BE-11A				OMB	No. 0608-0053: App	roval Expires 01/31/2009			
BUREAU OF ECONOMIC ANALYSIS U.S. DEPARTMENT OF COMMERCE			U.S. DIRE MANDATO	NUAL SUR CT INVES RY — CONFI	TMENT ABR	OAD			
FORM BE-11A (Report for No			REV. 12/2006)		or valle				
MAIL REPORTS TO:	BEA USE ONLY			1000		1			
U.S. Department of Commerce Bureau of Economic Analysis BE-69(A) Washington, DC 20230 OR DELIVER REPORTS TO: U.S. Department of Commerce Bureau of Economic Analysis BE-69(A) Shipping and Receiving,			Reporter is ation point for the second secon	no le urposes rms are rms are	at res	ponder			
Shipping and Receiving, Section M-100 1441 L Street, NW Washington, DC 20005	prical inf			n-10.					
Please read the <i>Instruction Booklet</i> , Instructions specific to line items a companies are provided at the back • Who must report — Form BE-11	and <b>"Special" Instru</b> of this form.	itions and ctions for	reporting requir dealers in finan	ements, before co cial instruments a	ompleting this form. Ind finance, insurance	ce, and real estate			
Form BE-11A pertain to the fully of FOREIGN AFFILIATES ON FOR BE-11B(EZ), or BE-11C. See Instr	consolidated U.S. dor MBE-11A. Report d	nestic busi ata pertain	iness enterprise. ing to the opera	<b>DO NOT FULLY</b> tions of foreign at	CONSOLIDATE O	PERATIONS OF			
<ul> <li>Note: A U.S. Reporter that owns banking activities using the equity</li> <li>U.S. Reporter's 2006 fiscal yes <i>Instruction Booklet</i>, Part II.A.</li> </ul>	y method of accounti	ng.							
<ul> <li>Currency amounts — Report in enter amounts in the shaded por If an item is between + or - \$5</li> <li>Electronic filing — To file your</li> </ul>	tions of each line. <b>EX</b> 00.00, enter "0." Use	<b>(AMPLE –</b> parenthesi	If amount is \$1, s () to indicate n	334,891.00, repor egative numbers.	t as L	335			
<ul> <li>Electronic filing — To file your BE-11 reports electronically, go to the BEA Web site https://www.bea.gov/efile/password/default.cfm</li> <li>Additional copies — For additional copies of BE-11 forms, instructions, and the Guide to Industry Classifications for International Surveys, 2002, go to the BEA Web site: http://www.bea.gov/bea/surveys/be1106ordfrm.pdf</li> <li>Contact us for help — Telephone: 202–606–5566; FAX: 202–606–5312 or 5317; E-mail: be10/11@bea.gov.</li> </ul>									
Public reporting burden for this BE- <b>BE-11C)</b> is estimated to average 78 sources, gathering and maintaining this burden estimate to Director, Bur of Management and Budget, Paperv	4 hours per response the data needed, and reau of Economic Ana	e. This burg l completin alysis (BE-1	den includes tim Ig and reviewing 1), U.S. Departm	e for reviewing in the collection of ent of Commerce	structions, searching information. Send c	g existing data omments regarding			
MANDATORY 94-472, 90	ey is being conducted Stat. 2059, 22 U.S.C. y under Section 5(b)(	. 3101–3108	8, as amended –	hereinafter "the A	de in Services Surve Act"), and the filing c	ey Act (P.L. of reports is			
<b>CONFIDENTIALITY</b> purposes. manner th	rovides that your repo Without your prior w at allows it to be ind ion, or regulation. Co	ritten perr ividually id	nission, the info lentified. Your re	rmation filed in yo port cannot be us	our report cannot be sed for purposes of t	presented in a			
PENALTIES to injuncti not more may be pu inflationar Notwithst subject to	fails to report shall be ve relief commanding than \$10,000 and, if a imployee, or agent of unished by a like fine, y adjustments. Those anding any other pro a penalty for failure to k Reduction Act, unle	g such pers in individua any corpo , imprisonr e adjustme vision of th to comply y	son to comply, c al, may be impri ration who know nent or both. (22 nts are found in ne law, no perso with, a collectior	or both. Whoever soned for not mo vingly participates U.S.C. 3105) The 15 CFR 6.4. n is required to re of information s	willfully fails to repo re than one year, or s in such violations, ese civil penalties are espond to, nor shall ubject to the require	ort shall be fined both. Any officer, upon conviction, e subject to any person be ments of the			
PERSON TO CONSULT CONCERNING REPORT — Enter name and address	QUESTIONS ABOUT	THIS	CERTIFICA	TION — The und	dersigned official cer	tifies that this			
Name			instructions that, in acco	s, is complete, and	accordance with the d is substantially acc IV.E of the <b>Instruct</b> ovided.	urate except			
			Authorized offi	cial's signature		Date			
TELEPHONE Area code Number		Extension	n Print or type na	ame and title					
FAX NUMBER Area code Number			Telephone nun	nber	FAX number				
May we use e-mail to correspond with yo relating to this survey, including question information about your company that you confidential? (Note that electronic mail is we will treat information we receive as co not necessarily secure against interception	ns that may contain u may consider not inherently confiden onfidential, but e-mail is	tial;		yes, please ovide your mail address. →	-mail address				

BE-11A

DL-	Part I – IDENTIFICATION OF U.S. REPORTER
	See Additional Instructions for Part I on page 11 at the back of this form.
2.	If the U.S. Reporter is a corporation, is the corporation owned to the extent of more than 50% of its voting stock by another U.S. business enterprise?
	<sup>1003</sup> Yes — Complete the "BE-11, CLAIM FOR NOT FILING." On the claim, mark (X) box number B.3 and enter the name and address of the U.S. business enterprise with whose data your data will be consolidated in accordance with the definition of fully consolidated U.S. domestic business enterprise. (See <b>Instruction Booklet</b> , Part I.B.1.b.) Submit the claim to BEA and forward the remainder of the BE-11 survey packet to the U.S. business enterprise with whose data your data will be consolidated with whose data your data will be consolidated. If this cannot be done, please contact us for further instructions.
	<sup>1</sup> 2 $\square$ No – Complete the remainder of this form.
3.	Employer Identification Number(s) used by U.S. Reporter to file income and payroll taxes.
	1004 1 - 1004 2 - 1500 500 500 000000000000000000000000
4.	The number of foreign affiliate reports (Forms BE-11B(LF), (SF), and (EZ) and Form BE-11C) that you are required to file.
	<sup>1005</sup> Number 1 If you also have foreign affiliates listed on the BE-11A Supplement A, do not include them in the number given here.
5.	The ending date of this U.S. Reporter's 2006 fiscal year.
	The ending date of this U.S. Reporter's 2006 fiscal year. 1006 Month Day Year 1 1 2006 S FO FOR SUM ALLONG
6.	Is the U.S. Reporter named in item 1 a U.S. affiliate of a foreign person and required to file a Form BE-15(LF), Annual Survey of Foreign Direct Investment in the United States — 2006 (Long Form)?
	<sup>1011</sup> Yes — Complete <b>only</b> items 29 through 32, 46 through 51, and the BE-11A Supplement A on the remainder of this Form BE-11A. Also complete Form(s) BE-11B/C, as required.
	<sup>1</sup> 2 No — Continue with item 7 (Major activity of fully consolidated domestic U.S. Reporter).
7.	Major activity of fully consolidated domestic U.S. Reporter — <i>Mark (X) one</i> Select the one activity below that best describes the major activity of the U.S. Reporter. For an inactive U.S.
	Reporter, select the activity based on its last active period; for "start-ups," select the intended activity.
	1013 1 Producer of goods 1 5 Other – Specify
	<b>1 2</b> Seller of goods the U.S. Reporter does not produce
	3       Producer or distributor of information         1       Provider of services
8.	<b>What is the MAJOR product or service involved in this activity?</b> If a product, briefly state what is done to it, i.e., whether it is mined, manufactured, sold at wholesale, packaged, transported, etc. (For example, "Manufacture widgets .")
	1014
Rer	narks
1	

BE-11A	Reporter ID Numbe	r	А
Part I – IDENTIFICATION O	F U.S. REPORTER -	- Continued	
Industry classification of fully consolidated domestic U.S. Re on sales or gross operating revenues) — Enter in columns (1) ar respectively, the 4-digit International Surveys Industry (ISI) code(s) a associated with each code. For a full explanation of each code, see to Industry Classifications for International Surveys, 2002. For a Reporter, enter an ISI code based on its last active period. Holding of code 5512) must show total income.	nd (2) and the sales the <b>Guide to</b> an inactive U.S.	ISI code (1)	Sales or gross operating revenues (2) Bil. Mil. Thous. Dols.
9. Largest sales or gross operating revenues	1015	1 Vall	2 \$
<b>10.</b> 2nd largest sales or gross operating revenues	1016	onger w.	2
11. 3rd largest sales or gross operating revenues	1017	1000110	2 der
12. 4th largest sales or gross operating revenues	1018	isce at re	2
13. 5th largest sales or gross operating revenues	1019	31 VEY	2
14. 6th largest sales or gross operating revenues		(-SU-	2
<b>15.</b> 7th largest sales or gross operating revenues	1021	1	2
16. 8th largest sales or gross operating revenues	1022	1	2
<ul><li>17. 9th largest sales or gross operating revenues</li><li>18. 10th largest sales or gross operating revenues</li></ul>	1023	1	2
<ul><li>19. Sales or gross operating revenues not accounted for above</li></ul>	1024		2
20. TOTAL SALES OR GROSS OPERATING REVENUES — Sum of items 9 through 19. Must equal item 29.	1027		2
21. BEA USE 1029 1 2 2	3	4	5
<b>22.</b> 1129 1 2	3	4	5
Part II – SELECTED FINANCIAL AND	OPERATING DAT	A OF U.S. REPORTER	2
<ul> <li>23. Are (1) total assets, (2) sales or gross operating revenues, eless than or equal to \$150 million at the end of, or for, the</li> <li>1028</li> <li>1</li> <li>1</li> <li>2</li> <li>No — Complete Part II, Part IV, and the BE-11A S</li> </ul>	11A.		
	Amount		
	Bil. Mil. Thous. Dols.		
24. Net income (loss)		2031	\$ 1
25. Total assets		2032	1
26. Total liabilities		2033	
27. Total number of employees — Report the total number of emp	lovees for the year.		Number of employees
(See Part III, Section C, page 6, for explanation of "number of emp	bloyees.")	2030	1
28. BEA USE ONLY		2036	
If the answer to item 23 is "Yes" and you o	ompleted Part II, SKIP	Part III and continue with i	PART IV of this form.

	Farti	Complete ONLY i	<b>OPERATING DATA</b> f the answer to item 2	3 is "No."			
5	See Additional Instructions for I	Part III on page 11.					
s	ection A — Distribution of Sales	or Gross Operating Re	venues				
pı ar bi	istribute sales or gross operating re urpose of this distribution, "goods" e intangible. When a sale consists o lled), classify the sales as goods or gures are not available. (Insurance o	are normally economic or of both goods and service services based on which	Itputs that are tangible a s and cannot be unbund ever accounts for a major	nd "services" are r led (i.e., the goods rity of the value. G	norma and s ive be	ally economic output services are not sep	ts that arately
29	Sales or gross operating reven	ues excluding sales tax	r <b>es —</b> Gross sales minus	returns	1	Amoun	t <b>*5</b> •
29.	allowances, and discounts, or gros	s operating revenues, bo	th exclusive of sales or		112	Bil. Mil.	Thous. Dols.
	wholesalers, and retailers. — Equa items 33, 34, and 35.	als the sum of items 30	, 31, and 32 and the su	im of			, i
				2050 at	3147	\$	
	Y TRANSACTOR		corn all	Y re "		Ker.	1
30.	Sales to U.S. persons			5 3 21	3101	1	
31.	Sales to foreign affiliates of t	nis U.S. Reporter	, tion an	sull'	3102	1	1
32.	Sales to other foreign person	e al sui arr	navior	ori	3103	1	
	Y TYPE	ica into	IN SON		0100	1	I
33.	Sales of goods	sol is	atio		3148		l
	is mining	strette	orn			1	
34.	Sales of services	<u>cul ini</u>	<b>~</b>		3149	1	[
35.	Investment income	lpi			3150		
s	ection B — Net Income, Realized	I and Unrealized Gains	(Losses), Taxes, and In	terest			1
36	Net income (loss) – After provisio	on for U.S. income taxes	Also include:				1
00.	a. Income from equity investment	s in unconsolidated busin		c and foreign); for			i
	those owned less than 20 perce b. Non-operating income and extr		ed by GAAP).				
	c. Gains (losses) from the sale or	liquidation of foreign affil	iates. In accordance with			1	
	gains (losses) must be adjusted adjustment account.	to include the closing ba	lance in the foreign affilia	ate's translation	3046		
27	Contain realized and unrealized	gaine (lassas) included	in the determination	of not income it	om		
37.	<b>Certain realized and unrealized</b> <b>36</b> — Read the following instructio some cases may deviate from wha Report <b>gross amount before</b> incorresulting from:	ons carefully as they are b t is normally required by	ased on economic accou U.S. Generally Accepted	nting concepts an Accounting Princi	d in ples.		
	<ul> <li>Sales or other dispositions of fi (losses) on securities classified financial instruments (including finance and insurance companies)</li> </ul>	as trading securities; and securities, currencies, de es, see <b>Special Instruct</b>	FAS 115 impairment los rivatives, and other finar <b>ions</b> , A.1., page 12.	ses. Dealers in ncial instruments)	and		
	<ul> <li>b. Sales or other dispositions of la from the sale of inventory asse (Real estate companies, see Sp</li> <li>c. Goodwill impairment as defined</li> </ul>	ts in the ordinary course o ecial Instructions, A.2.,	of business), and FAS 14	assets (other thar 4 impairment losse	) es.		
	d. Restructuring costs that reflect payments and charges to estab pay, and fees to accountants, la	write-downs or write-offs lish reserves for future ex	pected payments, such a	xclude actual as for severance			
	e. Disposals of discontinued operative segment. Report such income a						I
	<b>f.</b> Re-measurement of U.S. Report changes in foreign exchange ratio	ter's foreign-currency-der	nominated assets and lia	bilities due to			
	<ul> <li>Extraordinary, unusual, or infre losses from accidental damage write-downs, and write-offs of t or other dispositions of capital</li> </ul>	quently occurring items t or disasters and other ma angible and intangible as	hat are material, includin aterial items, including w sets and gains (losses) fr	rite-ups, om the sales			
	h. The cumulative effect of a chan	ge in accounting principle	Э.				
	i. Change in accounting estimate inception method as defined by		stock option forfeitures	under the	2020	1	
38.	<b>U.S. income taxes</b> — Provision for	or U.S. Federal, State, and	l local income taxes.		3039	1	
	Exclude production royalty payme	nts.		1	3043		
39.	Taxes (except income and payr royalty payments) — Report all s revenues or expenses in the incom refunds or credits, to Federal, sta	uch taxes and nontax pay ne statement. Include amo	ments whether or not in ounts paid or accrued for	cluded in the year, net of			
	a. Sales, consumption, and excise Reporter sold;	taxes collected by the U.	S. Reporter on goods an	d services the U.S.			l I
	<b>b.</b> Property and other taxes on the	value of assets and capit	al;				1
	c. Any remaining taxes (other that	n income and payroll taxe	es); and				I
	d. Import and export duties, licens nontax liabilities (except produ	se fees, fines, penalties, an ction royalty payments fo	nd all other payments or r natural resources).	accruals of	3590	1	
40.	Interest income — Interest receiv	ved or due to the U.S. Rep	oorter from all payors (ind	cluding affiliated		1	
	persons), net of tax withheld at the				3587	1	
	Interest expensed or capitalized due to all payees (including affiliat income, item 40.	ed persons), gross of tax	withheld. <i>Do not net aga</i>	inst interest	3588		
42.	BEA USE <sup>1</sup> ONLY	2	3	4		5	
	3593						

BE-11A		Reporte	r ID Number			A
	Part III – FINANCIAL AND OPERATING	G DATA	OF U.S. REF	PORTER — Coi	ntinued	
ADDENI	DUM					
	RANCE INDUSTRY ACTIVITIES — Premiums earned ar					
	premiums earned and losses incurred for insurance relate ance carriers, except life insurance carriers) and 5249 (life in			dustry codes 524	3	
	the total sales and gross operating revenues reported revenues generated by insurance related activities co					
3047	<sup>7</sup> <b>1</b> Yes – Answer items b and c			1	<b>0.</b> •	
	1 2 🗌 No – Skip to item 44			nein		*5.
	NOTE: Complete items b and c ONLY if item a is answe	red "Vee "		onger only	Amount (1)	SUL
	· ·		5	es .		hous. Dols
repo	miums earned – Report premiums, gross of commissions, orting year. Calculate as direct premiums written (including	renewals)	net of cancella	ations	rest	
prei	s reinsurance premiums assumed, minus reinsurance prem miums at the beginning of the year, minus unearned premi <u>lude</u> all annuity premiums. Also <u>exclude</u> premiums and pol	ums at the	end of the year	ar.		I
adju	ustable life, variable and interest-sensitive life, and variable	universal	life policies. —	3048	\$	
Exc	ses incurred — Report losses incurred for the insurance p lude loss adjustment expenses and losses that relate to an	nuities. Als	so exclude los	ses	1	l I
	ted to universal and adjustable life, variable and interest-se polices.	insitive me	, and variable-	universal		
min	property and casualty insurance, calculate as net losses pa us net unpaid losses at the beginning of the year, plus net	unpaid los	ses at the end	of the		
com	r. In the calculation of net losses, include losses on reinsura opanies and exclude losses on reinsurance ceded to other c					
	h case reserves and losses incurred but not reported.	aumad ar		0rop.o.o		
solo	life insurance, losses reflect policy claims on reinsurance a d, minus losses recovered from reinsurance ceded, adjusted aid, and in the course of settlement.			ue,		
	ESALE AND RETAIL TRADE INDUSTRY ACTIVITIES -	- Goods p	urchased for	resale without	\$ further processing	[
	sale trade industry activities include the wholesale trade of is covered by industry codes 4231 through 4239. The whole					
ťhroug	h 4249.			C		
	trade industry activities are covered by industry codes 4410 e Guide to Industry Classifications for International Survey					
trade i	ndustry codes listed above.			. <b>.</b>		
	the total sales and gross operating revenues reported the sales or revenues generated by wholesale or retail			were any		
3050	<sup>1</sup> <b>1</b> Yes – Answer items b and c					
	<sup>1</sup> 2 □ No – Skip to item 46					
	NOTE: Complete items b and c ONLY if item a is answe	red "Ves "	_		Amount (1)	
		104 105.			. ,	hous. Dols
b. Ent fisc	er the cost of goods purchased for resale without fur cal year that ended in calendar year 2006	ther proc	essing during	<b>5 the</b> 3051	1 \$	
				BAL	ANCES	
			Clos	e FY 2006	Close FY 20 (Unrestate	
				(1)	(2)	
c. Ent	er the closing balances at the end of fiscal years 200	5	Bil. Mil.	Thous. <sup> </sup> Dols	Bil. Mil.	Thous. <sup> </sup> Dols
and	l 2006 of the inventory of goods purchased for resale hout further processing.		\$		\$	
			1		2	
45. BEA U	JSE ONLY	3053				
Remarks						

# Part III - FINANCIAL AND OPERATING DATA OF U.S. REPORTER — Continued

# Section C — Number of Employees and Employee Compensation

**NUMBER OF EMPLOYEES** — Employees on the payroll at the end of FY 2006, including part-time employees, but excluding temporary and contract employees not included on your payroll records. A count taken at some other date during the reporting period may be given provided it is a reasonable estimate of employees on the payroll at the end of FY 2006. If the number of employees at the end of FY 2006 (or when the count was taken) was unusually high or low due to temporary factors (e.g., a strike), enter the number of employees that reflects normal operations. If the number of employees fluctuates widely during the year due to seasonal business variations, report the average number of employees on the payroll during FY 2006. Base such an average on the number of employees on the payroll at the end of each pay period, month or quarter. If precise figures are not available, give your best estimate.

**EMPLOYEE COMPENSATION** — Sum of **wages and salaries** and **employee benefit plans**. Expenditures made by an employer in connection with the employment of workers including cash payments, stock based compensation, payments in-kind, and employer expenditures for employee benefit plans including those mandated by government statute, such as the employer's share of Social Security taxes. Base compensation data on payroll records. Report compensation which relates to activities that occurred during the reporting period regardless of whether the activities were charged as an expense on the income statement, charged to inventories, or capitalized. DO NOT include amounts related to activities of a prior period, such as those capitalized or charged to inventories in prior periods. periods. ILDO.

In

Number of

employees

0

0

CC C

NUMBER OF EMPLOYEES		0 $0$ $0$			1		
46. TOTAL NUMBER OF EMPLOYEES —	Sum of items 47 and 4	8.07.5	a dez	3253			
By Standard Occupation Classificati	on (SOC) — See Additi	onal Instructions on pa	age 11, at the		1		
back of this form, for a list of the major	SOC groups.	· ~ · · · · · · · · · · · · · · · · · ·					
47. Managerial, professional and tec	hnical employees (SO	3 11-29)		3254			
*0[1	il cu	+101		_	1		
48. All other employees (SOC 31-55)	0 x 3	ali		3255			
EMPLOYEE COMPENSATION	rel' col					Amount	
This no . c	Ul ini				Bil.	Mil. Thous.	. Dols
			<u> </u>		1		1
49. TOTAL EMPLOYEE COMPENSATION	NC	la 51		3257	\$		
By Standard Occupation Classificati		2 4 4 2 0 \		2200	1		1
50. Managerial, professional and tec	innical employees (SOC	- 11-29)		3260	1		1
51. All other employees (SOC 31-55)				3261			1
Section D — Balance Sheet Items						lance at clos of fiscal year	
NOTE — Do not fully consolidate your f more (including majority-owned affiliate					Bil. I	Mil. Thous.	Dols
accordance with FAS 115 or lower of cos	st or market, as appropria	ate.			1		I
52. Total assets				3371	\$		
				0075	1		Ì
53. Total liabilities				3375	1		1
54. Total owners' equity			i I				
Section E — Property, Plant, and Equi		Amount					
PP&E includes land, timber, mineral and and other depreciable property; constru-	Dil		Dala				
and development costs, but excludes ot companies see <b>Special Instructions</b> , E	Bil. I	Mil. Thous.	Dois				
55. Expenditures for new and used prop		(PP&E)		3480	\$		
Section F — Technology				0.00			-
Content Teomology							1
<ul> <li>RESEARCH AND DEVELOPMENT (R&amp;D U.S. Reporter, whether for its own account</li> </ul>							1
and allocated to its foreign affiliate. (DO N	OT report such allocated	R&D costs on Form BE-1	1(LF), item 94 or Fe	orm			1
BE-11B(SF), item 49.) Also, include R&D fin by the Reporter but performed by others.	nanced by the Federal Go	overnment. Exclude the c	ost of any R&D fun	ded			1
Include all costs incurred in performing R& taxes and other taxes (except income taxe				ty	1		1
56. R&D performed BY the U.S. Reporte	r			3694	1 \$		
<b>57. BEA USE</b> <sup>1</sup>	2	3	4		5		
<b>ONLY</b> 3800							
<b>58. BEA USE</b> <sup>1</sup>	2	3	4		5		
ONLY							
3801 Remarks							
nomarka							

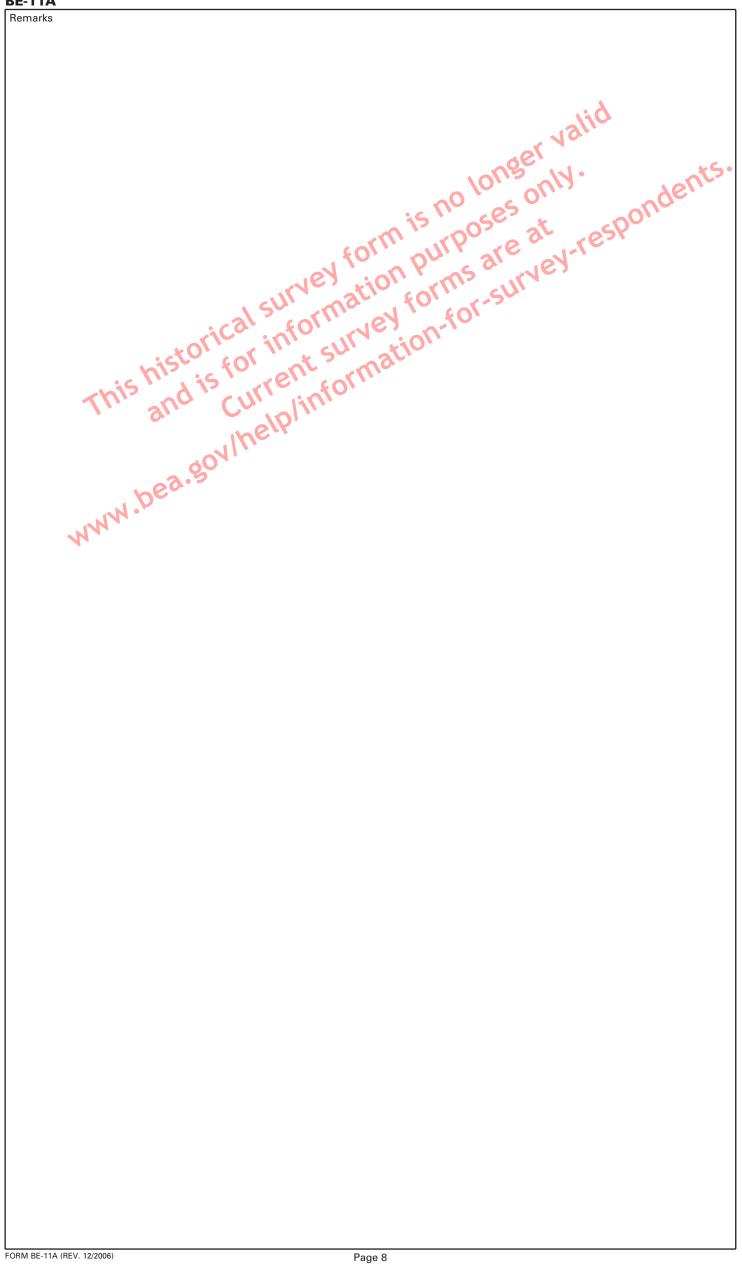
A

Part IV – EXPORTS AND IMPORTS BY THE U.S. REPORTER

Goods only valued f.a.s. at the port of exportation; do not include services. See Instruction Booklet, Part V.

	ORTANT NOTES		
<ul> <li>Report exports and imports of goods by the U.S. Reporter in FN 2006. Report all goods that physically left or entered the U.S. customs area. Report data on a "shipped" basis, i.e., on the basis when and to (or by) whom the goods were shipped. This is the basis as official U.S. trade statistics to which these data will be compared. Do <b>not</b> record a U.S. import or export if the goods ont physically enter or leave (i.e., were not physically shipped t from) the United States, even if they were charged to the U.S. Reporter by, or charged by the U.S. Reporter to, a foreign person to charged" basis, i.e., on the basis of when and to (or by) whom goods were charged. The "charged" basis may be used if there material difference, the "shipped" basis must be used or adjust made to data on a "charged" basis to approximate a "shipped" The data should include goods only; they should <b>exclude</b> serve ships, planes, railroad rolling stock, and trucks that were tempor outside the United States transporting people or goods.</li> <li><b>59. On what basis were the trade data in the section pre</b></li> <li>4101 1 "Shipped" basis</li> <li>12 "Charged" basis without adjustments, becar "charged" and "shipped" bases.</li> </ul>	goods that are in- processed or cons country(ies) throu that country(ies) throu that country(ies) country did to or on. the United States) one part of the Ur (such as from Ala: the united States) one part of the Ur (such as from Ala: the united States) one part of the Ur (such as from Ala: the united States) one part of the Ur (such as from Ala: the is no is a and imports of pa exports and imports of the information and imports of cu specific user. This should not be inc orarily pures <b>Natural gas, ele</b> value of natural g wholesale as exp service value (trai <b>Part ages, ele</b> value of natural g wholesale as exp service value (trai		goods that are not termediate a transit goods enter so is along the porting countries. a foreign country to Canada to Mexico via goods en route from via a foreign country a Canada). re Include exports ter software. Value such lue, i.e., the market recorded and the value bo not include exports d to meet the needs of a ered a service and so do not include be used on networks. port ONLY the product at you produce or sell at DO NOT report the
• EXPORTS OF GOODS BY THIS U.S. REPORTER	TOTAL	Shipped to its foreign affiliates	Shipped to other foreigners
(Value f.a.s. U.S. port)	(1)	(2)	(3)
	Bil. Mil. Thous. Dols.		
60. Total goods shipped in FY 2006 by this U.S.	1	2	3
Reporter to foreigners 4102	\$	\$	\$
• <b>IMPORTS</b> OF GOODS BY THIS U.S. REPORTER (Value f.a.s. foreign port)	TOTAL	Shipped by its foreign affiliates	Shipped by other foreigners
	(1) Bil. Mil. Thous. Dols.	(2) Bil. Mil. Thous. Dols.	(3) Bil. Mil. Thous. Dols.
61 Total goods shipped in EV 2006 to this U.S.	1	2	3
61. Total goods shipped in FY 2006 to this U.S. Reporter by foreigners 4103	\$	\$	\$
62. BEA USE ONLY 1	2	3	4
4104			
1	2	3	4
4105			
		1	

Remarks



FORM B	FORM <b>BE-11A Supplement A</b>					U.S.	DEPARTMENT BUREAU OF ECC	U.S. DEPARTMENT OF COMMERCE BUREAU OF ECONOMIC ANALYSIS									A
	Listing of Fo With Assets, Sales b	reign Aff s or Gross etween \$	Listing of Foreign Affiliates Established or Acquired in 2006 With Assets, Sales or Gross Operating Revenues, and Net Income (loss) between \$10 Million and \$40 Million	or Acquues, and Million	iired in 200 Net Income	6 e (loss)				Name of U.S. Reporter	oorter	Number Jorter					-
	List below each nonbank foreign affiliate <b>established or acquired</b> by the U.S. Reporter in fiscal year 2006 for which total assets; sales of grooperating revenues, excluding sales taxes; or net income after provision for foreign income taxes was greater than \$10 million (positive or negative), but for which no one of these items was greater than \$40 million (positive or negative) at the end of or for the affiliate's 2006 fiscal year. <b>Note:</b> Nonbank foreign affiliates established or acquired by the U.S. Reporter in fiscal year 2006 for which total assets; sales or group year. <b>Note:</b> Nonbank foreign affiliates established or acquired by the U.S. Reporter in fiscal year 2006 for which total assets; sales or gross operating revenues, excluding sales taxes; or net income after provision for foreign income taxes was greater than \$40 million (positive or negative) at the end of or the affiliate's 2006 fiscal year. <b>Note:</b> Nonbank foreign affiliates established or acquired by the U.S. Reporter in fiscal year 2006 for which total assets; sales or gross operating revenues, excluding sales taxes; or net income after provision for foreign income taxes was greater than \$40 million (positive or negative), should be reported, in addition to existing affiliates, on Forms BE-118(LF), (SF), and (EZ) or Form BE-11C as appropriate.	<i>lished or ac</i> at income after vas greater t va or acquire at income affer sting affiliate	cquired by the U.S. Repo ter provision for foreign i than \$40 million (positive ed by the U.S. Reporter in ter provision for foreign es, on Forms BE-118(LF),	rter in fisca ncome taxe or negative fiscal year ncome taxe (SF), and (E	I year 2006 for v s was greater th ) at the end of c 2006 for which th z was greater th z ) or Form BE-'	which total an \$10 mil or for the af cotal assets an \$40 mil 11C as appr	assets; sales lion (positive filliate's 2006 ; sales or gro lion (positive ropriate.	ales of gross sitive or 2006 fiscal r gross sitive or		This h							
	Name of foreign affiliate	BEA USE	Country of location	BEA USE	Primary industry code <sup>1</sup>		U.S. Reporter's percentage of ownership	Total assets	sets	Total liabilities	oilities	Sales o operating	Sales or gross operating revenues	Net inco after inco	Net income (loss) after foreign income tax	Number of employees	of
	:	ONLY		ONLY			Indirect <sup>2</sup>			15			-				2
-	(1)	, (2)	3)	(4)	5) F	(9) e	7 (7)	Mil. Thous.	Dols.	MIN	Thous. Dols.	Mil. T	Thous. Dols.	Mil.	Thous. Dols.	. (12) 12	
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5003		2	m	4	ى	Q	7	œ		ninf	forr	e ver		5		12	
- 500 Page		2	m	4	٩	ω	7	ω		orm	UNE	eati	<u> </u>	5		12	
5005		5	m	4	۵	ω	7	ω		σ	N tion		m is	5		12	
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5010		5	ε	4	ى س	ω	7	ω		<b>5</b>		10	onu	=		12	
N REVERSE	<sup>1</sup> See Form BE-11B(LF), pages 13 and 14 or Guide to Industry Classifications for International Surveys, 2002, for code: enter code which accounts for largest amount of sales or gross operating revenues, excluding sales taxes. To calculate indirect ownership percentages — See <b>Instruction Booklet</b> , Part I.B.1.c.	e to Industry amount of s See <b>Instruc</b>	e to Industry Classifications for Internat amount of sales or gross operating rev See <b>Instruction Booklet</b> , Part I.B. 1.c.	ational Surr evenues, ex c.	reys, 2002, ccluding sales ta	ixes.								ents	Page No. of of of this Supplement A		pages

FORM <b>BE-11A Supplemer</b> (REV. 122006)	Supplement A — Continued With Assets, Salı	es or Gro	t A — Continued Listing of Foreign Affiliates Established or Acquired in 2006 With Assets, Sales or Gross Operating Revenues, and Net Income (loss) between \$10 Million and \$40 Million	Affiliate venues, a	is Establishe Ind Net Incol	d or Acquired me (loss) betw	in 2006 een \$10 Millior	i and \$4	0 Million				Page No. of of this Supplement A	of pages
Name of foreign affiliate	affiliate	BEA USE	Country of Location	BEA USE	Primary industry code <sup>1</sup>	U.S. Reporter's percentage of ownership	K Total assets		Total liabilities	Sale	Sales or gross operating revenues	Net inc after inco	Net income (loss) after foreign income tax	Number of employees
(1)		(2)	(3)	ONLY (4)	(E)	Direct Indirect <sup>2</sup>	Mil. Mil.	Dols	(9) Thous <sup>1</sup> D	Dols	(10) Thous Dols		(11) Thous Dols	
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с ge 10		7	ñ	4	۵	6		თ	atio	2	in je	7		12
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1 5017		2	m	4	۵	6 7		σ		e sur	are	eng		12
1 5018		5	ñ	4	а	6	~	თ		10	at		~ 1 <sup>3</sup>	12
5019		7	ñ	4	۵	9		σ		10	resp	-	lið	12
5020		2	3	4	۵	6		σ		10	onc			12
<sup>1</sup> See Form BE-11B(LF), pages 13 and 14 or Guide to Industry Classifications for International Surveys, 2002, for code: enter code which accounts for largest amount of sales or gross operating revenues, excluding sales taxes. <sup>2</sup> To calculate indirect ownership percentages — See <b>Instruction Booklet</b> , Part I.B.1.c.	ages 13 and 14 or Guide ich accounts for largest i rership percentages — S	to Industry amount of s See <b>Instruc</b>	<ul> <li>Classifications for Intel sales or gross operating tion Booklet, Part I.B.</li> </ul>	national Sur revenues, ex 1.c.	veys, 2002, vcluding sales tax	kes.						ents.		

# ANNUAL SURVEY OF U.S. DIRECT INVESTMENT ABROAD — 2006 FORM BE-11A ADDITIONAL INSTRUCTIONS BY ITEM

Part I — IDENTIFICATION OF U.S. REPORTER

-20 9.

Sales or gross operating revenues of fully consolidated domestic U.S. Reporter by industry of sales or gross operating revenues. (Dealers in financial instruments and finance, insurance, and real estate companies see Special Instructions. Also see Additional Instructions for item 29.)

Holding companies — Holding companies (ISI code 5512) must show total income. A conglomerate must determine its 4-digit ISI code(s) based on the activities of the fully consolidated U.S. domestic business enterprise. The "holding company" classification is often an invalid classification for a conglomerate. Please call BEA for further assistance before using code 5512. form

Part III — FINANCIAL AND OPERATING DATA OF U.S. REPORTER 1ey

- Section A Distribution of Sales or Gross Operating Revenues (Items 29–35)
- 29. Sales or gross operating revenues, excluding sales taxes Report gross operating revenues or gross sales minus returns, allowances, and discounts. Exclude sales or consumption taxes levied directly on the consumer. Exclude net value-added taxes and excise taxes levied on manufacturers, wholesalers, and retailers. Include revenues generated during the year from the operations of a discontinued business segment, but exclude gains or losses from disposals of discontinued operations. Report such gains or losses on page 4, item 37. Comparies with ISI codes 5223, 5224, 5231, 5238, 5252 and 5331 should include interest income on this line. Insurance companies with ISI codes 5243 and 5249 should include gross investment income on this line. (Dealers in financial instruments and finance, insurance, and real estate companies see **Special Instructions**.
- Sales of goods Goods are normally economic outputs that are tangible. Report as sales of goods:
  - Mass produced media, including exposed film, video tapes, DVD's, audio tapes, and CD's
  - Books NOTE: Book publishers to the extent feasible, report as sales of services all revenues associated with the design, editing, and marketing activities necessary for producing and distributing books that you both publish and sell. If you cannot unbundle (i.e., separate) these revenues from the value of the books you sell, then report your total sales as sales of goods or services based on the activity that accounts for a majority of the value.
  - Energy trading activities where you take title to the goods NOTE: If you act in the capacity of a broker or agent to facilitate the sale of goods and you do not take title to the goods, report your revenue (i.e., commissions) as sale of services in item 34.
  - Magazines and periodicals sold in retail stores NOTE: Report subscription sales as sales of services in item 34.
  - Packaged general use computer software
  - Structures sold by businesses in real estate
  - Revenues earned from building structures by businesses in construction
  - Electricity, natural gas, and water NOTE: Revenues derived from transmitting and/or distributing these goods, as opposed to revenues derived from the sale of the actual product, should to the extent feasible, be reported as sales of services in item 34.

**34. Sales of services** — Services are normally economic outputs that are intangible. Report as sales of services:

- Advertising revenue
- Commissions and fees earned by companies engaged in finance and real estate activities
- Premiums earned by companies engaged in insurance activities NOTE: Calculate as direct premiums written (including renewals) net of cancellations, plus reinsurance premiums assumed, minus reinsurance premiums ceded, plus unearned premiums at the beginning of the year, minus unearned premiums at the end of the year.
- Commissions earned by agents or brokers (i.e., wholesalers) who act on behalf of buyers and sellers in the wholesale distribution of goods NOTE: Agents or brokers do not take title to the goods being sold.
- Magazines and periodicals sold through subscriptions. NOTE: Report magazines and periodicals sold through retail stores, as sales of goods in item 33.
- Newspapers
- Pipeline transportation
- Software downloaded from the Internet, electronic mail, an Extranet, an Electronic Data Interchange network, or some other online system.
- Computer systems design and related services
- Negotiated licensing fees for software to be used on networks
- Electricity transmission and distribution, natural gas distribution, and water distribution
- 35. Investment income Report dividends and interest generated by finance and insurance activities as investment income. NOTE: Report commissions and fees as sales of services in item 34.

- Section C Number of Employees and Employee
  Compensation
- 47. and 48.; 50. and 51.

Managerial, professional and technical employees — Cove employees in Standard Occupation Classification System (SOC) groups 11—29 listed below: Covers

- Management Occupations
  13 Business and Financial Operations Occupations
  15 Computer and Mathematical Occupations
  17 Architecture
- 17 Architecture and Engineering Occupations
- 19 Life, Physical, and Social Science Occupations
- 21 Community and Social Services Occupations
- 23 Legal Occupations 25 Education, Training, and Library Occupations
- 27 Arts, Design, Entertainment, Sports, and Media Occupations
- 29 Healthcare Practitioners and Technical Occupations

All other employees — Covers employees in SOC groups 31—55 listed below:

- 31 Healthcare Support Occupations
- 33 Protective Service Occupations
- 35 Food Preparation and Serving Related Occupations
- 37 Building and Grounds Cleaning and Maintenance Occupations
- 39 Personal Care and Service Occupations
- 41 Sales and Related Occupations
- 43 Office and Administrative Support Occupations
- 45 Farming, Fishing, and Forestry Occupations
- 47 Construction and Extraction Occupations
- 49 Installation, Maintenance, and Repair Occupations
- 51 Production Occupations
- 53 Transportation and Material Moving Occupations
- 55 Military Specific Occupations

The **SOC** and related information can be found at the Bureau of Labor Statistics web site www.bls.gov. Using the A–Z index, select Standard Occupational Classification (SOC).

Employee compensation — Consists of wages and salaries of employees and employer expenditures for all employee benefit plans.

**Wages and salaries** — Report gross earnings of all employees before deduction of employees' payroll withholding taxes, social insurance contributions, group insurance premiums, union dues, etc. Include time and piece rate payments, cost of living adjustments, overtime pay and shift differentials, bonuses, profit sharing amounts, stock based compensation, and commissions. Exclude commissions paid to independent personnel who are not employees.

Include direct payments by employers for vacations, sick leave, severance (redundancy) pay, etc. Exclude payments made by, or on behalf of, benefit funds rather than by the employer. (Include employer contributions to benefit funds in "employee benefit plans".)

Include in-kind payments, valued at their cost, that are clearly and primarily of benefit to the employees as consumers. Do not include expenditures that benefit employers as well as employees, such as expenditures for plant facilities, employee training programs, and reimbursement of business expenses.

**Employee benefit plans** — Report employer expenditures for all employee benefit plans including those mandated by government statute, those resulting from collective bargaining contracts, and those that are voluntary. Include Social Security and other retirement plans, life and disability insurance, guaranteed sick pay programs, workers' compensation insurance, medical insurance, family allowances, unemployment insurance, severance pay funds, etc. Also, include deferred postemployment and postretirement expenses per FAS 106. If plans are financed jointly by the employer and the employee, include only the contributions of the employer.

### Section E — Property, Plant, and Equipment (PP&E)

55. Expenditures for property, plant, and equipment (PP&E) — Include items leased from others (including land) under capital leases. Also include the capitalized value of timber, mineral, and similar rights leased by the U.S. Reporter from others. Exclude items the U.S. Reporter has sold under a capital lease.

Exclude from expenditures all changes in PP&E, resulting from a change in the entity (e.g., due to mergers, acquisitions, divestitures, etc.) or accounting principles during FY 2006.

For U.S. Reporters engaged in exploring for, or developing, natural resources, include exploration and development expenditures made during FY 2006 that were capitalized, including capitalized expenditures to acquire or lease mineral rights. Do not include adjustments for expenditures charged against income in prior years but subsequently capitalized during FY 2006.

# **BE-11A**

# Section F — Technology

R&D includes the following:

- The planned, systematic pursuit of new knowledge or understanding toward general application (basic research);
- The acquisition of knowledge or understanding to meet a specific, recognized need (applied research); and
- The application of knowledge or understanding toward the production or improvement of a product, service, process, or method (development).

**Basic research** is the pursuit of new scientific knowledge or understanding that does not have specific immediate commercial objectives, although it may be in fields of present or potential commercial interest.

**Applied research** applies the findings of basic research or other existing knowledge toward discovering new scientific knowledge that has specific commercial objectives with respect to new products, services, processes, or methods.

**Development** is the systematic use of the knowledge or understanding gained from research or practical experience directed toward the production or significant improvement of useful products, services, processes, or methods, including the design and development of prototypes, materials, devices, and systems. R&D includes the activities described above, whether assigned to separate organizational units of the company or conducted by company laboratories and technical groups that are not a part of a separate R&D organization.

Exclude expenditures for quality control; routine product testing; market research; sales promotion, sales service, and other nontechnological activities; routine technical services; research in the social sciences or psychology; geological and geophysical exploration activities, and advertising programs to promote or demonstrate new products or processes

Include all costs incurred to support R&D. Include wages, salaries, and related costs; materials and supplies consumed; R&D depreciation, cost of computer software used in R&D activities; utilities, such as telephone, telex, electricity, water, and gas; travel costs and professional dues; property taxes and other taxes (except income taxes) incurred on account of the R&D organization or the facilities they use; insurance expenses; maintenance and repair, including maintenance of buildings and grounds; company overhead including: personnel, accounting, procurement and inventory, and salaries of research executives not on the payroll of the R&D organization. Exclude capital expenditures, expenditures for tests and evaluations once a prototype becomes a production model, patent expenses, and income taxes and interest.

# SPECIAL INSTRUCTIONS FOR DEALERS IN FINANCIAL INSTRUMENTS, FINANCE COMPANIES, INSURANCE COMPANIES AND REAL ESTATE COMPANIES

S

- A. Certain realized and unrealized gains (losses) (item 37) for (1) dealers in financial instruments and finance and insurance companies, and (2) real estate companies.
  - Dealers in financial instruments (including securities, currencies, derivatives, and other financial instruments) and finance and insurance companies — Include in item 37:
    - impairment losses as defined by FAS 115,
    - realized gains and losses on trading or dealing,
    - unrealized gains or losses, due to changes in the valuation of financial instruments, that flow through the income statement, and
    - goodwill impairment as defined by FAS 142

**EXCLUDE** from item 37, unrealized gains or losses due to changes in the valuation of financial instruments that are taken directly to owners' equity.

**EXCLUDE** from item 37, income from explicit fees and commissions. Include income from these fees and commissions as operating income in items 20 and 29 and as sales of services in item 34.

### 2. Real estate companies — Include in item 37:

- impairment losses, as defined by FAS 144 and
- goodwill impairment as defined by FAS 142

**EXCLUDE** from item 37 the revenues earned and expenses incurred from the sale of real estate you own. Such revenues should be reported as operating income in items 20 and 29 and as sales of goods in item 33.

- **B.** Special instructions for insurance companies
  - When there is a difference between the financial and operating data reported to stockholders and the data reported in the annual statement to an insurance department, prepare the BE-11 on the same basis as the annual report to the stockholders. Valuation should be according to normal commercial accounting procedures, not at rates promulgated by national insurance departments, e.g., include assets not acceptable for inclusion in the annual statement to an insurance department such as:
     non-trusteed or free account assets and 2. nonadmitted assets, including furniture and equipment, agents' debit balances, and all receivables deemed to be collectible. Include mandatory securities valuation reserves that are appropriations of retained earnings in the owners' equity section of the balance sheet, not in the liability section.
  - 2. Instructions for reporting specific items
    - a. Sales or gross operating revenues, excluding sales taxes (item 29) — Include items such as earned premiums, annuity considerations, gross investment income, and items of a similar nature. Exclude income from equity investments in unconsolidated business enterprises and exclude certain realized and unrealized gains or losses that are to be reported in item 37.
    - b. Certain realized and unrealized gains (losses) (item 37) See Special Instructions, A.1.
    - C. Sales of services (item 34) Include premium income and income from other services, if any.
    - d. Investment income (item 35) Report that portion of sales or gross operating revenues that is investment income. However, report any gains or losses on investments in accordance with Special Instructions, A.1.
    - e. Expenditures for property, plant, and equipment (item 55) — Include expenditures WHEREVER CLASSIFIED IN THE BALANCE SHEET.

BE-11B(LF)			OMB No.	0608-0053: Appr	oval Expir	res 01/31/200
BUREAU OF ECONOMIC ANALYSIS U.S. DEPARTMENT OF COMMERCE		U.S. DIRE	NUAL SURVE ECT INVESTM RY — CONFIDE	IENT ABR	DAD	
FORM BE-11B(LF) (Long Form	n) (Report for Majo	ority-Owned Non	bank Foreign A	ffiliate) (REV. 12	2/2006)	
DUE DATE — A complete BE-11 re	port is due May 31, 2007.		nge!			*5.
MAIL REPORTS TO:	BEA USE ONLY A	Affiliate ID Number	~0 <sup>101</sup>	nu	6	епв
U.S. Department of Commerce Bureau of Economic Analysis BE-69(A) Washington, DC 20230 OR DELIVER REPORTS TO:	1. Name of U.S. Report	ter of foreign affiliate	Same as item 1, For	BE-11A ey-rest		
U.S. Department of Commerce Bureau of Economic Analysis	<ol> <li>Name of foreign affil this affiliate with the</li> </ol>	liate being reported Bureau of Economic A	Use the same name o nalysis, e.g., BE-577.	on all reports filed	d subsequ	ently for
BE-69(A) Shipping and Receiving, Section M-100 1441 L Street, NW Washington, DC 20005	prical info	survey	n-for			
Please read the <i>Instruction Booklet</i> , <b>Instructions</b> specific to line items a companies are provided at the back	and "Special" Instructio	IMPORTANT and reporting requir ons for dealers in finan	ements, before compl cial instruments and f	leting this form. ' inance, insuranc	" <b>Additior</b> e, and rea	<b>nal"</b> I estate
• Who must report — The U.S. Resales or gross operating revenues million (positive or negative) at the requirements.	s excluding sales taxes;	or net income after pro	vision for foreign inco	ome taxes was q	reater that	n \$150
• Foreign affiliate's 2006 fiscal Instruction Booklet, Part II.A.	<b>year —</b> The foreign affili	iate's financial reporting	g year that has an enc	ling date in caler	ndar year 2	2006. See
• Translation of foreign currence (FAS 52). See Instruction Booklet	<b>y financial and operat</b> <i>t</i> , Part IV.B.	ing data into U.S. do	<b>llars —</b> Use U.S. Gen	erally Accepted	Accounting	g Principles
				Bil. Mil.	Thous.	Dols.
Currency amounts — Report in enter amounts in the shaded port	rtions of each line. <b>EXAN</b>	<b>IPLE –</b> If amount is \$1,	334,891.00, report as	1	335	
If an item is between + or - \$5 • Contact us for help — Telepho			-	gov.		
Part I		OF MAJORITY-OW	NED FOREIGN AI	FFILIATE		
3. Country of location — Countr	Additional Instruction				nary acti <sup>,</sup>	vity is
carried out — Mark (X) one. 1007 $\begin{bmatrix} 1 & 601 \end{bmatrix}$ A setuction $\begin{bmatrix} 1 & 307 \end{bmatrix}$						
1202 Brazil 1308		Japan <sup>1</sup> 327 Mexico <sup>1</sup>	United Kingdom			
100 Canada 1611 1650 China 1314	☐ Hong Kong <sup>1</sup> 319 ☐ Italy <sup>1</sup> 325	Netherlands Switzerland		Month	Day	Year
4. The ending date of this foreig	ın affiliate's 2006 fisca	al vear.		1009 1		2006
5. Did the foreign business ente		-	. Reporter during th	ne fiscal year?		
	<b>s its initial report —</b> Aff U.S. Reporter — <i>Mark (X)</i>	•	ly owned by the U.S. I	Reporter		
2 1 Establish	the foreign affiliate? voting interest of 10 perc		ting foreign company	$\left. \begin{array}{c} \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\$	ith Ye	ear
Remarks					_	

# BE-11B(LF)

		P	Part I — IDEN	TIFICATION O	F MAJOR	ITY-OV	NNED FO	REIGN A	FFILIA	TE ·	— Continue	ł	
											Percent of owr of fisc	ership at c al year	lose
	DIRECT OW	NER	SHIP IN THIS F	OREIGN AFFILIA	ATE — Ente	r percen	ot .		F	Eq	uity interest	Voting	interest
	applicable, if	<sup>r'</sup> an in	ncorporated affi	ercent, based on to liate, or an equiva					-		2006	-	06
	unincorporat	tea ar	filiate, held <b>dire</b>	<b>στιγ</b> Dγ					1		(1)	2	(2)
6.	U.S. Report	ter na	amed in item '	I — Report equity	interest <b>and</b>	<b>d</b> voting	interest.		1012		13. %	2	. %
7.	Other forei complete ite			S. Reporter nam	ned in Item	<b>1</b> — If e	entry is mac	le here,	1013	<u>}</u>		2	<b>≿%</b>
8.	Other U.S. must be "Ye	Repo	orter(s) of this	foreign affiliate	— If entry i	s made	here, item 1	16	1014	20		2	. %
9.	Foreign aff	iliate	(s) of other U	S. Reporter(s) —	- If entry is r	nade he	re, item 16		وي	*	-0	3	
	must be "Ye	es."					$\mathbf{m}$	<del>(20.</del>	1015	<u>a</u> r	rest	2	. %
10.	Other U.S.	perse	ons		A	10.	<u> </u>		1016	10	<u>N' </u>	2	. %
11.	Foreign pe	rsons	in this affilia	te's country of l	ocation (no	t report	ed above)	<u>n.</u>	<b>C</b> 1017			-	. %
12.	All other fo	oreigi	<b>n persons</b> (not	reported above)	corn	10	N	.f01	1018			2	. %
	TOTAL OF	DIRE		TING OWNERS		STS —	+101					2	
			through 12 –	<u> </u>		s M	<u>.</u>	<b>&gt;</b>	1019			2	100.0 %
14.	enter U.S. R	eport	er's percent of	<b>S FOREIGN AFF</b> Indirect ownership ions on how to ca	o in this affil	iate. See	e Instructio	on	1020				. %
15.	Identificati	ion of	f foreign affili	ate parent(s)	If there is an	entry ir	n item 7 — E	Enter belo	w, the n	ame	s) and percent	(s) of	. 70
	affiliate. Also	o, for	each foreign af	te of the U.S. Repo filiate in column (a hat holds a direct	a) that is bel	low the	first tier in i	direct ow ts owners	nership hip chai	ıntei n, en	ter in column (	ign c)	
				Iding direct owne				liate		Т			
			Name and ID N	umber					t of dire		any, in o	oreign affili wnership cł direct inter	nain
		te(s) h	olding a direct	umber of foreign ownership interes		ι	BEA JSE	foreign	hip in th affiliate	iis e	foreign af	filiate name lumn (a)	
			in this foreign a (a)	ffiliate.			NLY		FY 2006 (b)			(c)	
						1		2					
a.					1191					%			
						1		2					
b. 1192 . %													
C.					1193			2		%			
		ust or	uual narcantaga	entered in Item 7	,		→ 1021			%			
	Do two or	more	U.S. persons	each directly or		own or		least 10	percen		this foreign a	ffiliate's v	oting
	rights? <i>Mai</i>	1		0	nter and its			-   - +					
	<sup>1</sup> 2	1 —	es — Item 8 or See <b>Instr</b> Io — Skip to ite	9 must have an e u <b>ction Booklet</b> , Pa m 22	art I.B.2.d.(2)		ust be comp	oletea.					
17.	. If the answe		,	give name(s) and	mailing add	dress(es	) of the othe	er U.S. Re	porter(s	).			
				Name	<u> </u>				•		g address		
		1024	1	2		3					-		
18.	BEA USE ONLY	1024	1	2		3			4		5		
19.	BEA USE ONLY	1025	1	2		3			4		5		
20	BEA USE ONLY	1026	1	2		3			4		5		
21	BEA USE	1027	1	2		3			4		5		
	ONLY												
Rei	marks												
1													

BE-	·11B(LF)	Affiliate ID	Numb	er			В
	Part I — IDENTIFICATION OF MAJOR	ITY-OWNED FO	REIG	N AFFILIATE — Conti	nued		
22.	. Major activity of foreign affiliate — Mark (X) one						
	Select the one activity below that best describes the major activity select the activity based on its last active period; for "start-ups,"						
	<ul> <li>1028</li> <li>1</li> <li>Producer of goods</li> <li>1</li> <li>2</li> <li>Seller of goods the foreign affiliate does not produce</li> <li>1</li> <li>3</li> <li>Producer or distributor of information</li> </ul>		ovider o her – <i>S</i> j	of services pecify			
				ions all.		-n	5.
23.	What is the MAJOR product or service involved in this a mined, manufactured, sold at wholesale, packaged, transported	d, etc. (For examp	le, "Ma	nufacture widgets.")		r it is	
	1029	mb	0	os at re	spe		
		for pu		are at re			
	revenues) — Enter the 4-digit International Surveys Industry ( sales or gross operating revenues associated with each code. of each code, see the <b>Guide to Industry Classifications for</b> <b>Surveys, 2002.</b> For an inactive affiliate, enter an ISI code bas period. Holding companies (ISI code 5512) must show total inc	S of gross operation ISI) code(s) and the For a full explanation International ed on its last active come as reported in		ISI code	Sales operating	or gross g revenu (2) Thous.	les
	item 39. Holding companies see <b>Additional Instructions</b> on items 24-32.	page 10 for Part I,		1	2	mous.	
24.	. Largest sales or gross operating revenues		1030	1	\$		1
25.	. 2nd largest sales or gross operating revenues		1031		-		
	inerr			1	2		
26.	. 3rd largest sales or gross operating revenues		1032	1	2		
27.	. 4th largest sales or gross operating revenues		1033		2		
				1	2		1
28.	. 5th largest sales or gross operating revenues		1034				
20			1005	1	2		
29.	. 6th largest sales or gross operating revenues		1035	1	2		ļ
30.	. 7th largest sales or gross operating revenues		1036				
					2		l I
	Sales or gross operating revenues not accounted for above		1037		2		 
32.	. TOTAL SALES OR GROSS OPERATING REVENUES — Sur items 24 through 31	m of	1038		\$		
33.	BEAUSE 1039 1 2	3		4	5		
	ONLY 1 2	3		4	5		
	1040						

Remarks

# BE-11B(LF)

	Part II — FINANCIAL AND OPERATING DATA OF MAJORITY-OWNED FOREIGN AFFILIATE								
	ection A — Income Statement — See Additional Instructions for Part II, Section A, on page 10 at the back of this form.		Amount						
-	NCOME		Bil. Mil. Thous.	Dols.					
34.	Sales or gross operating revenues, excluding sales taxes — Must equal item 47, column (1). (Dealers in financial instruments see <b>Special Instructions</b> , A.1., page 12; insurance companies see <b>Special Instructions</b> , B.3.a., page 12.)	2041	1 \$						
35.	<b>Income from equity investments in foreign affiliates</b> — For foreign affiliates owned 20 percent or more (including those that are majority-owned), report equity in earnings during the reporting period; for those owned less than 20 percent, report dividends or distributed earnings for unincorporated affiliates. Do not include interest income.	2042	lio						
36.	Income from other equity investments	2043	Aent						
37.	Certain realized and unrealized gains (losses) — Read the following instructions carefully as they based on economic accounting concepts and in some cases may deviate from what is normally require by U.S. Generally Accepted Accounting Principles. Report gross amount before income tax effect. Income tax effect in item 41. Report gains (losses) resulting from:	ed	respond	     					
	a. Sales or other dispositions of financial assets, including investment securities; FAS 115 holding gai (losses) on securities classified as trading securities; and FAS 115 impairment losses. Dealers in financial instruments (including securities, currencies, derivatives, and other financial instruments) finance and insurance companies, see Special Instructions, A.1., page 12.			     					
	b. Sales or other dispositions of land, other property, plant and equipment, or other assets, (other that from the sale of inventory assets in the ordinary course of business), and FAS 144 impairment loss (Real estate companies, see Special Instructions, A.2., page 12.)	in es.		     					
	<ul> <li>c. Goodwill impairment as defined by FAS 142.</li> <li>d. Restructuring costs that reflect write-downs or write-offs of assets or liabilities. (Exclude actual payments and charges to establish reserves for future expected payments, such as for severance p and fees to accountants, lawyers, consultants, or other contractors. Include actual payments, and charges to established reserves for future expected payments, in item 40 (cost of goods sold or services rendered and selling, general, and administrative expenses).)</li> </ul>	ay,		     					
	e. Disposals of discontinued operations. (Exclude income from the operations of a discontinued segme Report such income as part of your income from operations in items 32 and 34.)	ient.		   					
	<ol> <li>Re-measurement of foreign affiliate's foreign-currency-denominated assets and liabilities due to changes in foreign exchange rates during the reporting period.</li> </ol>			 					
	g. Extraordinary, unusual, or infrequently occurring items that are material, including uninsured losse from accidental damage or disasters and other material items, including write-ups, write-downs, an write-offs of tangible and intangible assets and gains (losses) from the sales or other dispositions of capital assets. (Exclude insured losses and legal judgments. Include in item 40.)	nd		     					
	<b>h.</b> The cumulative effect of a change in accounting principle.		1	1					
	<ul> <li>Change in accounting estimate of provision for expected stock option forfeitures under the inception method as defined by FAS 123.</li> </ul>	2044							
38.	Other income — Specify		1						
		2045							
		2010	1	<u> </u>					
	TOTAL INCOME — Sum of items 34 through 38	2046	\$						
• 0	COSTS AND EXPENSES		1	1					
40.	Cost of goods sold or services rendered and selling, general, and administrative expenses — (Insurance companies see Special Instructions, B.3.c., page 12.)	2047		1					
		_	1	1					
	Foreign income taxes — Provision for foreign income taxes for FY 2006 Other costs and expenses not included above, including minority interests in income (loss)	2048	1						
+2.	that arise out of consolidation — Specify			 					
				1					
				l					
				l					
		2049	1	 					
43.	TOTAL COSTS AND EXPENSES — Sum of items 40 through 42	2050	\$						
• N	JET INCOME		1						
44.	NET INCOME (LOSS) — Item 39 minus item 43	2051	\$	I					
Rer	narks								
1									

BE-11B(LF)	Affiliate ID Number			В
Part II — FINANCIAL AND OPERATING DATA OF N	AJORITY-OWNED	FOREIGN AFFILIATE	— Continued	
<ul> <li>ADDENDUM</li> <li>45. INSURANCE INDUSTRY ACTIVITIES — Premiums earned an Report premiums earned and losses incurred for insurance related (Insurance carriers, except life insurance carriers) and 5249 (Life in</li> </ul>	activities covered by inc	dustry codes 5243		
a. Of the total sales and gross operating revenues reported revenues generated by insurance related activities cover	in item 32, column 2, ed by industry codes 5	243 or 5249? 🔥 🔨	or	
<sup>2180</sup> $\begin{bmatrix} 1 \\ 1 \end{bmatrix}$ Yes – Answer b and c	,,,	ng the at 1		
$\begin{bmatrix} 1 \\ 2 \end{bmatrix}$ No – Skip to item 46	10	ngeiw	25	•
NOTE: Complete b and c ONLY if a is answered "Yes	" no lu	Bil.	Amount Mil. Thous. D	Dols.
b. Premiums earned – Report premiums, gross of commissions, reporting year. Calculate as direct premiums written (including plus reinsurance premiums assumed, minus reinsurance premiums at the beginning of the year, minus unearned premiums at the beginning. Also exclude premiums and poli adjustable life, variable and interest-sensitive life, and variable-	ums ceded, plus unearne ums at the end of the yea cy fees related to univers	ed e	,por	
c. Losses incurred — Report losses incurred for the insurance particulate loss adjustment expenses and losses that relate to ann to universal and adjustable life, variable and interest-sensitive l policies.	uities. Also exclude losse	es related		
For property and casualty insurance, calculate as net losses pai minus net unpaid losses at the beginning of the year, plus net u year. In the calculation of net losses, include losses on reinsura companies and exclude losses on reinsurance ceded to other or both case reserves and losses incurred but not reported.	unpaid losses at the end ince assumed from other	of the s include		
For life insurance, losses reflect policy claims on reinsurance as sold, minus losses recovered from reinsurance ceded, adjusted	ssumed or on primary ins for changes in claims du	Je,		
unpaid, and in the course of settlement. 46. WHOLESALE AND RETAIL TRADE INDUSTRY ACTIVITIES —	Goods purchased for	resale without further	r processing	
Wholesale trade industry activities include the wholesale trade of durable goods is covered by industry codes 4231 through 4239. Th codes 4241 through 4249				
Retail trade industry activities are covered by industry codes 4410, See the <i>Guide to Industry Classifications for International Surveys</i> trade industry codes listed above.				
a. Of the total sales and gross operating revenues reported of the sales or revenues generated by wholesale or retail		were any		
<sup>2183</sup> $\begin{bmatrix} 1 \\ 1 \end{bmatrix}$ Yes – Answer b and c				
			Amount (1)	
NOTE: Complete b and c ONLY if a is answered "Yes			Bil. Mil. Thous.	Dols
b. Enter the cost of goods purchased for resale without furfiscal year that ended in calendar year 2006.	ther processing during	> 2184	ANCES	
		Close FY 2006	Close FY 2005 (Unrestated)	
		(1) Bil. Mil. Thous.Dols	(2) s. Bil. Mil. Thous.	Dols
c. Enter the closing balances at the end of fiscal years 2005 inventory of goods purchased for resale without further		1 I \$	\$	
		1	2	
BEA USE ONLY Remarks	2064			

BE-11B(LF)									
Part II —	FINANCIAL AND	OPERATING I	DATA OF MAJ	ORITY-OWNED	FOREIGN AF	FILIATE	— Cont	inued	
at the back of this Distribute sales o purpose of this di are intangible. Wi billed), classify th	stribution of Sales of s form. r gross operating reve istribution, "goods" ar hen a sale consists of e sales as goods or se railable. Insurance con	enues among thr e normally econo both goods and ervices based on	ee categories – sa omic outputs that services and canr whichever accour	les of goods, sales are tangible and " tot be unbundled ( nts for a majority o	s of services, and services" are norr i.e., the goods an of the value. Give	investme mally eco id service	ent income pnomic out es are not s	e. For the tputs that separately	
47. Sales or gross						3,			
operating revenues, excluding sales taxes a. Column (1) equals item 34.	<b>TOTAL</b> Column (1) equals the sum of columns (2) through (7)	To other foreign	To	Sales t	onger onli	To o fore	other	dent	<b>5</b> •
<b>b.</b> Each col- umn of line 47 equals the sum of items 48, 49	(1) Bil. Mil. Thous. Dols.	affiliates of the U.S. Reporter(s) (2)	unaffiliated customers (3)	Reporter(s)	unaffiliated customers	Report		unaffiliat custome (7)	
and 50.	1	2	3	4	5.5	6	7	7	
2054     BY TYPE     48. Sales of     goods     2055		s inf	SUNE	\$ <u></u>	5	<b>\$</b>	7	-	
49. Sales of services 2056		2	3	4	5	6	7		
50. Investment income 2057	mis and	<sup>2</sup> CU(0)	3	4	5	6	7	,	
<ul> <li>NUMBER OF EMPLOYEES — Employees on the payroll at the end of FY 2006 including part-time employees, but excluding temporary and contract employees not included on your payroll records. A count taken at some other date during the reporting period may be given provided it is a reasonable estimate of employees on the payroll at the end of FY 2006. If the number of employees at the end of FY 2006 (or when the count was taken) was unusually high or low due to temporary factors (e.g., a strike), enter the number of employees that reflects normal operations. If the number of employees fluctuates widely during the year due to seasonal business variations, report the average number of employees on the payroll during FY 2006. Base such an average on the number of employees on the payroll at the end of each pay period, month or quarter. If precise figures are not available, give your best estimate.</li> <li>EMPLOYEE COMPENSATION — Sum of wages and salaries and employee benefit plans. Expenditures made by an employer in connection with the employment of workers, including cash payments, stock based compensation, payments in-kind, and employer expenditures for employee benefit plans including these reporting beriod regardless of whether the activities were charged as an expense on the income statement, charged to inventories, or capitalized. DO NOT include amounts related to activities of a prior period, such as those capitalized or charged to inventories in prior periods.</li> </ul>									
• NUMBER OF EI	MPLOYEES							Imber of Iployees	
	BER OF EMPLOYEES			Instructions on	page 10, at the	2065	1		
back of this fo	orm, for a list of the m al, professional and	ajor SOC groups	;			2066	1		
53. All other e	employees (SOC 31-	55)				2067			
EMPLOYEE CO	MPENSATION							Amount I. Thous.	Dols
54. TOTAL EMPI	OYEE COMPENSA	ION — Sum of	items 55 and 50	6		2070	1		ì
	Occupation Classifi		1000 44 4				1		
55. Manageria	al, professional and	technical empi	oyees (SUC 11-2	29)		2073	1		
	employees (SOC 31-					2074			<u> </u>
57.   If total emplation     affiliate?     2075     1     1     2	oyee compensation Yes No — Explain why			nsation on the p	ayroll of anothe	er foreig	n		
58. BEA USE ONLY	1	2	3		4		5		
207 Remarks	6								

BE-1	1B(LF)	Affiliate ID Number			В
	Part II — FINANCIAL AND OPERATING DATA OF M	AJORITY-OWNED	FOREIGN AFFILIATI	— Continued	
	<b>ction D — Balance Sheet —</b> See <b>Additional Instructions</b> for Part ck of this form.	ll, Section D, on page	11 at the		
Dis	aggregate all asset and liability items in the detail shown. Show ac ween the U.S. Reporter and its foreign affiliate in the proper asset	counts receivable and	payable	Balance at close	
	liate. Do not report them as a net amount.		n the loreign	of fiscal year	; 
			<u></u> ;;C	Bil. Mil. Thous.	Dols.
	<b>SETS</b> (Insurance companies see <b>Special Instructions</b> , B.2., page	12)	Var.		1
59.	Cash items		2077	\$	
60.	Inventories		2081	Int	
61.	Other current assets	is no	2082		1
01.		A 13 00	2002	R	
62.	Property, plant, and equipment — Gross	m ure	2084	1	I
63.	Accumulated depreciation and depletion	on Y ms	2085	(          )	1
64.	Equity investments in other foreign affiliates of which this			1	l
	affiliates owned 20 percent or more (including majority-owned affi foreign affiliates owned less than 20 percent in accordance with F				
	appropriate.		2086	1	
65.	Other noncurrent assets - Other noncurrent assets not reporte	delsewhere	2089		
66.	TOTAL ASSETS - Sum of items 59 through 65			1 \$	
	ABILITIES (Insurance companies see Special instructions, B.3.f.,	page 12)	2090	φ 1	
	Trade accounts and trade notes payable, current	pago 12,	2091		1
	0041			1	
68.	Other current liabilities and long-term debt		2092	1	
69.	Other noncurrent liabilities		2093		1
70	1	1			
	TOTAL LIABILITIES — Sum of items 67 through 69	ams 71 through 77	2094	\$ 1	
		lenis / r through //	2005		
71.	Capital stock and additional paid-in capital		2095	1	
72.	Retained earnings (deficit)		2096		 
	Accumulated other comprehensive income (loss)		Balance at close of fiscal year		1
			Bil. Mil. Thous. <sup>I</sup> Dols.		1
73.	Translation adjustment component	2097	1     \$		l l
		2037	1		 
	All other components	2098	\$	1	 
/5.	Total accumulated other comprehensive income (loss) — Equals sum of items 73 and 74.		▶ 2099		
76.	Other — Include treasury stock and involuntarily (or legally) restri	cted earnings — <i>Speci</i> n	Γγ	1	1
					1
			2100	1	1
77.	TOTAL OWNERS' EQUITY (INCORPORATED FOREIGN AFFIL minus item 70 and, equals the sum of items 71, 72, 75, and		<b>66</b> 2101		1
• 01	VNERS' EQUITY — UNINCORPORATED AFFILIATE ONLY, comple		,	1	
78.	TOTAL OWNERS' EQUITY (UNINCORPORATED FOREIGN AF	FILIATE) —			
	Equals item 66 minus item 70. ———————————————————————————————————		2102	\$	i 1
79.	<b>Translation adjustment</b> — Cumulative amount at year end (per item 78 representing the affiliate's cumulative translation adjustme		n of 2103		Ì
Rem					

	Part II — FINANCIAL AND OPERATING DATA OF MAJORITY-OWNED FOREIGN AFFILIATE — Continued										
Se	ction E — Composition of Ext	ternal Finances of Fore	eign Affilia	te							
• CI	-OSE FY 2006	TOTAL	With	U.S.			With pe	ersons i	n		
80.	Current and noncurrent receivables and financial investments —	Equals sum of columns (2) through (5) (1)	Reporter(s affili	s) of this ate	With other person (3)		this at country	ffiliate's	ford	Vith othe eign perso (5)	
	Column (1) equals those accounts included in item	Bil. Mil. Thous. Dols		, Thous.		Thous.	Bil. Mi		us. Bil.		hous.
	61 and 65 that are trade accounts and trade notes					. d	10	•			
	receivable and other receivables, net of allowances for doubtful	1	2		3	n95	4	•	5	-nt	5.
	items; marketable securities; stocks; bonds;				nº 10	ُم <sup>و</sup>			nd	le.	
81.	and other investments 2104	2 3 10 10 10 10 10 10 10 10 10 10									
Iong-term debt —       Column (1) equals the       sum of items 67 and 68.       2105											
	ection F — Property, Plant and a Additional Instructions for F		11 at the ba	ck of this 1	form.	su'					
an int	&E includes land, timber, minera d other depreciable property; co angible exploration and develop resale. (Insurance companies se	nstruction in progress; an ment costs, but excludes	nd capitalize s other types	d and exp s of intang	ensed tangib	ble and			A Bil. Mil.	mount	
	ist!	for at	50.0	31,					1		
82. 83.	Expenditures for new and u Current-period depreciatio	17	<del>60) -</del>				and	2109	\$ 1		
	equipment included in item 63		a sent-period o	snarges aç	ganist proper	ty, plant,	anu	2111	5		1
84.	BEA USE ONLY 2116	help	5			+			5		
Se Ur	ction G — Change in Retaine hincorporated Foreign Affiliat	d Earnings of Incorpor	ated Foreig	yn Affilia	te or in Tota	al Owne	rs' Equit	ty of		mount	Dele
85.	Balance, close FY 2005 bef	ore restatement due t	o a change	in the en	ntity or a cha	ange in			Bil. Mil.	Thous.	UOIS.
• CI	accounting methods or print ANGES DURING FY 2006	nciples, if any —			-			2117	\$ 1		
86.	Restatement due to a chang due to a change in account						es, etc.) (	or			
		ing methods of princip	<b>pies.</b> — 3 <i>p</i> e	city teaso		E					1
								2118	1		 
87.	Net income (loss) — Enter a							2119			
88.		amount of dividends deo nt- and prior-period incor quidating dividends.	me on comr	non and p	referred stoc	k. Exclud	le stock	f	1		   
	du	ring FY 2006.	· ·					2120	1		
89.	Other increases (decreases affiliate, including stock divide unincorporated affiliate, includ	ends and liquidating divide	dends, or in	total own	ers' equity of		orporated	a			   
								2122	1		
90.	Balance, close FY 2006 — S affiliate, this item equals item							2123	1 \$		
Se	ction H — Interest and taxes								А	mount	
91.	<b>Interest income</b> — Interest re persons), net of tax withheld at								Bil. Mil.	Thous.	Dols.
	Do not net against interest exp					4 and 36		2124	\$		i
92.	Interest expensed or capital payees (including affiliated per							2125			
93.	Taxes (other than income an royalty payments) — Report a revenues or expenses in the incorrefunds or credits, to foreign go a. Sales, value added, consum	all such taxes and nontax come statement. Include overnments, their subdiv ption, and excise taxes c	k payments amounts pa isions and a	whether o id or accr gencies fo	r not include ued for the ye or —	d in ear, net c			1		
	services that the affiliate solution <b>b.</b> Property and other taxes on	·	capital;								ļ
	<ul> <li>c. Any remaining taxes (other to a construct of the construct</li></ul>	ense fees, fines, penaltie	es, and all ot	her paym tural resou	ents or accru urces).	als of		2127			
Se	ction I — Technology — See A	Additional Instructions fo	or Part II, See	ction I, on	page 11 at th	ne back o	of this for		Α	mount	
for aff R& sh	RESEARCH AND DEVELOPMENT (R&D) EXPENDITURES — Item 94 pertains to only R&D performed by the foreign affiliate, including R&D performed by the affiliate for others (including the U.S. Reporter or its other foreign affiliates) under contract. This is the basis on which National Science Foundation surveys request information on R&D. (Exclude the cost of any R&D funded by the affiliate but performed by others, such as the affiliate's allocated share of R&D performed by the U.S. Reporter (report such R&D on Form BE-11A, item 56).										
Include all costs incurred in performing R&D, including depreciation, amortization, wages and salaries, property taxes and other taxes (except income taxes), materials and supplies, allocated overhead, and indirect costs.											
	R&D performed BY the affili		1					2138	\$		
95.	BEA USE 2129	2	3			4			5		
96.	BEA USE ONLY         1           2143         1	2	3			4			5		

BE-11B(LF)

BE-11B(LF)	Affilia	te ID Number					В
Part III — U.S. EXPORTS TO AND U.S. IMPORTS	s fron	I MAJORITY-	own	ED FOREIGI	N AFF	ILIATE	
Goods only valued f.a.s. at port of exportation; do not include	service	s — See Instru	ction	Booklet, Part	<b>V</b> .		
IMPORTA		TES					
<ul> <li>Report U.S. exports of goods to and U.S. imports of goods from the foreign affiliate in FY 2006. Report all goods that physically left or entered the U.S. customs area. Report data on a "shipped" basis, i.e., on the basis of when and to (or by) whom the goods were shipped. This is the same basis as official U.S. trade statistics to which these data will be compared. Do <b>not</b> record a U.S. import or export if the goods did not physically enter or leave (i.e., were not physically shipped to or from) the United States, even if they were charged to the foreign affiliate by, or charged by the foreign affiliate to, a U.S. person.</li> <li>Foreign affiliates normally keep their accounting records on a "charged" basis, i.e., on the basis of when and to (or by) whom the goods were charged. The "charged" basis may be used if there is no material difference between it and the "shipped" basis. If there is a material difference, the "shipped" basis to approximate a "shipped" basis. The data on a "charged" basis only; they should exclude services.</li> <li><b>Capital goods</b> — Include capital goods but exclude the value of ships, planes, railroad rolling stock, and trucks that were temporarily outside the United States transporting people or goods.</li> <li><b>97. On what basis were the trade data in the section prepared</b>.</li> <li><b>1</b> "Shipped" basis</li> <li><b>1</b> "Charged" basis with adjustments, because there bases.</li> <li><b>1</b> "Charged" basis with adjustments to correct for mate</li> </ul>	of god not pr count that c shippi In-trai anoth the Ui one p count Packa is poor value of the and in specif should negot Natur value whole servic	aterial difference	ansit. sumed vhich becau n the oods e d State Alask se co penera d as tr s for s sity, a lectric and in ssion	In-transit good by residents in they transit; the se that country exporting and in route from o s (such as from ansit exports a s to another para a to Washingto mputer softw I use computen of the software of the software of tware design of tware design o	s are g n the in- ran (ies) is mporti- n Cana re good int via a on Stat <b>are</b> — c softw value, s recor- bed to in dered Also do to be in eport ( that yoo N n).	oods that termedia nsit good along thing count sign count da to Me ds en roud ds en roud a foreign e via Can Include e are. Value i.e., the n ded and t include the a service o not inclu used on r DNLY the U product IOT report	t are te s enter e ries. try to xico via te from ada). exports and e such narket the value exports needs of a and ude networks. product e or sell at t the
				01.1		01.1	
U.S. <b>EXPORTS</b> OF GOODS TO THIS FOREIGN AFFILIATE (Valued f.a.s. U.S. port)		TOTAL		Shipped by Reporter(			ed by other persons
WW		(1)		(2)			(3)
		Bil. Mil. Thous.	Dois.	2 BII. IVIII. Thous	. Dois.	3	Thous. Dois.
98. Total goods shipped in FY 2006 from the U.S. to this affiliate	4173	\$		\$	i	\$	
U.S. <b>IMPORTS</b> OF GOODS FROM THIS FOREIGN AFFILIATE (Valued f.a.s. foreign port)		TOTAL (1) Bil. Mil. Thous.	Dols.		s)	U.S. Bil. Mil.	ed to other persons (3) Thous. Dols.
99. Total goods shipped in FY 2006 to the U.S. by this affiliate		1 ¢		2 ¢		3 ¢	
Sy this armate	4178	\$		\$		\$ 3	
100. BEA USE ONLY	4179						
	41/9						

Remarks

# **ANNUAL SURVEY OF U.S. DIRECT INVESTMENT ABROAD — 2006** FORM BE-11B(LF) ADDITIONAL INSTRUCTIONS BY ITEM

### Part I — IDENTIFICATION OF FOREIGN AFFILIATE

Country of location — If the affiliate is engaged in petroleum shipping, other water transportation, or oil and gas drilling, and has operations spanning more than one country, use country of incorporation for country of location. For example, classify in country of incorporation an oil drilling rig that moves from country to country during the year.

# 6. Ownership by U.S. Reporter named in item 1.

Equity interest is the U.S. Reporter's direct ownership in the total equity (voting and nonvoting) of the affiliate. Examples of nonvoting equity include nonvoting stock and a limited partner's interest in a partnership.

**Voting interest** is the U.S. Reporter's direct ownership in just the voting equity of the affiliate. Examples of voting equity include voting stock and a general partner's interest in a partnership. Thus, a U.S. Reporter could have a 100 percent direct voting interest in an affiliate but own less than 100 percent of the affiliate's total equity.

#### -32 24.

Sales or gross operating revenues of foreign affiliate, by industry of sales or gross operating revenues. See Additional Instructions for Part II, Section A, item 34 below.

Holding companies (ISI code 5512) must show total income as reported in item 39. To be considered a holding company, income from equity investments (items 35 and 36) must be more than 50 percent of total income (item 39). In addition, normally at least 50 percent of total assets must consist of investments in affiliates. ISI code 5512, (holding company), is an invalid classification if more than 50 percent of income generated, or expected to be generated, by an affiliate is from non-holding company activities.

Dealers in financial instruments and finance, insurance, and real estate companies see **Special Instructions** on page 12.

# Part II — FINANCIAL AND OPERATING DATA OF FOREIGN

## Section A — Income Statement

- Sales or gross operating revenues, excluding sales taxes Report gross operating revenues or gross sales minus returns, allowances, and discounts. Exclude sales or consumption taxes levied directly on the consumer. Exclude net value-added and excise taxes levied on manufacturers, wholesalers, and retailers. Include revenues generated during the year from the operations of a discontinued business segment, but exclude gains or losses from disposals of discontinued operations. Report such gains or losses on page 4, item 37. Affiliates classified in ISI codes 5223, 5224, 5231, 5238, 5252 and 5331 report interest income on this line. Insurance companies with ISI codes 5243 and 5249 should include gross investment income in this item. Dealers in financial instruments and finance, insurance, and real estate companies see **Special Instructions** on page 12.
- **35. Income from equity investments in foreign affiliates** Report income from equity investments shown in item 64 of all foreign affiliates whether or not they are required to file a form BE-11B. Do not report interest income here. Report interest in item 34 or 38 as appropriate.
- **36. Income from other equity investments** Report income from equity investments included in item 65. Do not include interest income here. Report interest in item 34 or 38 as appropriate.
- **Other income** Report non-operating and other income not included in items 34—37. 38.
- **40.** Cost of goods sold or services rendered and selling, general, and administrative expenses Report operating expenses that relate to sales or gross operating revenues (item 34) and selling, general, and administrative expenses. Include production royalty payments to governments, their subdivisions and agencies, and to other persons. Include depletion charges representing the amortization of the actual cost of capital assets but exclude all other depletion charges. Companies with ISI codes 5223, 5224, 5231, 5238, 5252 and 5331 should include interest expense. expense.
- **41. Foreign income taxes** Exclude production royalty payments and U.S. income taxes.
- **42.** Other costs and expenses not included above, including minority interests in income (loss) that arise out of consolidation Report the net effect of any minority interest in the income and expense items as a lump sum in this item.

#### Section B — Distribution of Sales or Gross Operating Revenues

#### -50. 47.

Disaggregate the total sales or gross operating revenues into sales of goods, investment income, and sales of services.

Sales of goods — Goods are normally economic outputs that are tangible. Report as sales of goods:

- Mass produced media, including exposed film, video tapes,  $\mathsf{DVD}'\mathsf{s},$  audio tapes, and  $\mathsf{CD}'\mathsf{s}.$
- Books, NOTE: Book publishers To the extent feasible, report as sales of services all revenues associated with the design, editing, and marketing activities necessary for producing and distributing books that you both publish and sell. If you cannot unbundle (i.e., separate) these revenues from the value of the books you sell, then report your total sales as sales of goods or services based on the activity that accounts for a majority of the value.

- Energy trading activities where you take title to the goods. NOTE: If you act in the capacity of a broker or agent to facilitate the sale of goods and you do not take title to the goods, report your revenue (i.e., commissions) as sale of services in item 49. Magazines and periodicals sold in retail stores. NOTE: Report subscription sales as sales of services in item 49.
- Packaged general use computer software
- Structures sold by businesses in real estate. Revenues earned from building structures by businesses in construction
- Construction
  Electricity, Natural gas, and Water NOTE: Revenues derived from transmitting and/or distributing these goods, as opposed to revenues derived from the sale of the actual product, should to the extent feasible, be reported as sales of services in item 49.
  49. Sales of services Services are normally economic outputs that are intangible. Report as sales of services:

#### • Advertising revenue.

- Commissions and fees earned by companies engaged in finance • and real estate activities.
- Premiums earned by companies engaged in insurance activities. NOTE: Calculate as direct premiums written (including renewals) net of cancellations, plus reinsurance premiums assumed, minus reinsurance premiums ceded, plus unearned premiums at the beginning of the year, minus unearned premiums at the end of • the year.
- Commissions earned by agents or brokers (i.e., wholesalers) who act on behalf of buyers and sellers in the wholesale distribution of goods. NOTE: Agents or brokers do not take title to the goods being sold.
- Magazines and periodicals sold through subscriptions. NOTE: Report magazines and periodicals sold through retail stores, as sales of goods in item 48.
- Newspapers.
- Pipeline transportation. •
- Software downloaded from the Internet, electronic mail, an Extranet, an Electronic Data Interchange network, or some other online system.
- Computer systems design and related services.
- Negotiated licensing fees for software to be used on networks. Electricity transmission and distribution, natural gas distribution, and water distribution.

Report the source of real estate rental income in columns 2 through 7 based on the location of the property.

50. Investment income - Report dividends and interest generated by finance and insurance activities as investment income. NOTE: Report commissions and fees as sales of services in item 49.

Finance or insurance companies that include investment income in gross operating revenues should report the source of such investment income in columns 2 through 7 based on the location of the issuer of the financial instrument whether publicly issued or privately placed. If the location of the issuer is unknown, then substitute the nationality of the issuer. If both the location and nationality of the issuer are unknown, and an intermediary (e.g., trustee, custodian, or nominee) is used to manage the investment (financial instrument or real estate) use the country of location of the intermediary. the intermediary

Section C — Number of Employees and Employee Compensation

# 52, 53, 55, and 56

**Managerial, professional and technical employees** — Cove employees in Standard Occupation Classification System (SOC) groups 11—29 listed below: - Covers

- 11-Management Occupations
- 13-Business and Financial Operations Occupations 15-Computer and Mathematical Occupations
- 17-Architecture and Engineering Occupations
- 19-Life, Physical, and Social Science Occupations 21-Community and Social Services Occupations
- 23-Legal Occupations
- 25-Education, Training, and Library Occupations 27-Arts, Design, Entertainment, Sports, and Media
- Occupations
- 29-Healthcare Practitioners and Technical Occupations

All other employees — Covers employees in SOC groups 31—55 listed below:

- 31-Healthcare Support Occupations 33-Protective Service Occupations
- 35-Food Preparation and Serving Related Occupations
- 37-Building and Grounds Cleaning and Maintenance Occupations

- 39-Personal Care and Service Occupations 41-Sales and Related Occupations 43-Office and Administrative Support Occupations

- 43-Farming, Fishing, and Forestry Occupations 45-Farming, Fishing, and Forestry Occupations 47-Construction and Extraction Occupations 49-Installation, Maintenance, and Repair Occupations 51-Production Occupations
- 53-Transportation and Material Moving Occupations 55-Military Specific Occupations

The **SOC** and related information can be found at the Bureau of Labor Statistics web site www.bls.gov. Using the A–Z index, select Standard Occupational Classification (SOC).

### Part II — FINANCIAL AND OPERATING DATA OF FOREIGN AFFILIATE — Continued

## Section C — Number of Employees and Employee Compensation — Continued

 Employee compensation — Consists of wages and salaries of employees and employer expenditures for all employee benefit plans.

**Wages and salaries** — Report gross earnings of all employees before deduction of employees' payroll withholding taxes, social insurance contributions, group insurance premiums, union dues, etc. Include time and piece rate payments, cost of living adjustments, overtime pay and shift differentials, bonuses, profit sharing amounts, stock based compensation, and commissions. Exclude commissions paid to independent personnel who are not employees.

Include direct payments by employers for vacations, sick leave, severance (redundancy) pay, etc. Exclude payments made by, or on behalf of, benefit funds rather than by the employer. (Include employer contributions to benefit funds in "employee benefit plans.")

Include in-kind payments, valued at their cost, that are clearly and primarily of benefit to the employees as consumers. Do not include expenditures that benefit employers as well as employees, such as expenditures for plant facilities, employee training programs, and reimbursement of business expenses.

**Employee benefit plans** — Report employer expenditures for all employee benefit plans including those mandated by government statute, those resulting from collective bargaining contracts and those that are voluntary. Include Social Security and other retirement plans, life and disability insurance, guaranteed sick pay programs, workers' compensation insurance, medical insurance, family allowances, unemployment insurance, severance pay funds, etc. Also, include deferred post employment and post retirement expenses per FAS 106. If plans are financed jointly by the employer and the employee, include only the contributions of the employer.

# Section D — Balance Sheet

- **59. Cash items** Include deposits in financial institutions and other cash items. Do NOT include overdrafts as negative cash. Instead, report overdrafts in item 68 (other current liabilities and long-term debt). Exclude certificates of deposits (CDs) of the affiliate representing cash on deposit with others. Instead, report CDs in item 61 (other current assets) or 65 (other noncurrent assets) as appropriate.
- 60. Inventories Land development companies should exclude land held for resale (include in item 61). Finance and insurance companies should exclude inventories of marketable securities (include in item 61 or 65, as appropriate).
- **62. Property, plant, and equipment gross** Report gross book value of land, timber, mineral rights and similar rights owned. Also include structures, machinery, equipment, special tools, deposit containers, construction in progress, and capitalized tangible and intangible exploration and development costs of the foreign affiliate. Include items on capital leases from others, per FAS 13. Exclude all other types of intangible assets, and land held for resale. (Unincorporated affiliates' possession whether or not carried on the affiliate's books or records. However, insurance companies see **Special Instructions** B.2, page 12.)
- 64. Equity investments in other foreign affiliates of which this affiliate is a parent Report this affiliate's equity investment in other foreign affiliates of the U.S. Reporter(s), including branches of this affiliate. (If this line has an entry, item 35 should contain data.)
- **65. Other noncurrent assets** Include the noncurrent portion of CD's held by others; other equity investments; noncurrent marketable securities; other noncurrent investments; noncurrent trade accounts and trade notes receivable net of allowance for doubtful items; intangible assets net of amortization; and any other noncurrent assets not reported elsewhere. Report credit balances in these accounts in item 69, other noncurrent liabilities.
- **68.** Other current liabilities and long-term debt Include overdrafts, other current liabilities not included in item 67, and long-term debt. Include intercompany debt as well as debt with unaffiliated parties. Also include lease obligations capitalized per FAS 13 with an original maturity of more than one year or with no stated maturity.
- **69.** Other noncurrent liabilities Include noncurrent items but exclude long-term debt. Include deferred taxes and minority interest in consolidated subsidiaries.

- Capital stock and additional paid-in capital Include common and preferred, voting and nonvoting capital stock and additional paid-in capital.
- **72. Retained earnings (deficit)** Include earnings retained by the corporation and legally available for dividends; and earnings <u>voluntarily</u> restricted.
- **74.** All other components of owner's equity Include the cumulative balance of unrealized holding gains and losses due to changes in the valuation of available-for-sale securities per FAS 115 and any other comprehensive income items required to be displayed separately from retained earnings as per FAS 130.
- Section F Property, Plant and Equipment (PP&E)
- 82. Expenditures for new and used PP&E Include items leased from others (including land) under capital leases. Also include the capitalized value of timber, mineral and similar rights leased by the affiliate from others. Exclude items the affiliate has sold under a capital lease.

Exclude from expenditures all changes in PP&E, resulting from a change in the entity (e.g., mergers, acquisitions, divestitures, cetc.) or accounting principles during FY 2006.

For foreign affiliates engaged in exploring for or developing natural resources, include exploration and development expenditures made during FY 2006 that were capitalized, including capitalized expenditures to acquire or lease mineral rights. Do not include adjustments for expenditures charged against income in prior years but subsequently capitalized during FY 2006.

# Section I — Technology

- **94. Research and development expenditures** R&D includes the following:
  - The planned, systematic pursuit of new knowledge or understanding toward general application (basic research);
  - The acquisition of knowledge or understanding to meet a specific, recognized need (applied research); and
  - **3.** The application of knowledge or understanding toward the production or improvement of a product, service, process, or method (**development**).

**Basic research** is the pursuit of new scientific knowledge or understanding that does not have specific immediate commercial objectives, although it may be in fields of present or potential commercial interest.

**Applied research** applies the findings of basic research or other existing knowledge toward discovering new scientific knowledge that has specific commercial objectives with respect to new products, services, processes, or methods.

**Development** is the systematic use of the knowledge or understanding gained from research or practical experience directed toward the production or significant improvement of useful products, services, processes, or methods, including the design and development of prototypes, materials, devices, and systems.

R&D includes the activities described above, whether assigned to separate organizational units of the company or conducted by company laboratories and technical groups that are not a part of a separate R&D organization.

Exclude expenditures for quality control; routine product testing; market research; sales promotion, sales service, and other nontechnological activities; routine technical services; research in the social sciences or psychology; geological and geophysical exploration activities, and advertising programs to promote or demonstrate new products or processes.

Include all costs incurred to support R&D. Include wages, salaries, and related costs; materials and supplies consumed; R&D depreciation, cost of computer software used in R&D activities; utilities, such as telephone, telex, electricity, water, and gas; travel costs and professional dues; property taxes and other taxes (except income taxes) incurred on account of the R&D organization or the facilities they use; insurance expenses; maintenance and repair, including maintenance of buildings and grounds; company overhead including: personnel, accounting, procurement and inventory, and salaries of research executives not on the payroll of the R&D organization. Exclude capital expenditures, expenditures for tests and evaluations once a prototype becomes a production model, patent expenses, and income taxes and interest.

# SPECIAL INSTRUCTIONS FOR DEALERS IN FINANCIAL INSTRUMENTS, FINANCE COMPANIES, INSURANCE COMPANIES AND REAL ESTATE COMPANIES

- A. Certain realized and unrealized gains (losses) for (1) dealers in financial instruments and finance and insurance companies, and (2) real estate companies.
  - Dealers in financial instruments (including securities, currencies, derivatives, and other financial instruments) and finance and insurance companies Include in item 37:
    - impairment losses as defined by FAS 115,
    - realized gains and losses on trading or dealing,
    - unrealized gains or losses, due to changes in the valuation of financial instruments, that flow through the income form statement, and
    - goodwill impairment as defined by FAS 142.

**EXCLUDE** from item 37, unrealized gains or losses due to changes in the valuation of financial instruments that are taken to other comprehensive income. Reflect such changes in item 74 (all other components of accumulated other comprehensive income (loss)).

**EXCLUDE** from item 37, income from explicit fees and commissions. Include income from these fees and commissions as operating income in items 32 and 34 and as sales of services in item 49.

- 2. Real estate companies Include in item 37:
- impairment losses, as defined by FAS 144 and
  goodwill impairment as defined by FAS 140

**EXCLUDE** the revenues earned and expenses incurred from the sale of real estate you own. Such revenues should be reported as operating income in items 32, 34, and 47 and as sales of goods in item 48. Such expenses, including the net book value of the real estate sold, should be reported as costs of goods sold in item 40. Do not net the expenses against the revenues.

#### Special Instructions for insurance companies Β.

When there is a difference between the financial and operating data reported to the stockholders and the data reported in the annual statement to an insurance department, prepare the BE-11 on the same basis as the annual report to the stockholders. Valuation should be according to normal commercial accounting procedures, not at rates promulgated by national insurance departments, e.g., include assets not acceptable for inclusion in the annual statement to an insurance department, such as: 1. non-trusteed or free account assets and 2. nonadmitted assets, including furniture and equipment, agents' debit balances, and all receivables deemed to be collectible. Include mandatory securities valuation reserves that are appropriations of retained earnings in the owners' equity section of the balance sheet not 1. earnings in the owners' equity section of the balance sheet not in the liability section.

- 2. Do not include assets of the U.S. Reporter held in the country of location of the affiliate that are for the benefit of the U.S. Reporter's policyholders. 19
- 3. Instructions for reporting specific items
  - a. Sales or gross operating revenues, excluding sales taxes (item 34) Include items such as earned premiums, annuity considerations, gross investment income, and items of a similar nature. Exclude income from equity investments in unconsolidated business enterprises that is to be reported in item 35 and exclude certain realized and unrealized gains or losses that are to be reported in item 37.
  - b. Certain realized and unrealized gains (losses) (item 37) See Special Instructions, A.1.
  - Cost of goods sold or services rendered and selling, general, and administrative expenses (item 40) Include costs relating to sales or gross operating revenues, such as policy losses incurred, death benefits, matured endowments, other policy benefits, increases in liabilities for future policy benefits, and other underwriting expenses.
  - d. Sales of services (item 49, column 1) Include premium income and income from other services, if any. See Additional Instructions for Part II, Section B., item 49, on page 10.
  - e. Investment income (item 50, column 1) Report that portion of sales or gross operating revenues that is investment income. However, report any gains or losses on investments, in accordance with **Special Instructions**, A.1. See **Additional Instructions** for Part II, Section B, item 50, on page 10 to determine the location of the transactor of investment income. investment income.
  - Current liabilities and long-term debt (items 67 and 68) — Include current items such as loss liabilities, policy claims, commissions due, and other current liabilities arising from the ordinary course of business, and long-term debt. Include policy reserves in "Other noncurrent liabilities," item 69, unless they are clearly current liabilities.
  - g. Expenditures for property, plant, and equipment (item 82) Include expenditures WHEREVER CLASSIFIED IN THE BALANCE SHEET (e.g., include expenditures that have been classified in "other noncurrent assets").

### SUMMARY OF INDUSTRY CLASSIFICATIONS

ELECTRONIC MARKETS AND AGENTS

4251 Wholesale electronic markets and

agents and brokers

4410 Motor vehicle and parts dealers

4440 Building material and garden equipment and supplies dealers
4450 Food and beverage stores

General merchandise stores

Miscellaneous store retailers

Petroleum tanker operations Other water transportation

Transit and ground passenger transportation

Pipeline transportation of crude

oil, refined petroleum products, and natural gas Other pipeline transportation

Nonstore retailers

Air transportation

Rail transportation

Truck transportation

Scenic and sightseeing transportation Support activities for

Couriers and messengers

Petroleum storage for hire Other warehousing and storage

Newspaper, periodical, book, and directory publishers Software publishers Motion picture and video industries Sound recording industries

Sound recording industries Radio and television broadcasting Cable and other subscription

programming Internet publishing and broadcasting

carriers

Wired telecommunications

Wireless telecommunications

carriers (except satellite) Telecommunications resellers

Satellite telecommunications

Cable and other program distribution

Other telecommunications

Other information services

(Banking) Activities related to credit

Nondepository branches and

activities and exchanges

Insurance carriers, except life

insurance carriers

5252 Funds, trusts, and other financial

Life insurance carriers

Agencies, brokerages, and other insurance related activities

contracts intermediation and

Securities and commodity

related services

FINANCE AND INSURANCE

intermediation

agencies

brokerage

vehicles

5238 Other financial investment

Nondepository credit intermediation

Internet service providers and web search portals

Data processing, hosting, and

Depository credit intermediation

transportation

TRANSPORTATION AND WAREHOUSING

Health and personal care stores Gasoline stations Clothing and clothing accessories

Sporting goods, hobby, book, and music stores

Furniture and home furnishings stores Electronics and appliance stores

AND BROKERS

**RETAIL TRADE** 

stores

4420

4431

4461

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4540

4810

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**INFORMATION** 

#### AGRICULTURE, FORESTRY, **FISHING, AND HUNTING**

- 1110 Crop production
- 1120 1130
- Animal production Forestry and logging Fishing, hunting, and trapping 1140
- 1150
- Support activities for agriculture and forestry

#### MINING

- 2111 2121 Oil and gas extraction
- Coal 2123 Nonmetallic minerals
- Iron ores Gold and silver ores
- 2124 2125
- 2126 Copper, nickel, lead, and zinc ores Other metal ores Support activities for oil and gas 2127
- 2132 operations
- 2133 Support activities for mining, except for oil and gas operations

## UTILITIES

- 2211 Electric power generation, transmission, and distribution
   2212 Natural gas distribution
- 2213
- Water, sewage, and other systems

# CONSTRUCTION

- Construction of buildings 2360 2370 Heavy and civil engineering construction
- 2380 Specialty trade contractors

# MANUFACTURING

- 3111
- Animal foods Grain and oilseed milling 3112
- Sugar and confectionery products Fruit and vegetable preserving 3113 3114
- and specialty foods
- Dairy products Meat products 3115
- 3116
- 3117 Seafood product preparation and
- packaging Bakeries and tortillas 3118
- 3119 Other food products
- 3121 3122 Beverages
- Tobacco
- 3130 3140 Textile mills Textile product mills Apparel
- 3150
- 3160 Leather and allied products
- 3210 3221
- Wood products Pulp, paper, and paperboard mills
- Converted paper products Printing and related support activities 3222 3231
- 3242 Integrated petroleum refining and extraction Petroleum refining without
- 3243
- extraction Asphalt and other petroleum and coal products 3244
- 3251 3252
- Basic chemicals Resins, synthetic rubbers, and artificial and synthetic fibers and filaments Pesticides, fertilizers, and other agricultural chemicals 3253
- 3254 Pharmaceuticals and medicines
- 3255 Paints, coatings, and adhesives
- 3256
- Soap, cleaning compounds, and toilet preparations Other chemical products and 3259
- preparations Plastics products Rubber products 3261
- 3262
- 3271 Clay products and refractories
- Glass and glass products Cement and concrete products 3272 3273
- 3274 Lime and gypsum products
- 3279
- Other nonmetallic mineral products Iron and steel mills and ferroalloys Steel products from purchased 3311
- 3312 steel Alumina and aluminum 3313
- production and processing Nonferrous metal (except aluminum) production and 3314
- processing
- 3315 Foundries
- 3321 Forging and stamping

FORM BE-11B(LF) (REV. 12/2006)

- 3322 Cutlery and handtools
- 3323 3324 Architectural and structural metals Boilers, tanks, and shipping
- containers
- 3325 3326
- 3327
- Hardware Spring and wire products Machine shops; turned products; and screws, nuts, and bolts Coating, engraving, heat treating, and allied activities 3328
- 3329
- Other fabricated metal products Agriculture, construction, and 3331
- 3332
- Industrial machinery Commercial and service industry 3333 Commercial and service industry machinery Ventilation, heating, air-conditioning, and commercial refrigeration equipment Metalworking machinery Engines, turbines, and power transmission equipment Other general purpose machinery Computer and peripheral equipment 3334
- 3335
- 3336
- 3339
- 3341
  - equipment
- 3342 3343
- Communications equipment Audio and video equipment Semiconductors and other electronic components Navigational, measuring, 3344
- 3345 electromedical, and control
- instruments Manufacturing and reproducing magnetic and optical media 3346
- 3351
- 3352
- Electrical equipment Electrical equipment Other electrical equipment and 3353 3359 components
- 3361
- components Motor vehicles Motor vehicle bodies and trailers Motor vehicle parts Aerospace products and parts Railroad rolling stock Ship and boat building Other transportation equipment 3362 3363
- 3364
- 3365 3366
- 3369
- 3370 Furniture and related products
- 3391
- Medical equipment and supplies Other miscellaneous 3399 manufacturing

### WHOLESALE TRADE

4234

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MERCHANT WHOLESALERS, DURABLE GOODS

- 4231 Motor vehicles and motor vehicle parts and supplies merchant
- wholesalers Furniture and home furnishing 4232 merchant wholesalers Lumber and other construction materials merchant wholesalers 4233

Professional and commercial equipment and supplies merchant wholesalers

merchant wholesalers Hardware, and plumbing and

heating equipment and supplies

Machinery, equipment and supplies Machinery, equipment, and supplies merchant wholesalers Miscellaneous durable goods merchant wholesalers

Metal and mineral (except

4236 Electrical and electronic goods

wholesalers

MERCHANT WHOLESALERS NONDURABLE GOODS

Paper and paper product

merchant wholesalers Drugs and druggists' sundries merchant wholesalers

4243 Apparel, piece goods, and notions merchant wholesalers
4244 Grocery and related product merchant wholesalers
4245 Farm product raw material merchant wholesalers

4246 Chemical and allied products merchant wholesalers

Petroleum and petroleum

products merchant wholesalers 4248 Beer, wine, and distilled alcoholic

4249 Miscellaneous nondurable goods merchant wholesalers

Page 13

beverage merchant wholesalers

petroleum) merchant

#### SUMMARY OF INDUSTRY CLASSIFICATIONS

## **REAL ESTATE AND RENTAL AND** LEASING

#### 5310 Real estate

- 5321 Automotive equipment rental and leasing
- 5329 Other rental and leasing services Lessors of nonfinancial intangible assets (except copyrighted 5331 works)

# PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES

- Legal services 5411
- Accounting, tax preparation, bookkeeping, and payroll 5412 services
- 5413 Architectural, engineering, and
- related services Specialized design services Computer systems design and 5414 5415
- related services
- 5416 Management, scientific, and technical consulting services 5417 Scientific research and
- development services Advertising and related services Other professional, scientific, and 5418 5419 technical services

www.bea.gov/

# MANAGEMENT OF COMPANIES **AND ENTERPRISES**

- 5512 Holding companies, except bank holding companies
  5513 Corporate, subsidiary, and
- regional management offices

# ADMINISTRATIVE AND SUPPORT AND WASTE MANAGEMENT AND REMEDIATION SERVICES

- Office administrative services 5611
- Facilities support services Employment services Business support services 5612 5613
- 5614
- 5615
- Travel arrangement and reservation services Investigation and security services Services to buildings and 5616 5617 for-51
- 5617 Services to buildings and dwellings
  5619 Other support services
  5620 Waste management and remediation services

- EDUCATIONAL SERVICES
- 6110 Educational services

# HEALTH CARE AND SOCIAL ASSISTANCE

- Ambulatory health care services Hospitals 6210 6220
- Nursing and residential care facilities 6230
- 6240 Social assistance

# ARTS, ENTERTAINMENT, AND RECREATION

- 7110 Performing arts, spectator sports, and related industries
- 7121 Museums, historical sites, and similar institutions
- Amusement, gambling, and recreation industries 7130

# CCOMMODATION AND FOOD SERVICES

7210 Accommodation 7220 Food services and drinking places

# **OTHER SERVICES**

8110 Repair and maintenance 8120 Personal and laundry co 8120 Personal and laundry services 8130 Religious, grantmaking, civic, professional, and similar organizations

# **PUBLIC ADMINISTRATION**

9200 Public administration

BE-11B(SF)		OMB No.	0608-0053: Approval Expires 01/31/200
BUREAU OF ECONOMIC ANALYSIS U.S. DEPARTMENT OF COMMERCE		2006 ANNUAL SURVE U.S. DIRECT INVESTM MANDATORY — CONFIDE	IENT ABROAD
FORM BE-11B(SF) (Short For	m) (Report for Majority	/-Owned Nonbank Foreign A	(REV. 12/2006)
DUE DATE — A complete BE-11 re	port is due May 31, 2007.	unge	IN. ats
MAIL REPORTS TO:	BEA USE ONLY Affilia	te ID Number	n", den F
U.S. Department of Commerce Bureau of Economic Analysis BE-69(A) Washington, DC 20230 OR DELIVER REPORTS TO:	1. Name of U.S. Reporter of t	Foreign affiliate – Same as item 1, For	mBE-11A EY-response
U.S. Department of Commerce Bureau of Economic Analysis	2. Name of foreign affiliate b this affiliate with the Burea	eing reported — Use the same name o au of Economic Analysis, e.g., BE-577.	n all reports filed subsequently for
BE-69(A) Shipping and Receiving, Section M-100 1441 L Street, NW Washington, DC 20005	prical inform	en tor	
wis I'd	is rrei fo	PORTANT	
Please read the <i>Instruction Booklet</i> , <b>Instructions</b> specific to line items a companies are provided at the back	and "Special" Instructions fo	reporting requirements, before compl r dealers in financial instruments and f	eting this form. <b>"Additional"</b> inance, insurance, and real estate
assets; sales or gross operating r \$40 million (positive or negative)	evenues, excluding sales taxes but for which no one of these	SF) for each majority-owned nonbank ; <b>or</b> net income after provision for fore items was greater than \$150 million (p t l, for detailed reporting requirements	ign income taxes was greater than ositive or negative) at the end of or
her	<b>year</b> — The foreign affiliate's f	inancial reporting year that has an enc	
<ul> <li>Translation of foreign current Principles (FAS 52). See Instruction</li> </ul>	cy financial and operating da ion Booklet, Part IV.B.	ata into U.S. dollars — Use U.S. Gen	erally Accepted Accounting
			Bil. Mil. Thous. Dols.
• Currency amounts — Report i enter amounts in the shaded po	n U.S. dollars rounded to the rtions of each line. EXAMPLE	ousands (omitting 000). Do not - If amount is \$1,334,891.00, report as	1 335
If an item is between + or - \$5	00.00, enter "0." Use parenthes	is () to indicate negative numbers.	
• Contact us for help — Telepho	ne: 202–606–5566; FAX: 202–60	6–5312 or 5317; E-mail: be10/11@bea.	gov.
		IAJORITY-OWNED FOREIGN AF Part I on page 6 at the back of this	
3. Country of location — Countr carried out — Mark (X) one.	ry in which this foreign affil	ate's physical assets are located o	r where its primary activity is
	Erance <sup>1</sup> 614	nan <sup>1</sup> 327 United Kingdom	
1007 1601 Australia 1307 1202 Brazil 1308		pan 1 <sup>327</sup> United Kingdom exico 1 Other — <i>Specify</i>	
<sup>1</sup> 100 Canada <sup>1</sup> 611 <sup>1</sup> 650 China <sup>1</sup> 314		etherlands vitzerland	
			Month Day Year
4. The ending date of this foreig	un affiliato's 2006 fiscal voa		1009 1 <b>2006</b>
	· ·	liate of the U.S. Reporter during th	
<sup>1010</sup> <b>1 Yes, and this is</b>	<b>s its initial report —</b> Affiliate v	was not previously owned by the U.S. I	Reporter
	U.S. Reporter — Mark (X) one		
<sup>2</sup> 2 Acquire a	the foreign affiliate? voting interest of 10 percent o	r more in an existing foreign company	? Enter date
1 2 No			)
Remarks			

# BE-11B(SF)

		P	Part I — ID	Part I — IDENTIFICATION OF MAJORITY-OWNED FOREIGN AFFILIATE — Continued								
											nership at close cal year	
	DIRECT OV	VNER	SHIP IN TH	IS FOREIGN	AFFILIATE — Ente	er percen	t		E	Equity interest	Voting interest	
	applicable, i	f an in	corporated	affiliate, or a	sed on total voting n equivalent interes	stock, as st if an				2006	2006	
	unincorpora	ted af	fillate, held	directly by					1	(1)	(2)	
6.	U.S. Repor	rter na	amed in ite	<b>m 1 —</b> Repo	rt equity interest <b>ar</b>	<b>nd</b> voting	interest.		1012	10. 9		
7.	Other fore			f U.S. Repor	ter named in Iten	<b>1 —</b> If e	entry is mad	de here,	1013	1.	2	
8.	8. Other U.S. Reporter(s) of this foreign affiliate — If entry is made here, item 16 0 1014 0 2 0 0 %											
9.	9. Foreign affiliate(s) of other U.S. Reporter(s) — If entry is made here, item 16											
10.	10. Other U.S. persons 2 . %											
11.	Foreign pe	ersons	in this aff	iliate's cour	<b>itry of location</b> (n	ot report	ed above)	111-	1017		2 . %	
12.	All other f	oreig	n persons (	not reported	above)	Ne	N O	10.	1018		. %	
13.	TOTAL OF Sum of ite				WNERSHIP INTER	ESTS —	ation	→	1019		2 100.0 %	
14.	enter U.S.	Report	er's percent	of indirect of	<b>GN AFFILIATE</b> whership in this affi ow to calculate indi	iliate. See	e <b>Instructi</b> e	on	1020		2	
15.	ownership affiliate. Als	of eac so, for	h foreign af each foreig	filiate of the U n affiliate in c	<b>nt(s)</b> — If there is a J.S. Reporter name olumn (a) that is be a direct ownership	d in item clow the i	1 holding a first tier in i	a direct owi	nership int	erest in this fore	eign	
		Foreig	gn affiliate(s	holding dire	ct ownership intere	est in this	foreign aff	iliate		Name of f	oreign affiliate, if	
	Ente		Name and I		foreian		BEA	ownersh	of direct ip in this	any, in c that holds	wnership chain direct interest in	
	Enter name and BEA ID Number of foreign affiliate(s) holding a direct ownership interest in this foreign affiliate.						USE ONLY Close FY 2006			column (a)		
			(a	a)		1		(k 2	)		(c)	
а.					1191	1		2	. %			
b.					1192	,			. %			
					1102	1		2	. ,0			
c.					1193	3			. %			
								2				
			· ·	tage entered i	in Item 7	own or	1021     control at	least 10 r	. %	f this foreign a	ffiliate's voting	
	rights? Ma	ark (X)	one.							Ŭ	innate 5 voting	
	1022 1 <b>1</b>	٦	Part I.	.B.2.d.(2).	ave an entry, and it	em 17 m	ust be com	pleted. See	Instructio	n Booklet,		
	2		lo — Skip to		( ) I							
17.	If the answe	er to II		Name	e(s) and mailing ac	aress(es		er U.S. Rep		ing address		
18.	BEA USE ONLY	1024	1		2	3			4	5		
19.	BEA USE ONLY	1025	1		2	3			4	5		
20	BEA USE ONLY	1026			2	3			4	5		
21.	<b>21. BEA USE</b> 1027 1 2 3 4 5 5											
Rer	marks											
1												

BE-	11B(SF)			A	ffiliate ID N	lumbe	er				F
		Part I — IDENTIFI	CATION OF M	IAJORITY-O	WNED FO	REIGI	N AFFILIATE —	Conti	nued		
22.	Select the on	ity of foreign affiliate - le activity below that best tivity based on its last act	describes the ma	jor activity of t art-ups," select	he foreign af the intended	filiate. d activi	. For an inactive aff	filiate,			
	1028 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Producer of goods Seller of goods the foreign Producer or distributor of i		roduce [		ovider of ner – <i>Sp</i>	f services becify	alid			دى.
23.	What is the	MAJOR product or ser	vice involved in	this activity	If a produc	t, briet	fly state what is do	one to it,	i.e., whet	ther it is	
	mined, manufactured, sold at wholesale, packaged, transported, etc. (For example, "Manufacture widgets.") 1029 1029 1029 104 105 105 105 105 105 105 105 105 105 105										
	Industry classification of foreign affiliate (based on sales or gross operating revenues) — Enter the 4-digit International Surveys Industry (ISI) code(s) and the sales or gross operating revenues associated with each code. For a full explanation of each code, see the Guide to Industry Classifications for International Surveys, 2002. For an inactive affiliate, enter an ISI code based on its last active period. Holding companies (ISI code 5512) must show total income. Holding companies see Additional Instructions on page 6 for Part I, items 24-32.       ISI code       Sales or gross operating revenues (2)         Bil.       Mil.       Thous.       Dols.										
24.	Largest sales	or gross operating rever	nues	form		1030	1		2 \$		
25.	2nd largest s	ales or gross operating r	evenues			1031	1		2		
26.	3rd largest sa	ales or gross operating re	venues			1032	1		2		
27	4th largest sa	ales or gross operating re	Venues			1033	1		2		
		1 per					1		2		
	B. 5th largest sales or gross operating revenues     1034       Image: 1035     1										
						1036	1		2		   
	30. 7th largest sales or gross operating revenues     1036       31. Sales or gross operating revenues not accounted for above     1037										
	0	ES OR GROSS OPERAT							2		
33.	BEA USE	1039 <sup>1</sup>	2	3		1038	4		<b>\$</b>		
	ONLY	1	2	3			4		5		
		Part II — FINANCIAL		TING DATA	OF MAJO	RITY-	OWNED FOREI	IGN AF	FILIATE		
s	ection A — I	ncome — See Additiona	I Instructions for	Part II, Section	A, on page	6 at the	e back of this form	).		Amount	
									Bil. M	il. Thous.	Dols.
34.	Net income	(loss)						2051	\$		
	ection B — D be back of this	Distribution of Sales or a form.	Gross Operatin	g Revenues –	- See Additi	ional In	<b>structions</b> for Part	t II, Secti	on B, on	page 6 at	
35.	Sales or gross	TOTAL	Local	sales		Sales	s to U.S.	Sa	les to oth	er countrie	s
	operating revenues, excluding sales taxes	Column (1) equals the sum of columns (2) through (7) (1)	To other foreign affiliates of the U.S. Reporter(s)	To unaffiliated customers	To U.S Report	S.	To unaffiliated customers	for affilia the	other eign ates of U.S. orter(s)	To unaffilia custom	
		Bil. Mil. Thous. Dols.		(3)	(4	)	(5)	· ·	(6)	(7)	
	2054	\$	\$	\$	\$		\$	\$		\$	
Rem	narks										

Part II — FINANCIAL	AND OPERATING DAT	A OF MAJORITY-OWNE	D FORFIGN AFFILIATE -	– Continued

	Section C — Number of Employees and Employee Compensation — See Additional Instructions for page 6 at the back of this form.	Part II,	Section (	), on					
	<b>NUMBER OF EMPLOYEES</b> — Employees on the payroll at the end of FY 2006 including part-time employees, but excluding temporary and contract employees not included on your payroll records. A count taken at some other date during the reporting period may be given provided it is a reasonable estimate of employees on the payroll at the end of FY 2006. If the number of employees at the end of FY 2006 (or when the count was taken) was unusually high or low due to temporary factors (e.g., a strike), enter the number of employees that reflects normal operations. If the number of employees fluctuates widely during the year due to seasonal business variations, report the average number of employees on the payroll during FY 2006. Base such an average on the number of employees on the payroll at the end of ach pay period, month or quarter. If precise figures are not available, give your best estimate.								
	<b>EMPLOYEE COMPENSATION</b> — Sum of <b>wages and salaries</b> and <b>employee benefit plans</b> . Expenditure connection with the employment of workers, including cash payments, stock based compensation, payments expenditures for employee benefit plans including those required by statute. Base compensation data on par compensation which relates to activities that occurred during the reporting period regardless of whether the an expense on the income statement, charged to inventories, or capitalized. DO NOT include amounts relate period, such as those capitalized or charged to inventories in prior periods.	s in-kind roll reco activitie	, and em ords. Rep s were ch	ployer ort harged as					
	• NUMBER OF EMPLOYEES FOR THE STREET AT	~e		Number of employees					
	6. TOTAL NUMBER OF EMPLOYEES — Sum of items 37 and 38	2065	1						
2-	<ul> <li>By Standard Occupation Classification (SOC) — See Additional Instructions on page 6, at the back of this form, for a list of the major SOC groups</li> <li>Managerial, professional and technical employees (SOC 11-29)</li> </ul>	2066	1						
	ical formines ofto	2000	1						
30	8. All other employees (SOC 31-55)	2067		Amount					
•	• EMPLOYEE COMPENSATION		Bil. N	Vil. Thous. Dols.					
39	9. TOTAL EMPLOYEE COMPENSATION - Sum of items 40 and 41	2070							
	By Standard Occupation Classification (SOC)		ľ						
40	0. Managerial, professional and technical employees (SOC 11-29)	2073	1						
41	1. All other employees (SOC 31-55)	2074							
42	<ol> <li>If total employee compensation, item 39, is zero, is the compensation on the payroll of another affiliate?</li> </ol>	foreign	I						
	2075 1 1 Yes 1 2 No — Explain why compensation is zero.								
4:	<b>1 2 3 4</b>		5						
	ONLY 2076								
	Section D — Balance Sheet — See Additional Instructions for Part II, Section D, on page 6 at the back of this form.			ance at close					
	Disaggregate all asset and liability items in the detail shown. Show accounts receivable and payable between the U.S. Reporter and its foreign affiliate in the proper asset and liability accounts of the foreign affiliate. Do not report them as a net amount.		Bil. M	of FY 2006 il. Thous. Dols.					
44	4. Total assets	2090	1 \$						
4!	5. Of which: Property, plant, and equipment, net	2150	1						
4	6. Total liabilities	2094	1						
47. Total owners' equity — Equals item 44 minus item 46     2101									
	Section E — Property, Plant, and Equipment (PP&E) Expenditures — See Additional Instructions for		1						
	<ul> <li>Section E — Property, Plant, and Equipment (PP&amp;E) Expenditures — See Additional Instructions for Part II, Section E, on page 6 at the back of this form.</li> <li>PP&amp;E includes land, timber, mineral and like rights owned, structures, machinery, equipment, special</li> </ul>		1	Amount					
	<b>Section E — Property, Plant, and Equipment (PP&amp;E) Expenditures —</b> See <b>Additional Instructions</b> for Part II, Section E, on page 6 at the back of this form.		1 Bil. M						
	<ul> <li>Section E — Property, Plant, and Equipment (PP&amp;E) Expenditures — See Additional Instructions for Part II, Section E, on page 6 at the back of this form.</li> <li>PP&amp;E includes land, timber, mineral and like rights owned, structures, machinery, equipment, special tools, and other depreciable property; construction in progress; and capitalized and expensed tangible and intangible exploration and development costs, but excludes other types of intangible assets, and land</li> </ul>								
4	<ul> <li>Section E — Property, Plant, and Equipment (PP&amp;E) Expenditures — See Additional Instructions for Part II, Section E, on page 6 at the back of this form.</li> <li>PP&amp;E includes land, timber, mineral and like rights owned, structures, machinery, equipment, special tools, and other depreciable property; construction in progress; and capitalized and expensed tangible and intangible exploration and development costs, but excludes other types of intangible assets, and land held for resale. (Insurance companies see Special Instructions, B.3.b., page 7.)</li> <li>88. Expenditures for new and used property, plant, and equipment (PP&amp;E)</li></ul>	r 2109							
41	<ul> <li>Section E — Property, Plant, and Equipment (PP&amp;E) Expenditures — See Additional Instructions for Part II, Section E, on page 6 at the back of this form.</li> <li>PP&amp;E includes land, timber, mineral and like rights owned, structures, machinery, equipment, special tools, and other depreciable property; construction in progress; and capitalized and expensed tangible and intangible exploration and development costs, but excludes other types of intangible assets, and land held for resale. (Insurance companies see Special Instructions, B.3.b., page 7.)</li> <li>8. Expenditures for new and used property, plant, and equipment (PP&amp;E)</li></ul>	y the oreign n on boated							
41	<ul> <li>Section E — Property, Plant, and Equipment (PP&amp;E) Expenditures — See Additional Instructions for Part II, Section E, on page 6 at the back of this form.</li> <li>PP&amp;E includes land, timber, mineral and like rights owned, structures, machinery, equipment, special tools, and other depreciable property; construction in progress; and capitalized and expensed tangible and intangible exploration and development costs, but excludes other types of intangible assets, and land held for resale. (Insurance companies see Special Instructions, B.3.b., page 7.)</li> <li>8. Expenditures for new and used property, plant, and equipment (PP&amp;E)</li></ul>	y the oreign n on boated							
4	<ul> <li>Section E — Property, Plant, and Equipment (PP&amp;E) Expenditures — See Additional Instructions for Part II, Section E, on page 6 at the back of this form.</li> <li>PP&amp;E includes land, timber, mineral and like rights owned, structures, machinery, equipment, special tools, and other depreciable property; construction in progress; and capitalized and expensed tangible and intangible exploration and development costs, but excludes other types of intangible assets, and land held for resale. (Insurance companies see Special Instructions, B.3.b., page 7.)</li> <li>Expenditures for new and used property, plant, and equipment (PP&amp;E)</li></ul>	y the oreign n on boated	Bil. M						
41	<ul> <li>Section E — Property, Plant, and Equipment (PP&amp;E) Expenditures — See Additional Instructions for Part II, Section E, on page 6 at the back of this form.</li> <li>PP&amp;E includes land, timber, mineral and like rights owned, structures, machinery, equipment, special tools, and other depreciable property; construction in progress; and capitalized and expensed tangible and intangible exploration and development costs, but excludes other types of intangible assets, and land held for resale. (Insurance companies see Special Instructions, B.3.b., page 7.)</li> <li>88. Expenditures for new and used property, plant, and equipment (PP&amp;E)</li> <li>Section F — Technology — See Additional Instructions for Part II, Section F, on page 6 at the back of this form.</li> <li>RESEARCH AND DEVELOPMENT (R&amp;D) EXPENDITURES — Item 49 pertains to only R&amp;D performed by foreign affiliate, including R&amp;D performed by the affiliate for others (including the U.S. Reporter or its other affiliates) under contract. This is the basis on which National Science Foundation surveys request information R&amp;D. (Exclude the cost of any R&amp;D funded by the affiliate but performed by others, such as the affiliate's allow share of R&amp;D performed by the U.S. Reporter (report such R&amp;D on Form BE-11A, item 56).</li> <li>Include all costs incurred in performing R&amp;D, including depreciation, amortization, wages and salaries, propriates and other taxes (except income taxes), materials and supplies, allocated overhead, and indirect costs.</li> </ul>	y the oreign n on ocated erty	Bil. M 1 1 \$						
44	<ul> <li>Section E — Property, Plant, and Equipment (PP&amp;E) Expenditures — See Additional Instructions for Part II, Section E, on page 6 at the back of this form.</li> <li>PP&amp;E includes land, timber, mineral and like rights owned, structures, machinery, equipment, special tools, and other depreciable property; construction in progress; and capitalized and expensed tangible and intangible exploration and development costs, but excludes other types of intangible assets, and land held for resale. (Insurance companies see Special Instructions, B.3.b., page 7.)</li> <li>Expenditures for new and used property, plant, and equipment (PP&amp;E)</li></ul>	y the oreign n on ocated erty	Bil. M 1 1 \$ 5						
44	<ul> <li>Section E — Property, Plant, and Equipment (PP&amp;E) Expenditures — See Additional Instructions for Part II, Section E, on page 6 at the back of this form.</li> <li>PP&amp;E includes land, timber, mineral and like rights owned, structures, machinery, equipment, special tools, and other depreciable property; construction in progress; and capitalized and expensed tangible and intangible exploration and development costs, but excludes other types of intangible assets, and land held for resale. (Insurance companies see Special Instructions, B.3.b., page 7.)</li> <li>Expenditures for new and used property, plant, and equipment (PP&amp;E)</li></ul>	y the oreign n on ocated erty	Bil. M 1 1 \$ 5						

G

Re

the lef ba

We sta U. F

oods only valued f.a.s. at port of exportation; do not include services — See Instruction Booklet, Part V.								
IMPORTANT NOTES								
port U.S. exports of goods to and U.S. imports of goods from a foreign affiliate in FY 2006. Report all goods that physically t or entered the U.S. customs area. Report data on a "shipped" sis, i.e., on the basis of when and to (or by) whom the goods ere shipped. This is the same basis as official U.S. trade tistics to which these data will be compared. Do <b>not</b> record a S. import or export if the goods did not physically enter or	<b>In-transit goods</b> — Exclude from exports and imports the value of goods that are in-transit. In-transit goods are goods that are not processed or consumed by residents in the intermediate country(ies) through which they transit; the in-transit goods enter that country(ies) only because that country(ies) is along the shipping lines between the exporting and importing countries.							

leave (i.e., were not physically shipped to or from) the United States, even if they were charged to the foreign affiliate by, or charged by the foreign affiliate to, a U.S. person. Foreign affiliates normally keep their accounting records on a "charged" basis, i.e., on the basis of when and to (or by) whom the goods were charged. The "charged" basis may be used if there is no material difference between it and the "shipped" basis. If there is a material difference, the "shipped" basis must be used or adjustments made to the data on a "charged" basis to approximate a "shipped" basis. The data should include goods only; they should exclude services.

Capital goods — Include capital goods but exclude the value of ships, planes, railroad rolling stock, and trucks that were temporarily outside the United States transporting people or the states transported to the states transporting people or goods.

Consigned goods - Include consigned goods in the trade figures when shipped or received, even though they are not normally recorded as sales or purchases, or entered into intercompany accounts when initially consigned.

re enter S. In-transit goods are goods en route from one foreign countries. another via the United States (such as from Canada to Mexico via the United States), and in-transit exports are goods en route from one part of the United States to another part via a foreign country (such as from Alaska to Washington State via Canada).

**Packaged general use computer software** — Include exports and imports of packaged general use computer software. Value such exports and imports at the full transaction value, i.e., the market value of the media on which the software is recorded and the value of the information contained on the media. Do not include exports and imports of customized software designed to meet the needs of a specific user. This type of software is considered a service and should not be included as trade in goods. Also do not include negotiated leasing fees for software that is to be used on networks.

**Natural gas, electricity, and water** — Report ONLY the product value of natural gas, electricity, and water that you produce or sell at wholesale as exports and imports of goods. DO NOT report the service value (transmission and distribution).

On what basis were the trade data in the section prepared? - Mark (X) one. 52.

4172 <sup>1</sup> **1** Shipped" basis 1

2 

<sup>1</sup> 3

"Charged" basis without adjustments, because there is no material difference between the "charged" and "shipped" "Charged" basis with adjustments to correct for material differences between the "charged" and "shipped" bases.

U.S. <b>EXPORTS</b> OF GOODS TO THIS FOREIGN AFFILIATE (Valued f.a.s. U.S. port)		TOTAL		Shipped by U.S. Reporter(s)		Shipped by other U.S. persons	
		(1)		(2)		(3)	
		Bil. Mil. Thous.	Dols.	Bil. Mil. Thous.	Dols.	Bil. Mil. Thous.	Dols.
53. Total goods shipped in FY 2006 from the U.S.		1	l	2	1	3	
to this affiliate	4173	\$	I	\$	I	\$	I
U.S. <b>IMPORTS</b> OF GOODS FROM THIS FOREIGN AFFILIATE (Valued f.a.s. foreign port)		TOTAL		Shipped to U.S. Reporter(s)		Shipped to other U.S. persons	
		(1)		(2)		(3)	
		Bil. Mil. Thous.	Dols.	Bil. Mil. Thous.	Dols.	Bil. Mil. Thous.	Dols.
54. Total goods shipped in FY 2006 to the U.S.		1		2		3	
by this affiliate	4178	\$	1	\$		\$	
		1		2		3	
55. BEA USE ONLY	4179						

Remarks

# **ANNUAL SURVEY OF U.S. DIRECT INVESTMENT ABROAD — 2006** FORM BE-11B(SF) ADDITIONAL INSTRUCTIONS BY ITEM

## Part I — IDENTIFICATION OF FOREIGN AFFILIATE

3. Country of location — If the affiliate is engaged in petroleum shipping, other water transportation, or oil and gas drilling, and has operations spanning more than one country, use country of incorporation for country of location. For example, classify in country of incorporation an oil drilling rig that moves from country to country during the year.

### 6. Ownership by U.S. Reporter named in item 1.

**Equity interest** is the U.S. Reporter's direct ownership in the total equity (voting and nonvoting) of the affiliate. Examples of nonvoting equity include nonvoting stock and a limited partner's interest in a partnership.

**Voting interest** is the U.S. Reporter's direct ownership in just the voting equity of the affiliate. Examples of voting equity include voting stock and a general partner's interest in a partnership. Thus, a U.S. Reporter could have a 100 percent direct voting interest in an affiliate but own less than 100 percent of the affiliate's total equity. 101 affiliate's total equity.

#### 24.--32.

Sales or gross operating revenues of foreign affiliate, by industry of sales or gross operating revenues. See Additional Instructions for Part II, Section B, item 35 below.

**Holding companies** (ISI code 5512) must show total income. To be considered a holding company, income from equity investments must be more than 50 percent of total income. In addition, normally at least 50 percent of total assets must consist of investments in affiliates. ISI code 5512, (holding company), is an invalid classification if more than 50 percent of income generated, or expected to be generated, by an affiliate is from non-holding company activities.

Dealers in financial instruments and finance, insurance, and real estate companies see **Special Instructions** on page 7.

# Part II — FINANCIAL AND OPERATING DATA OF FOREIGN AFFILIATE

## Section A — Income Statement

- **34.** Net income (loss) Net income for the year, after provision for foreign income taxes, but before provision for common and preferred dividends. Include income from equity investments and realized and unrealized gains (losses) (net of income tax effects) included in the determination of net income.
- Section B Distribution of Sales or Gross Operating Revenues
- 35. Sales or gross operating revenues, excluding sales taxes Sales or gross operating revenues, excluding sales taxes — Report gross operating revenues or gross sales minus returns, allowances, and discounts. Exclude sales or consumption taxes levied directly on the consumer. Exclude net value-added and excise taxes levied on manufacturers, wholesalers, and retailers. Affiliates classified in ISI codes 5223, 5224, 5231, 5238, 5252 and 5331 report interest income on this line. Insurance companies with ISI codes 5243 and 5249 should include gross investment income in this item. Dealers in financial instruments and finance, insurance, and real estate companies see **Special Instructions** on page 7. on page 7
- Section  $\mathbf{C}-\mathbf{N}\mathbf{u}\mathbf{m}\mathbf{b}\mathbf{r}$  of Employees and Employee Compensation

#### 37, 38, 40, and 41

**Managerial, professional and technical employees** — Covers employees in Standard Occupation Classification System (SOC) groups 11—29 listed below:

- 11-Management Occupations 13-Business and Financial Operations Occupations 15-Computer and Mathematical Occupations
- 17-Architecture and Engineering Occupations 19-Life, Physical, and Social Science Occupations
- 21-Community and Social Services Occupations
- 23-Legal Occupations 25-Education, Training, and Library Occupations
- 27-Arts, Design, Entertainment, Sports, and Media
- Occupations 29-Healthcare Practitioners and Technical Occupations
- All other employees Covers employees in SOC groups 31—55 listed below:
- 31-Healthcare Support Occupations
- 33-Protective Service Occupations 35-Food Preparation and Serving Related Occupations 37-Building and Grounds Cleaning and Maintenance
- Occupations 39-Personal Care and Service Occupations

- 41-Sales and Related Occupations 43-Office and Administrative Support Occupations 45-Farming, Fishing, and Forestry Occupations 47-Construction and Extraction Occupations 49-Installation, Maintenance, and Repair Occupations 51-Production Occupations
- 53-Transportation and Material Moving Occupations
- 55-Military Specific Occupations

The **SOC** and related information can be found at the Bureau of Labor Statistics web site www.bls.gov. Using the A–Z index, select Standard Occupational Classification (SOC).

39. Employee compensation — Consists of wages and salaries of employees and employer expenditures for all employee benefit plans.

Wages and salaries — Report gross earnings of all employees before deduction of employees' payroll withholding taxes, social insurance contributions, group insurance premiums, union dues, etc. Include time and piece rate payments, cost of living adjustments, overtime pay and shift differentials, bonuses, profit sharing amounts, stock based compensation, and commissions. Exclude commissions paid to independent personnel who are not employees. employees.

Include direct payments by employers for vacations, sick leave, severance (redundancy) pay, etc. Exclude payments made by, or on behalf of, benefit funds rather than by the employer. (Include employer contributions to benefit funds in "employee benefit plans.")

Include in-kind payments, valued at their cost, that are clearly and primarily of benefit to the employees as consumers. Do not include expenditures that benefit employers as well as employees, such as expenditures for plant facilities, employee training programs, and reimbursement of business expenses.

**Employee benefit plans** — Report employer expenditures for all employee benefit plans including those mandated by government statute, those resulting from collective bargaining contracts and those that are voluntary. Include Social Security and other retirement plans, life and disability insurance, guaranteed sick pay programs, workers' compensation insurance, medical insurance, family allowances, unemployment insurance, severance pay funds, etc. Also, include deferred post employment and post retirement expenses per FAS 106. If plans are financed jointly by the employer and the employee, include only the contributions of the employer and the employee, include only the contributions of the employer.

### Section D — Balance Sheet

45. Property, plant, and equipment, net — Report NET book value of land, timber, mineral rights and similar rights owned. Also include net book value of structures, machinery, equipment, special tools, deposit containers, construction in progress, other depreciable property and capitalized tangible and intangible exploration and development costs of the foreign affiliate. Include items on capital leases from others, per FAS 13. Exclude all other types of intangible assets, and land held for resale. (Unincorporated affiliates include items owned by the U.S. Reporter(s) but in the affiliate's possession whether or not carried on the affiliate's books or records. However, insurance companies see Special Instructions, B.2., on page 7.)

# Section E — Property, Plant, and Equipment (PP&E) Expenditures

**48. Expenditures for new and used property, plant, and equipment (PP&E)** — Include items leased from others (including land) under capital leases. Also include the capitalized value of timber, mineral and similar rights leased by the affiliate from others. Exclude items the affiliate has sold under a capital lease.

Exclude from expenditures all changes in PP&E, resulting from a change in the entity (e.g., merges, acquisitions, divestitures, etc.) or accounting principles during FY 2006.

For foreign affiliates engaged in exploring for or developing natural resources, include exploration and development expenditures made during FY 2006 whether capitalized, including capitalized expenditures to acquire or lease mineral rights. Do not include adjustments for expenditures charged against income in prior years but subsequently capitalized during the FY 2006.

## Section F — Technology

- Research and development expenditures R&D includes 49. the following:
  - The planned, systematic pursuit of new knowledge or understanding toward general application (basic research);
  - The acquisition of knowledge or understanding to meet a specific, recognized need (**applied research**); and
  - **3.** The application of knowledge or understanding toward the production or improvement of a product, service, process, or method (**development**).

**Basic research** is the pursuit of new scientific knowledge or understanding that does not have specific immediate commercial objectives, although it may be in fields of present or potential commercial interest.

**Applied research** applies the findings of basic research or other existing knowledge toward discovering new scientific knowledge that has specific commercial objectives with respect to new products, services, processes, or methods.

**Development** is the systematic use of the knowledge or understanding gained from research or practical experience directed toward the production or significant improvement of useful products, services, processes, or methods, including the design and development of prototypes, materials, devices, and systems.

### • Section F — Technology

### 49. Research and development expenditures - Continued

R&D includes the activities described above, whether assigned to separate organizational units of the company or conducted by company laboratories and technical groups that are not a part of a separate R&D organization.

Exclude expenditures for quality control; routine product testing; market research; sales promotion, sales service, and other nontechnological activities; routine technical services; research in the social sciences or psychology; geological and geophysical exploration activities, and advertising programs to promote or demonstrate new products or processes.

Include all costs incurred to support R&D. Include wages, salaries, and related costs; materials and supplies consumed; R&D depreciation, cost of computer software used in R&D activities; utilities, such as telephone, telex, electricity, water, and gas; travel costs and professional dues; property taxes and other taxes (except income taxes) incurred on account of the R&D organization or the facilities they use; insurance expenses; maintenance and repair, including maintenance of buildings and grounds; company overhead including: personnel, accounting, procurement and inventory, and salaries of research executives not on the payroll of the R&D organization. Exclude capital expenditures, expenditures for tests and evaluations once a prototype becomes a production model, patent expenses, and income taxes and interest. -responder

# SPECIAL INSTRUCTIONS FOR DEALERS IN FINANCIAL INSTRUMENTS, FINANCE COMPANIES, INSURANCE COMPANIES AND REAL ESTATE COMPANIES, O

- A. Certain realized and unrealized gains (losses) for (1) dealers in financial instruments and finance and insurance companies, and (2) real estate companies.
  - 1. Dealers in financial instruments (including securities, currencies, derivatives, and other financial instruments) and finance and insurance companies Include in item 34:
    - impairment losses as defined by FAS 115,

    - unrealized gains or losses, due to changes in the valuation of financial instruments, that flow through the income statement, and
    - goodwill impairment as defined by FAS 142.

**EXCLUDE** from item 34, unrealized gains or losses due to changes in the valuation of financial instruments that are taken to other comprehensive income,

Include income from explicit fees and commissions as operating income in item 32.

- 2. Real estate companies Include in item 34:
  - impairment losses, as defined by FAS 144 and
  - goodwill impairment as defined by FAS 142.

AGRICULTURE, FORESTRY, FISHING, AND HUNTING

Crop production

and forestry

Oil and gas extraction

Nonmetallic minerals

Gold and silver ores

operations 2133 Support activities for mining,

operations

2211 Electric power generation,

2360 Construction of buildings

construction

2380 Specialty trade contractors

Heavy and civil engineering

except for oil and gas

Animal production Forestry and logging Fishing, hunting, and trapping Support activities for agriculture

Copper, nickel, lead, and zinc ores Other metal ores

Support activities for oil and gas

transmission, and distribution Natural gas distribution

Water, sewage, and other systems

Grain and oilseed milling Sugar and confectionery products

Fruit and vegetable preserving

and specialty foods

1110

1120

1130

1140

1150

2111

2121

2123 2124

2125

2126 2127

2132

2212

2213

2370

3111

3112 3113

3114

UTILITIES

CONSTRUCTION

MANUFACTURING

Animal foods

MINING

Coal

Iron ores

Include revenues earned from the sale of real estate you own as operating income in items 32 and 35. Expenses incurred from the sale of real estate you own, including the net book value of the real estate sold, should be considered as costs of goods sold. Do not net the expenses against the revenues.

**B. Special Instructions for insurance companies** 

- 1. When there is a difference between the financial and operating data reported to the stockholders and the data reported in the annual statement to an insurance department, prepare the BE-11 on the same basis as the annual report to the stockholders. Valuation should be according to normal commercial accounting procedures, not at rates promulgated by national insurance departments, e.g., include assets not acceptable for inclusion in the annual statement to an insurance department, such as: 1. non-trusteed or free account assets and 2. nonadmitted assets, including furniture and equipment, agents' debit balances, and all receivables deemed to be collectible. Include mandatory securities valuation reserves that are appropriations of retained earnings in the owners' equity section of the balance sheet not in the liability section.
- Do not include assets of the U.S. Reporter held in the country of location of the affiliate that are for the benefit of the U.S. Reporter's policyholders in the data reported for the affiliate. 2.
- 3. Instructions for reporting specific items
  - a. Sales or gross operating revenues, excluding sales taxes (item 32) Include items such as earned premiums, annuity considerations, gross investment income, and items of a similar nature.
  - b. Expenditures for property, plant, and equipment (item 48) Include expenditures WHEREVER CLASSIFIED IN THE BALANCE SHEET.

### SUMMARY OF INDUSTRY CLASSIFICATIONS

#### Dairy products 3115

- 3116
- Meat products Seafood product preparation and 3117
- packaging Bakeries and tortillas 3118
- 3119 Other food products
- Beverages Tobacco 3121 3122
- 3130 Textile mills
- 3140 3150 Textile product mills Apparel
- 3160 Leather and allied products
- 3210
- Wood products Pulp, paper, and paperboard mills 3221
- 3222
- Converted paper products Printing and related support activities 3231
- Integrated petroleum refining and extraction 3242 3243 Petroleum refining without
  - extraction Asphalt and other petroleum
- 3244 and coal products 3251
- Basic chemicals Resins, synthetic rubbers, and 3252 artificial and synthetic fibers and filaments
- Pesticides, fertilizers, and other 3253
- agricultural chemicals Pharmaceuticals and medicines 3254
- 3255
- 3256
- Paints, coatings, and adhesives Soap, cleaning compounds, and toilet preparations Other chemical products and 3259 preparations
- 3261
- 3262
- Plastics products Rubber products Clay products and refractories 3271 3272
- Glass and glass products Cement and concrete products 3273
- 3274
- Lime and gypsum products Other nonmetallic mineral 3279
- products
- Iron and steel mills and 3311 ferroallovs

- 3312 Steel products from purchased steel
- Alumina and aluminum 3313
- production and processing Nonferrous metal (except 3314 aluminum) production and
- processing Foundries 3315
- 3321 Forging and stamping
- 3322 3323
- Cutlery and handtools Architectural and structural metals 3324 Boilers, tanks, and shipping containers
- 3325 Hardware
- 3326 3327
- Spring and wire products Machine shops; turned products; and screws, nuts, and bolts Coating, engraving, heat treating, and allied activities 3328
- 3329 Other fabricated metal products 3331
- Agriculture, construction, and mining machinery Industrial machinery
- 3332 Commercial and service industry 3333
- Ventilation, heating, air-conditioning, and commercial refrigeration equipment 3334
- Metalworking machinery Engines, turbines, and power transmission equipment 3335 3336
- Other general purpose machinery Computer and peripheral 3339 3341
- equipment 3342
- Communications equipment Audio and video equipment 3343
- 3344 Semiconductors and other
- electronic components Navigational, measuring, electromedical, and control 3345
- instruments Manufacturing and reproducing 3346
- magnetic and optical media Electric lighting equipment 3351
- 3352 Household appliances
- 3353 Electrical equipment

### **MANUFACTURING – Continued**

- 3359 Other electrical equipment and components
- 3361
- Motor vehicles Motor vehicle bodies and trailers 3362
- 3363 Motor vehicle parts
- Aerospace products and parts Railroad rolling stock Ship and boat building 3364 3365
- 3366
- 3369
- Other transportation equipment Furniture and related products 3370
- Medical equipment and supplies Other miscellaneous 3391
- 3399 manufacturing

### WHOLESALE TRADE

MERCHANT WHOLESALERS, DURABLE GOODS

- 4231 Motor vehicles and motor vehicle parts and supplies merchant
- wholesalers 4232 Furniture and home furnishing
- 4233
- merchant wholesalers 4234
- Professional and commercial equipment and supplies merchant wholesalers
- 4235 Metal and mineral (except petroleum) merchant wholesalers
  4236 Electrical and electronic goods merchant wholesalers
  4237 Hardware and elverbing of the second s
- 4237 Hardware, and plumbing and heating equipment and supplies merchant wholesalers
  4238 Machinery, equipment, and supplies merchant wholesalers
  4239 Miscellaneous durable goods merchant wholesalers
- merchant wholesalers

# MERCHANT WHOLESALERS NONDURABLE GOODS

- 4241 Paper and paper product merchant wholesalers
- Drugs and druggists' sundries merchant wholesalers 4242
- Apparel, piece goods, and notions 4243
- merchant wholesalers Grocery and related product 4244
- merchant wholesalers Farm product raw material 4245
- merchant wholesalers
- Chemical and allied products merchant wholesalers 4246
- 4247 Petroleum and petroleum
- products merchant wholesalers Beer, wine, and distilled alcoholic 4248
- beverage merchant wholesalers Miscellaneous nondurable goods 4249 merchant wholesalers
- ELECTRONIC MARKETS AND AGENTS AND BROKERS
- 4251 Wholesale electronic markets and agents and brokers

#### **RETAIL TRADE**

- Motor vehicle and parts dealers 4410 4420 Furniture and home furnishings stores
- Electronics and appliance stores 4431 Building material and garden equipment and supplies dealers 4440
- 4450
- Food and beverage stores Health and personal care stores Gasoline stations 4461
- 4471
- 4480 Clothing and clothing accessories stores
- 4510 Sporting goods, hobby, book, and music stores General merchandise stores
- 4520
- Miscellaneous store retailers 4530 4540 Nonstore retailers

FORM BE-11B(SF) (REV. 12/2006)

# TRANSPORTATION AND WAREHOUSING

- 4810
- 4821 4833
- Air transportation Rail transportation Petroleum tanker operations 4839
- Other water transportation Truck transportation 4840
- 4850
- Transit and ground passenger transportation Pipeline transportation of crude 4863
- oil, refined petroleum products, and natural gas Other pipeline transportation 4868
- Scenic and sightseeing transportation Support activities for 4870 4880
- transportation Couriers and messengers 4920
- Petroleum storage for hire Other warehousing and storage 4932 4939
- INFORMATION
- 5111 Newspaper, periodical, book, and directory publishers
  5112 Software publishers
  5121 Motion picture and video industries
  5122 Sound recording industries

- 5122
- Sound recording industries Radio and television broadcasting 5151
- 5152 Cable and other subscription
- programming Internet publishing and 5161
- broadcasting Wired telecommunications 5171
- carriers
- Wireless telecommunications carriers (except satellite) Telecommunications resellers 5172
- 5173 5174
- Satellite telecommunications Cable and other program 5175
- distribution
- Other telecommunications Internet service providers and 5179 5181 web search portals
- Data processing, hosting, and related services 5182
- Other information services 5191

# **FINANCE AND INSURANCE**

- 5221 Depository credit intermediation
- (Banking) Activities related to credit intermediation 5223
- Nondepository credit intermediation 5224
- Nondepository branches and 5229
- agencies Securities and commodity 5231 contracts intermediation and
- brokerage
- Other financial investment 5238
- activities and exchanges Agencies, brokerages, and other insurance related activities 5242
- 5243 Insurance carriers, except life insurance carriers
- Life insurance carriers 5249
- 5252 Funds, trusts, and other financial vehicles

## **REAL ESTATE AND RENTAL AND** LEASING

- 5310 Real estate
- 5321 Automotive equipment rental and 5329
- leasing Other rental and leasing services Lessors of nonfinancial intangible 5331 assets (except copyrighted works)

Page 8

# PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES

5411

5513

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6220

6230

6240

7121

7130

8110

8120

8130

**SERVICES** 

**OTHER SERVICES** 

- Legal services Accounting, tax preparation, bookkeeping, and payroll 5412
- services Architectural, engineering, and 5413
- related services Specialized design services Computer systems design and 5414 5415
- related services Management, scientific, and technical consulting services 5416
- Scientific research and development services 5417 5418 Advertising and related services 5419 Other professional, scientific, and technical services

MANAGEMENT OF COMPANIES AND ENTERPRISES

5512 Holding companies, except bank

ADMINISTRATIVE AND SUPPORT AND WASTE MANAGEMENT AND REMEDIATION SERVICES

Facilities support services

Employment services Business support services

Travel arrangement and

Services to buildings and dwellings

Other support services

**EDUCATIONAL SERVICES** 

HEALTH CARE AND SOCIAL ASSISTANCE

Social assistance

ARTS, ENTERTAINMENT, AND

6110 Educational services

Hospitals

RECREATION

Waste management and remediation services

Office administrative services

reservation services Investigation and security services

Ambulatory health care services

Nursing and residential care facilities

7110 Performing arts, spectator sports, and related industries

Amusement, gambling, and recreation industries

7210 Accommodation7220 Food services and drinking places

Repair and maintenance Personal and laundry services Religious, grantmaking, civic,

professional, and similar

organizations

**PUBLIC ADMINISTRATION** 

9200 Public administration

ACCOMMODATION AND FOOD

Museums, historical sites, and similar institutions

holding companies Corporate, subsidiary, and regional management offices

BE-11C			OMB No. 0	608-0053: Approval	Expires 01/31/200
BUREAU OF ECONOMIC ANALYSIS U.S. DEPARTMENT OF COMMERCE		U.S. DIRI	NUAL SURVE ECT INVESTMI DRY — CONFIDEN	ENT ABROA	D
FORM BE-11C (Report for Mi	inority-Owned No	onbank Foreign A	ffiliate) (REV. 12/2006)	Valle	
DUE DATE — A complete BE-11 re	port is due May 31, 200	)7.	iongei	11.	<u>, ts</u> .
MAIL REPORTS TO: U.S. Department of Commerce	BEA USE ONLY	Affiliate ID Number	nº 10, 01		ndel c
Bureau of Economic Analysis BE-69(A) Washington, DC 20230 <b>OR</b>	1. Name of U.S. Repo	orter of foreign affiliate	- Same as item 1, Form	ey-respu	•
DELIVER REPORTS TO: U.S. Department of Commerce Bureau of Economic Analysis BE-69(A) Shipping and Receiving, Section M-100 1441 L Street, NW Washington, DC 2005	this affiliate with th	ffiliate being reported — he Bureau of Economic A	Use the same name on		osequently for
This and	'Culiali	IMPORTANT			
Please read the <i>Instruction Booklet</i> , <b>Instructions</b> specific to line items a companies are provided at the back	and "Special"Instruct	ons and reporting requir tions for dealers in finan	ements, before comple icial instruments and fir	ting this form. <b>"Add</b> lance, insurance, an	ditional" id real estate
• Who must report — The U.S. R percent, but not more than 50 pe sales or gross operating revenue million (positive or negative) at t requirements.	ercent, directly and/or in	ndirectly, by all U.S. Repo	orters of the affiliate cor	mbined, for which to	otal assets:
Foreign affiliate's 2006 fiscal See Instruction Booklet, Part II.A.		filiate's financial reportin	g year that has an endi	ng date in calendar	year 2006.
<ul> <li>Principles (FAS 52). See <i>Instructi</i></li> <li>Currency amounts — Report in enter amounts in the shaded point of the s</li></ul>	<b>n U.S. dollars rounde</b> rtions of each line. <b>EXA</b> 00.00, enter "0." Use pa	AMPLE – If amount is \$1 arenthesis () to indicate n	,334,891.00, report as L egative numbers.	1 33	ous. Dols.
		N OF MINORITY-OW ons for Part I on page			
<b>3. Country of location — Countr</b> carried out — Mark (X) one.	ry in which this foreig	gn affiliate's physical	assets are located or	where its primary	activity is
1007         1601         Australia         1307           1202         Brazil         1308           1100         Canada         1611           1650         China         1314	France         1614           Germany         1213           Hong Kong         1319           Italy         1325	Company and the second se	United Kingdom		
				Month Da	ay Year
<ol> <li>The ending date of this foreig</li> <li>Did the foreign business entered</li> </ol>	-	-	6. Reporter during the	e fiscal year?	2006
<sup>1010</sup> <sup>1</sup> Yes, and this is	s its initial report — A	Affiliate was not previous	ly owned by the U.S. R	eporter	
	U.S. Reporter — <i>Mark (</i> the foreign affiliate?	(X) one		Month	Year
<sup>2</sup> 2 Acquire a	-	ercent or more in an exis	ting foreign company?	Enter date	
<sup>1</sup> 2 No					1
Ownership interest in this For Percent of voting stock for an inc affiliate.	•	-			Percent of ownership at close of fiscal year 2006
6. Direct ownership interest hel	d by U.S. Reporter na	amed in item 1		1012	. %
7. Indirect ownership interest he Instruction Booklet, Part I.B.1.c., here, complete item 9.)	eld through U.S. Rep	orter's other foreign a	<b>ffiliates —</b> See (If entry is made	1020	2
					2
8. Total ownership interests of	U.S. Reporter — Sum	of items 6 and 7		1050	. %

BE-	11C					
	Part I — IDENTIFICATION OF MINOR	RITY-OWNED FO	DREIGN AFFILIATE	— Contin	nued	
9.	<b>Identification of foreign affiliate parent(s)</b> — If there is a of ownership of each foreign affiliate of the U.S. Reporter nar foreign affiliate. Also, for each foreign affiliate in column (a) t column (c) the name of the foreign affiliate that holds a direct	med in item 1 hold hat is below the fir	ing a direct ownership i st tier in its ownership o	nterest in t	his	
	Foreign affiliate(s) holding direct ownership intere	est in this foreign a	ffiliate	Name	of foreign affiliate,	if
	Name and ID Number Enter name and BEA ID Number of foreign affiliate(s) holding a direct ownership interest in this foreign affiliate. (a)	BEA USE ONLY	Percent direct ownership in this foreign affiliate Close FY 2006	any, that h	in ownership chain olds direct interest i gn affiliate named in column (a) (c)	n
		1	$^{2}$	(,,	Jer,	
a.	1191	form is	<sup>2</sup> rposes %	1-re	spone	
b.	1192	A A	5 0 %	<u> </u>		
	TOTAL SURVER		FOL: %			
10.	What is the MAJOR product or service involved in this a mined, manufactured, sold at wholesale, packaged, transport	activity? If a prod ted, etc. (For examp	uct, briefly state what is ble, "Manufacture widge	done to it, ts to sell at	i.e., whether it is t wholesale.")	
11.	1029 International Survey Industry (ISI) code Give the 4-dig for the largest amount of the affiliate's sales. A list, and a full Guide to Industry Classifications for International Surv included on Forms BE-11B(LF) and (SF). For an inactive affilia	explanation of, the reys, 2002. A sum	e ISI codes are given in t mary list of ISI codes is	he	2	
	period. Holding companies see Additional Instructions on	page 4, Part 1.		1039		
	Part II – FINANCIAL AND OPERATING		DRITY-OWNED FOR	EIGN AFI	FILIATE	
	See Additional Instructions for Part II, on page 4 at the back of	of this form.			Amount	
	Dealers in financial instruments and finances, insurance, and companies see <b>Special Instructions</b> , page 4.	real estate			Bil. Mil. Thous	. Dols.
12.	Total assets — Balance at close of fiscal year			2090	\$	1
12				2041	1	
13.	Annual sales or gross operating revenues, excluding sa	1				
	Net income (loss) nber of Employees and Employee Compensation			2051	<u> </u>	
	<b>NUMBER OF EMPLOYEES</b> — Employees on the payroll at t and contract employees not included on your payroll records. given provided it is a reasonable estimate of employees on th FY 2006 (or when the count was taken) was unusually high or employees that reflects normal operations. If the number of evariations, report the average number of employees on the payroll at the end of each pay period, month or quarte <b>EMPLOYEE COMPENSATION</b> — Sum of <b>wages and salar</b> connection with the employment of workers, including cash p expenditures for employee benefit plans including those required compensation which relates to activities that occurred during an expense on the income statement, charged to inventories,	. A count taken at s he payroll at the en r low due to tempo employees fluctuate ayroll during FY 20 rr. If precise figures <b>ties</b> and <b>employee</b> bayments, stock ba- tired by statute. Ba- the reporting peric or capitalized. DO	tome other date during to d of FY 2006. If the num rary factors (e.g., a strik swidely during the yea 06. Base such an average are not available, give benefit plans. Expend sed compensation, payr se compensation data o od regardless of whethe	the reporting ber of emp e), enter the r due to se ge on the n your best e ditures made nents in-kin n payroll ru r the activit	ng period may be bloyees at the end of le number of sasonal business sumber of employees estimate. de by an employer ir nd, and employer ecords. Report ties were charged as	f s n
	period, such as those capitalized or charged to inventories in	phor periods.			Number of employees	
15.	Total number of employees*			2065		
					Amount	
					Bil. Mil. Thous	. Dols.
16	Total amplause companyation*			2070	1 ¢	Ì
	Total employee compensation* te – If total number of employees, item 15, or total employee of	compensation, item	n 16, is zero — <i>Explain</i>	2070	\$	
17.	BEA USE 1 2	3	4		5	
	2076					

С

Dart III     (			DTC EDOM MI	NOBITATOWNED	FOREIGN AFFILIATE
-artm - 0.	J. LAFUNIJIU	AND U.S. IMPC			FUNLION AFFILIATE

# Goods only valued f.a.s. at port of exportation; do not include services — See Instruction Booklet, Part V.

# **IMPORTANT NOTES**

<ul> <li>Report U.S. exports of goods to and U.S. imports of goods from the foreign affiliate in FY 2006. Report all goods that physically eleft or entered the U.S. customs area. Report data on a "shipped" basis, i.e., on the basis of when and to (or by) whom the goods were shipped. This is the same basis as official U.S. trade statistics to which these data will be compared. Do <b>not</b> record a U.S. import or export if the goods did not physically enter or charged by the foreign affiliate to, a U.S. person.</li> <li>Foreign affiliates normally keep their accounting records on a "charged" basis, i.e., on the basis of when and to (or by) whom the united States, even if they were charged to the foreign affiliate by, or charged by the foreign affiliate to, a U.S. person.</li> <li>Foreign affiliates normally keep their accounting records on a "charged" basis, i.e., on the basis of when and to (or by) whom the goods of a dustments made to the data on a "charged" basis may be used or adjustments made to the data on a "charged" basis must be used or adjustments made to the data on a "charged" basis, planes, railroad rolling stock, and trucks that were temporarily outside the United States transporting people or goods.</li> <li>Consigned goods — Include consigned goods in the trade figures when shipped do as cales or purchases, or entered into intercompany accounts when initially consigned.</li> <li>In-transit goods — Lectricity, and water — Report ONLY the product value of natural gas, electricity, and water — Report ONLY the product value of natural gas, electricity, and imports of goods. DO NOT report the service value (transmission and distribution).</li> </ul>							
U.S. EXPORTS OF GOODS TO THIS FOREIGN AFFILIATE		Amount					
(Valued f.a.s. U.S. port)		Bil. Mil. Thous. Dols.					
18. Total goods shipped in FY 2006 from the U.S. (by the U.S. Re	1						
other U.S. persons) to this affiliate U.S. IMPORTS OF GOODS FROM THIS FOREIGN AFFILIATE	4173	\$					
(Valued f.a.s. foreign port)							
19. Total goods shipped in FY 2006 to the U.S. (to the U.S. Repo U.S. persons) by this affiliate							
20. BEA USE 1 2 3	4	5					
4179							
Demonstra							

Remarks

### ANNUAL SURVEY OF U.S. DIRECT INVESTMENT ABROAD — 2006 FORM BE-11C ADDITIONAL INSTRUCTIONS BY LINE ITEM

#### Part I — IDENTIFICATION OF MINORITY-OWNED FOREIGN AFFILIATE

3. Country of location — If the affiliate is engaged in petroleum shipping, other water transportation, or oil and gas drilling, and has operations spanning more than one country, use country of incorporation for country of location. For example, classify in country of incorporation an oil drilling rig that moves from country to country during the year.

## 6. Ownership interest held by U.S. Reporter named in item 1.

**Voting interest** is the U.S. Reporter's direct ownership in just the voting equity of the affiliate. Examples of voting equity include voting stock and a general partner's interest in a partnership. Thus, a U.S. Reporter could have a 100 percent direct voting interest in an affiliate but own less than 100 percent of the affiliate's total equity.

11. To be considered a holding company (ISI code 5512), a company's equity in net income of affiliates that it holds must constitute a majority of its total income. In addition, normally at least 50 percent of total assets must consist of investments in affiliates. ISI 5512 (holding company) is an invalid classification if more than 50 percent of income generated, or expected to be generated, by an affiliate is from non-holding company activities.

# Part II FINANCIAL AND OPERATING DATA OF FOREIGN AFFILIATE

13. Sales or gross operating revenues, excluding sales taxes — Report gross operating revenues or gross sales minus returns, allowances, and discounts. Exclude sales or consumption taxes levied directly on the consumer. Exclude net value-added and excise taxes levied on manufacturers, wholesalers, and retailers. Affiliates classified in ISI codes 5223, 5224, 5231, 5238, 5252 and 5331 report interest income on this line. Insurance companies with ISI codes 5243 and 5249 should include gross investment income on this line. (Dealers in financial instruments and finance, insurance, and real estate companies see Special Instructions below.)

- 14. Net income (loss) Net income for the year, after provision for foreign income taxes, but before provision for common and preferred dividends. Include income from equity investments and realized and unrealized gains (losses) (net of income tax effects) included in the determination of net income.
- Employee compensation Consists of wages and salaries of employees and employer expenditures for all employee benefit plans.

Wages and salaries — Consists of gross earnings of all employees before deduction of employees' payroll withholding taxes, social insurance contributions, group insurance premiums, union dues, etc. Include time and piece rate payments, cost of living adjustments, overtime pay and shift differentials, bonuses, profit sharing amounts, stock based compensation, and commissions. Exclude commissions paid to independent personnel who are not employees.

Include direct payments by employers for vacations, sick leave, severance (redundancy) pay, etc. Exclude payments made by, or on behalf of, benefit funds rather than by the employer. (Include employer contributions to benefit funds in "employee benefit plans" as discussed below.)

Include in-kind payments, valued at their costs, that are clearly and primarily of benefit to the employees as consumers. Do not include expenditures that benefit employers as well as employees, such as expenditures for plant facilities, employee training programs, and reimbursement of business expenses.

**Employee benefit plans** — Consists of employer expenditures for all employee benefit plans, including those mandated by government statute, resulting from collective bargaining contracts and those that are voluntary. Include Social Security and other retirement plans, life and disability insurance, guaranteed sick pay programs, workers' compensation insurance, medical insurance, family allowances, unemployment insurance, severance pay funds, etc. Also, include deferred post employment and post retirement expenses per FAS 106. If plans are financed jointly by the employer and the employee, include only the contributions of the employer.

#### SPECIAL INSTRUCTIONS FOR DEALERS IN FINANCIAL INSTRUMENTS, FINANCE COMPANIES, INSURANCE COMPANIES AND REAL ESTATE COMPANIES

- A. Certain realized and unrealized gains (losses) for (1) dealers in financial instruments and finance and insurance companies, and (2) real estate companies.
  - . Dealers in financial instruments (including securities, currencies, derivatives, and other financial instruments) and finance and insurance companies Include in the calculation of net income (item 14):
  - impairment losses as defined by FAS 115,
  - realized gains and losses on trading or dealing,
  - unrealized gains or losses, due to changes in the valuation of financial instruments, that flow through the income statement, and
  - goodwill impairment as defined by FAS 142.

**EXCLUDE** from item 13 and 14, unrealized gains or losses due to changes in the valuation of financial instruments that are taken to other comprehensive income.

Include income from explicit fees and commissions as operating income in item 13.

- 2. Real estate companies Include in item 14:
  - impairment losses, as defined by FAS 144 and
  - goodwill impairment as defined by FAS 142

Include revenues earned from the sale of real estate you own as operating income in item 13.

- **B.** Special Instructions for insurance companies
  - When there is a difference between the financial and operating data reported to the stockholders and the data reported in the annual statement to an insurance department, prepare the BE-11 on the same basis as the annual report to the stockholders. Valuation should be according to normal commercial accounting procedures, not at rates promulgated by national insurance departments, e.g., include assets not acceptable for inclusion in the annual statement to an insurance department, such as:

     non-trusteed or free account assets and 2. nonadmitted assets, including furniture and equipment, agents' debit balances, and all receivables deemed to be collectible. Include mandatory securities valuation reserves that are appropriations of retained earnings in the owners' equity section of the balance sheet not in the liability section.
  - 2. Do not include assets of the U.S. Reporter held in the country of location of the affiliate that are for the benefit of the U.S. Reporter's policyholders in the data reported for the affiliate.

## 3. Instructions for reporting specific items

Sales or gross operating revenues, excluding sales taxes (item 13) — Include items such as earned premiums, annuity considerations, gross investment income, and items of a similar nature.

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OMB No. 06	08-0053: Ar	oproval Exc	oires 01/3	31/2009

BE-11B(EZ)			OMB No.	0608-005	3: Appro	val Ex	pires 01/31/	200
BUREAU OF ECONOMIC ANALYSIS U.S. DEPARTMENT OF COMMERCE		U.S. DIRI	NUAL SURVE ECT INVESTM PRY — CONFIDEI	ENT A	ABRO	AD		
FORM BE-11B(EZ) (Report for	r Selected Nonbank Fo	oreign Affilia	ates) (REV. 12/2006)	131				
DUE DATE — A complete BE-11 re	port is due May 31, 2007.		angel	1.			at	5
MAIL REPORTS TO: U.S. Department of Commerce	BEA USE ONLY Affilia	te ID Number	n0 10, c 0	<i>U</i> rs		-0	ger.	z
Bureau of Economic Analysis BE-69(A) Washington, DC 20230 OR DELIVER REPORTS TO: U.S. Department of Commerce Bureau of Economic Analysis BE-69(A)	<ol> <li>Name of U.S. Reporter of f</li> <li>Name of foreign affiliate b this affiliate with the Burea</li> </ol>	form presented -	UTP are a USE the same name of			subsec	quently for	
Shipping and Receiving, Section M-100 1441 L Street, NW Washington, DC 20005	is for int su	rmatio						
Thisano		<b>IPORTANT</b>						
Please read the <i>Instruction Booklet</i> , <b>Instructions</b> specific to line items a companies are provided at the back	and "Special" Instructions fo	reporting requir r dealers in finan	ements, before comple cial instruments and fi	eting this nance, ins	form. <b>"A</b> surance,	<b>dditi</b> and r	onal" eal estate	
<ul> <li>Who must report — A BE-11B(E in lieu of Form BE-11B(SF).</li> </ul>		ch nonbank fore	ign affiliate selected by	BEA to b	e report	ed on	this form	
Foreign affiliate's 2006 fiscal	<b>year</b> — The foreign affiliate's f	inancial reportin	g year that has an end	ing date i	n calend	ar yea	nr 2006.	
See Instruction Booklet, Part II.A.  Translation of foreign currence	v financial and operating da	ata into U.S. do	llars — Use U.S. Gene	erally Acc	epted Ac	count	ing	
Principles (FAS 52). See <i>Instructi</i>	on Booklet, Part IV.B.			Bil. I	Vil. T	Thous.	Dols.	
<ul> <li>Currency amounts — Report in enter amounts in the shaded por</li> </ul>	n U.S. dollars rounded to the rtions of each line. EXAMPLE	ousands (omitt - If amount is \$1	<b>ing 000). Do not</b> .334.891.00, report as		1	<b>33</b> 5		
If an item is between + or - \$5	00.00, enter "0." Use parenthes	is () to indicate n	egative numbers.					
Contact us for help — Telephon	ne: 202–606–5566; FAX: 202–60	6–5312 or 5317; l	E-mail: be10/11@bea.g	ov.				
	Part I — IDENTIFICA	TION OF FORE	IGN AFFILIATE					
3. Country of location — Countr	Additional Instructions for y in which this foreign affili				ts prima	ary ac	tivity is	
<b>carried out</b> — Mark (X) one.	Erance	1222						
1202         Brazil         1308           1400         1500         1500	Germany	pan <sup>1</sup> 327 exico <sup>1</sup>	United Kingdom					
<sup>1</sup> 100 Canada <sup>1</sup> 611 <sup>1</sup> 650 China <sup>1</sup> 314		etherlands vitzerland						
					Month	Day	Year	
4. The ending date of this foreig	n affiliate's 2006 fiscal yea	r.		1009		i 	2006	_
5. Did the foreign business ente	rprise become a foreign affi	liate of the U.S	6. Reporter during th	e fiscal y	/ear?			
	a <b>its initial report —</b> Affiliate v J.S. Reporter — <i>Mark (X) one</i>	was not previous	ly owned by the U.S. F	Reporter				
	the foreign affiliate? voting interest of 10 percent o	r more in an exis	ting foreign company?	Enter	Month <sup>3</sup> I		Year	
Ownership interest in this For	• • •						Percent of ownership	
Percent of voting stock for an inc affiliate.	corporated affiliate, or an equiv	alent interest for	an unincorporated				close of fisc year 2006	al
						2		
6. Direct ownership interest hele	d by U.S. Reporter named in	item 1			1(	012		%
7. Indirect ownership interest he Instruction Booklet, Part I.B.1.c., o						2		
here, complete item 9.)					10	2020		%
8. Total ownership interests of U	J.S. Reporter — Sum of iten	ns 6 and 7			1(	050		%

BE-1	1	B(	EZ)
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# Part I — IDENTIFICATION OF FOREIGN AFFILIATE — Continued

**9. Identification of foreign affiliate parent(s)** — If there is an entry in item 7, — Enter below, the name(s) and percent(s) of ownership of each foreign affiliate of the U.S. Reporter named in item 1 holding a direct ownership interest in this foreign affiliate. Also, for each foreign affiliate in column (a) that is below the first tier in its ownership chain, enter in column (c) the name of the foreign affiliate that holds a direct ownership interest in it.

Torqing alliading the diagonal protects in this forwing alliading the convertible interest in this forwing alliading the convertible interest in the forwing alliading the convertible interest inte							
Bits make and part of the manual of			est in this foreign a				
a		Enter name and BEA ID Number of foreign affiliate(s) holding a direct ownership interest in this foreign affiliate.	USE	ownership in this foreign affiliate Close FY 2006	that h	olds direct interest gn affiliate named column (a)	in
b.       10000       1000       1000		(d)	1	2050			
TOTAL       TOTAL       Total and the MALOR product or control in Vision and the industry of the Manufacture, so of the Malor and Multicesce, and ready of the manufacture, and the industry of the Manufacture weights 7         Total control in Malor and Multicesce, and ready of the Manufacture weights 7         Total control in Malor and Multicesce, and ready of the Manufacture weights 7         Total control in Malor and Multicesce, and ready of the Manufacture weights 7         Total control in Malor and Multicesce, and ready of the Malor and Multicesce weights 7         See Additional temperature (15) control in the Addit IS code in the industry or our that accounts for the Hand and Multicesce weights 7       Amount         Total control in Malor and Multicesce weights 7         See Additional temperature (15) control in Malor and Multicesce weights 7         Control in Malor and Multicesce weights 7         See Additional temperature (15) of Multicesce weights 7         See Additional temperature (15) of Multicesce weights 7         Amount         Descent Multicesce weights 7         See Additional temperature (15) of Multicesce weights 7         Amount         Additional temperature (15) multicesce weights 7         See Additional temperature (15) multin temperate multin temperature (15) multin temperature	a.	1191	is	DOSE 21		sport	
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10.       Total assets - Balance at close of fiscal year       2001       2001         11. Intermediational Survey Industry (ISI) colte       Close of fiscal year       2001       2001          2001       2001       2001       2001       2001          2001       2001       2001       2001       2001       2001          2001		TOTAL Cal survin	atien fo				
1. Interactional Survey Industry (S) cold       Cold of the difficition of the difficit	10.	What is the MAJOR product or service involved in this a mined, manufactured, sold at wholesale, packaged, transport	activity? If a prod ed, etc. (For exam	uct, briefly state what is d ple, "Manufacture widgets	lone to it, s.")	i.e., whether it is	
11. International Survey Industry (Bill code: Lived Bill Code in the industry group that accounts to group in the industry of the indu		This and is current	orme				
See Additional instructions for Part II, on page 3 at the back of this form.       Amount         Dealers in inancial instructions, page 3.       Image: Companies see Special Instructions, page 3.         12. Total assets — Balance at close of fiscal year       200         13. Annual sales or gross operating revenues, excluding sales taxes       201         14. Net income (loss)       200         Number of Employees         Number of Employees on the payroll at the end of FY 2006 including part-time employees, but excluding the reporting priod may be diven provided in a recensible settimate of employees on the payroll records. A court take at some other des during the reporting report the varies on the payroll priod may be diven provided in the end of FY 2006 including part-time employees but excluding the report of the unber of employees on the payroll records. A court take at some other des during the report of the number of employees on the payroll during FY 206. Base provided in the end of employees on the payroll during FY 206. Base provide the report of employees on the payroll during FY 206. Base provide the report of employees on the payroll during FY 206. Base provide the report of employees on the payroll may be at the end of each pay period may be reported to be accord to the payroll the end of each pay period may be at the end of each pay period may be at the end of each pay period may be at the end of each pay period may be at the end of each pay period may be at the end of each pay period may be at the end of each pay period may be at the end of each pay period. The payroll accords at the end of each pay period may be at the end of each pay period may be at the end of each pay be ather end to the payrol the end of end payrol the end of each pay t	11.	the largest amount of the affiliate's sales. A list, and a full exp to Industry Classifications for International Surveys, 20	planation of, the IS <b>D02</b> . A summary li	I codes are given in the <b>G</b> st of ISI codes is included	uide on	2	
Deletes in financial instruments and finances, insurance, and real estate       Bit. Mit. Thous. Dots.         12. Crotal assets Balance at close of fincal year       2000         13. Annual sales or gross operating revenues, excluding sales taxes       2010         14. Net income (loss)       2010         15. Mit. Thous. Dots.       2010         16. Net income (loss)       2010         17. Torul assets Employees on the payroll at the end of FY 2006 including part time employees on the payroll dring the roporting period may be given provided is is a reasonable settimate of amployees on the payroll dring PY 2006. Base in the count were attend in year and of FY 2006, including part time in the count were attend in year attend		Part II — FINANCIAL AND OP	ERATING DAT	A OF FOREIGN AFFIL	.IATE		
12. Total assets - Balance at close of fical year       1		See Additional Instructions for Part II, on page 3 at the back of	of this form.			Amount	
13. Annual sales or gross operating revenues, excluding sales taxes       201       1         14. Net income (loss)       2001       1         NUMBER OF EMPLOYEES — Employees on the payroll at the end of FY 2006 including part-time employees, but excluding temporary and contract employees on the payroll records. A count take at some other date during the reporting period may be given provided it is a reasonable estimate of employees on the payroll at the end of FY 2006. Base excluding temporary actions (e.g., a stifke, other the number of employees on the payroll at the end of FY 2006. Base excluding the more of employees on the payroll at the end of each pay period, month or quarter. If precise figures are not available, give your best estimate.       Number of employees.         15. Total number of employees, item 15, is zero — Explain       2001         16. BEA USE       1       2       3       4       5			real estate			Bil. Mil. Thou	is. Dols.
14. Net income (loss)       2001         Number of Employees       2001         NUMBER OF EMPLOYEES — Employees on the payroll at the end of FY 2006 including part-time employees, but excluding temporary and contract employees in included on your payroll records. A count taken at some other date during the reporting period may be given provided it is a reasonable astimate of other count was taken) was unusually high or low due to temporary factors (e.g., a strike), enter the number of employees in the payroll during the year due to seasonal business variations, report the average number of employees on the payroll at the end of each pay period, month or quarter.       Number of employees         15. Total number of employees, item 15, is zero — Explain       2005       1         16. BEA USE 1       2       3       4       5	12.	Total assets — Balance at close of fiscal year			2090	\$	1
14. Net income (loss)       261         Number of Employees on the payroll at the end of FY 2006 including part-time employees that activation the perpending where you included on your payroll records. A count take and so persions. If the number of employees on the payroll during FY 2006. Base unable of FY 2006 including part-time employees that activate variable, give your best estimates of employees on the payroll during FY 2006. Base unable of employees at the end of each pay period, month or quarter.         15. Total number of employees at the end of each pay period, month or quarter.       Number of employees         *Note - If total number of employees, item 15, is zero - Explain       1         *Note - If total number of employees, item 15, is zero - Explain       1	13.	Annual sales or gross operating revenues, excluding sa	les taxes		2041		
NUMBER OF EMPLOYEES — Employees on the payroll at the end of FV 2006 including part-time employees, but accluding temporary and contract employees not included on your payroll reactions of the payroll at the end of FV 2006. If the number of employees at the end of FV 2006 for when the contract was taken by as unsusally high or low due to temporary factors (e.g., as title), enter the number of employees at the end of FV 2006. If the number of employees at the end of FV 2006 for when the contract was taken by as unsusally high or low due to temporary factors (e.g., as title), enter the number of employees at the end of FV 2006. Base such an average on the number of employees on the payroll during FV 2006. Base such an average on the number of employees or the payroll during FV 2006. Base such an average on the number of employees or the payroll at the end of each pay period, month or quarter.         10. Total number of employees.       Total number of employees, item 15, is zero — Explain         *Note – If total number of employees, item 15, is zero — Explain       Imployee at the second and a second and a second at the end of each pay period, month or quarter.         116. BEA USE       1       2       3       4       5	14.	Net income (loss)			2051	1	
If precise figures are not available, give your best estimate.       1         15. Total number of employees*       2005         *Note - If total number of employees, item 15, is zero - Explain         Image: Second Se		employees, but excluding temporary and contract employees taken at some other date during the reporting period may be employees on the payroll at the end of FY 2006. If the numbe the count was taken) was unusually high or low due to tempo employees that reflects normal operations. If the number of e to seasonal business variations, report the average number o	not included on y given provided it i r of employees at prary factors (e.g., mployees fluctuat f employees on th	our payroll records. A cou s a reasonable estimate o the end of FY 2006 (or who a strike), enter the numbe es widely during the year e payroll during FY 2006. I	f en r of due Base		
*Note – If total number of employees, item 15, is zero — <i>Explain</i>		If precise figures are not available, give your best estimate.		pay period, month or qua	inter.	. ,	•
16. <u>BEA USE</u> 1 2 3 4 5		• •			2065		
ONLY							
2076	16.	ONLY	3	4		5	

## ANNUAL SURVEY OF U.S. DIRECT INVESTMENT ABROAD - 2006 FORM BE-11B(EZ) **ADDITIONAL INSTRUCTIONS BY LINE ITEM**

## Part I — IDENTIFICATION OF FOREIGN AFFILIATE

3. Country of location — If the affiliate is engaged in petroleum shipping, other water transportation, or oil and gas drilling, and has operations spanning more than one country, use country of incorporation for country of location. For example, classify in country of incorporation an oil drilling rig that moves from country to country during the year.

### 6. Ownership interest held by U.S. Reporter named in item 1.

**Voting interest** is the U.S. Reporter's direct ownership in just the voting equity of the affiliate. Examples of voting equity include voting stock and a general partner's interest in a partnership. Thus, a U.S. Reporter could have a 100 percent direct voting interest in an affiliate but own less than 100 percent of the affiliate's total equity.

A content province of the consumer. Exclude sales or consumption taxes levied directly on the consumer. Exclude sales or consumption taxes levied directly on the consumer. Exclude net value-added and excise taxes levied on manufacturers, wholesalers, and retailes. Affiliates classified in ISI codes 5223, 5224, 5231, 5238, 5252 and 5331 report interest income on this line. (Dealers in financial instruments and finance, insurance, and real estate companies see Special Instructions below.)

Holding companies (ISI code 5512) must show total income. To be considered a holding company, a company's equity in net income of affiliates that it holds must constitute a majority of its total income. In addition, normally at least 50 percent of total assets must consist of investments in affiliates. ISI code 5512 (holding company) is an invalid classification if more than 50 percent of income generated, or expected to be generated, by an affiliate is from non-holding company extinctions. affiliate is from non-holding company activities.

14. Net income (loss) — Net income for the year, after provision for foreign income taxes, but before provision for common and preferred dividends. Include income from equity investments and realized and unrealized gains (losses) (net of income tax effects) included in the determination of net income.

# SPECIAL INSTRUCTIONS FOR DEALERS IN FINANCIAL INSTRUMENTS, FINANCE COMPANIES, INSURANCE COMPANIES AND REAL ESTATE COMPANIES

- d an A. Certain realized and unrealized gains (losses) for (1) dealers in financial instruments and finance and insurance companies, and (2) real estate companies.
  - 1. Dealers in financial instruments (including securities, currencies, derivatives, and other financial instruments) and finance and insurance companies Include in the calculation of net income (item 14)
    - impairment losses as defined by FAS 115,
    - realized gains and losses on trading or dealing.
    - unrealized gains or losses, due to changes in the valuation of financial instruments, that flow through the income statement, and
    - goodwill impairment as defined by FAS 142.

EXCLUDE from item 13 and 14, unrealized gains or losses due to changes in the valuation of financial instruments that are taken to other comprehensive income.

Include income from explicit fees and commissions as operating income in item 13.

# 2. Real estate companies - Include in item 14:

as operating income in item 13.

• impairment losses, as defined by FAS 144, • goodwill impairment as defined by FAS 142, and

Include revenues earned from the sale of real estate you own

#### **B.** Special Instructions for insurance companies

- 1. When there is a difference between the financial and operating data reported to the stockholders and the data reported in the annual statement to an insurance department, prepare the BE-11 on the same basis as the annual report to the stockholders. on the same basis as the annual report to the stockholders. Valuation should be according to normal commercial accounting procedures, not at rates promulgated by national insurance departments, e.g., include assets not acceptable for inclusion in the annual statement to an insurance department, such as: 1. non-trusteed or free account assets and 2. nonadmitted assets, including furniture and equipment, agents' debit balances, and all receivables deemed to be collectible. Include mandatory securities valuation reserves that are appropriations of retained earnings in the owners' equity section of the balance sheet not in the liability section.
- 2. Do not include assets of the U.S. Reporter held in the country of location of the affiliate that are for the benefit of the U.S. Reporter's policyholders in the data reported for the affiliate.

#### 3. Instructions for reporting specific items

Sales or gross operating revenues, excluding sales taxes (item 13) — Include items such as earned premiums, annuity considerations, gross investment income, and items of a similar nature.