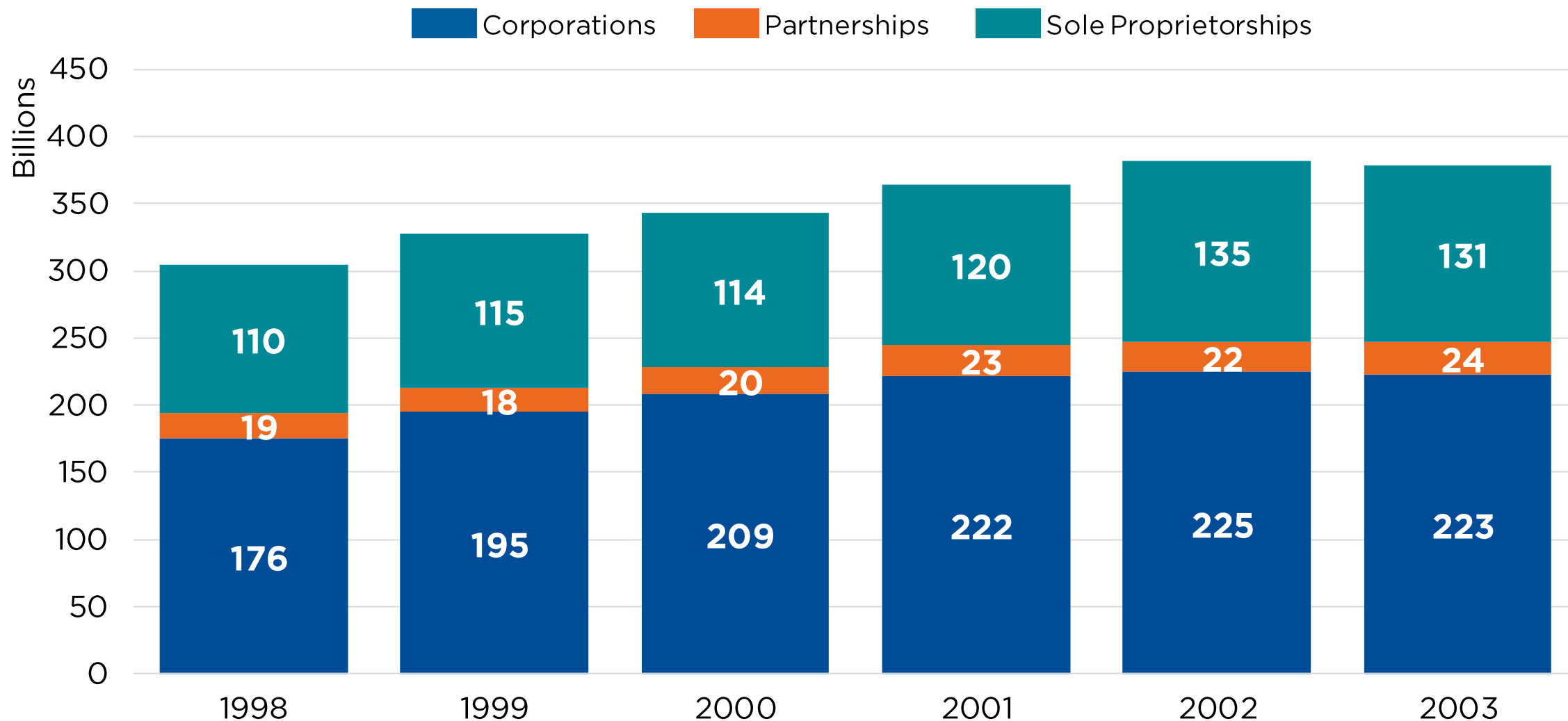
Small business wages by legal form of organization, 2003



Distribution of small business wages by legal form of organization, 2003



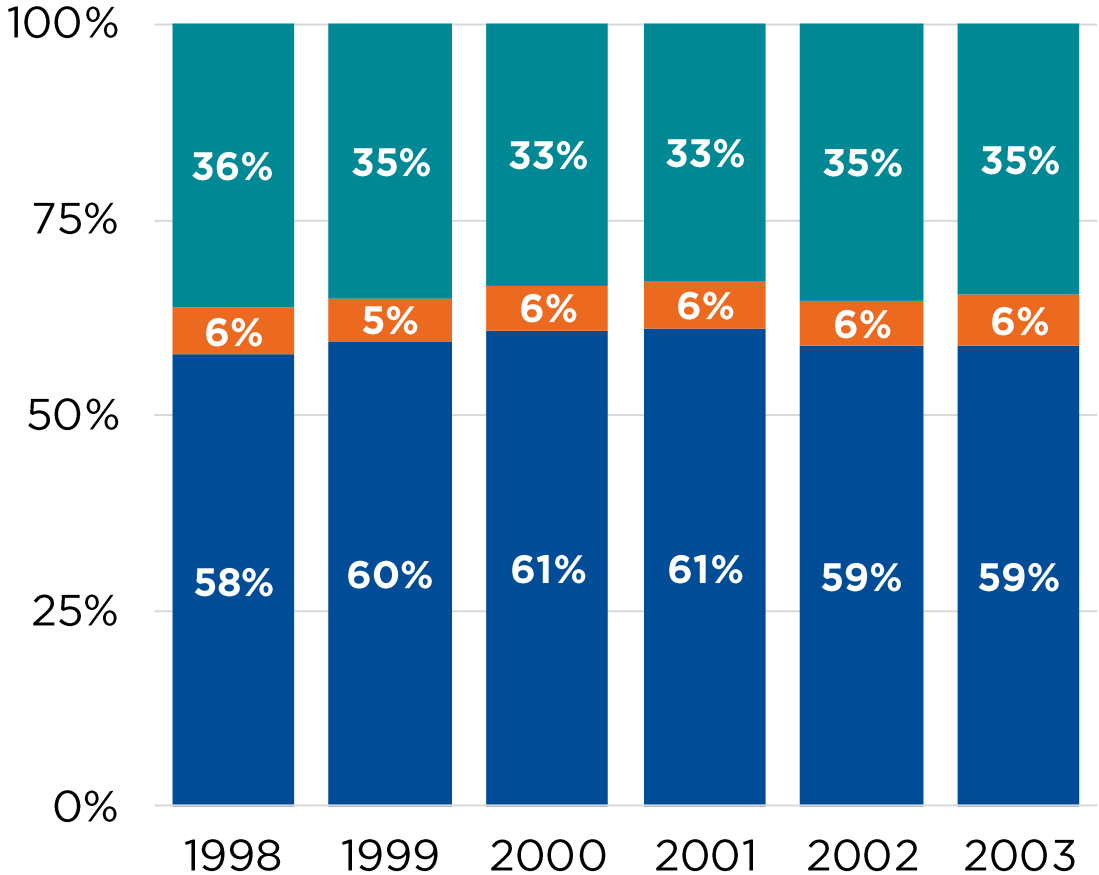
Other services, except government small business gross output



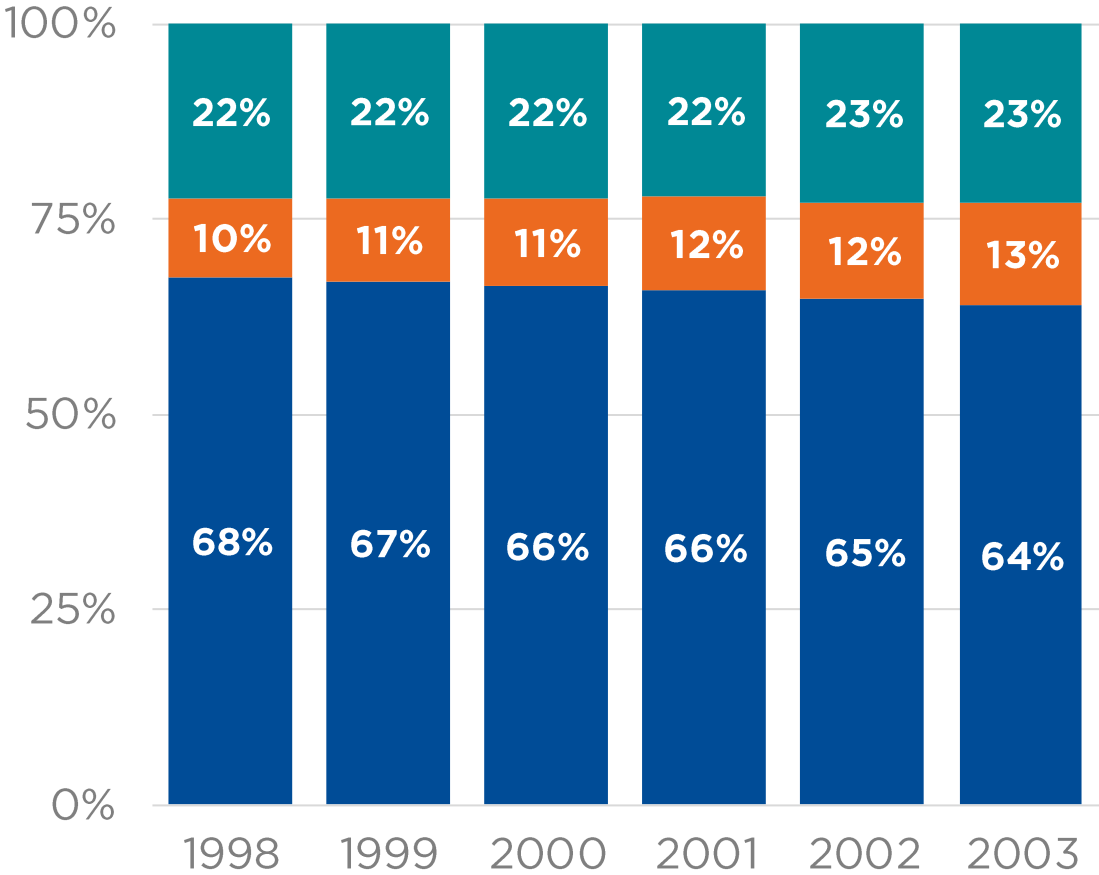
Distribution of small business private gross output by legal form of organization

Corporations Partnerships Sole Proprietorships

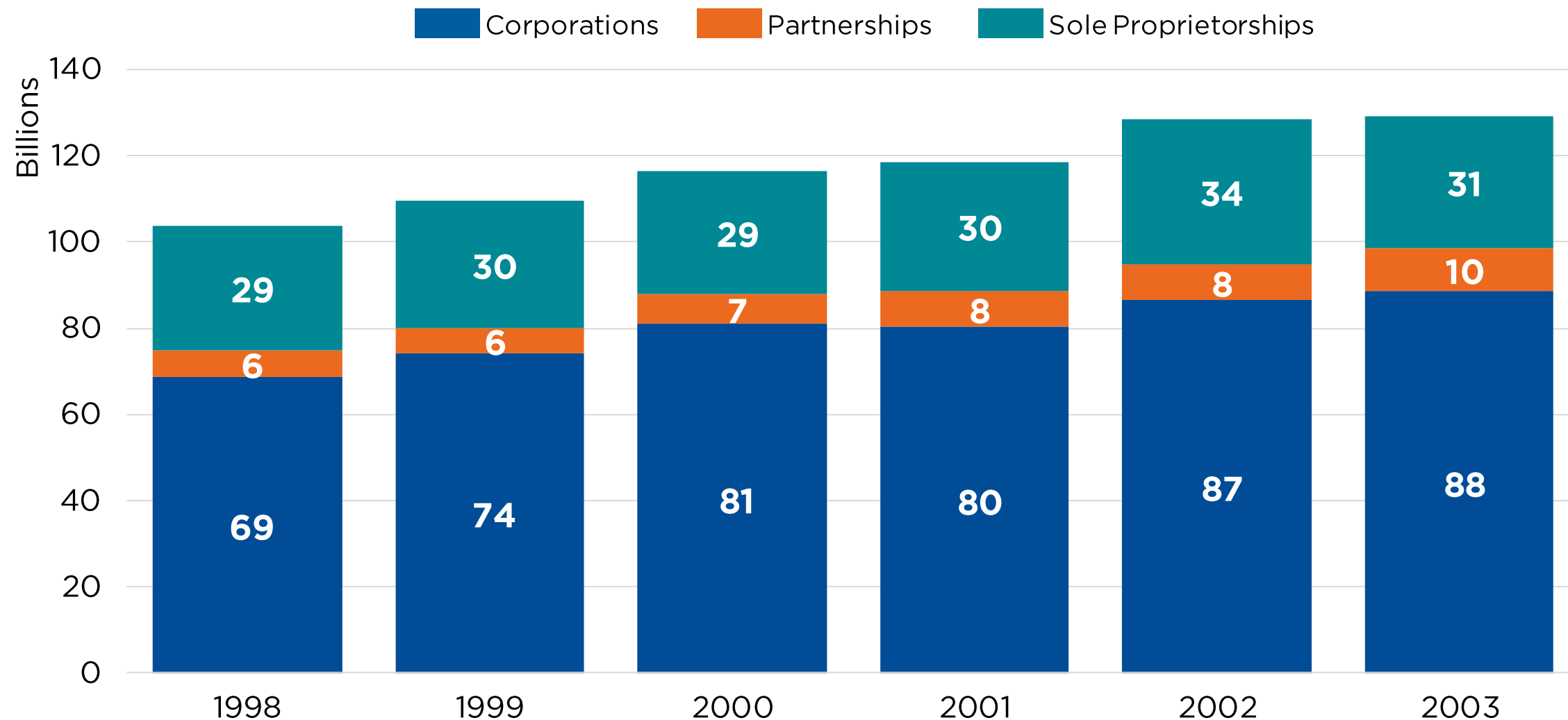
Other services, except government



Overall Small Businesses

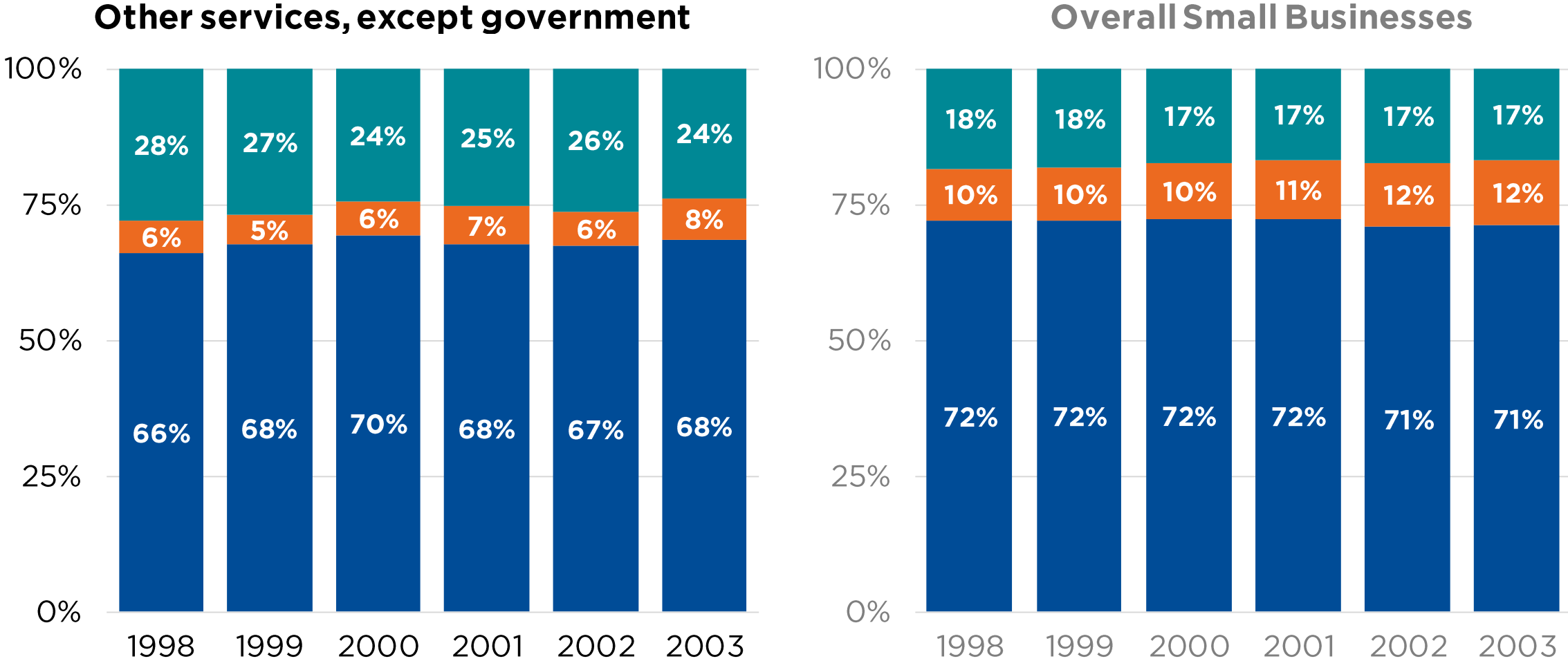


Other services, except government small business wages



Distribution of small business private wages by legal form of organization

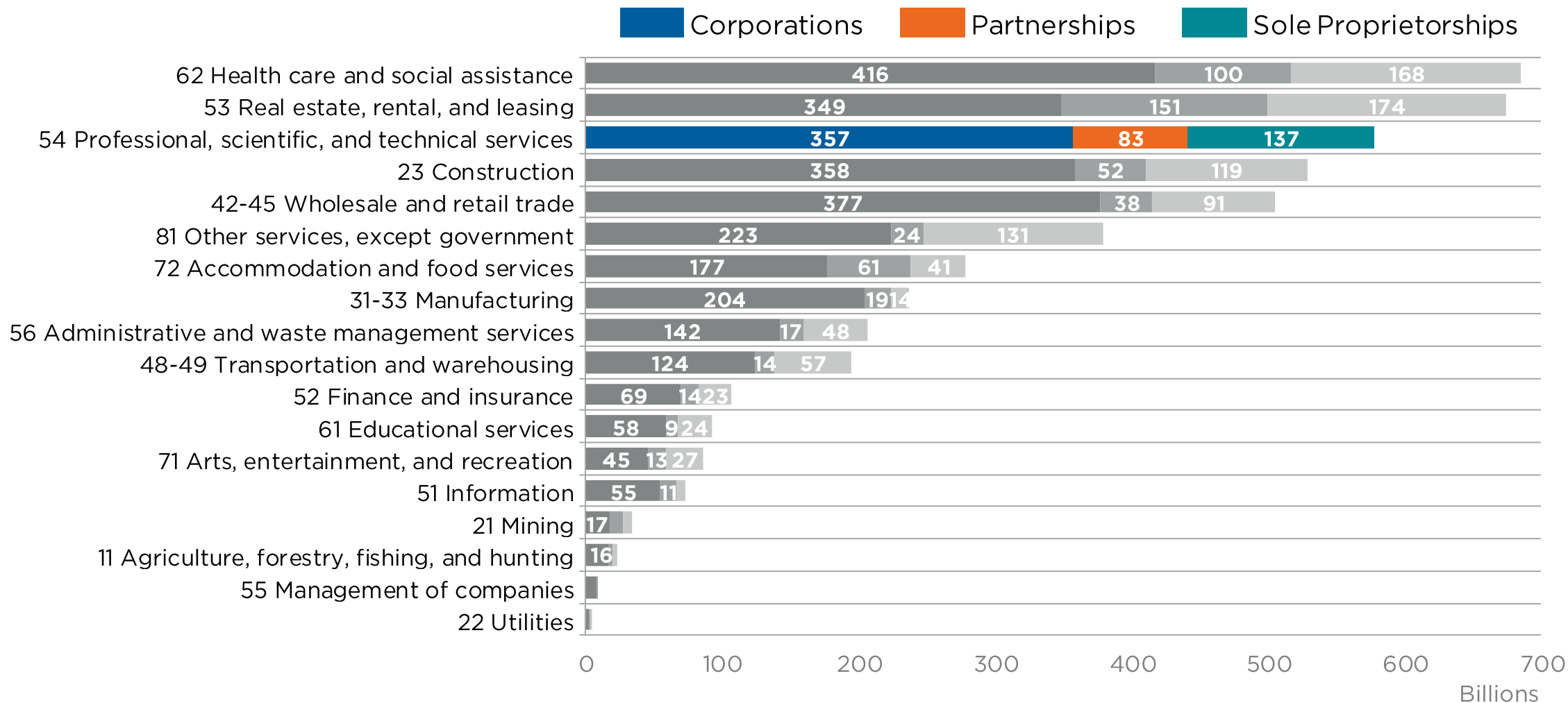
Corporations Partnerships Sole Proprietorships



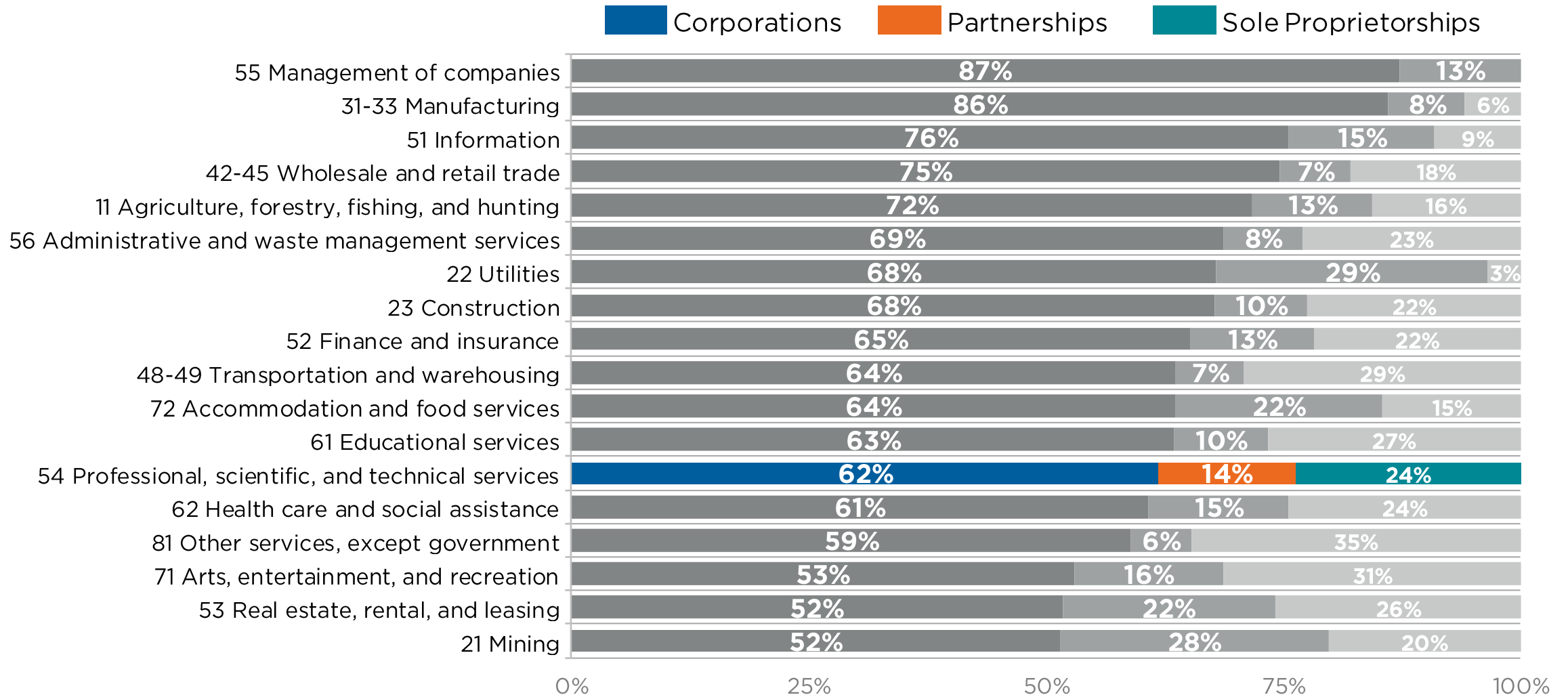
Professional, scientific, and technical services



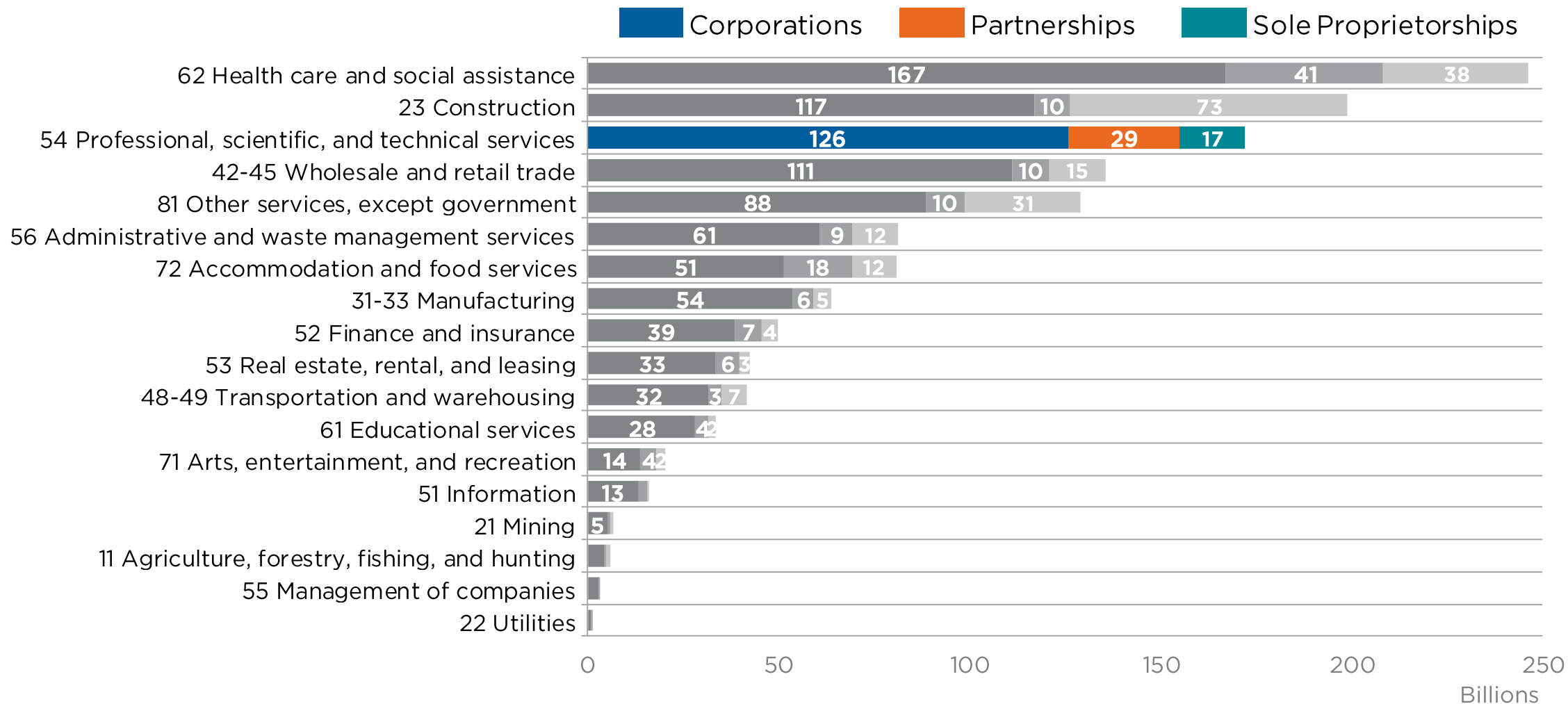
Small business gross output by legal form of organization, 2003



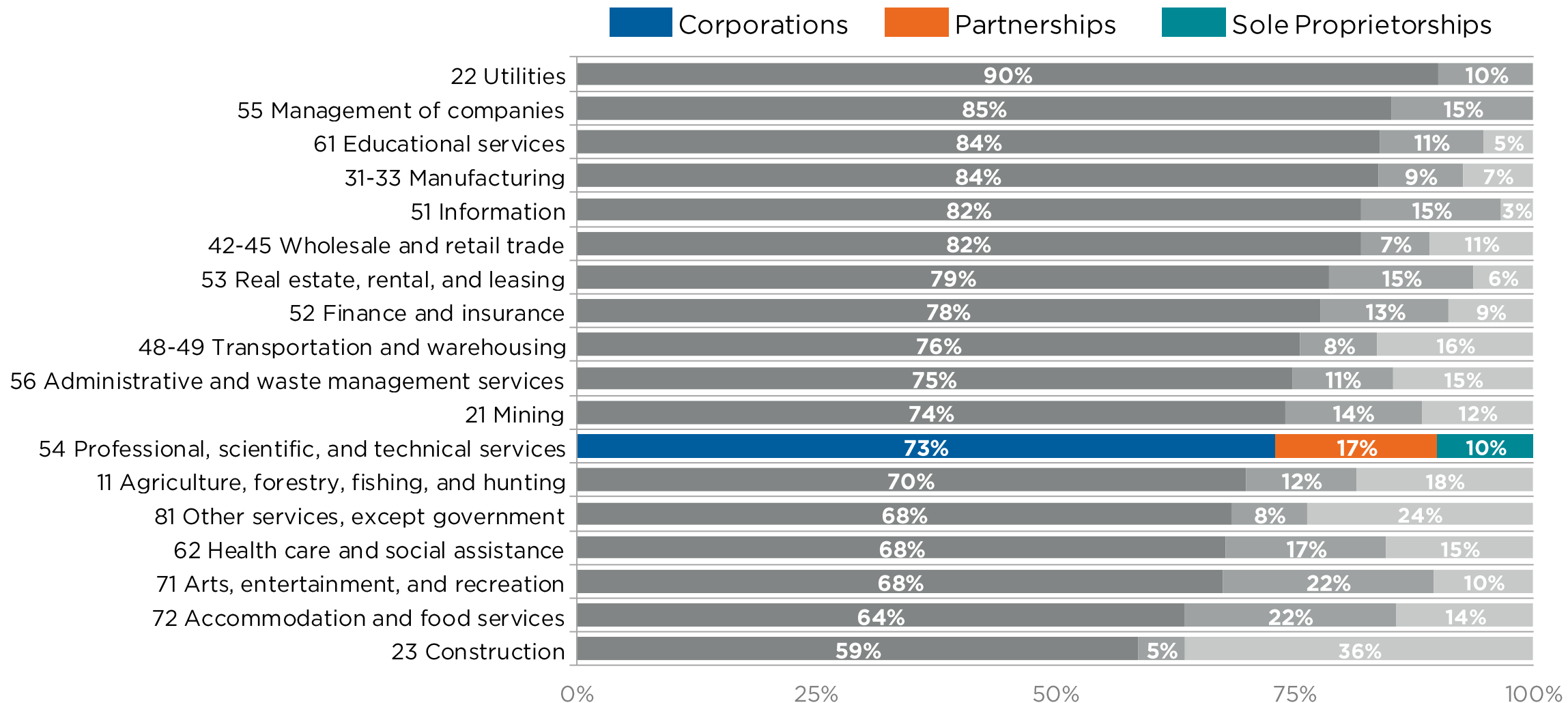
Distribution of small business gross output by legal form of organization, 2003



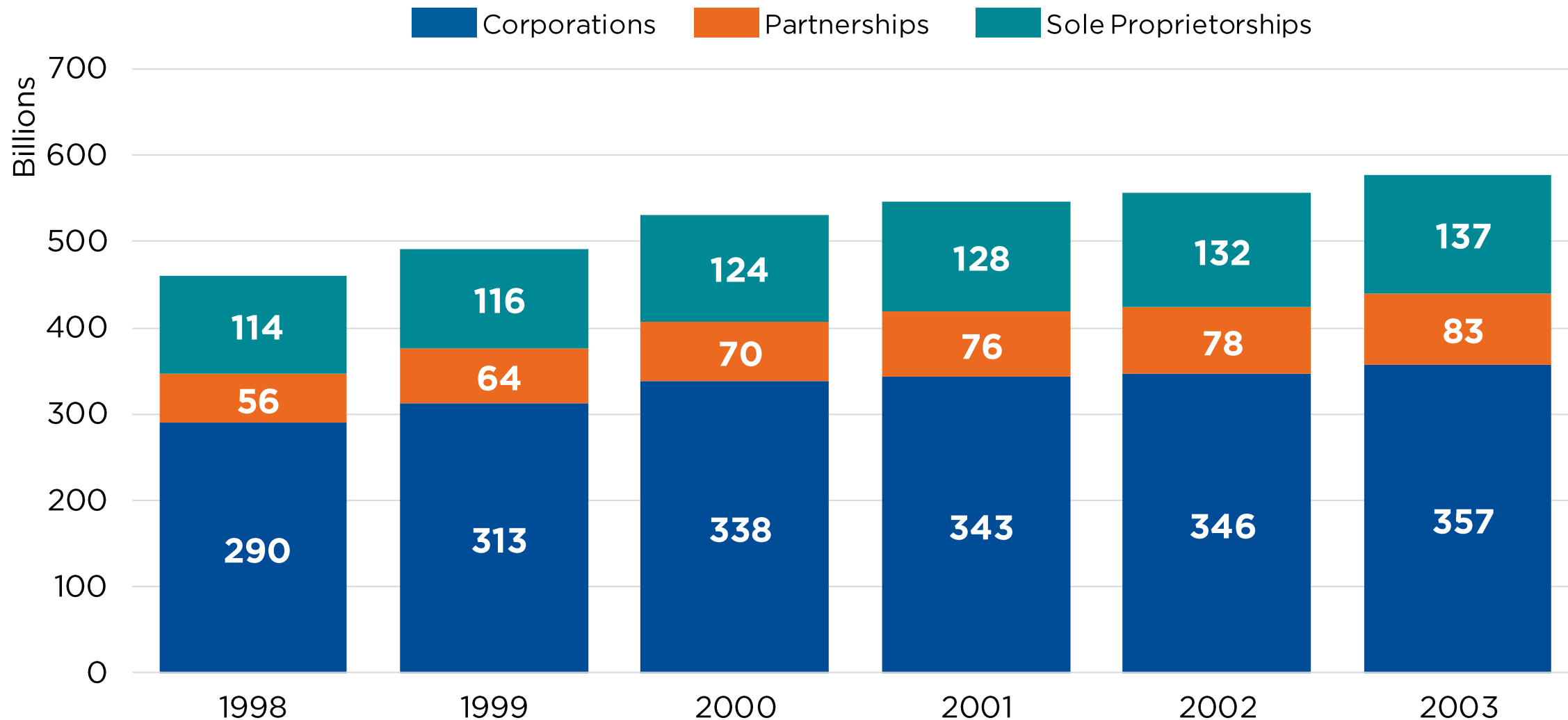
Small business wages by legal form of organization, 2003



Distribution of small business wages by legal form of organization, 2003



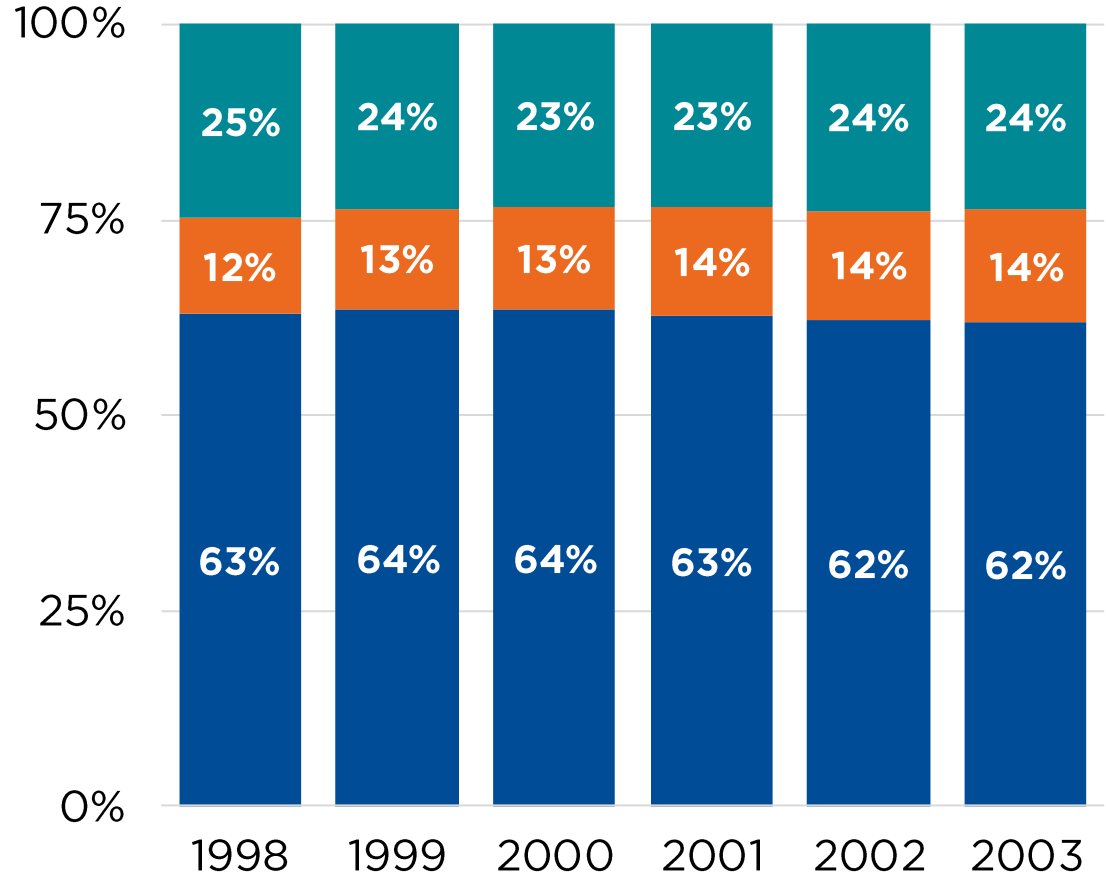
Professional, scientific, and technical services small business gross output



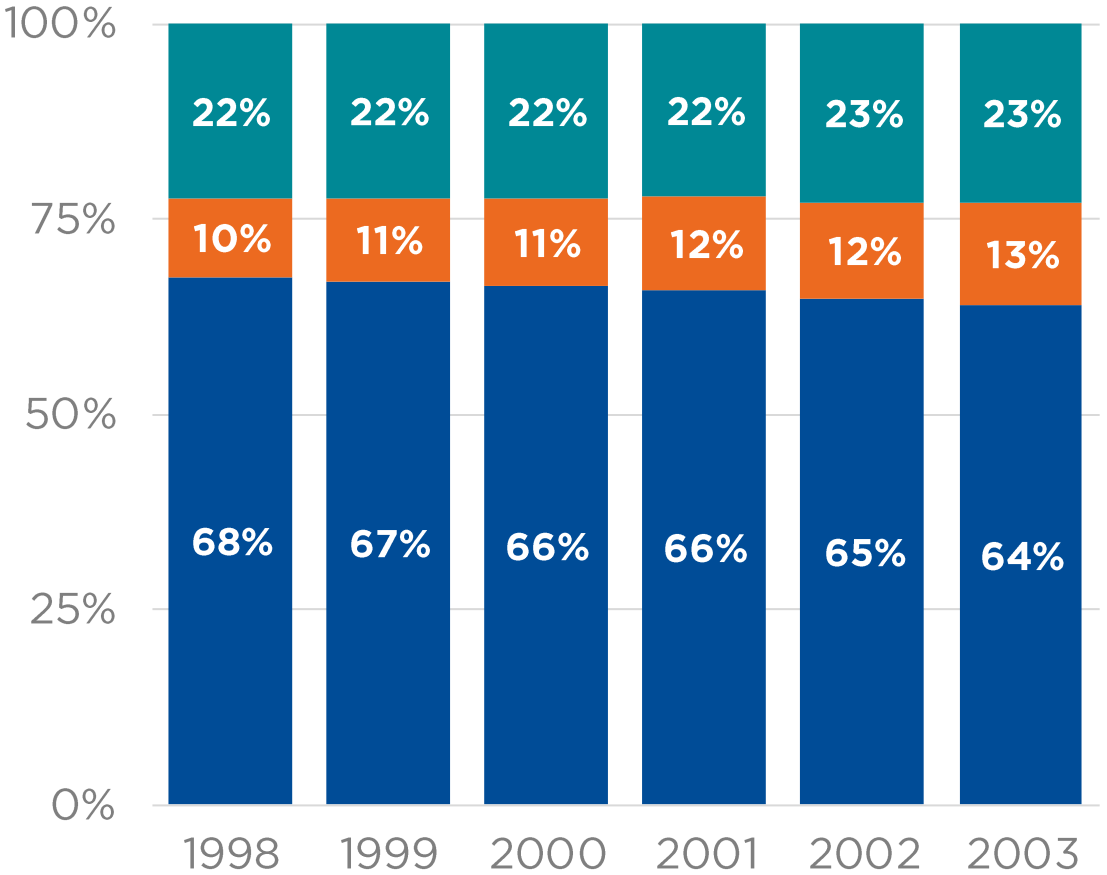
Distribution of small business private gross output by legal form of organization

Corporations Partnerships Sole Proprietorships

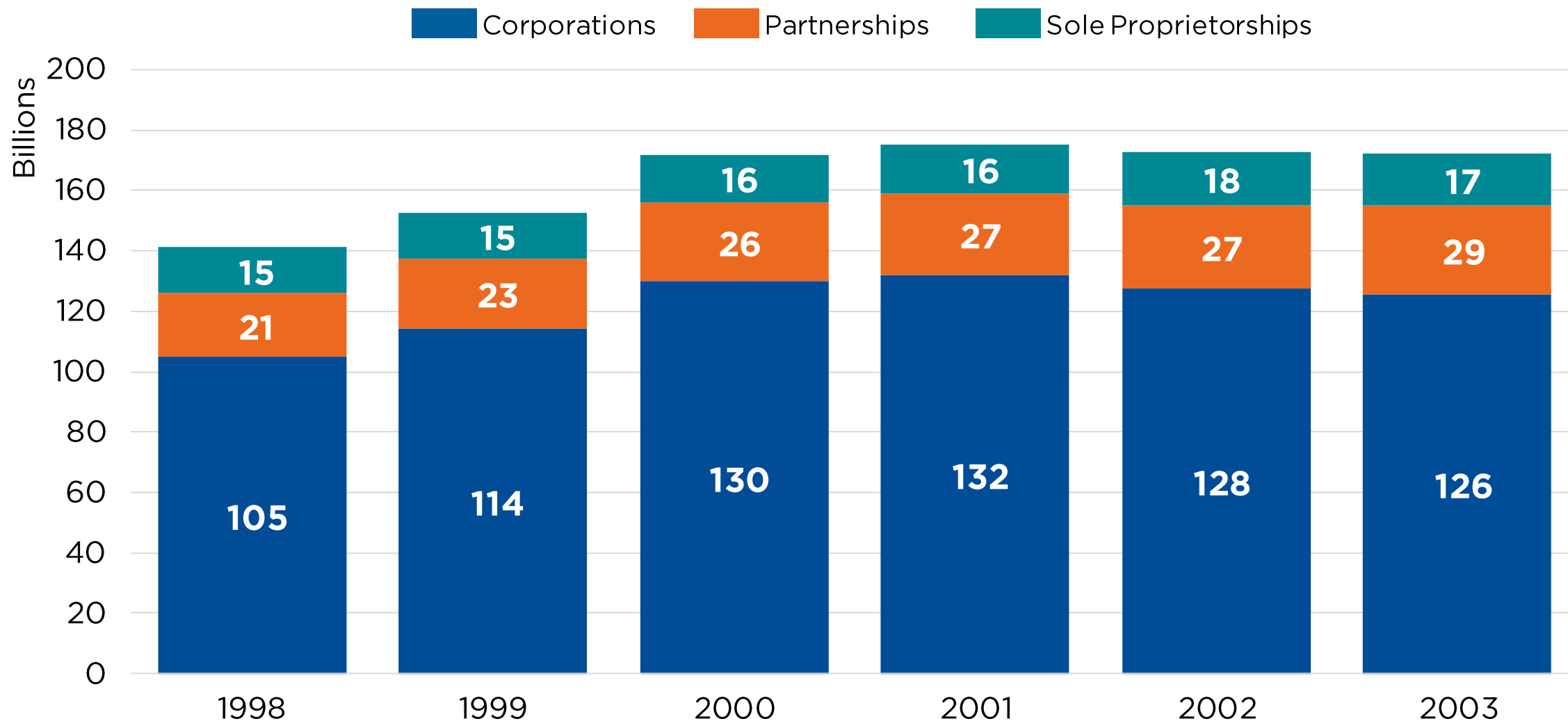
Professional, scientific, and technical services



Overall Small Businesses



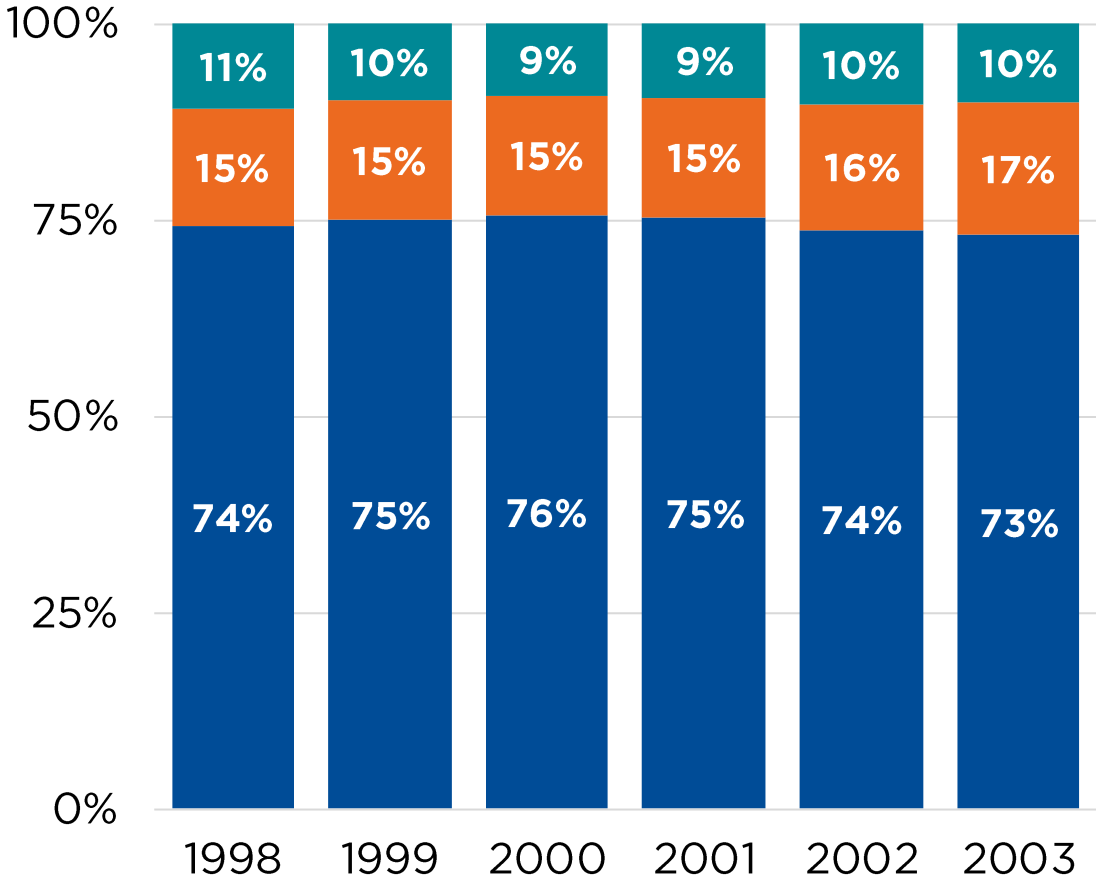
Professional, scientific, and technical services small business wages



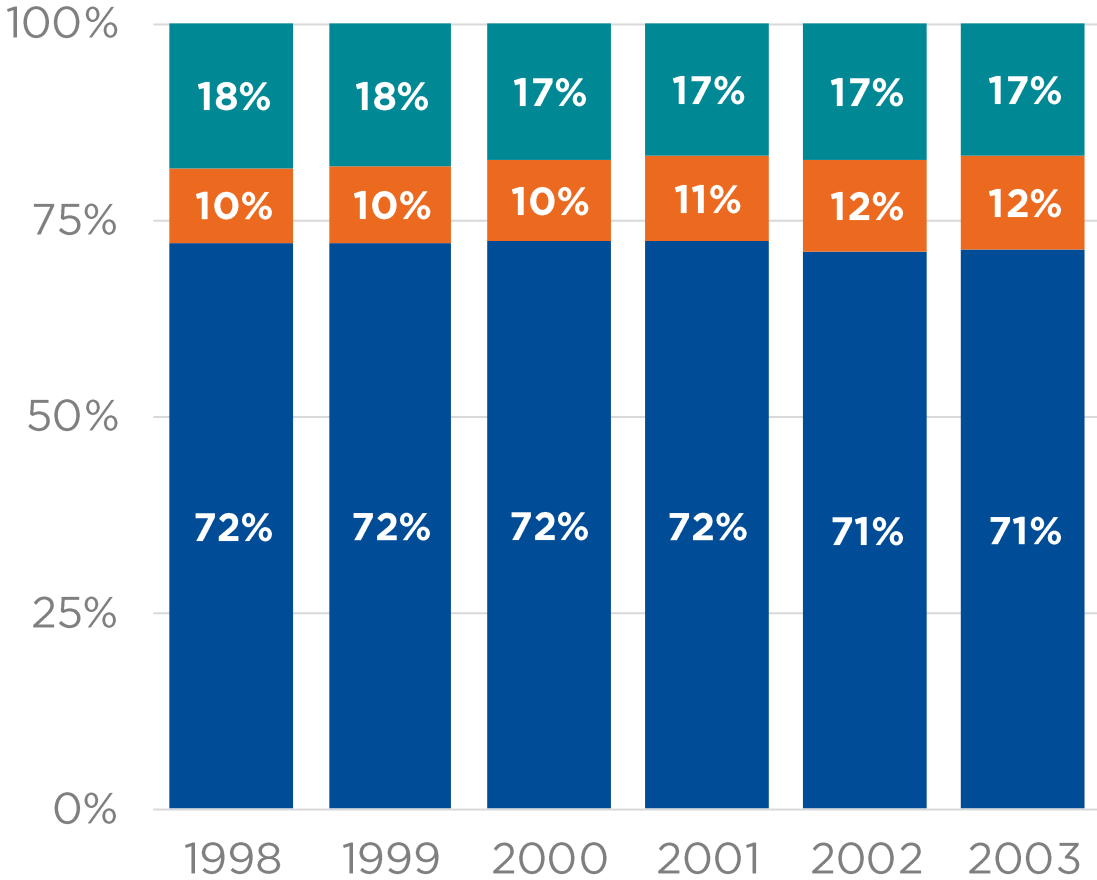
Distribution of small business private wages by legal form of organization

Corporations Partnerships Sole Proprietorships

Professional, scientific, and technical services



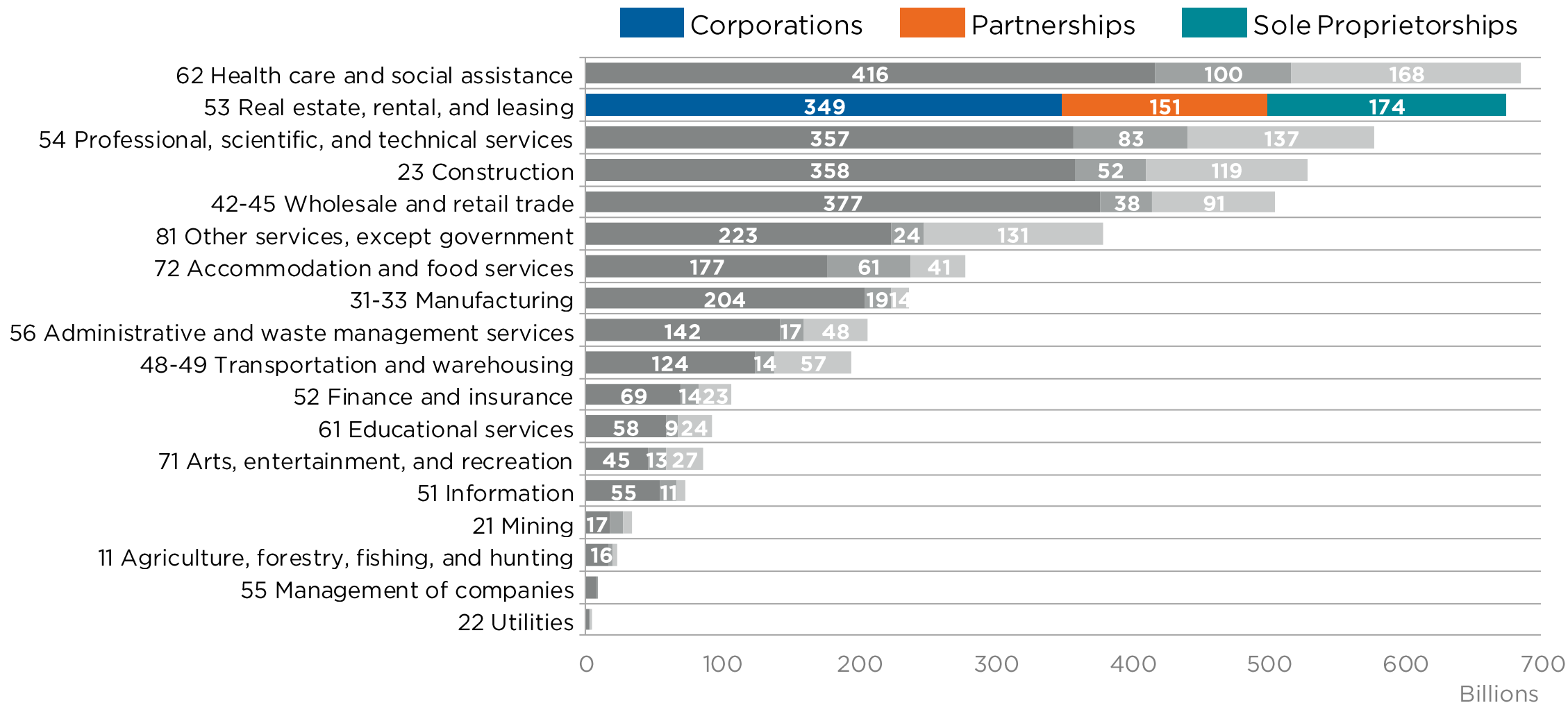
Overall Small Businesses



Real estate, rental, and leasing



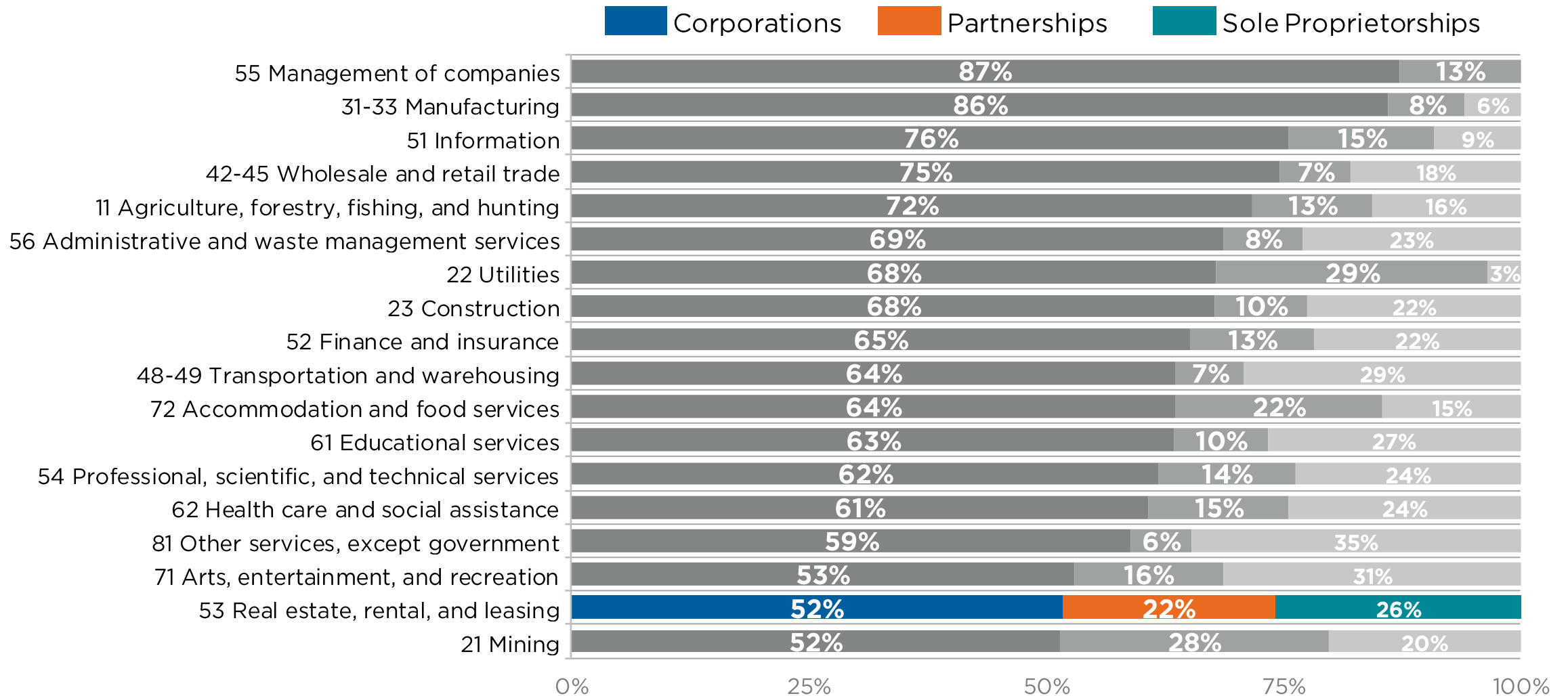
Small business gross output by legal form of organization, 2003



Note: the Real estate industry excludes owner-occupied housing

Visit <https://www.bea.gov/data/special-topics/small-business> for more information

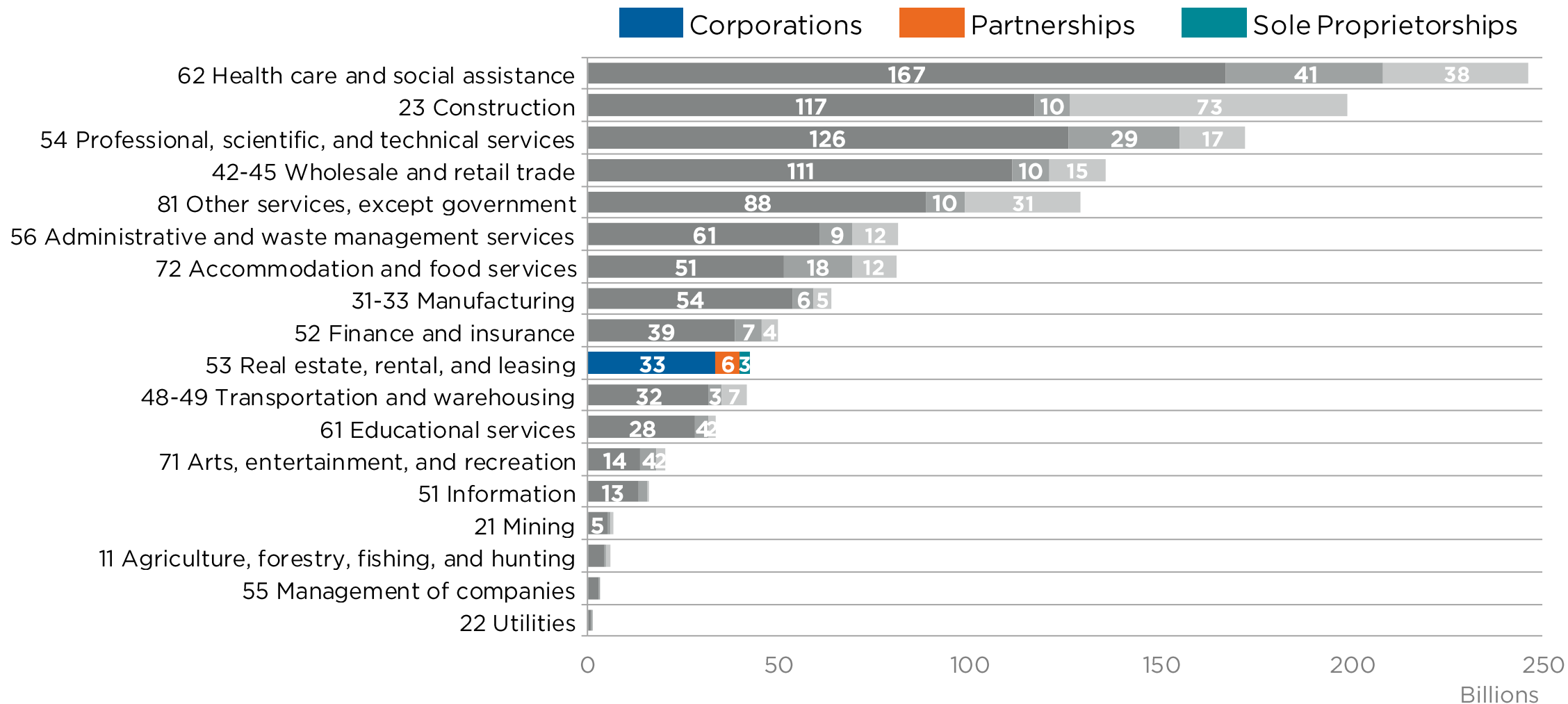
Distribution of small business gross output by legal form of organization, 2003



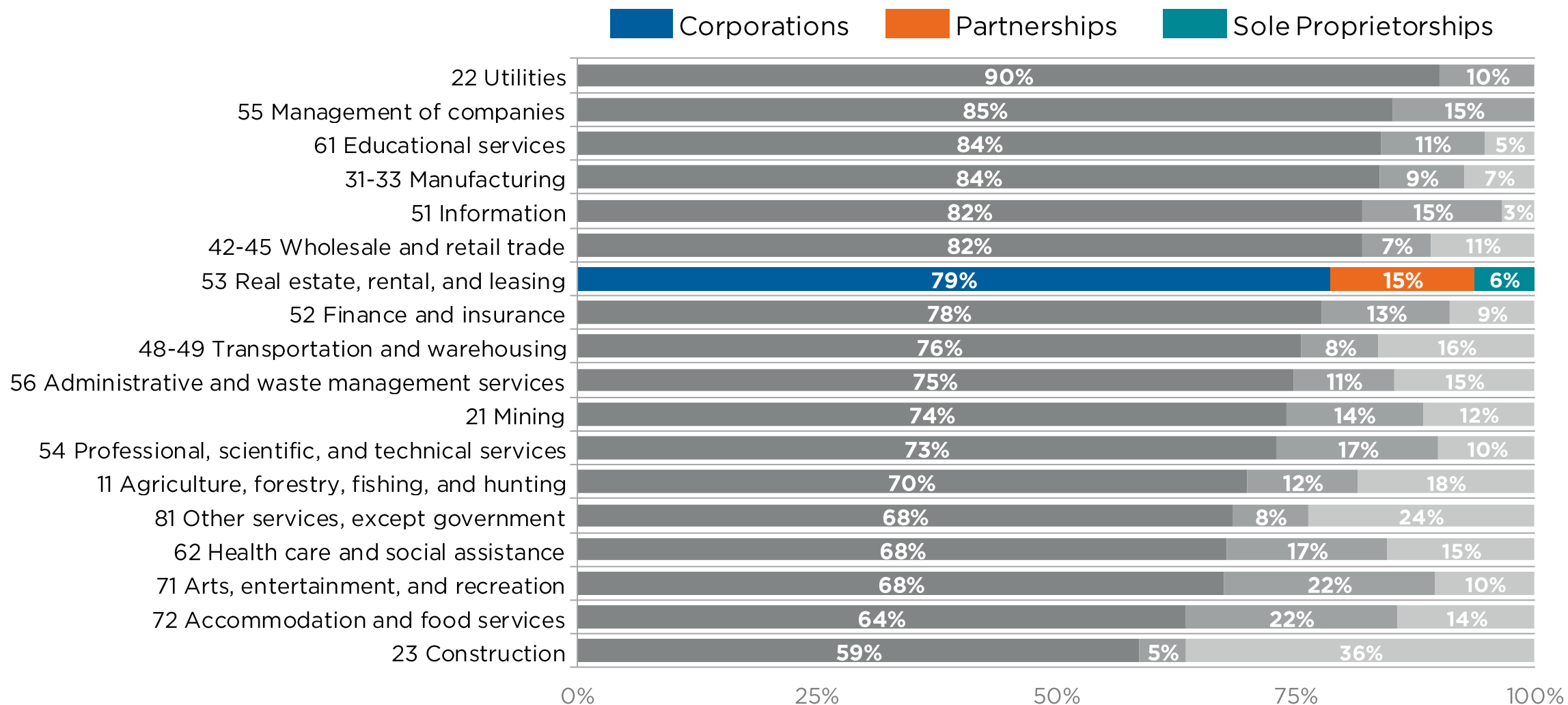
Note: the Real estate industry excludes owner-occupied housing

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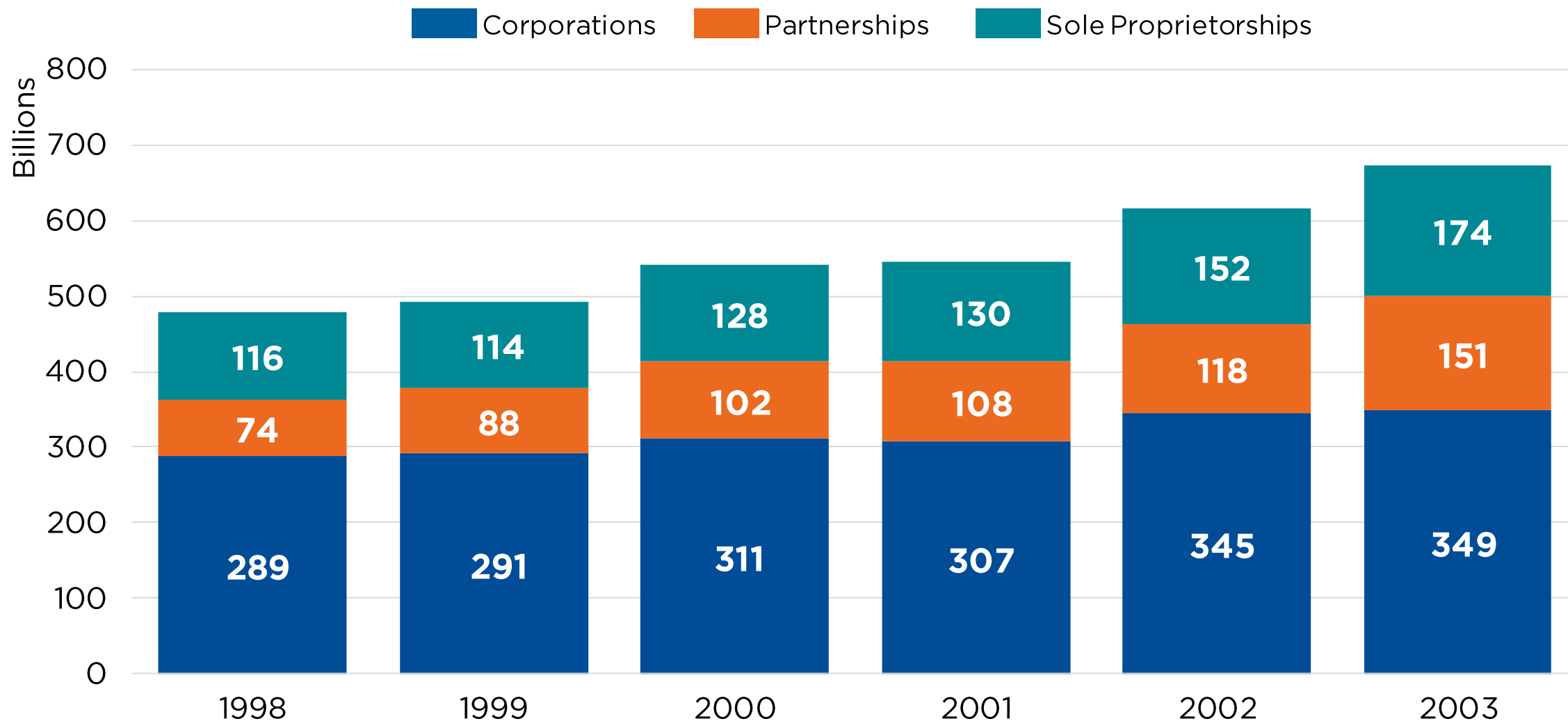
Small business wages by legal form of organization, 2003



Distribution of small business wages by legal form of organization, 2003



Real estate, rental, and leasing small business gross output



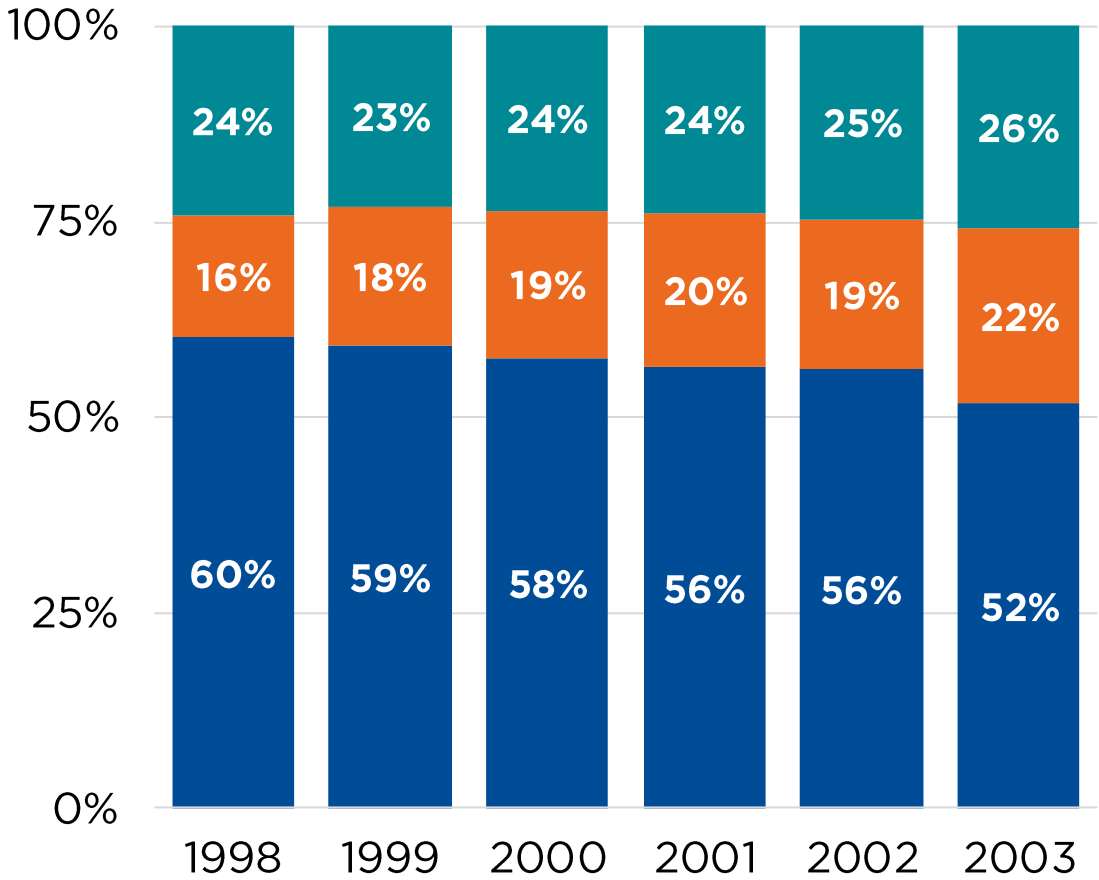
Note: the Real estate industry excludes owner-occupied housing

Visit <https://www.bea.gov/data/special-topics/small-business> for more information

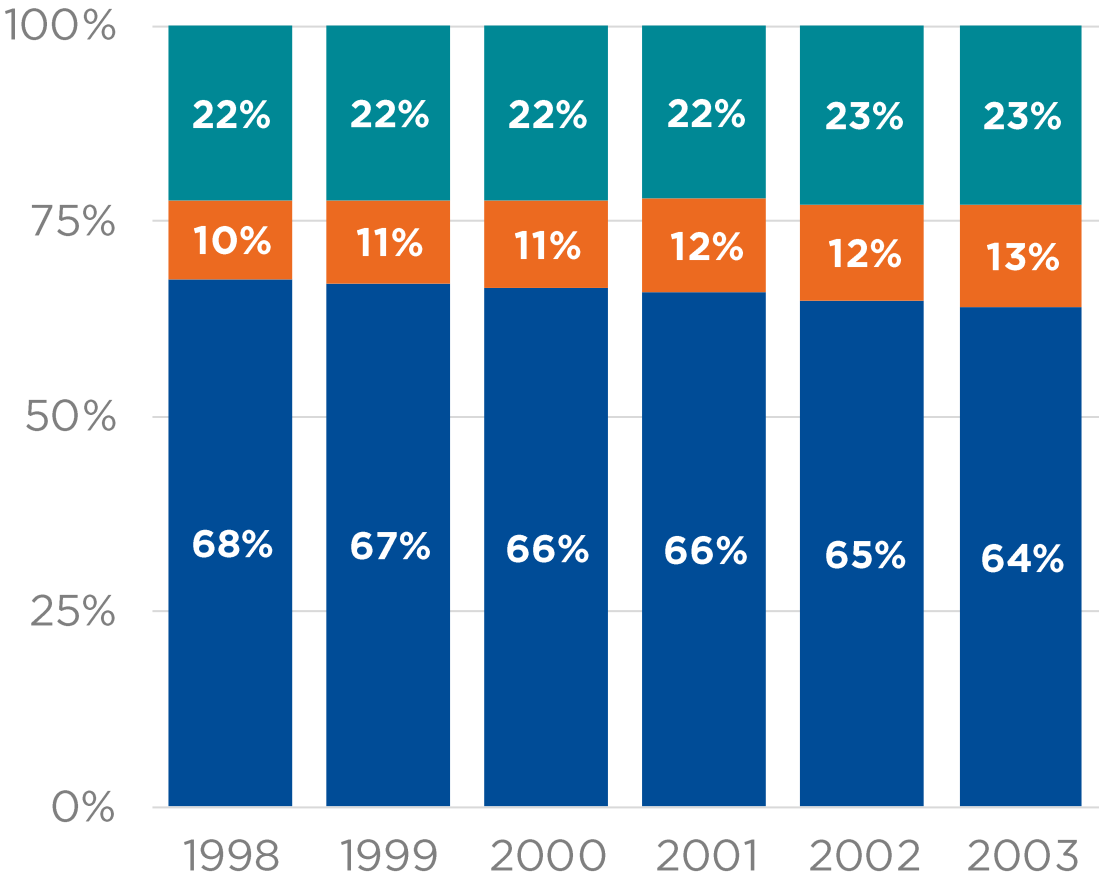
Distribution of small business private gross output by legal form of organization

Corporations Partnerships Sole Proprietorships

Real estate, rental, and leasing

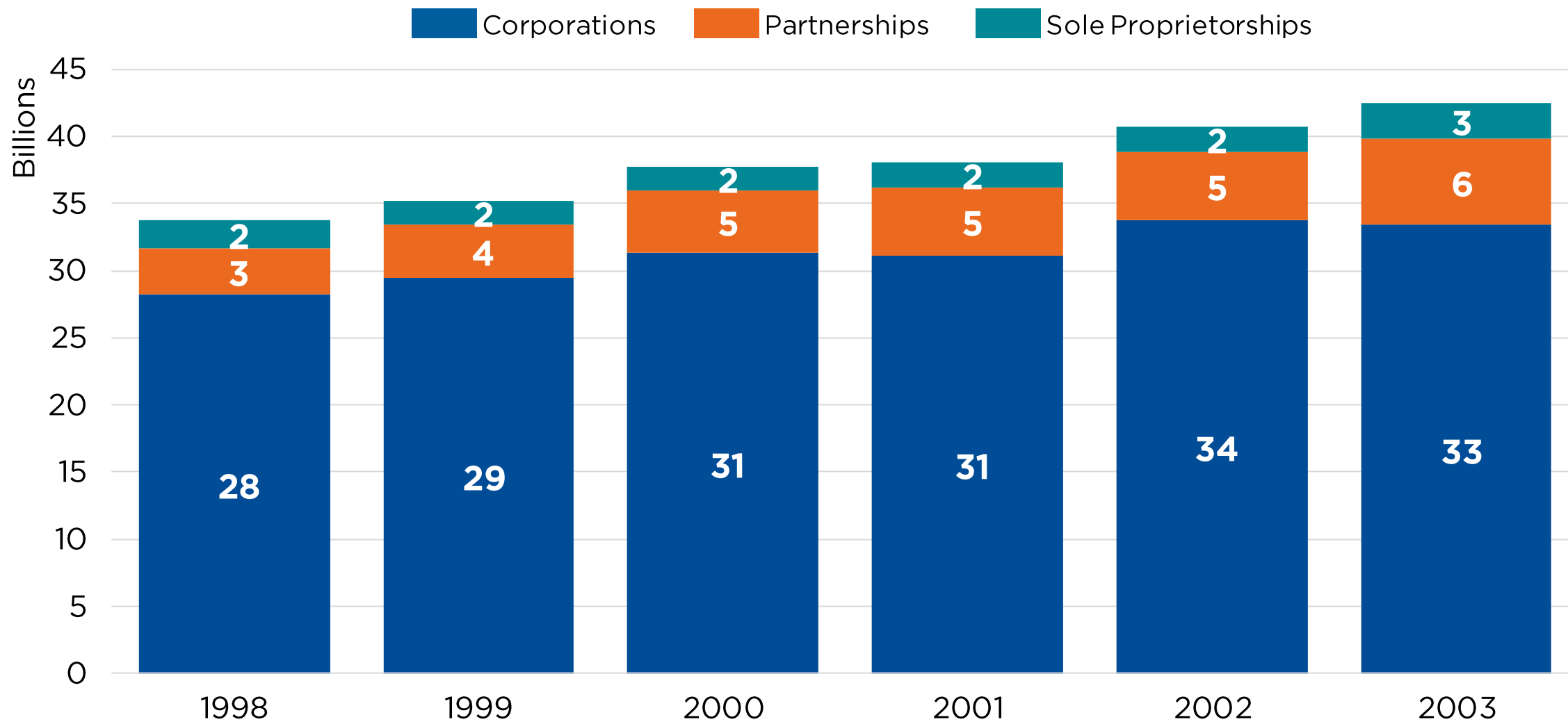


Overall Small Businesses



Note: the Real estate industry excludes owner-occupied housing
 Visit <https://www.bea.gov/data/special-topics/small-business> for more information

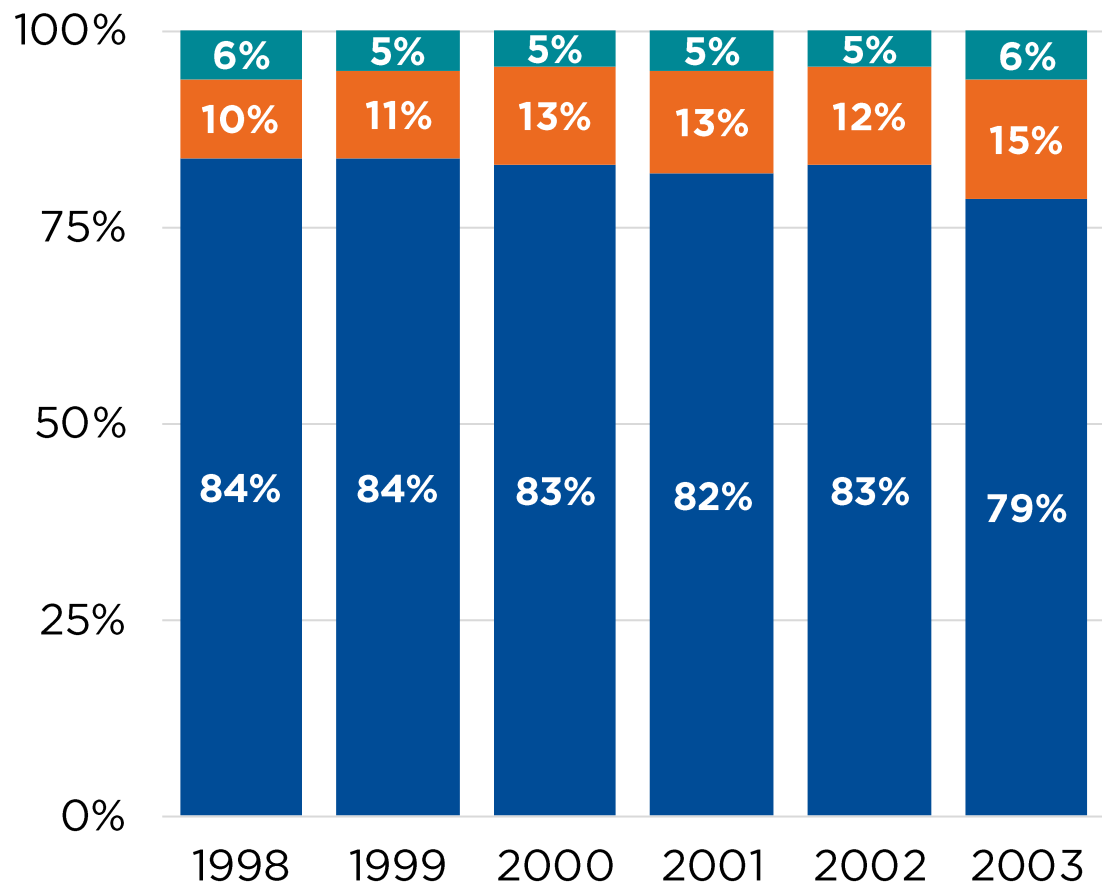
Real estate, rental, and leasing small business wages



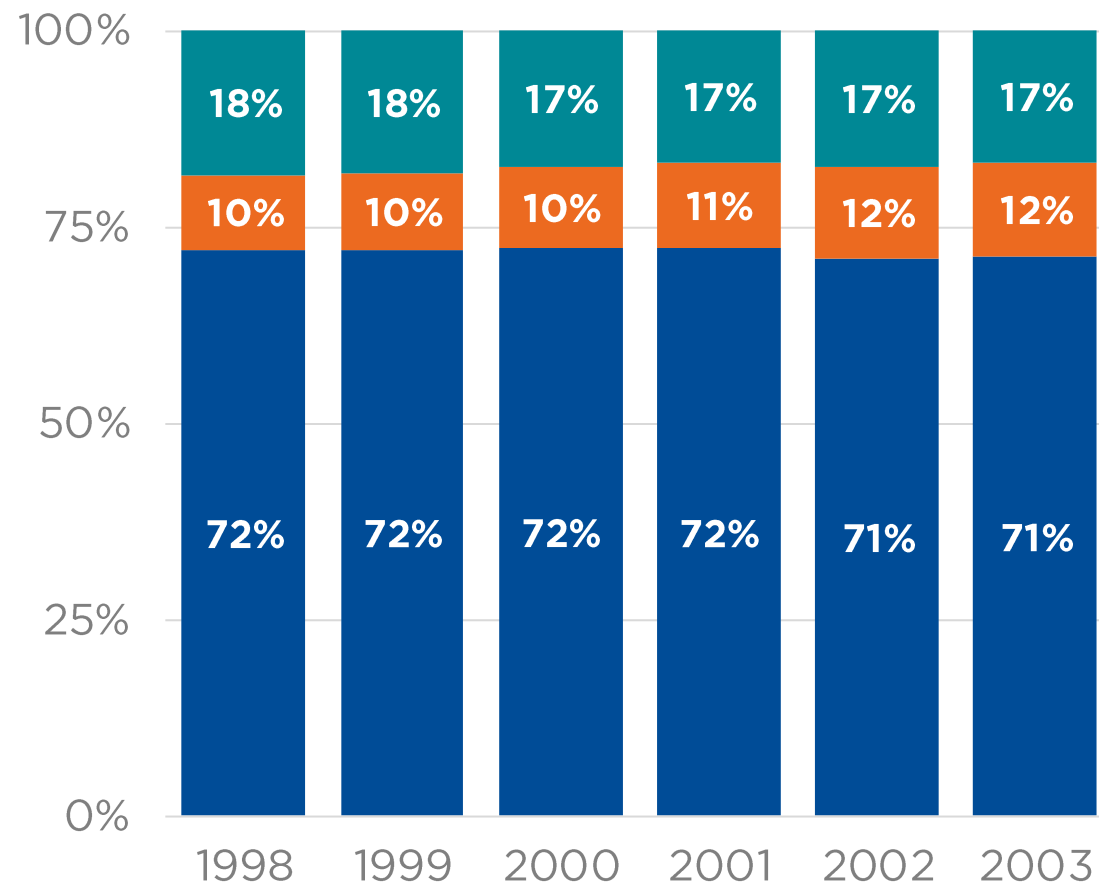
Distribution of small business private wages by legal form of organization

Corporations Partnerships Sole Proprietorships

Real estate, rental, and leasing



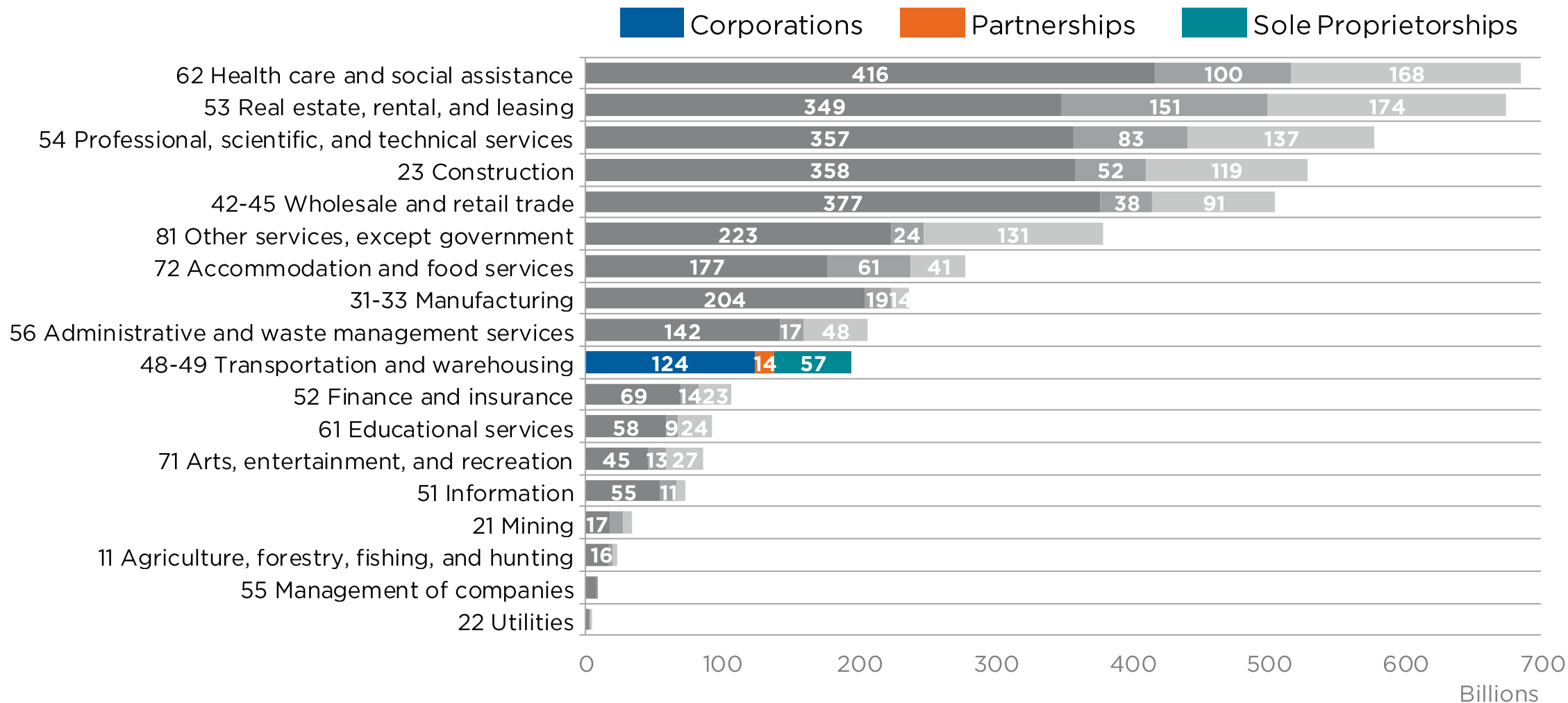
Overall Small Businesses



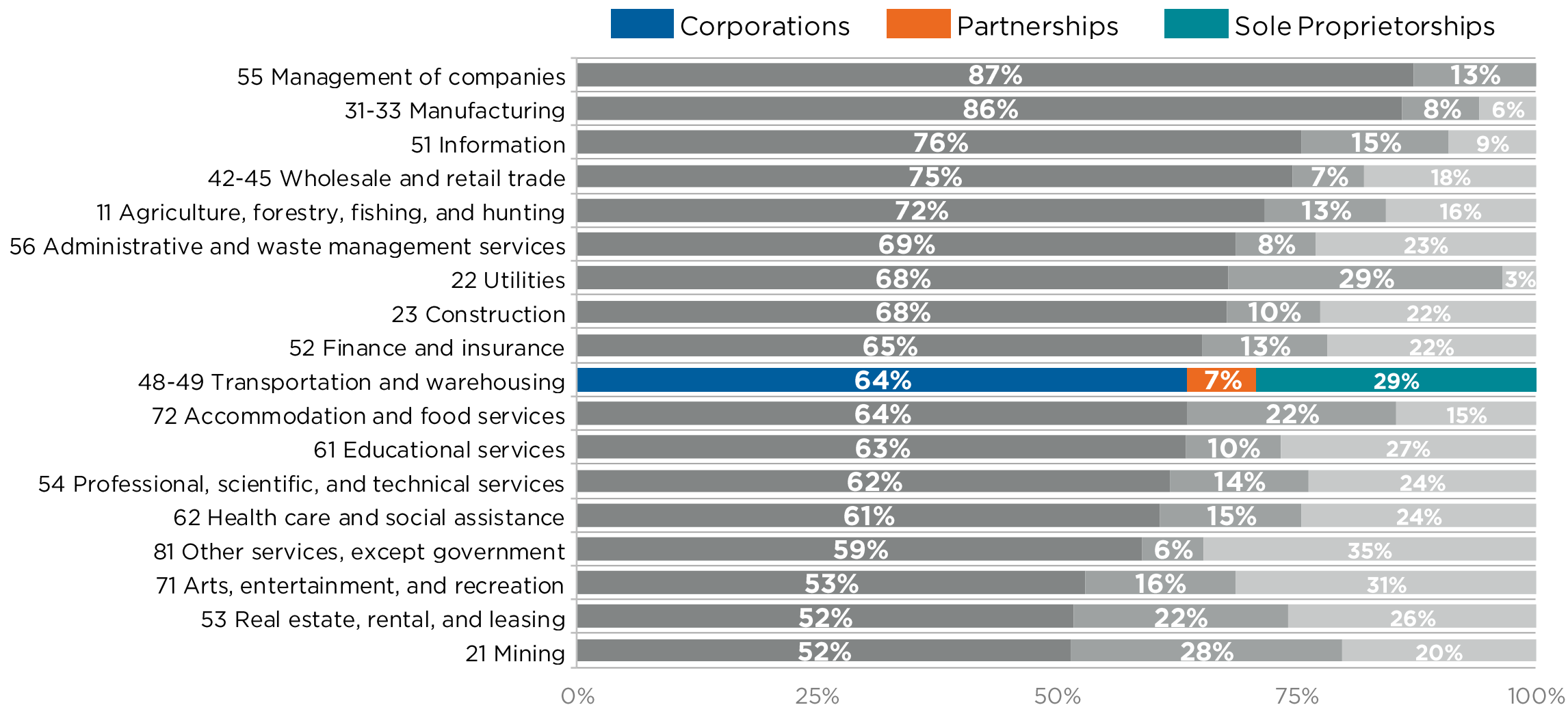
Transportation and warehousing



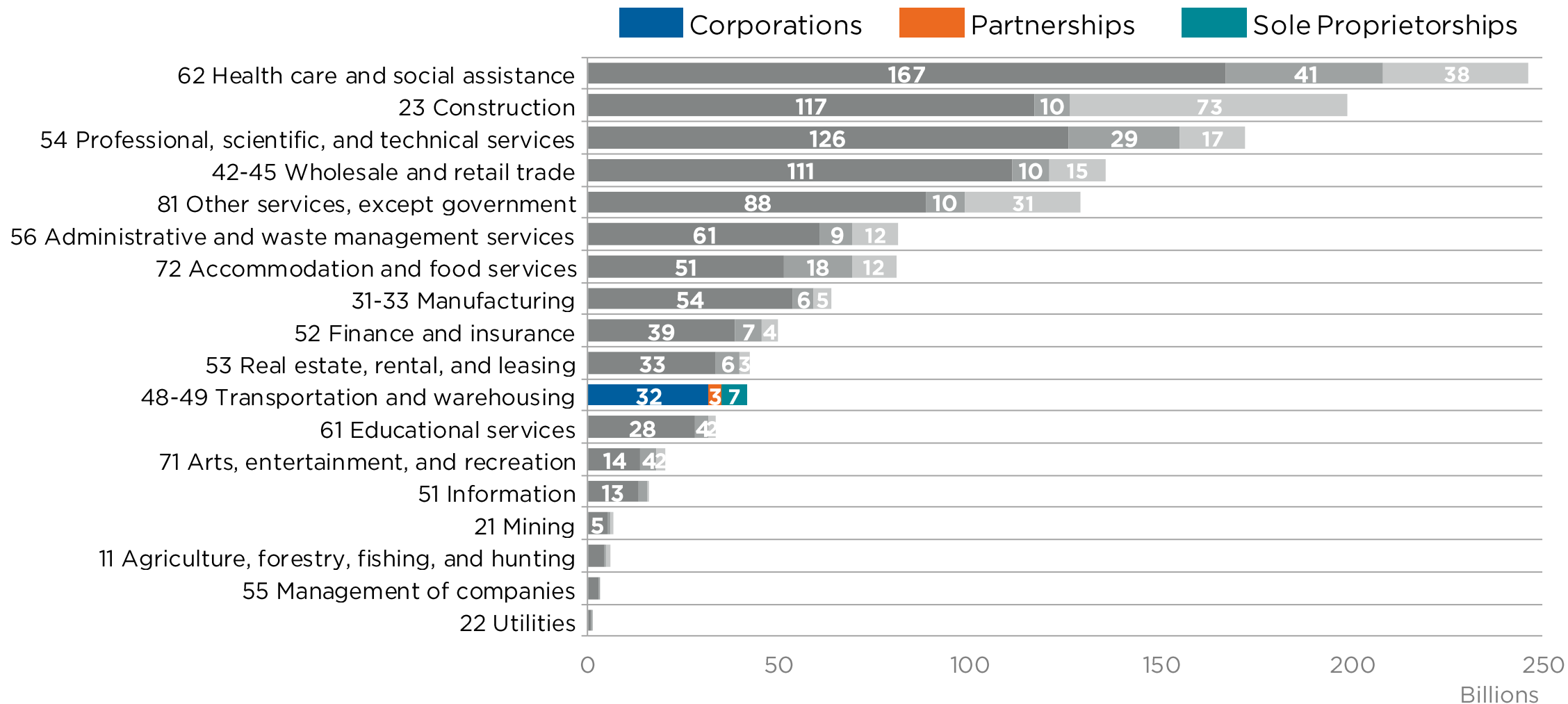
Small business gross output by legal form of organization, 2003



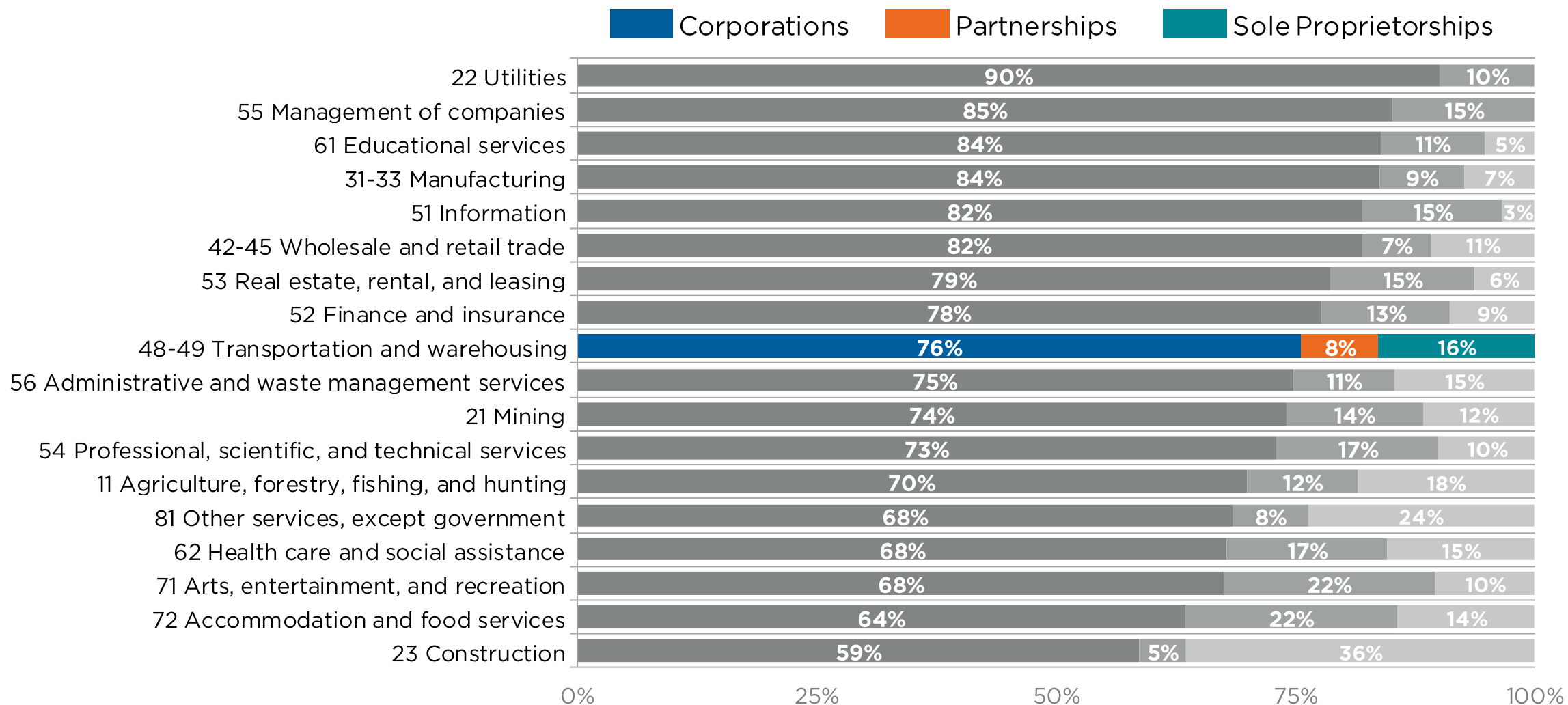
Distribution of small business gross output by legal form of organization, 2003



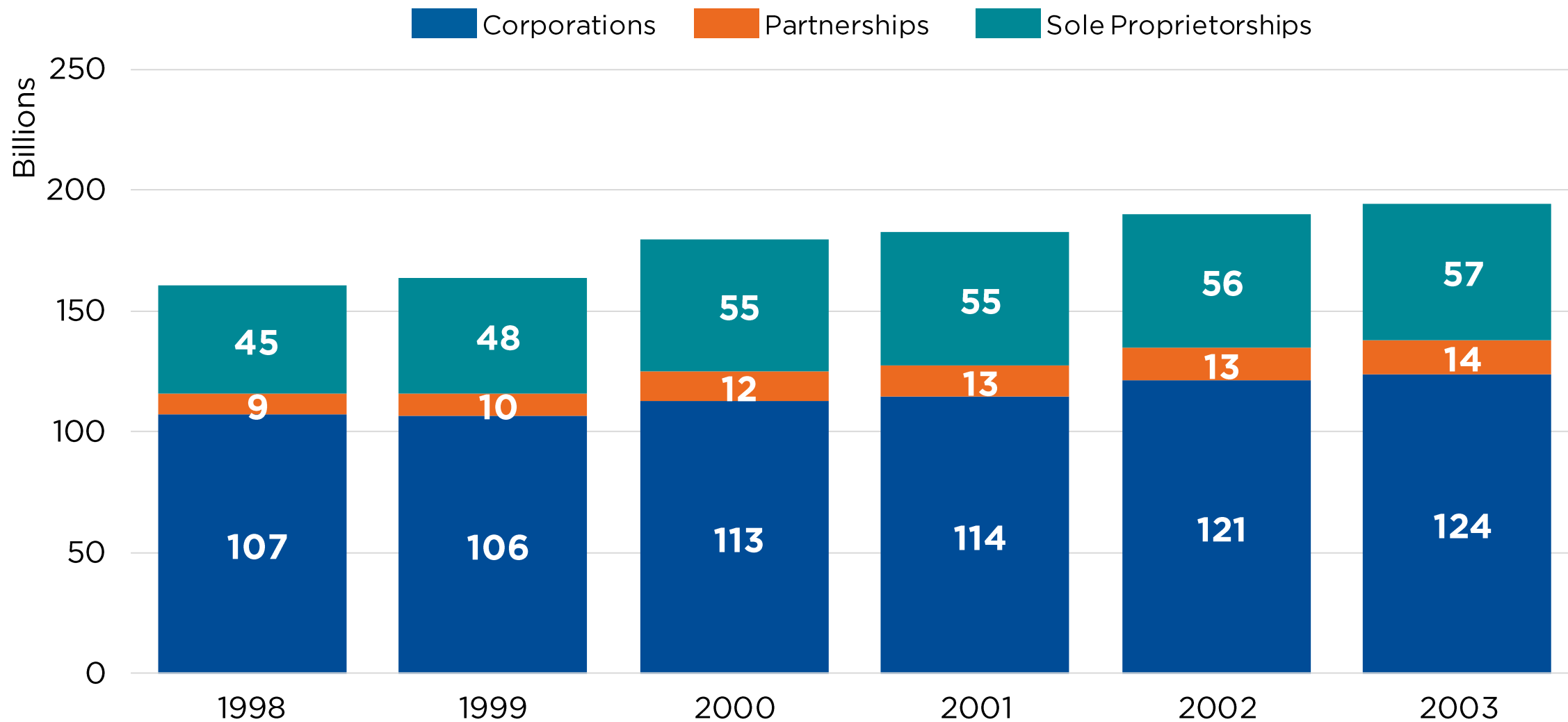
Small business wages by legal form of organization, 2003



Distribution of small business wages by legal form of organization, 2003



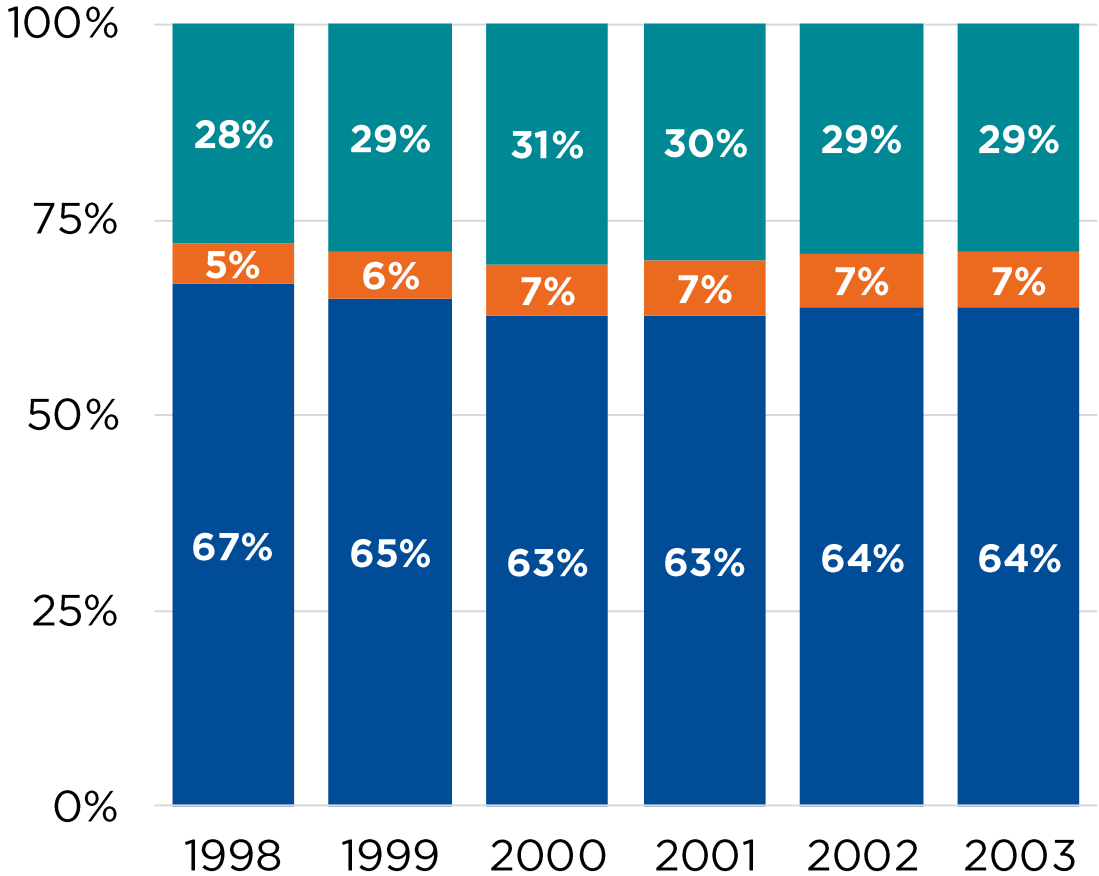
Transportation and warehousing small business gross output



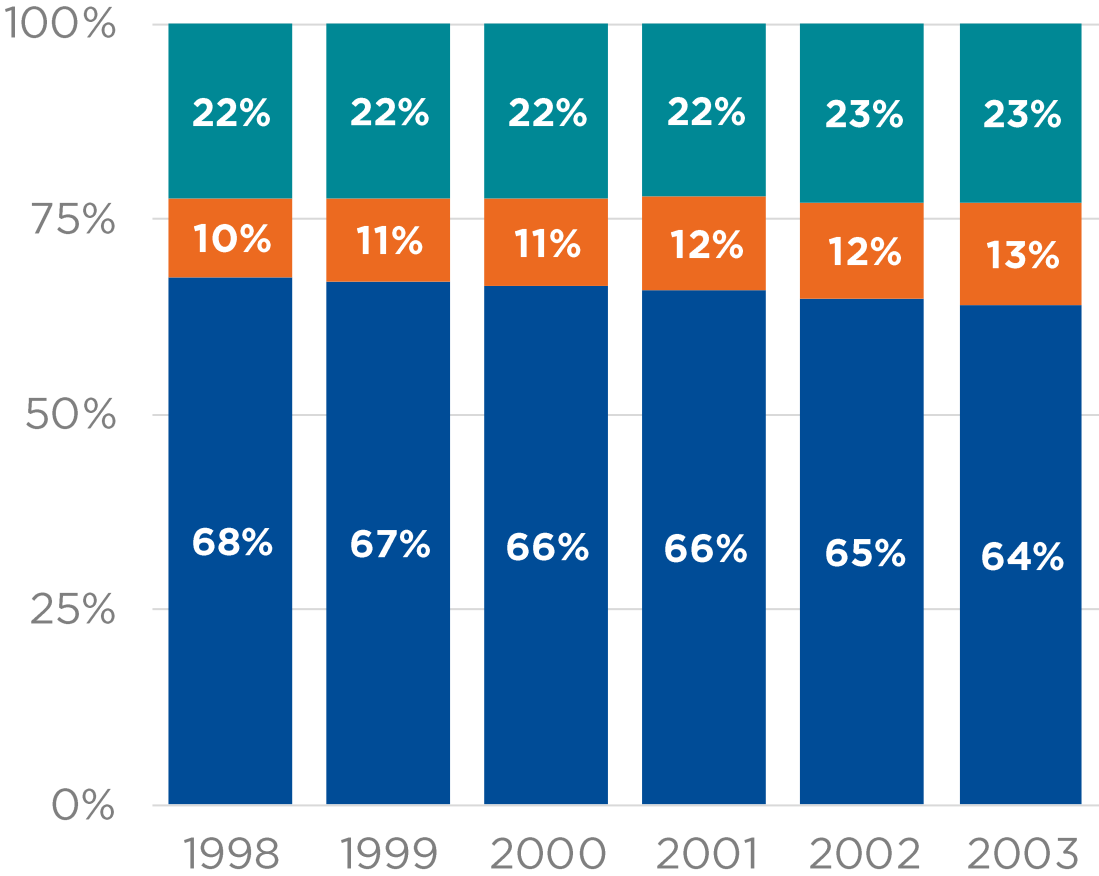
Distribution of small business private gross output by legal form of organization

Corporations Partnerships Sole Proprietorships

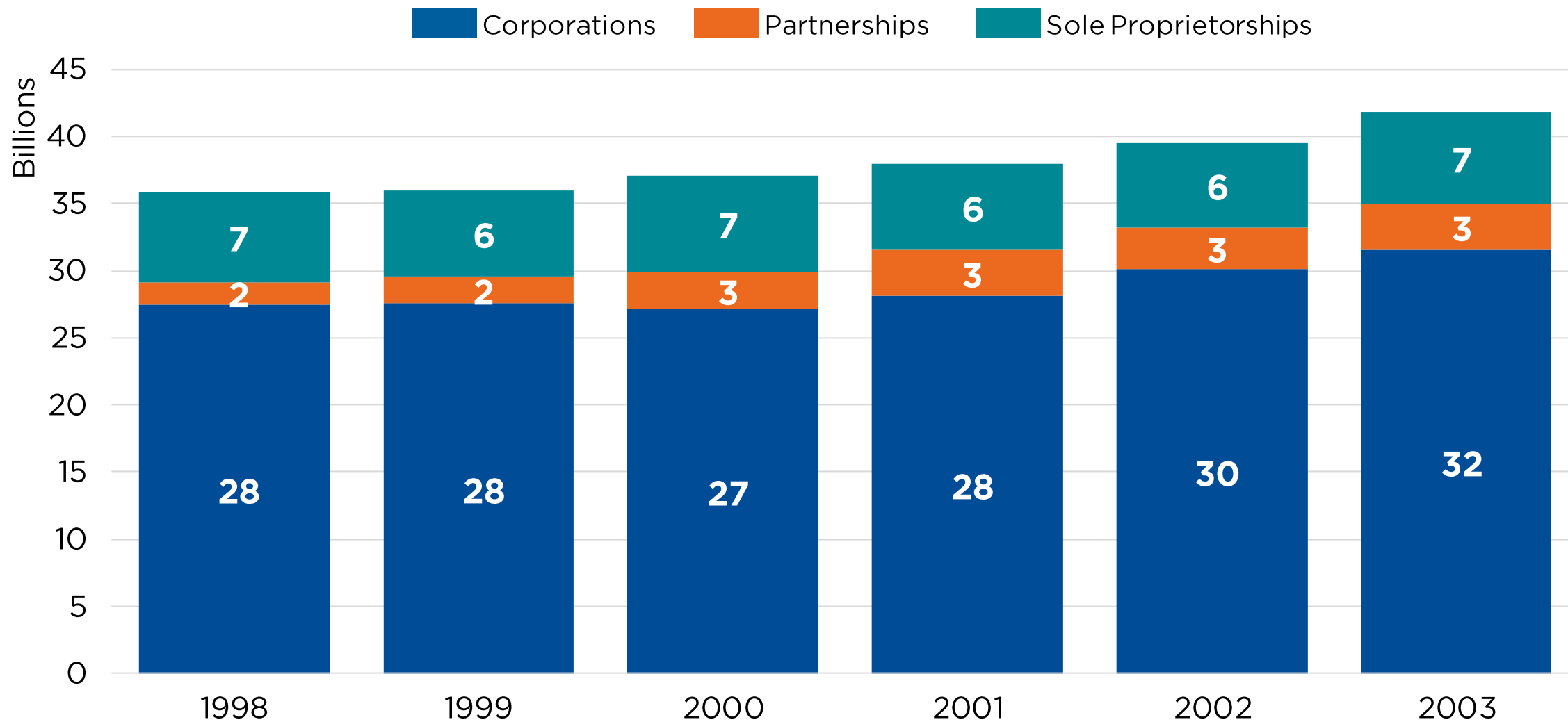
Transportation and warehousing



Overall Small Businesses



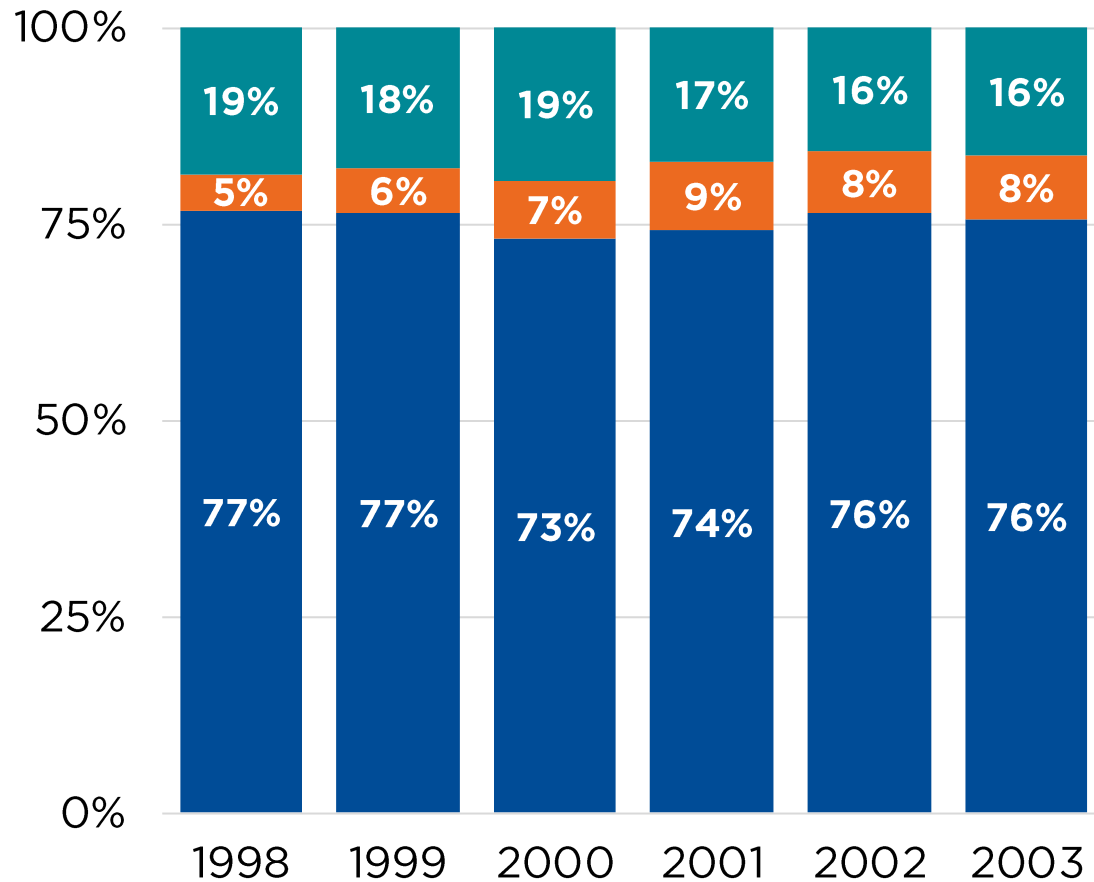
Transportation and warehousing small business wages



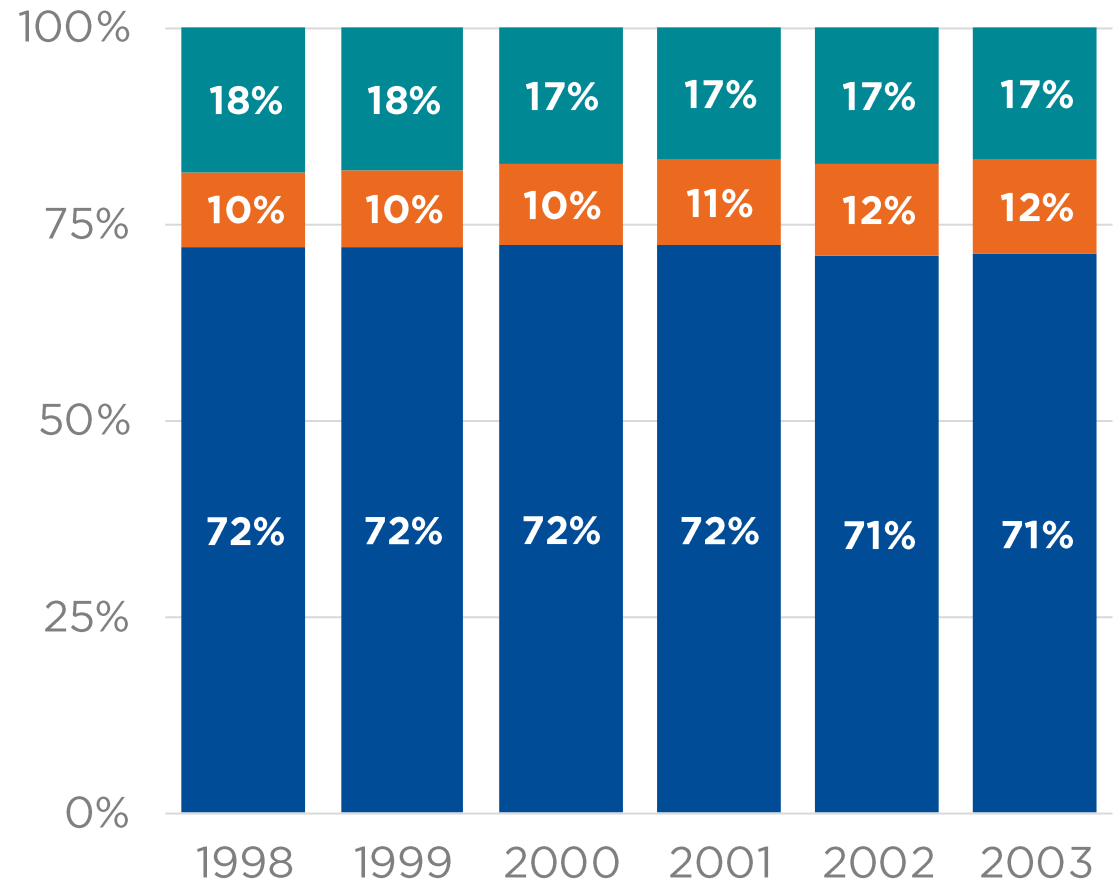
Distribution of small business private wages by legal form of organization

Corporations Partnerships Sole Proprietorships

Transportation and warehousing



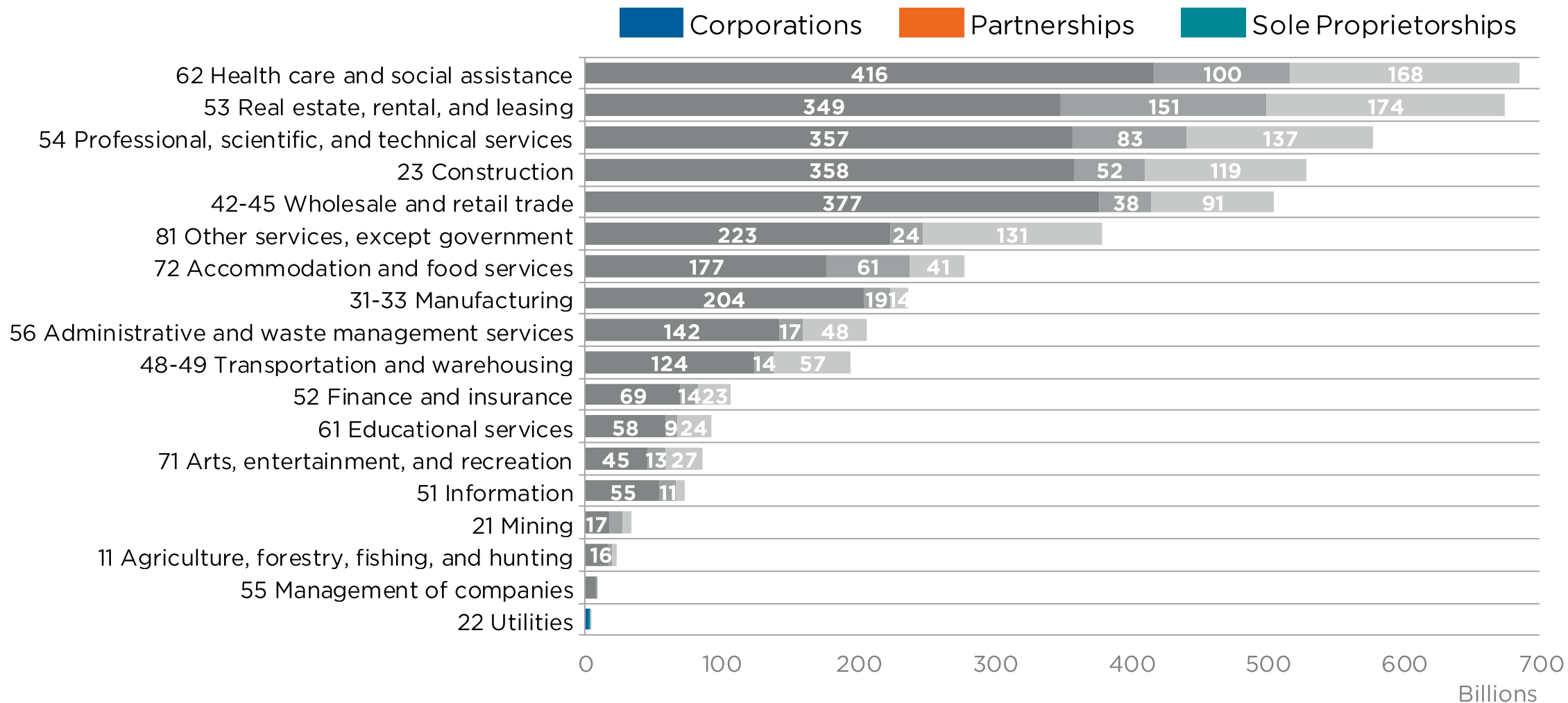
Overall Small Businesses



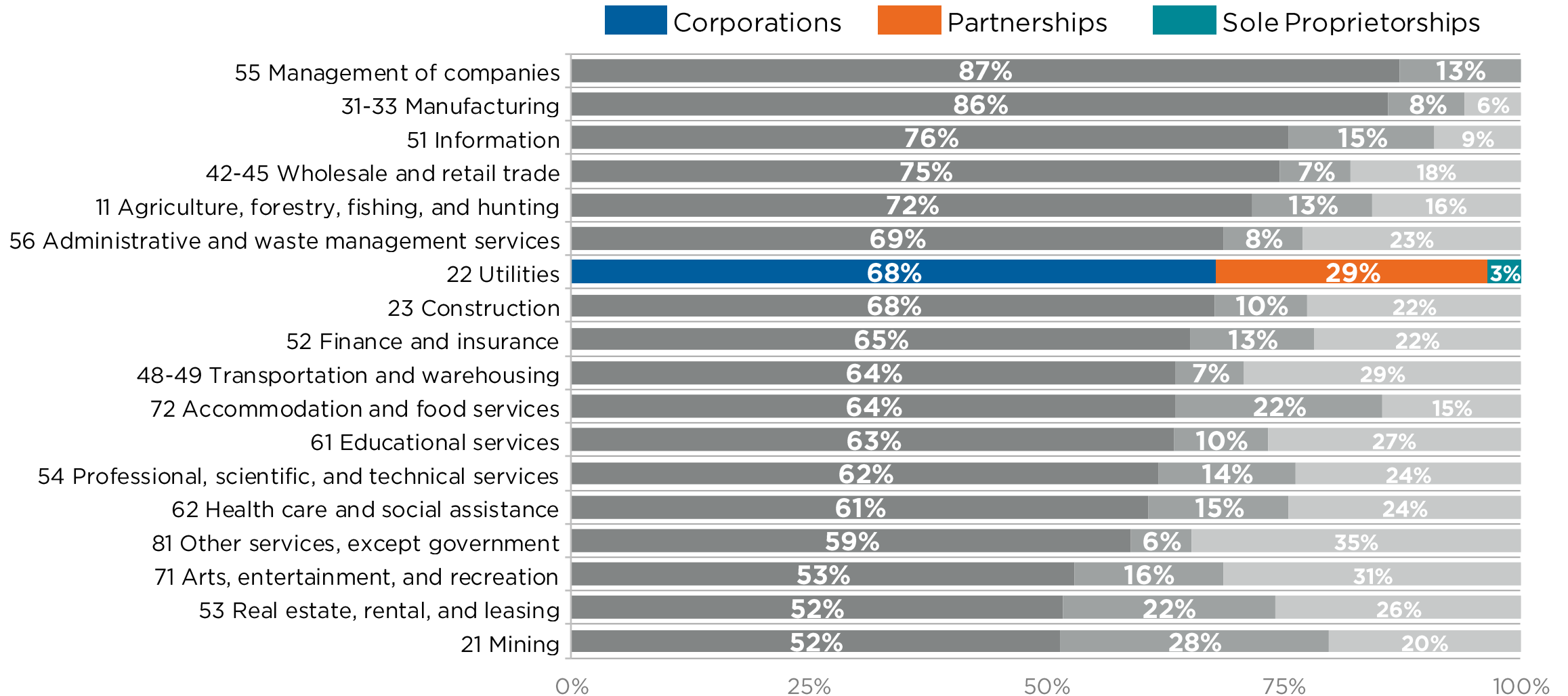
Utilities



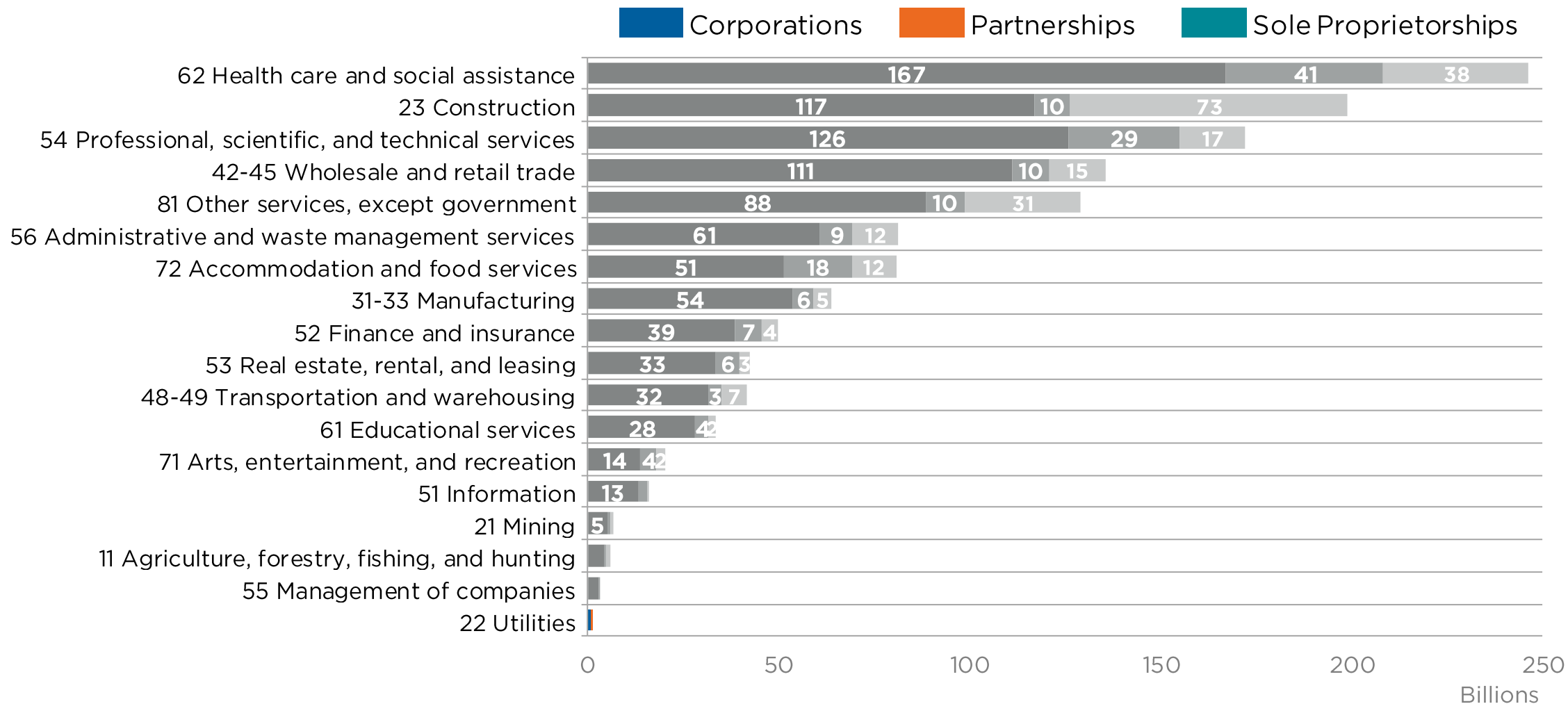
Small business gross output by legal form of organization, 2003



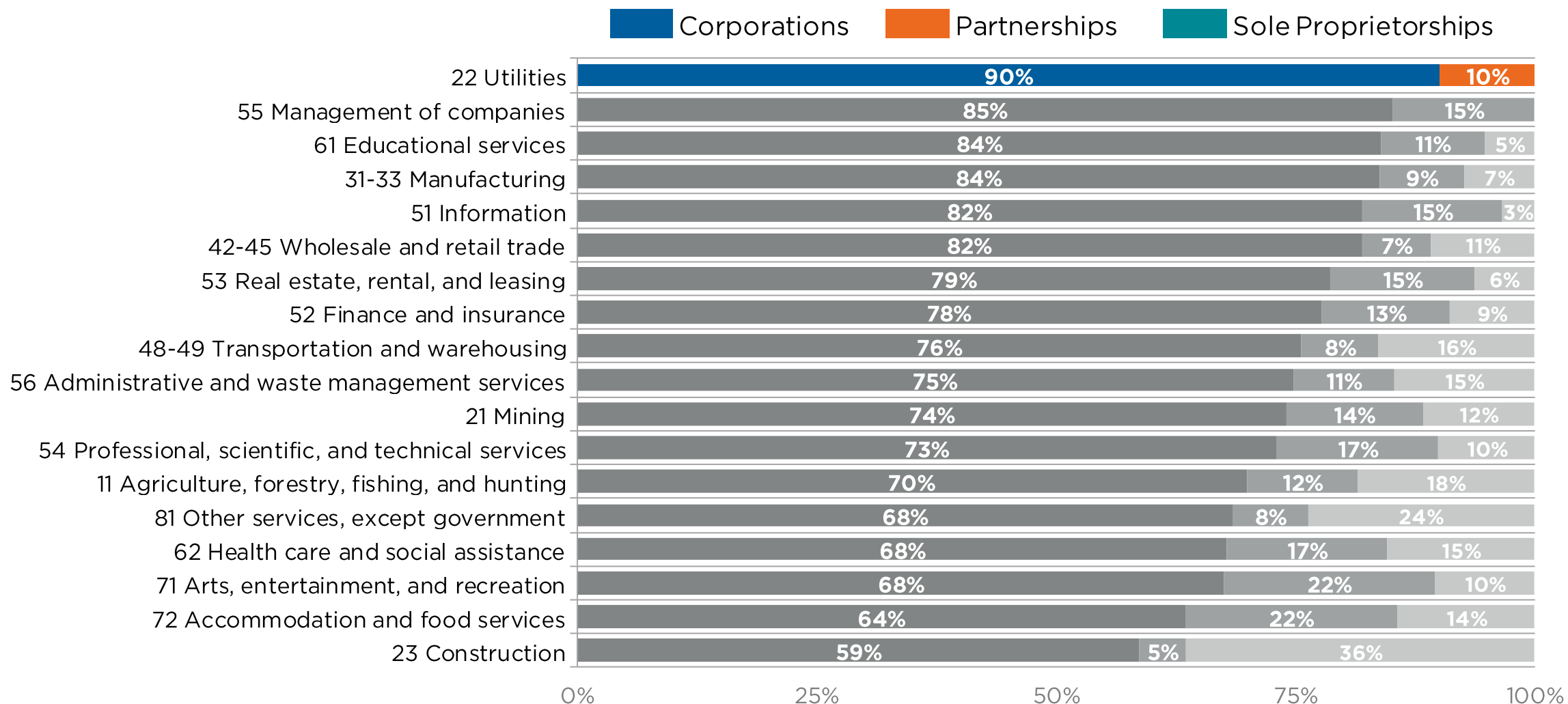
Distribution of small business gross output by legal form of organization, 2003



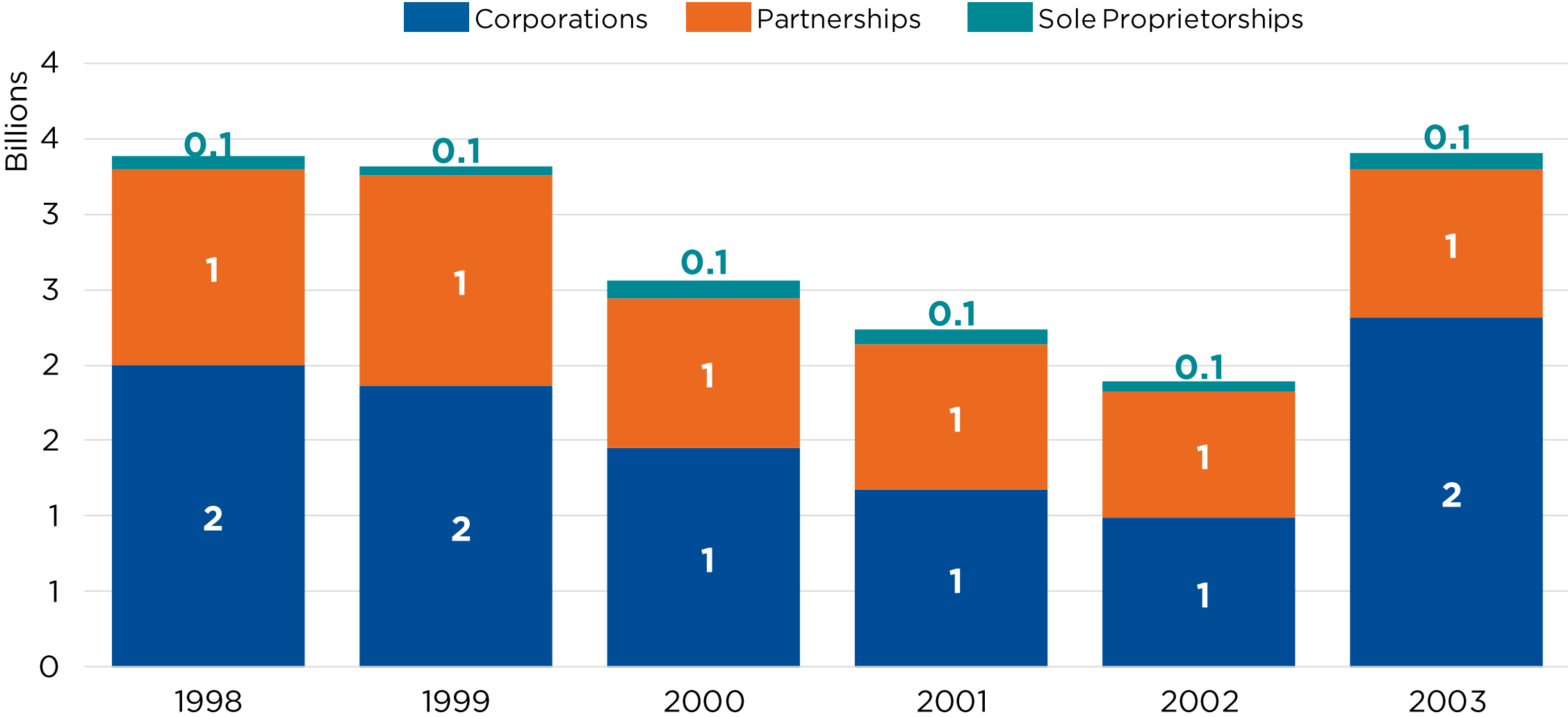
Small business wages by legal form of organization, 2003



Distribution of small business wages by legal form of organization, 2003



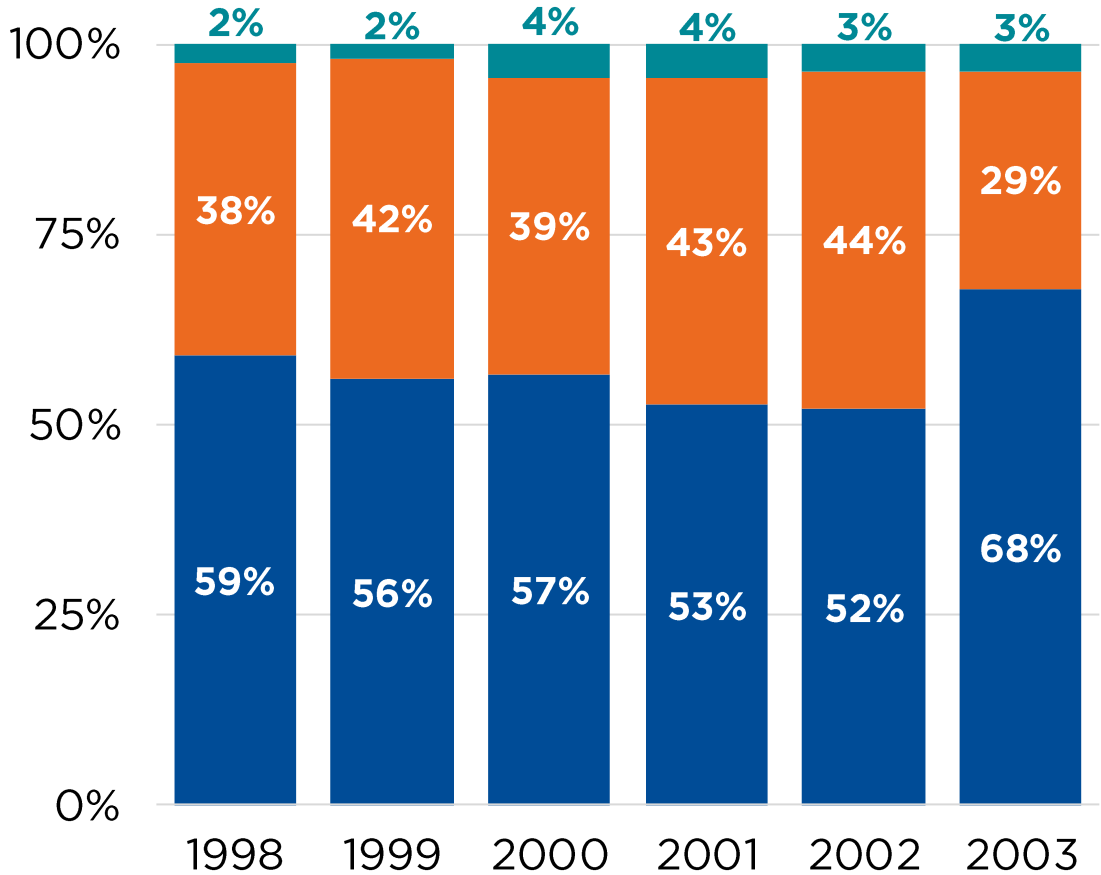
Utilities small business gross output



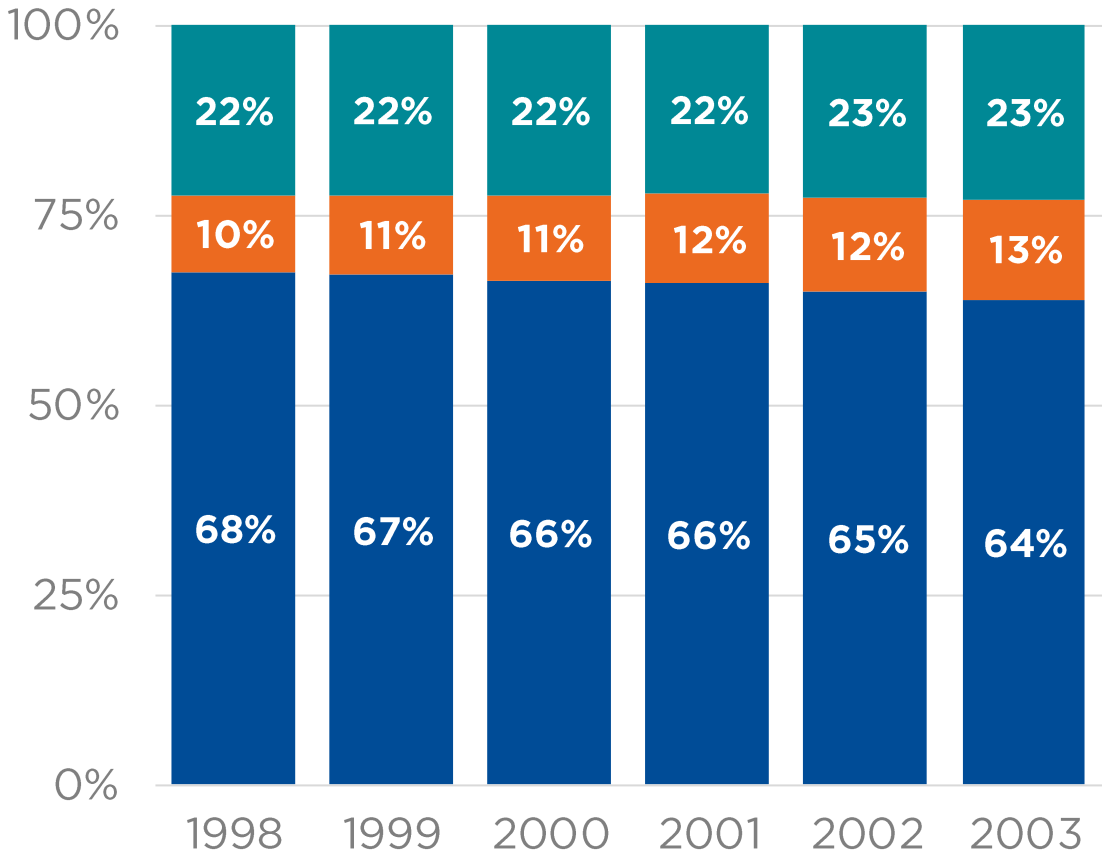
Distribution of small business private gross output by legal form of organization

Corporations Partnerships Sole Proprietorships

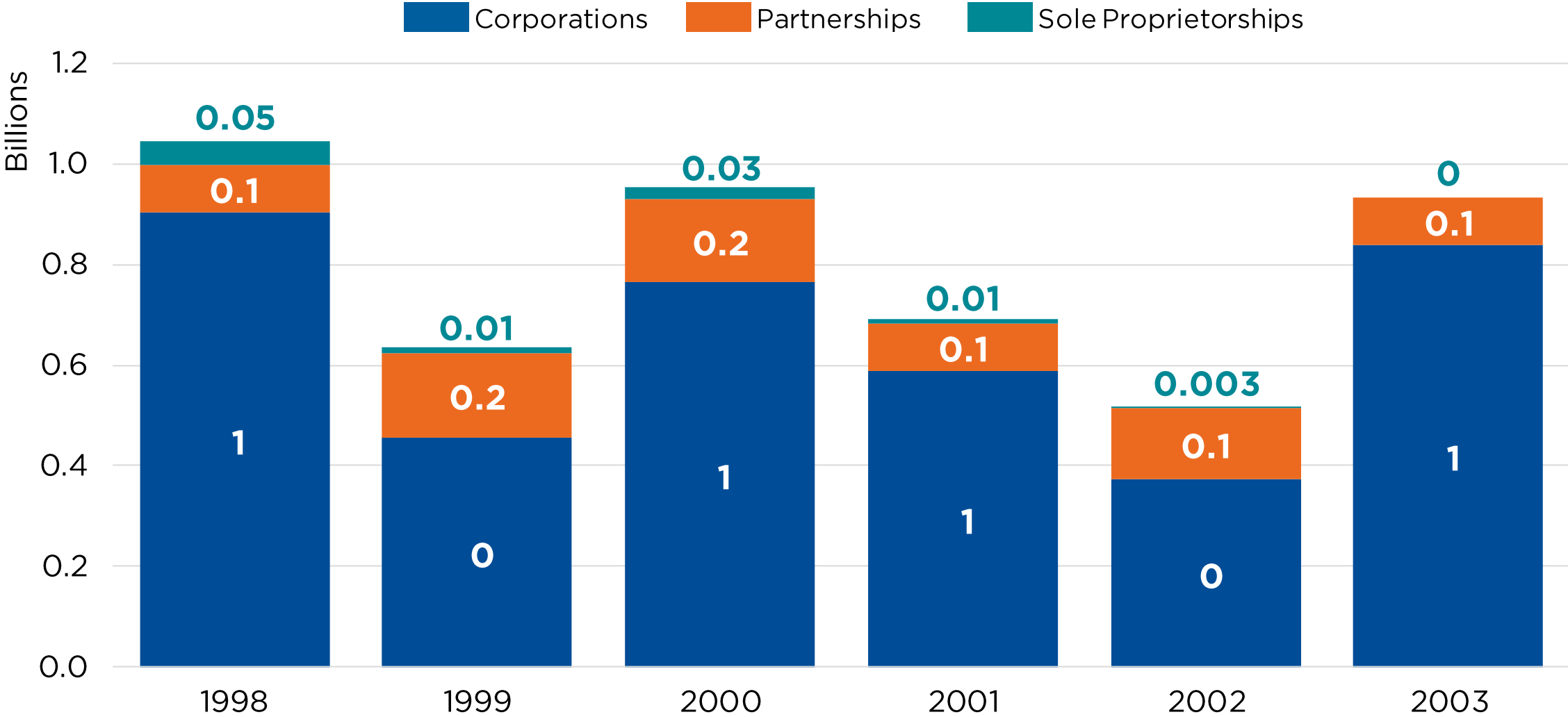
Utilities



Overall Small Businesses



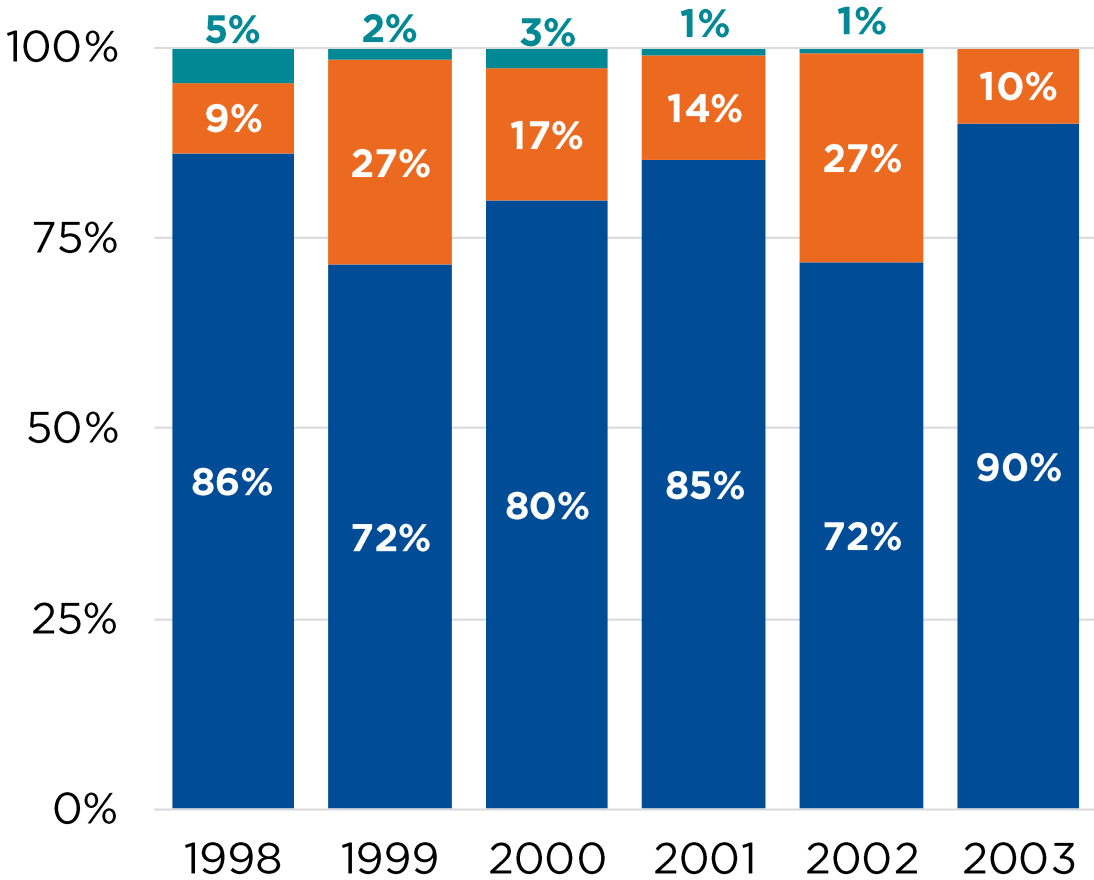
Utilities small business wages



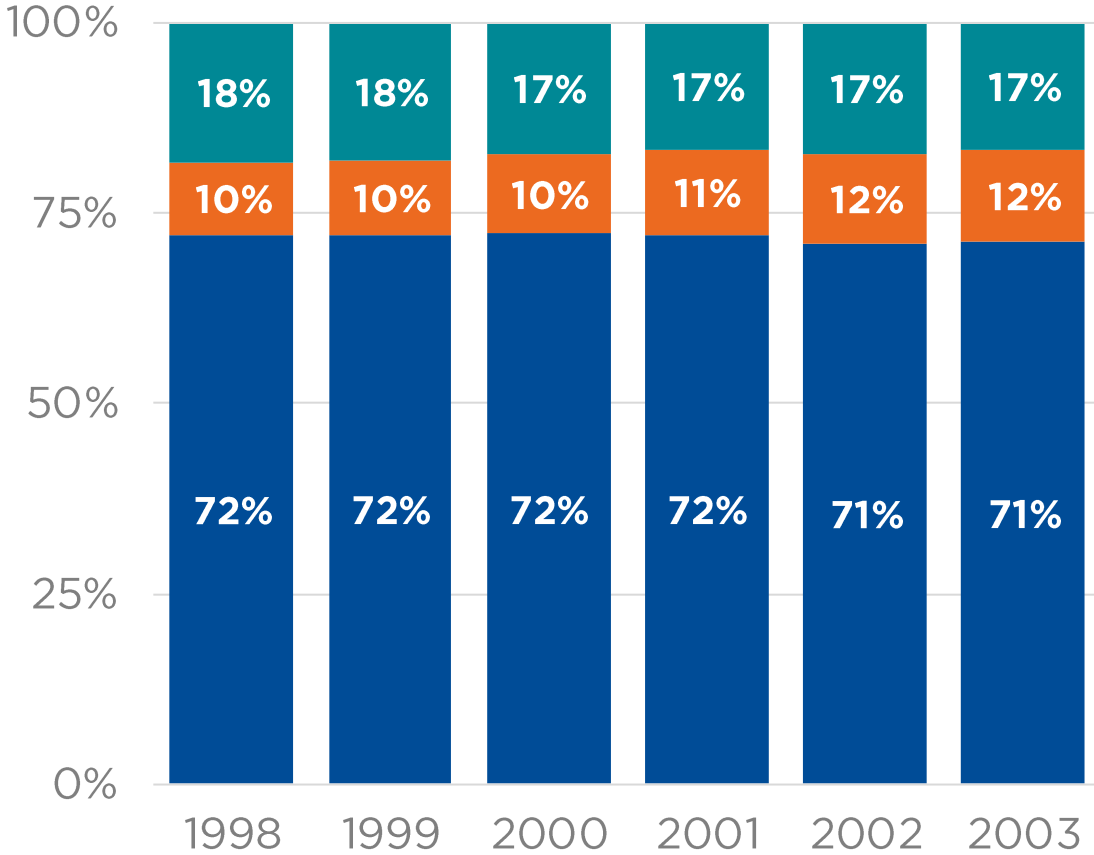
Distribution of small business private wages by legal form of organization

Corporations Partnerships Sole Proprietorships

Utilities



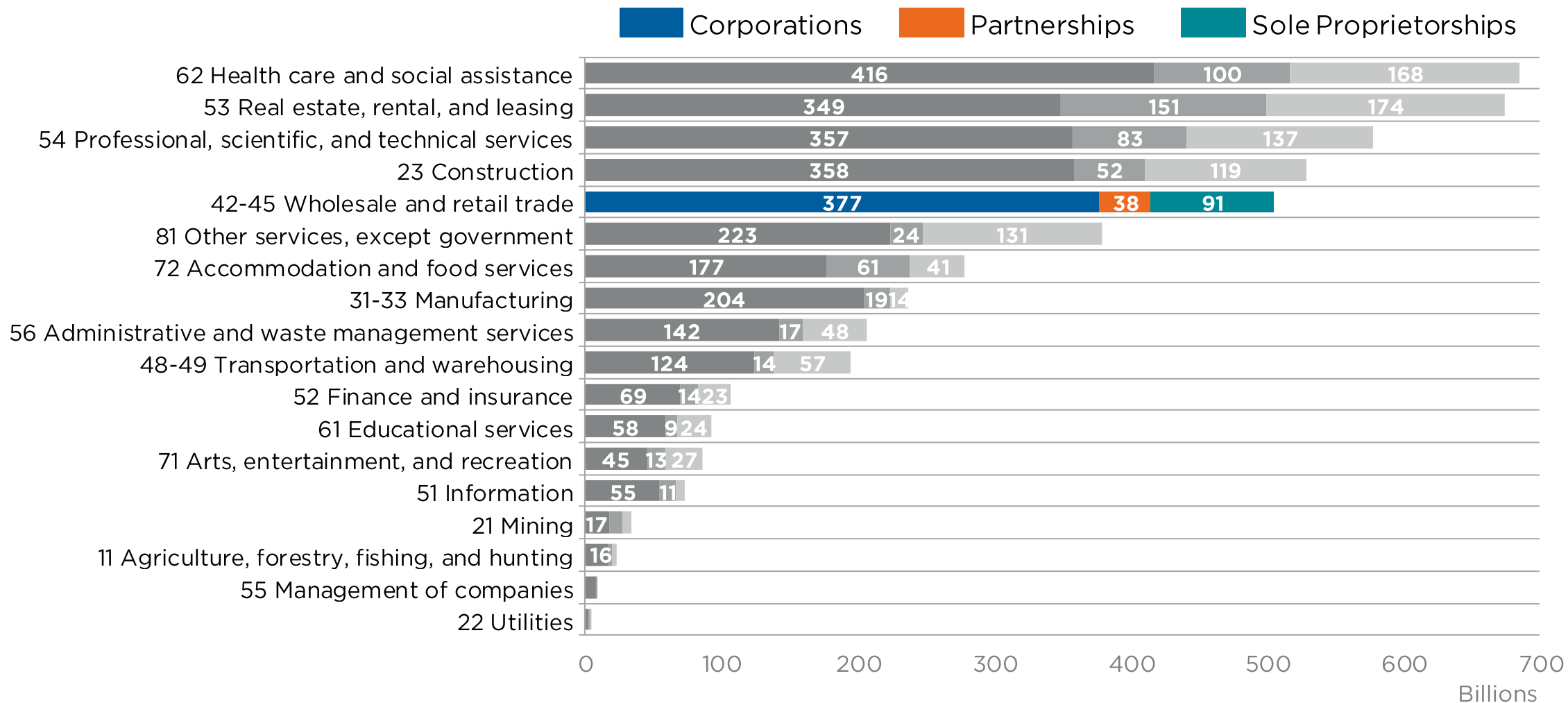
Overall Small Businesses



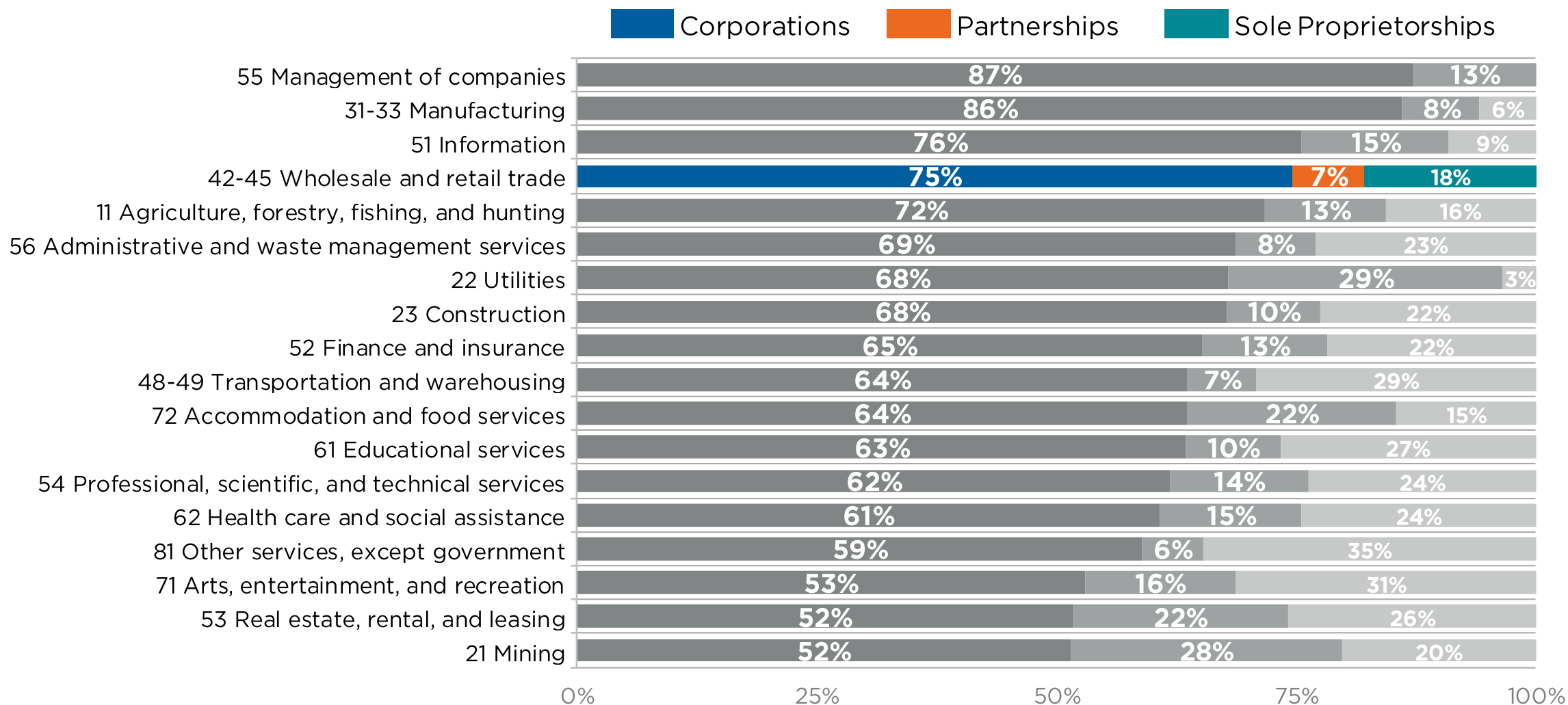
Wholesale and retail trade



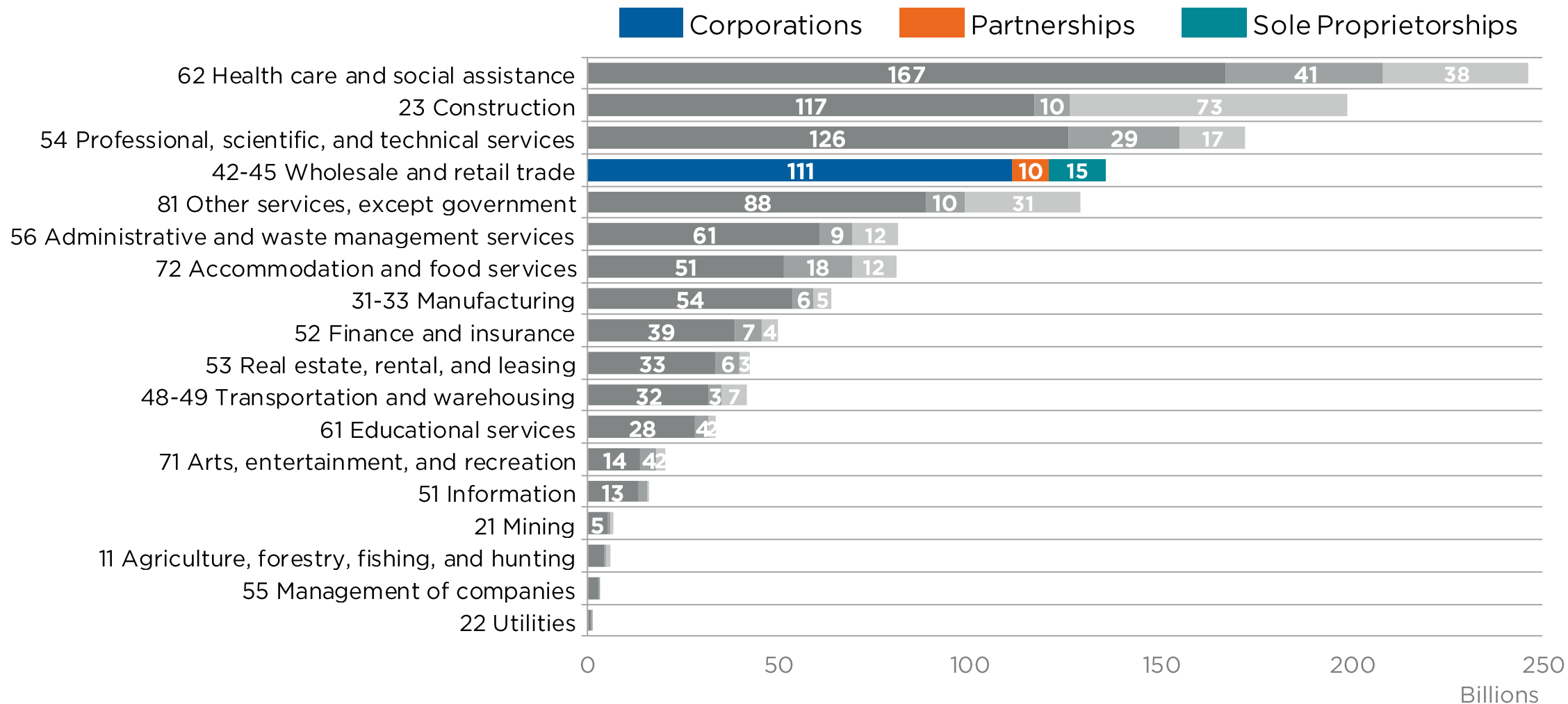
Small business gross output by legal form of organization, 2003



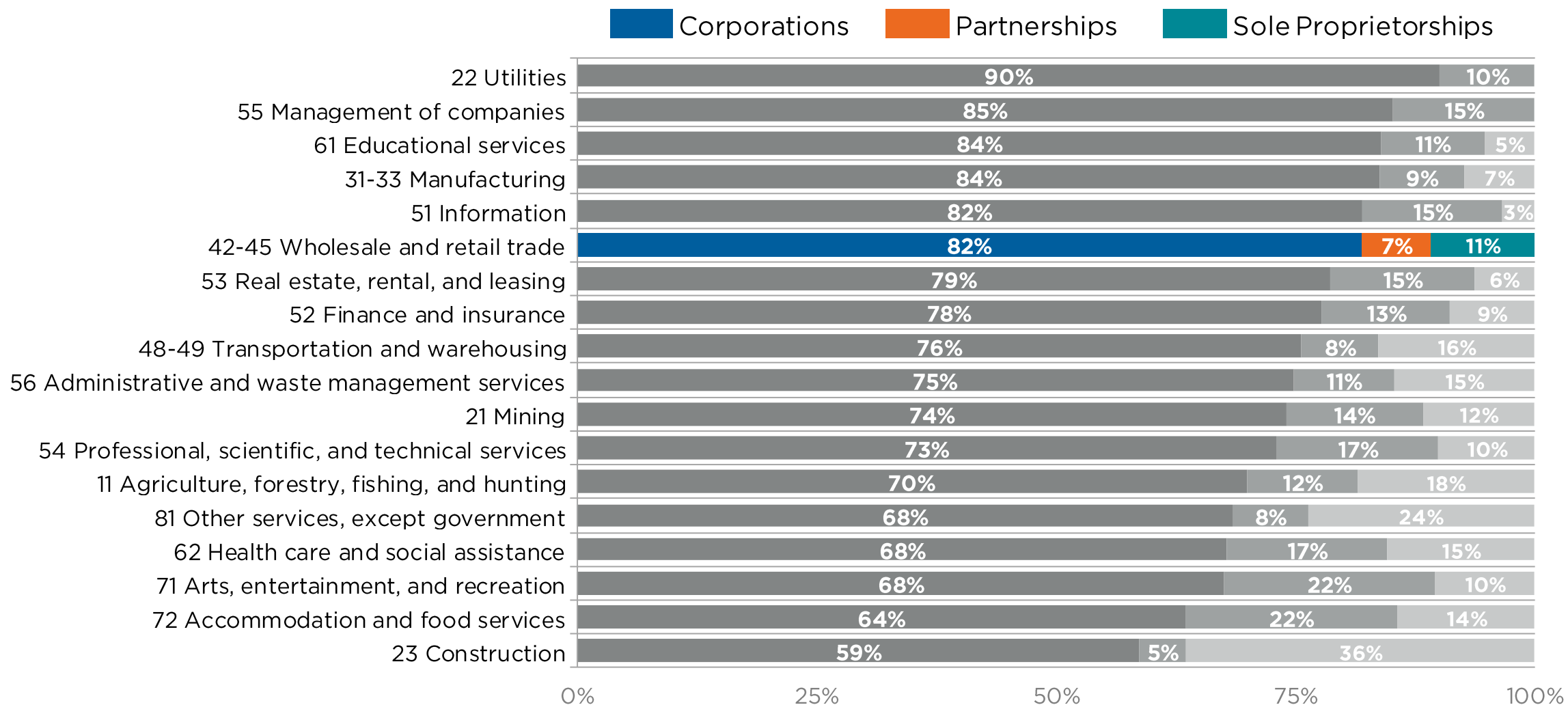
Distribution of small business gross output by legal form of organization, 2003



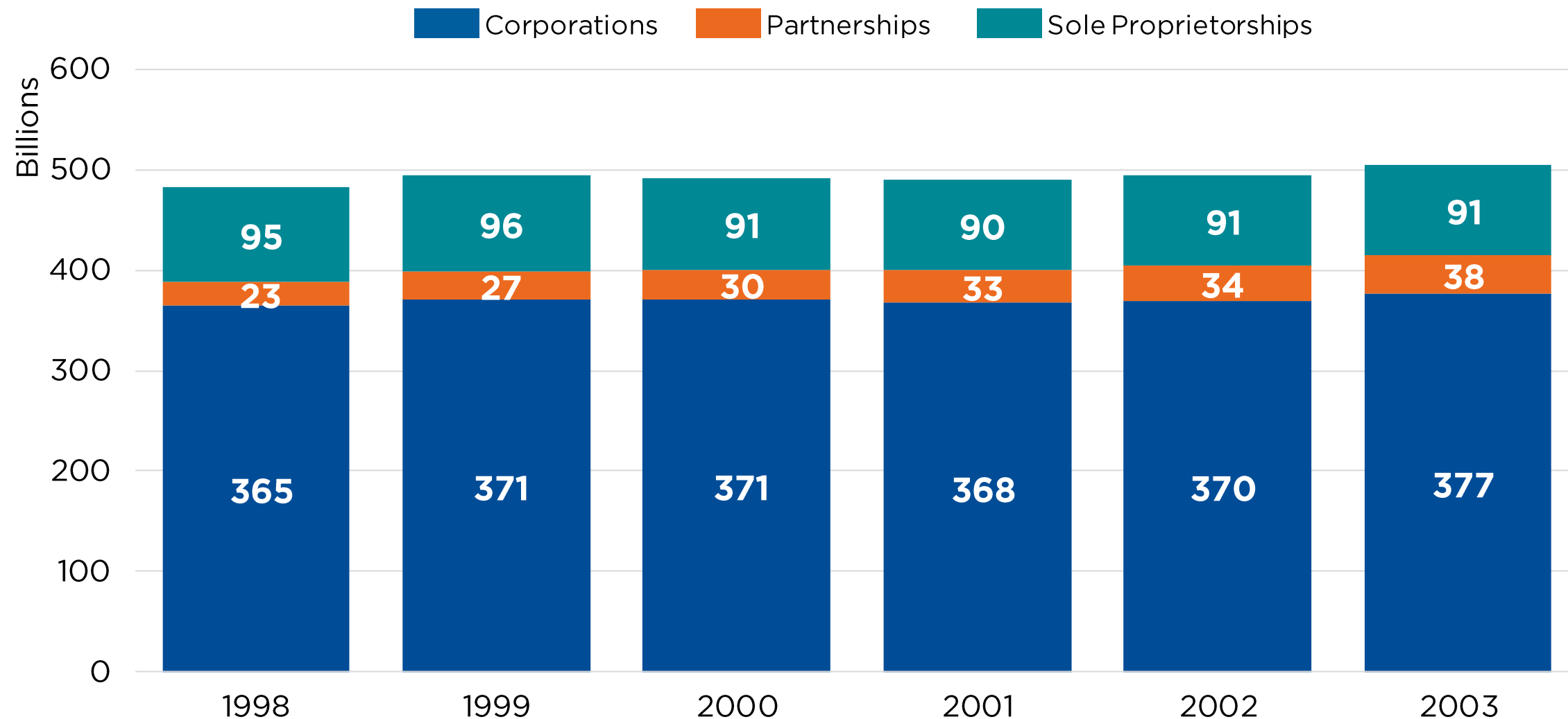
Small business wages by legal form of organization, 2003



Distribution of small business wages by legal form of organization, 2003



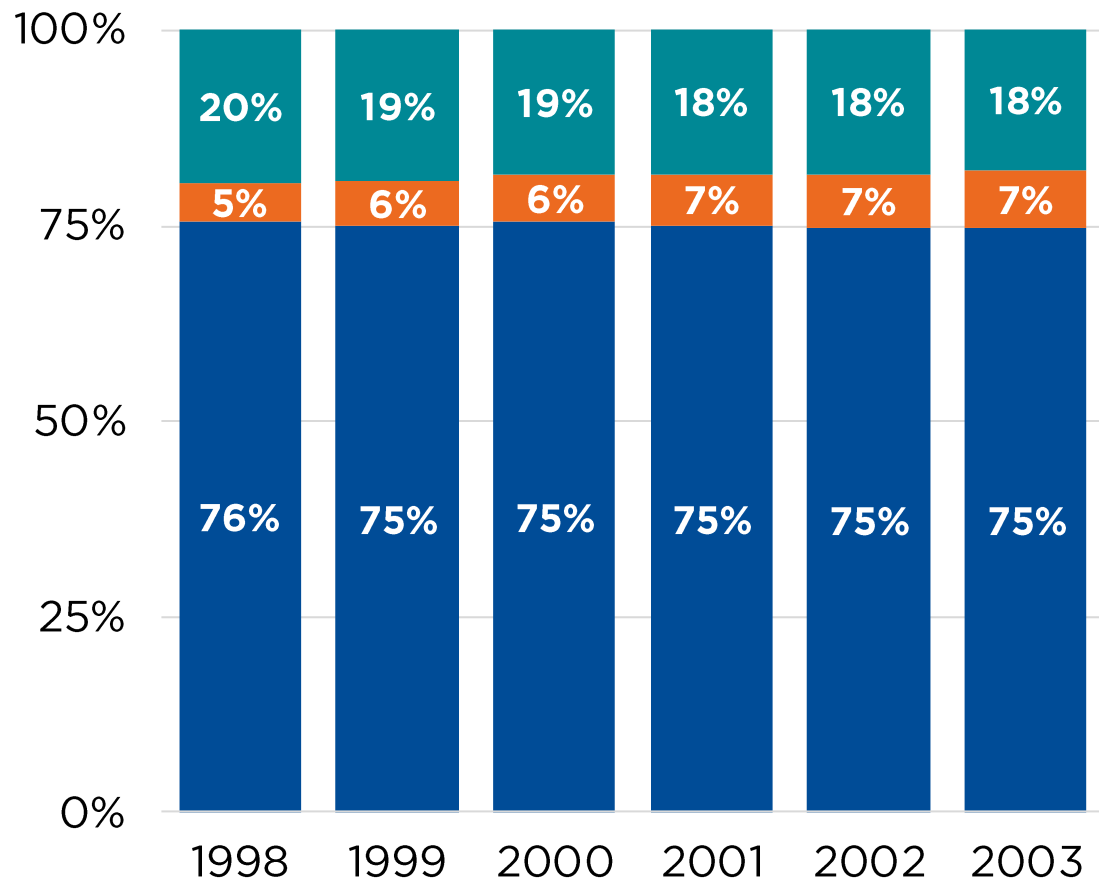
Wholesale and retail trade small business gross output



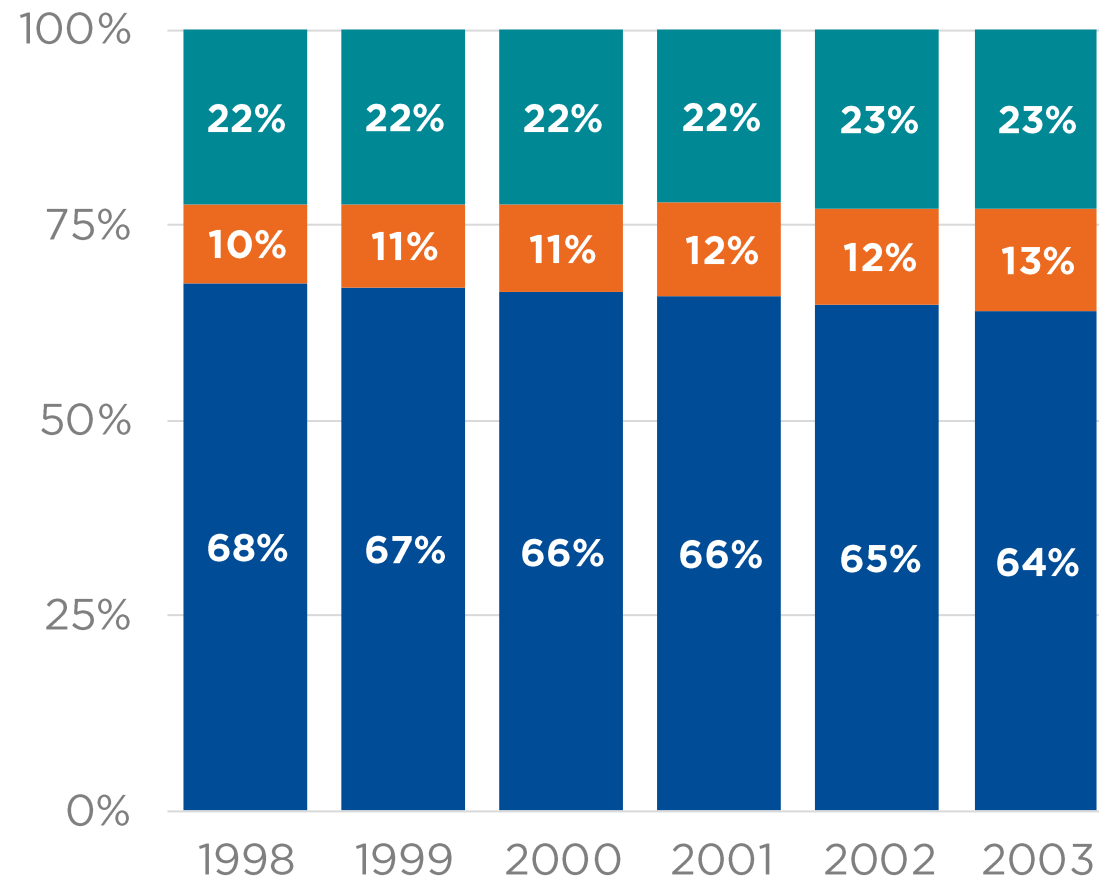
Distribution of small business private gross output by legal form of organization

Corporations Partnerships Sole Proprietorships

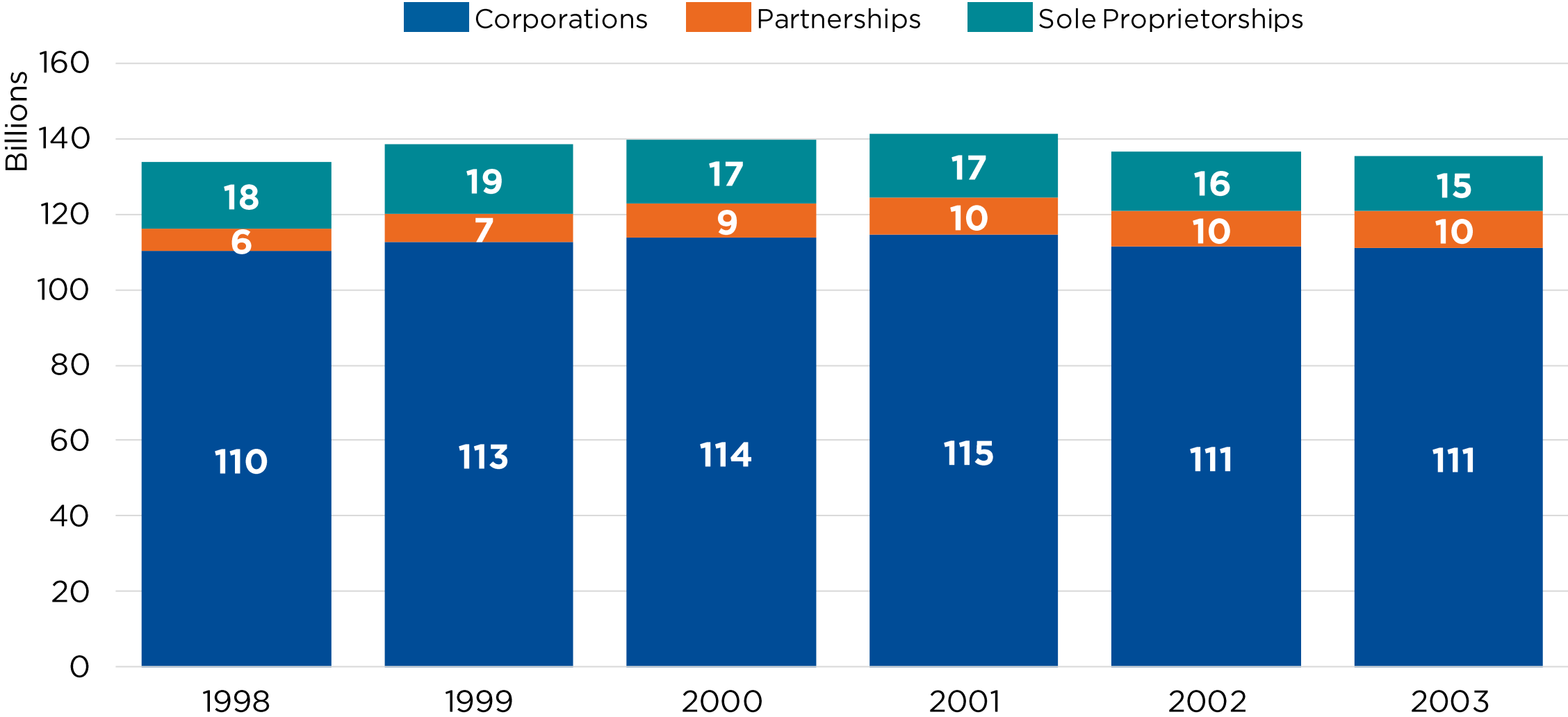
Wholesale and retail trade



Overall Small Businesses



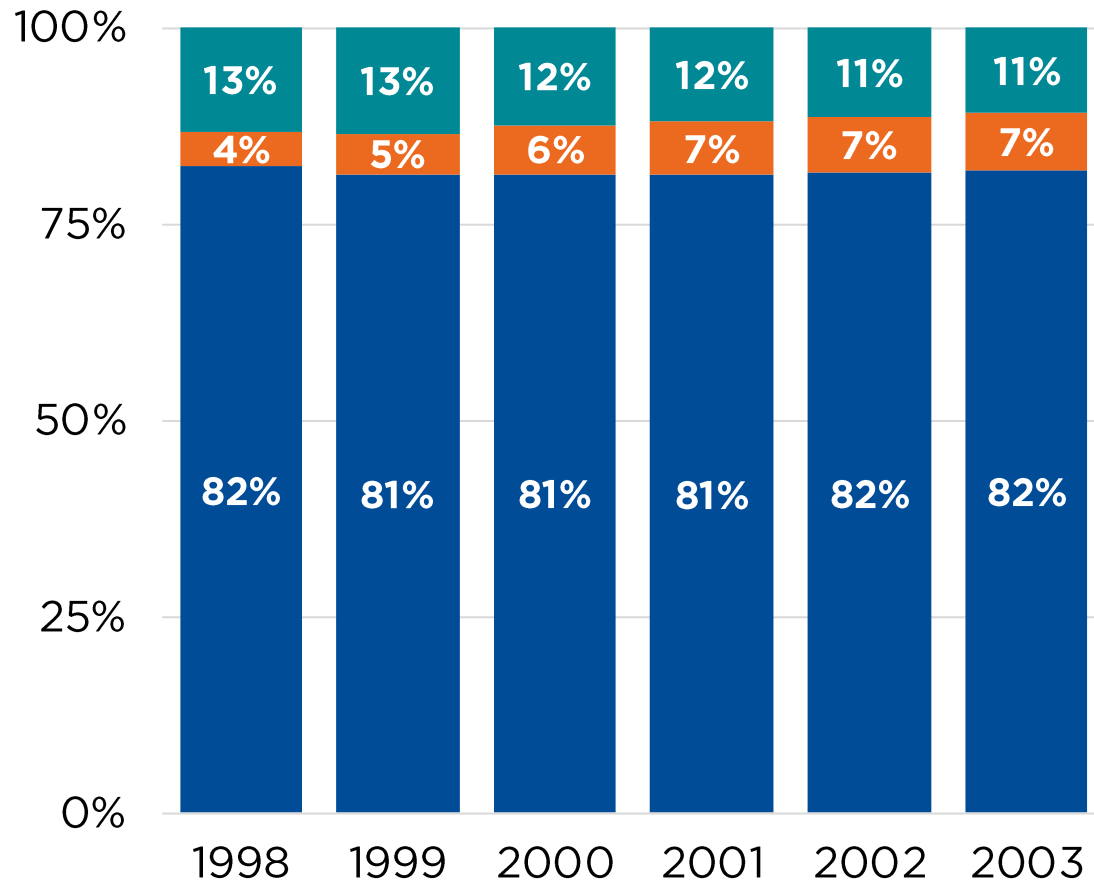
Wholesale and retail trade small business wages



Distribution of small business private wages by legal form of organization

Corporations Partnerships Sole Proprietorships

Wholesale and retail trade



Overall Small Businesses

